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# Equinix Ranked Number 271 Fastest Growing Company in North America on Deloitte's 2012 Technology Fast 500

***Attributes 283 Percent Revenue Growth to Increasing Customer Demand for Mobile and Cloud Services***

REDWOOD CITY, Calif.--(BUSINESS WIRE)-- [Equinix, Inc.](#) (Nasdaq: [EQIX](#)), the global interconnection and data center company, today announced it ranked 271<sup>st</sup> on [Deloitte's Technology Fast 500](#)<sup>™</sup>, a ranking of the 500 fastest growing technology, media, telecommunications, life sciences and clean technology companies in North America. This is the third consecutive year that Equinix has been included on the list. The Deloitte Technology Fast 500 ranks companies based on percentage of fiscal year revenue growth from 2007 to 2011, and Equinix grew 283 percent during this period.

Charles Meyers, president of the Americas for Equinix, credits the company's revenue growth to its aggressive data center expansion plan and growing customer demand for digital media services. "Mobile data, cloud computing and increasing IP traffic are all significantly changing the way consumers interact and businesses operate," he said. "[Platform Equinix](#) is—and will continue to be—a key enabler of such services, providing companies with the scalability, global reach and thriving ecosystems to successfully grow their business and fuel the digital economy."

This is the third year in a row that Equinix has made the Technology Fast 500 list. Equinix previously ranked 271<sup>st</sup> in 2011, and 307<sup>th</sup> in 2010. The company also made the Technology Fast 500 list in Europe in 2007. "We are thrilled to be recognized on the Technology Fast 500 list again this year," said Meyers. "With the strength of the global brand behind us, we hope to continue on this growth path while helping companies achieve faster time-to-market through Equinix interconnections around the world."

Overall, 2012 Technology Fast 500 companies achieved revenue growth ranging from 128 percent to 279,684 percent from 2007 to 2011, with an average growth of 2,774 percent.

## **About Deloitte's 2012 Technology Fast 500<sup>™</sup>**

Technology Fast 500, conducted by Deloitte & Touche LLP, provides a ranking of the fastest growing technology, media, telecommunications, life sciences and clean technology companies – both public and private – in North America. Technology Fast 500 award winners are selected based on percentage fiscal year revenue growth from 2007 to 2011.

In order to be eligible for Technology Fast 500 recognition, companies must own proprietary intellectual property or technology that is sold to customers in products that contribute to a majority of the company's operating revenues. Companies must have base-year operating revenues of at least \$50,000 USD or CD, and current-year operating revenues of at least \$5

million USD or CD. Additionally, companies must be in business for a minimum of five years, and be headquartered within North America.

## **About Equinix**

Equinix, Inc. (Nasdaq: EQIX), connects more than 4,000 companies directly to their customers and partners inside the world's most networked data centers. Today, businesses leverage the Equinix interconnection platform in 30 strategic markets across the Americas, EMEA and Asia-Pacific. [www.equinix.com](http://www.equinix.com).

## **Forward Looking Statements**

*This press release contains forward-looking statements that involve risks and uncertainties. Actual results may differ materially from expectations discussed in such forward-looking statements. Factors that might cause such differences include, but are not limited to, the challenges of acquiring, operating and constructing IBX centers and developing, deploying and delivering Equinix services; unanticipated costs or difficulties relating to the integration of companies we have acquired or will acquire into Equinix; a failure to receive significant revenue from customers in recently built out or acquired data centers; failure to complete any financing arrangements contemplated from time to time; competition from existing and new competitors; the ability to generate sufficient cash flow or otherwise obtain funds to repay new or outstanding indebtedness; the loss or decline in business from our key customers; and other risks described from time to time in Equinix's filings with the Securities and Exchange Commission. In particular, see Equinix's recent quarterly and annual reports filed with the Securities and Exchange Commission, copies of which are available upon request from Equinix. Equinix does not assume any obligation to update the forward-looking information contained in this press release.*

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