August 21, 2012

Telin Accelerates Business Growth With Platform Equinix

Indonesia's leading international telecommunication and network provider leverages Platform Equinix for scalable and reliable connectivity to customers

SINGAPORE--(BUSINESS WIRE)-- Equinix, Inc. (Nasdaq: EQIX), a provider of global data center services, today announced that PT Telekomunikasi Indonesia International (Telin), Indonesia's leading telecommunication and network provider, has selected Platform Equinix™ in Singapore and Hong Kong as one of its global partners to provide secure, reliable and multi-venue connectivity to its customers in Asia Pacific.

Telin, which operates as the international arm of PT Telekomunikasi Indonesia Tbk. (Telkom), is currently deployed in Equinix's International Business Exchange™ (IBX®) data centers in Singapore (SG1) and Hong Kong (HK1). Both Singapore and Hong Kong are vital hubs for international business, finance and trade in the Asia-Pacific region. Outside of Asia Pacific, Telin also has a U.S. presence with Equinix in its Los Angeles (LA1) and Silicon Valley (SV8) data centers. Working with Equinix will enable Telin to experience the direct benefits of access to an established, network-dense and highly secure ecosystem, powered by high-connectivity and low latency. In addition, Telin's participation in Equinix Marketplace™ provides access to more than 4,000 networks, enterprises, cloud and content service providers across the region and the globe.

Telin is part of the consortium that owns the Asia-America Gateway (AAG) cable network, which connects Southeast Asia and the United States. As a result of soaring trans-Pacific bandwidth demand, the cable network will undergo an upgrade that will be completed by Q4 2012, allowing Telin to provide bandwidth capacity at a minimum of 180 Gbps to its customers. Telin will also join the upcoming South East Asia-Japan Cable (SJC) consortium, which will be in service by 2013.

"The proliferation of communications devices and applications is driving the need for advanced telecom infrastructures to host and transmit data. To meet this demand, we need to constantly evolve our networks and service offerings," said S.P.Natigor Sitorus, chief marketing officer, Telin. "We chose to work with Equinix because they help to broaden our services and provide easy access to customers and global partners, as well as increase the quality of interconnectivity across an extensive digital supply chain."

"In today's increasingly connected world, businesses see high-performance network connectivity as a critical enabler of competitive advantage in the global economy. Our global footprint and high quality of security, service and high-speed connectivity across multiple markets will help Telin build its networks and innovate for the future," said Andrew Oon, business development director, networks and content for Equinix Asia Pacific. "This engagement adds to our broad choice of network connectivity options for customers."

Telin has regularly participated in Equinix's annual Asia Peering Forum, which provides the peering community with an opportunity to meet and exchange insights and experience.

Telin's participation demonstrates its commitment to become a preferred provider for doing business in Indonesia and beyond. Equinix will host the Asia Peering Forum in Manila, Philippines on August 22, 2012.

About Telin

Telin is a subsidiary of PT Telekomunikasi Indonesia Tbk. (TELKOM), the largest telecommunication and network services provider in Indonesia, established to oversee and manage TELKOM's overseas businesses and aims to deliver value to its stakeholders in a highly competitive industry environment. Under business portfolios consisting of International Telecommunication Carrier and Services such as Voice Services, Data Services and Data Center Services as well as Strategic Investments, Telin strives to bring the finest telecommunication services and solutions in today's and tomorrow's competitive business landscape. Telin has global offices in Singapore (Telin Singapore) and Hong Kong (Telin Hong Kong) as main gateways to international telecommunication market. Telin is committed to bridge the world with Indonesia and beyond through excellent global communication services.

About Equinix

Equinix, Inc. (Nasdaq: EQIX) connects businesses with partners and customers around the world through a global platform of high performance data centers, containing dynamic ecosystems and the broadest choice of networks. Platform Equinix connects more than 4,000 enterprises, cloud, digital content and financial companies including more than 900 network service providers to help them grow their businesses, improve application performance and protect their vital digital assets. Equinix operates in 38 strategic markets across the Americas, EMEA and Asia-Pacific and continually invests in expanding its platform to power customer growth. http://www.equinix.com.

Forward Looking Statements

This press release contains forward-looking statements that involve risks and uncertainties. Actual results may differ materially from expectations discussed in such forward-looking statements. Factors that might cause such differences include, but are not limited to, the challenges of acquiring, operating and constructing IBX centers and developing, deploying and delivering Equinix services; unanticipated costs or difficulties relating to the integration of companies we have acquired or will acquire into Equinix; a failure to receive significant revenue from customers in recently built out or acquired data centers; failure to complete any financing arrangements contemplated from time to time; competition from existing and new competitors; the ability to generate sufficient cash flow or otherwise obtain funds to repay new or outstanding indebtedness; the loss or decline in business from our key customers; and other risks described from time to time in Equinix's filings with the Securities and Exchange Commission. In particular, see Equinix's recent quarterly and annual reports filed with the Securities and Exchange Commission, copies of which are available upon request from Equinix. Equinix does not assume any obligation to update the forward-looking information contained in this press release.

Equinix Media Contact (Singapore):
LEWIS Public Relations
Gina Daryanani / Laurent Decosse, +65 6571 9140
equinixsg@lewispr.com
or

Equinix Media Contact (Asia Pacific):
Equinix Asia-Pacific
Lorraine Little-Bigelow, +852 2970 7742
llittlebigelow@ap.equinix.com

Source: Equinix, Inc.