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Ingram Micro Named Global HP ExpertOne Learning Partner

Ingram Micro Expands Its Relationship With HP to Accelerate HP PartnerOne Learning and Certification Initiative; Helps Channel Partners Achieve Compliance and Increased Profitability #ONEIngram

LAS VEGAS, NV -- (Marketwired) -- 09/22/14 -- ***ONE 2014*** -- Building on the success of its global professional and training services portfolio, Ingram Micro Inc. (NYSE: IM) today announced it has earned the title of HP ExpertOne Learning Partner.

As an HP ExpertOne Learning Partner, Ingram Micro now offers HP ExpertOne courses for HP Enterprise Group and Printing and Personal Systems (PPS) globally. HP and Ingram Micro Training will be showcasing the complete HP portfolio of education, training and enablement tools available to mutual channel partners at the Fall ONE Ingram Micro event in Las Vegas Sept. 21-24.

Earlier this year, Ingram Micro earned two 2014 HP PartnerOne Growth Distributor of the Year awards, along with the HP Enterprise Group Fastest Growing Distributor award, in recognition of its year-over-year sales growth and partner enablement excellence. As a global HP ExpertOne Learning Partner, Ingram Micro is able to drive channel partner compliance with HP program requirements. In addition, Ingram Micro's channel partners have the opportunity to increase their profits through certifications and learning that expands their market knowledge and HP technology expertise.

"Ingram Micro takes great pride in delivering the education, advanced training and business enablement resources our channel partners need to achieve success regionally and globally," says Greg Richey, director, professional and training services, Ingram Micro. "As an HP ExpertOne Learning Partner, we can empower our channel partners to unleash the full potential of the entire HP portfolio and integrated solutions, while ensuring continued education, competency and alignment with HP PartnerOne Programs."

"The new style of IT is driving the need for new skills, and training will be critical to our partners as they help customers navigate new cloud, mobility, security and big data solutions," says Chuck Battipede, senior vice president, Global Learning and Development, HP. "By becoming an HP Global ExpertOne Learning Partner, Ingram Micro has demonstrated its commitment to helping our mutual channel partners pioneer this shift with a complete value chain including technology, solutions and training."

HP ExpertOne is an integrated training and certification program designed specifically for channel partners to provide the educational infrastructure they need to grow sales and increase profitability. HP ExpertOne offers training and certifications across all areas of the data center, including cloud computing, servers, storage, networking, software and more.

Channel partners interested in learning more can visit www.ingrammicro.com/training or contact Ingram Micro Training at 800.456.8000 x 76094.

About Ingram Micro
Ingram Micro helps businesses Realize the Promise of Technology™. It delivers a full spectrum of global technology and supply chain services to businesses around the world. Deep expertise in technology solutions, mobility, cloud, and supply chain solutions enables its business partners to operate efficiently and successfully in the markets they serve. Unrivaled agility, deep market insights and the trust and dependability that come from decades of proven relationships, set Ingram Micro apart and ahead. Discover how Ingram Micro can help you Realize the Promise of Technology™. More at www.ingrammicro.com.

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