

August 18, 2026



# Aspen Group Reports Fourth Quarter and Fiscal Year 2026 Results

- United States University revenue increased 5% during Fiscal 2026, driven by solid organic lead generation
- Generated operating cash flow of \$1.0 million in the fourth quarter, up from \$0.6 million, enabling the resumption of marketing spend
- Gross margin expanded by 533 bps to 76% in the fourth quarter, lifting full year gross margin to 75%
- Fourth quarter net loss of \$(4.3) million reflects two non-recurring non-cash charges totaling \$3.2 million; Fiscal 2026 net loss was \$(1.8) million
- Record fourth quarter Adjusted EBITDA of \$3.3 million, up from \$2.0 million; Fiscal 2026 Adjusted EBITDA reaches \$10.6 million, a Company record, up from \$5.7 million

PHOENIX, Aug. 18, 2026 (GLOBE NEWSWIRE) -- Aspen Group, Inc. (OTCQB: ASPU) ("AGI" or the "Company"), an education technology holding company, today announced financial results for its fourth quarter of fiscal year 2026, ended April 30, 2026.

## Fourth Quarter Fiscal Year 2026 Summary Results

| \$ in millions, except per share data | Three Months Ended April 30, |         | Years Ended April 30, |           |
|---------------------------------------|------------------------------|---------|-----------------------|-----------|
|                                       | 2026                         | 2025    | 2026                  | 2025      |
| Revenue                               | \$ 10.3                      | \$ 11.6 | \$ 43.3               | \$ 45.3   |
| Gross Profit <sup>1</sup>             | \$ 7.8                       | \$ 8.2  | \$ 32.5               | \$ 31.3   |
| Gross Margin (%) <sup>1</sup>         | 76%                          | 71%     | 75%                   | 69%       |
| Net Income (Loss) <sup>2</sup>        | \$ (4.3)                     | \$ 0.6  | \$ (1.8)              | \$ (1.5)  |
| Earnings (Loss) per Share - Basic     | \$ (0.14)                    | \$ 0.02 | \$ (0.07)             | \$ (0.07) |
| Earnings (Loss) per Share - Diluted   | \$ (0.14)                    | \$ 0.01 | \$ (0.07)             | \$ (0.07) |
| EBITDA <sup>3</sup>                   | \$ (3.5)                     | \$ 1.7  | \$ 1.9                | \$ 2.9    |
| Adjusted EBITDA <sup>3</sup>          | \$ 3.3                       | \$ 2.0  | \$ 10.6               | \$ 5.7    |

<sup>1</sup> GAAP gross profit calculation includes marketing, promotional and instructional costs, and amortization expense of \$0.3 million and \$0.4 million, and \$1.5 million and \$1.8 million, respectively for the three and twelve months ended April 30, 2026 and 2025, respectively.

<sup>2</sup> See reconciliations of Net income (loss) to EBITDA and Adjusted EBITDA under "Non-GAAP –Financial Measures" starting on page 5 for details of the two non-recurring non-cash charges for lease impairments and changes in fair value of the put warrant liability included in Net income (loss).

<sup>3</sup> Non-GAAP financial measures. See reconciliations of GAAP to non-GAAP financial measures under "Non-GAAP–Financial Measures" starting on page 5.

Matt LaVay, Chief Executive Officer of AGI, stated: "Our fourth quarter and Fiscal 2026

results provide further evidence that our restructuring initiatives have stabilized the business and established a more efficient operating model. Our improved cost structure has enabled the continued generation of operating cash flow. For Fiscal 2026, AGI generated \$2.9 million of operating cash flow, a year-over-year improvement of \$1.5 million. While our fourth quarter GAAP net loss was impacted by two non-recurring non-cash charges, our underlying financial performance remained strong as indicated by a Company record Adjusted EBITDA of \$10.6 million.

"Importantly, during Fiscal 2026, United States University generated 5% revenue growth, driven primarily by solid organic lead generation. Beginning in the first quarter of Fiscal 2027, we resumed direct marketing spend funded by cash flow. Subject to the successful refinancing of our debt, we expect to further increase our marketing spend to support enrollment growth and strengthen our long-term growth prospects.

"In parallel, we negotiated a one-year extension of our existing debt facility with JGB Capital and continue to make progress toward its refinancing. With our improved operating cash flow, we are optimistic that we can complete a refinancing of our indebtedness. The planned merger of Aspen University and United States University continues to advance, with prospective Aspen University students increasingly enrolling in comparable United States University programs. We believe these initiatives, together with our streamlined operating model, position Aspen Group to enter Fiscal 2027 from a position of greater financial strength and a stronger foundation for long-term growth."

#### **Fiscal Q4 2026 Financial and Operational Results (compared to Fiscal Q4 2025)**

Revenue declined by 11% to \$10.3 million compared to \$11.6 million which was primarily a result of our very limited maintenance marketing spend. The following table presents the Company's revenue, both per subsidiary and total:

|         | Three Months Ended April 30, |                       |              |                      |
|---------|------------------------------|-----------------------|--------------|----------------------|
|         | 2026                         | \$ Change             | % Change     | 2025                 |
| USU     | \$ 6,930,929                 | \$ (241,070)          | (3)%         | \$ 7,171,999         |
| AU      | 3,327,785                    | (1,069,714)           | (24)%        | 4,397,499            |
| Revenue | <u>\$ 10,258,714</u>         | <u>\$ (1,310,784)</u> | <u>(11)%</u> | <u>\$ 11,569,498</u> |

United States University ("USU") revenue declined modestly by 3% compared to the prior year period. Although overall enrollment levels reflect the impact of very limited maintenance marketing spend, enrollments increased sequentially due to strong organic leads during the quarter. Additionally, USU's performance was supported by strong demand from existing students returning from inactive status and higher revenue per student driven by more students entering their second year of the MSN-FNP program, which includes clinical rotations, and by tuition increases.

Aspen University's ("AU") revenue decline of \$1.1 million, or 24%, is the result of the discontinuation of new student enrollments associated with the pending merger with USU and lower enrollments due to a maintenance level marketing spend starting in Fiscal 2023.

GAAP gross profit declined by \$0.4 million to \$7.8 million. Consolidated gross margin was 76% compared to 71%, AU's gross margin was 76% versus 67%, and USU's gross margin

was 77% versus 74%. GAAP gross profit declined primarily due to lower consolidated revenue while gross margin improved on increased revenue per student combined with reduced cost of revenue at USU and AU driven by increased efficiencies in the use of faculty.

USU instructional costs and services represented 20% of USU revenue; and AU instructional costs and services represented 19% of AU revenue. Both USU and AU marketing and promotional costs represented less than 1% of revenue.

The following tables present the Company's net income (loss), both per subsidiary and total:

|                              | Three Months Ended April 30, 2026 |                |              |                |
|------------------------------|-----------------------------------|----------------|--------------|----------------|
|                              | Consolidated                      | AGI Corporate  | USU          | AU             |
| Net income (loss)            | \$ (4,329,917)                    | \$ (2,052,024) | \$ 1,381,652 | \$ (3,659,545) |
| Net loss per share– Basic    | \$ (0.14)                         |                |              |                |
| Net loss per share – Diluted | \$ (0.14)                         |                |              |                |

|                                  | Three Months Ended April 30, 2025 |                |              |            |
|----------------------------------|-----------------------------------|----------------|--------------|------------|
|                                  | Consolidated                      | AGI Corporate  | USU          | AU         |
| Net income (loss)                | \$ 616,848                        | \$ (1,870,177) | \$ 2,181,812 | \$ 305,213 |
| Net earnings per share - Basic   | \$ 0.02                           |                |              |            |
| Net earnings per share - Diluted | \$ 0.01                           |                |              |            |

The Fiscal Q4 2026 net loss includes non-recurring non-cash charges related to right-of-use asset and tenant improvement impairments of \$2.8 million and the fair value adjustment of the put warrant liability of \$0.4 million. The impairments are the result of the fact that AU is no longer able to utilize space for BSN Pre-licensure operations due to the discontinuation of this program. The increase in the fair value of the put warrant liability is primarily due to the increase in the AGI common stock price from April 30, 2025 to April 30, 2026.

The following tables present the Company's Non-GAAP measures, both per subsidiary and total. See reconciliations of GAAP to non-GAAP financial measures under "Non-GAAP–Financial Measures" starting on page 5.

|                        | Three Months Ended April 30, 2026 |                |              |                |
|------------------------|-----------------------------------|----------------|--------------|----------------|
|                        | Consolidated                      | AGI Corporate  | USU          | AU             |
| EBITDA                 | \$ (3,513,826)                    | \$ (1,743,119) | \$ 1,560,023 | \$ (3,330,730) |
| EBITDA Margin          | (34)%                             | NM             | 23%          | (100)%         |
| Adjusted EBITDA        | \$ 3,265,348                      | \$ (1,047,046) | \$ 2,925,060 | \$ 1,387,334   |
| Adjusted EBITDA Margin | 32%                               | NM             | 42%          | 42%            |

NM – Not meaningful

|                        | Three Months Ended April 30, 2025 |                |              |              |
|------------------------|-----------------------------------|----------------|--------------|--------------|
|                        | Consolidated                      | AGI Corporate  | USU          | AU           |
| EBITDA                 | \$ 1,653,591                      | \$ (1,473,450) | \$ 2,332,479 | \$ 794,562   |
| EBITDA Margin          | 14%                               | NM             | 33%          | 18%          |
| Adjusted EBITDA        | \$ 1,994,269                      | \$ (1,740,083) | \$ 2,563,845 | \$ 1,170,507 |
| Adjusted EBITDA Margin | 17%                               | NM             | 36%          | 27%          |

Adjusted EBITDA improved by \$1.3 million primarily due to increased revenue per student at USU, increased instructional efficiencies at AU and USU and reduced general and

administrative costs attributed to our restructurings.

## Operating Metrics

### *New Student Enrollments*

On a Company-wide basis, new student enrollments declined by 50% and were impacted by the ongoing maintenance level of marketing spend. Additionally, we discontinued the enrollment of new AU students because of the pending merger with USU.

New student enrollments for the past five quarters are shown below:

|                  | Q4'25 | Q1'26 | Q2'26 | Q3'26 | Q4'26 |
|------------------|-------|-------|-------|-------|-------|
| USU              | 258   | 280   | 310   | 228   | 258   |
| Aspen University | 350   | 338   | 297   | 213   | 49    |
| Total            | 608   | 618   | 607   | 441   | 307   |

We anticipate USU student enrollments will increase in the first half of Fiscal 2027 due to a significant increase in marketing spend starting in Q1 Fiscal 2027 and prospective Aspen University students increasingly enrolling in comparable USU programs.

### *Total Active Student Body*

AGI's active degree-seeking student body for the past five quarters, including USU and AU, is shown below:

|                  | Q4'25 | Q1'26 | Q2'26 | Q3'26 | Q4'26 |
|------------------|-------|-------|-------|-------|-------|
| USU              | 2,434 | 2,369 | 2,302 | 2,096 | 2,120 |
| Aspen University | 3,375 | 3,140 | 2,771 | 2,386 | 1,956 |
| Total            | 5,809 | 5,509 | 5,073 | 4,482 | 4,076 |

### *Nursing Students*

AGI's nursing student body for the past five quarters is shown below:

|                  | Q4'25 | Q1'26 | Q2'26 | Q3'26 | Q4'26 |
|------------------|-------|-------|-------|-------|-------|
| USU              | 2,254 | 2,215 | 2,153 | 1,965 | 1,992 |
| Aspen University | 2,606 | 2,418 | 2,122 | 1,815 | 1,472 |
| Total            | 4,860 | 4,633 | 4,275 | 3,780 | 3,464 |

## Liquidity

The Fiscal Q4 2026 ending unrestricted cash balance was \$0.9 million. As of August 14, 2026, the Company had \$0.6 million of unrestricted cash on hand. In Q2 Fiscal 2026, we implemented a fifth restructuring plan that resulted in additional cash benefits for the Company starting in Q3 Fiscal 2026. The restructuring resulted in the elimination of approximately 75 positions within AU and AGI. The resulting additional ongoing quarterly compensation-related savings from the restructuring are approximately \$1.5 million.

Our restructuring efforts were designed to achieve sustained operating cash flows, and the

resumption of marketing spend in order to renew growth in our student body. The quarter generated operating cash flow of \$1.0 million, which is the sixth consecutive quarter of operating cash flow. As a result of sustained operating cash flows, we resumed marketing spend in Q1 Fiscal 2027.

Cost reductions associated with the restructuring plans and other corporate cost reductions ensure that the Company will have sufficient cash to meet its working capital needs for the next 12 months.

## **Non-GAAP – Financial Measures**

This press release includes both financial measures in accordance with Generally Accepted Accounting Principles, or GAAP, as well as non-GAAP financial measures. Generally, a non-GAAP financial measure is a numerical measure of a company's performance, financial position or cash flows that either excludes or includes amounts that are not normally included or excluded in the most directly comparable measure calculated and presented in accordance with GAAP. Non-GAAP financial measures should be viewed as supplemental to, and should not be considered as alternatives to net income (loss), operating income (loss), and cash flow from operating activities, liquidity or any other financial measures. They may not be indicative of the historical operating results of AGI nor are they intended to be predictive of potential future results. Investors should not consider non-GAAP financial measures in isolation or as substitutes for performance measures calculated in accordance with GAAP.

Our management uses and relies on EBITDA, Adjusted EBITDA, EBITDA Margin and Adjusted EBITDA Margin, which are non-GAAP financial measures. We believe that management, analysts, and shareholders benefit from referring to the following non-GAAP financial measures to evaluate and assess our core operating results from period-to-period after removing the impact of items that affect comparability. Our management recognizes that the non-GAAP financial measures have inherent limitations because of the excluded items described below.

We have included a reconciliation of our non-GAAP financial measures to the most comparable financial measures calculated in accordance with GAAP. We believe that providing the non-GAAP financial measures, together with the reconciliation to GAAP, helps investors make comparisons between AGI and other companies. In making any comparisons to other companies, investors need to be aware that companies use different non-GAAP measures to evaluate their financial performance. Investors should pay close attention to the specific definition being used and to the reconciliation between such measure and the corresponding GAAP measure provided by each company under applicable SEC rules.

AGI defines Adjusted EBITDA as EBITDA excluding: (1) provision for credit losses; (2) stock-based compensation; (3) charges from our put warrants; and (4) non-recurring charges. The following table presents a reconciliation of net income (loss) to EBITDA (loss) and Adjusted EBITDA and of net income (loss) margin to the Adjusted EBITDA margin:

|                                                                      | Three Months Ended April 30, |                     | For the Years Ended April 30, |                     |
|----------------------------------------------------------------------|------------------------------|---------------------|-------------------------------|---------------------|
|                                                                      | 2026                         | 2025                | 2026                          | 2025                |
| Net income (loss)                                                    | \$ (4,329,917)               | \$ 616,848          | \$ (1,836,698)                | \$ (1,544,892)      |
| Interest expense, net                                                | 249,007                      | 325,603             | 1,131,292                     | 1,368,892           |
| Income tax expense (benefit)                                         | (20,480)                     | 6,381               | 44,962                        | 56,149              |
| Depreciation and amortization                                        | 587,564                      | 704,759             | 2,516,592                     | 3,055,568           |
| EBITDA                                                               | (3,513,826)                  | 1,653,591           | 1,856,148                     | 2,935,717           |
| Provision for credit losses                                          | 3,408,643                    | 600,000             | 4,758,643                     | 1,950,000           |
| Stock-based compensation                                             | 77,472                       | (706,895)           | 148,235                       | (291,548)           |
| Severance                                                            | 81,692                       | 13,876              | 404,980                       | 135,526             |
| Impairments of right-of-use assets and tenant leasehold improvements | 2,791,426                    | —                   | 2,791,426                     | 1,848,209           |
| Change in fair value of put warrant liability                        | 374,748                      | 433,697             | 374,748                       | (537,072)           |
| Non-recurring charges (income) - Other                               | 45,193                       | —                   | 242,050                       | (387,298)           |
| Adjusted EBITDA                                                      | <u>\$ 3,265,348</u>          | <u>\$ 1,994,269</u> | <u>\$ 10,576,230</u>          | <u>\$ 5,653,534</u> |

|                          |       |     |      |      |
|--------------------------|-------|-----|------|------|
| Net income (loss) Margin | (42)% | 5%  | (4)% | (3)% |
| EBITDA Margin            | (34)% | 14% | 4%   | 6%   |
| Adjusted EBITDA Margin   | 32%   | 17% | 24%  | 12%  |

The following tables present a reconciliation of net income (loss) to EBITDA (loss) and Adjusted EBITDA and of Net income (loss) margin to the Adjusted EBITDA margin by business unit:

|                                                                      | Three Months Ended April 30, 2026 |                       |                     |                     |
|----------------------------------------------------------------------|-----------------------------------|-----------------------|---------------------|---------------------|
|                                                                      | Consolidated                      | AGI Corporate         | USU                 | AU                  |
| Net income (loss)                                                    | \$ (4,329,917)                    | \$ (2,052,024)        | \$ 1,381,652        | \$ (3,659,545)      |
| Interest expense (income), net                                       | 249,007                           | 249,897               | —                   | (890)               |
| Income tax expense (benefit)                                         | (20,480)                          | (10,379)              | 17,356              | (27,457)            |
| Depreciation and amortization                                        | 587,564                           | 69,387                | 161,015             | 357,162             |
| EBITDA                                                               | (3,513,826)                       | (1,743,119)           | 1,560,023           | (3,330,730)         |
| Provision for credit losses                                          | 3,408,643                         | —                     | 1,354,965           | 2,053,678           |
| Stock-based compensation                                             | 77,472                            | 77,472                | —                   | —                   |
| Severance                                                            | 81,692                            | 79,567                | 2,125               | —                   |
| Impairments of right-of-use assets and tenant leasehold improvements | 2,791,426                         | 164,286               | —                   | 2,627,140           |
| Change in fair value of put warrant liability                        | 374,748                           | 374,748               | —                   | —                   |
| Non-recurring charges - Other                                        | 45,193                            | —                     | 7,947               | 37,246              |
| Adjusted EBITDA                                                      | <u>\$ 3,265,348</u>               | <u>\$ (1,047,046)</u> | <u>\$ 2,925,060</u> | <u>\$ 1,387,334</u> |

|                          |       |    |     |        |
|--------------------------|-------|----|-----|--------|
| Net income (loss) margin | (42)% | NM | 20% | (110)% |
| EBITDA margin            | (34)% | NM | 23% | (100)% |
| Adjusted EBITDA margin   | 32%   | NM | 42% | 42%    |

NM - Not meaningful

|                                               | Three Months Ended April 30, 2025 |                |              |              |
|-----------------------------------------------|-----------------------------------|----------------|--------------|--------------|
|                                               | Consolidated                      | AGI Corporate  | USU          | AU           |
| Net income (loss)                             | \$ 616,848                        | \$ (1,870,177) | \$ 2,181,812 | \$ 305,213   |
| Interest expense, net                         | 325,603                           | 325,603        | —            | —            |
| Income tax expense                            | 6,381                             | 2,369          | 50           | 3,962        |
| Depreciation and amortization                 | 704,759                           | 68,755         | 150,617      | 485,387      |
| EBITDA                                        | 1,653,591                         | (1,473,450)    | 2,332,479    | 794,562      |
| Provision for credit losses                   | 600,000                           | —              | 225,000      | 375,000      |
| Stock-based compensation                      | (706,895)                         | (705,230)      | 947          | (2,612)      |
| Severance                                     | 13,876                            | 4,900          | 5,419        | 3,557        |
| Change in fair value of put warrant liability | 433,697                           | 433,697        | —            | —            |
| Adjusted EBITDA                               | \$ 1,994,269                      | \$ (1,740,083) | \$ 2,563,845 | \$ 1,170,507 |

|                          |     |    |     |     |
|--------------------------|-----|----|-----|-----|
| Net income (loss) margin | 5%  | NM | 30% | 7%  |
| EBITDA margin            | 14% | NM | 33% | 18% |
| Adjusted EBITDA margin   | 17% | NM | 36% | 27% |

|                                                                      | Year Ended April 30, 2026 |                |               |                |
|----------------------------------------------------------------------|---------------------------|----------------|---------------|----------------|
|                                                                      | Consolidated              | AGI Corporate  | USU           | AU             |
| Net income (loss)                                                    | \$ (1,836,698)            | \$ (8,684,831) | \$ 9,193,233  | \$ (2,345,100) |
| Interest expense (income), net                                       | 1,131,292                 | 1,132,182      | —             | (890)          |
| Income tax expense                                                   | 44,962                    | 3,993          | 22,218        | 18,751         |
| Depreciation and amortization                                        | 2,516,592                 | 274,265        | 633,093       | 1,609,234      |
| EBITDA                                                               | 1,856,148                 | (7,274,391)    | 9,848,544     | (718,005)      |
| Provision for credit losses                                          | 4,758,643                 | —              | 2,029,965     | 2,728,678      |
| Stock-based compensation                                             | 148,235                   | 146,972        | 1,263         | —              |
| Severance                                                            | 404,980                   | 216,041        | 8,775         | 180,164        |
| Impairments of right-of-use assets and tenant leasehold improvements | 2,791,426                 | 164,286        | —             | 2,627,140      |
| Change in fair value of put warrant liability                        | 374,748                   | 374,748        | —             | —              |
| Non-recurring charges - Other                                        | 242,050                   | 26,325         | 84,213        | 131,512        |
| Adjusted EBITDA                                                      | \$ 10,576,230             | \$ (6,346,019) | \$ 11,972,760 | \$ 4,949,489   |

|                          |      |    |     |       |
|--------------------------|------|----|-----|-------|
| Net income (loss) margin | (4)% | NM | 33% | (15)% |
| EBITDA margin            | 4%   | NM | 35% | (5)%  |
| Adjusted EBITDA margin   | 24%  | NM | 43% | 33%   |

|                                                                      | Year Ended April 30, 2025 |                       |                      |                     |
|----------------------------------------------------------------------|---------------------------|-----------------------|----------------------|---------------------|
|                                                                      | Consolidated              | AGI Corporate         | USU                  | AU                  |
| Net income (loss)                                                    | \$ (1,544,892)            | \$ (8,896,051)        | \$ 8,672,299         | \$ (1,321,140)      |
| Interest expense, net                                                | 1,368,892                 | 1,368,892             | —                    | —                   |
| Income tax expense                                                   | 56,149                    | 7,690                 | 5,296                | 43,163              |
| Depreciation and amortization                                        | 3,055,568                 | 292,018               | 584,219              | 2,179,331           |
| EBITDA                                                               | 2,935,717                 | (7,227,451)           | 9,261,814            | 901,354             |
| Provision for credit losses                                          | 1,950,000                 | —                     | 900,000              | 1,050,000           |
| Stock-based compensation                                             | (291,548)                 | (304,375)             | 5,013                | 7,814               |
| Severance                                                            | 135,526                   | 18,472                | 34,895               | 82,159              |
| Impairments of right-of-use assets and tenant leasehold improvements | 1,848,209                 | —                     | —                    | 1,848,209           |
| Change in fair value of put warrant liability                        | (537,072)                 | (537,072)             | —                    | —                   |
| Non-recurring income - Other                                         | (387,298)                 | —                     | —                    | (387,298)           |
| Adjusted EBITDA                                                      | <u>\$ 5,653,534</u>       | <u>\$ (8,050,426)</u> | <u>\$ 10,201,722</u> | <u>\$ 3,502,238</u> |

|                          |      |    |     |      |
|--------------------------|------|----|-----|------|
| Net income (loss) margin | (3)% | NM | 32% | (7)% |
| EBITDA margin            | 6%   | NM | 34% | 5%   |
| Adjusted EBITDA margin   | 12%  | NM | 38% | 19%  |

## Definitions

**EBITDA Margin** – is defined as EBITDA divided by revenue.

**Adjusted EBITDA Margin** – is defined as Adjusted EBITDA divided by revenue.

We believe EBITDA Margin and Adjusted EBITDA Margin are useful for management, analysts and investors as these measures allow for a more meaningful comparison between our performance and that of our competitors. EBITDA Margin and Adjusted EBITDA Margin have certain limitations in that they do not take into account the impact to our consolidated statement of operations of certain expenses.

## Forward-Looking Statements

This press release contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 including our expectations that we will refinance our debt, and following that event we will see increased marketing spend and enrollment growth in 2027. The words “believe,” “may,” “estimate,” “continue,” “anticipate,” “intend,” “should,” “plan,” “could,” “target,” “potential,” “is likely,” “will,” “expect” and similar expressions, as they relate to us, are intended to identify forward-looking statements. We have based these forward-looking statements largely on our current expectations and projections about future events and financial trends that we believe may affect our financial condition, results of operations, business strategy and financial needs. Important factors that could cause actual results to differ from those in the forward-looking statements include the continued demand of nursing students for the new programs, student attrition, national and local economic factors including the impact of international conflicts including the war in Iran and tariffs on the economy and affordability in general, competition from nursing schools in local markets, the competitive impact from the trend of major non-profit universities using online education and consolidation among our competitors, the impact, if any from any future U.S. government shutdowns, and our ability to reach an agreement with another lender which will permit us to refinance our outstanding Convertible Debentures. Any forward-looking

statement made by us herein speaks only as of the date on which it is made. Factors or events that could cause our actual results to differ may emerge from time to time, and it is not possible for us to predict all of them. We undertake no obligation to publicly update any forward-looking statement, whether as a result of new information, future developments or otherwise, except as may be required by law.

## About Aspen Group, Inc.

Aspen Group, Inc. is an education technology holding company that leverages its infrastructure and expertise to allow its two universities, Aspen University and United States University, to deliver on the vision of making college affordable again.

## Investor Relations Contact

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## GAAP Financial Statements

### ASPEN GROUP, INC. AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS

|                                                                                    | April 30,            |                      |
|------------------------------------------------------------------------------------|----------------------|----------------------|
|                                                                                    | 2026                 | 2025                 |
| <b>Assets</b>                                                                      |                      |                      |
| Current assets:                                                                    |                      |                      |
| Cash and cash equivalents                                                          | \$ 860,384           | \$ 736,871           |
| Restricted cash                                                                    | 462,898              | 338,002              |
| Accounts receivable, net of allowance of \$7,913,937 and \$5,731,139, respectively | 12,751,986           | 17,167,346           |
| Prepaid expenses                                                                   | 394,688              | 443,366              |
| Other current assets                                                               | 513,486              | 518,171              |
| Total current assets                                                               | 14,983,442           | 19,203,756           |
| Property and equipment:                                                            |                      |                      |
| Computer equipment and hardware                                                    | 799,250              | 894,251              |
| Furniture and fixtures                                                             | 1,974,271            | 1,974,271            |
| Leasehold improvements                                                             | 4,471,740            | 5,621,087            |
| Instructional equipment                                                            | 506,664              | 529,299              |
| Software                                                                           | 5,833,430            | 7,527,066            |
|                                                                                    | 13,585,355           | 16,545,974           |
| Accumulated depreciation and amortization                                          | (9,288,001)          | (9,907,309)          |
| Property and equipment, net                                                        | 4,297,354            | 6,638,665            |
| Goodwill                                                                           | 5,011,432            | 5,011,432            |
| Intangible assets                                                                  | 7,900,000            | 7,900,000            |
| Courseware and accreditation, net                                                  | 191,212              | 256,994              |
| Long-term contractual accounts receivable                                          | 23,813,441           | 19,846,823           |
| Operating lease right-of-use assets, net                                           | 3,467,641            | 7,250,407            |
| Deposits and other assets                                                          | 497,355              | 657,850              |
| <b>Total assets</b>                                                                | <b>\$ 60,161,877</b> | <b>\$ 66,765,927</b> |

(Continued)

**ASPEN GROUP, INC. AND SUBSIDIARIES**  
**CONSOLIDATED BALANCE SHEETS (CONTINUED)**

|                                                                                                                                                          |                             | April 30,                   |      |
|----------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------|-----------------------------|------|
|                                                                                                                                                          |                             | 2026                        | 2025 |
| <b>Liabilities and Stockholders' Equity</b>                                                                                                              |                             |                             |      |
| <b>Liabilities:</b>                                                                                                                                      |                             |                             |      |
| Current liabilities:                                                                                                                                     |                             |                             |      |
| Accounts payable                                                                                                                                         | \$ 3,133,698                | \$ 2,055,173                |      |
| Accrued expenses                                                                                                                                         | 2,375,663                   | 2,483,520                   |      |
| Advances on tuition                                                                                                                                      | 1,258,459                   | 2,235,332                   |      |
| Deferred tuition                                                                                                                                         | 2,190,378                   | 2,535,533                   |      |
| Due to students                                                                                                                                          | 2,055,477                   | 2,115,581                   |      |
| Operating lease obligations, current portion                                                                                                             | 3,308,872                   | 2,811,471                   |      |
| Debt, current portion                                                                                                                                    | 1,400,000                   | 2,000,000                   |      |
| Other current liabilities                                                                                                                                | 93,504                      | 185,296                     |      |
| Total current liabilities                                                                                                                                | <u>15,816,051</u>           | <u>16,421,906</u>           |      |
| Long-term debt, net                                                                                                                                      | 3,930,844                   | 5,224,524                   |      |
| Operating lease obligations, less current portion                                                                                                        | 9,089,806                   | 12,398,678                  |      |
| Warrant liabilities                                                                                                                                      | 1,802,269                   | 1,427,521                   |      |
| Other long-term liabilities                                                                                                                              | 327,402                     | 327,402                     |      |
| Total liabilities                                                                                                                                        | <u>30,966,372</u>           | <u>35,800,031</u>           |      |
| Commitments and contingencies                                                                                                                            |                             |                             |      |
| <b>Stockholders' equity:</b>                                                                                                                             |                             |                             |      |
| Preferred stock, \$0.001 par value; 1,000,000 shares authorized, 10,000 issued and outstanding at both April 30, 2026 and 2025, respectively             | 10                          | 10                          |      |
| Common stock, \$0.001 par value; 85,000,000 shares authorized, 31,744,718 and 28,389,531 issued and outstanding at April 30, 2026 and 2025, respectively | 31,745                      | 28,390                      |      |
| Additional paid-in capital                                                                                                                               | 122,215,485                 | 122,152,533                 |      |
| Accumulated deficit                                                                                                                                      | (93,051,735)                | (91,215,037)                |      |
| Total stockholders' equity                                                                                                                               | <u>29,195,505</u>           | <u>30,965,896</u>           |      |
| <b>Total liabilities and stockholders' equity</b>                                                                                                        | <u><u>\$ 60,161,877</u></u> | <u><u>\$ 66,765,927</u></u> |      |

**ASPEN GROUP, INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF OPERATIONS**

|                                                                                     | April 30,      |                |
|-------------------------------------------------------------------------------------|----------------|----------------|
|                                                                                     | 2026           | 2025           |
| Revenue, net                                                                        | \$ 43,308,522  | \$ 45,302,082  |
| Operating expenses:                                                                 |                |                |
| Cost of revenue (exclusive of depreciation and amortization shown separately below) | 9,336,768      | 12,190,949     |
| General and administrative                                                          | 24,179,297     | 26,889,423     |
| Impairments of right-of-use assets and tenant leasehold improvements                | 2,791,426      | 1,848,209      |
| Loss on asset dispositions                                                          | 12,101         | 35,984         |
| Provision for credit losses                                                         | 4,758,643      | 1,950,000      |
| Depreciation and amortization                                                       | 2,516,592      | 3,055,568      |
| Total operating expenses                                                            | 43,594,827     | 45,970,133     |
| Operating loss                                                                      | (286,305)      | (668,051)      |
| Other income (expense):                                                             |                |                |
| Interest expense                                                                    | (1,132,182)    | (1,368,892)    |
| Change in fair value of put warrant liability                                       | (374,748)      | 537,072        |
| Other income, net                                                                   | 1,499          | 11,128         |
| Total other expense, net                                                            | (1,505,431)    | (820,692)      |
| Loss before income taxes                                                            | (1,791,736)    | (1,488,743)    |
| Income tax expense                                                                  | 44,962         | 56,149         |
| Net loss                                                                            | (1,836,698)    | (1,544,892)    |
| Dividends attributable to preferred stock                                           | (396,068)      | (370,600)      |
| Net loss available to common stockholders                                           | \$ (2,232,766) | \$ (1,915,492) |
| Per share information available to common stockholders:                             |                |                |
| Loss per share - Basic and diluted                                                  | \$ (0.07)      | \$ (0.07)      |
| Weighted average number of common stock outstanding:                                |                |                |
| Basic and diluted                                                                   | 30,311,486     | 27,140,245     |

**ASPEN GROUP, INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY**  
**YEARS ENDED APRIL 30, 2026 AND 2025**

|                                                                    | Preferred Stock |              | Common Stock      |                  | Additional<br>Paid-In<br>Capital | Accumulated<br>Deficit | Total<br>Stockholders'<br>Equity |
|--------------------------------------------------------------------|-----------------|--------------|-------------------|------------------|----------------------------------|------------------------|----------------------------------|
|                                                                    | Shares          | Amount       | Shares            | Amount           |                                  |                        |                                  |
| <b>Balance as of April 30, 2024</b>                                | <b>10,000</b>   | <b>\$ 10</b> | <b>25,701,603</b> | <b>\$ 25,702</b> | <b>\$ 121,921,048</b>            | <b>\$ (89,670,145)</b> | <b>\$ 32,276,615</b>             |
| Stock-based compensation                                           | —               | —            | —                 | —                | 256,786                          | —                      | 256,786                          |
| Common stock issued for vested restricted stock units              | —               | —            | 340,516           | 341              | (341)                            | —                      | —                                |
| Amortization of warrant-based cost issued for services             | —               | —            | —                 | —                | 7,000                            | —                      | 7,000                            |
| Warrants issued in connection with the 15% Debentures Amendment #6 | —               | —            | —                 | —                | 12,965                           | —                      | 12,965                           |
| Common Stock issued for accrued dividends                          | —               | —            | 2,347,412         | 2,347            | 325,678                          | —                      | 328,025                          |
| Accrued dividends                                                  | —               | —            | —                 | —                | (370,603)                        | —                      | (370,603)                        |
| Net loss                                                           | —               | —            | —                 | —                | —                                | (1,544,892)            | (1,544,892)                      |
| <b>Balance as of April 30, 2025</b>                                | <b>10,000</b>   | <b>\$ 10</b> | <b>28,389,531</b> | <b>\$ 28,390</b> | <b>\$ 122,152,533</b>            | <b>\$ (91,215,037)</b> | <b>\$ 30,965,896</b>             |
| Stock-based compensation                                           | —               | —            | —                 | —                | 148,235                          | —                      | 148,235                          |
| Common stock issued for vested restricted stock units              | —               | —            | 305,169           | 305              | (305)                            | —                      | —                                |
| Common stock issued for services                                   | —               | —            | 250,000           | 250              | (250)                            | —                      | —                                |
| Common Stock issued for accrued dividends                          | —               | —            | 2,800,018         | 2,800            | 311,340                          | —                      | 314,140                          |
| Accrued dividends                                                  | —               | —            | —                 | —                | (396,068)                        | —                      | (396,068)                        |
| Net loss                                                           | —               | —            | —                 | —                | —                                | (1,836,698)            | (1,836,698)                      |
| <b>Balance as of April 30, 2026</b>                                | <b>10,000</b>   | <b>\$ 10</b> | <b>31,744,718</b> | <b>\$ 31,745</b> | <b>\$ 122,215,485</b>            | <b>\$ (93,051,735)</b> | <b>\$ 29,195,505</b>             |

**ASPEN GROUP, INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**

|                                                                                 | <b>Years Ended April 30,</b> |                     |
|---------------------------------------------------------------------------------|------------------------------|---------------------|
|                                                                                 | <b>2026</b>                  | <b>2025</b>         |
| <b>Cash flows from operating activities:</b>                                    |                              |                     |
| Net loss                                                                        | \$ (1,836,698)               | \$ (1,544,892)      |
| Adjustments to reconcile net loss to net cash provided by operating activities: |                              |                     |
| Provision for credit losses                                                     | 4,758,643                    | 1,950,000           |
| Depreciation and amortization                                                   | 2,516,592                    | 3,055,568           |
| Stock-based compensation                                                        | 148,235                      | 256,786             |
| Change in fair value of put warrant liability                                   | 374,748                      | (537,072)           |
| Amortization of warrant-based cost                                              | —                            | 7,000               |
| Amortization of debt issuance costs                                             | 106,321                      | 53,160              |
| Loss on asset dispositions                                                      | 12,101                       | 35,984              |
| Non-cash lease benefit                                                          | (1,294,903)                  | (318,971)           |
| Impairments of right-of-use assets and tenant leasehold improvements            | 2,791,426                    | 1,848,209           |
| Changes in operating assets and liabilities:                                    |                              |                     |
| Accounts receivable                                                             | (4,309,901)                  | (1,744,612)         |
| Prepaid expenses                                                                | 48,678                       | 59,385              |
| Other current assets                                                            | 4,685                        | 1,267,450           |
| Deposits and other assets                                                       | 160,495                      | 61,038              |
| Accounts payable                                                                | 1,078,525                    | (256,187)           |
| Accrued expenses                                                                | (189,785)                    | (396,958)           |
| Due to students                                                                 | (60,104)                     | (442,911)           |
| Advances on tuition and deferred tuition                                        | (1,322,028)                  | (2,141,182)         |
| Other current liabilities                                                       | (91,792)                     | 98,801              |
| Other long-term liabilities                                                     | —                            | 39,472              |
| <b>Net cash provided by operating activities</b>                                | <b>2,895,238</b>             | <b>1,350,068</b>    |
| <b>Cash flows from investing activities:</b>                                    |                              |                     |
| Purchases of courseware and accreditation                                       | (61,133)                     | (57,210)            |
| Purchases of property and equipment                                             | (585,696)                    | (960,969)           |
| <b>Net cash used in investing activities</b>                                    | <b>(646,829)</b>             | <b>(1,018,179)</b>  |
| <b>Cash flows from financing activities:</b>                                    |                              |                     |
| Repayment of portion of 15% Senior Secured Debentures                           | (2,000,000)                  | (1,721,066)         |
| Payments of debt issuance costs                                                 | —                            | (155,377)           |
| <b>Net cash used in financing activities</b>                                    | <b>(2,000,000)</b>           | <b>(1,876,443)</b>  |
| <b>Net increase (decrease) in cash and cash equivalents</b>                     | <b>248,409</b>               | <b>(1,544,554)</b>  |
| <b>Cash, cash equivalents and restricted cash at beginning of year</b>          | <b>1,074,873</b>             | <b>2,619,427</b>    |
| <b>Cash, cash equivalents and restricted cash at end of year</b>                | <b>\$ 1,323,282</b>          | <b>\$ 1,074,873</b> |

(Continued)

**ASPEN GROUP, INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS (CONTINUED)**

|                                                                                     | Years Ended April 30, |              |
|-------------------------------------------------------------------------------------|-----------------------|--------------|
|                                                                                     | 2026                  | 2025         |
| <b>Supplemental disclosure cash flow information:</b>                               |                       |              |
| Cash paid for interest                                                              | \$ 1,025,861          | \$ 1,315,733 |
| Cash paid for income taxes                                                          | \$ 66,975             | \$ 56,149    |
| <b>Supplemental disclosure of non-cash investing and financing activities:</b>      |                       |              |
| Accrued dividends                                                                   | \$ 184,341            | \$ 102,412   |
| Common stock issued for accrued dividends                                           | \$ 314,140            | \$ 328,025   |
| Relative fair value of warrants issued as part of the 15% Senior Secured Debentures | \$ —                  | \$ 12,965    |

The following table provides a reconciliation of cash and cash equivalents and restricted cash reported within the accompanying consolidated balance sheet to the total amounts shown in the accompanying consolidated statements of cash flows:

|                                                  | April 30,    |              |
|--------------------------------------------------|--------------|--------------|
|                                                  | 2026         | 2025         |
| Cash and cash equivalents                        | \$ 860,384   | \$ 736,871   |
| Restricted cash                                  | 462,898      | 338,002      |
| Total cash, cash equivalents and restricted cash | \$ 1,323,282 | \$ 1,074,873 |



Source: Aspen Group Inc.