

August 20, 2010



## **Parker Instrumentation Group Strengthens Sales and Delivery Channel by Appointing 17 Top-Performing North American Distributors as Instrumentation Solution Centers**

CLEVELAND, Aug. 20 /PRNewswire-FirstCall/ -- Parker Hannifin Corporation (NYSE: PH), the global leader in motion and control technologies, today announced the establishment of the Instrumentation Group's Instrumentation Solution Centers, a special distinction given to its top-performing North American distributors.

(Logo: <http://www.newscom.com/cgi-bin/prnh/19990816/PHLOGO> )

(Logo: <https://photos.prnewswire.com/prnh/19990816/PHLOGO> )

Parker appointed 17 distributors as Instrumentation Solution Centers based on criteria related to customer service, technical support and operational excellence to their respective customers. As Instrumentation Solution Centers, Parker works in partnership with these premier distributors with a commitment to fostering new growth opportunities and offering unprecedented levels of technical and marketing support.

"Parker appreciates the performance and customer service these distributors have demonstrated to their customers, and in return we look forward to investing in new and innovative levels of support to help them further enhance their capabilities," said John Greco, president, Parker Instrumentation Group. "The Instrumentation Solution Center is a critical component within Parker's Instrumentation Group to aggressively grow and expand the company's instrumentation business, and each distributor plays an important role in that strategy."

Through performance in customer service, on-time delivery, Parker product knowledge and strategic planning, the following distributorships were appointed as Instrumentation Solution Centers: ACI Controls, Inc., Cumberland Valve & Fitting Company, Eastern Valve & Control Specialties, Forberg Scientific, Instrument Associates Inc., McCoy Sales Corporation, Moody Price, Precision Fitting & Gauge, Puffer Sweiven, Quest Engineering, Rawson, RG Group, St. Louis Valve & Fitting, TEK Stainless Piping Products, Inc., Unified Alloys, Valin Corporation and Viking Instrument & Control.

The Parker Instrumentation Group provides highly engineered flow control components and systems ranging from basic compression fittings, valves, regulators, and flow controllers, to compact stream switching systems, modular fitting and valve packages, custom assemblies,

and gas management and delivery systems. Parker Instrumentation products are developed and manufactured to increase up-time, maintain safety, and improve production and quality control for applications within the oil and gas, power, chemical/petroleum/refinery, nuclear, healthcare, microelectronics and alternative fuel industries.

With annual sales of \$10 billion in fiscal year 2010, Parker Hannifin is the world's leading diversified manufacturer of motion and control technologies and systems, providing precision-engineered solutions for a wide variety of mobile, industrial and aerospace markets. The company employs approximately 55,000 people in 46 countries around the world. Parker has increased its annual dividends paid to shareholders for 54 consecutive years, among the top five longest-running dividend-increase records in the S&P 500 index. For more information, visit the company's website at <http://www.parker.com>, or its investor information site at <http://www.phstock.com>.

SOURCE Parker Hannifin Corporation