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Equinix to Build Third Data Center in Greater Miami Area

New data center will improve access to commercial centers of Latin America

REDWOOD CITY, Calif.--(BUSINESS WIRE)-- Equinix, Inc. (Nasdaq: EQIX), a provider of global data center services, today announced plans to build a third International Business Exchange™ (IBX®) data center in Florida. The new facility in Boca Raton (MI3) will support strong demand for Equinix data center services in the greater Miami metropolitan area and provide critical overseas connectivity. Scheduled to open in the fourth quarter of 2012, MI3 will provide 31,300 square feet of floor space, with additional space available for future expansion. The capital investment in MI3 of $18 million is already reflected in Equinix's guidance for 2012.

The Miami area has the sixth highest Internet capacity globally and serves as a key hub for domestic and international routes. Boca Raton is home to several major fiber-optic cable landing stations and MI3 is on the lowest latency route to Brazil, which will allow Equinix to serve high-bandwidth events such as the upcoming 2014 FIFA World Cup and 2016 Summer Olympics in Brazil. With its investment in ALOG, Equinix is in a strong position to offer managed hosting and colocation services from its three Brazil-based IBX data centers to serve the needs of customers looking to expand in the region. Additionally, the MI3 location in Boca Raton will offer important geographic diversity. While only 44 miles from Miami, Boca Raton is located outside of the evacuation zone for up to category 5 hurricanes making it ideal for business continuity requirements.

"As the seventh-largest economy in the world, Brazil is primed for strong economic and infrastructure growth, making it an attractive country for multi-national investment and expansion," said Charles Meyers, president of the Americas for Equinix. "The new MI3 data center in Boca Raton is a strategic addition to Platform Equinix offering a gateway to Latin America, which will allow us to better meet the growing demands of our customers in this important market."

tw telecom (Nasdaq: TWTC), a provider of managed services including business Ethernet, converged and IP VPN services to enterprises and carriers throughout the U.S. and globally, will expand its Equinix footprint into MI3 to support growing customer demand for its carrier Ethernet services, and to reach a rich ecosystem of cloud service providers and enterprise customers operating in Equinix data centers.

"Platform Equinix brings connectivity options, particularly for next-generation cloud services, for our enterprise customers in a wide range of industries, including healthcare, government, financial services, retail, technology and education," said Tom Marx, president of National Sales, Wholesale Services for tw telecom. "We are now in 22 Equinix data centers around the world and Platform Equinix continues to help drive our business by quickly bringing new service offerings to our 27,000 customers or even connecting with new customers through the Equinix Marketplace. The potential to do additional business in South America via MI3 is an exciting opportunity, as that region is a current hotbed for growth."

About Equinix

Equinix, Inc. (Nasdaq: EQIX) connects businesses with partners and customers around the world through a global platform of high performance data centers, containing dynamic ecosystems and the broadest choice of networks. Platform Equinix connects more than 4,000 enterprises, cloud, digital content and financial companies including more than 700 network service providers to help them grow their businesses, improve application performance and protect their vital digital assets. Equinix operates in 38 strategic markets across the Americas, EMEA and Asia-Pacific and continually invests in expanding its platform to power customer growth. http://www.equinix.com.

Forward Looking Statements

This press release contains forward-looking statements that involve risks and uncertainties. Actual results may differ materially from expectations discussed in such forward-looking statements. Factors that might cause such differences include, but are not limited to, the challenges of acquiring, operating and constructing IBX centers and developing, deploying and delivering Equinix services; unanticipated costs or difficulties relating to the integration of companies we have acquired or will acquire into Equinix; a failure to receive significant revenue from customers in recently built out or acquired data centers; failure to complete any financing arrangements contemplated from time to time; competition from existing and new competitors; the ability to generate sufficient cash flow or otherwise obtain funds to repay new or outstanding indebtedness; the loss or decline in business from our key customers; and other risks described from time to time in Equinix's filings with the Securities and Exchange Commission. In particular, see Equinix's recent quarterly and annual reports filed with the Securities and Exchange Commission, copies of which are available upon request from Equinix. Equinix does not assume any obligation to update the forward-looking information contained in this press release.

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