FULL-YEAR 2022 RESULTS



THE LARGEST HOTEL FRANCHISING COMPANY IN THE WORLD*

Global RevPAR (a)		U.S. RevPAR	
v. 2021	Ŷ20%	v. 2021	12%
v. 2019	%	v. 2019	Ŷ 9%
YoY NRG		# Contracts	
Global	%	Awarded	882
U.S.	Ŷ 1%	v. 2021	Ŷ 35%
Global Pipeline		U.S. Pipeline	
YoY Growth 1,230 bps		YoY Growth $\sqrt[4]{3,430}$ bps	

Adjusted EBITDA (b)
\$650IVII

Adjusted Diluted EPS (c)
\$3,96

Highest Pipeline on Record

~219,000
rooms

New Construction

58% International73% Midscale or Above Chainscale

- Exceeded top end of full-year adjusted EBITDA outlook
- Generated Free Cash Flow (d) of \$360MM

Highlights

- Returned record-high \$561MM to shareholders and Board authorized increase of quarterly cash dividend by 9%
- Awarded 170 deals for ECHO Suites, our new extended-stay brand, since March 2022 launch
- Grew development pipeline sequentially for 10th consecutive quarter
- Qualified as a constituent of the 2022 Dow Jones Sustainability Index

Reported net income was \$355MM for full-year 2022.

Reported diluted earnings per share was \$3.91 for full-year 2022.

Net cash from operating, investing and financing activities for full-year 2022 were \$399MM, \$179MM and (\$584MM), respectively.