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Forward-Looking Statements: This presentation may include forward-looking statements within the meaning of the Securities Act of 1933 or the Securities Exchange Act of 1934. Forward-looking statements are typically identified by words such as "estimate," "may," "might," "believe," "will," "provided," "anticipate," "future," "could," "growth," "plan," "project," "intend," "expect," "should," "would," "if," "seek," "possible," "potential," "likely" or the negative or variations of such terms or comparable terminology. These forward-looking statements include comments with respect to our objectives and strategies, and the future results of our operations and our business. By their nature, these forward-looking statements involve numerous assumptions, uncertainties and descriptions of opportunities, both general and specific. The risk exists that these statements may not be fulfilled. We caution readers of this presentation not to place undue reliance on these forwardlooking statements as a number of factors could cause our future results to differ materially from these statements. Any results or performance implied by forward-looking statements may be influenced by certain factors including, but not limited to, fluctuations in interest rates and stock indices, the effects of competition in the areas in which we operate, the overall impact of public health emergencies, and changes in economic, political, regulatory and technological conditions as well as those factors delineated under the caption "Risk Factors" in our Forms 10-Q and Form 10-K, and other documents we file with the SEC from time to time. Therefore, we caution that the foregoing list is not exhaustive. Investors should not rely on forward-looking statements to make decisions and should carefully consider the aforementioned factors as well as other uncertainties and events. We undertake no obligation to revise or update any forward-looking statements, whether as a result of new information, future events or otherwise. You are advised to consult any additional disclosures that we may make directly to you or through reports that we have filed or in the future may file with the SEC, including subsequent annual reports on Form 10-K, quarterly reports on Form 10-Q and current reports on Form 8-K.

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Company Overview

Gladstone Commercial Corporation ("GOOD" or the "Company") is a publicly owned Real Estate Investment Trust ("REIT") that completed its IPO in 2003 and is listed on Nasdaq (Ticker: GOOD)

Investment Focus

- Single tenant or anchored multi-tenant net lease industrial assets
- Long term leases (7+ years)
- Strong, credit tenants
- Mission-critical real estate in path of growth markets
- Third party purchases, sale leasebacks, or build-to-suit developments
- Focused on industrial portfolio growth



Portfolio Highlights

151

Properties

\$1.8 billion

Gross Assets

110

Unique Tenants

17.7 million

Square Feet

99.1%

Occupancy

7.5 years

Average Remaining Lease Term

Investment Highlights

Diverse Portfolio

- Portfolio diversified across tenants, geographies, and industries
- 151 properties with 110 unique tenants in 27 different states with no tenant accounting for more than 6% of annualized straight-line rent
- Most industrial leases have fixed annual escalations up to 3.5%, providing steady contractual revenue growth

Growing Industrial Concentration

- Since 2018, GOOD has increased industrial concentration (as a % of annualized straight-line base rent) from 35% to 69%
- Industrial assets continue to outperform other asset classes with long term future demand driven by numerous tailwinds including manufacturing reshoring and supply chain optimization

20+ Year History

- GOOD's management has decades of combined experience investing in net lease assets and evaluating tenant credit
- History of consistent and disciplined growth poised to continue in any economic environment

Mission-Critical Assets

- GOOD's portfolio occupancy has never declined below 95%, and industrial and office portfolio occupancy rates were 99.8% and 94.2%, respectively, as of September 30, 2025
- Tenants often have heavy fixed investment in a site, resulting in prohibitive relocation costs
- More than 71% of annualized straight-line base rent expires in 2029 or later

Robust Underwriting Platform

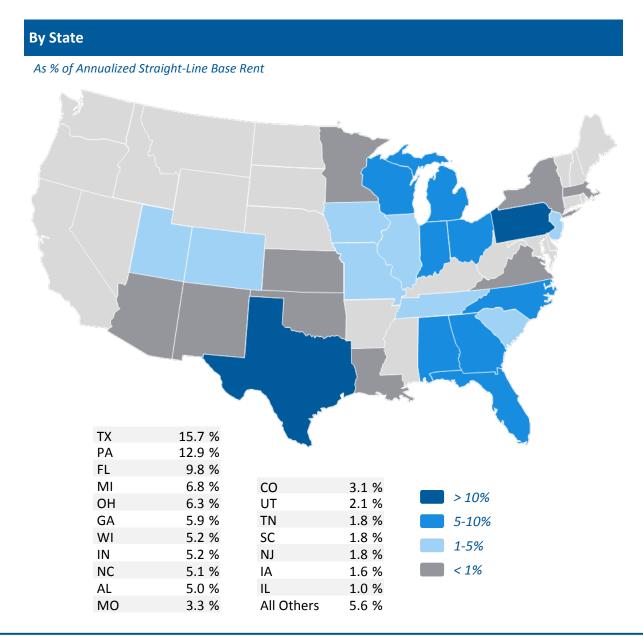
- GOOD's in-house underwriting team critically evaluates every potential new tenant's credit
- In GOOD's 20+ year history spanning multiple economic cycles, only six tenants have ever defaulted
- Consistently high cash rent collection 100% of cash rents collected in 2021-2025 (through October 2025), and 99% cash rent collection in 2020 (overlapping with COVID-19 pandemic)

Conservative Balance Sheet and Capital Structure

- 76% of outstanding debt is fixed rate or hedged floating rate, and only 0.7% of debt matures before 2026
- Since January 1, 2022, GOOD has repaid net \$195.8 million of mortgage debt and grown its unencumbered asset base by over 60%
- \$24.6 million in available liquidity via revolving credit facility and cash on hand

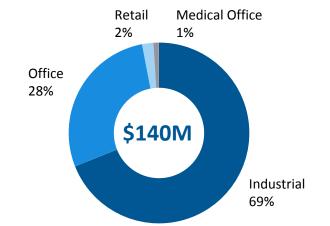
Diverse, Stable Portfolio

Portfolio diversified across tenants, geographies, and industries



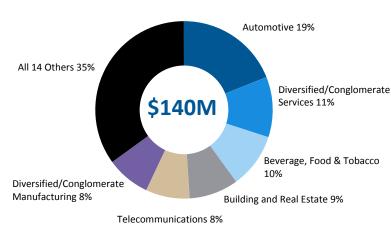
By Asset Class

As % of Annualized Straight-Line Base Rent



By Tenant Industry

As % of Annualized Straight-Line Base Rent

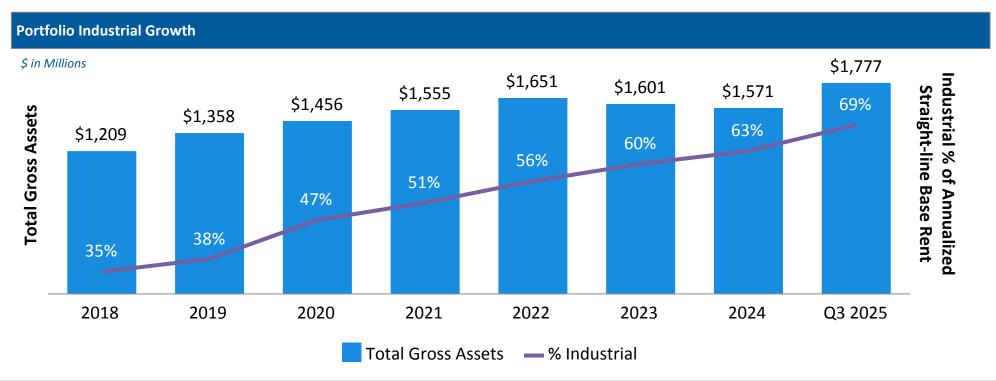




Growing Industrial Concentration

Industrial % of annualized straight-line base rent has nearly doubled since 2018

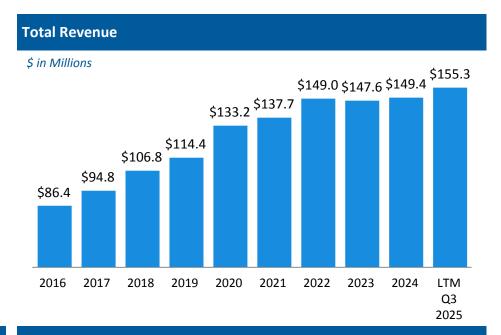
- The Company began a focused transition to industrial assets in 2018 (before COVID-19) and has successfully increased portfolio industrial exposure to 69% of annualized straight line rent as of Q3 2025
- GOOD sees continued tailwinds (supply chain normalization, reshoring initiatives, government subsidies) and ability to leverage in-house credit-underwriting expertise for industrial assets in the foreseeable future
- GOOD targets at least 70% portfolio industrial concentration in the next 12 months
- Industrial assets are particularly mission-critical to tenants, as evidenced by 99.8% industrial occupancy rate
- Most industrial leases have fixed annual escalations up to 3.5%, providing contractual revenue growth
- Industrial demand, particularly in the manufacturing sector, is projected to continue outperforming other asset classes in the foreseeable future, driven by reshoring initiatives





20+ Year History of Net Lease Investing

- Decades of combined management experience investing in net lease assets and evaluating tenant credit
- Gross asset base of \$1.8 billion as of September 30, 2025
- 2015 2024 total revenue and total gross assets growth of 78% and 58%, respectively
- 2022 Q3 2025 moderate decline in gross assets driven primarily by strategic selling of non-core office assets
- History of monthly dividend returns to shareholders in 2024, distributed more than \$63.1 million in dividends to preferred, common, and senior common shareholders



Total Gross Assets \$ in Millions, Office & Other % of Annualized Straight-Line Rent \$1,777 \$1,651 \$1,601 \$1,571 \$1,555 \$1,456 \$1,358 **Total Gross Assets** \$1,209 65% 53% 49% 44% 40% 37% 31% 2019 2020 2021 2022 2023 Q3 2025 2018 2024

Funds from Operations

\$1.53 \$1.54 \$1.58 \$1.55 \$1.56 \$1.60 \$1.54 \$1.46 \$1.41 \$1.37

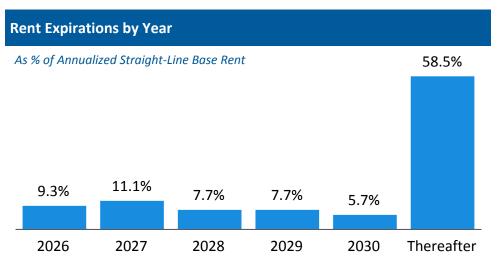
— % Office & Other

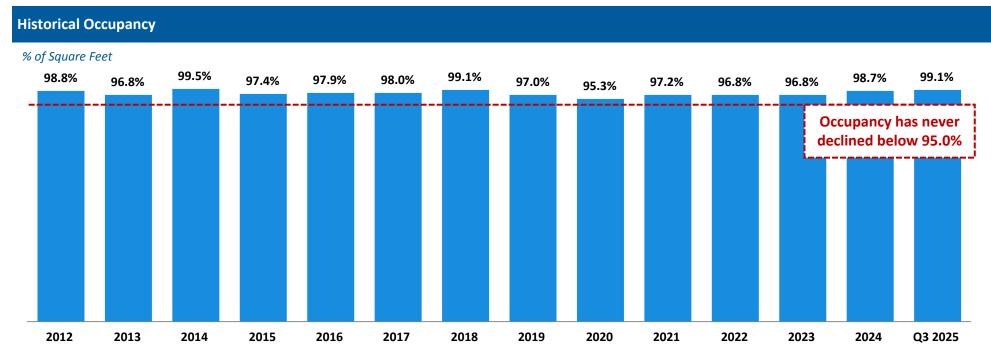
Total Gross Assets

Mission Critical Assets

GOOD specializes in identifying, owning, and operating assets that are mission critical to tenant operations

- GOOD portfolio occupancy has never declined below 95%
- As of September 30, 2025, industrial occupancy was 99.8%, and office occupancy was 94.2%, both above national averages
- Tenants often have heavy fixed machinery and equipment investment in a site, resulting in prohibitive relocation costs
- Tenants are willing to sign long term leases GOOD's average lease term is 7.5 years, and more than 71% of annualized straight-line base rent expires in 2029 or later







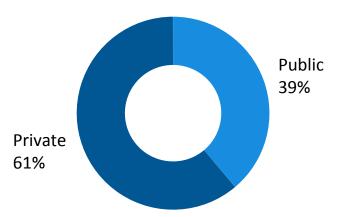
Robust Underwriting Platform

GOOD's robust underwriting platform results in high rent collection rates and minimal asset downtime

- A majority of GOOD's tenants are privately held
- 53% of GOOD tenants are investment grade rated or not rated, investment grade equivalent
- In GOOD's 20+ year history spanning multiple economic cycles, only six tenants have ever defaulted
- GOOD monitors tenant financial condition post-close to proactively manage the portfolio
- Consistently high cash rent collection 100% of cash rents collected in 2021-2025 (through October 2025), and 99% cash rent collection in 2020 (overlapping with COVID-19 pandemic)

Publicly-Traded vs. Privately-Held Tenants

As % of Annualized Straight-Line Base Rent



Tenant Underwriting Analysis



Financial Forecast



Leverage Analysis



Balance Sheet Analysis



Industry Research

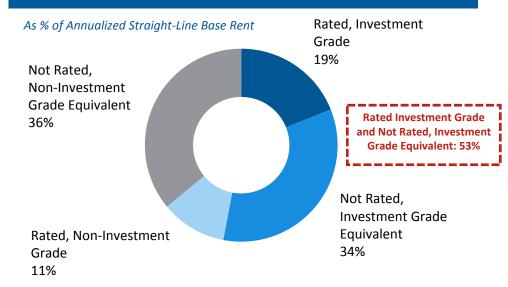


Stress Test /
Downside Scenario



Competitor Benchmarking

Tenant Credit Ratings



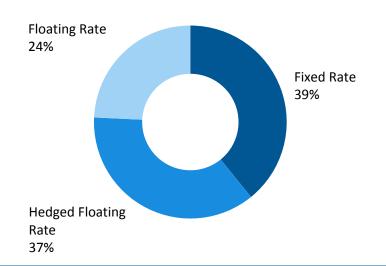


Conservative Balance Sheet

GOOD has significantly decreased its leverage ratio since 2015, and remaining debt maturities are minimal through 2026

- Since 2015, GOOD has decreased net debt / gross assets from 56.9% to 47.4%
- In addition to the low leverage ratio, over 75% of outstanding debt is fixed rate or hedged floating rate – only 24% of debt is floating rate
- GOOD's capital structure allows patience and flexibility
- Since January 1, 2022, GOOD has repaid net \$195.8 million of mortgage debt and grown its unencumbered asset base by over 60%
- The Company is well-positioned for accretive industrial acquisitions with \$24.6 million in available liquidity via revolving credit facility and cash on hand

Fixed vs Floating Rate Debt



Scheduled Debt Maturities 32.5% 26.0% 22.1% 13.0% 4.0% 1.7% 0.7% 2025 2026 2027 2028 2029 2030 2031+ Mortgage Maturities Line of Credit Maturity **Term Loan Maturities Unsecured Term Loan Maturity** Senior Unsecured Notes Maturity



Recent Case Studies (1/2)

Recent case studies exhibit mission critical industrial acquisitions in path of growth markets and asset management value-add leasing

G&H Pets (Acquisition)



Deal Type: Industrial portfolio acquisition

Tenant: G&H Pets produces premium

freeze-dried raw pet food under several brands including

Dr. Marty Pets

Location: Milwaukee, WI (MSA)

Facility: 303,991 SF

Pet food production and cold

storage

Purchase: \$62.7 million

Lease term: 19.4 years

Yanfeng (Acquisition)



Deal Type: Industrial acquisition

Tenant: Yanfeng is a global leader in

automotive interior components and safety

systems

Location: Detroit, MI (MSA)

Facilities: 215,102 total SF

(3 properties)

Manufacturing and distribution

Purchase: \$16.3 million

Lease term: 10.0 years

American Meat Company (Acquisition)



Deal Type: Industrial acquisition

Tenant: American Meat Company

provides a wide range of meat processing services

Location: Dallas Fort-Worth, TX (MSA)

Facility: 140,304 SF

Cold storage and food

processing

Purchase: \$44.0 million

Lease term: 11.3 years



Recent Case Studies (2/2)

Recent case studies exhibit mission critical industrial acquisitions in path of growth markets and asset management value-add leasing

TI Automotive (Acquisition)



Deal Type: Industrial portfolio acquisition

(sale leaseback)

Tenant: TI Automotive is a Tier 1

automotive supplier

Locations: Michigan

Indiana Georgia

Facilities: 693,236 total SF

(9 properties)
Tier 1 automotive

manufacturing facilities

Purchase: \$54.5 million

Lease term: 20.0 years

W-Industries (Acquisition)



Deal Type: Industrial acquisition

(sale leaseback)

Tenant: CSE W-Industries

manufactures specialized electrical and hydraulic

systems

Location: Houston, TX

Facility: 215,474 SF

(5 properties)

Industrial manufacturing

facility

Purchase: \$29.3 million

Lease term: 10.0 years

Moss (Portfolio Management)



Deal Type: Office direct lease

Tenant: Moss provides general

contracting services throughout the southeast

United States

Location: Ft. Lauderdale, FL

Overview: GOOD negotiated a full

building lease for an additional

11+ years with Moss

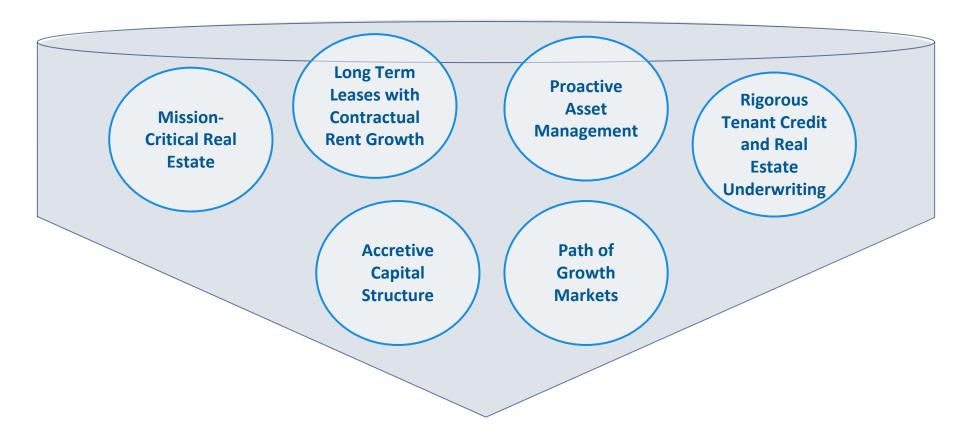
(previously a subtenant in 40% of the building), continuing 100% building occupancy since

acquisition in 2016



Investment Philosophy

Acquire quality, well located and configured, single tenant and anchored multi-tenant, NNN leased industrial properties in target path of growth markets



Strong & sustainable investor returns anchored by a diversified income stream from high quality properties leased to financially strong tenants

Appendix

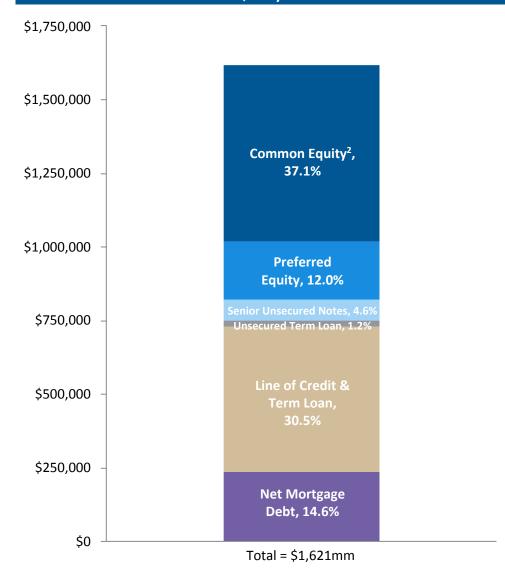


Capital Structure Overview

- Institutional stock ownership increased from 26.8% in 2013 to 49.8% as of September 30, 2025¹
- Balance sheet remains below 50% levered
- Weighted average interest rate on mortgage debt of just 4.22%

Capital Structure Details (Dollars in \$000s, except stock price) Wtd. Average Rate 9/30/2025 255,528 Mortgage Notes Payable, Net 4.22% Less: Cash & Cash Equivalents (18,400)**Net Mortgage Debt** 237,128 Line of Credit SOFR+1.35% 145,370 Term Note, Net SOFR+1.30% 348,466 Unsecured Term Loan, Net 19,860 SOFR+1.55% Senior Unsecured Notes, Net 74,061 6.47% Total Debt, Net 824,885 Series E - Preferred 6.625% 76,536 Series F - Preferred 6.00% 19,181 Series G - Preferred 6.00% 99,772 **Total Preferred Equity** 195,489 **Diluted Common Shares Outstanding** 48,768,782 Stock Price 12.32 Implied Common Equity² Market Capitalization 600,831 **Enterprise Value** \$ 1,621,205

Current capital structure as of September 30, 2025 (Dollars in \$000)



² Common Equity is based on the closing common stock price per share as of September 30, 2025 of \$12.32 and includes effect of OP units and convertible senior common stock.



¹ Source: Nasdaq Online.

Experienced Leadership Team



David Gladstone
Chairman and CEO
25+ years of experience

- Current Chairman and CEO of all five Gladstone funds, public companies #7, #8, #9 and #10 in his career
- Former Chairman of Allied Capital Commercial (REIT), Allied Capital and American Capital
- Former board member of Capital Automotive REIT
- MBA from Harvard Business School, MA from American University, BA from University of Virginia



Buzz Cooper
President
25+ years of experience

- Current President of the Company; 20+ years with Gladstone
- Former Principal of Allied Commercial Corporation REIT, where his responsibilities ranged from buying loans from RTC and banks to making real estate backed loans
- BA from Washington and Lee University



Gary Gerson
CFO and Assistant Treasurer
25+ years of experience

- Current CFO and Assistant Treasurer of the Company
- Former CFO of Spotted Hawk Development, LLC, an Apollo Investment Corporation portfolio company
- Former Treasurer of the Gladstone Companies
- Former AVP of Finance at The Bozzuto Group
- Former Director of Finance at PG&E National Energy Group
- MBA from Yale School of Management, BSME from the US Naval Academy
- CPA in the Commonwealth of Virginia, CFA Charterholder



Jay Beckhorn
Treasurer
25+ years of experience

- Current Treasurer of the Company and Gladstone Land, Assistant Treasurer of Gladstone Capital and Gladstone Investment
- Former Regional Managing Director of Heavenrich & Co.
- Former Senior Vice President of Sunrise Senior Living
- Former Managing Director of Riggs Bank
- MBA from Duke University, BA from Colgate University

Experienced Leadership Team



Ryan Carter

Executive Vice President, Head of West and Midwest Regions

20+ years of experience

- Manages regional acquisition and asset management activities
- Former founding partner of Porthaven Partners, LLC
- Former Director with Stan Johnson Company
- MBA from Oklahoma State University, BSBA from the University of Tulsa



Todd McDonald
Senior Vice President, South
Central Region
7+ years of experience

- Manages regional acquisition and asset management activities
- Former Credit Team Lead and member of the Wholesale Loan Group at United Bankshares
- BS from Washington and Lee University



Nick Lindsay
Vice President, Northeast and
Southeast Regions
7+ years of experience

- Manages regional acquisition and asset management activities
- Former private equity investor with H.I.G. Capital in the LBO Fund
- Former investment banking analyst and member of the Industrials group at Harris Williams
- MBA from UNC Kenan-Flagler, BS from McIntire School of Commerce at the University of Virginia

Consolidated Statements of Operations

(\$ in thousands, except per share amounts)	For the three months ended (unaudited)					For the nine months ended (unaudited)					
	9,	9/30/2025 6/30/2025 9/30/2024			/30/2024	9,	/30/2025	9,	/30/2024		
Operating revenues											
Lease revenue	\$	40,841	\$	39,533	\$	39,235	\$	117,875	\$	112,013	
Total operating revenues	\$	40,841	\$	39,533	\$	39,235	\$	117,875	\$	112,013	
Operating expenses											
Depreciation and amortization	\$	15,271	\$	14,249	\$	13,343	\$	42,763	\$	42,683	
Property operating expenses		7,409		7,258		6,681		21,568		18,373	
Base management fee		1,701		1,640		1,528		4,908		4,580	
Incentive fee		709		709		1,146		2,057		3,562	
Administration fee		720		590		725		1,932		1,950	
General and administrative		920		1,400		970		3,204		3,064	
Impairment charge		_		9		4,549		9		5,043	
Total operating expense before incentive fee waiver	\$	26,730	\$	25,855	\$	28,942	\$	76,441	\$	79,255	
Incentive fee waiver		(709)		(709)		(396)		(1,417)		(1,417)	
Total operating expenses	\$	26,021	\$	25,146	\$	28,546	\$	75,024	\$	77,838	
Other income (expense)											
Interest expense	\$	(10,704)	\$	(10,058)	\$	(9,299)	\$	(29,900)	\$	(28,259)	
(Loss) gain on sale of real estate, net		(10)		377		10,319		367		10,554	
Gain on debt extinguishment, net		_		_		_		_		300	
Other income (expense)		31		(72)		12		590		73	
Total other (expense) income, net	\$	(10,683)	\$	(9,753)	\$	1,032	\$	(28,943)	\$	(17,332)	
Net income	\$	4,137	\$	4,634	\$	11,721	\$	13,908	\$	16,843	
Net income available to non-controlling interests		(1)		(1)		(44)		(4)		(35)	
Net income available to the company	\$	4,136	\$	4,633	\$	11,677	\$	13,904	\$	16,808	
Distributions attributable to Series E, F, and G preferred stock		(3,058)		(3,085)		(3,106)		(9,251)		(9,334)	
Distributions attributable to senior common stock		(102)		(101)		(106)		(304)		(317)	
Gain (loss) on extinguishment of Series F preferred stock		6		` 9		` 2		` ´ ´		(4)	
Net income available to common stockholders	\$	982	\$	1,456	\$	8,467	\$	4,354	\$	7,153	



Funds from Operations (FFO) and Core FFO

(\$ in thousands, except per share amounts)	For the three months ended (unaudited)						For the nine months ended (unaudited)					
		9/30/2025		6/30/2025		9/30/2024	_	9/30/2025		9/30/2024		
Net income Less: Distributions attributable to preferred and senior common stock	\$	4,137 (3,160)		4,634 (3,186)	\$	11,721 (3,212)	\$	13,908 (9,555)	\$	16,843 (9,651)		
Add/Less: Gain (loss) on extinguishment of Series F preferred stock, net Net income available to common stockholders and Non-controlling OP Unitholders	\$	983	\$	9 1,457	\$	8,511	\$	4,358	\$	7,188		
Adjustments:												
Add: Real estate depreciation and amortization Add: Impairment charge	\$	15,271 —	\$	14,249 9	\$	13,343 4,549	\$	42,763 9	\$	42,683 5,043		
Add: Loss on sale of real estate, net Less: Gain on sale of real estate, net Less: Gain on debt extinguishment, net		10 		(377)		(10,319) —		— (367) —		— (10,554) (300)		
FFO available to common stockholders and Non-controlling OP Unitholders - basic Add: Convertible senior common distributions	\$	16,264 102	\$	15,338 101	\$	16,084 106	\$	46,763 304	\$	44,060 317		
FFO available to common stockholders and Non-controlling OP Unitholders - diluted	\$	16,366	\$	15,439	\$	16,190	\$	47,067	\$	44,377		
FFO available to common stockholders and Non-controlling OP Unitholders - basic Add: Write off shelf registration statement costs and prepaid ATM costs	\$	16,264	\$	15,338	\$	16,084 —	\$	46,763 —	\$	44,060 183		
Add: Write off prepaid offering costs Add: Asset retirement obligation expense		_ 34		305 34		_ 33		305 102		— 99		
Add: Bad debt write off Add: Closing costs on sale		_		_ 336				_ 336		64 —		
Add: Realized loss on interest rate hedging instruments Core FFO available to common stockholders and Non-controlling OP Unitholders - basic	\$	 16,298	\$	 16,013	Ś	51 16,168	\$	<u> </u>	Ś	132 44,538		
Add: Convertible senior common distributions	<u> </u>	102	Υ	101	Υ	106	_	304	· ·	317		
Core FFO available to common stockholders and Non-controlling OP Unitholders - diluted	\$	16,400	\$	16,114	\$	16,274	\$	47,810	\$	44,855		
Weighted average common shares outstanding and Non-controlling OP Units - basic Weighted average common shares outstanding and Non-controlling OP Units - diluted		46,917,160 47,245,719		46,259,137 46,587,696		42,830,159 43,169,458		45,949,245 46,277,804		41,238,296 41,577,595		
FFO per weighted average share of common stock and Non-controlling OP Unit - basic FFO per weighted average share of common stock and Non-controlling OP Unit - diluted	\$ \$	0.35 0.35	\$ \$	0.33	\$	0.38	\$ \$	1.02 1.02	\$	1.07		
Core FFO per weighted average share of common stock and Non-controlling OP Unit - basic	\$	0.35	<u> </u>	0.35	•	0.38	\$	1.03		1.08		
Core FFO per weighted average share of common stock and Non-controlling OP Unit - diluted	\$	0.35		0.35		0.38	_	1.03		1.08		
Distributions declared per share of common stock and Non-controlling OP Unit	\$	0.30	\$	0.30	\$	0.30	\$	0.90	\$	0.90		



Consolidated Balance Sheets

(\$ in thousands)		9/30/2025 unaudited)		12/31/2024
ASSETS		_		
Real estate, at cost	\$	1,400,357	\$	1,211,793
Less: accumulated depreciation		350,153		319,646
Total real estate, net		1,050,204		892,147
Lease intangibles, net		120,338		95,107
Real estate and related assets held for sale, net		_		4,363
Cash and cash equivalents		18,400		10,956
Restricted cash		6,232		4,118
Funds held in escrow		5,909		5,367
Right-of-use assets from operating leases		3,772		3,961
Right-of-use assets from finance leases, net		2,897		· —
Deferred rent receivable, net		46,980		45,324
Sales-type lease receivable, net		· —		18,618
Other assets		10,271		14,387
TOTAL ASSETS	\$	1,265,003	\$	1,094,348
LIABILITIES AND STOCKHOLDERS' EQUITY LIABILITIES				
Mortgage notes payable, net	\$	255,528	\$	269,579
Borrowings under revolver and term loan, net		493,836		349,848
Borrowings under unsecured term loan, net		19,860		_
Senior unsecured notes, net		74,061		73,958
Deferred rent liability, asset retirement obligation and other liabilities, net		66,719		59,621
TOTAL LIABILITIES	\$	910,004	\$	753,006
MEZZANINE EQUITY		170.044		470.044
Series E and G redeemable preferred stock, net	\$ \$	170,041	\$	170,041
TOTAL MEZZANINE EQUITY	\$	170,041	\$	170,041
STOCKHOLDERS' EQUITY Senior common stock	\$	1	\$	1
Common stock	•	48	•	44
Series F redeemable preferred stock		1		1
Additional paid in capital		841,960		784,389
Accumulated other comprehensive income		3,699		10,648
Distributions in excess of accumulated earnings		(660,883)		(623,912)
TOTAL STOCKHOLDERS' EQUITY	\$	184,826	Ś	171,171
OP Units held by Non-controlling OP Unitholders	<u> </u>	132	<u>~</u>	130
TOTAL EQUITY	\$		\$	171,301
	<u> </u>	107,550	<u> </u>	171,301
TOTAL LIABILITIES, MEZZANINE EQUITY AND EQUITY	\$	1,265,003	\$	1,094,348



Debt Summary

Principal Maturity Date	Weighted Average Interest Rate as of 9/30/2025	(\$ in thousands) Principal Balance Outstanding as of 9/30/2025
2025	4.59%	\$ 3,099
2026	4.07%	28,112
2027	4.34%	96,605
2028	4.15%	36,734
2029	5.39%	35,879
2030	3.23%	37,331
2031	3.24%	4,784
2032	3.40%	9,508
2037	4.63%	5,054
Contractual Mortgage Notes Payable:	4.22%	\$ 257,106
Premiums (Discounts), net:		13
Total Mortgage Notes Payable:		\$ 257,119
Variable-Rate Line of Credit:		
2026	SOFR +1.35%	\$ 145,370
Variable-Rate Term Loan Facility:		
2027	SOFR +1.30%	\$ 160,000
2026	SOFR +1.30%	40,000
2028	SOFR +1.30%	 150,000
Variable-Rate Unsecured Term Loan:		
2027	SOFR + 1.55%	\$ 20,000
Senior Unsecured Notes:		
2029	6.47%	\$ 75,000
Total Mortgage Notes Payable, Line of Credit, Term Loan Facility, Unsecured Term Loan, Senior Unsecured Notes	5.24%	\$ 847,489

