

# Q1 2023 RESULTS

## THE LARGEST HOTEL FRANCHISING COMPANY IN THE WORLD\*

<b>Global RevPAR <sup>(a)</sup></b> ↑ 12% v. 2022	<b>U.S. RevPAR</b> ↑ 4% v. 2022
<b>YoY NRG</b> Global ↑ 4% U.S. ↑ 1%	<b># Contracts Awarded <sup>(b)</sup></b> 123 v. 2022 ↑ 7%
<b>Global Pipeline</b> YoY Growth ↑ 11%	<b>U.S. Pipeline</b> YoY Growth ↑ 28%

Adjusted EBITDA <sup>(c)</sup>  
**\$147MM**  
Comparable YoY Growth of 10%

Adjusted Diluted EPS <sup>(d)</sup>  
**\$0.86**  
Comparable YoY Growth of 15%

Highest Pipeline on Record  
**~226,000** rooms

**80%** New Construction  
**57%** International  
**72%** Midscale or Above Chainscale

## Highlights

- Raised full-year 2023 outlook
- Grew global pipeline sequentially for 11<sup>th</sup> consecutive quarter and grew U.S. system sequentially for 7<sup>th</sup> consecutive quarter
- Generated Free Cash Flow <sup>(e)</sup> of \$84MM
- Awarded 35 more deals for ECHO Suites, our new extended-stay brand, bringing total to 205 since March 2022 launch
- Selected as a 2023 America's Best Large Employer by Forbes, one of America's Greatest Places to Work for Diversity in 2023 by Newsweek, and one of the World's Most Ethical Companies<sup>®</sup> in 2023 by Ethisphere

(a) Represents RevPAR comparisons in constant currency.  
 (b) Excludes contracts awarded for ECHO Suites Extended Stay by Wyndham.  
 (c) Reported net income was \$67MM for Q1 2023, which declined YOY by 37%.  
 (d) Reported diluted earnings per share was \$0.77 for Q1 2023, which declined YOY by 32%.  
 (e) Net cash from operating, investing and financing activities for Q1 2023 were \$93MM, (\$9MM) and (\$95MM), respectively.

Comparable growth represents a comparison eliminating the contribution from the Company's owned hotels and select-service management business, both of which were exited in the first half of 2022, as well as the variability in its marketing funds. For full financial data and non-GAAP reconciliations, please see the Company's First Quarter 2023 earnings release at investor.wyndhamhotels.com.

\*Largest hotel franchising company in the world based on the number of properties.