

## MERITAGE HOMES REPORTS RESULTS FOR THE THIRD QUARTER OF 2014

Orders up 15%, backlog value grows 30% with 16% increase in average active communities

Home closing revenue grew 13% on higher home closings and average prices

SCOTTSDALE, Ariz.--(BUSINESS WIRE)-- Meritage Homes Corporation (NYSE: MTH), a leading U.S. homebuilder, today announced third quarter results for the period ended September 30, 2014.

# Summary Operating Results (unaudited) (Dollars in thousands, except per share amounts)

	Three Months Ended September 30,			, Nine Months Ended September						
		2014		2013	%Chg		2014		2013	%Chg
Homes closed (units)		1,522		1,418	7%		3,999		3,791	5%
Home closing revenue	\$	545,524	\$	483,147	13%	\$	1,454,103	\$	1,249,897	16%
Average sales price - closings	\$	358	\$	341	5%	\$	364	\$	330	10%
Home orders (units)		1,500		1,300	15%		4,672		4,484	4%
Home order value	\$	573,643	\$	473,924	21%	\$	1,747,118	\$	1,567,719	11%
Average sales price - orders	\$	382	\$	365	5%	\$	374	\$	350	7%
Ending backlog (units)							2,705		2,190	24%
Ending backlog value						\$	1,043,741	\$	805,580	30%
Average sales price - backlog						\$	386	\$	368	5%
Net earnings	\$	32,577	\$	38,191	(15)%	\$	93,033	\$	78,375	19%
Diluted EPS	\$	0.79	\$	0.99	(20)%	\$	2.27	\$	2.05	11%

# **MANAGEMENT COMMENTS**

"We were pleased to achieve year-over-year growth in closing volumes, orders and backlog, with even greater expansion in our home closing revenue, order value and backlog value as a result of higher average selling prices compared to last year," said Steven J. Hilton, chairman and chief executive officer of Meritage Homes. "Home closing revenue growth of 31% and 53% in our Central and East regions, respectively, more than offset the year-over-year declines in Arizona and California, where sales have slowed from 2013 and home prices are no longer outpacing the increased cost of land, reducing our gross margins in those states.

"The combined effects of revenue and margin declines in Arizona and California pulled our overall home closing gross margin and net earnings down in the third quarter of 2014 compared to last year's third quarter, when we reported the highest quarterly earnings per share we had generated in the last five years," explained Mr. Hilton. "Our home closing margin was also reduced by the short-term effects of purchase accounting associated with home closings from our acquisition of Legendary Communities in August. However, our home closing gross margin of 21.6% for the first three quarters of 2014 was in line with 21.5% for the first three quarters of 2013.

"More importantly for the longer term, our divisions did an excellent job of getting new communities opened, exceeding our projected target of 190 communities within existing markets before adding those from Legendary, which brought our total actively selling communities to 225 as of September 30, 2014. We are enthusiastic about the opportunities for continued growth represented by those additional communities.

"As the U.S. housing market continues to improve overall, we are confident in our ability to leverage our strengths and the Meritage Homes brand to further develop our existing markets and penetrate additional markets where we see promising opportunities," Mr. Hilton continued. "We remain committed to our plan to generate strong revenue and earnings growth in 2015 and beyond. We currently project fourth quarter home closing revenue of \$700-725 million and diluted earnings per share of \$1.00-1.05."

## THIRD QUARTER RESULTS

• Home closing revenue increased 13% over the prior year, combining a 7% increase in home closings and a 5% increase in the average price of homes closed during the quarter. Respective increases of 31% and

53% in home closing revenue from the Central and East regions more than offset an 11% decline from the West region, which resulted from decreases of 15% and 19% in California and Arizona, respectively, partially offset by a 16% increase in Colorado.

- Home closing gross profit of \$111.2 million for the third quarter of 2014 was essentially flat compared to the prior year's \$110.4 million due to lower margins on higher home closing revenue. Home closing gross margin of 20.4% for the third quarter of 2014 decreased by 240 basis points (bps) from 22.8% in the third quarter of 2013. Gross margin was adversely impacted by higher lot costs, primarily in the West, where land prices have risen most significantly; softness in Arizona markets that led to price reductions; a \$1.0 million impairment (20 bps) on two vintage communities in Tucson; and lower margins on Legendary Communities closings (40 bps), due to a stepped-up basis on homes that were completed or under construction at the time of acquisition, which management expects will dissipate as those homes acquired from Legendary are closed over the next couple of quarters.
- Land closing gross profit declined by \$3.3 million compared to the third quarter of 2013. The \$0.5 million loss on land closings in the third quarter of 2014 resulted from the sale of the company's last remaining parcel of land in Nevada, where operations were discontinued in 2012.
- Commissions and other sales costs increased to 7.4% of home closing revenue in 2014, compared to 6.9% in the same period of 2013, partially due to costs associated with the opening of 36 new communities during the quarter.
- General and administrative expenses for the third quarter increased slightly to 5.2% of total closing revenue in 2014 compared to 5.0% in the third quarter of 2013, and included expenses associated with the acquisition of Legendary Communities and personnel hired to support new divisions.
- Interest expense declined \$3.0 million year over year to less than 0.1% of third quarter 2014 total closing revenue, compared to 0.7% of third quarter closing revenue in 2013, as a greater percentage of total interest incurred was capitalized to lots and homes under development.
- Pre-tax margin was 8.4% in the third quarter of 2014 compared to 11.5% in 2013, primarily due to lower home closing gross margin in 2014.
- The effective tax rate of 31% in the third quarter of 2014, compared to 33% in the third quarter of 2013, was due to additional energy tax credits captured in the third quarter of 2014 related to homes closed during 2012 and 2013.
- Net earnings of \$32.6 million or \$0.79 per diluted share decreased by \$5.6 million for the third quarter, from \$38.2 million or \$0.99 per diluted share in the third quarter of 2013, primarily due to lower home closing gross margin, lower land closing gross profit and higher selling, general and administrative costs.
- Total order value grew 21% to \$573.6 million in the third quarter of 2014 from \$473.9 million in 2013, reflecting a 15% increase in homes ordered and a 5% increase in the average selling price. The order value increase came primarily from Colorado, Texas and the expanded East Region, including the newly acquired Legendary Communities, with Arizona being the only negative comparison to the prior year.
- Ending community count at September 30, 2014 expanded to 225 active communities from 175 at the beginning of the third quarter, a year-over-year increase of 26% compared to 179 at September 30, 2013. Legendary accounted for 32 communities in addition to 193 within Meritage's existing markets.
- Orders per average active community during the quarter were consistent with the prior year at 7.5 in 2014 and 7.6 in 2013, led by Colorado, Florida and Tennessee selling at a faster pace than the company average.
- Ending backlog value at September 30 was 30% higher in 2014 than 2013, with 24% more units in backlog and average prices up 5%.

# YEAR TO DATE RESULTS

- Net earnings of \$93.0 million for the first three quarters of 2014 increased 19% compared to net earnings of \$78.4 million for the first three quarters of 2013, which included a \$3.8 million loss on early extinguishment of debt.
- Home closings and closing revenue for the first nine months of the year increased 5% and 16%, respectively, for 2014 over 2013, with a 10% increase in average closing prices.
- Year-to-date home closing gross margin of 21.6% for 2014 was in line with 2013's 21.5%.

- Year-to-date land closing gross profit swung to a loss of \$1.5 million on land sales in Nevada in 2014 from a profit of \$4.4 million 2013.
- Total commissions and other sales costs increased slightly as a percentage of home closing revenue, at 7.4% year to date in 2014 compared to 7.2% in 2013, while general and administrative expenses declined slightly to 5.1% of total closing revenue in the first nine months of 2014 compared to 5.2% in 2013.

## **BALANCE SHEET**

- The company ended the third quarter of 2014 with \$94.0 million in cash and cash equivalents, investments and securities, compared to \$363.8 million at December 31, 2013, reflecting the acquisition of Legendary Communities in August and additional investment in real estate inventory. The company also had \$375.7 million available under its revolving credit facility at September 30, 2014, compared to \$135.0 million at September 30, 2013.
- Real estate assets increased to \$1.86 billion at September 30, 2014, compared to \$1.41 billion at December 31, 2013. The largest increases were in homes completed and under construction, and home sites either finished or under development, primarily from the acquisition of Legendary Communities.
- Net debt-to-capital ratio at quarter-end was 43.4% compared to 39.1% at December 31, 2013 and 38.1% at September 30, 2013.
- Total lot supply at the end of the quarter was approximately 29,500, including approximately 3,700 lots in South Carolina and Georgia from the Legendary Communities acquisition, compared to approximately 25,000 total lots a year earlier. Based on trailing twelve months closings, the September 30, 2014 balance represents a 5.4 years supply of lots.

## **CONFERENCE CALL**

Management will host a conference call today to discuss the Company's results at 10:30 a.m. Eastern Time (7:30 a.m. Arizona Time). The call will be webcast with an accompanying slideshow available on the "Investor Relations" page of the Company's web site at <a href="http://investors.meritagehomes.com">http://investors.meritagehomes.com</a>. Telephone participants may avoid any delays by pre-registering for the call using the following link to receive a special dial-in number and PIN.

Conference Call registration link: <a href="http://dpregister.com/10052495">http://dpregister.com/10052495</a>.

Telephone participants who are unable to pre-register may dial in to 866-226-4948 on the day of the call. International dial-in number is 1-412-902-4125.

A replay of the call will be available until November 15, 2014, beginning at 12:30 p.m. ET on October 29, 2014 on the website noted above, or by dialing 877-344-7529, and referencing conference number 10052495. For more information, visit www.meritagehomes.com.

# Meritage Homes Corporation and Subsidiaries Consolidated Income Statements (Unaudited)

(In thousands, except per share data)

	Three Months Ended September 30,		Nine Months Ended September 30,					
		2014		2013		2014		2013
Homebuilding:								
Home closing revenue	\$	545,524	\$	483,147	\$	1,454,103	\$	1,249,897
Land closing revenue		11,252		8,933		16,622		28,568
Total closing revenue		556,776		492,080		1,470,725		1,278,465
Cost of home closings		(434,286)		(372,772)		(1,140,305)		(981,557)
Cost of land closings		(11,729)		(6,126)		(18,084)		(24,139)
Total cost of closings		(446,015)		(378,898)		(1,158,389)		(1,005,696)
Home closing gross profit		111,238		110,375		313,798		268,340
Land closing gross (loss)/profit		(477)		2,807		(1,462)		4,429
Total closing gross profit		110,761		113,182		312,336		272,769
Financial Services:								
Revenue		2,749		1,684		7,099		3,960
Expense		(1,238)		(901)		(3,444)		(2,229)
Earnings from financial services unconsolidated entities and other, net		2,783		3,511		7,281		9,784
		4,294		4,294	_	10,936		11,515
Financial services profit  Commissions and other sales costs	_				_			
		(40,211)		(33,467)		(107,250)		(90,526)
General and administrative expenses (Loss)/earnings from other unconsolidated entities, net		(29,218) (134)		(24,412) 46		(75,460) (364)		(66,587) (229)
Interest expense		(460)		(3,462)		(4,569)		(13,113)
Other income, net		1,998		(3,402)		6,395		1,760
Loss on early extinguishment of debt		1,990		003		0,393		(3,796)
Earnings before income taxes	_	47,030	_	56,786	_	142,024		111,793
Provision for income taxes		(14,453)		(18,595)		(48,991)		(33,418)
Net earnings	\$	32,577	\$	38,191	\$	93,033	\$	78,375
Net carrings	Ψ	32,311	Ψ	30,191	Ψ_	93,033	Ψ_	70,373
Earnings per share:								
Basic								
Earnings per share	\$	0.83	\$	1.05	\$	2.39	\$	2.17
Weighted average shares outstanding		39,123		36,226		38,977		36,060
Diluted								
Earnings per share	\$	0.79	\$	0.99	\$	2.27	\$	2.05
Weighted average shares outstanding		41,656		38,865		41,564		38,771

# Meritage Homes Corporation and Subsidiaries Consolidated Balance Sheets (In thousands) (unaudited)

	Septe	mber 30, 2014	Dece	mber 31, 2013
Assets:				
Cash and cash equivalents	\$	84,105	\$	274,136
Investments and securities		9,857		89,687
Other receivables		56,178		38,983
Real estate (1)		1,865,051		1,405,299
Real estate not owned		4,999		289
Deposits on real estate under option or contract		80,263		51,595
Investments in unconsolidated entities		9,900		11,638
Property and equipment, net		31,979		22,099
Deferred tax asset		65,538		70,404
Prepaids, other assets and goodwill		64,942		39,231
Total assets	\$	2,272,812	\$	2,003,361
Liabilities:				
Accounts payable	\$	105,068	\$	68,018
Accrued liabilities		168,584		166,611
Home sale deposits		33,535		21,996
Liabilities related to real estate not owned		4,299		289
Senior, convertible senior notes and other borrowings		904,629		905,055
Total liabilities		1,216,115		1,161,969
Stockholders' Equity:				
Preferred stock		_		_
Common stock		391		362
Additional paid-in capital		535,204		412,961
Retained earnings		521,102		428,069
Total stockholders' equity		1,056,697		841,392
Total liabilities and stockholders' equity	\$	2,272,812	\$	2,003,361
(1) Real estate – Allocated costs:				
Homes under contract under construction	\$	440,033	\$	262,633
Unsold homes, completed and under construction		283,883		147,889
Model homes		100,027		81,541
Finished home sites and home sites under				
development		1,041,108		913,236
Total real estate	\$	1,865,051	\$	1,405,299

# Supplemental Information and Non-GAAP Financial Disclosures (Dollars in thousands – unaudited):

	Three Months Ended September 30,			Nine Months Ended September 30,				
		2014		2013		2014		2013
Depreciation and amortization	\$	2,972	\$	2,511	\$	8,154	\$	7,169
Summary of Capitalized Interest:								
Capitalized interest, beginning of period	\$	44,355	\$	26,294	\$	32,992	\$	21,600
Interest incurred		14,695		12,508		43,333		37,876
Interest expensed		(460)		(3,462)		(4,569)		(13,113)
Interest amortized to cost of home and land closings		(8,135)		(6,342)		(21,301)		(17,365)
Capitalized interest, end of period	\$	50,455	\$	28,998	\$	50,455	\$	28,998
		eptember 30, 2014		ecember 31, 2013				
Notes payable and other borrowings	\$	904,629	\$	905,055				
Stockholders' equity		1,056,697		841,392				
Total capital		1,961,326		1,746,447				
Debt-to-capital		46.1%		51.8%				
Notes payable and other borrowings  Less: cash and cash equivalents and investments and	\$	904,629	\$	905,055				
securities		(93,962)		(363,823)				
Net debt		810,667		541,232				
Stockholders' equity		1,056,697		841,392				
Total net capital	\$	1,867,364	\$	1,382,624				
Net debt-to-capital		43.4%		39.1%				

# Meritage Homes Corporation and Subsidiaries Consolidated Statements of Cash Flows (In thousands) (unaudited)

	Nine	Months End 2014	led Se	ptember 30, 2013
Cash flows from operating activities:			<u> </u>	_
Net earnings	\$	93,033	\$	78,375
Adjustments to reconcile net earnings to net cash used in operating activities:				
Depreciation and amortization		8,154		7,169
Stock-based compensation		9,035		7,040
Loss on early extinguishment of debt				3,796
Excess income tax benefit from stock-based awards		(2,197)		(1,733)
Equity in earnings from unconsolidated entities		(6,917)		(9,555)
Deferred tax asset valuation benefit		_		(4,614)
Distribution of earnings from unconsolidated entities		8,784		10,796
Other		8,361		3,071
Changes in assets and liabilities:				
Increase in real estate		(350,868)		(221,668)
Increase in deposits on real estate under option or contract		(27,552)		(20,425)
Increase in receivables and prepaid expenses and other assets		(19,502)		(14,224)
Increase in accounts payable and accrued liabilities		34,501		106,862
Increase in home sale deposits		9,015		15,584
Net cash used in operating activities		(236,153)		(39,526)
Cash flows from investing activities:				<u> </u>
Investments in unconsolidated entities		(245)		(107)
Distributions of capital from unconsolidated entities				` 79 <sup>°</sup>
Purchases of property and equipment		(16,367)		(9,717)
Proceeds from sales of property and equipment		173		39
Maturities of investments and securities		115,584		132,900
Payments to purchase investments and securities		(35,697)		(139,672)
Cash paid for acquisitions		(130,677)		(18,379)
Increase in restricted cash		_		(1,966)
Net cash provided used in investing activities		(67,229)		(36,823)
Cash flows from financing activities:				
Repayment of senior subordinated notes		_		(102,822)
Proceeds from issuance of senior notes		_		175,000
Proceeds from issuance of common stock, net		110,420		_
Debt issuance costs		_		(1,403)
Excess income tax benefit from stock-based awards		2,197		1,733
Non-controlling interest acquisition		_		(257)
Proceeds from stock option exercises		734		11,225
Net cash provided by financing activities		113,351		83,476
Net (decrease)/increase in cash and cash equivalents		(190,031)		7,127
Beginning cash and cash equivalents		274,136		170,457
Ending cash and cash equivalents <sup>(2)</sup>	\$	84,105	\$	177,584

<sup>(2)</sup> Ending cash and cash equivalents excludes investments and securities totaling \$9.9 million as of September 30, 2014 and excludes investments and securities and restricted cash of \$133.8 million as of September 30, 2013.

# Meritage Homes Corporation and Subsidiaries Operating Data (Dollars in thousands) (unaudited)

# Three Months Ended

	Three Wortins Ended						
	Septemb	er 30, 2014	September 30, 2013				
	Homes	Value	Homes	Value			
Homes Closed:							
Arizona	236	\$ 77,793	301	\$ 96,562			
California	196	97,260	259	113,954			
Colorado	114	49,792	104	43,033			
Nevada			1	245			
West Region	546	224,845	665	253,794			
Texas	584	178,614	509	136,249			
Central Region	584	178,614	509	136,249			
Florida	164	61,713	176	66,464			
Georgia	37	11,899	_	_			
North Carolina	104	43,413	62	24,361			
South Carolina	37	11,494	_	_			
Tennessee	50	13,546	6	2,279			
East Region	392	142,065	244	93,104			
Total	1,522	\$ 545,524	1,418	\$ 483,147			
Homes Ordered:							
Arizona	198	\$ 67,753	234	\$ 80,748			
California	157	87,610	165	84,741			
Colorado	153	66,744	96	44,178			
Nevada							
West Region	508	222,107	495	209,667			
Texas	537	181,127	545	157,868			
Central Region	537	181,127	545	157,868			
Florida	207	86,145	177	74,312			
Georgia	31	9,447	_	_			
North Carolina	128	47,862	72	28,971			
South Carolina	44	14,225					
Tennessee	45	12,730	11	3,106			
East Region	455	170,409	260	106,389			
Total	1,500	\$ 573,643	1,300	\$ 473,924			

# Meritage Homes Corporation and Subsidiaries Operating Data (Dollars in thousands) (unaudited)

# Nine Months Ended

Homes Closed:		Nine Months Ended						
Homes Closed:		Septemi						
Arizona         699         \$ 234,181         744         \$ 233,447           California         546         272,254         784         329,414           Colorado         318         142,006         298         112,238           Nevada         —         —         —         38         8,900           West Region         1,563         648,441         1,864         683,999           Texas         1,511         456,375         1,312         343,924           Florida         482         189,542         456         161,846           Georgia         37         11,899         —         —           North Carolina         37         11,494         —         —           Tennessee         121         34,233         6         2,279           East Region         925         349,287         615         221,974           Total         3,999         \$1,454,103         3,791         \$1,249,897           Homes Ordered:         Arizona         665         \$220,772         886         \$284,139           California         599         315,270         730         331,933         154,251           Nevada         —		Homes	Value	Homes	Value			
California         546         272,254         784         329,414           Colorado         318         142,006         298         112,238           Nevada         —         —         38         8,900           West Region         1,563         648,441         1,864         683,999           Texas         1,511         456,375         1,312         343,924           Central Region         1,511         456,375         1,312         343,924           Florida         482         189,542         456         161,846           Georgia         37         11,899         —         —           North Carolina         248         102,119         153         57,849           South Carolina         37         11,494         —         —           Tennessee         121         34,233         6         2,279           East Region         925         349,287         615         221,974           Total         3,999         31,270         730         331,933           Colorado         417         185,993         358         154,251           Nevada         —         —         24         5,795	Homes Closed:							
Colorado         318         142,006         298         112,238           Nevada         —         —         38         8,900           West Region         1,563         648,441         1,864         683,999           Texas         1,511         456,375         1,312         343,924           Central Region         1,511         456,375         1,312         343,924           Florida         482         189,542         456         161,846           Georgia         37         11,899         —         —           North Carolina         37         11,494         —         —           Tennessee         121         34,233         6         2,279           East Region         925         349,287         615         221,974           Total         3,999         \$1,454,103         3,791         \$1,249,897           Homes Ordered:         —         —         220,772         886         \$284,139           California         599         315,270         730         331,933         Sol \$1,4251           Nevada         —         —         24         5,795           West Region         1,681         722,035	Arizona	699	\$ 234,181	744	\$ 233,447			
Nevada         —         —         38         8,900           West Region         1,563         648,441         1,864         683,999           Texas         1,511         456,375         1,312         343,924           Central Region         1,511         456,375         1,312         343,924           Florida         482         189,542         456         161,846           Georgia         37         11,899         —         —           North Carolina         248         102,119         153         57,849           South Carolina         37         11,494         —         —           Tennessee         121         34,233         6         2,279           East Region         925         349,287         615         221,974           Total         3,999         \$1,454,103         3,791         \$1,249,897           Homes Ordered:         33,999         \$1,454,103         3,791         \$1,249,897           Homes Ordered:         417         185,993         358         154,251           Arizona         665         \$220,772         886         \$284,139           California         599         315,270         730 <td>California</td> <td>546</td> <td>272,254</td> <td>784</td> <td>329,414</td>	California	546	272,254	784	329,414			
West Region         1,563         648,441         1,864         683,999           Texas         1,511         456,375         1,312         343,924           Central Region         1,511         456,375         1,312         343,924           Florida         482         189,542         456         161,846           Georgia         37         11,899         —         —           North Carolina         248         102,119         153         57,849           South Carolina         37         11,494         —         —           Tennessee         121         34,233         6         227,97           East Region         925         349,287         615         221,974           Total         3,999         \$1,454,103         3,791         \$1,249,897           Homes Ordered:         Arizona         665         \$220,772         886         \$284,139           California         599         315,270         730         331,933           Colorado         417         185,993         358         154,251           Nevada         —         —         24         5,795           West Region         1,889         613,821	Colorado	318	142,006	298	112,238			
Texas         1,511         456,375         1,312         343,924           Central Region         1,511         456,375         1,312         343,924           Florida         482         189,542         456         161,846           Georgia         37         11,899         —         —           North Carolina         248         102,119         153         57,849           South Carolina         37         11,494         —         —           Tennessee         121         34,233         6         2,279           East Region         925         349,287         615         221,974           Total         3,999         \$1,454,103         3,791         \$1,249,897           Homes Ordered:         Arizona         665         \$220,772         886         \$284,139           California         599         315,270         730         331,933           Colorado         417         185,993         358         154,251           Nevada         —         24         5,795           West Region         1,681         722,035         1,988         776,118           Texas         1,889         613,821         1,689	Nevada	_	_	38	8,900			
Texas         1,511         456,375         1,312         343,924           Central Region         1,511         456,375         1,312         343,924           Florida         482         189,542         456         161,846           Georgia         37         11,899         —         —           North Carolina         248         102,119         153         57,849           South Carolina         37         11,494         —         —           Tennessee         121         34,233         6         2,279           East Region         925         349,287         615         221,974           Total         3,999         \$1,454,103         3,791         \$1,249,897           Homes Ordered:         Arizona         665         \$220,772         886         \$284,139           California         599         315,270         730         331,933           Colorado         417         185,993         358         154,251           Nevada         —         —         24         5,795           West Region         1,681         722,035         1,998         776,118           Texas         1,889         613,821 <th< td=""><td>West Region</td><td>1,563</td><td>648,441</td><td>1,864</td><td>683,999</td></th<>	West Region	1,563	648,441	1,864	683,999			
Central Region         1,511         456,375         1,312         343,924           Florida         482         189,542         456         161,846           Georgia         37         11,899         —         —           North Carolina         248         102,119         153         57,849           South Carolina         37         11,494         —         —           Tennessee         121         34,233         6         2,279           East Region         925         349,287         615         221,974           Total         3,999         \$1,454,103         3,791         \$1,249,897           Homes Ordered:	Texas	1,511	456,375	1,312				
Georgia         37         11,899         —         —         —           North Carolina         248         102,119         153         57,849           South Carolina         37         11,494         —         —           Tennessee         121         34,233         6         2,279           East Region         925         349,287         615         221,974           Total         3,999         \$1,454,103         3,791         \$1,249,897           Homes Ordered:         Arizona         665         \$220,772         886         \$284,139           California         599         315,270         730         331,933           Colorado         417         185,993         358         154,251           Nevada         —         24         5,795           West Region         1,681         722,035         1,998         776,118           Texas         1,889         613,821         1,689         472,507           Central Region         1,889         613,821         1,689         472,507           Florida         560         218,651         568         228,527           Georgia         31         9,447         —<	Central Region	1,511	456,375	1,312				
North Carolina         248         102,119         153         57,849           South Carolina         37         11,494         —         —           Tennessee         121         34,233         6         2,279           East Region         925         349,287         615         221,974           Total         3,999         \$1,454,103         3,791         \$1,249,897           Homes Ordered:         Arizona         665         \$220,772         886         \$284,139           California         599         315,270         730         331,933           Colorado         417         185,993         358         154,251           Nevada         —         —         24         5,795           West Region         1,681         722,035         1,998         776,118           Texas         1,889         613,821         1,689         472,507           Central Region         1,889         613,821         1,689         472,507           Florida         560         218,651         568         228,527           Georgia         31         9,447         —         —           North Carolina         311         124,94	Florida			456	161,846			
South Carolina         37         11,494         —         —         —           Tennessee         121         34,233         6         2,279           East Region         925         349,287         615         221,974           Total         3,999         \$1,454,103         3,791         \$1,249,897           Homes Ordered:           Arizona         665         \$220,772         886         \$284,139           California         599         315,270         730         331,933           Colorado         417         185,993         358         154,251           Nevada         —         —         24         5,795           West Region         1,681         722,035         1,998         776,118           Texas         1,889         613,821         1,689         472,507           Central Region         1,889         613,821         1,689         472,507           Florida         560         218,651         568         228,527           Georgia         31         9,447         —         —           North Carolina         311         124,943         218         87,461           South Carolina		37		_	_			
Tennessee         121         34,233         6         2,279           East Region         925         349,287         615         221,974           Total         3,999         \$1,454,103         3,791         \$1,249,897           Homes Ordered:         Arizona         665         \$220,772         886         \$284,139           California         599         315,270         730         331,933           Colorado         417         185,993         358         154,251           Nevada         —         —         24         5,795           West Region         1,681         722,035         1,998         776,118           Texas         1,889         613,821         1,689         472,507           Florida         560         218,651         568         228,527           Georgia         31         9,447         —         —           North Carolina         311         124,943         218         87,461           South Carolina         44         14,225         —         —           Tennessee         156         43,996         11         3,106           East Region         1,102         411,262	North Carolina	248	102,119	153	57,849			
East Region         925         349,287         615         221,974           Total         3,999         \$1,454,103         3,791         \$1,249,897           Homes Ordered:         Arizona         665         \$220,772         886         \$284,139           California         599         315,270         730         331,933           Colorado         417         185,993         358         154,251           Nevada         —         —         24         5,795           West Region         1,681         722,035         1,998         776,118           Texas         1,889         613,821         1,689         472,507           Central Region         1,889         613,821         1,689         472,507           Florida         560         218,651         568         228,527           Georgia         31         9,447         —         —           North Carolina         311         124,943         218         87,461           South Carolina         44         14,225         —         —           Tennessee         156         43,996         11         3,106           East Region         1,102         411,262	South Carolina	37		_	_			
Total         3,999         \$1,454,103         3,791         \$1,249,897           Homes Ordered:         Arizona         665         \$220,772         886         \$284,139           California         599         315,270         730         331,933           Colorado         417         185,993         358         154,251           Nevada         —         —         24         5,795           West Region         1,681         722,035         1,998         776,118           Texas         1,889         613,821         1,689         472,507           Central Region         1,889         613,821         1,689         472,507           Florida         560         218,651         568         228,527           Georgia         31         9,447         —         —           North Carolina         311         124,943         218         87,461           South Carolina         44         14,225         —         —           Tennessee         156         43,996         11         3,106           East Region         1,102         411,262         797         319,094           Total         4,672         \$1,747,118	Tennessee	121	34,233	6	2,279			
Homes Ordered:	East Region	925	349,287	615	221,974			
Arizona         665         \$ 220,772         886         \$ 284,139           California         599         315,270         730         331,933           Colorado         417         185,993         358         154,251           Nevada         —         —         24         5,795           West Region         1,681         722,035         1,998         776,118           Texas         1,889         613,821         1,689         472,507           Central Region         1,889         613,821         1,689         472,507           Florida         560         218,651         568         228,527           Georgia         31         9,447         —         —           North Carolina         311         124,943         218         87,461           South Carolina         44         14,225         —         —           Tennessee         156         43,996         11         3,106           East Region         1,102         411,262         797         319,094           Total         4,672         \$1,747,118         4,484         \$1,567,719           Order Backlog:           Arizona         244	Total	3,999	\$1,454,103	3,791	\$1,249,897			
California         599         315,270         730         331,933           Colorado         417         185,993         358         154,251           Nevada         —         —         24         5,795           West Region         1,681         722,035         1,998         776,118           Texas         1,889         613,821         1,689         472,507           Central Region         1,889         613,821         1,689         472,507           Florida         560         218,651         568         228,527           Georgia         31         9,447         —         —           North Carolina         311         124,943         218         87,461           South Carolina         44         14,225         —         —           Tennessee         156         43,996         11         3,106           East Region         1,102         411,262         797         319,094           Total         4,672         \$1,747,118         4,484         \$1,567,719           Order Backlog:           Arizona         244         \$83,830         391         \$131,508           California         278	Homes Ordered:							
Colorado         417         185,993         358         154,251           Nevada         —         —         24         5,795           West Region         1,681         722,035         1,998         776,118           Texas         1,889         613,821         1,689         472,507           Central Region         1,889         613,821         1,689         472,507           Florida         560         218,651         568         228,527           Georgia         31         9,447         —         —           North Carolina         311         124,943         218         87,461           South Carolina         44         14,225         —         —           Tennessee         156         43,996         11         3,106           East Region         1,102         411,262         797         319,094           Total         4,672         \$1,747,118         4,484         \$1,567,719           Order Backlog:           Arizona         244         \$83,830         391         \$131,508           California         278         150,479         261         127,107           Colorado         301	Arizona	665	\$ 220,772	886	\$ 284,139			
Nevada         —         —         24         5,795           West Region         1,681         722,035         1,998         776,118           Texas         1,889         613,821         1,689         472,507           Central Region         1,889         613,821         1,689         472,507           Florida         560         218,651         568         228,527           Georgia         31         9,447         —         —           North Carolina         311         124,943         218         87,461           South Carolina         44         14,225         —         —           Tennessee         156         43,996         11         3,106           East Region         1,102         411,262         797         319,094           Total         4,672         \$1,747,118         4,484         \$1,567,719           Order Backlog:           Arizona         244         \$83,830         391         \$ 131,508           California         278         150,479         261         127,107           Colorado         301         136,371         202         92,102           Nevada         —	California	599	315,270	730	331,933			
West Region         1,681         722,035         1,998         776,118           Texas         1,889         613,821         1,689         472,507           Central Region         1,889         613,821         1,689         472,507           Florida         560         218,651         568         228,527           Georgia         31         9,447         —         —           North Carolina         341         124,943         218         87,461           South Carolina         44         14,225         —         —           Tennessee         156         43,996         11         3,106           East Region         1,102         411,262         797         319,094           Total         4,672         \$1,747,118         4,484         \$1,567,719           Order Backlog:           Arizona         244         \$83,830         391         \$131,508           California         278         150,479         261         127,107           Colorado         301         136,371         202         92,102           Nevada         —         —         —         —           West Region         823	Colorado	417	185,993	358	154,251			
Texas         1,889         613,821         1,689         472,507           Central Region         1,889         613,821         1,689         472,507           Florida         560         218,651         568         228,527           Georgia         31         9,447         —         —           North Carolina         311         124,943         218         87,461           South Carolina         44         14,225         —         —           Tennessee         156         43,996         11         3,106           East Region         1,102         411,262         797         319,094           Total         4,672         \$1,747,118         4,484         \$1,567,719           Order Backlog:           Arizona         244         \$83,830         391         \$131,508           California         278         150,479         261         127,107           Colorado         301         136,371         202         92,102           Nevada         —         —         —         —           West Region         823         370,680         854         350,717           Texas         1,170         40	Nevada	_	_	24	5,795			
Texas         1,889         613,821         1,689         472,507           Central Region         1,889         613,821         1,689         472,507           Florida         560         218,651         568         228,527           Georgia         31         9,447         —         —           North Carolina         311         124,943         218         87,461           South Carolina         44         14,225         —         —           Tennessee         156         43,996         11         3,106           East Region         1,102         411,262         797         319,094           Total         4,672         \$1,747,118         4,484         \$1,567,719           Order Backlog:           Arizona         244         \$83,830         391         \$131,508           California         278         150,479         261         127,107           Colorado         301         136,371         202         92,102           Nevada         —         —         —         —           West Region         823         370,680         854         350,717           Texas         1,170         40	West Region	1,681	722,035	1,998	776,118			
Florida         560         218,651         568         228,527           Georgia         31         9,447         —         —           North Carolina         311         124,943         218         87,461           South Carolina         44         14,225         —         —           Tennessee         156         43,996         11         3,106           East Region         1,102         411,262         797         319,094           Total         4,672         \$1,747,118         4,484         \$1,567,719           Order Backlog:           Arizona         244         \$83,830         391         \$131,508           California         278         150,479         261         127,107           Colorado         301         136,371         202         92,102           Nevada         —         —         —         —           West Region         823         370,680         854         350,717           Texas         1,170         403,101         877         260,900           Central Region         1,170         403,101         877         260,900           Florida         286         118,38	Texas	1,889	613,821	1,689	472,507			
Florida         560         218,651         568         228,527           Georgia         31         9,447         —         —           North Carolina         311         124,943         218         87,461           South Carolina         44         14,225         —         —           Tennessee         156         43,996         11         3,106           East Region         1,102         411,262         797         319,094           Total         4,672         \$1,747,118         4,484         \$1,567,719           Order Backlog:           Arizona         244         \$83,830         391         \$131,508           California         278         150,479         261         127,107           Colorado         301         136,371         202         92,102           Nevada         —         —         —         —           West Region         823         370,680         854         350,717           Texas         1,170         403,101         877         260,900           Central Region         1,170         403,101         877         260,900           Florida         286         118,38	Central Region	1,889	613,821	1,689	472,507			
Georgia         31         9,447         —         —           North Carolina         311         124,943         218         87,461           South Carolina         44         14,225         —         —           Tennessee         156         43,996         11         3,106           East Region         1,102         411,262         797         319,094           Total         4,672         \$1,747,118         4,484         \$1,567,719           Order Backlog:           Arizona         244         \$83,830         391         \$131,508           California         278         150,479         261         127,107           Colorado         301         136,371         202         92,102           Nevada         —         —         —         —           West Region         823         370,680         854         350,717           Texas         1,170         403,101         877         260,900           Central Region         1,170         403,101         877         260,900           Florida         286         118,381         315         137,691           Georgia         65         21,322<	_	560	218,651	568	228,527			
North Carolina         311         124,943         218         87,461           South Carolina         44         14,225         —         —           Tennessee         156         43,996         11         3,106           East Region         1,102         411,262         797         319,094           Total         4,672         \$1,747,118         4,484         \$1,567,719           Order Backlog:           Arizona         244         \$83,830         391         \$131,508           California         278         150,479         261         127,107           Colorado         301         136,371         202         92,102           Nevada         —         —         —         —           West Region         823         370,680         854         350,717           Texas         1,170         403,101         877         260,900           Central Region         1,170         403,101         877         260,900           Florida         286         118,381         315         137,691           Georgia         65         21,322         —         —           North Carolina         196 <t< td=""><td>Georgia</td><td></td><td>9,447</td><td>_</td><td>, <u> </u></td></t<>	Georgia		9,447	_	, <u> </u>			
South Carolina         44         14,225         —         —           Tennessee         156         43,996         11         3,106           East Region         1,102         411,262         797         319,094           Total         4,672         \$1,747,118         4,484         \$1,567,719           Order Backlog:           Arizona         244         \$83,830         391         \$131,508           California         278         150,479         261         127,107           Colorado         301         136,371         202         92,102           Nevada         —         —         —         —           West Region         823         370,680         854         350,717           Texas         1,170         403,101         877         260,900           Central Region         1,170         403,101         877         260,900           Florida         286         118,381         315         137,691           Georgia         65         21,322         —         —           North Carolina         196         77,138         114         46,953           South Carolina         90	•	311		218	87,461			
Tennessee         156         43,996         11         3,106           East Region         1,102         411,262         797         319,094           Total         4,672         \$1,747,118         4,484         \$1,567,719           Order Backlog:           Arizona         244         \$83,830         391         \$131,508           California         278         150,479         261         127,107           Colorado         301         136,371         202         92,102           Nevada         —         —         —         —           West Region         823         370,680         854         350,717           Texas         1,170         403,101         877         260,900           Central Region         1,170         403,101         877         260,900           Florida         286         118,381         315         137,691           Georgia         65         21,322         —         —           North Carolina         196         77,138         114         46,953           South Carolina         90         31,915         —         —           Tennessee         75         21,20		44	· ·	_	_			
East Region         1,102         411,262         797         319,094           Total         4,672         \$1,747,118         4,484         \$1,567,719           Order Backlog:           Arizona         244         \$83,830         391         \$131,508           California         278         150,479         261         127,107           Colorado         301         136,371         202         92,102           Nevada         —         —         —         —           West Region         823         370,680         854         350,717           Texas         1,170         403,101         877         260,900           Central Region         1,170         403,101         877         260,900           Florida         286         118,381         315         137,691           Georgia         65         21,322         —         —           North Carolina         196         77,138         114         46,953           South Carolina         90         31,915         —         —           Tennessee         75         21,204         30         9,319           East Region         712         269		156	· ·	11	3.106			
Total         4,672         \$1,747,118         4,484         \$1,567,719           Order Backlog:           Arizona         244         \$83,830         391         \$131,508           California         278         150,479         261         127,107           Colorado         301         136,371         202         92,102           Nevada         —         —         —         —           West Region         823         370,680         854         350,717           Texas         1,170         403,101         877         260,900           Central Region         1,170         403,101         877         260,900           Florida         286         118,381         315         137,691           Georgia         65         21,322         —         —           North Carolina         196         77,138         114         46,953           South Carolina         90         31,915         —         —           Tennessee         75         21,204         30         9,319           East Region         712         269,960         459         193,963								
Order Backlog:           Arizona         244         \$83,830         391         \$131,508           California         278         150,479         261         127,107           Colorado         301         136,371         202         92,102           Nevada         —         —         —         —           West Region         823         370,680         854         350,717           Texas         1,170         403,101         877         260,900           Central Region         1,170         403,101         877         260,900           Florida         286         118,381         315         137,691           Georgia         65         21,322         —         —           North Carolina         196         77,138         114         46,953           South Carolina         90         31,915         —         —           Tennessee         75         21,204         30         9,319           East Region         712         269,960         459         193,963	•							
Arizona       244       \$83,830       391       \$131,508         California       278       150,479       261       127,107         Colorado       301       136,371       202       92,102         Nevada       —       —       —       —         West Region       823       370,680       854       350,717         Texas       1,170       403,101       877       260,900         Central Region       1,170       403,101       877       260,900         Florida       286       118,381       315       137,691         Georgia       65       21,322       —       —         North Carolina       196       77,138       114       46,953         South Carolina       90       31,915       —       —         Tennessee       75       21,204       30       9,319         East Region       712       269,960       459       193,963	. Otal	= 1,072	<del>Ψ1,111,110</del>	= 1,101	Ψ1,001,110			
California         278         150,479         261         127,107           Colorado         301         136,371         202         92,102           Nevada         —         —         —         —           West Region         823         370,680         854         350,717           Texas         1,170         403,101         877         260,900           Central Region         1,170         403,101         877         260,900           Florida         286         118,381         315         137,691           Georgia         65         21,322         —         —           North Carolina         196         77,138         114         46,953           South Carolina         90         31,915         —         —           Tennessee         75         21,204         30         9,319           East Region         712         269,960         459         193,963	_							
Colorado         301         136,371         202         92,102           Nevada         —         —         —         —           West Region         823         370,680         854         350,717           Texas         1,170         403,101         877         260,900           Central Region         1,170         403,101         877         260,900           Florida         286         118,381         315         137,691           Georgia         65         21,322         —         —           North Carolina         196         77,138         114         46,953           South Carolina         90         31,915         —         —           Tennessee         75         21,204         30         9,319           East Region         712         269,960         459         193,963								
Nevada         —         —         —         —           West Region         823         370,680         854         350,717           Texas         1,170         403,101         877         260,900           Central Region         1,170         403,101         877         260,900           Florida         286         118,381         315         137,691           Georgia         65         21,322         —         —           North Carolina         196         77,138         114         46,953           South Carolina         90         31,915         —         —           Tennessee         75         21,204         30         9,319           East Region         712         269,960         459         193,963								
West Region         823         370,680         854         350,717           Texas         1,170         403,101         877         260,900           Central Region         1,170         403,101         877         260,900           Florida         286         118,381         315         137,691           Georgia         65         21,322         —         —           North Carolina         196         77,138         114         46,953           South Carolina         90         31,915         —         —           Tennessee         75         21,204         30         9,319           East Region         712         269,960         459         193,963		301	136,371	202	92,102			
Texas         1,170         403,101         877         260,900           Central Region         1,170         403,101         877         260,900           Florida         286         118,381         315         137,691           Georgia         65         21,322         —         —           North Carolina         196         77,138         114         46,953           South Carolina         90         31,915         —         —           Tennessee         75         21,204         30         9,319           East Region         712         269,960         459         193,963	Nevada							
Central Region         1,170         403,101         877         260,900           Florida         286         118,381         315         137,691           Georgia         65         21,322         —         —           North Carolina         196         77,138         114         46,953           South Carolina         90         31,915         —         —           Tennessee         75         21,204         30         9,319           East Region         712         269,960         459         193,963	West Region	823		854	350,717			
Florida         286         118,381         315         137,691           Georgia         65         21,322         —         —           North Carolina         196         77,138         114         46,953           South Carolina         90         31,915         —         —           Tennessee         75         21,204         30         9,319           East Region         712         269,960         459         193,963	Texas	1,170	403,101	877	260,900			
Georgia         65         21,322         —         —           North Carolina         196         77,138         114         46,953           South Carolina         90         31,915         —         —           Tennessee         75         21,204         30         9,319           East Region         712         269,960         459         193,963	Central Region	1,170	403,101	877	260,900			
North Carolina         196         77,138         114         46,953           South Carolina         90         31,915         —         —           Tennessee         75         21,204         30         9,319           East Region         712         269,960         459         193,963	Florida	286	118,381	315	137,691			
South Carolina         90         31,915         —         —           Tennessee         75         21,204         30         9,319           East Region         712         269,960         459         193,963	Georgia	65	21,322	_	_			
South Carolina         90         31,915         —         —           Tennessee         75         21,204         30         9,319           East Region         712         269,960         459         193,963	North Carolina	196	77,138	114	46,953			
Tennessee         75         21,204         30         9,319           East Region         712         269,960         459         193,963	South Carolina	90	31,915		_			
East Region         712         269,960         459         193,963	Tennessee	75		30	9,319			
	East Region	712			193,963			
	Total	2,705		2,190				

# Meritage Homes Corporation and Subsidiaries Operating Data (unaudited)

Three	Mo	nthe	Fn	hah

	Septembe	r 30, 2014	September 30, 2013		
	Beg.	End	Beg.	End	
Active Communities:					
Arizona	42	42	36	39	
California	15	22	13	18	
Colorado	13	16	12	12	
Nevada	_	_	_	_	
West Region	70	80	61	69	
Texas	69	65	71	73	
Central Region	69	65	71	73	
Florida	18	26	20	19	
Georgia	_	11	_	_	
North Carolina	13	20	13	15	
South Carolina	_	19	_	_	
Tennessee	5	4	_	3	
East Region	36	80	33	37	
Total	175	225	165	179	

#### Nine Months Ended

	Septembe	r 30, 2014	0, 2014 September	
	Beg.	End	Beg.	End
<b>Active Communities:</b>				
Arizona	40	42	38	39
California	22	22	17	18
Colorado	14	16	12	12
Nevada			1	
West Region	76	80	68	69
Texas	70	65	65	73
Central Region	70	65	65	73
Florida	20	26	18	19
Georgia	_	11	_	_
North Carolina	17	20	7	15
South Carolina	_	19	_	_
Tennessee	5	4	_	3
East Region	42	80	25	37
Total	188	225	158	179

# **About Meritage Homes Corporation**

Meritage Homes is the ninth-largest public homebuilder in the United States, based on homes closed in 2013. Meritage builds and sells single-family homes for first-time, move-up, luxury and active adult buyers across the Western, Southern and Southeastern United States. Meritage builds in markets including Sacramento, San Francisco's East Bay, the Central Valley and Orange County, California; Houston, Dallas-Ft. Worth, Austin and San Antonio, Texas; Phoenix/Scottsdale, Green Valley and Tucson, Arizona; Denver and Fort Collins, Colorado; Orlando and Tampa, Florida; Raleigh and Charlotte, North Carolina; Greenville-Spartanburg and York County, South Carolina; Nashville, Tennessee and Atlanta, Georgia.

Meritage has designed and built more than 80,000 homes in its 28-year history, and has a reputation for its distinctive style, quality construction, and positive customer experience. Meritage is the industry leader in energy-efficient homebuilding and has received the U.S. Environmental Protection Agency's ENERGY STAR Partner of the Year for Sustained Excellence Award in 2013 and 2014, for innovation and industry leadership in energy efficient homebuilding. Meritage was the first national homebuilder to be 100 percent ENERGY STAR qualified in every home it builds, and far exceeds ENERGY STAR standards today.

For more information, visit meritagehomes.com.

This press release and the accompanying comments during our analyst call contain forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Such statements include management's expectations for continued recovery and growth in the U.S. housing market, Meritage's growth opportunities within existing markets and potential new markets, the impacts of the Legendary acquisition on the Company's future margins, plans for strong revenue and earnings growth in 2015 and beyond, and projected fourth quarter home closing revenue and diluted earnings per share.

Such statements are based upon the current beliefs and expectations of Company management, and current market conditions, which are subject to significant risks and uncertainties. Actual results may differ from those set forth in the forward-looking statements. The Company makes no commitment, and disclaims any duty, to update or revise any forward-looking statements to reflect future events or changes in these expectations. Meritage's business is subject to a number of risks and uncertainties. As a result of those risks and uncertainties, the Company's stock and note prices may fluctuate dramatically. These risks and uncertainties include, but are not limited to, the following: the availability of finished lots and undeveloped land; interest rates and changes in the availability and pricing of residential mortgages; fluctuations in the availability and cost of labor; changes in tax laws that adversely impact our homebuyers; the ability of our potential buyers to sell their existing homes; cancellation rates and home prices in our markets; weakness in the homebuilding market resulting from an unexpected setback in the current economic recovery; inflation in the cost of materials used to develop communities and construct homes; the adverse effect of slower order absorption rates; potential write-downs or write-offs of assets, including pre-acquisition costs and deposits; a change to the feasibility of projects under option or contract that could result in the write-down or write-off of option deposits: our ability to successfully integrate acquired companies and achieve anticipated benefits from these acquisitions; our potential exposure to natural disasters; competition; the adverse impacts of cancellations resulting from relatively small deposits relating to our sales contracts; construction defect and home warranty claims; changes in tax laws; adverse legal rulings; our success in prevailing on contested tax positions; our ability to obtain performance bonds in connection with our development work; the liquidity of our joint ventures and the ability of our joint venture partners to meet their obligations to us and the joint venture; the loss of key personnel; our failure to comply with laws and regulations; limitations of our geographic diversification; fluctuations in guarterly operating results; our financial leverage and level of indebtedness and our ability to take certain actions because of restrictions contained in the indentures for our senior notes and our ability to raise additional capital when and if needed; our credit ratings; successful integration of future acquisitions; our compliance with government regulations and the effect of legislative or other initiatives that seek to restrain growth of new housing construction or similar measures; acts of war; the replication of our "Green" technologies by our competitors; our exposure to information technology failures and security breaches; and other factors identified in documents filed by the company with the Securities and Exchange Commission, including those set forth in our Form 10-K for the year ended December 31, 2013 and most recent 10-Q under the caption "Risk Factors," which can be found on our website.

Meritage Homes Corporation Brent Anderson, 972-580-6360 VP Investor Relations Brent.Anderson@meritagehomes.com

Source: Meritage Homes Corporation