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Ingram Micro Strengthens Global AWS Leadership with Dual 2025 AWS Partner Awards

Company honored for fourth consecutive year as AWS Global Distributor Partner of the Year; also named AWS Global Distributor Partner of the Year – Public Sector

IRVINE, Calif.--(BUSINESS WIRE)-- Ingram Micro Holding Corporation (NYSE: INGM) announced it has earned two top honors in the 2025 AWS Partner Awards, which recognize leaders around the globe that are playing key roles in helping their customers drive innovation and build solutions on Amazon Web Services (AWS).

For the fourth consecutive year, Ingram Micro was honored with the **AWS Global Distributor Partner of the Year award**, which recognizes the Company's significant contributions related to revenue and number of AWS Partners reached. Ingram Micro was also named **AWS 2025 Global Distributor Partner of the Year – Public Sector**, which celebrates the team's success with AWS in the Public Sector space.

Announced during the Partner Awards Gala at AWS re:Invent 2025, the Geographic and Global AWS Partner Awards recognize a wide range of AWS partners that have embraced specialization, innovation, and collaboration over the past year. These AWS Partner Awards recognize partners whose business models continue to evolve and thrive on AWS as they support their customers.

Global Scale, Technical Depth, Platform Innovation

Ingram Micro is a Premier AWS Consulting Partner, global AWS distributor, and leading global AWS Rapid GTM partner enablement program provider. Working in alignment with AWS's business goals, Ingram Micro empowers thousands of channel partners and ISVs worldwide—including across North America, LATAM, EMEA, and APAC—with dedicated sales and marketing services, AWS technical architects, migration and modernization services, multi-cloud governance, and specialized industry programs such as the AWS Accelerated Development program and personalized support to assist partners in the Public Sector. The Company also offers AWS Marketplace Private Offers worldwide.

Along with its Xvantage™ platform, Ingram Micro's growing suite of AWS Competencies, Service Validations, Certifications, and Program Designations—including 8 AWS competencies, 12 partner programs, 14 AWS service validations, 500+ AWS Certifications, and 3,800+ customer launches—equip channel partners to build, deploy, and optimize AWS environments, and grow their AWS business, with greater speed, services advantages, scale, and confidence.

Ingram Micro maintains two global Strategic Collaboration Agreements (SCAs) for Commercial and Public Sector, as well as an SCA in India, and an SCA specific to VMware

migrations to AWS. In addition, the Company was recently authorized for Commercial and Public Sector AWS resell authorization in the Middle East including UAE, Bahrain, Kuwait, Qatar, Oman, Saudi Arabia, Lebanon, and Jordan.

Driving Impact Across Public Sector and Commercial Markets

"By combining our governance, clear vision, and 30 years of engineering experience with Ingram Micro's proven AWS and Public Sector expertise, we've turned a statewide modernization strategy into a secure, scalable reality," said Michael Coats, Executive Director of MiCloud, a new statewide initiative dedicated to supporting Michigan's K-12 schools. "Ingram Micro's market knowledge and AWS competency sped our decision-making and deployment capabilities—saving us valuable time and talent. Statewide, districts report stronger security posture, faster recovery times, and 69% staff-productivity gains as IT teams shift from server maintenance to strategic initiatives."

"Ingram Micro is a strategic growth partner for ACKstorm in our AWS business," said Fernando Benito, CEO, ACKstorm. "Their cloud team helps us accelerate complex deals with flexible funding programs, technical enablement, and operational excellence, so we can stay focused on delivering business outcomes for our customers. Thanks to Ingram Micro, we reach new markets faster and scale our managed services with lower risk."

A Deepening Partnership with AWS that Delivers

"Being named AWS Global Distributor of the Year again demonstrates the strength of our AWS relationship and the impact of our engineering, services, and Xvantage capabilities," said Duncan Robinson, vice president, Global Cloud, Ingram Micro. "We are honored to receive these awards, and we remain committed to helping our partners grow across every stage of their AWS and AI journey—from discovery and migration to optimization and ongoing operations."

The AWS Partner Network (APN) is a global program focused on helping partners innovate, accelerate their journey to the cloud, and take full advantage of the breadth and depth of AWS.

To learn more about how Ingram Micro is building channel partners' AWS business, click here. Channel partners can also engage their Ingram Micro sales representative.

About Ingram Micro

Ingram Micro (NYSE: INGM) is a leading technology company for the global information technology ecosystem. With the ability to reach nearly 90% of the global population, we play a vital role in the worldwide IT sales channel, bringing products and services from technology manufacturers and cloud providers to a highly diversified base of business-to-business technology experts. Through Ingram Micro Xvantage™, our AI-powered digital platform, we offer what we believe to be the industry's first comprehensive business-to-consumer-like experience, integrating hardware and cloud subscriptions, personalized recommendations, instant pricing, order tracking, and billing automation. We also provide a broad range of technology services, including financing, specialized marketing, and lifecycle management, as well as technical pre- and post-sales professional support. Learn more at www.ingrammicro.com.

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