

November 8, 2018



## GCI Liberty Reports Third Quarter 2018 Financial Results

ENGLEWOOD, Colo.--(BUSINESS WIRE)-- GCI Liberty, Inc. ("GCI Liberty") (Nasdaq: GLIBA, GLIBP) today reported third quarter 2018 results. Headlines include<sup>(1)</sup>:

- GCI<sup>(2)</sup> total revenue down 3% compared to the third quarter 2017, primarily due to the implementation of its new billing system
  - GCI Consumer data revenue increased 7% and GCI Business data revenue grew 1% as top tier unlimited data customers continued to grow
- From August 1st through October 31st, repurchased 1.0 million GLIBA shares at an average price per share of \$48.09 and total cash consideration of \$50 million

"While we were disappointed with the Rural Health Care decision, GCI solidly executed, completing the migration to a new billing system and also increasing data revenue," said Greg Maffei, GCI Liberty President and CEO. "We initiated share repurchases this quarter with purchases of over \$50 million over the last three months."

### **Discussion of Results**

Unless otherwise noted, the following discussion compares financial information for the three months ended September 30, 2018 to the same period in 2017.

Although GCI's results are only included in GCI Liberty's results beginning March 9, 2018, we believe discussion of the standalone results of GCI for all periods presented promotes a better understanding of the overall results of the business. The pro forma financial information presented herein was prepared assuming the acquisition took place on January 1, 2017. The pro forma financial information is presented for illustrative purposes only and does not represent what the results of operations of GCI would have been had the acquisition occurred at that time. GCI's pro forma operating results include acquisition accounting adjustments primarily related to revenue, depreciation, amortization, stock compensation and the exclusion of transaction related costs. Additionally, the pro forma results include adjustments to the third quarter of 2017 for the impact of the new revenue recognition standard (ASC 606) to assist in the comparability of 2017 and 2018. The pro forma results for the quarters ending September 30, 2017, March 31, 2018, June 30, 2018

and September 30, 2018 have also been adjusted for the FCC's Rural Health Care decision, as described below (see Schedule 3).

GCI receives support from various Universal Service Fund ("USF") programs: high cost, low income, rural health care, and schools and libraries. The USF Rural Health Care Program ("RHC Program") subsidizes the rates for services provided to rural health care providers. On March 15, 2018, the Universal Service Administrative Co. ("USAC") announced that the funding request for the year that runs July 1, 2017 through June 30, 2018 (the "2017 Funding Year") exceeded the federal funding for the RHC Program. On June 25, 2018, the FCC issued an order resulting in an increase of the annual RHC Program funding cap from \$400 million to \$571 million and applied it to the 2017 Funding Year. As a result, aggregate funding is available to pay in full any approved funding for the 2017 Funding Year. The FCC also determined that it would annually adjust the RHC Program funding cap for inflation and carry-forward unused funds from past funding years for use in future funding years.

Separately, in November 2017, USAC requested further information to support GCI's rural rates charged to a number of its RHC Program customers for the 2017 Funding Year. On October 10, 2018, the FCC staff notified GCI of their decision to reduce RHC support payments to GCI for the 2017 Funding Year by \$27.8 million, an approximate 26% reduction, and to apply the same cost methodology to subsequent funding years. As a result, in the third quarter of 2018 GCI reduced its receivables balance recorded at the time of the GCI acquisition on March 9, 2018 by \$19.1 million (inclusive of the approximate \$6 million reduction recorded earlier in 2018) and reduced its revenue recognized from March 9, 2018 to the end of the 2017 Funding Year by approximately \$8.6 million. Updated pro forma financials are presented in Schedule 3 of this press release. GCI will continue to pursue an appeal to the FCC staff decision and expects to reduce future RHC Program revenue by a similar rate until a final resolution is reached with the FCC. Thus, pro forma GCI revenue for the third quarter of 2018 also reflects a reduction in RHC Program revenue of approximately \$7 million.

## **GCI**

"On October 10<sup>th</sup>, the Wireline Competition Bureau of the FCC issued a letter setting alternative rates for services that GCI provided to rural health care providers, resulting in a reduction in anticipated Rural Health Care Program funding. We disagree with the decision and are deeply disappointed with the FCC staff determination to impose considerable reductions to our competitively bid rates for these deregulated services. We will pursue all available remedies to ensure the predictable, transparent administration of the program necessary for any provider to invest in broadband services to rural communities," said GCI CEO, Ron Duncan. "If this decision stands, we may be left with no choice but to narrow our focus in rural areas to meeting our maintenance obligations and the requirements of federal programs. We do not intend to abandon our rural customers, but the FCC decision forces us to pivot our future business investments to urban areas where the rules are more reliable. This unwise decision ultimately will have a serious adverse impact on all telecommunications users in rural Alaska and the Alaska economy."

The following table provides GCI's operating metrics and pro forma financial results for the third quarter of 2017 and 2018.

| <i>(amounts in thousands, except operating metrics)</i> | <u>3Q17</u>      | <u>3Q18</u>      | <u>% Change</u> |
|---------------------------------------------------------|------------------|------------------|-----------------|
| <b>GCI Consolidated Pro Forma Financial Metrics</b>     |                  |                  |                 |
| Revenue                                                 |                  |                  |                 |
| Consumer                                                | \$ 110,098       | \$ 105,378       | (4) %           |
| Business                                                | 112,269          | 110,259          | (2) %           |
| Total Revenue                                           | <u>\$222,367</u> | <u>\$215,637</u> | (3) %           |
| Operating Income                                        | \$ 7,929         | \$ 4,644         | (41) %          |
| Operating Income Margin (%)                             | 3.6 %            | 2.2 %            | (140) bps       |
| Adjusted OIBDA <sup>(1)</sup>                           | \$ 72,461        | \$ 68,392        | (6) %           |
| Adjusted OIBDA Margin <sup>(1)</sup> (%)                | 32.6 %           | 31.7 %           | (90) bps        |

#### **GCI Consumer**

##### **Financial Metrics**

|               |                  |                  |        |
|---------------|------------------|------------------|--------|
| Revenue       |                  |                  |        |
| Wireless      | \$ 42,667        | \$ 38,552        | (10) % |
| Data          | 36,991           | 39,652           | 7 %    |
| Video         | 24,991           | 22,276           | (11) % |
| Voice         | 5,449            | 4,898            | (10) % |
| Total Revenue | <u>\$110,098</u> | <u>\$105,378</u> | (4) %  |

##### **Operating Metrics**

|                                                      |         |         |        |
|------------------------------------------------------|---------|---------|--------|
| Wireless Lines in Service <sup>(2)</sup>             | 200,900 | 197,800 | (2) %  |
| Data - Cable Modem Subscribers <sup>(3)</sup>        | 125,400 | 125,300 | — %    |
| Video                                                |         |         |        |
| Basic Subscribers <sup>(4)</sup>                     | 99,800  | 90,300  | (10) % |
| Homes Passed                                         | 251,600 | 253,400 | 1 %    |
| Voice - Total Access Lines in Service <sup>(5)</sup> | 50,200  | 45,800  | (9) %  |

#### **GCI Business**

##### **Financial Metrics**

|               |                  |                  |       |
|---------------|------------------|------------------|-------|
| Revenue       |                  |                  |       |
| Wireless      | \$ 26,952        | \$ 24,392        | (9) % |
| Data          | 68,633           | 69,592           | 1 %   |
| Video         | 4,364            | 4,927            | 13 %  |
| Voice         | 12,320           | 11,348           | (8) % |
| Total Revenue | <u>\$112,269</u> | <u>\$110,259</u> | (2) % |

##### **Operating Metrics**

|                                                      |        |        |       |
|------------------------------------------------------|--------|--------|-------|
| Wireless Lines in Service <sup>(2)</sup>             | 22,800 | 22,000 | (4) % |
| Data - Cable Modem Subscribers <sup>(3)</sup>        | 10,000 | 9,200  | (8) % |
| Voice - Total Access Lines in Service <sup>(5)</sup> | 39,600 | 36,600 | (8) % |

1) See reconciling schedule 1.

2) A wireless line in service is defined as a revenue generating wireless device. On January 1, 2018, GCI transferred 600 small business wireless lines from Business to Consumer.

3) A cable modem subscriber is defined by the purchase of cable modem service regardless of the level of service purchased. If one entity purchases multiple cable modem service access points, each access point is counted as a subscriber. On January 1, 2018, GCI transferred 700 small business cable modem subscribers from Business to Consumer.

4) A basic subscriber is defined as one basic tier of service delivered to an address or separate subunits thereof regardless of the number of outlets purchased. On January 1, 2018, GCI transferred 100 small business basic subscribers from Business to Consumer.

5) A local access line in service is defined as a revenue generating circuit or channel connecting a customer to the public switched telephone network. On January 1, 2018, GCI transferred 1,600 small business local access lines from Business to Consumer.

GCI revenue declined in the third quarter, primarily driven by declines in GCI Consumer revenue due to the implementation of GCI's new billing system. During the transition to the new system, GCI moved all monthly recurring fees from bill in arrears to bill in advance. To ease the transition for existing customers, GCI chose to forgive one month of service fees for those customers who would have otherwise received an invoice for two months of service. This resulted in a revenue reduction of approximately \$4 million. GCI operating income and adjusted OIBDA<sup>(3)</sup> declined due to the decrease in revenue.

## GCI Consumer

GCI Consumer revenue declined in the third quarter, primarily due to the aforementioned change from billing in arrears to billing in advance as a result of the conversion to the new billing system, partially offset by an increase in data revenue. Data revenue grew as subscribers continued to move to higher bandwidth products.

## GCI Business

GCI Business revenue declined due to lower wireless and voice revenue, primarily driven by a reduction in roaming traffic. The declines were partially offset by higher data and video revenue due to increases in professional services revenue and political advertising revenue.

## Capital Expenditures

Year to date, GCI has spent \$114 million on capital expenditures, excluding capitalized interest. Capital expenditure spending was related to wireless network improvements, fiber and Hybrid Fiber Coax improvements and GCI's new billing system. GCI's capital expenditures for 2018 are expected to be approximately \$170 million.

## Share Repurchases

From August 1, 2018 through October 31, 2018, GCI Liberty repurchased approximately 1.0 million Series A GCI Liberty shares (Nasdaq: GLIBA) at an average cost per share of \$48.09 for total cash consideration of \$50 million. The total remaining repurchase authorization for GCI Liberty is approximately \$600 million.

## FOOTNOTES

- 1) GCI Liberty's President and CEO, Greg Maffei, will discuss these highlights and other matters on GCI Liberty's earnings conference call which will begin at 5:00 p.m. (E.S.T.) on November 8, 2018. For information regarding how to access the call, please see "Important Notice" later in this document.
- 2) On March 9, 2018, Liberty Interactive Corporation ("Liberty Interactive"), now known as Qurate Retail, Inc. ("Qurate Retail"), completed the series of transactions that effected the split-off of GCI Liberty, as described in more detail in GCI Liberty's press release issued on March 9, 2018. GCI Liberty's principal asset is GCI Holdings, LLC ("GCI" or "GCI Holdings"), Alaska's largest communications provider. Other assets include its interests in Charter Communications, Inc. ("Charter") and Liberty Broadband Corporation, as well as its interest in LendingTree and subsidiary Evite. For accounting purposes herein, GCI is considered the acquired entity.
- 3) For a definition of adjusted OIBDA and adjusted OIBDA margin and applicable reconciliations, see the accompanying schedules.

### GCI LIBERTY GAAP FINANCIAL METRICS

| <i>(amounts in thousands)</i>             | <u>3Q17</u>        | <u>3Q18</u>        |
|-------------------------------------------|--------------------|--------------------|
| <b>Revenue</b>                            |                    |                    |
| GCI Holdings <sup>(1)</sup>               | \$ —               | \$205,047          |
| Corporate and other                       | 5,493              | 5,099              |
| <b>Total GCI Liberty Revenue</b>          | <b>\$ 5,493</b>    | <b>\$210,146</b>   |
| <b>Operating Income</b>                   |                    |                    |
| GCI Holdings <sup>(1)</sup>               | \$ —               | \$ (8,859)         |
| Corporate and other                       | (10,469)           | (11,010)           |
| <b>Total GCI Liberty Operating Income</b> | <b>\$ (10,469)</b> | <b>\$ (19,869)</b> |
| <b>Adjusted OIBDA</b>                     |                    |                    |
| GCI Holdings <sup>(1)</sup>               | \$ —               | \$ 57,945          |
| Corporate and other                       | (5,277)            | (7,205)            |
| <b>Total GCI Liberty Adjusted OIBDA</b>   | <b>\$ (5,277)</b>  | <b>\$ 50,740</b>   |

(1) GCI Holdings pro forma financial statements differ from GCI Holdings GAAP financial statements due to the impact of acquisition accounting, including deferred revenue adjustments, depreciation and amortization of intangible and tangible assets, RHC Program revenue adjustments and other adjustments.

## NOTES

The following financial information with respect to GCI Liberty's investments in equity securities and equity affiliates is intended to supplement GCI Liberty's consolidated statements of operations which are included in its Form 10-Q for the three months ended June 30, 2018 and September 30, 2018.

### Fair Value of Public Holdings

| <i>(amounts in millions)</i>     | <u>6/30/2018</u>       | <u>9/30/2018</u>       |
|----------------------------------|------------------------|------------------------|
| Charter <sup>(1)</sup>           | \$ 1,571               | \$ 1,746               |
| Liberty Broadband <sup>(1)</sup> | 3,232                  | 3,598                  |
| LendingTree <sup>(2)</sup>       | 689                    | 792                    |
| <b>Total</b>                     | <b><u>\$ 5,492</u></b> | <b><u>\$ 6,136</u></b> |

(1) Represents fair value of the investments in Charter and Liberty Broadband. A portion of the Charter equity securities are considered covered shares and subject to certain contractual restrictions in accordance with the indemnification obligation, as described below.

(2) Represents fair value of the investment in LendingTree. In accordance with GAAP, this investment is accounted for using the equity method of accounting and is included in the balance sheet of GCI Liberty at \$117 million and \$171 million at June 30, 2018 and September 30, 2018, respectively. GCI Liberty acquired an additional 220,000 shares of LendingTree during the three months ended September 30, 2018 and currently owns 3.4 million total shares.

### Cash and Debt

The following presentation is provided to separately identify cash and liquid investments and debt information.

| <i>(amounts in millions)</i>                                  | <u>6/30/2018</u>       | <u>9/30/2018</u>       |
|---------------------------------------------------------------|------------------------|------------------------|
| <b>Cash:</b>                                                  |                        |                        |
| GCI Holdings                                                  | \$ 31                  | \$ 42                  |
| Corporate and other                                           | 737                    | 648                    |
| <b>Total GCI Liberty Consolidated Cash</b>                    | <b><u>\$ 768</u></b>   | <b><u>\$ 690</u></b>   |
| <b>Debt:</b>                                                  |                        |                        |
| Senior Notes                                                  | \$ 775                 | \$ 775                 |
| Senior Credit Facility                                        | 666                    | 716                    |
| Capital Leases and Other <sup>(1)</sup>                       | 148                    | 146                    |
| <b>Total GCI Holdings Debt</b>                                | <b><u>\$ 1,589</u></b> | <b><u>\$ 1,637</u></b> |
| Margin Loan                                                   | \$ 1,000               | \$ 1,000               |
| 1.75% Exchangeable Senior Debentures due 2046                 | 477                    | 477                    |
| <b>Total Corporate Level Debt</b>                             | <b><u>\$ 1,477</u></b> | <b><u>\$ 1,477</u></b> |
| <b>Total GCI Liberty Debt</b>                                 | <b><u>\$ 3,066</u></b> | <b><u>\$ 3,114</u></b> |
| Premium on debt and deferred financing fees                   | 42                     | 77                     |
| Capital leases and tower obligation (excluded from GAAP Debt) | (140)                  | (138)                  |
| <b>Total GCI Liberty Debt (GAAP)</b>                          | <b><u>\$ 2,968</u></b> | <b><u>\$ 3,053</u></b> |
| <b>Other Financial Obligations:</b>                           |                        |                        |
| Indemnification Obligation <sup>(2)</sup>                     | \$ 85                  | \$ 100                 |
| Preferred Stock <sup>(3)</sup>                                | 175                    | 175                    |
| GCI Leverage <sup>(4)</sup>                                   | 4.9x                   | 5.3x                   |

- (1) Includes the Wells Fargo Note Payable and current and long-term obligations under capital leases and communication tower obligations.
- (2) Indemnity to Qurate Retail, pursuant to an indemnification agreement (the "indemnification agreement"), with respect to the Liberty Interactive LLC ("LI LLC") 1.75% exchangeable debentures due 2046 (the "Charter exchangeable debentures"), as described below.
- (3) Preferred shares have 21-year term, 7% coupon, \$25/share liquidation preference plus accrued and unpaid dividends and 1/3 vote per share. The preferred stock is considered a liability for GAAP purposes.
- (4) As defined in GCI's credit agreement.

GCI Liberty cash decreased by \$78 million in the third quarter due to share repurchases and other investing activities. This decrease was partially offset by an \$11 million increase in cash at GCI due to borrowings on the senior credit facility, which were partially offset by capital expenditures. GCI Liberty debt increased by \$48 million due to the aforementioned increased borrowings at GCI.

Pursuant to an indemnification agreement, GCI Liberty will compensate Qurate Retail for any payments made in excess of the adjusted principal amount of the LI LLC Charter exchangeable debentures to any holder that exercises its exchange right on or before the put/call date of October 5, 2023. This indemnity is supported by a negative pledge in favor of Qurate Retail on the reference shares of Class A common stock of Charter held at GCI Liberty that underlie the LI LLC Charter exchangeable debentures. The indemnification obligation on GCI Liberty's balance sheet is valued based on the estimated exchange feature in the LI LLC Charter exchangeable debentures. As of September 30, 2018, a holder of the LI LLC Charter exchangeable debentures does not have the ability to exchange, and accordingly, the indemnification obligation has been classified as a long-term liability. There is \$332 million principal amount of the LI LLC Charter exchangeable debentures outstanding as of September 30, 2018.

**Important Notice:** GCI Liberty (Nasdaq: GLIBA, GLIBP) President and CEO, Greg Maffei, will discuss GCI Liberty's earnings release on a conference call which will begin at 5:00 p.m. (E.S.T.) on November 8, 2018. The call can be accessed by dialing (800) 239-9838 or (323) 794-2551, passcode 6164776, at least 10 minutes prior to the start time. The call will also be broadcast live across the Internet and archived on our website. To access the webcast go to <http://ir.gciliberty.com/events-and-presentations/upcoming-events>. Links to this press release and replays of the call will also be available on GCI Liberty's website.

*This press release includes certain forward-looking statements under the Private Securities Litigation Reform Act of 1995, including statements about business strategies, market potential, future financial prospects, capital expenditures, matters relating to the Universal Service Administrative Company and Rural Health Care program, statements about the indemnification by GCI Liberty, the continuation of our stock repurchase program and other matters that are not historical facts. These forward-looking statements involve many risks and uncertainties that could cause actual results to differ materially from those expressed or implied by such statements, including, without limitation, possible changes in market acceptance of new products or services, competitive issues, regulatory matters affecting our businesses, continued access to capital on terms acceptable to GCI Liberty, changes in law and government regulations that may impact the derivative instruments that hedge certain of our financial risks, the availability of investment opportunities and market conditions conducive to stock repurchases. These forward-looking statements speak only as of the date of this press release, and GCI Liberty expressly disclaims any obligation or undertaking to disseminate any updates or revisions to any forward-looking statement contained herein to reflect any change in GCI Liberty's expectations with regard thereto or any change in events, conditions or circumstances on which any such statement is based. Please refer to*

*the publicly filed documents of GCI Liberty, including the most recent Forms 10-K and Forms 10-Q, for additional information about GCI Liberty and about the risks and uncertainties related to GCI Liberty's business which may affect the statements made in this press release.*

## **NON-GAAP FINANCIAL MEASURES**

This press release includes a presentation of adjusted OIBDA, which is a non-GAAP financial measure, for GCI Liberty (and certain of its subsidiaries) and GCI Holdings together with a reconciliation to that entity or such businesses' operating income, as determined under GAAP. GCI Liberty defines adjusted OIBDA as revenue less cost of sales, operating expenses, and selling, general and administrative expenses, excluding all stock based compensation, and excludes from that definition depreciation and amortization, separately reported litigation settlements and restructuring and impairment charges that are included in the measurement of operating income pursuant to GAAP. Further, this press release includes adjusted OIBDA margin which is also a non-GAAP financial measure. GCI Liberty defines adjusted OIBDA margin as adjusted OIBDA divided by revenue.

GCI Liberty believes adjusted OIBDA is an important indicator of the operational strength and performance of its businesses, including each business' ability to service debt and fund capital expenditures. In addition, this measure allows management to view operating results and perform analytical comparisons and benchmarking between businesses and identify strategies to improve performance. Because adjusted OIBDA is used as a measure of operating performance, GCI Liberty views operating income as the most directly comparable GAAP measure. Adjusted OIBDA is not meant to replace or supersede operating income or any other GAAP measure, but rather to supplement such GAAP measures in order to present investors with the same information that GCI Liberty's management considers in assessing the results of operations and performance of its assets. Please see the attached schedules for applicable reconciliations.

## **SCHEDULE 1**

The following table provides a reconciliation of GCI's pro forma adjusted OIBDA to its pro forma operating income for the three months ended September 30, 2017 and September 30, 2018, respectively. The pro forma financial information presented below was prepared assuming the acquisition took place on January 1, 2017. The pro forma financial information is presented for illustrative purposes only and does not represent what the results of operations of GCI would have been had the acquisition occurred at that time. GCI's pro forma operating results include acquisition accounting adjustments primarily related to revenue, depreciation, amortization, stock compensation and the exclusion of transaction related costs. Additionally, the pro forma results include adjustments to the third quarter of 2017 for the impact of the new revenue recognition standard (ASC 606) to assist in the comparability of 2017 and 2018. The pro forma results have also been adjusted for the FCC's Rural Health Care decision.

## **GCI HOLDINGS PRO FORMA ADJUSTED OIBDA RECONCILIATION**

| <i>(amounts in thousands)</i> | <u>3Q17</u>            | <u>3Q18</u>            |
|-------------------------------|------------------------|------------------------|
| <b>GCI Holdings</b>           |                        |                        |
| Adjusted OIBDA                | \$ 72,461              | \$ 68,392              |
| Depreciation and amortization | (60,400)               | (62,081)               |
| Stock compensation expense    | (4,132)                | (1,667)                |
| <b>Operating Income</b>       | <b><u>\$ 7,929</u></b> | <b><u>\$ 4,644</u></b> |

## SCHEDULE 2

The following table provides a reconciliation of adjusted OIBDA for GCI Liberty to operating income (loss) calculated in accordance with GAAP for the three months ended September 30, 2017 and September 30, 2018, respectively.

### GCI LIBERTY ADJUSTED OIBDA RECONCILIATION

| <i>(amounts in thousands)</i>              | <u>3Q17</u>                      | <u>3Q18</u>                      |
|--------------------------------------------|----------------------------------|----------------------------------|
| <b><u>GCI Liberty</u></b>                  |                                  |                                  |
| <b>GCI Liberty Adjusted OIBDA</b>          |                                  |                                  |
| GCI Holdings                               | \$ —                             | \$ 57,945                        |
| Corporate and other                        | (5,277)                          | (7,205)                          |
| Consolidated GCI Liberty adjusted OIBDA    | \$ (5,277)                       | \$ 50,740                        |
| Stock-based compensation                   | (4,369)                          | (7,761)                          |
| Depreciation and amortization              | (823)                            | (62,848)                         |
| <b>GCI Liberty Operating Income (Loss)</b> | <b><u><u>\$ (10,469)</u></u></b> | <b><u><u>\$ (19,869)</u></u></b> |

## SCHEDULE 3

The following table provides updated pro forma results for GCI Holdings for the three months ended March 31, 2018 and June 30, 2018. The results have been updated from previous reported results due to the reduction in the RHC support payments as a result of the FCC rural rate decision and other acquisition accounting adjustments.

### GCI HOLDINGS RESTATED PRO FORMA RESULTS

| <i>(amounts in thousands)</i>                       | <u>1Q18</u>            | <u>2Q18</u>         |
|-----------------------------------------------------|------------------------|---------------------|
| <b>GCI Consolidated Pro Forma Financial Metrics</b> |                        |                     |
| Revenue                                             |                        |                     |
| Consumer                                            | \$107,828              | 108,717             |
| Business                                            | 107,230                | 109,654             |
| Total Revenue                                       | <u>\$215,058</u>       | <u>218,371</u>      |
| <b>Adjusted OIBDA</b>                               | <b>\$ 67,789</b>       | <b>69,467</b>       |
| Depreciation and amortization                       | (58,669)               | (57,993)            |
| Stock compensation expense                          | (1,676)                | (1,667)             |
| Legal settlement                                    | (3,600)                | —                   |
| <b>Operating Income</b>                             | <b><u>\$ 3,844</u></b> | <b><u>9,807</u></b> |

**GCI LIBERTY, INC. AND SUBSIDIARIES**  
**BALANCE SHEET INFORMATION**  
(unaudited)

|                                                                                                                                        | September 30,<br>2018                         | December 31,<br>2017 |
|----------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------|----------------------|
|                                                                                                                                        | Amounts in thousands, except share<br>amounts |                      |
| <b>Assets</b>                                                                                                                          |                                               |                      |
| Current assets:                                                                                                                        |                                               |                      |
| Cash and cash equivalents                                                                                                              | \$ 689,562                                    | 573,210              |
| Trade and other receivables, net of allowance for doubtful accounts of \$3,725 thousand and \$0, respectively                          | 243,734                                       | 6,803                |
| Current portion of tax sharing receivable                                                                                              | 28,529                                        | —                    |
| Other current assets                                                                                                                   | 40,795                                        | 1,265                |
| Total current assets                                                                                                                   | <u>1,002,620</u>                              | <u>581,278</u>       |
| Investments in equity securities                                                                                                       | 1,751,210                                     | 1,803,064            |
| Investments in affiliates, accounted for using the equity method                                                                       | 174,134                                       | 114,655              |
| Investment in Liberty Broadband measured at fair value                                                                                 | 3,598,079                                     | 3,634,786            |
| <br>Property and equipment, net                                                                                                        | <br>1,197,988                                 | <br>624              |
| Intangible assets not subject to amortization                                                                                          |                                               |                      |
| Goodwill                                                                                                                               | 967,687                                       | 25,569               |
| Cable certificates                                                                                                                     | 370,000                                       | —                    |
| Wireless licenses                                                                                                                      | 190,000                                       | —                    |
| Other                                                                                                                                  | 16,525                                        | 4,000                |
|                                                                                                                                        | <u>1,544,212</u>                              | <u>29,569</u>        |
| Intangible assets subject to amortization, net                                                                                         | 480,559                                       | 4,237                |
| Tax sharing receivable                                                                                                                 | 83,052                                        | —                    |
| Other assets, at cost, net of accumulated amortization                                                                                 | 48,603                                        | 4,000                |
| Total assets                                                                                                                           | <u>\$ 9,880,457</u>                           | <u>6,172,213</u>     |
| <br><b>Liabilities and Equity</b>                                                                                                      |                                               |                      |
| Current liabilities:                                                                                                                   |                                               |                      |
| Accounts payable and accrued liabilities                                                                                               | \$ 97,330                                     | 718                  |
| Deferred revenue                                                                                                                       | 33,865                                        | —                    |
| Other current liabilities                                                                                                              | 70,982                                        | 9,747                |
| Total current liabilities                                                                                                              | <u>202,177</u>                                | <u>10,465</u>        |
| Long-term debt, net, including \$527 million and \$0 measured at fair value                                                            | 3,049,547                                     | —                    |
| Obligations under capital leases and tower obligation, excluding current portion                                                       | 125,541                                       | —                    |
| Long-term deferred revenue                                                                                                             | 66,753                                        | 130                  |
| Deferred income tax liabilities                                                                                                        | 1,010,021                                     | 643,426              |
| Taxes payable                                                                                                                          | —                                             | 1,198,315            |
| Preferred stock                                                                                                                        | 175,016                                       | —                    |
| Indemnification obligation                                                                                                             | 99,858                                        | —                    |
| Other liabilities                                                                                                                      | 52,470                                        | 95,841               |
| Total liabilities                                                                                                                      | <u>4,781,383</u>                              | <u>1,948,177</u>     |
| <b>Equity</b>                                                                                                                          |                                               |                      |
| Stockholders' equity:                                                                                                                  |                                               |                      |
| Series A common stock, \$.01 par value. Authorized 500,000,000 shares; issued and outstanding 104,071,332 shares at September 30, 2018 | 1,041                                         | —                    |
| Series B common stock, \$.01 par value. Authorized 20,000,000 shares; issued and outstanding 4,443,855 shares at September 30, 2018    | 44                                            | —                    |
| Series C common stock, \$.01 par value. Authorized 1,040,000,000 shares; no issued and outstanding shares at September 30, 2018        | —                                             | —                    |
| Parent's investment                                                                                                                    | —                                             | 2,305,440            |
| Additional paid-in capital                                                                                                             | 3,345,980                                     | —                    |
| Accumulated other comprehensive earnings (loss), net of taxes                                                                          | (18,537)                                      | —                    |
| Retained earnings                                                                                                                      | 1,760,596                                     | 1,914,963            |
| Total stockholders' equity                                                                                                             | <u>5,089,124</u>                              | <u>4,220,403</u>     |
| Non-controlling interests                                                                                                              | 9,950                                         | 3,633                |
| Total equity                                                                                                                           | <u>5,099,074</u>                              | <u>4,224,036</u>     |
| Commitments and contingencies                                                                                                          |                                               |                      |
| Total liabilities and equity                                                                                                           | <u>\$ 9,880,457</u>                           | <u>6,172,213</u>     |

**GCI LIBERTY, INC. AND SUBSIDIARIES**  
**STATEMENT OF OPERATIONS INFORMATION**  
(unaudited)

|                                                                                                          | <b>Three Months Ended<br/>September 30,</b>           |                |
|----------------------------------------------------------------------------------------------------------|-------------------------------------------------------|----------------|
|                                                                                                          | <b>2018</b>                                           | <b>2017</b>    |
|                                                                                                          | <b>Amounts in thousands, except per share amounts</b> |                |
| Revenue                                                                                                  | \$ 210,146                                            | 5,493          |
| Operating costs and expenses:                                                                            |                                                       |                |
| Operating expense (exclusive of depreciation and amortization shown separately below)                    | 64,684                                                | 2,798          |
| Selling, general and administrative, including stock-based compensation                                  | 102,483                                               | 12,341         |
| Depreciation and amortization expense                                                                    | 62,848                                                | 823            |
|                                                                                                          | <u>230,015</u>                                        | <u>15,962</u>  |
| Operating income (loss)                                                                                  | (19,869)                                              | (10,469)       |
| Other income (expense):                                                                                  |                                                       |                |
| Interest expense (including amortization of deferred loan fees)                                          | (37,614)                                              | —              |
| Share of earnings (losses) of affiliates, net                                                            | 10,856                                                | 1,648          |
| Realized and unrealized gains (losses) on financial instruments, net                                     | 495,509                                               | 472,763        |
| Other, net                                                                                               | (834)                                                 | 328            |
|                                                                                                          | <u>467,917</u>                                        | <u>474,739</u> |
| Earnings (loss) before income taxes                                                                      | 448,048                                               | 464,270        |
| Income tax (expense) benefit                                                                             | (130,792)                                             | (176,980)      |
| Net earnings (loss)                                                                                      | 317,256                                               | 287,290        |
| Less net earnings (loss) attributable to the non-controlling interests                                   | (127)                                                 | (72)           |
| Net earnings (loss) attributable to GCI Liberty, Inc. shareholders                                       | <u>\$ 317,383</u>                                     | <u>287,362</u> |
| Basic net earnings attributable to Class A and Class B GCI Liberty, Inc. shareholders per common share   | \$ 2.95                                               | 2.64           |
| Diluted net earnings attributable to Class A and Class B GCI Liberty, Inc. shareholders per common share | \$ 2.91                                               | 2.64           |

**GCI LIBERTY, INC. AND SUBSIDIARIES**  
**STATEMENT OF CASH FLOWS INFORMATION**  
(unaudited)

|                                                                                     | <b>Nine Months Ended</b>    |                  |
|-------------------------------------------------------------------------------------|-----------------------------|------------------|
|                                                                                     | <b>September 30,</b>        |                  |
|                                                                                     | <b>2018</b>                 | <b>2017</b>      |
|                                                                                     | <b>amounts in thousands</b> |                  |
| Cash flows from operating activities:                                               |                             |                  |
| Net earnings (loss)                                                                 | \$ (156,955)                | 769,545          |
| Adjustments to reconcile net earnings (loss) to net cash from operating activities: |                             |                  |
| Depreciation and amortization                                                       | 143,257                     | 2,398            |
| Stock-based compensation expense                                                    | 20,926                      | 10,968           |
| Share of (earnings) losses of affiliates, net                                       | (18,714)                    | (4,971)          |
| Realized and unrealized (gains) losses on financial instruments, net                | 4,328                       | (1,270,764)      |
| Deferred income tax expense (benefit)                                               | 36,347                      | 473,826          |
| Intergroup tax payments                                                             | —                           | 231,114          |
| Other, net                                                                          | 10,121                      | 698              |
| Change in operating assets and liabilities:                                         |                             |                  |
| Current and other assets                                                            | (73,601)                    | 1,856            |
| Payables and other liabilities                                                      | 72,854                      | 2,320            |
| Net cash provided (used) by operating activities                                    | <u>38,563</u>               | <u>216,990</u>   |
| Cash flows from investing activities:                                               |                             |                  |
| GCI Holdings cash and restricted cash acquired in consolidation                     | 147,958                     | —                |
| Capital expended for property and equipment                                         | (89,376)                    | (2,686)          |
| Purchases of investments                                                            | (48,581)                    | (76,815)         |
| Sales of investments                                                                | —                           | 1,606            |
| Other investing activities, net                                                     | 2,699                       | —                |
| Net cash provided (used) by investing activities                                    | <u>12,700</u>               | <u>(77,895)</u>  |
| Cash flows from financing activities:                                               |                             |                  |
| Borrowings of debt                                                                  | 1,527,250                   | —                |
| Repayment of debt, capital lease, and tower obligations                             | (88,543)                    | —                |
| Contributions from (distributions to) parent, net                                   | (1,122,189)                 | (113,837)        |
| Distribution to non-controlling interests                                           | (3,273)                     | —                |
| Indemnification payment to Qurate Retail                                            | (132,725)                   | —                |
| Derivative payments                                                                 | (80,001)                    | —                |
| Repurchases of GCI Liberty common stock                                             | (23,893)                    | —                |
| Other financing activities, net                                                     | (11,684)                    | (512)            |
| Net cash provided (used) by financing activities                                    | <u>64,942</u>               | <u>(114,349)</u> |
| Net increase (decrease) in cash, cash equivalents and restricted cash               | 116,205                     | 24,746           |
| Cash, cash equivalents and restricted cash at beginning of period                   | 574,148                     | 488,127          |
| Cash, cash equivalents and restricted cash at end of period                         | <u>\$ 690,353</u>           | <u>512,873</u>   |

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**GCI Liberty, Inc.**

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Source: GCI Liberty, Inc.