May 4, 2017

Equinix and Oracle Collaborate to Offer Direct Access to Oracle Cloud Infrastructure

Enterprise customers gain high performance, low latency access to Oracle's next-generation Infrastructure as a Service (IaaS)

REDWOOD CITY, Calif., May 4, 2017 /PRNewswire/ -- Equinix, Inc. (Nasdaq: EQIX), the global interconnection and data center company and Gold level member of Oracle PartnerNetwork, today announced the immediate availability of dedicated, private access to Oracle Cloud Infrastructure – Oracle's next-generation IaaS offering – via the Equinix Cloud Exchange™. This direct access enables enterprise customers to migrate applications and data to Oracle Cloud in a high-performance, low latency manner for optimal user experience. This announcement builds on previous collaborations between Equinix and Oracle to offer direct access to Oracle's full suite of cloud services – both PaaS and SaaS solutions – in multiple markets around the globe. Access to Oracle Cloud Infrastructure will initially be available via Oracle Cloud Network Service –FastConnect in the Equinix Washington, D.C., International Business Exchange™ (IBX®) data center, with additional markets expected throughout the year.

Cloud deployments are continually on the rise within the enterprise. Yet, traditionally, enterprise customers with large database workloads have not had a viable way to migrate data and applications easily from their on-premises infrastructure into the cloud. Now, through Equinix Cloud Exchange and its API integration with FastConnect, customers can establish direct connectivity between their on-premises infrastructure and Oracle Cloud environments. This enables them to fully realize the benefits of hybrid cloud – moving application, middleware and database workloads seamlessly between on-premises and Oracle Cloud – with a reliable, low latency, production-ready experience.

Highlights / Key Facts

- Whether a customer is looking to incorporate direct connection to Oracle as part of a broader interconnection strategy, or specifically needing to migrate data-heavy applications to the cloud, connection to Oracle Cloud inside Equinix is an ideal solution for many enterprise users. Specific examples of ideal hybrid deployments include:
    - Customers looking to migrate and host complex, multi-tier solutions in the cloud while minimizing production downtime can work with Equinix and Oracle to extend their network and communicate with the Oracle Cloud over a high-speed connection inside the Equinix data center.
    - Customers needing to perform analytics on large data sets residing in Oracle databases can host their Oracle technology solutions on-premises inside Equinix and, with FastConnect on Equinix Cloud Exchange, extend their existing network directly into the Oracle Cloud, removing data size limits and providing lower latency, higher throughput and network-level security protection – all in a highly

scalable solution. This is ideal for data privacy, regulatory compliance and data sovereignty scenarios.
    - Customers looking to consolidate databases into Oracle Exadata Cloud Service yet have little or no capacity in their current data center can place their Oracle Exadata Cloud Service racks inside Equinix and directly connect to Oracle cloud for high availability, disaster recovery and backup.
- Oracle Cloud delivers nearly 1,000 SaaS applications and 50 enterprise-class PaaS and IaaS services to customers in more than 195 countries around the world, and supports 55 billion transactions each day. Oracle Cloud Infrastructure is also part of the fast growing sector of cloud computing. According to a recent Gartner report the highest cloud growth is expected to come from IaaS, with a growth of 38.4 percent in 2016.
- Oracle and Equinix have long-standing relationship, and Equinix was recently recognized as Oracle World Wide Gold Level Partner in the Oracle PartnerNetwork (OPN). Oracle FastConnect, providing private access to Oracle Cloud on Equinix Cloud Exchange is scheduled to be available in six markets globally – Washington, D.C., Chicago, Amsterdam, London, Sydney and others by the end of 2017.
- The Equinix Cloud Exchange is currently available in 21 markets globally – Amsterdam, Atlanta, Chicago, Dallas, Frankfurt, Hong Kong, London, Los Angeles, New York, Osaka, Paris, Seattle, Silicon Valley, Singapore, Sydney, Tokyo, Toronto, Washington, D.C., and Zurich.

Quotes

- **Charles Meyers, Chief Operating Officer, Equinix:**
"As more and more enterprise CIOs deploy interconnection oriented architectures, direct connections like these are critical to their success. The ability to connect directly to Oracle is an essential strategy for CIOs as they deploy workloads to the cloud edge, closer to users and adjacent to related cloud services. Oracle's common cloud architecture allows customers the choice to leverage Oracle cloud, deploy customer-owned assets inside Equinix, or enable a hybrid solution utilizing both. Offering direct connectivity to Oracle from Platform Equinix is another key step in helping CIOs who are seeking to capture the tremendous benefits of hybrid cloud as the IT architecture of choice. We look forward to ongoing collaborations with Oracle, bringing this solution to Equinix data centers across the globe."
- **Thomas Kurian, president of product development, Oracle:**
"Cloud is the fastest growing part of Oracle's business. Customers require seamless connectivity from their data centers and networks to Oracle Cloud for their most demanding workloads and applications. This relationship will help our customers leveraging the Oracle Cloud, execute on their business strategies by taking advantage of the Equinix Cloud Exchange for optimal user experience."

Additional Resources

- Learn more about Equinix Cloud Exchange [website]
- Learn more about Oracle Cloud Infrastructure [website]
- Learn more about Oracle Cloud [website]

About Equinix
Equinix, Inc. (Nasdaq: EQIX) connects the world's leading businesses to their customers, employees and partners inside the most interconnected data centers. In 44 markets

worldwide, Equinix is where companies come together to realize new opportunities and accelerate their business, IT and cloud strategies. http://www.equinix.com/.

About Oracle PartnerNetwork
Oracle PartnerNetwork (OPN) is Oracle's partner program that provides partners with a differentiated advantage to develop, sell and implement Oracle solutions. OPN offers resources to train and support specialized knowledge of Oracle's products and solutions and has evolved to recognize Oracle's growing product portfolio, partner base and business opportunity. Key to the latest enhancements to OPN is the ability for partners to be recognized and rewarded for their investment in Oracle Cloud. Partners engaging with Oracle will be able to differentiate their Oracle Cloud expertise and success with customers through the OPN Cloud program – an innovative program that complements existing OPN program levels with tiers of recognition and progressive benefits for partners working with Oracle Cloud. To find out more visit: http://www.oracle.com/partners.

Forward Looking Statements
This press release contains forward-looking statements that involve risks and uncertainties. Actual results may differ materially from expectations discussed in such forward-looking statements. Factors that might cause such differences include, but are not limited to, the challenges of acquiring, operating and constructing IBX centers and developing, deploying and delivering Equinix services; unanticipated costs or difficulties relating to the integration of companies we have acquired or will acquire into Equinix; a failure to receive significant revenue from customers in recently built out or acquired data centers; failure to complete any financing arrangements contemplated from time to time; competition from existing and new competitors; the ability to generate sufficient cash flow or otherwise obtain funds to repay new or outstanding indebtedness; the loss or decline in business from our key customers; and other risks described from time to time in Equinix's filings with the Securities and Exchange Commission. In particular, see Equinix's recent quarterly and annual reports filed with the Securities and Exchange Commission, copies of which are available upon request from Equinix. Equinix does not assume any obligation to update the forward-looking information contained in this press release.

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