

April 26, 2007



Wayside Technology Group, Inc. Reports Fifteenth Consecutive Quarter of Double Digit Revenue Growth

Sales Increase 33%, Net Income Increases 68%, Declares Quarterly Dividend

SHREWSBURY, N.J.--(BUSINESS WIRE)--

Wayside Technology Group, Inc. (NASDAQ: WSTG)

First Quarter 2007 results

- Sales: \$46.9 million, up 33% year-over-year
- Gross profit: \$4.5 million, up 16% year-over-year
- Income from operations: \$1.4 million, up 61% year-over-year
- Net income: \$1.0 million, up 68% year-over-year

The results will be discussed in a conference call to be held on Friday, April 27, 2007 at 10:00 AM Eastern time. The dial-in telephone number is (866) 835-8903 and the pass code is "WSTG".

This conference call will be available via live webcast - in listen-mode only - at www.earnings.com. A replay will be available on our website at www.waysidetechology.com.

"The first quarter of 2007 showed continued excellent growth," said Simon F. Nynens, chairman and chief executive officer. "Once again, the performance was outstanding. The first quarter of 2007 is the fifteenth consecutive quarter of double digit revenue growth. Net income grew at more than twice the rate of the sales growth. We continued to take market share with our customer service centric approach."

Net sales for the first quarter of 2007 increased 33% or \$11.6 million to \$46.9 million compared to \$35.4 million for the same period in 2006. Total sales for the first quarter of 2007 for our Programmer's Paradise segment were \$10.8 million compared to \$12.3 million in the first quarter of 2006, representing a 12% decrease. Total sales for the first quarter of 2007 for our Lifeboat segment were \$36.1 million compared to \$23.1 million in the first quarter of 2006, representing a 56% increase.

Gross profit for the quarter ending March 31, 2007 was \$4.5 million compared to \$3.8 million in the first quarter of 2006, a 15.9% increase. Total gross profit for our Programmer's Paradise segment was \$1.5 million compared to \$1.8 million in the first quarter of 2006,

representing a 16% decrease. Total gross profit for our Lifeboat segment was \$2.9 million compared to \$2.0 million in the first quarter of 2006, representing a 45% increase.

Gross profit margin, as a percentage of net sales, for the quarter ending March 31, 2007 was 9.5% compared to 10.9% in the first quarter of 2006. Gross profit margin for our Programmer's Paradise segment was 14.2% compared to 15.0% in the first quarter of 2006. Gross profit margin for our Lifeboat segment was 8.1% compared to 8.7% in the first quarter of 2006.

The increase in gross margin dollars and the decline in gross margin as a percentage of net sales are mainly the result of the strong growth of our Lifeboat Division. Distribution margins are typically lower than reseller margins. Lifeboat represented 77% of our sales in the first quarter of 2007, compared to 65% of our sales in the first quarter of 2006.

Total selling, general, and administrative ("SG&A") expenses for the first quarter of 2007 were \$3.0 million, equal compared to \$3.0 million in the first quarter of 2006, despite \$0.2 million of compensation expenses in the first quarter of 2007 related to the implementation of FAS 123(R) for stock based compensation. As a percentage of net sales, SG&A expenses for the first quarter of 2007 were 6.5% compared to 8.4% in the first quarter of 2006.

On April 25, 2007, the Board of Directors declared a quarterly dividend of \$.14 per share of its common stock payable May 19, 2007 to shareholders of record on May 2, 2007.

About Wayside Technology Group, Inc.

Wayside Technology Group, Inc. (NASDAQ: WSTG) was founded in 1982 and is a unified and integrated technology company providing products and solutions for corporate resellers, VARs, and developers, as well as business, government and educational entities. The company generated sales of \$182 million in 2006, and was ranked No. 8 on BusinessWeek's list of hot growth companies in June 2006. The company offers technology products from software publishers and manufacturers such as Microsoft, CA, IBM, VMware, Borland, Quest Software, Compuware, Infragistics, ComponentOne, Macrovision, and Adobe.

Additional information can be found by visiting www.waysidetechology.com.

The statements in this release concerning the Company's future prospects are forward-looking statements that involve certain risks and uncertainties. Such risks and uncertainties include the continued acceptance of the Company's distribution channel by vendors and customers, the timely availability and acceptance of new products, and contribution of key vendor relationships and support programs. The forward-looking statements contained herein are also subject generally to other risks and uncertainties that are described from time to time in our filings with the Securities and Exchange Commission.

- Tables Follow -

WAYSIDE TECHNOLOGY GROUP, INC. AND SUBSIDIARIES
CONDENSED CONSOLIDATED BALANCE SHEETS
(In thousands, except share and per share amounts)

March 31,
2007

December 31,
2006

(Unaudited)

ASSETS

Current assets		
Cash and cash equivalents	\$ 10,853	\$ 13,832
Marketable securities	8,879	7,032
Accounts receivable, net	23,185	28,045
Inventory - finished goods	2,279	1,265
Prepaid expenses and other current assets	713	607
Deferred income taxes	1,358	1,632
Total current assets	47,267	52,413
Equipment and leasehold improvements, net	617	488
Other assets	2,288	2,927
Deferred income taxes	1,339	1,453
Total assets	\$ 51,511	\$ 57,281

LIABILITIES AND STOCKHOLDERS' EQUITY

Current liabilities		
Accounts payable and accrued expenses	\$ 28,365	\$ 35,304
Dividend payable	-	638
Total current liabilities	28,365	35,942
Other liabilities	35	41
Total liabilities	28,400	35,983
Commitments and contingencies		
Stockholders' equity		
Common stock, \$.01 par value; authorized, 10,000,000 shares; issued 5,284,500 shares	53	53
Additional paid-in capital	29,902	29,252
Treasury stock, at cost, 622,823 shares and 687,879 shares, respectively	(1,751)	(1,905)
Accumulated deficit	(5,312)	(6,302)
Accumulated other comprehensive income	219	200
Total stockholders' equity	23,111	21,298
Total liabilities and stockholders' equity	\$ 51,511	\$ 57,281

WAYSIDE TECHNOLOGY GROUP, INC. AND SUBSIDIARIES
CONDENSED CONSOLIDATED STATEMENTS OF INCOME AND COMPREHENSIVE
INCOME
(Unaudited)
(In thousands, except per share data)

	Three months ended	
	March 31,	
	2007	2006
Net Sales	\$46,922	\$35,362
Cost of sales	42,467	31,518
Gross profit	4,455	3,844
Selling, general and administrative expenses	3,043	2,967
Income from operations	1,412	877
Interest income, net	240	113
Realized foreign exchange gain (loss)	(1)	1
Income before income tax provision	1,651	991
Provision for income taxes	661	400
Net income	\$ 990	\$ 591
Net income per common share - Basic	\$ 0.23	\$ 0.14
Net income per common share - Diluted	\$ 0.21	\$ 0.13
Weighted average common shares outstanding - Basic	4,353	4,101
Weighted average common shares outstanding - Diluted	4,669	4,454
Reconciliation to comprehensive income:		
Net income	\$ 990	\$ 591
Other comprehensive income, net of tax:		
Unrealized gain on marketable securities	-	7
Foreign currency translation adjustments	19	11
Total comprehensive income	\$ 1,009	\$ 609

Source: Wayside Technology Group, Inc.