



## **Corporate Presentation**

**March 2008** 

#### Safe Harbor Act

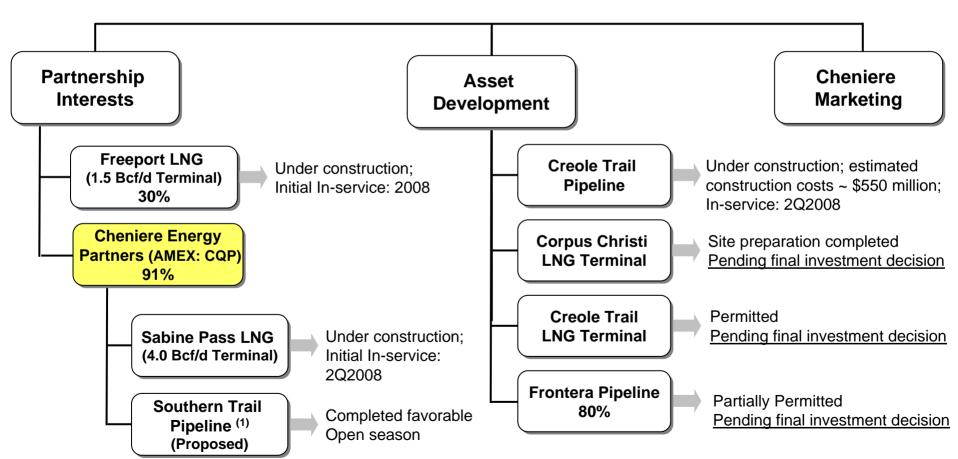
This presentation contains certain statements that are, or may be deemed to be, "forward-looking statements" within the meaning of Section 27A of the Securities Act and Section 21E of the Securities Exchange Act of 1934, as amended, or the Exchange Act. All statements, other than statements of historical facts, included herein are "forward-looking statements." Included among "forward-looking statements" are, among other things:

- statements that we expect to commence or complete construction of each or any of our proposed liquefied natural gas, or LNG, receiving terminals by certain dates, or at all:
- statements that we expect to receive authorization from the Federal Energy Regulatory Commission, or FERC, to construct and operate proposed LNG receiving terminals by a certain date, or at all;
- statements regarding future levels of domestic natural gas production and consumption, or the future level of LNG imports into North America, or regarding projected future capacity of liquefaction or regasification, liquefaction utilization or total monthly LNG trade facilities worldwide, regardless of the source of such information
- statements regarding any financing transactions or arrangements, whether on the part of Cheniere or at the project level;
- statements relating to the construction of our proposed LNG receiving terminals and pipelines, including statements concerning estimated costs, and the
  engagement of any contractor;
- statements regarding any Terminal Use Agreement, or TUA, or other commercial arrangements presently contracted, optioned, marketed or
  potential arrangements to be performed substantially in the future, including any cash distributions and revenues anticipated to be received;
- statements regarding the commercial terms and potential revenues from activities described in this presentation;
- statements regarding the commercial terms or potential revenue from any arrangements which may arise from the marketing of uncommitted capacity from any of the terminals, including the Creole Trail and Corpus Christi terminals which do not currently have contractual commitments;
- statements regarding the commercial terms or potential revenue from any arrangement relating to the proposed contracting for excess or expansion capacity for the Sabine Pass LNG Terminal or the Indexed Purchase Agreement ("IPA") or LNG spot purchase examples described in this presentation;
- statements that our proposed LNG receiving terminals, when completed, will have certain characteristics, including amounts of regasification and storage capacities, a number of storage tanks and docks and pipeline interconnections;
- statements regarding Cheniere and Cheniere Marketing forecasts, and any potential revenues and capital expenditures which may be derived from any of Cheniere business groups;
- statements regarding Cheniere Pipeline Company, and the capital expenditures and potential revenues related to this business group; statements
  regarding our proposed LNG receiving terminals' access to existing pipelines, and their ability to obtain transportation capacity on existing pipelines; statements
  regarding the Cheniere Southern Trail Pipeline, and its potential business opportunities;
- statements regarding the Cheniere Southern Trail Pipeline, and its potential business opportunities;
- statements regarding possible expansions of the currently projected size of any of our proposed LNG receiving terminals, and statements regarding potential acquisitions;
- statements regarding the payment by Cheniere Energy Partners, L.P. of cash distributions;
- statements regarding our business strategy, our business plan or any other plans, forecasts, examples, models, or objectives, any or all
  of which are subject to change;
- statements regarding estimated corporate overhead expenses; and
- any other statements that relate to non-historical information.

These forward-looking statements are often identified by the use of terms and phrases such as "achieve," "anticipate," "believe," "estimate," "example," "expect," "forecast," "opportunities," "plan," "potential," "project," "propose," "subject to," and similar terms and phrases. Although we believe that the expectations reflected in these forward-looking statements are reasonable, they do involve assumptions, risks and uncertainties, and these expectations may prove to be incorrect. You should not place undue reliance on these forward-looking statements, which speak only as of the date of this presentation. Our actual results could differ materially from those anticipated in these forward-looking statements as a result of a variety of factors, including those discussed in "Risk Factors" in the Cheniere Energy, Inc. Annual Report on Form 10-K for the year ended December 31, 2007, which are incorporated by reference into this presentation. All forward-looking statements attributable to us or persons acting on our behalf are expressly qualified in their entirety by these "Risk Factors". These forward-looking statements are made as of the date of this presentation, and we undertake no obligation to publicly update or revise any forward-looking statements.







CHENIERE

(1) CQP will have the right but not the obligation to acquire the Southern Trail Pipeline from Cheniere.

## Freeport LNG Development, L.P.

Cheniere Energy, Inc. 30%

#### TUA Contracts totaling 1.55 Bcf/d

_	Conoco	0.90 Bcf/d
_	Dow	0.50 Bcf/d
_	Mitsubishi	0.15 Bcf/d

- Operational in 2008
- Facility ownership: Cheniere (30%),
   M. Smith (45%), Contango (10%) and Dow (15%)
- Contango recently sold their 10% interest to Osaka Gas for \$68 million
- Freeport LNG has obtained ~\$1.1 billion debt to fund construction
- Cheniere expects to receive annual cash receipts of ~\$15mm

Freeport LNG Construction Site August 2007





# Cheniere Energy Partners, L.P. (AMEX: CQP) Sabine Pass LNG, L.P. Cheniere Energy, Inc. 90.6%

Sabine Pass Construction Site - March 2008

- 4 Bcf/d capacity contracted at Sabine Pass facility resulting in annual revenues of approximately:
  - ~\$250 MM from CVX and Total
  - ~\$250 MM from Cheniere Marketing
- Operating costs, debt service and common unit holder distributions are estimated to be \$245 MM to \$255 MM\*
- Annual distribution is \$1.70 per unit and will be paid to all unit holders beginning mid 2009\*\*
- Estimated construction costs ~\$1.4 B



Sold – Terminal Use Agreement (TUA)	Capacity	2010 Full-Year Revenue (\$MM)
Total, S.A.	1.0 Bcf/d	~ \$125
Chevron	1.0 Bcf/d	~ \$125
Cheniere Marketing	2.0 Bcf/d	~ \$250

**Estimated Annual Distribution from CQP to Cheniere Energy, Inc.** 

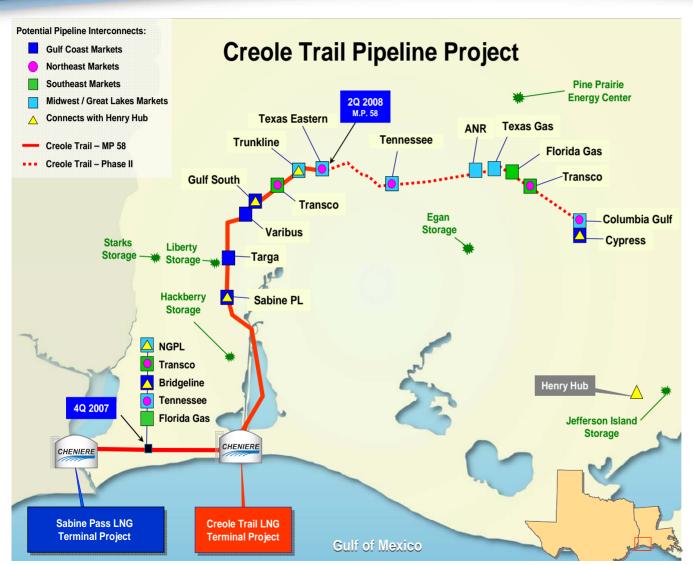
2010 \$245 MM - \$255 MM

<sup>\*\*</sup> Currently CQP is paying \$1.70 per unit to common unit holders. Distributions to GP and subordinated units expected to reach \$1.70 per unit by 2H09.



<sup>\*</sup> Estimate for 2010 full year basis

#### **Creole Trail Pipeline**



Creole Trail Pipeline to M.P. 58

- Estimated Cost: \$550 MM

- Expected in-service: 2Q 2008

- Capacity: 2 Bcf/d

Creole Trail Pipeline Construction Photos Nov 2007





## **Next Generation of Terminals**Including Some Terminals Under Construction

- Higher construction costs: ~ \$1 billion for 1 Bcf/d
- Utilization constraints
  - Operational
    - Marine access
    - Pipeline takeaway
    - Storage
  - Market size and access
    - Affects regional price basis
  - Seasonality

\$0.32 per MMBtu TUA is a thing of the past



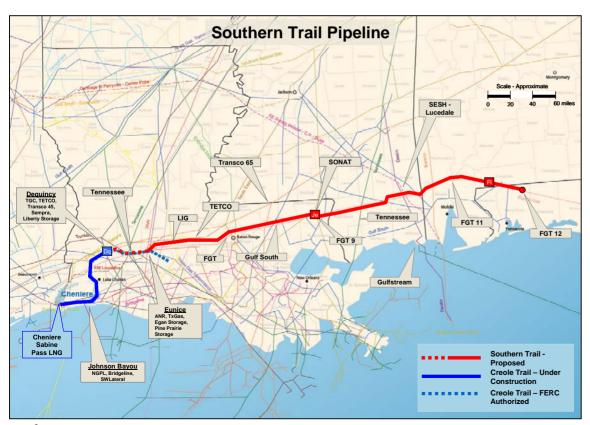
#### **Fuel Efficiency Projects**

- Projects include installation of waste heat recovery units and ambient air vaporizers
  - Waste heat recovery utilizes waste heat from gas turbine generator exhaust to heat water for use in the submerged combustion vaporizers
  - Ambient air vaporizers reheat LNG without using fuel
- Proposed projects would result in fuel savings, which would allow for partial monetization of the 2% LNG retained
  - Savings depends on LNG throughput at the terminal
  - Savings will also depend on number of ambient air vaporizers that can be effectively installed
  - Estimated to save potentially 50-75% of the 2% LNG retainage
- Estimated project completions
  - Waste heat recovery: 2010
  - Ambient air vaporizers: 2010-2011



#### **Southern Trail Pipeline**

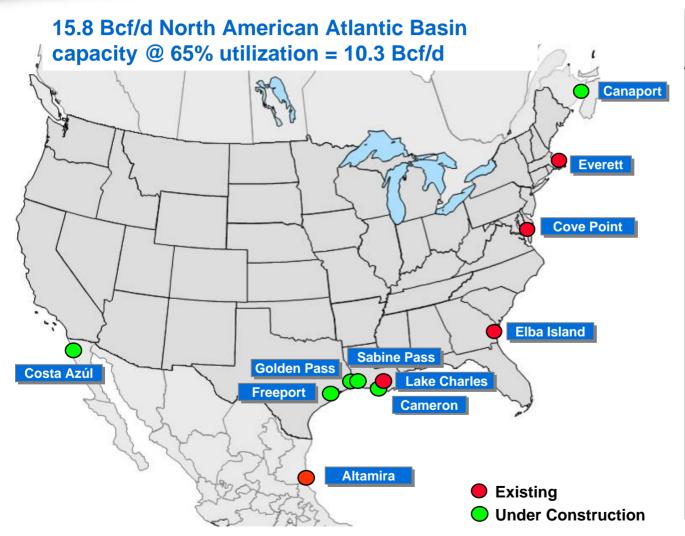
- Provide Southeast markets with incremental transportation capacity accessing new and existing LNG gas supply in and around Louisiana; nearly 10 Bcf/d regas capacity by 2010
- Connect to new electric generation in Florida, with an estimated 1 Bcf/d of incremental demand



- Length:
  - ~ 350 miles
- Diameter:
  - Up to 42-inch segments
- Completed non-binding open season
- Pending Final Investment Decision



### North America Onshore Regasification Capacity By 2010

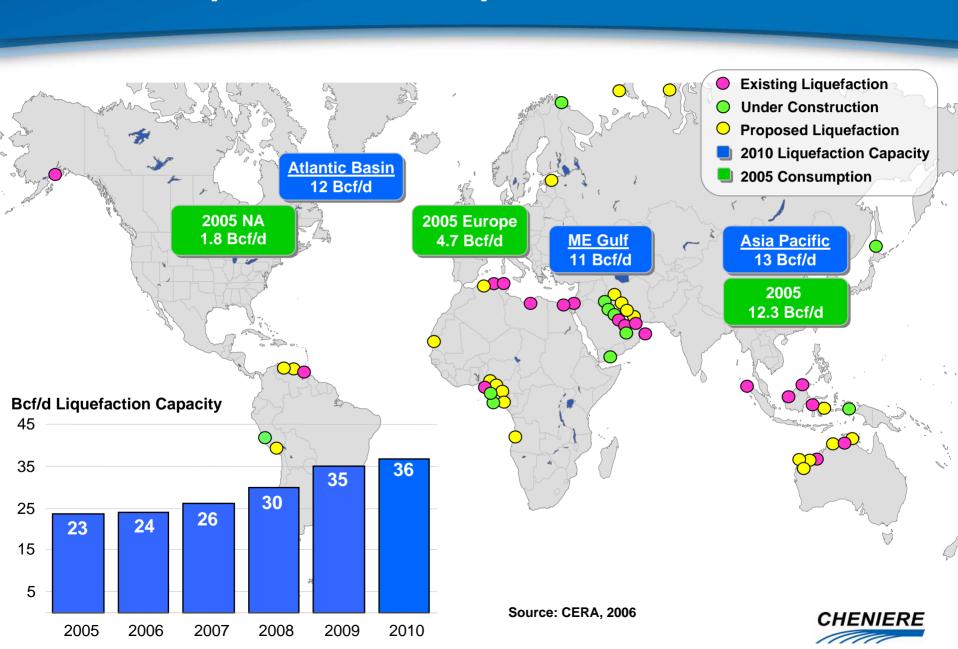


Terminal Capacity Holder	Baseload Sendout (MMcf/d)
Canaport Irving, Repsol	1,000
Everett - Suez	700
Cove Point BP, Statoil, Shell	1,800
Elba Island BG, Marathon, Shell	800
Lake Charles - BG	1,800
Freeport ConocoPhillips, Dow	1,500
Sabine Pass Total, Chevron, Cheniere	4,000
Cameron Sempra, ENI	1,500
Golden Pass EOM, ConocoPhillips, QF	2,000
Altamira Shell, Total	700
Costa Azul Shell, Sempra	1,000
Total	16,800



# **LNG Fundamentals** DENIERE

#### **New Liquefaction Competes for Market Share**



# Estimated Worldwide Liquefaction Capacity and LNG Consumption - 2010

Global Liquefaction Capacity (Bcf/d)	36		
Estimated LNG Delivery @ 90%	32		
Asian Consumption	<~16>		
European Consumption	<u>&lt;~ 6&gt;</u>		
Remaining for North America	~10		

**Source: Cheniere Research** 



# Constraint is not Regasification but Natural Gas Consumption

Regasification capacity reflects seasonal variations

		2000		2007 Estimates			2010 Estimates*		
Bcf/d	LNG¹ Imports	Regas² Capacity	%³ Utilized	LNG¹ Imports	Regas² Capacity	%³ Utilized	LNG¹ Imports	Regas² Capacity	%³ Utilized
Asia	10	28	36	14	34	40	~ 16	39	47
Europe	3	5	68	5	11	50	~ 6	20	33
North America	1	2	47	3	6	48	~ 10	18	54

Source: GIIGNL; Waterborne LNG; Cheniere Research



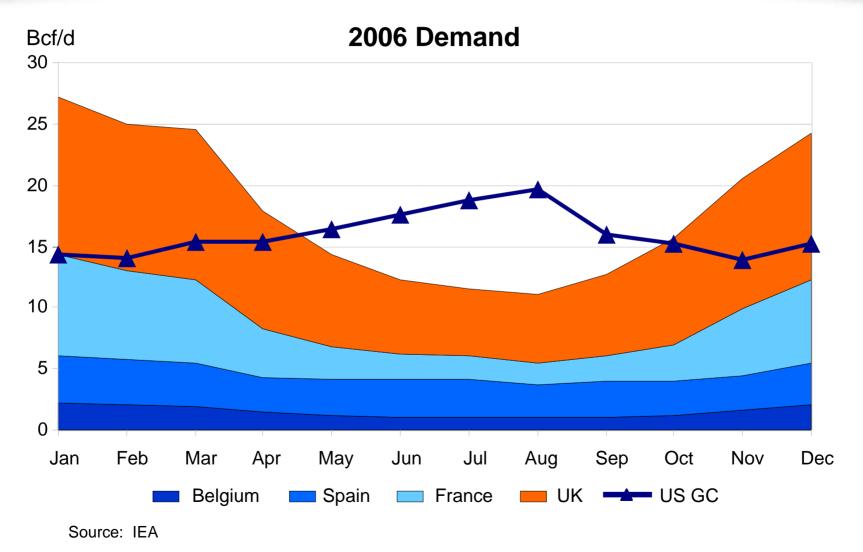
<sup>&</sup>lt;sup>1</sup> Average LNG imports

<sup>&</sup>lt;sup>2</sup> Year-end capacity

<sup>&</sup>lt;sup>3</sup> Average LNG imports as percentage of year-end capacity

<sup>\* 2010</sup> capacity equals existing plus announced construction to be completed by year-end 2010

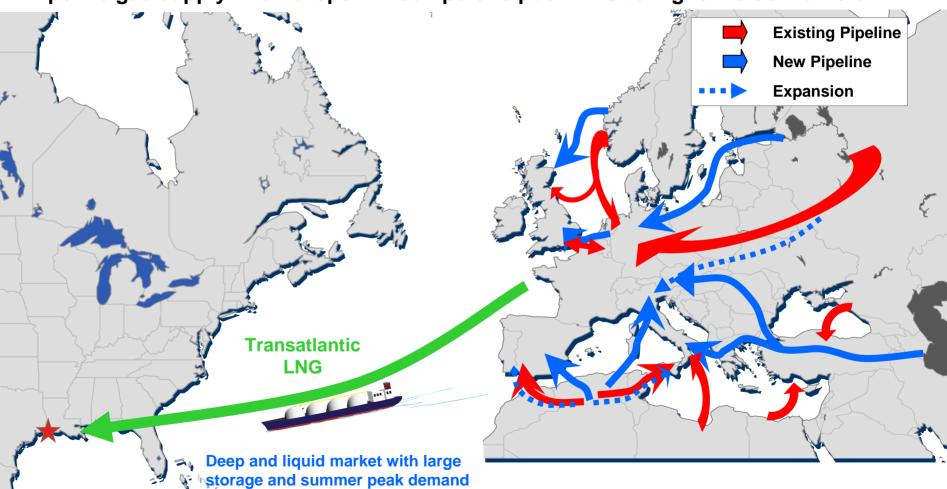
#### **Demand Seasonality will Impact Flows**





#### ... and Pipeline Competition in Europe ...

Pipeline gas supply into Europe will compete to push LNG to higher value markets.

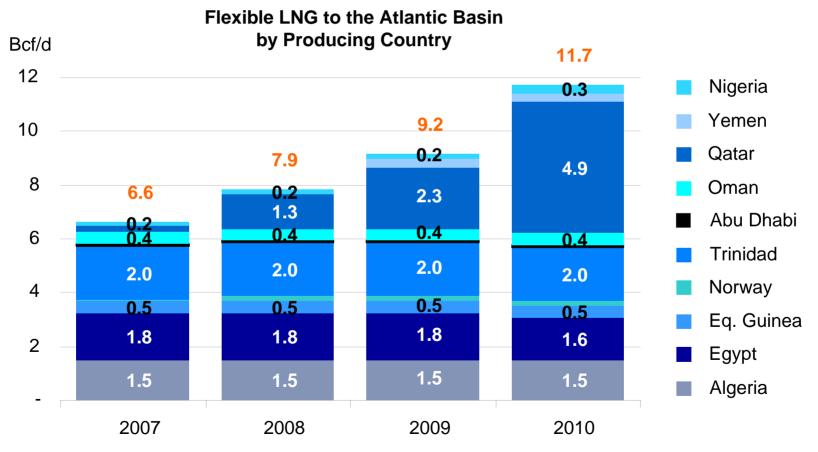


will balance global LNG supply



#### ... Means More LNG is Becoming Flexible

- 12 Bcf/d of LNG with access to Atlantic Basin has destination flexibility
- Additional volumes could become flexible should the contract parties agree

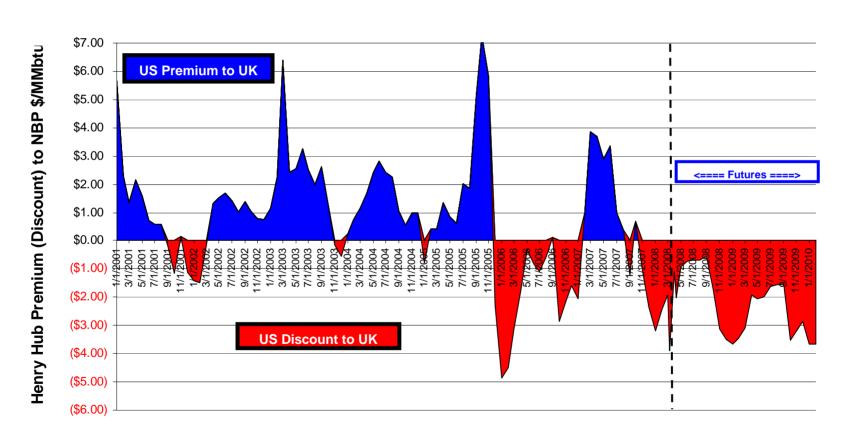


Source: Cheniere Energy Research



### NYMEX vs. NBP – March 10, 2008

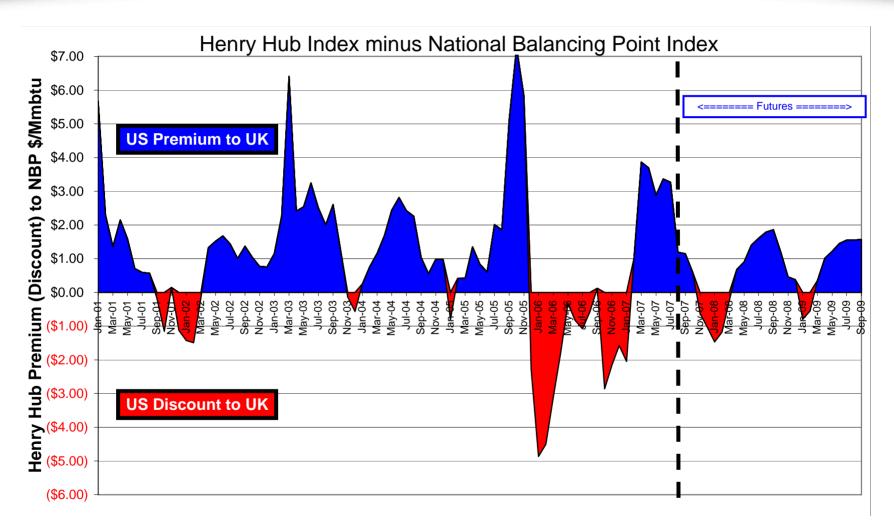
#### Henry Hub Index minus National Balancing Point Index

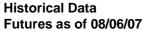






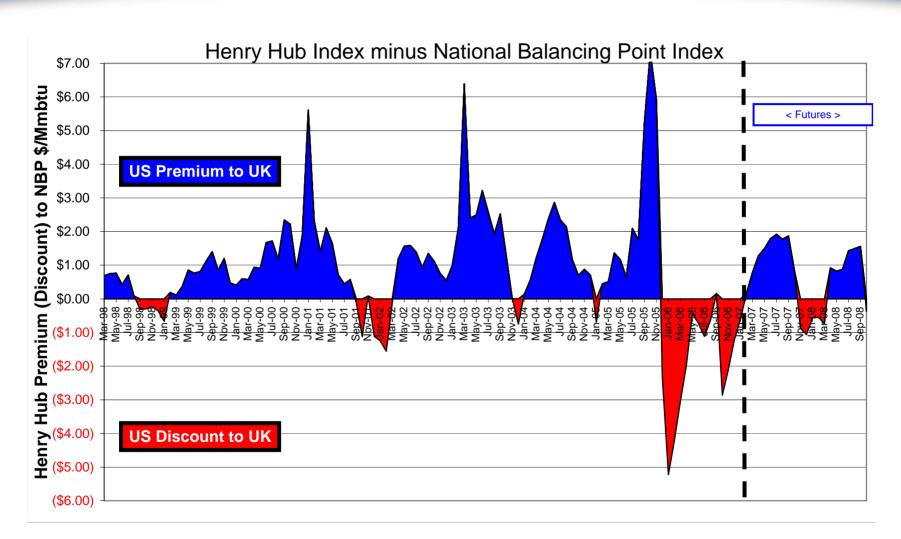
#### NYMEX vs. NBP – August 6, 2007





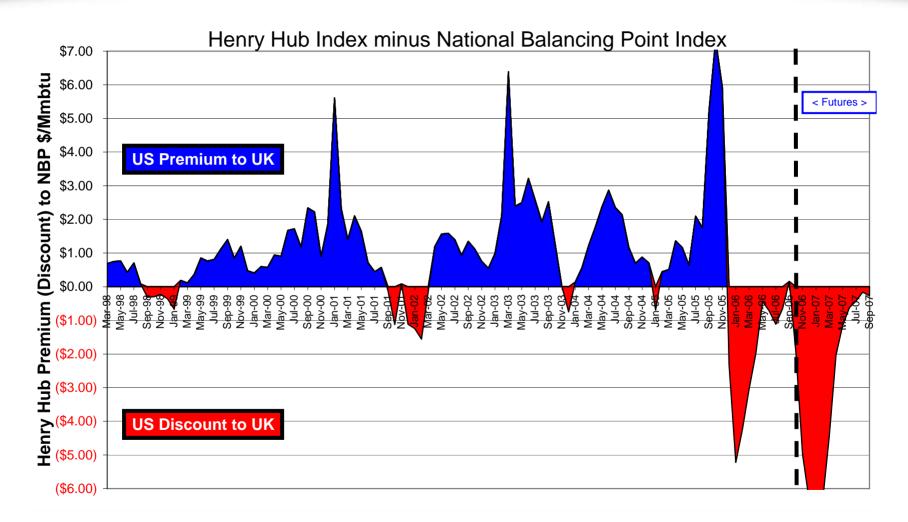


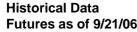
#### NYMEX vs. NBP – January 16, 2007





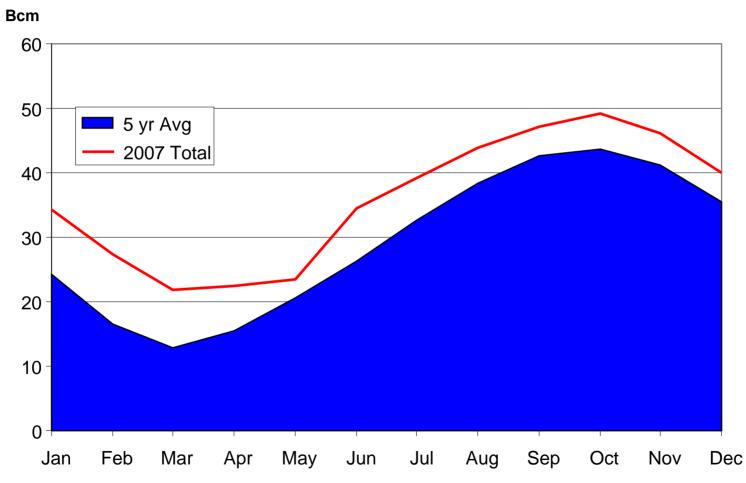
#### NYMEX vs NBP - September 21, 2006







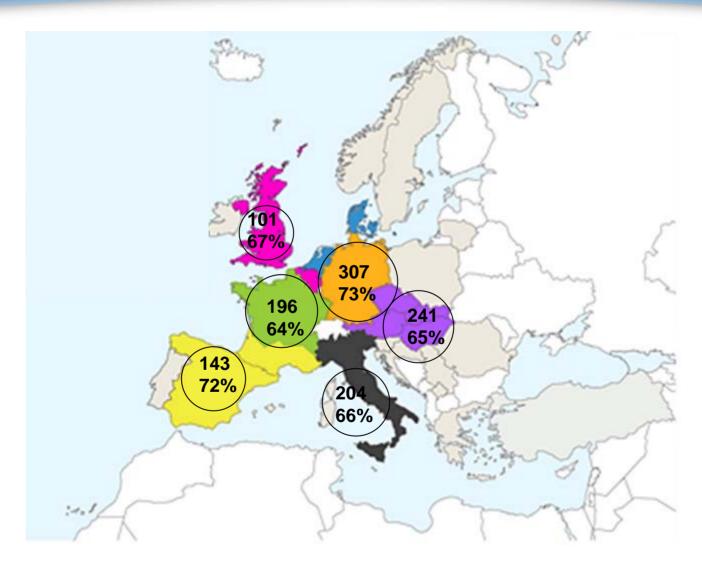
#### European Storage: 2007 vs 5yr Avg



<sup>\*</sup> Figures represent PIRA's projections

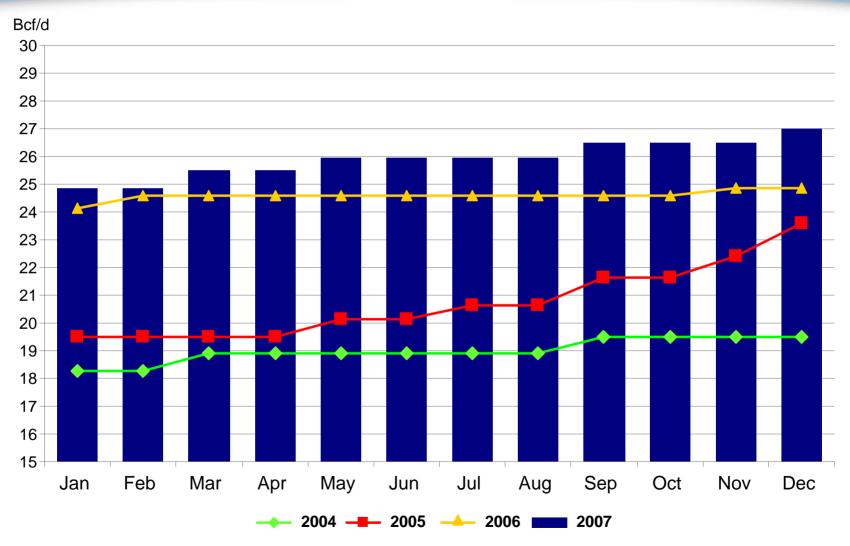


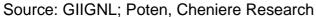
#### **European Gas Storage Inventory - Bcf**





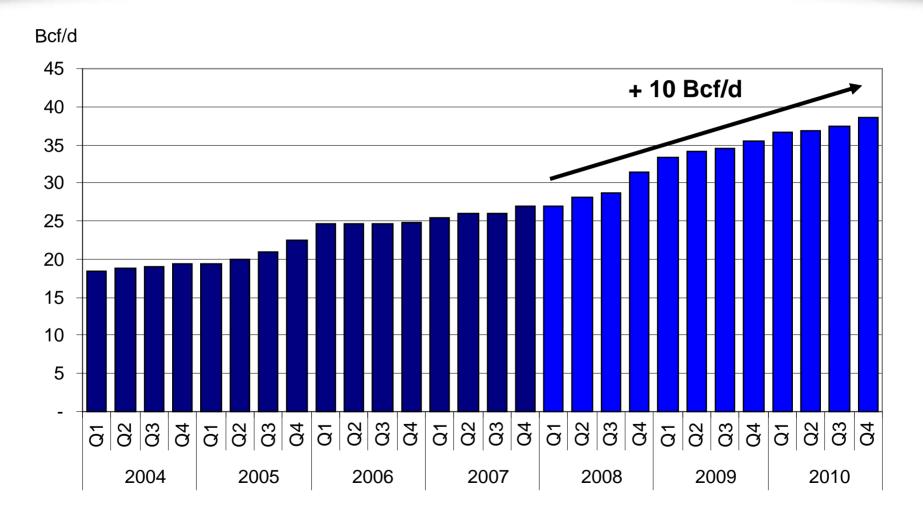
### **Worldwide Liquefaction Capacity**







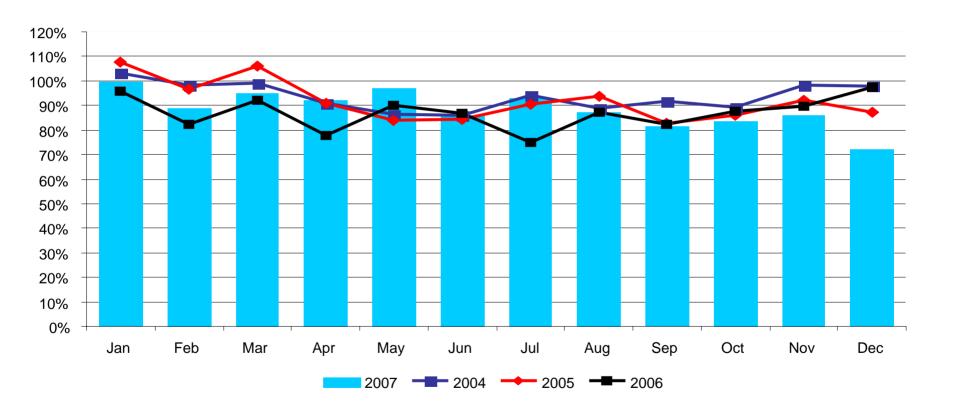
#### **Worldwide Liquefaction Capacity - Growth**



Source: Cheniere Research

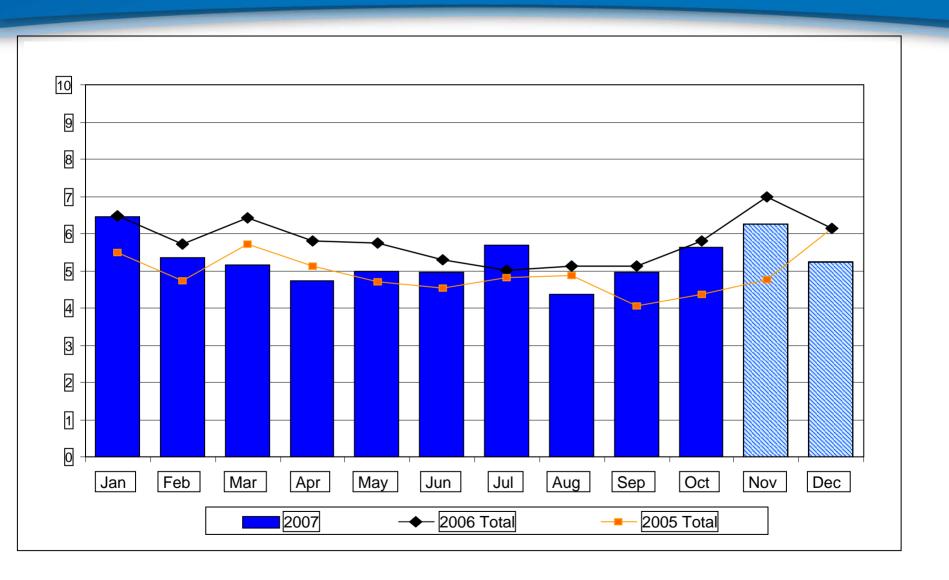


#### **Worldwide Liquefaction Utilization**



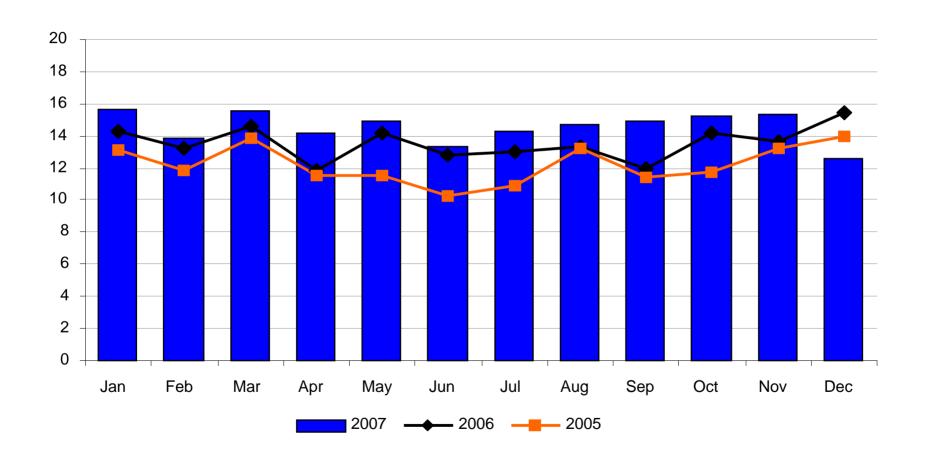


#### **Europe – Total LNG Imports**



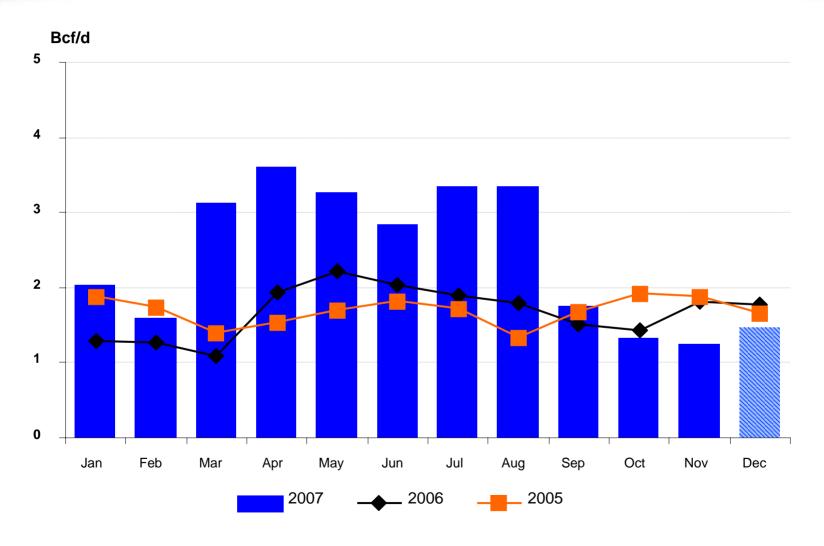


#### **Asia – Total LNG Imports**





### North America – Total LNG Imports





#### **Condensed Balance Sheet**

December 31, 2007 (in millions)

	Cheniere Energy Partners, L.P.		Other Cheniere Energy, Inc. (1)		Consolidated Cheniere Energy, Inc. (3)	
Unrestricted cash (2)	\$	_	\$	297	\$	297
Restricted cash and securities		709		61		770
Property, plant and equipment		1,127		518		1,645
Goodwill and other assets		69		181		250
Total assets	\$	1,905	\$	1,057	\$	2,962
Deferred revenue and other liabilities	\$	100	\$	121	\$	221
Long-term debt		2,032		725		2,757
Minority interest		-		286		286
Equity		(227)		(75)		(302)
	\$	1,905	\$	1,057	\$	2,962

<sup>(1)</sup> Includes intercompany eliminations.

<sup>3)</sup> For a complete balance sheet, see the Cheniere Energy, Inc. Form 10-K for the year ended December 31,2007 filed with the SEC



<sup>(2)</sup> Includes restricted cash held at CQP for construction of the Sabine Pass regas facility and debt service on notes. The Creole Trail pipeline is being developed at Cheniere Energy, Inc. (LNG) with an estimated cost of \$550 million.