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Amazon Web Services and Equinix Bring AWS Direct Connect to Asia-Pacific

Customers using Equinix data centers in Tokyo and Singapore can now connect directly to the AWS cloud

REDWOOD CITY, Calif.--(BUSINESS WIRE)-- Equinix, Inc. (Nasdaq: EQIX), a provider of global data center services, today announced the availability of Amazon Web Services (AWS) Direct Connect in Equinix International Business Exchange™ (IBX®) data centers in Tokyo and Singapore. The expansion to Asia-Pacific addresses growing customer demand for a direct connection into the AWS cloud.

With AWS Direct Connect, customers can now connect their customer-owned and managed infrastructure directly to Amazon Web Services, establishing a private network connection that reduces network costs, increases throughput, and provides more consistent network performance than Internet-based connections. Existing Equinix customers can connect to Amazon Web Services via a simple cross-connect that can be established in a matter of days. Since its initial roll out last year in Equinix's Ashburn, Virginia data center campus, AWS Direct Connect has expanded to Equinix locations in Silicon Valley to meet growing customer demand for hybrid environments.

For new and existing Equinix customers, AWS Direct Connect offers several benefits:

- It provides customers with a direct private network connection to the AWS cloud with consistent network performance.
- It lowers network costs into and out of AWS by reducing bandwidth commitments to ISPs and taking advantage of reduced AWS Direct Connect data transfer rates.

Carpathia Hosting, a provider of managed hosting services and an Equinix partner and customer, is taking advantage of AWS Direct Connect inside Equinix data centers to allow customers such as mobile app provider Urban Airship to use a hybrid of Amazon cloud infrastructure along with Carpathia's fully managed hosting solution.

"More and more of our enterprise customers are demanding hybrid hosting solutions that combine the benefits of both dedicated infrastructure and cloud infrastructure," said Jon Greaves, CTO of Carpathia Hosting. "For existing AWS customers, Carpathia Hosting uses AWS Direct Connect to deliver them the benefits of having their dedicated infrastructure and AWS's cloud services managed by a single provider."

"With AWS Direct Connect inside Equinix data centers, customers can directly touch the cloud. Many customers can now take advantage of the cost savings of cloud computing. With our successful collaboration with Amazon, Equinix is becoming the de facto 'cloud hub,' facilitating direct connections between users and cloud providers," said Chris Sharp, general manager, content and digital media for Equinix.

For more information about the Equinix and AWS service, or to order connectivity to AWS Direct Connect, go to http://info.equinix.com/Amazon-Web-Services.html**.**

About Equinix

Equinix, Inc. (Nasdaq: EQIX) connects businesses with partners and customers around the world through a global platform of high performance data centers, containing dynamic ecosystems and the broadest choice of networks. Platform Equinix connects more than 4,000 enterprises, cloud, digital content and financial companies including more than 680 network service providers to help them grow their businesses, improve application performance and protect their vital digital assets. Equinix operates in 38 strategic markets across the Americas, EMEA and Asia-Pacific and continually invests in expanding its platform to power customer growth. http://www.equinix.com

Forward Looking Statements

This press release contains forward-looking statements that involve risks and uncertainties. Actual results may differ materially from expectations discussed in such forward-looking statements. Factors that might cause such differences include, but are not limited to, the challenges of acquiring, operating and constructing IBX centers and developing, deploying and delivering Equinix services; unanticipated costs or difficulties relating to the integration of companies we have acquired or will acquire into Equinix; a failure to receive significant revenue from customers in recently built out or acquired data centers; failure to complete any financing arrangements contemplated from time to time; competition from existing and new competitors; the ability to generate sufficient cash flow or otherwise obtain funds to repay new or outstanding indebtedness; the loss or decline in business from our key customers; and other risks described from time to time in Equinix's filings with the Securities and Exchange Commission. In particular, see Equinix's recent quarterly and annual reports filed with the Securities and Exchange Commission, copies of which are available upon request from Equinix. Equinix does not assume any obligation to update the forward-looking information contained in this press release.

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