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RTI Selects Equinix to Connect New Transpacific Submarine Cable System in Australia & Japan

REDWOOD CITY, Calif., Jan. 20, 2020 /PRNewswire/ -- Equinix, Inc. (Nasdaq: EQIX), the global interconnection and data center company, today announced that RTI Connectivity Pte. Ltd. (RTI) has selected Equinix IBX data centers to extend their connectivity solutions in Tokyo, Japan, and Sydney, Australia.



RTI's transpacific submarine cable systems are the newest secure long-haul routes interconnecting the Asia-Pacific region and Australia via Guam. The unique design of the new cable systems will improve latency between these continents, while also greatly reducing provisioning timeframes.

Hyperscale cloud providers and enterprise companies are fueling data growth between the Asia-Pacific region and Australia. These customers require alternative paths, enhanced quality of service and cost-effective bandwidth solutions.

RTI selected Equinix IBX data centers due to the company's expertise in delivering and managing cable landing stations and its access to dense, rich ecosystems of networks, clouds, and financial and IT service providers. Equinix also provides a neutral landing point for submarine cable operators, reducing their costs and time to deploy by simplifying operations at a neutral location.

Highlights/Key Facts

- RTI, an experienced cable owner, and its affiliates will soon be completing construction on several new high-fibre capacity cables that will land on Guam. Equinix termination points that are currently live include the following two cable routes:
    - Japan-Guam-Australia South Cable System (JGA South) connecting Sydney and Guam with termination into Equinix SY4 IBX in Sydney and with a branch to Australia's Sunshine Coast.
    - Japan-Guam-Australia North Cable System (JGA North) connecting Tokyo and Guam with termination into Equinix TY2 IBX in Tokyo.

- RTI's transpacific cable systems will further enhance and contribute to the expansion of communications networks from the Asia-Pacific region and Australia, thereby improving network redundancy, ensuring reliable communications and expanding onward connectivity options in Guam. With direct access to JGA South and JGA North in Australia and Japan, Equinix provides its customers with the ability to connect and expand business in both Australia and the Asia-Pacific region.

- Equinix's strength as a global, carrier-neutral platform and interconnection provider makes it a desirable place for strategic submarine projects to land within Equinix ecosystem hubs. Equinix hosts more than 2,500 cloud and IT service providers on its global interconnection platform, Platform Equinix®. Equinix operates 200+ data centers serving close to 10,000 customers in highly interconnected markets with industry-leading reliability, security, performance and choice of rich digital ecosystems. Currently, Equinix IBX data centers are subsea enabled in 36 metros around the world.

Quotes

- **Russ Matulich, Chief Executive Officer, RTI**
  "JGA South's initial design capacity of 36 Tbps empowers our customers with unrivaled scalability that will seamlessly interconnect Equinix's campuses in Sydney and Tokyo. Content users of any size can now quickly connect to us across the campus, easily transmit their content over the fastest path between Sydney and Tokyo, and rest assured that their content is being delivered safely and securely."

- **Tim Stronge, Vice President, Research, TeleGeography**
  "The next-generation design of cable landing stations is evolving to take advantage of economics and technology. Equinix will manage the cable landing station for the JGA South and JGA North subsea cable systems directly in Equinix IBX data centers. This new Pop-to-Pop concept holds the potential for cost savings and an increase in performance to the operators of the cable system."

- **Jeremy Deutsch, President, Equinix Asia-Pacific**
  "RTI's transpacific cable systems is a great addition to the list of submarine cable systems offered in Equinix, and presents further connectivity options to our customers. We're proud to facilitate greater business opportunities between Australia and Asia and provide additional enhanced and efficient interconnection options for enterprises and service providers alike, to continue to drive growth of the digital economy between these two growing markets."

Additional Resources

- Submarine cable momentum enables Equinix to catch the next wave **[Equinix blog]**

About Equinix
Equinix, Inc. (Nasdaq: EQIX) connects the world's leading businesses to their customers, employees and partners inside the most-interconnected data centers. On this global platform for digital business, companies come together across more than 50 markets on five continents to reach everywhere, interconnect everyone and integrate everything they need to create their digital futures. Equinix.com.

About RTI
RTI Connectivity Pte. Ltd. (RTI) is a leading independent undersea cable owner providing large-scale network solutions across a wide variety of industries including cloud companies, network operators, regional carriers, global enterprises, content providers and institutions for higher learning. RTI is headquartered in the city-state of Singapore. For more information, visit www.rticable.com

Forward-Looking Statements
This press release contains forward-looking statements that involve risks and uncertainties. Actual results may differ materially from expectations discussed in such forward-looking statements. Factors that might cause such differences include, but are not limited to, the challenges of acquiring, operating and constructing IBX data centers and developing, deploying and delivering Equinix products and solutions; unanticipated costs or difficulties relating to the integration of companies we have acquired or will acquire into Equinix; a failure to receive significant revenues from customers in recently built out or acquired data centers; a failure to complete any financing arrangements contemplated from time to time; competition from existing and new competitors; the ability to generate sufficient cash flow or otherwise obtain funds to repay new or outstanding indebtedness; the loss or decline in business from our key customers; risks related to our taxation as a REIT; and other risks described from time to time in Equinix filings with the Securities and Exchange Commission. In particular, see recent Equinix quarterly and annual reports filed with the Securities and Exchange Commission, copies of which are available upon request from Equinix. Equinix does not assume any obligation to update the forward-looking information contained in this press release.

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