

## **Cheniere Energy**

**March 2014** 

#### **Forward Looking Statements**

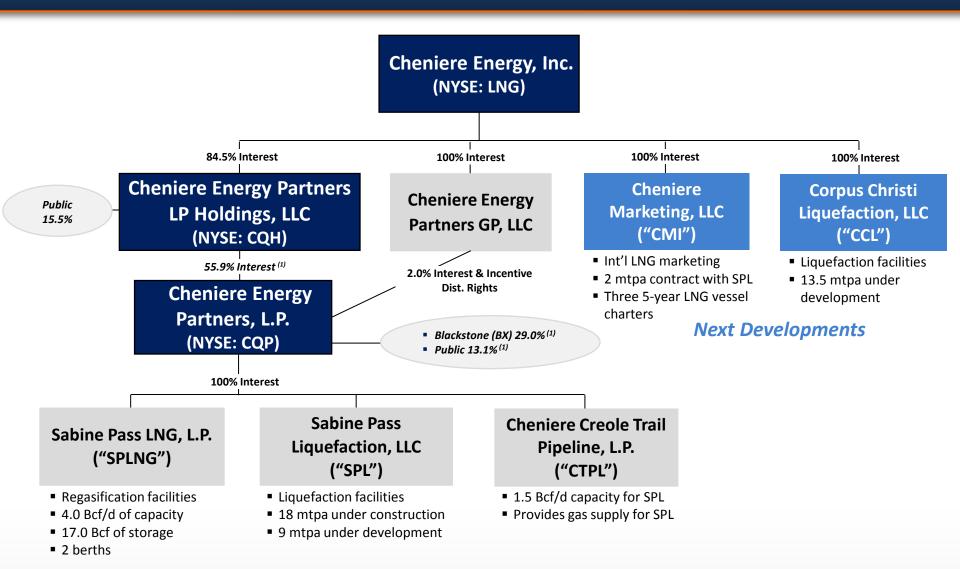
This presentation contains certain statements that are, or may be deemed to be, "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. All statements, other than statements of historical facts, included herein are "forward-looking statements." Included among "forward-looking statements" are, among other things:

- statements regarding the ability of Cheniere Energy Partners, L.P. to pay distributions to its unitholders or Cheniere Energy Partners LP Holdings, LLC to pay dividends to its shareholders;
- statements regarding Cheniere Energy Partners, L.P.'s expected receipt of cash distributions from Sabine Pass LNG, L.P., Sabine Pass Liquefaction, LLC or Cheniere Creole
  Trail Pipeline, L.P., or Cheniere Energy Partners LP Holding, LLC's expected receipt of cash distributions from Cheniere Energy Partners, L.P.;
- statements that Cheniere Energy Partners, L.P. expects to commence or complete construction of its proposed liquefaction facilities, or any expansions thereof, by certain dates or at all;
- statements that Cheniere Energy, Inc. expects to commence or complete construction of its proposed liquefaction facilities or other projects by certain dates or at all;
- statements regarding future levels of domestic and international natural gas production, supply or consumption or future levels of liquefied natural gas ("LNG") imports into
  or exports from North America and other countries worldwide, regardless of the source of such information, or the transportation or demand for and prices related to
  natural gas, LNG or other hydrocarbon products;
- statements regarding any financing transactions or arrangements, or ability to enter into such transactions;
- statements relating to the construction of our natural gas liquefaction trains ("Trains"), or modifications to the Creole Trail Pipeline, including statements concerning the
  engagement of any engineering, procurement and construction ("EPC") contractor or other contractor and the anticipated terms and provisions of any agreement with any
  EPC or other contractor, and anticipated costs related thereto;
- statements regarding any agreement to be entered into or performed substantially in the future, including any revenues anticipated to be received and the anticipated timing thereof, and statements regarding the amounts of total LNG regasification, liquefaction or storage capacities that are, or may become, subject to contracts;
- statements regarding counterparties to our commercial contracts, construction contracts and other contracts;
- statements regarding our planned construction of additional Trains, including the financing of such Trains;
- statements that our Trains, when completed, will have certain characteristics, including amounts of liquefaction capacities;
- statements regarding any business strategy, our strengths, our business and operation plans or any other plans, forecasts, projections or objectives, including anticipated revenues and capital expenditures and EBITDA, any or all of which are subject to change;
- statements regarding projections of revenues, expenses, earnings or losses, working capital or other financial items;
- statements regarding legislative, governmental, regulatory, administrative or other public body actions, approvals, requirements, permits, applications, filings, investigations, proceedings or decisions;
- statements regarding our anticipated LNG and natural gas marketing activities; and
- any other statements that relate to non-historical or future information.

These forward-looking statements are often identified by the use of terms and phrases such as "achieve," "anticipate," "believe," "contemplate," "develop," "estimate," "example," "expect," "forecast," "opportunities," "plan," "potential," "project," "propose," "subject to," "strategy," and similar terms and phrases, or by use of future tense. Although we believe that the expectations reflected in these forward-looking statements are reasonable, they do involve assumptions, risks and uncertainties, and these expectations may prove to be incorrect. You should not place undue reliance on these forward-looking statements, which speak only as of the date of this presentation. Our actual results could differ materially from those anticipated in these forward-looking statements as a result of a variety of factors, including those discussed in "Risk Factors" in the Cheniere Energy, Inc. and Cheniere Energy Partners, L.P. Annual Reports on Form 10-K filed with the SEC on February 22, 2013, each as amended by Amendment No. 1 on Form 10-K/A filed with the SEC on March 1, 2013, the Cheniere Energy Partners, L.P. Current Report on Form 8-K filed with the SEC on May 29, 2013, and the final prospectus of Cheniere Energy Partners LP Holdings, LLC filed with the SEC on December 16, 2013, which are incorporated by reference into this presentation. All forward-looking statements attributable to us or persons acting on our behalf are expressly qualified in their entirety by these "Risk Factors". These forward-looking statements are made as of the date of this presentation, and other than as required under the securities laws, we undertake no obligation to publicly update or revise any forward-looking statements.

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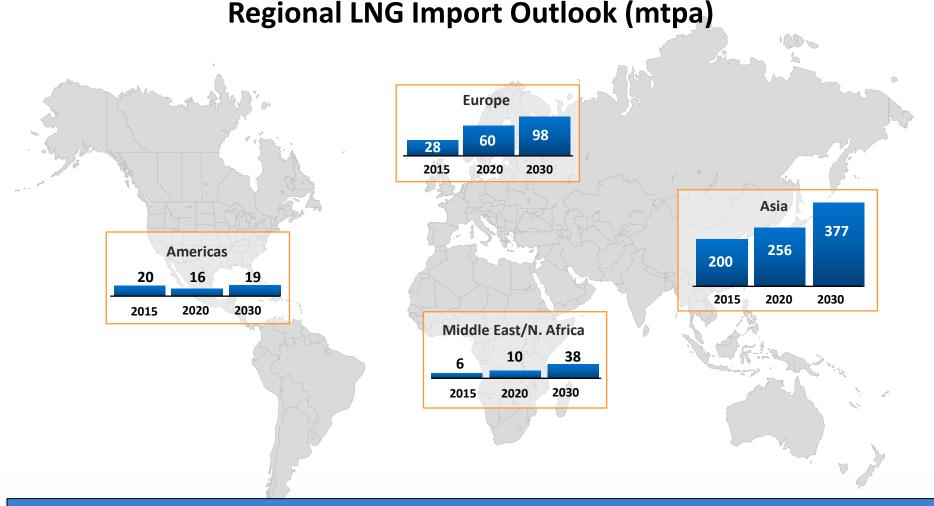
#### **Summary Pro Forma Organizational Structure**



<sup>(1)</sup> Current ownership interest. As Class B units accrete Blackstone will increase its ownership percentage, and the public and CQH will have reduced ownership percentages. See Slide 37.



## **Projected Global LNG Demand Growth**



Global demand is forecast to grow from 236 mtpa (~32 Bcf/d) in 2012 to 532 mtpa (~71 Bcf/d) in 2030 ~4.6% CAGR equivalent to ~16 mtpa average growth per year (~three 5 mtpa trains)

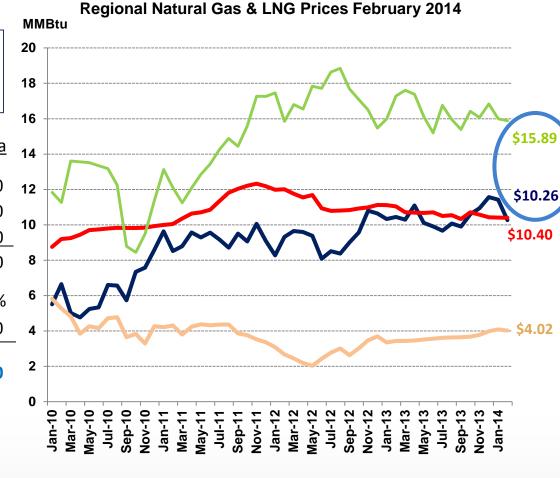
# Cheniere's LNG Export Facilities Offer Attractive Pricing for Global LNG Buyers

#### Worldwide LNG Prices = 11% to 15% of Crude Oil

#### **Example Prices**

Henry Hub: \$4.00 / MMBtu Brent Crude: \$100 / Barrel

(\$/MMBtu)	<u>Americas</u>	<u>Europe</u>	<u>Asia</u>	
LNG Cost (1)	\$ 4.60	\$ 4.60	\$ 4.60	
Liquefaction Fee	3.50	3.50	3.50	
Shipping	0.50	1.00	3.00	
Delivered Cost	\$ 8.60	\$ 9.10	\$11.10	
	@ 15%	@ 12%	@ 15%	
LNG Price (% Crude)	15.00	12.00	15.00	_
Net Difference	\$ 6.40	\$ 2.90	\$ 3.90	



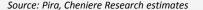
(1) LNG Cost is calculated as 115% of Henry Hub price.



NYMEX

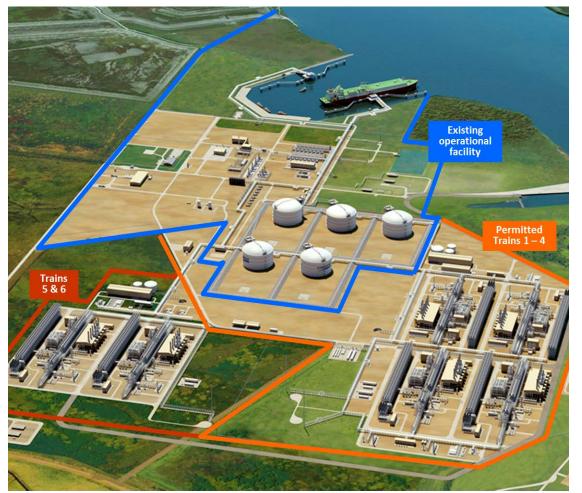
European Gas Contract

-Japan Spot



## **Brownfield LNG Export Project: Sabine Pass Liquefaction**

**Utilizes Existing Assets, Trains 1-4 Fully Contracted, Under Construction** 



Design production capacity is expected to be ~4.5 mtpa per train, using ConocoPhillips' Optimized Cascade® Process

#### **Current Facility**

- ~1,000 acres in Cameron Parish, LA
- 40 ft ship channel 3.7 miles from coast
- 2 berths; 4 dedicated tugs
- 5 LNG storage tanks (~17 Bcfe of storage)
- 5.3 Bcf/d of pipeline interconnection

#### **Liquefaction Trains 1 & 2 – Fully Contracted**

- Lump Sum Turnkey EPC contract w/ Bechtel
- Total EPC contract price ~\$4.0 billion
- Overall project ~57% complete (as of 1/31/2014)
- Operations estimated late 2015/2016

#### **Liquefaction Trains 3 & 4 – Fully Contracted**

- Lump Sum Turnkey EPC contract w/ Bechtel
- Total EPC contract price ~\$3.8 billion
- Construction commenced in May 2013
- Overall project ~22% complete (as of 1/31/2014)
- Operations estimated 2016/2017

#### **Liquefaction Expansion - Trains 5 & 6**

- Bechtel commenced preliminary engineering
- Permitting initiated February 2013
- FERC application submitted September 30, 2013

Significant infrastructure in place including storage, marine and pipeline interconnection facilities; pipeline quality natural gas to be sourced from U.S. pipeline network

## LNG Sale and Purchase Agreements (SPAs)

# ~20 mtpa "take-or-pay" style commercial agreements ~\$2.9B annual fixed fee revenue for 20 years

	BG GROUP	gasNatural fenosa	<b>KOGAS</b>	शैल GAIL	TOTAL	centrica
	BG Gulf Coast LNG	Gas Natural Fenosa	Korea Gas Corporation	GAIL (India) Limited	Total Gas & Power N.A. <sup>(6)</sup>	Centrica plc (6)
Annual Contract Quantity (MMBtu)	286,500,000 (1)	182,500,000	182,500,000	182,500,000	104,750,000 (1)	91,250,000
Annual Fixed Fees (2)	~\$723 MM <sup>(3)</sup>	~\$454 MM	~\$548 MM	~\$548 MM	~\$314 MM	~\$274 MM
Fixed Fees \$/MMBtu (2	\$2.25 - \$3.00	\$2.49	\$3.00	\$3.00	\$3.00	\$3.00
LNG Cost	115% of HH	115% of HH	115% of HH	115% of HH	115% of HH	115% of HH
Term of Contract (4)	20 years	20 years	20 years	20 years	20 years	20 years
Guarantor	BG Energy Holdings Ltd.	Gas Natural SDG S.A.	N/A	N/A	Total S.A.	N/A
Corporate / Guarantor Credit Rating <sup>(5)</sup>	A-/A2/A-	BBB/Baa2/BBB+	A+/A1/AA-	NR/Baa2/BBB-	AA-/Aa1/AA	A-/A3/A-
Fee During Force Majeure	Up to 24 months	Up to 24 months	N/A	N/A	N/A	N/A
Contract Start	Train 1 + additional volumes with Trains 2,3,	4 Train 2	Train 3	Train 4	Train 5	Train 5

<sup>(1)</sup> BG has agreed to purchase 182,500,000 MMBtu, 36,500,000 MMBtu, 34,000,000 MMBtu and 33,500,000 MMBtu of LNG volumes annually upon the commencement of operations of Trains 1, 2, 3 and 4, respectively. Total has agreed to purchase 91,250,000 MMBtu of LNG volumes annually plus 13,400,000 MMBtu of seasonal LNG volumes upon the commencement of Train 5 operations.

(6) Conditions precedent must be satisfied by June 30, 2015 or either party can terminate. CPs include financing, regulatory approvals and positive final investment decision.



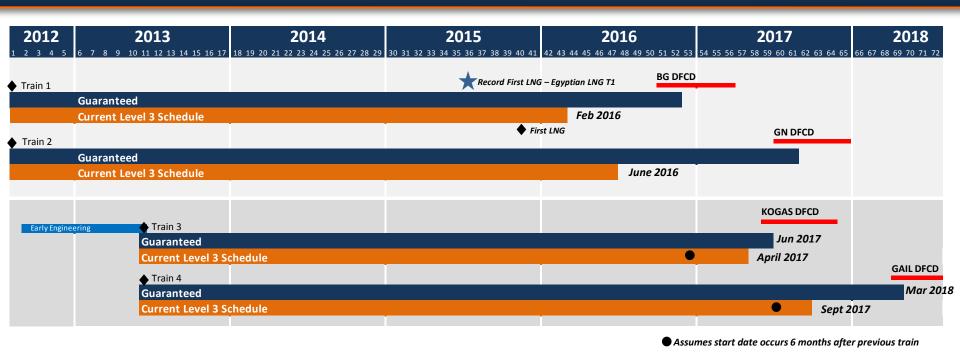
<sup>(2)</sup> A portion of the fee is subject to inflation, approximately 15% for BG Group, 13.6% for Gas Natural Fenosa, 15% for KOGAS and GAIL (India) Ltd and 11.5% for Total and Centrica.

<sup>(3)</sup> Following commercial in service date of Train 4. BG will provide annual fixed fees of approximately \$520 million during Trains 1-2 operations and an additional \$203 million once Trains 3-4 are operational.

<sup>(4)</sup> SPAs have a 20 year term with the right to extend up to an additional 10 years. Gas Natural Fenosa has an extension right up to an additional 12 years in certain circumstances.

<sup>(5)</sup> Ratings are provided by S&P/Moody's/Fitch and subject to change, suspension or withdrawal at anytime and are not a recommendation to buy, hold or sell any security.

#### **SPL Construction Completion Schedules Trains 1-4**



- Current plan estimates Train 1 operational in 40 months from NTP
  - Bechtel schedule bonus provides incentive for early delivery
  - Bechtel's record delivery was Egyptian LNG train 1, delivered in 36 months from NTP
- Notice to Proceed for Trains 3&4 issued to Bechtel in May 2013
- Trains expected to come on-line on a 6-9 month staggered basis



## **Aerial View of SPL Construction – December 2013**



### **Corpus Christi Liquefaction Project**



Design production capacity is expected to be ~4.5 mtpa per train, using ConocoPhillips' Optimized Cascade® Process

#### **Proposed 3 Train Facility**

- >1,000 acres owned and/or controlled
- 2 berths, 3 LNG storage tanks (~10.1 Bcfe of storage)

#### **Key Project Attributes**

- 45 ft. ship channel 13.7 miles from coast
- Protected berth
- Premier Site Conditions
  - Established industrial zone
  - Elevated site protects from storm surge
  - Soils do not require piles
  - Local labor, infrastructure & utilities
  - Proximate pipeline interconnections to 4.5 Bcf/d receipt/takeaway capacity

#### **Project Update**

- Lump Sum Turnkey contracts signed with Bechtel
  - Stage 1: ~\$7.1B includes 2 Trains, 2 tanks, 1 berth
  - Stage 2: ~\$2.4B includes 1 Train, 1 tanks, 1 berth
- First SPA signed with Pertamina for 0.8 mtpa at a fixed fee of \$3.50/MMbtu
- Anticipate FID on Stage 1 in 2014/2015
- First LNG expected 2018

## **Corpus Christi Liquefaction SPAs**

## First "take-or-pay" style commercial agreement for Corpus Christi signed in December 2013 with PT Pertamina



PT Pertamina (Persero)

Annual Contract Quantity (TBtu)	39.68	
Annual Fixed Fees <sup>(1)</sup>	~\$139 MM	
Fixed Fees \$/MMBtu (1)	\$3.50	
LNG Cost	115% of HH	
Term of Contract (2)	20 years	
Guarantor	N/A	
Guarantor/Corporate Credit Rating (3)	BB+/Ba3/BBB+	
Contract Start <sup>(4)(5)</sup>	Train 1	

<sup>(1) 11.5%</sup> of the fee is subject to inflation for Pertamina.



<sup>(2)</sup> SPA has a 20 year term with the right to extend up to an additional 10 years.

<sup>(3)</sup> Ratings are provided by S&P/Moody's/Fitch and subject to change, suspension or withdrawal at anytime and are not a recommendation to buy, hold or sell any security.

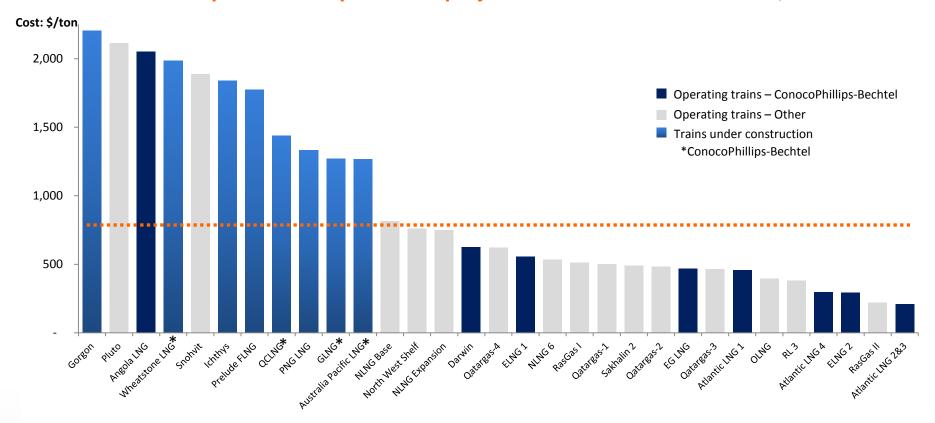
<sup>(4)</sup> Conditions precedent must be satisfied by December 31, 2014 or either party can terminate. CPs include financing, regulatory approvals and positive final investment decision.

<sup>(5)</sup> If FID is reached on Sabine Pass T6 prior to Corpus Christi T1, Pertamina contract will transfer to Sabine Pass T6 with identical terms.

## Corpus Christi Liquefaction, LLC

#### **Competitive With Other Recent Liquefaction Projects**

- Range of liquefaction project costs: \$200 \$2,000+ per ton
- 1 Bcf/d of capacity = \$1.5B to \$15.0B+
- Corpus Christi liquefaction project estimated costs are ~\$800/ton (1)



(1) Before financing costs, excludes Corpus Christi Pipeline. Cost estimates based on lump-sum-turnkey contract price received from Bechtel for three 4.5 mtpa trains and company estimates for owner's costs. Source: Wood Mackenzie; Cheniere Research. Project costs reflect the liquefaction facility's capex in dollars per ton. Chart includes a representative sample of brownfield and greenfield liquefaction facilities and does not include all liquefaction facilities existing or under construction.

Note: Past results not a guarantee of future performance.



## Regulatory Approvals – Corpus Christi and SPL Trains 5-6

DOE export approvals and FERC construction and operation approvals needed for Corpus Christi Liquefaction Trains 1-3 and Sabine Pass Liquefaction Trains 5&6

#### Corpus Christi Trains 1-3: Filed FERC and DOE applications

- Completed and filed FERC application in 8/2012 (NEPA pre-filing process initiated in 12/2011)
  - Scheduling Notice received 2/2014.
  - Corpus Christi is one of eight liquefaction projects with a FERC application on file
- Filed for FTA and non-FTA authorizations in 8/2012 to export ~15.0 mtpa
- Received FTA authorization in 10/2012
- Non-FTA authorization is pending; Corpus Christi is #3 on the DOE "Order of Precedence"

#### SPL Trains 5-6: Filed FERC and DOE applications

- Initiated FERC's NEPA pre-filing in Feb. 27, 2013
- FERC application filed Sept. 30, 2013
- Filed for FTA and non-FTA authorizations for Trains 5-6
- Received FTA authorization to export LNG under Total and Centrica SPAs in 7/2013
- Received FTA authorization for Train 6 in 1/2014
- Non-FTA authorization is pending



## **FERC Applications Filed for Liquefaction Projects**

			1	
LNG Export Projects	Pre-filing Date	Application Date	FERC Scheduling Notice Issued	Rec'd Approval
Sabine Pass Liquefaction T1-4	July 26, 2010	Jan. 31, 2011	1	✓
Corpus Christi Liquefaction	Dec. 13, 2011	Aug. 31, 2012	Feb 12, 2014	
Freeport LNG	Dec. 23, 2010	Aug. 31, 2012	Jan 6, 2014	
Cameron LNG	May 9, 2012	Dec. 10, 2012	Nov 21, 2013	
Dominion Cove Point LNG	June 1, 2012	Apr. 1, 2013	I	
Jordan Cove Energy	Feb. 29, 2012	May 22, 2013		
Oregon LNG	July 3, 2012	June 7, 2013		
Sabine Pass Liquefaction T5-6	February 27, 2013	Sep. 30, 2013	l _	
Excelerate	November 5, 2012	February 6, 2014	1	

- DOE issues conditional non-FTA licenses, subject to receiving FERC approval, therefore FERC is the gating regulatory approval
- Corpus Christi received FERC scheduling notice on February 12; FERC authorization expected 2014/2015
- SPL filed FERC application for Trains 5 and 6 on September 30, 2013



## **U.S. DOE Applications for LNG Exports\***

\*\* Application filed = ❖, FERC scheduling notice issued = ✓

	** Application filed = **, FERC scheduling notice issued = *						
expected Order to		Date Applicant Received FERC Approval to Begin		Date Non FTA	Received		
be Processed (1)	Company	Pre-Filing Process	Quantity (Bcf/d)	Conditional (2)	Final	FERC**	Contracts
	Cheniere Sabine Pass T1-T4	8/4/2010	2.8	5/20/2011	8/7/2012	✓	Fully Subscribed
	Freeport LNG Expansion, L.P. and FLNG Liquefaction	1/5/2011	1.4	5/17/2013		✓	Fully Subscribed
	Lake Charles Exports, LLC	4/6/2012	2	8/7/2013			
	Dominion Cove Point LNG, LP	6/26/2012	1	9/11/2013		*	Fully Subscribed
	Freeport LNG Expansion, L.P. and FLNG Liquefaction	1/5/2011	0.4 <sup>(3)</sup>	11/15/2013		✓	Fully Subscribed
	Cameron LNG, LLC	5/9/2012	1.7	2/11/2014		✓	Fully Subscribed
1	Jordan Cove Energy Project, L.P.	3/6/2012	1.2/0.8			*	
2	LNG Development Company, LLC (d/b/a Oregon LNG)	7/16/2012	1.25			*	
3	Cheniere Marketing, LLC (Corpus Christi)	12/22/2011	2.1			✓	T1 Partially Subscribe
4	Excelerate Liquefaction Solutions	11/20/2012	1.38			*	
5	Carib Energy (USA) LLC		0.03/0.01				
6	Gulf Coast LNG Export, LLC		2.8				
7	Southern LNG Company, L.L.C.	3/1/2013	0.5				
8	Gulf LNG Liquefaction Company, LLC		1.5				
9	CE FLNG, LLC	4/16/2013	1.07				
10	Golden Pass Products LLC	5/30/2013	2.6				
11	Pangea LNG (North America) Holdings, LLC		1.09				
12	Trunkline LNG Export, LLC		2				
13	Freeport-McMoRan Energy, LLC		3.22				
14	Sabine Pass Liquefaction, LLC (T5 - Total Contract)	3/8/2013	0.28			*	T5 Fully Subscribe
15	Sabine Pass Liquefaction, LLC (T5 - Centrica Contract)	3/8/2013	0.24			*	T5 Fully Subscribe
16	Venture Global LNG, LLC		0.67				
17	Eos LNG, LLC		1.6				
18	Barca LNG, LLC		1.6				
19	Sabine Pass Liquefaction, LLC (Remaining T5 Volumes and T6)	3/8/2013	0.86			*	
20	Magnolia LNG, LLC	3/20/2013	1.08				
21	Delfin LNG, LLC		1.8				
22	Waller LNG Services, LLC		0.19				

<sup>\*</sup> As of February 12, 2013. Note additional companies have filed for their DOE license; however, not all have initiated their FERC filing process.



<sup>&</sup>quot;Order of Precedence"

<sup>(2)</sup> Orders are conditional on applicant completing the environmental review process as part of the FERC licensing process, and other conditions such as submitting all relevant long-term commercial agreements.

<sup>(3)</sup> Application was filed for 1.4 Bcf/d; 0.4 Bcf/d was approved

## CMI SPA - Excess Volumes from Trains 1-4 at SPL

- CMI-SPL SPA provides CMI with up to 2 mtpa of LNG delivered FOB Sabine Pass starting with the initial production from Train 1
  - Maximum Annual Contract Quantity of up to 104 TBtu/year from first four Trains
- SPA sharing mechanic incents profit maximization
  - Sharing based on ranking of the net profit for each cargo, from highest to lowest:
    - Tranche 1<sup>(1)</sup>: CMI pays SPL up to \$3.00/MMBtu
    - Tranche 2<sup>(1)</sup>: CMI pays SPL 20% of profits
  - CMI is entitled to recover all operating costs during a year before allocating profit to SPL
- Initial deliveries anticipated to begin as early as 4Q 2015
- CMI entered into three five-year time-charter contracts for LNG carriers
  - Delivery of first LNG carrier expected in 2015 and two additional LNG carriers to be delivered in 2016



## **Example Annual Cash Flow on CMI SPA**

(\$ in millions unless noted)

LNG sold	104 Bcf/year
Net profit (after LNG costs, shipping) (per ммвtu)	\$10
Net profit	\$1,040
Paid to Sabine Pass Liquefaction <sup>(1)</sup> Remaining at CMI	(\$250) <b>← CQP</b> \$790
Distributable to CEI based on CQP GP and CQH interest	\$180
Total cash flow to CEI	\$970 <b>—</b> CEI

<sup>(1)</sup> Net margins based on profitability of cargoes, up to \$3.00/MMBtu paid to SPL on 36 Bcf of LNG sold in a year (Tranche 1); 20% of net margins paid to SPL on the remaining 68 Bcf of LNG sold in the year (Tranche 2)



#### **Timeline & Milestones**

	Target Date				
	SI	PL	Corpus	SPL	
Milestone	T1-2	T3-4	Christi	T5-6	
Initiate permitting process (FERC & DOE)	✓	✓	✓	$\checkmark$	
<ul><li>Commercial agreements</li></ul>	✓	✓	T1 0.8 mtpa 2014	T5 <b>√</b> T6: 2014	
<ul><li>EPC contract</li></ul>	✓	✓	✓	2015	
<ul><li>Financing commitments</li></ul>	✓	✓	2014	2015	
<ul><li>Regulatory approvals</li></ul>	✓	✓	2014/15	2015	
Issue Notice to Proceed	✓	✓	2014/15	2015	
<ul> <li>Commence operations (1)</li> </ul>	2015/16	2016/17	2018	2018/19	

First LNG expected from both SPL Train 5 and Corpus Train 1 in 2018





Financial Estimates (includes SPL Trains 1-4 & Trains 1-6)

## **CQP: SPLNG (Regas) Estimated Cash Flows**

	Annualized			
(\$ in millions)	<u>Trains 1-4</u>	<u>Trains 1-6</u>		
Total	\$ 127	\$ 127		
Chevron	133	133		
SPL	290	305		
Other	10	15		
Total Revenues	560	580		
Total Expenses	(65)	(75)		
EBITDA (1)	\$ 495	\$ 505		
Interest Expense (2)	(130)	(130)		
SPLNG Distributable cash flow to CQP	\$ 365	\$ 375		

Note: The above represents a single financing scenario. Estimates are as of October 2013. Estimates represent a summary of internal forecasts, are pre-tax, are based on current assumptions and are subject to change. Actual performance may differ materially from, and there is no plan to update, the forecast. See "Forward Looking Statements" slide.



<sup>(1)</sup> EBITDA is a non-GAAP measure. EBITDA is computed as total revenues less non-cash deferred revenues, operating expenses, assumed commissioning costs and state and local taxes. It does not include depreciation expenses and certain non-operating items. Because we have not forecasted depreciation expense and non-operating items, we have not made any forecast of net income, which would be the most directly comparable financial measure under generally accepted accounting principles, or GAAP, and we are unable to reconcile differences between forecasts of EBITDA and net income. EBITDA has limitations as an analytical tool and should not be considered in isolation or in lieu of an analysis of our results as reported under GAAP, and should be evaluated only on a supplementary basis.

<sup>(2)</sup> Assumes refinancing of the 2016 and 2020 notes at an interest rate comparable to existing SPL senior notes interest rates.

#### **CQP: SPL Estimated Cash Flows**

#### **Expect > 3X EBITDA: Debt Service Coverage And < 5X Debt: EBITDA**

(\$ in millions)	Trains 1-4	Trains 1-6
Trains 1-4 (BG, Gas Natural, KOGAS, GAIL)	\$ 2,285	\$ 2,285
Total	-	315
Centrica	-	275
Train 6 Customer (1)	-	685
CMI (2)	145	175
Commodity payments, net (3)	245	350
Total Revenues	2,675	4,085
O&M, gas procurement, & other	(175)	(270)
Maintenance capex	(85)	(135)
SPLNG/Total TUA	(320)	(435)
Pipeline Costs	(140)	(210)
Total Expenses	(720)	(1,050)
EBITDA (4)	\$ 1,955	\$ 3,035
Interest Expense (5)	(520)	(830)
Distributable cash flow to CQP	\$ 1,435	\$ 2,205

<sup>(1)</sup> Assumes SPA for 3.75 mtpa of LNG volumes at ~\$3.50 / MMBtu.

<sup>(5)</sup> Assumes interest rate of 5.625% on \$3.0B senior notes, an interest rate of 6.25% on \$5.4B credit facility and no payments of principal for Trains 1-4. Assumes additional debt at similar rates for Trains 5-6.



Assumes \$5.00 net margin / MMBtu and 70% of CMI's contractual entitlement for T1-4 and 100% for T1-6.

<sup>(3)</sup> Assumes \$5.00 / MMBtu natural gas price and that Offtakers lift 100% of their full contractual entitlement. Amounts are net of estimated natural gas to be used for the liquefaction process.

<sup>(4)</sup> EBITDA is a non-GAAP measure. EBITDA is computed as total revenues less non-cash deferred revenues, operating expenses, assumed commissioning costs and state and local taxes. It does not include depreciation expenses and certain non-operating items. Because we have not forecasted depreciation expense and non-operating items, we have not made any forecast of net income, which would be the most directly comparable financial measure under GAAP, and we are unable to reconcile differences between forecasts of EBITDA and net income. EBITDA has limitations as an analytical tool and should not be considered in isolation or in lieu of an analysis of our results as reported under GAAP, and should be evaluated only on a supplementary basis.

### **CQP Forecasted Distributable Cash Flows**

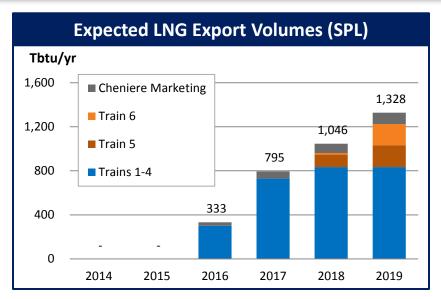
(\$ in millions)	<u>Trains 1-4</u>	Trains 1-6
SPLNG distributable cash flow SPL distributable cash flow CTPL distributable cash flow CQP expenses	\$ 365 1,435 30 (15)	\$ 375 2,205 30 (15)
Estimated total distributable cash flow	\$ 1,815	\$ 2,595
Estimated distributable cash flow to (1)  General partner  CQH  Public and BX units	\$ 370 730 715	\$ 760 925 910
Estimated range of DCF per unit	\$3.00 - \$3.20	\$3.80 - \$4.10

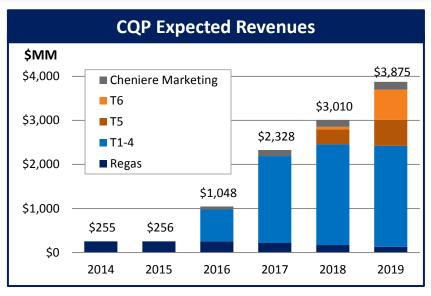
Note: The above represents a single financing scenario. Estimates are as of October 2013. Estimates represent a summary of internal forecasts, are pre-tax, are based on current assumptions and are subject to change. Actual performance may differ materially from, and there is no plan to update, the forecast. See "Forward Looking Statements" slide.

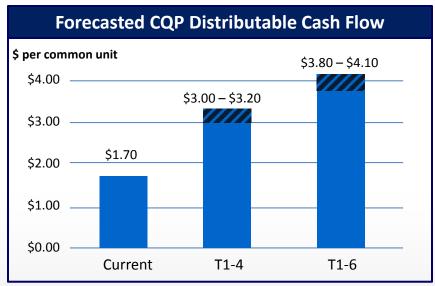


<sup>(1)</sup> Assumes conversion of all subordinated units and Class B units to common units and assumes ~228 million of public and Blackstone common units, ~232 million CQH common units and 2% general partner interest and IDRs held by Cheniere. Actual number of common units after the completion of Trains 5-6 may be greater.

#### **CQP Outlook – Visible Future Growth**









## **Cheniere Estimated Steady State Cash Flows**

(\$ in millions)  Annualized		<u>alized</u>
Cheniere Energy, Inc.	<u>Trains 1-4</u>	Trains 1-6
CQP GP Interest CQH Retained Interest Management fees CEI expenses and other Net Cash Flows	\$ 370 620 50 (100) <b>\$ 940</b>	\$ 760 790 50 (100) <b>\$ 1,500</b>
Potential CF generated from CMI SPA (1)	\$0 - \$	\$1,000

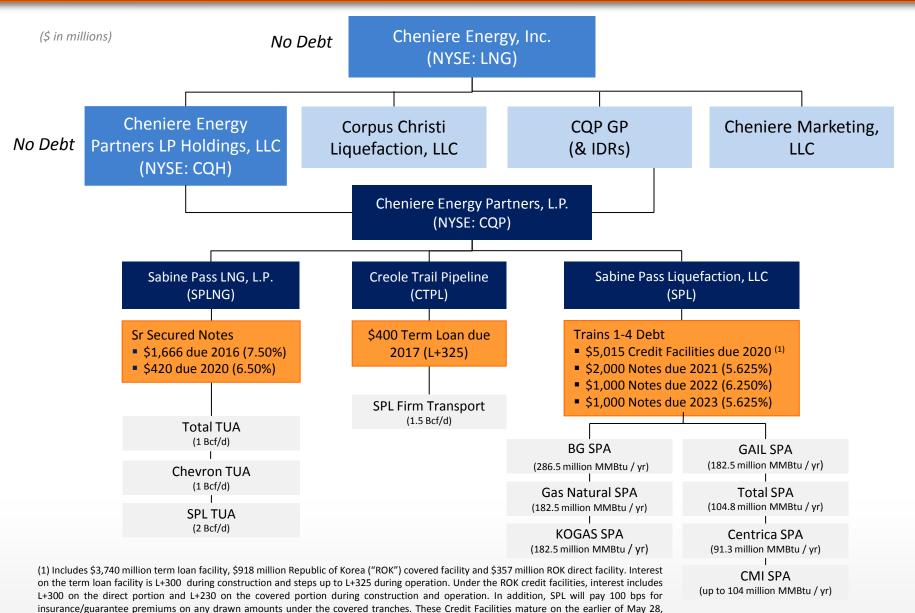
Note: Estimates revised to reflect IPO of CQH, which resulted in \$668.2MM in net proceeds to Cheniere



<sup>(1)</sup> Assumes net profit of up to ~\$10.00/MMBtu, which includes cost estimates for shipping.

## **Cheniere's Debt Summary**

#### As of January 2014



CHENIERE



## **Appendix**

## **Operating Assets**







# Contracted Capacity at SPLNG Third Party Terminal Use Agreements (TUAs)

Long-term, 20 year "take-or-pay" style commercial contracts
~\$253MM annual fixed fee revenue

TOTAL	
al Gas & Power N.A.	Chevron U.S.A. Inc.
1.0 Bcf/d	1.0 Bcf/d
\$0.28/MMBTU \$0.04/MMBTU	\$0.28/MMBTU \$0.04/MMBTU
\$124 million	\$129 million

Chevron

20 years

Chevron Corp.

Aa1/AA

July 1, 2009

**Payment Start Date** 

Reservation Fee (2)

Opex Fee(3)

**Full-Year Payments** 

Capacity

Fees (1)

Term

Guarantor

**Guarantor Credit Rating \*\*** 

Note: Termination Conditions – (a) force majeure of 18 months or (b) unable to satisfy customer delivery requirements of ~192MMbtu in a 12-month period, 15 cargoes over 90 days or 50 cargoes in a 12-month period. In the case of force majeure, the customers are required to pay their capacity reservation fees for the initial 18 months.

20 years

Total S.A.

Aa1/AA

April 1, 2009

Tota



<sup>(1)</sup> Fees do not vary with the actual quantity of LNG processed; tax reimbursement not included in the fees.

<sup>(2)</sup> No inflation adjustments.

<sup>(3)</sup> Subject to annual inflation adjustment.

<sup>\*\*</sup>Ratings may be changed, suspended or withdrawn at anytime and are not a recommendation to buy, hold or sell any security.

# LSTK EPC Contract with Bechtel Minimize Construction Costs and Risks

#### Why Bechtel?

#### Proven construction contractor

- Founded in 1898 and headquarted in San Francisco
- Received 35+ industry awards since 2009
- Named the Top US Construction Contractor for the last 15 consecutive years by Engineering News Record

#### **Industry leading experience and results**

- Have participated in 23,000 projects in 140 nations and seven continents (average of 200 projects per year)
- Built ConocoPhillips Petroleum Kenai liquefaction plan in 1969

#### **Leading LNG Construction Contractor**

- Constructed one third of the world's liquefaction facilities (more than any other contractor)
- Designed and/or constructed LNG facilities using ConocoPhillips'
   Optimized Cascade® technology in Angola, Australia, Egypt,
   Equitorial Guinea and Trinidad
- 5 liquefaction projects in the last decade, 4 currently underway all using the ConocoPhillips' Optimized Cascade® Process



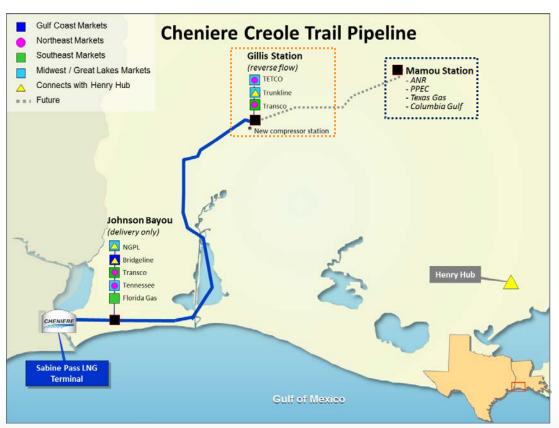


#### **Key Competitive and Cost Advantages**

- Existing SPLNG infrastructure provides significant cost advantages (jetty, pipeline, control room, ~17 Bcf storage tanks, etc.)
- Economies of scale from building multiple trains
- Easy access to the Gulf Coast labor pool where we have strong labor relations
- Established marine and road access provide easy delivery of materials
- Duplicating Sabine Pass LNG Train Design at Corpus Christi

## **Creole Trail Pipeline**

- In May 2013, Cheniere Partners acquired CTPL from Cheniere Energy, Inc. for \$480MM, and following the sale CTPL secured a \$400 million senior secured term loan facility
- CTPL is fully contracted with expected annual revenue of ~\$80MM expected to commence with Train 1 operations



#### **Current Facility**

- Receipt capacity from SPLNG: 2.0 Bcf/d
- Diameter: 42-inch; Length: 94 miles
- Delivery Points: NGPL, Transco, TGPL, FGT, Bridgeline, Tetco, Trunkline
- No compression

#### **Pipeline Modifications**

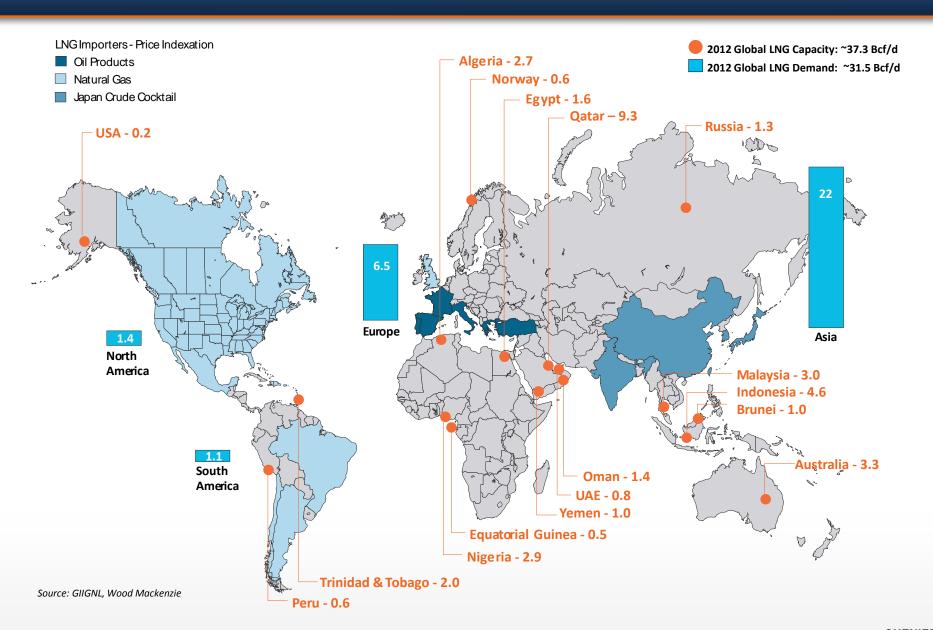
- Delivery capacity to SPLNG: 1.5 Bcf/d
- Receipt points: TETCO, Trunkline, Transco
- One new compressor station with four new units
- Two new meter stations
- Modify existing meter stations
- Est ~\$100MM capital cost
- Design and procurement near completion (>95%)
- Modifications commenced 4Q2013
- Est in-service: 4Q2014



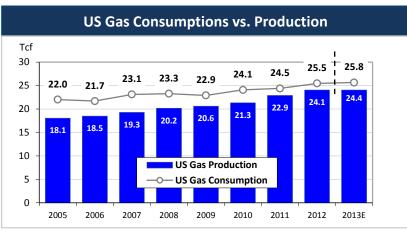
Modification to reverse flow

Potential expansion for Trains 5&6

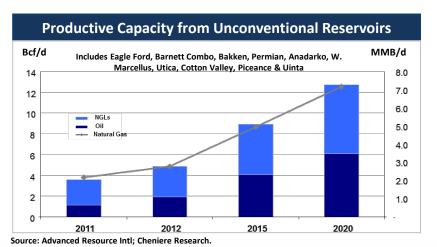
## 2012 Global LNG Supply & Demand

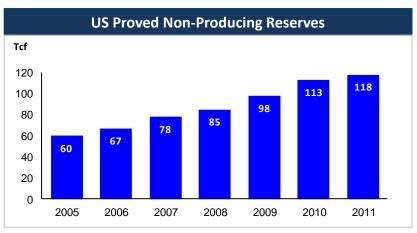


#### **U.S. Natural Gas Markets**

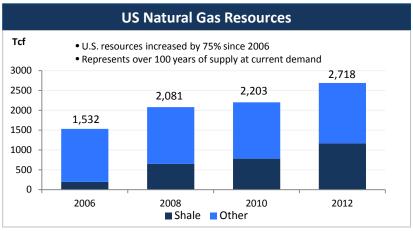


Source: EIA Oct 2013 STEO





Source: EIA, US Crude Oil, Natural Gas and Natural Gas Liquids Proved Reserves, 2011.



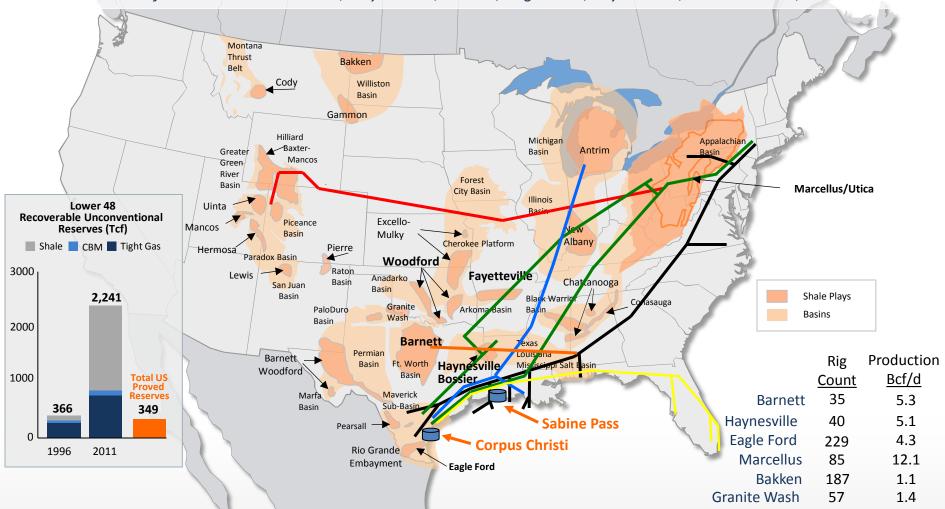
Source: Potential Gas Committee, 2013; EIA, Natural Gas Proved Reserves, 2010

Current market fundamentals in the U.S. – increased production, increased natural gas reserves and lackluster increase in natural gas demand – have created an opportunity to expand into exports – benefitting U.S. economy, creating jobs and reducing balance of trade deficit

## **Strategically Located – Extensive Market Access to Gas**

#### **Primary Gas Sources for Sabine Pass and Corpus Christi Liquefaction**

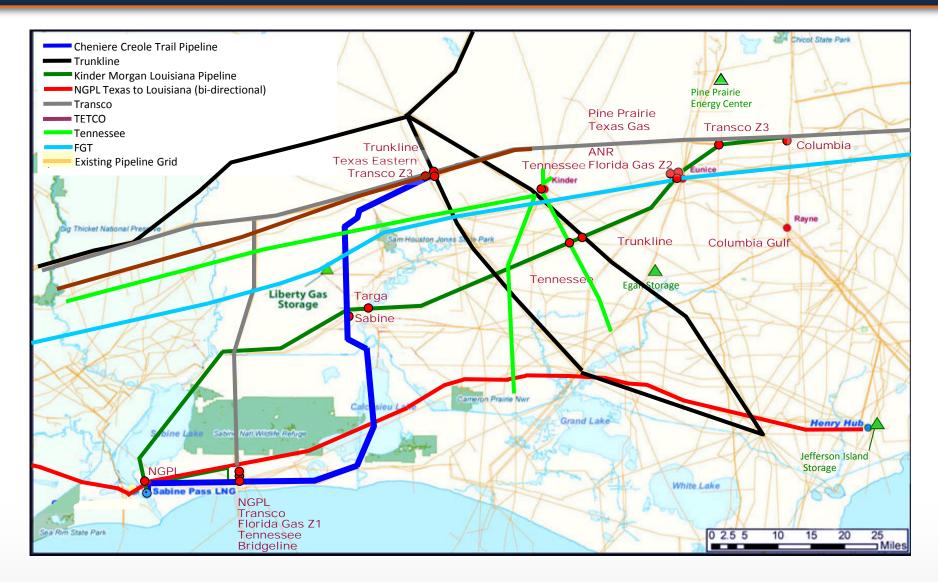
Conventional Gulf Coast Onshore: Barnett, Haynesville, Bossier, Eagle Ford, Fayetteville, Permian Basin, Anadarko Basin



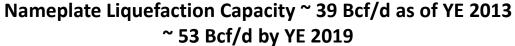
Source: EIA, December 2013; Advanced Resources Intl (Lower 48 Unconventional Recoverable Reserves), ARI shale estimates updated October 2013

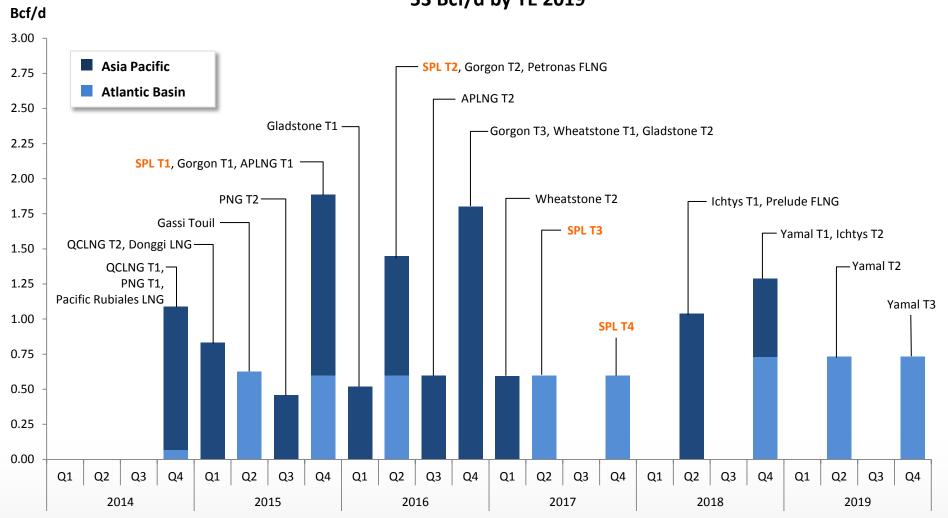
Source: Lippman Consulting and PIRA, as of December 2013

## Multiple Local Pipeline Interconnections Provide Several Options for Access to Natural Gas Supply



## Firm Liquefaction Capacity Additions (Bcf/d)







#### **Conversion of Class B and Subordinated Units**

#### **Class B Units:**

- Mandatory conversion: within 90 days of the substantial completion of Train 3
- Optional conversion by a Class B unitholder may occur at any of the following times:
  - After 83 months from issuance of EPC notice to proceed
  - Prior to the record date for a quarter in which sufficient cash from operating surplus is generated to distribute \$0.425 to all outstanding common units and the common units to be issued upon conversion
  - Thirty (30) days prior to the mandatory conversion date
  - Within a 30-day period prior to a significant event or a dissolution

#### **Subordinated Units:**

- Subordinated units will convert into common units on a one-for-one basis, provided that there
  are no cumulative common unit arrearages, and either of the below distribution hurdles is met:
  - For three consecutive, non-overlapping four-quarter periods, the distribution paid from "Adjusted Operating Surplus"<sup>(1)</sup> to all outstanding units<sup>(2)</sup> equals or exceeds \$0.425 per quarter
  - For four consecutive quarters, the distribution paid from "Contracted Adjusted Operating Surplus" to all outstanding units<sup>(2)</sup> equals or exceeds \$0.638 per quarter

<sup>2)</sup> Includes all outstanding common units (assuming conversion of all Class B units ), subordinated units and any other outstanding units that are senior or equal in right of distribution to the subordinated units.



As defined in CQP's partnership agreement.

#### Pro Forma CQP Ownership

(in millions)	CEI	CQH <sup>(3)</sup>	Blackstone	Public	Total
Common units (1)		12.0		45.1	57.1
Class B units (1)		45.3	100.0		145.3
Subordinated units (1)		135.4			135.4
General Partner @ 2%	6.9				6.9
	6.9	192.7	100.0	45.1	344.7
Percent of total (as of 12/31/13)	2%	55.9%	29.0%	13.1%	100.0%
Pro forma accretion YE2016	9.4	231.7	182.9	45.1	469.1
Percent of total (pro forma YE2016)	2%	49.4%	39.0%	9.6%	100.0%

- Current common unit annualized distribution expected to be \$1.70/unit (2)
- Class B units accrete 3.5% quarterly until converted into common units



<sup>(1)</sup> Unit amounts are current units outstanding, including Blackstone's total investment of \$1.5B but excluding accretion of Class B Units.

<sup>(2)</sup> Currently, CQP is paying distributions on the common units and the applicable 2% distribution to the GP.

<sup>(3)</sup> CQH is a subsidiary of Cheniere, of which Cheniere owns ~84.5%.

#### **Condensed Balance Sheets**

(in millions) As of December 31, 2013

Cash and cash equivalents	Cheniere Energy Partners, L.P.		Other Cheniere Energy, Inc. (1)		Consolidated Cheniere Energy, Inc. <sup>(2)</sup>	
	\$	-	\$	961	\$	961
Restricted cash and cash equivalents (3)		1,604		26		1,630
Property, plant and equipment, net		6,384		70		6,454
Goodwill and other assets		529		99		628
Total assets	\$	8,517	\$	1,156	\$	9,673
Accrued liabilities	\$	170	\$	17	\$	187
Other liabilities		131		(61)		70
Long-term debt, net of discount		6,576		-		6,576
Non-controlling interest		-		2,660		2,660
Capital (deficit)		1,640		(1,460)		180
Total liabilities and deficit	\$	8,517	\$	1,156	\$	9,673

<sup>(1)</sup> Includes intercompany eliminations and reclassifications.



<sup>(2)</sup> For complete balance sheets, see the Cheniere Energy, Inc., Cheniere Energy Partners LP Holdings, LLC, Cheniere Energy Partners, L.P. and Sabine Pass LNG, L.P. Annual Reports on Form 10-K for the fiscal year ended December 31, 2013, filed with the SEC on February 21, 2014.

<sup>(3)</sup> Restricted cash and cash equivalents include: 1) Sabine Pass Liquefaction, LLC's related to the Sabine Pass Liquefaction Project; 2) Sabine Pass LNG, L.P.'s related to its debt service, and 3) Creole Trail Pipeline L.P.'s related to its pipeline modifications. Cash is presented as restricted at the consolidated level.











## **Investor Relations Contacts**

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