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Volato Aircraft-Trading Program Delivers Strong Q1 Results; New Leasing Initiative Expands Revenue Opportunities

Consistent aircraft sales performance now powering launch of third-party leasing strategy for high-demand charter platforms

ATLANTA--(BUSINESS WIRE)-- Volato Group, Inc. (the “Company” or “Volato”) (NYSE American: SOAR), a technology-driven aviation company, today announced that its aircraft-trading program delivered \$25.1 million in revenue in the first quarter of 2025, with a comparable outcome expected in Q2 based on completed transactions. In parallel, the Company has launched a new aircraft leasing initiative aimed at placing high-demand charter aircraft with third-party operators.

The strategy builds on Volato’s proven success in sourcing and monetizing premium aircraft. By identifying models with strong residual value and reliable charter demand, Volato will expand its role as a capital-efficient lessor—generating recurring income while staying focused on its core technology platforms.

“Our aircraft-trading program has matured into a reliable strategic capability,” said Matt Liotta, Co-Founder and CEO of Volato. “We’re now applying that expertise to selectively acquire charter-relevant aircraft and place them with top-tier operators. It’s a natural extension of our platform model—supporting operators, expanding access, and reinforcing the network effects behind Mission Control and Vaunt.”

“This is a practical, repeatable way to put capital to work,” said Mark Heinen, Chief Financial Officer of Volato. “It helps us stay lean, stay liquid, and invest where it counts—Mission Control, Vaunt, and the systems that actually drive long-term value.”

Strategic Highlights

- **Q1 Aircraft Sales:** \$25.1 million in revenue delivered in Q1 2025; similar revenue expected in Q2.
- **Aircraft Leasing Expansion:** Volato will begin leasing strategically selected aircraft to trusted third-party operators, creating a new stream of recurring, asset-efficient revenue.
- **Technology-First Focus:** Leasing complements continued investment in Mission Control—Volato’s proprietary operations software—and Vaunt, the Company’s fast-scaling experiential travel platform.
- **Capital Discipline:** Aircraft monetization continues to fund growth in platform businesses while avoiding the long-term burden of fleet-heavy operations.

Additional details on Volato's leasing program and capital allocation strategy will be shared during its Q2 earnings call in August 2025.

About Volato

Volato is a private aviation company advancing the industry with innovative solutions in aviation software and on-demand flight access. Volato's proprietary Mission Control software drives efficiency across operations and supports operators in managing fractional ownership, charter, and other services. Volato's Vaunt platform connects travelers with available private flights, offering a flexible option for on-demand travel. With a commitment to advanced technology and customer-focused solutions, Volato is building scalable tools to elevate service quality and operational effectiveness in private aviation.

For more information about Volato, please visit www.flyvolato.com.

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