



# **Cheniere Energy Corporate Presentation March 2009**

#### Safe Harbor Act

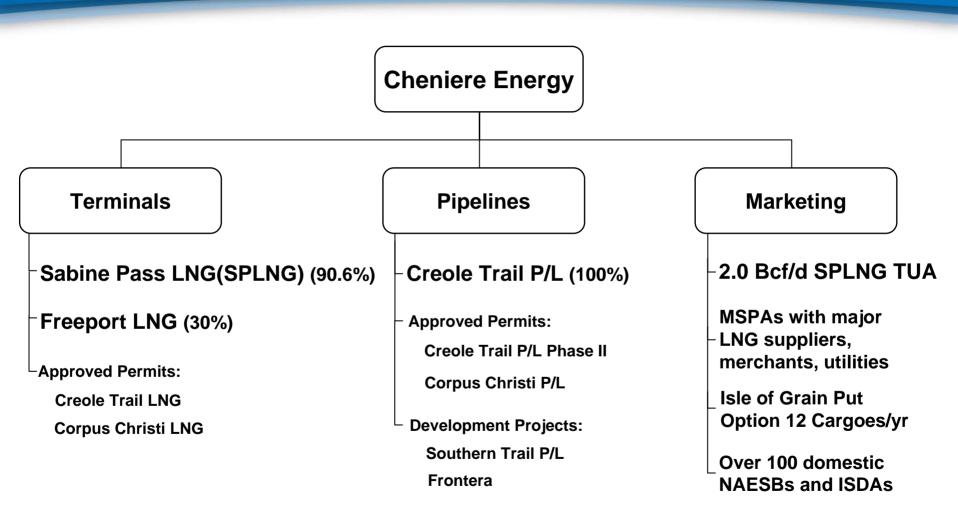
This presentation contains certain statements that are, or may be deemed to be, "forward-looking statements" within the meaning of Section 27A of the Securities Act and Section 21E of the Securities Exchange Act of 1934, as amended, or the Exchange Act. All statements, other than statements of historical facts, included herein are "forward-looking statements." Included among "forward-looking statements" are, among other things:

- statements that we expect to commence or complete construction of each or any of our proposed liquefied natural gas, or LNG, receiving terminals by certain dates, or at all;
- statements that we expect to receive authorization from the Federal Energy Regulatory Commission, or FERC, to construct and operate proposed LNG receiving terminals by a certain date, or at all:
- statements regarding future levels of domestic natural gas production and consumption, or the future level of LNG imports into North America, or regarding projected future capacity of liquefaction or regasification facilities worldwide regardless of the source of such information;
- statements regarding any financing transactions or arrangements, whether on the part of Cheniere or at the project level;
- statements relating to the construction of our proposed LNG receiving terminals, including statements concerning estimated costs, and the engagement of any EPC contractor;
- statements regarding any Terminal Use Agreement, or TUA, or other commercial arrangements presently contracted, optioned, marketed or potential arrangements to be performed substantially in the future, including any cash distributions and revenues anticipated to be received; statements regarding the commercial terms and potential revenues from activities described in this presentation;
- statements regarding the commercial terms or potential revenue from any arrangements which may arise from the marketing of uncommitted capacity from any of the terminals, including the Creole Trail and Corpus Christi terminals which do not currently have contractual commitments;
- statements regarding the commercial terms or potential revenue from any arrangement relating to the proposed contracting for excess or expansion capacity for the Sabine Pass LNG Terminal described in this presentation;
- statements that our proposed LNG receiving terminals, when completed, will have certain characteristics, including amounts of regasification and storage capacities, a number of storage tanks and docks and pipeline interconnections;
- statements regarding Cheniere, Cheniere Energy Partners and Cheniere Marketing forecasts, and any potential revenues, cash flows and capital expenditures which may be derived
  from any of Cheniere business groups;
- statements regarding Cheniere Pipeline Company, and the capital expenditures and potential revenues related to this business group; statements
  regarding our proposed LNG receiving terminals' access to existing pipelines, and their ability to obtain transportation capacity on existing pipelines;
- statements regarding possible expansions of the currently projected size of any of our proposed LNG receiving terminals;
- statements regarding the payment by Cheniere Energy Partners, L.P. of cash distributions;
- statements regarding our business strategy, our business plan or any other plans, forecasts, examples, models, forecasts or objectives; any or all of which are subject to change;
- statements regarding estimated corporate overhead expenses; and
- any other statements that relate to non-historical information.

These forward-looking statements are often identified by the use of terms and phrases such as "achieve," "anticipate," "believe," "estimate," "example," "expect," "forecast," "forecast," "opportunities," "plan," "potential," "project," "project," "gropose," "subject to," and similar terms and phrases. Although we believe that the expectations reflected in these forward-looking statements are reasonable, they do involve assumptions, risks and uncertainties, and these expectations may prove to be incorrect. You should not place undue reliance on these forward-looking statements, which speak only as of the date of this presentation. Our actual results could differ materially from those anticipated in these forward-looking statements as a result of a variety of factors, including those discussed in "Risk Factors" in the Cheniere Energy, Inc. Annual Report on Form 10-K for the year ended December 31, 2007, which are incorporated by reference into this presentation. All forward-looking statements attributable to us or persons acting on our behalf are expressly qualified in their entirety by these "Risk Factors". These forward-looking statements are made as of the date of this presentation, and we undertake no obligation to publicly update or revise any forward-looking statements.



### **Cheniere Business Segments**





# Freeport LNG Development, L.P. Cheniere Energy, Inc. 30%

Freeport LNG Terminal Site August 2008



Sold – Terminal Use Agreement (TUA)	Capacity	Estimated Annual Distribution to Cheniere* (\$MM)
Conoco Dow Mitsubishi	0.90 Bcf/d 0.50 Bcf/d 0.15 Bcf/d	~ \$15



#### Sabine Pass LNG - Best in Class Asset

**Cheniere Energy, Inc. 90.6%** 

#### Vaporization

~4.3 Bcf/d peak send-out

#### Storage

5 tanks x 160,000 cm (16.8 Bcfe)

#### Berthing / Unloading

- Two docks
- LNG carriers up to 266,000 cm
- Four dedicated tugs

#### LNG Export Permits Pending

- Land
  - 853 acres in Cameron Parish, LA

#### Accessibility – Deep Water Ship Channel

- Sabine River Channel dredged to 40 feet
- Proximity
  - 3.7 nautical miles from coast
  - 22.8 nautical miles from outer buoy
- Construction complete on 2.6 Bcf/d sendout and 10.1 Bcf storage; remaining 1.4 Bcf/d sendout and 6.7 Bcf storage capacity 87% complete as of Q408

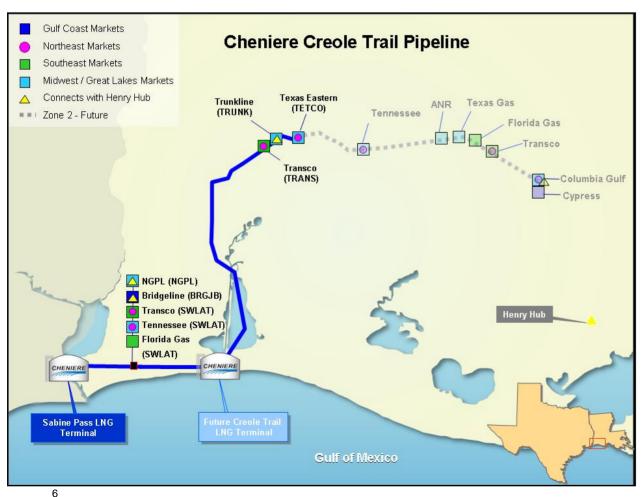


TUA	Capacity	2010 Full-Year Payments (\$ in millions)
Total LNG USA	1.0 Bcf/d	\$123
Chevron USA	1.0 Bcf/d	\$128
Cheniere Marketing	2.0 Bcf/d	\$252



#### **Creole Trail Pipeline** Cheniere Energy, Inc. 100%

- Provides optimal market access for LNG from the Sabine Pass terminal
- First 94 miles complete and in-service, additional 58 miles permitted



- Size:
  - 2.0 Bcf/d
- Diameter:
  - 42-inch diameter
- Capex:
  - ~\$560 million first 94 miles
- Initial interconnects:
  - 4.1 Bcf/d of interconnect capacity



#### **Strategic Focus**

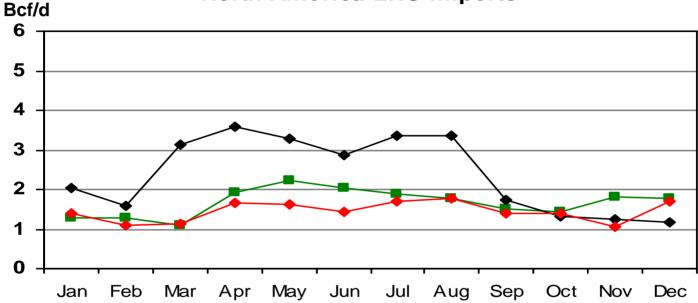
- Commercial monetize 2 Bcf/d regas capacity at Sabine Pass receiving terminal held by Cheniere Marketing
  - International LNG marketing efforts
  - Seek long-term TUAs, LNG purchase/sales agreements
  - Purchase spot cargoes available in the Gulf of Mexico
- Financial manage liquidity
  - Next debt maturity in 2012

Cheniere has sufficient liquidity to conduct operations for the next few years even if we see NO commercial revenue during that time



#### **LNG Market Themes**

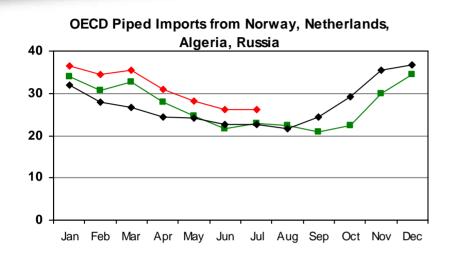


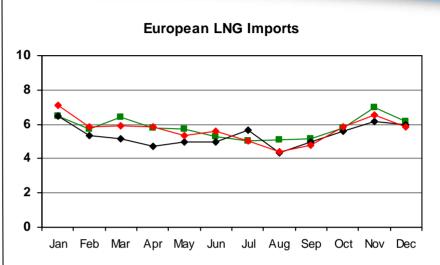


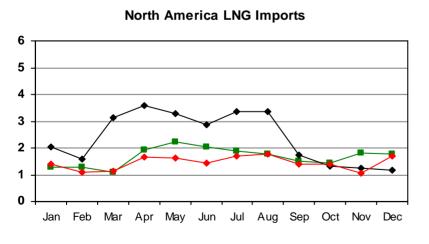
- 2006: Regas plants under construction in North America
- 2007: Regas capacity constraints; 2 Bcf/d liquefaction capacity added
- 2008: High demand in Asia pulls LNG from Atlantic Basin
- 2009? 5-7 Bcf/d new liquefaction capacity expected to come on-line Implications of recession on worldwide LNG demand Additional pipeline gas coming on-line in Europe LNG pushed to U.S. Market

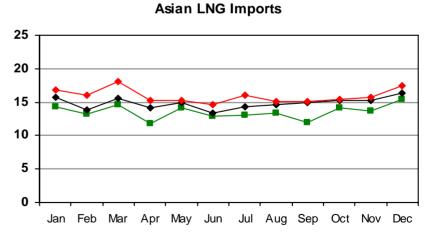


### Historical Gas and LNG Demand by Region, Bcf/d





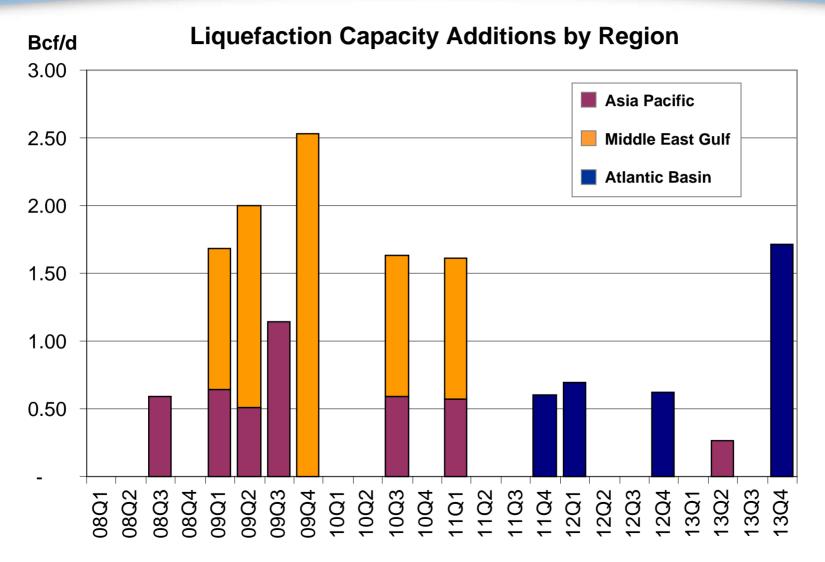




**2006 2007 2008** 

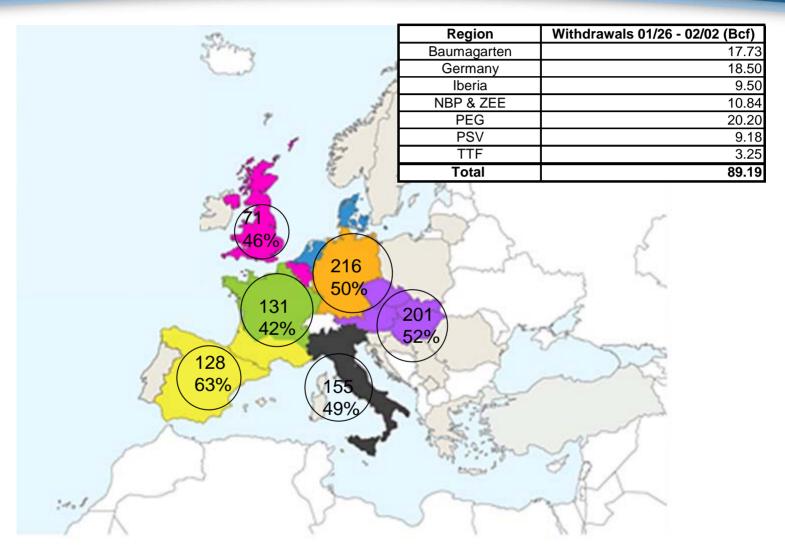


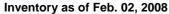
### **Incremental World Liquefaction Capacity**





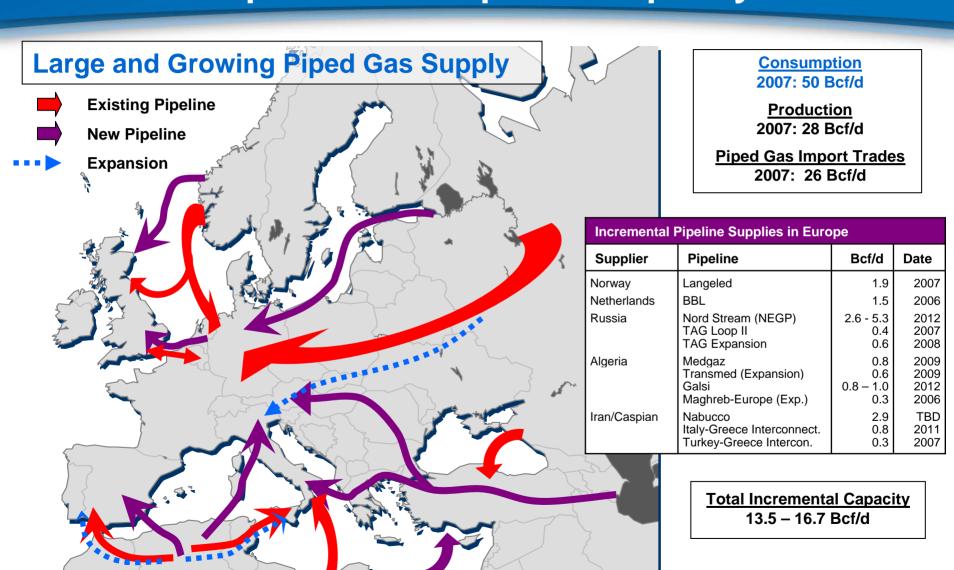
### **European Gas Storage Inventory - Bcf**







# European\* Suppliers are Undertaking a Significant Expansion of Pipeline Capacity

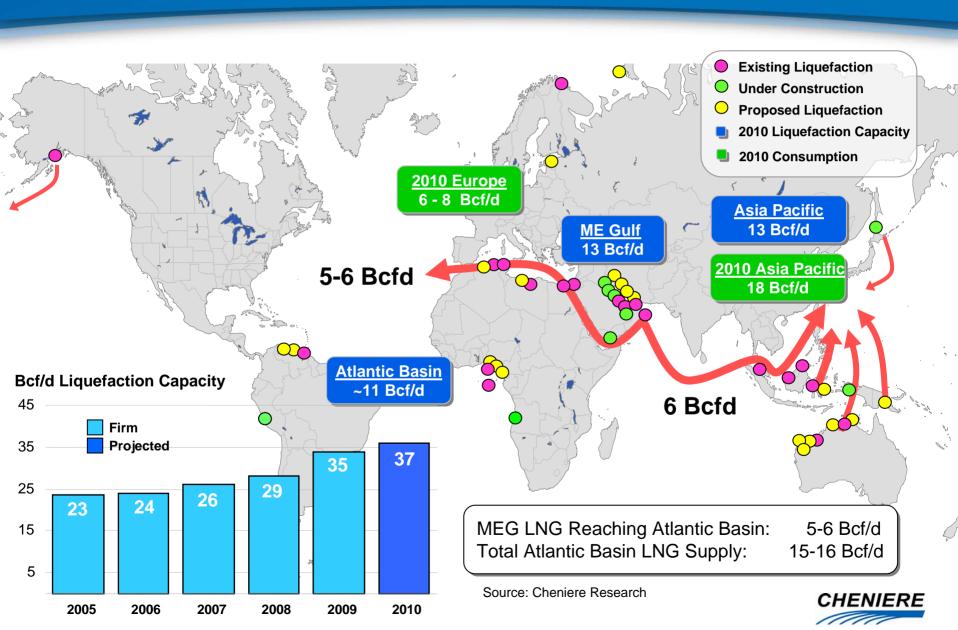


Sources: BP Statistical Review: GIIGNL: Cheniere Research

\*EU 25, Norway, Switzerland and Turkey



#### **Projected LNG Flows in 2010**



### **Potential Supply Scenario**

Production	Bcf/d
Nameplate Capacity	37
Delivered LNG	33
Capacity Factor	88%
Consumption	
Europe	6 - 8
Asia Pacific	17 - 19
All others including Canada	<u>0.5 - 1</u>
Total Non U.S./Canada Consumption	24 - 28
Available to U.S.	4 - 8



### **Domestic Implications**

- The supply scenario is independent of world prices, and is driven by an unprecedented short-term expansion in liquefaction capacity
- If the growth in unconventional domestic production continues, these two supply "waves" will collide head-on
- Would tend to reinforce cyclicality in the domestic gas industry

Limitation on world-wide markets' ability to absorb additional volumes, especially on a seasonal basis will validate value of available capacity







### **Appendix**

### **European\* Natural Gas Demand Projection**

#### Consumption

2007 = 50 Bcf/d2010 = 57 Bcf/d

#### **Domestic Production**

2007 = 28 Bcf/d

2010 = 29 Bcf/d

#### **LNG Import Capacity**

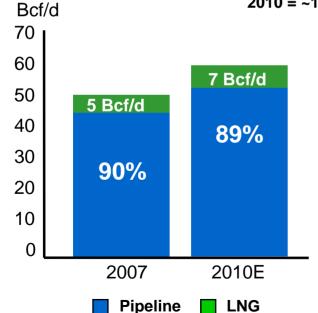
2007 = 10 Bcf/d2010 = 19 Bcf/d

#### **Pipeline Import Capacity**

2007 = 29 Bcf/d2010 = 32 Bcf/d

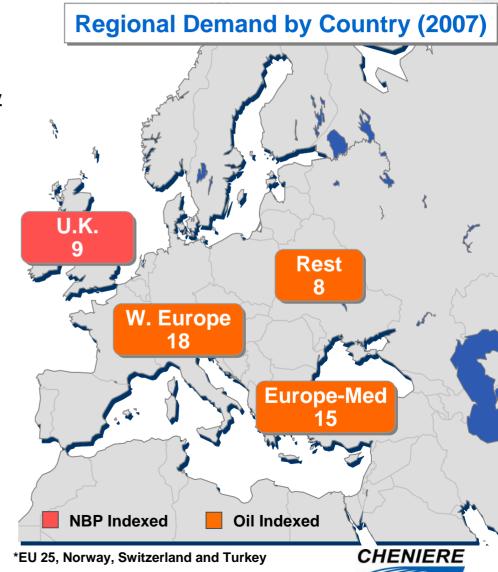
#### **Incremental LNG Need**

2010 = ~1 Bcf/d

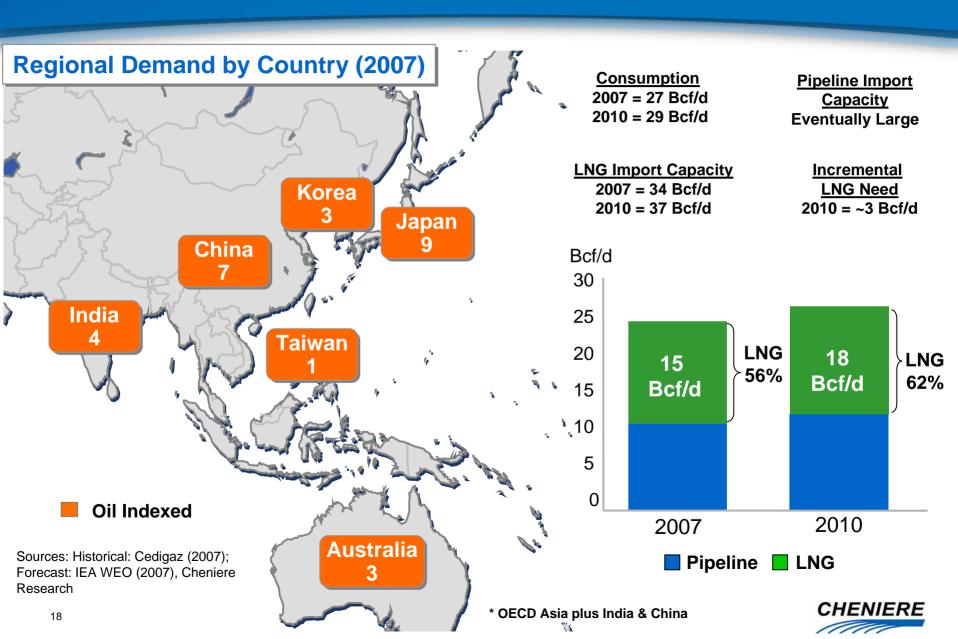


Sources: Historical: Cedigaz (2007), GIIGNL;

Forecast: IEA WEO (2007), Cheniere Research



#### Asia Pacific\* Natural Gas Demand Projection



### **Estimated Future Cash Flows**

(\$ in MM)	Annualized*
Receipts	
<ul><li>Freeport</li></ul>	\$10-20
<ul> <li>Distributions from CQP</li> </ul>	254
<ul><li>Management fees</li></ul>	19
Disbursements	
<ul><li>CMI TUA @ Sabine Pass</li></ul>	\$252
• G&A	30-40
<ul><li>Pipeline &amp; tug services</li></ul>	10-20
<ul> <li>Other, incl adv tax payments</li> </ul>	3-5
<ul><li>Debt service</li></ul>	46
Net cash outflow	\$50 - 70

<sup>\*</sup>Estimates represent a summary of internal forecasts, are based on current assumptions and are subject to change. Actual performance may differ materially from, and there is no plan to update the forecast. See "Safe Harbor" cautions.

#### **Expected Cash Flows Between LNG and CQP/Sabine**

(\$ in mm)		FY
Cash Received by Cheniere		
Distributions paid from CQP (\$1.70) <sup>(1)</sup>		
General Partner Units (3.3mm)	\$5.6	
Subordinated Units (135.4mm)	230.2	
Common Units (10.9mm)	18.5	\$254.3
Management/Service Fees <sup>(2)</sup>	_	
O&M / Mgmt Contracts with CQP/Sabine Pass		19.0
Total Cash Received by Cheniere		\$273.3
Cash Distributed to CQP/Sabine Pass		
Cheniere Marketing TUA Payments <sup>(3)</sup>		-\$252.0
Net Cash Flows Received from CQP/Sabine Pass		

- (1) Cheniere owns 90.6% of CQP through units held and expects to receive \$1.70 per unit in distributions within 45 days of each quarter end
- (2) Cheniere has three operations/management contracts with Sabine Pass / CQP under which Cheniere will receive payments monthly
- (3) Cheniere's marketing segment contracted for 2.0 Bcf/d capacity at Sabine Pass and expects to make TUA capacity payments quarterly in advance



#### **Condensed Balance Sheet**

December 31, 2008 (in millions)

	ere Energy ners, L.P.	Cheniere y, Inc. (1)	 solidated Energy, Inc. (3)
Unrestricted cash (2)	\$ _	\$ 102	\$ 102
Restricted cash and securities	395	66	461
Property, plant and equipment	1,518	652	2,170
Goodwill and other assets	 66	 123	 189
Total assets	 1,979	\$ 943	 2,922
Deferred revenue and other liabilities	\$ 149	\$ (37)	\$ 112
Long-term debt	2.181	984	3,165
Minority interest	-	250	250
Equity	(351)	 (254)	 (605)
	\$ 1,979	\$ 943	\$ 2,922

<sup>(1)</sup> Includes intercompany eliminations.

<sup>(3)</sup> For a complete balance sheet, see the Cheniere Energy, Inc. and Cheniere Energy Partners Form 10-Ks for the period ended December 31, 2008 filed with the SEC.



<sup>(2)</sup> Restricted cash includes for construction of the Sabine Pass regas facility and debt service on notes.

### **Contracted Capacity – TUAs**

#### **Summary of 20-year Terminal Use Agreements**

	TOTAL Total LNG	Chevron USA	CHENIERE Cheniere Marketing
Capacity	1.0 Bcf/d	1.0 Bcf/d	2.0 Bcf/d
Fees (1)			
Reservation Fee <sup>(2)</sup>	\$0.28/MMBTU	\$0.28/MMBTU	\$0.28/MMBTU
Opex Fee (3)	\$0.04/MMBTU	\$0.04/MMBTU	\$0.04/MMBTU
2010 Full-Year Payments	\$123 million	\$128 million	\$252 million
Term	20 years	20 years	20 years
Guarantor	Total S.A.	Chevron Corp.	Cheniere Energy Inc.
<b>Guarantor Credit Rating</b>	Aa1/AA	Aa1/AA	NR/CCC+
Payment Start Date	April 1, 2009 <sup>(4)</sup>	July 1, 2009 <sup>(4)</sup>	January 1, 2009 <sup>(4)(5)</sup>

<sup>(1)</sup> Fees do not vary with the actual quantity of LNG processed; tax reimbursement not included in the fees.



<sup>(2)</sup> No inflation adjustments.

<sup>(3)</sup> Subject to annual inflation adjustment.

<sup>(4)</sup> Subject to terminal completion.

<sup>(5)</sup> Cheniere Marketing TUA payments for 2008 were \$15.0 million in the aggregate for the last quarter of 2008 and increased to \$0.32/MMBtu beginning 1/1/09.

### **Organizational Structure**

