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Exacq's Open Architecture Video Management Systems Now Available Through Ingram Micro Physical Security

IP Video Surveillance Software and Hardware Provider Selects Broadline IT Distribution Partner

SANTA ANA, CA -- (MARKET WIRE) -- 09/22/11 -- Extending its growing lineup of IT security solutions, Ingram Micro Inc. (NYSE: IM) today announced a new broadline distribution relationship with Exacq Technologies, Inc., a developer of open architecture, cross platform video management system (VMS) solutions for video surveillance and security applications.

Under the new North American agreement, Ingram Micro Physical Security will market, sell and support Exacq's full line of security products including the exacqVision family of VMS solutions, which support single-camera applications as well as large, scalable and distributed corporate or campus systems featuring thousands of cameras.

"Exacq offers a strong value proposition that will enable our resellers' security practices to grow and thrive with flexible, affordable and scalable solutions that deliver cross platform compatibility with a wide range of manufacturer devices including IP surveillance cameras, access control systems and video analytics," says Tom Burns, general manager, Ingram Micro Physical Security. "We're very pleased to add Exacq's innovative product family to our IT security portfolio."

Using exacqVision, real-time and recorded video can be viewed, managed and configured from any location on the network. The system is scalable across multiple locations and delivers powerful remote functionality for enhanced IT management. For added flexibility, system administrators can set up multiple users with very specific functionality.

The exacqVision VMS software is available on a factory-installed hybrid server or an Internet Protocol (IP) camera server. Both of these servers utilize today's advanced IP network cameras, which reside on and send video using common computer networks. The hybrid system also incorporates video from analog cameras without the need for video encoders.

The exacqVision client is freely available for Windows, Linux and Macintosh operating systems while the exacqVision thin client runs on any standard Web browser. The company also provides the free exacq Mobile "app" available for iPhone, iPad and Android devices.

Exacq Solutions Address Vertical Markets IT Security Needs

With demand for security and surveillance solutions strong and growing, adoption is extending beyond major corporations into small and mid-size businesses and across vertical

markets as organizations seek better, smarter and more affordable ways to keep their assets safe and secure. Exacq equips resellers to address market demand with flexible, tailored solutions that support specific vertical applications in government, education, corporate, finance, retail and healthcare.

"As a true broadline distributor, Ingram Micro will make the exacqVision solution available to a much larger spectrum of the market," notes Dave Underwood, president of Exacq Technologies. "Our relationship with Ingram Micro will give us a competitive edge in terms of our ability to serve new markets and reach channel partners and their end-users. We chose Ingram Micro because of the depth and breadth of their knowledge and specialized resources, and their ability to speed adoption of our products across the reseller community. We look forward to a long and successful relationship."

The Ingram Micro Physical Security business unit consists of a dedicated team of highly-trained sales personnel, collaborative marketing outreach and pre- and post-sale technical support teams. For Exacq pricing, availability and certification information, please contact Ingram Micro's dedicated Physical Security help desk in the U.S. at (800) 456-8000, ext. 67285 or pre-sales at (800) 456-5066, ext. 76102. Canadian channel partners please contact (800) 668-3450 ext. 55784 for more information.

For more information about Exacq and Ingram Micro Physical Security, visit www.ingrammicro.com/securityinfo.

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