## FIRST QUARTER 2023 RESULTS AND KEY METRICS

| $2.3 \%$ | $12.5 \%$ | $\$ 500 \mathrm{M}$ |
| :---: | :---: | :---: |
| Return on <br> Assets | CET1 <br> Ratio | Capital <br> Returned |
|  | $\$ 91.1 \mathrm{~B}$ |  |
|  | Loan Receivables |  |
|  |  |  |

## Delivered Record First Quarter Purchase Volume and Strong Receivables Growth



## Net Earnings of $\$ 601$ Million or $\$ 1.35$ per Diluted Share

## Returned \$500 Million of Capital to Shareholders, including \$400 Million of Share Repurchases

STAMFORD, Conn. - Synchrony Financial (NYSE: SYF) today announced first quarter 2023 net earnings of $\$ 601$ million, or $\$ 1.35$ per diluted share, compared to $\$ 932$ million, or \$1.77 per diluted share in the first quarter 2022.

## KEY OPERATING \& FINANCIAL METRICS*

## PERFORMANCE REFLECTS DIFFERENTIATED BUSINESS MODEL AND CONTINUED STRENGTH OF THE CONSUMER

- Purchase volume increased $3 \%$ to $\$ 41.6$ billion, or $11 \%$ on a Core basis**
- Loan receivables were $\$ 91.1$ billion and increased $15 \%$, or $16 \%$ on a Core basis
- Average active accounts decreased $1 \%$ to 69.5 million, and increased $8 \%$ on a Core basis
- New accounts decreased 7\% to $\$ 5.2$ million, and decreased $1 \%$ on a Core basis
- Net interest margin decreased 58 basis points to $15.22 \%$
- Efficiency ratio decreased 220 basis points to 35.0\%
- Return on assets decreased 170 basis points to $2.3 \%$
- Return on equity decreased $9.3 \%$ to $18.2 \%$; return on tangible common equity*** decreased 11.7\% to 23.2\%
"Once again, the power of Synchrony's differentiated business model, matched with the continued strength of the customers we serve, delivered strong, consistent growth across our diversified set of partners and products," said Brian Doubles, Synchrony's President and Chief Executive Officer.
"We drove record first quarter purchase volume, executed on our strategy by winning partners and diversifying our products, and demonstrated the resilience of our funding model as we grew deposit accounts and balances in our bank.
"Over decades, and through economic cycles and waves of technological innovation, Synchrony has prioritized strategies that deliver sustainable, long-term growth at attractive risk-adjusted returns. Our track record of execution reflects a differentiated approach to serving our customers and our partners, and that execution has fueled consistent results for our stakeholders."


## CFO COMMENTARY

"Synchrony’s first quarter performance was highlighted by broad based purchase volume and receivables growth, as well as credit normalization that is tracking in line with our expectations. In addition, our financial results demonstrated both the power of our RSA which continued to provide some offset to the impact of higher net charge-offs - and the strength of our balance sheet," said Brian Wenzel, Synchrony's Executive Vice President and Chief Financial Officer.
"Synchrony's funding model is anchored on a loyal retail deposit base, the vast majority of which is insured and diversified by geography. During a period of heightened uncertainty in the banking industry, Synchrony served as a stable foundation for both our existing and new customers. And while we see no effects of recent industry events on Synchrony's delinquency metrics, our reserves now include consideration of the potential effects of credit contraction across the industry on consumers and the economy.
"Looking forward, while the macroeconomic environment remains uncertain, we remain confident in our business performance and financial outlook for the remainder of this year."

## BUSINESS AND FINANCIAL RESULTS FOR THE FIRST QUARTER OF 2023*

## BUSINESS HIGHLIGHTS

## CONTINUED TO EXPAND PORTFOLIO, ENHANCE PRODUCTS AND EXTEND REACH

- Added or renewed more than 15 programs, including Havertys and LoveSac
- Extended our partnerships with the two largest dental associations, the American Dental Association and the Academy of General Dentistry
- Launched the Synchrony Outdoors Card, enabling easy and affordable financing solutions to powersports enthusiasts


## FINANCIAL HIGHLIGHTS

## EARNINGS DRIVEN BY CORE BUSINESS DRIVERS

- Interest and fees on loans increased $15 \%$ to $\$ 4.6$ billion, driven primarily by growth in average loan receivables, partially offset by impacts of portfolios sold during Q2'22.
- Net interest income increased $\$ 262$ million, or $7 \%$, to $\$ 4.1$ billion, driven by higher interest and fees on loans, partially offset by higher benchmark rates and higher funding liabilities.
- Retailer share arrangements decreased $\$ 187$ million, or $17 \%$, to $\$ 917$ million, reflecting the impact of portfolios sold during Q2'22 and higher net charge-offs, partially offset by higher net interest income.
- Provision for credit losses increased $\$ 769$ million to $\$ 1.3$ billion, driven by higher net charge-offs and also a reserve build in Q1'23 mainly driven by higher loan receivables and the potential effects of industry credit contraction on the economy, compared to a reserve release in prior year.
- Other income decreased $\$ 43$ million, or $40 \%$, to $\$ 65$ million, driven primarily by higher loyalty costs as well as lower investment gains/losses, partially offset by higher debt cancellation income.
- Other expense increased $\$ 80$ million, or $8 \%$, to $\$ 1.1$ billion, driven by higher employee costs, operational losses and technology investments.
- Net earnings decreased to $\$ 601$ million, compared to $\$ 932$ million.


## CREDIT QUALITY

## CREDIT CONTINUES TO NORMALIZE IN LINE WITH EXPECTATIONS

- Loans 30+ days past due as a percentage of total period-end loan receivables were $3.81 \%$ compared to $2.78 \%$ in the prior year, an increase of 103 basis points.
- Net charge-offs as a percentage of total average loan receivables were $4.49 \%$ compared to $2.73 \%$ in the prior year, an increase of 176 basis points, but remain well below our underwriting target of 5.5\%-6.0\%.
- The allowance for credit losses as a percentage of total period-end loan receivables was $10.44 \%$, which included a $\$ 294$ million reduction related to the elimination of a separate allowance for Troubled Debt Restructurings (TDRs), compared to $10.30 \%$ in the fourth quarter 2022.


## SALES PLATFORM HIGHLIGHTS

## DIVERSITY ACROSS OUR PLATFORMS CONTINUES TO PROVIDE RESILIENCE

- Home \& Auto purchase volume increased 6\%, driven primarily by strong commercial spend and higher transaction values in Furniture and Home Specialty. Period-end loan receivables increased $12 \%$, reflecting higher purchase volume and lower payment rates. Interest and fees on loans were up by $13 \%$, primarily driven by the growth in loan receivables. Average active accounts increased 6\%.
- Digital purchase volume increased $10 \%$, reflecting growth in average active accounts and strong customer engagement. Period-end loan receivables increased $18 \%$, reflecting lower payment rates and continued purchase volume growth. Interest and fees on loans increased $33 \%$, reflecting the growth in loan receivables and higher benchmark rates. Average active accounts increased 8\%.
- Diversified \& Value purchase volume increased $16 \%$, driven by higher out-of-partner spend, strong retailer performance and penetration growth. Period-end loan receivables increased $17 \%$, reflecting purchase volume growth and lower payment rates. Interest and fees on loans increased $30 \%$, driven by the growth in loan receivables and higher benchmark rates. Average active accounts increased $8 \%$.
- Health \& Wellness purchase volume increased $19 \%$, reflecting broad-based growth in active accounts and higher spend per active account. Period-end loan receivables increased $21 \%$, driven by continued higher promotional purchase volume and lower payment rates. Interest and fees on loans increased $19 \%$, reflecting the growth in loan receivables and higher revolve rate. Average active accounts increased 14\%.
- Lifestyle purchase volume increased $9 \%$, reflecting stronger transaction values in Outdoor and Luxury. Period-end loan receivables increased $11 \%$, driven by purchase volume growth and lower payment rates. Interest and fees on loans increased $17 \%$, driven primarily by the growth in loan receivables and higher benchmark rates. Average active accounts increased 1\%.


## BALANCE SHEET, LIQUIDITY \& CAPITAL

## FUNDING, CAPITAL \& LIQUIDITY REMAIN ROBUST

- Loan receivables of $\$ 91.1$ billion increased $15 \%$; purchase volume increased $3 \%$ and average active accounts decreased $1 \%$.
- Deposits increased $\$ 10.8$ billion, or $17 \%$, to $\$ 74.4$ billion and comprised $83 \%$ of funding.
- Total liquidity, consisting of liquid assets and undrawn credit facilities, was $\$ 21.7$ billion, or $20.2 \%$ of total assets.
- The company returned $\$ 500$ million in capital to shareholders, including $\$ 400$ million of share repurchases and $\$ 100$ million of common stock dividends.
- As of March 31, 2023, the Company had a total remaining share repurchase authorization of $\$ 300$ million.
- The estimated Common Equity Tier 1 ratio was $12.5 \%$ compared to $15.0 \%$, and the estimated Tier 1 Capital ratio was $13.3 \%$ compared to $15.9 \%$.
* All comparisons are for the first quarter of 2023 compared to the first quarter of 2022, unless otherwise noted.
** Financial measures shown on a Core basis are non-GAAP measures and exclude from both the prior and current years amounts related to portfolios sold in the second quarter of 2022. See non-GAAP reconciliation in the financial tables.
*** Tangible common equity is a non-GAAP financial measure. See non-GAAP reconciliation in the financial tables.


## CORRESPONDING FINANCIAL TABLES AND INFORMATION

No representation is made that the information in this news release is complete. Investors are encouraged to review the foregoing summary and discussion of Synchrony Financial's earnings and financial condition in conjunction with the detailed financial tables and information that follow and the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2022, as filed February 9, 2023, and the Company's forthcoming Quarterly Report on Form 10-Q for the quarter ended March 31, 2023. The detailed financial tables and other information are also available on the Investor Relations page of the Company's website at www.investors.synchronyfinancial.com. This information is also furnished in a Current Report on Form 8-K filed with the SEC today.

## CONFERENCE CALL AND WEBCAST

On Wednesday, April 19, 2023, at 8:00 a.m. Eastern Time, Brian Doubles, President and Chief Executive Officer, and Brian Wenzel Sr., Executive Vice President and Chief Financial Officer, will host a conference call to review the financial results and outlook for certain business drivers. The conference call can be accessed via an audio webcast through the Investor Relations page on the Synchrony Financial corporate website, www.investors.synchronyfinancial.com, under Events and Presentations. A replay will also be available on the website.

## ABOUT SYNCHRONY FINANCIAL

Synchrony (NYSE: SYF) is a premier consumer financial services company delivering one of the industry's most complete digitally-enabled product suites. Our experience, expertise and scale encompass a broad spectrum of industries including digital, health and wellness, retail, telecommunications, home, auto, outdoor, pet and more. We have an established and diverse group of national and regional retailers, local merchants, manufacturers, buying groups, industry associations and healthcare service providers, which we refer to as our "partners." We connect our partners and consumers through our dynamic financial ecosystem and provide them with a diverse set of financing solutions and innovative digital capabilities to address their specific needs and deliver seamless, omnichannel experiences. We offer the right financing products to the right customers in their channel of choice.

For more information, visit www.synchrony.com and Twitter: @Synchrony.

## synchrony

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## CAUTIONARY STATEMENT REGARDING FORWARD-LOOKING STATEMENTS

This news release contains certain forward-looking statements as defined in Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, which are subject to the "safe harbor" created by those sections. Forward-looking statements may be identified by words such as "expects," "intends," "anticipates," "plans," "believes," "seeks," "targets," "outlook," "estimates," "will," "should," "may" or words of similar meaning, but these words are not the exclusive means of identifying forward-looking statements. Forward-looking statements are based on management's current expectations and assumptions, and are subject to inherent uncertainties, risks and changes in circumstances that are difficult to predict. As a result, actual results could differ materially from those indicated in these forward-looking statements. Factors that could cause actual results to differ materially include global political, economic, business, competitive, market, regulatory and other factors and risks, such as: the impact of macroeconomic conditions and whether industry trends we have identified develop as anticipated, including the future impacts of the novel coronavirus disease ("COVID-19") outbreak and measures taken in response thereto for which future developments are highly uncertain and difficult to predict; retaining existing partners and attracting new partners, concentration of our revenue in a small number of partners, and promotion and support of our products by our partners; cyber-attacks or other security breaches; disruptions in the operations of our and our outsourced partners' computer systems and data centers; the financial performance of our partners; the sufficiency of our allowance for credit losses and the accuracy of the assumptions or estimates used in preparing our financial statements, including those related to the CECL accounting guidance; higher borrowing costs and adverse financial market conditions impacting our funding and liquidity, and any reduction in our credit ratings; our ability to grow our deposits in the future; damage to our reputation; our ability to securitize our loan receivables, occurrence of an early amortization of our securitization facilities, loss of the right to service or subservice our securitized loan receivables, and lower payment rates on our securitized loan receivables; changes in market interest rates and the impact of any margin compression; effectiveness of our risk management processes and procedures, reliance on models which may be inaccurate or misinterpreted, our ability to manage our credit risk; our ability to offset increases in our costs in retailer share arrangements; competition in the consumer finance industry; our concentration in the U.S. consumer credit market; our ability to successfully develop and commercialize new or enhanced products and services; our ability to realize the value of acquisitions and strategic investments; reductions in interchange fees; fraudulent activity; failure of third parties to provide various services that are important to our operations; international risks and compliance and regulatory risks and costs associated with international operations; alleged infringement of intellectual property rights of others and our ability to protect our intellectual property; litigation and regulatory actions; our ability to attract, retain and motivate key officers and employees; tax legislation initiatives or challenges to our tax positions and/or interpretations, and state sales tax rules and regulations; regulation, supervision, examination and enforcement of our business by governmental authorities, the impact of the Dodd-Frank Wall Street Reform and Consumer Protection Act and other legislative and regulatory developments and the impact of the Consumer Financial Protection Bureau's regulation of our business; impact of capital adequacy rules and liquidity requirements; restrictions that limit our ability to pay dividends and repurchase our common stock, and restrictions that limit the Synchrony Bank's ability to pay dividends to us; regulations relating to privacy, information security and data protection; use of third-party vendors and ongoing third-party business relationships; and failure to comply with anti-money laundering and anti-terrorism financing laws.

## CAUTIONARY STATEMENT REGARDING FORWARD-LOOKING STATEMENTS

For the reasons described above, we caution you against relying on any forward-looking statements, which should also be read in conjunction with the other cautionary statements that are included elsewhere in this news release and in our public filings, including under the heading "Risk Factors" in the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2022, as filed on February 9, 2023. You should not consider any list of such factors to be an exhaustive statement of all the risks, uncertainties, or potentially inaccurate assumptions that could cause our current expectations or beliefs to change. Further, any forward-looking statement speaks only as of the date on which it is made, and we undertake no obligation to update or revise any forward-looking statement to reflect events or circumstances after the date on which the statement is made or to reflect the occurrence of unanticipated events, except as otherwise may be required by law.

## NON-GAAP MEASURES

The information provided herein includes measures we refer to as "Core," "tangible common equity," and certain "CECL fully phased-in" capital measures, which are not prepared in accordance with U.S. generally accepted accounting principles ("GAAP"). For a reconciliation of these non-GAAP measures to the most directly comparable GAAP measures, please see the detailed financial tables and information that follow. For a statement regarding the usefulness of these measures to investors, please see the Company's Current Report on Form 8-K filed with the SEC today.

## SYNCHRONY FINANCIAL

FINANCIAL SUMMAR
(unaudited, in millions, except per share statistics)

## EARNINGS

## Net interest income

Retailer share arrangement
Provision for credit losses
Net interest income, after retailer share arrangements and provision for credit
losses
ther income
Other expense
Earnings before provision for income taxe
Provision for income taxes
Net earnings
Net earnings available to common stockholders

| Quarter Ended |  |  |  |  |  |  |  |  |  | 1Q'23 vs. 1Q'22 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & \text { r 31, } \\ & 233 \end{aligned}$ | $\begin{gathered} \text { Dec 31, } \\ 2022 \end{gathered}$ |  | $\begin{gathered} \text { Sep 30, } \\ \mathbf{2 0 2 2} \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { June 30, } \\ 2022 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { Mar 31, } \\ 2022 \\ \hline \end{gathered}$ |  |  |  |  |
| \$ | 4,051 | \$ | 4,106 | \$ | 3,928 | \$ | 3,802 | \$ | 3,789 | \$ | 262 | 6.9 \% |
|  | (917) |  | $(1,043)$ |  | $(1,057)$ |  | $(1,127)$ |  | $(1,104)$ |  | 187 | (16.9)\% |
|  | 1,290 |  | 1,201 |  | 929 |  | 724 |  | 521 |  | 769 | 147.6 \% |
|  | 1,844 |  | 1,862 |  | 1,942 |  | 1,951 |  | 2,164 |  | (320) | (14.8)\% |
|  | 65 |  | 30 |  | 44 |  | 198 |  | 108 |  | (43) | (39.8)\% |
|  | 1,119 |  | 1,151 |  | 1,064 |  | 1,083 |  | 1,039 |  | 80 | 7.7 \% |
|  | 790 |  | 741 |  | 922 |  | 1,066 |  | 1,233 |  | (443) | (35.9)\% |
|  | 189 |  | 164 |  | 219 |  | 262 |  | 301 |  | (112) | (37.2)\% |
| \$ | 601 | \$ | 577 | \$ | 703 | \$ | 804 | \$ | 932 | S | (331) | (35.5)\% |
| \$ | 590 | \$ | 567 | \$ | 692 | \$ | 793 | \$ | 922 | \$ | (332) | $\stackrel{(36.0) \%}{ }$ |

COMMON SHARE STATISTICS
Basic EPS

| \$ | 1.36 | \$ | 1.27 | \$ | 1.48 | \$ | 1.61 | \$ | 1.79 | \$ | (0.43) | (24.0)\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 1.35 | \$ | 1.26 | \$ | 1.47 | \$ | 1.60 | \$ | 1.77 | \$ | (0.42) | (23.7)\% |
| \$ | 0.23 | \$ | 0.23 | \$ | 0.23 | \$ | 0.22 | \$ | 0.22 | \$ | 0.01 | 4.5 \% |
| \$ | 29.08 | \$ | 32.86 | \$ | 28.19 | \$ | 27.62 | \$ | 34.82 | \$ | (5.74) | (16.5)\% |
| \$ | 29.08 | \$ | 27.70 | \$ | 26.76 | \$ | 25.95 | \$ | 25.06 | \$ | 4.02 | 16.0 \% |
| \$ | 23.48 | \$ | 22.24 | \$ | 22.10 | \$ | 21.39 | \$ | 20.60 | \$ | 2.88 | 14.0 \% |
|  | 438.2 |  | 458.9 |  | 487.8 |  | 506.2 |  | 526.8 |  | (88.6) | (16.8)\% |
|  | - |  | - |  | - |  | - |  | - |  | - | -\% |
|  | 1.5 |  | 0.1 |  | 0.4 |  | 0.2 |  | 1.4 |  | 0.1 | 7.1 \% |
|  | (11.3) |  | (20.8) |  | (29.3) |  | (18.6) |  | (22.0) |  | 10.7 | (48.6)\% |
|  | 428.4 |  | 438.2 |  | 458.9 |  | 487.8 |  | 506.2 |  | (77.8) | (15.4)\% |
|  | 434.4 |  | 445.8 |  | 468.5 |  | 493.0 |  | 515.3 |  | (80.9) | (15.7)\% |
|  | 437.2 |  | 448.9 |  | 470.7 |  | 495.3 |  | 519.5 |  | (82.3) | (15.8)\% |

(1) Tangible Common Equity ("TCE") is a non-GAAP measure. For corresponding reconciliation of TCE to a GAAP financial measure, see Reconciliation of Non-GAAP Measures and Calculations of Regulatory Measures.

SYNCHRONY FINANCIAL

## SELECTED METRICS

(unaudited, $\$$ in millions)

## PERFORMANCE METRICS

Return on assets ${ }^{(1)}$
Return on equity ${ }^{(2)}$
Return on tangible common equity ${ }^{(3)}$
Net interest margin ${ }^{(4)}$
Efficiency ratio ${ }^{(5)}$
Other expense as a \% of average loan receivables, including held for sale Effective income tax rate

## CREDIT QUALITY METRIC

Net charge-offs as a $\%$ of average loan receivables, including held for sale
$30+$ days past due as a $\%$ of period-end loan receivables ${ }^{(6)}$
$90+$ days past due as a $\%$ of period-end loan receivables ${ }^{(6)}$
Net charge-offs
Loan receivables delinquent over 30 days
Loan receivables delinquent over 90 days ${ }^{(6)}$
Allowance for credit losses (period-end)
Allowance coverage ratio ${ }^{(7)}$

## BUSINESS METRIC

Purchase volume ${ }^{(8)(9)}$
Period-end loan receivable
Credit cards
Consumer installment loans
Commercial credit products
Other
Average loan receivables, including held for sale
Period-end active accounts (in thousands) ${ }^{(9)}($
Average active accounts (in thousands) ${ }^{(9)(10)}$

## LIQUIDITY

Liquid assets
Cash and equivalen
Total liquid assets
Undrawn credit facilities
Undrawn credit facilities
Total liquid assets and undrawn credit facilities
Liquid assets $\%$ of total assets
Liquid assets including undrawn credit facilities $\%$ of total assets

| Quarter Ended |  |  |  |  |  |  |  |  |  |  | 1Q'23 vs. 1Q'22 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { Mar 31, } \\ 2023 \end{gathered}$ | $\begin{gathered} \hline \text { Dec 31, } \\ 2022 \\ \hline \end{gathered}$ |  | $\begin{gathered} \hline \text { Sep 30, } \\ 2022 \\ \hline \end{gathered}$ |  | $\begin{gathered} \hline \text { June 30, } \\ 2022 \\ \hline \end{gathered}$ |  | $\begin{gathered} \hline \text { Mar 31, } \\ 2022 \\ \hline \end{gathered}$ |  |  |  |  |
|  | 2.3 \% |  | 2.2 \% |  | 2.8 \% |  | 3.4 \% |  | 4.0 \% |  |  | (1.7)\% |
|  | 18.2 \% |  | 17.5 \% |  | 21.1 \% |  | 24.0 \% |  | 27.5 \% |  |  | (9.3)\% |
|  | 23.2 \% |  | 22.1 \% |  | 26.6 \% |  | 30.3 \% |  | 34.9 \% |  |  | (11.7)\% |
|  | 15.22 \% |  | 15.58 \% |  | 15.52 \% |  | 15.60 \% |  | 15.80 \% |  |  | (0.58)\% |
|  | 35.0 \% |  | 37.2 \% |  | 36.5 \% |  | 37.7 \% |  | 37.2 \% |  |  | (2.2)\% |
|  | 5.00 \% |  | 5.16 \% |  | 5.02 \% |  | 5.21 \% |  | 5.09 \% |  |  | (0.09)\% |
|  | 23.9 \% |  | 22.1 \% |  | 23.8 \% |  | 24.6 \% |  | 24.4 \% |  |  | (0.5)\% |
|  | 4.49 \% |  | 3.48 \% |  | $3.00 \%$ |  | 2.73 \% |  | 2.73 \% |  |  | $1.76 \%$ |
|  | 3.81 \% |  | 3.65 \% |  | 3.28 \% |  | 2.74 \% |  | 2.78 \% |  |  | 1.03 \% |
|  | 1.87 \% |  | 1.69 \% |  | 1.43 \% |  | 1.22 \% |  | 1.30 \% |  |  | 0.57 \% |
| \$ | 1,006 | \$ | 776 | \$ | 635 | \$ | 567 | \$ | 558 | \$ | 448 | 80.3 \% |
| \$ | 3,474 | \$ | 3,377 | \$ | 2,818 | S | 2,262 | \$ | 2,194 | \$ | 1,280 | 58.3 \% |
| \$ | 1,705 | \$ | 1,562 | \$ | 1,232 | \$ | 1,005 | \$ | 1,026 | \$ | 679 | 66.2 \% |
| \$ | 9,517 | \$ |  | \$ |  | \$ |  | \$ | $8,651$ | \$ | 866 | 10.0 \% |
|  | 10.44 \% |  | $10.30 \text { \% }$ |  | $10.58 \%$ |  | $10.65 \%$ |  | 10.96 \% |  |  | (0.52)\% |
| \$ | 41,557 | \$ | 47,923 | \$ | 44,557 |  | 47,217 |  | 40,490 | \$ | 1,067 | 2.6 \% |
| \$ | 91,129 | \$ | 92,470 | \$ | 86,012 |  | 82,674 |  | 78,916 | \$ | 12,213 | 15.5 \% |
| \$ | 86,113 | \$ | 87,630 | \$ | 81,254 |  | 78,062 | \$ | 74,596 | \$ | 11,517 | 15.4 \% |
| \$ | 3,204 | \$ | 3,056 | S | 2,945 | \$ | 2,847 | \$ | 2,719 | \$ | 485 | 17.8 \% |
| \$ | 1,690 | \$ | 1,682 | \$ | 1,723 | \$ | 1,689 | \$ | 1,530 | \$ | 160 | 10.5 \% |
| \$ | 122 | \$ | 102 | \$ | 90 | S | 76 | S | 71 | \$ | 51 | 71.8 \% |
| \$ | 90,815 | \$ | 88,436 | \$ | 84,038 |  | 83,412 | \$ | 82,747 | \$ | 8,068 | 9.8 \% |
|  | 68,589 |  | 70,763 |  | 66,503 |  | 65,969 |  | 69,122 |  | (533) | (0.8)\% |
|  | 69,494 |  | 68,373 |  | 66,266 |  | 68,671 |  | 70,127 |  | (633) | (0.9)\% |
| \$ | 15,303 | \$ | 10,294 |  | 11,962 |  | 10,682 |  | 10,541 | \$ | 4,762 | 45.2 \% |
| \$ | 18,778 | \$ | 14,201 | \$ | 16,566 |  | 15,177 | \$ | 14,687 | \$ | 4,091 | 27.9 \% |
| \$ | 2,950 | \$ | 2,950 | \$ | 3,700 | \$ | 3,700 | \$ | 3,100 | \$ | (150) | (4.8)\% |
| \$ | 21,728 | \$ | 17,151 | \$ | 20,266 | \$ | 18,877 | \$ | 17,787 | \$ | 3,941 | 22.2 \% |
|  | 17.41 \% |  | 13.58 \% |  | 16.44 \% |  | 15.94 \% |  | 15.42 \% |  |  | 1.99 \% |
|  | 20.15 \% |  | 16.40 \% |  | 20.11 \% |  | 19.83 \% |  | 18.67 \% |  |  | $1.48 \%$ |

(1) Return on assets represents net earnings as a percentage of average total assets.
(2) Return on equity represents net earnings as a percentage of average total equity,
(3) Return on tangible common equity represents net earnings available to common stockholders as a percentage of average tangible co equity. Tangible cone ("TCE") is non-GAP measure Fo解
(4) Net interest margin represents net interest income divided by average interest-earning assets.
5) Efficiency ratio represents (i) other expense, divided by (ii) net interest income, plus other income, less retailer share arrangements.
(6) Based on customer statement-end balances extrapolated to the respective period-end date
(7) Allowance coverage ratio represents allowance for credit losses divided by total period-end loan receivables
(8) Purchase volume, or net credit sales, represents the aggregate amount of charges incurred on credit cards or other credit product accounts less returns during the period.
(9) Includes activity and accounts associated with loan receivables held for sale
(10) Active accounts represent credit card or installment loan accounts on which there has been a purchase, payment or outstanding balance in the current month.

## SYNCHRONY FINANCIAL

## STATEMENTS OF EARNINGS

(unaudited, $\$$ in millions)

## Interest income:

Interest and fees on loans
Interest on cash and debt securities
Total interest income

## Interest expense.

Interest on deposits
Interest on borrowings of consolidated securitization entities
Interest on senior unsecured notes
$\quad$ Total interest expense
$\quad$ Net interest income
Retailer share arrangements
Provision for credit losses
Net interest income, after retailer share arrangements
and provision for credit losses

## Other income

Interchange revenue
Debt cancellation fees
Loyalty programs
Other
Total other income

## Other expense:

Employee costs
Professional fees
Marketing and business development
Information processing
Other
Total other expense

## Earnings before provision for income taxes

Provision for income taxes

## Net earnings

Net earnings available to common stockholders

| Quarter Ended |  |  |  |  |  |  |  |  |  | 1Q'23 vs. 1Q'22 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & \text { Iar 31, } \\ & 2023 \end{aligned}$ | $\begin{gathered} \text { Dec 31, } \\ 2022 \end{gathered}$ |  | $\begin{gathered} \text { Sep 30, } \\ 2022 \end{gathered}$ |  | $\begin{gathered} \text { June 30, } \\ 2022 \\ \hline \end{gathered}$ |  | $\begin{gathered} \hline \text { Mar 31, } \\ 2022 \\ \hline \end{gathered}$ |  |  |  |  |
| \$ | 4,616 | \$ | 4,576 | \$ | 4,258 | \$ | 4,039 | \$ | 4,008 | \$ | 608 | 15.2 \% |
|  | 170 |  | 132 |  | 84 |  | 35 |  | 14 |  | 156 | NM |
|  | 4,786 |  | 4,708 |  | 4,342 |  | 4,074 |  | 4,022 |  | 764 | 19.0 \% |
|  | 557 |  | 441 |  | 280 |  | 160 |  | 127 |  | 430 | NM |
|  | 77 |  | 69 |  | 54 |  | 40 |  | 33 |  | 44 | 133.3 \% |
|  | 101 |  | 92 |  | 80 |  | 72 |  | 73 |  | 28 | 38.4 \% |
|  | 735 |  | 602 |  | 414 |  | 272 |  | 233 |  | 502 | 215.5 \% |
|  | 4,051 |  | 4,106 |  | 3,928 |  | 3,802 |  | 3,789 |  | 262 | 6.9 \% |
|  | (917) |  | $(1,043)$ |  | $(1,057)$ |  | $(1,127)$ |  | $(1,104)$ |  | 187 | (16.9)\% |
|  | 1,290 |  | 1,201 |  | 929 |  | 724 |  | 521 |  | 769 | 147.6 \% |
|  | 1,844 |  | 1,862 |  | 1,942 |  | 1,951 |  | 2,164 |  | (320) | (14.8)\% |
|  | 232 |  | 251 |  | 238 |  | 263 |  | 230 |  | 2 | 0.9 \% |
|  | 115 |  | 102 |  | 103 |  | 93 |  | 89 |  | 26 | 29.2 \% |
|  | (298) |  | (351) |  | (326) |  | (322) |  | (258) |  | (40) | 15.5 \% |
|  | 16 |  | 28 |  | 29 |  | 164 |  | 47 |  | (31) | (66.0)\% |
|  | 65 |  | 30 |  | 44 |  | 198 |  | 108 |  | (43) | (39.8)\% |
|  | 451 |  | 459 |  | 416 |  | 404 |  | 402 |  | 49 | 12.2 \% |
|  | 186 |  | 233 |  | 204 |  | 185 |  | 210 |  | (24) | (11.4)\% |
|  | 131 |  | 121 |  | 115 |  | 135 |  | 116 |  | 15 | 12.9 \% |
|  | 166 |  | 165 |  | 150 |  | 163 |  | 145 |  | 21 | 14.5 \% |
|  | 185 |  | 173 |  | 179 |  | 196 |  | 166 |  | 19 | 11.4 \% |
|  | 1,119 |  | 1,151 |  | 1,064 |  | 1,083 |  | 1,039 |  | 80 | 7.7 \% |
|  | 790 |  | 741 |  | 922 |  | 1,066 |  | 1,233 |  | (443) | (35.9)\% |
|  | 189 |  | 164 |  | 219 |  | 262 |  | 301 |  | (112) | (37.2)\% |
| \$ | 601 | \$ | 577 | \$ | 703 | \$ | 804 | \$ | 932 | \$ | (331) | (35.5)\% |
| \$ | 590 | \$ | 567 | \$ | 692 | \$ | 793 | \$ | 922 | \$ | (332) | (36.0)\% |

## SYNCHRONY FINANCIAL

## STATEMENTS OF FINANCIAL POSITION

## (unaudited, \$ in millions)

## Asset

Cash and equivalents
Debt securities
Loan receivables:
Unsecuritized loans held for investment
Restricted loans of consolidated securitization entities
Total loan receivables

Less: Allowance for credit losses
Loan receivables, net

Loan receivables held for sale
Goodwill
Intangible assets, net
Other assets

## Total assets

## Liabilities and Equity

Deposits:
Interest-bearing deposit accounts
Non-interest-bearing deposit accounts

## Total deposits

Borrowings:
Borrowings of consolidated securitization entities
Senior and subordinated unsecured notes
Total borrowings

Accrued expenses and other liabilities
Total liabilities

Equity:
Preferred stock
Common stock
Additional paid-in capital
Retained earnings
Accumulated other comprehensive income (loss)
Treasury stock
Total equity
Total liabilities and equity


| \$ | 74,008 | \$ | 71,336 | \$ | 68,032 | \$ | 64,328 | \$ | 63,180 | \$ | 10,828 | 17.1 \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 417 |  | 399 |  | 372 |  | 381 |  | 395 |  | 22 | 5.6 \% |
|  | 74,425 |  | 71,735 |  | 68,404 |  | 64,709 |  | 63,575 |  | 10,850 | 17.1 \% |
|  | 6,228 |  | 6,227 |  | 6,360 |  | 5,687 |  | 6,139 |  | 89 | 1.4 \% |
|  | 8,706 |  | 7,964 |  | 7,961 |  | 6,470 |  | 7,221 |  | 1,485 | 20.6 \% |
|  | 14,934 |  | 14,191 |  | 14,321 |  | 12,157 |  | 13,360 |  | 1,574 | 11.8 \% |
|  | 5,301 |  | 5,765 |  | 5,029 |  | 4,941 |  | 4,914 |  | 387 | 7.9 \% |
|  | 94,660 |  | 91,691 |  | 87,754 |  | 81,807 |  | 81,849 |  | 12,811 | 15.7 \% |


|  | 734 |  | 734 |  | 734 |  | 734 |  | 734 |  | - | - \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 |  | 1 |  | 1 |  | 1 |  | 1 |  | - | - \% |
|  | 9,705 |  | 9,718 |  | 9,685 |  | 9,663 |  | 9,643 |  | 62 | 0.6 \% |
|  | 17,369 |  | 16,716 |  | 16,252 |  | 15,679 |  | 15,003 |  | 2,366 | 15.8 \% |
|  | (102) |  | (125) |  | (187) |  | (149) |  | (121) |  | 19 | (15.7)\% |
|  | $(14,514)$ |  | $(14,171)$ |  | $(13,473)$ |  | $(12,535)$ |  | $(11,842)$ |  | $(2,672)$ | 22.6 \% |
|  | 13,193 |  | 12,873 |  | 13,012 |  | 13,393 |  | 13,418 |  | (225) | (1.7)\% |
| \$ | 107,853 | \$ | 104,564 | \$ | 100,766 | \$ | 95,200 | \$ | 95,267 | \$ | 12,586 | 13.2 \% |

SYNCHRONY FINANCIAL
AVERAGE BALANCES, NET INTEREST INCOME AND NET INTEREST MARGIN
(unaudited, $\$$ in millions)

## Assets

Interest-earning assets
Interest-earning cash and equivalents
Securities available for sale
Loan receivables, including held for sale:
Credit cards
Consumer installment loans
Commercial credit products
Other
Total loan receivables, including held for sale
Total interest-earning assets
Non-interest-earning assets:
Cash and due from banks
Allowance for credit losses
Other assets
Total non-interest-earning assets

## Total assets

## Liabilities

Interest-bearing liabilities:
Interest-bearing deposit accounts
Borrowings of consolidated securitization entities Senior and subordinated unsecured notes

Total interest-bearing liabilities
Non-interest-bearing liabilities
Non-interest-bearing deposit accounts
Other liabilities

Total non-interest-bearing liabilities

## Total liabilities

Equity
Total equity
Total liabilities and equity
Net interest income
Interest rate spread ${ }^{(1)}$
Net interest margin

[^0]
## SYNCHRONY FINANCIAL

## BALANCE SHEET STATISTICS

(unaudited, $\$$ in millions, except per share statistics)

## BALANCE SHEET STATISTICS

Total common equity
Total common equity as a $\%$ of total assets

Tangible assets
Tangible common equity ${ }^{(1)}$
Tangible common equity as a $\%$ of tangible assets ${ }^{(1)}$
Tangible common equity per share ${ }^{(1)}$

| Quarter Ended |  |  |  |  |  |  |  |  |  | Mar 31, 2023 vs. <br> Mar 31, 2022 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\underset{2023}{\operatorname{Mar} 31,}$ | $\begin{gathered} \text { Dec 31, } \\ 2022 \\ \hline \end{gathered}$ |  | $\underset{2022}{\text { Sep } 30,}$ |  | $\begin{gathered} \text { June 30, } \\ 2022 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { Mar 31, } \\ 2022 \end{gathered}$ |  |  |  |  |
| \$ | 12,459 | \$ | 12,139 | \$ | 12,278 | \$ | 12,659 | \$ | 12,684 | \$ | (225) | (1.8)\% |
|  | 11.55 \% |  | 11.61 \% |  | 12.18 \% |  | 13.30 \% |  | 13.31 \% |  |  | (1.76)\% |
| \$ | 105,451 | \$ | 102,172 | \$ | 98,628 | \$ | 92,977 | \$ | 93,013 | \$ | 12,438 | 13.4 \% |
| \$ | 10,057 | \$ | 9,747 | \$ | 10,140 | \$ | 10,436 | \$ | 10,430 | \$ | (373) | (3.6)\% |
|  | 9.54 \% |  | 9.54 \% |  | 10.28 \% |  | 11.22 \% |  | 11.21 \% |  |  | (1.67)\% |
| \$ | 23.48 | \$ | 22.24 | \$ | 22.10 | \$ | 21.39 | \$ | 20.60 | \$ | 2.88 | 14.0 \% |

## REGULATORY CAPITAL RATIOS ${ }^{(2)(3)}$

Total risk-based capital ratio ${ }^{(4)}$
Tier 1 risk-based capital ratio ${ }^{(5)}$
Tier 1 leverage ratio ${ }^{(6)}$
Common equity Tier 1 capital ratio

| Basel III - CECL Transition |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| $15.4 \%$ | $15.0 \%$ | $16.5 \%$ | $17.4 \%$ | $17.2 \%$ |
| $13.3 \%$ | $13.6 \%$ | $15.2 \%$ | $16.1 \%$ | $15.9 \%$ |
| $11.6 \%$ | $12.3 \%$ | $13.2 \%$ | $13.8 \%$ | $13.9 \%$ |
| $12.5 \%$ | $12.8 \%$ | $14.3 \%$ | $15.2 \%$ | $15.0 \%$ |

(1) Tangible common equity ("TCE") is a non-GAAP measure. We believe TCE is a more meaningful measure of the net asset value of the Company to investors. For corresponding reconciliation of TCE to a GAAP financial measure, see Reconciliation of Non-GAAP Measures and Calculations of Regulatory Measures.
(2) Regulatory capital ratios at March 31, 2023 are preliminary and therefore subject to change.
 reflect $50 \%$ and $25 \%$, respectively, of the phase-in of CECL effects.
(4) Total risk-based capital ratio is the ratio of total risk-based capital divided by risk-weighted assets.
(5) Tier 1 risk-based capital ratio is the ratio of Tier 1 capital divided by risk-weighted assets.
(6) Tier 1 leverage ratio is the ratio of Tier 1 capital divided by total average assets, after certain adjustments.

## SYNCHRONY FINANCIAL

## PLATFORM RESULTS

(unaudited, \$ in millions)

HOME \& AUTO

| Purchase volume ${ }^{(1)}$ | \$ | 10,863 | \$ | 11,860 | \$ | 12,273 | \$ | 12,895 | \$ | 10,260 | \$ | 603 | 5.9 \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Period-end loan receivables | \$ | 29,733 | \$ | 29,978 | \$ | 29,017 | \$ | 27,989 | \$ | 26,532 | \$ | 3,201 | 12.1 \% |
| Average loan receivables, including held for sale | \$ | 29,690 | \$ | 29,402 | \$ | 28,387 | \$ | 27,106 | \$ | 26,406 | \$ | 3,284 | 12.4 \% |
| Average active accounts (in thousands) ${ }^{(3)}$ |  | 18,521 |  | 18,539 |  | 18,350 |  | 17,942 |  | 17,473 |  | 1,048 | 6.0 \% |
| Interest and fees on loans | \$ | 1,225 | \$ | 1,264 | \$ | 1,210 | \$ | 1,108 | \$ | 1,088 | \$ | 137 | 12.6 \% |
| Other income | \$ | 25 | \$ | 23 | \$ | 20 | \$ | 23 | \$ | 21 | \$ | 4 | 19.0 \% |
| DIGITAL |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Purchase volume ${ }^{(1)}$ | \$ | 12,261 | \$ | 14,794 | \$ | 12,941 | \$ | 12,463 | \$ | 11,196 | \$ | 1,065 | 9.5 \% |
| Period-end loan receivables | \$ | 24,944 | \$ | 25,522 | \$ | 22,925 | \$ | 21,842 | \$ | 21,075 | \$ | 3,869 | 18.4 \% |
| Average loan receivables, including held for sale | \$ | 24,982 | \$ | 23,931 | \$ | 22,361 | \$ | 21,255 | \$ | 21,160 | \$ | 3,822 | 18.1 \% |
| Average active accounts (in thousands) ${ }^{(3)}$ |  | 20,564 |  | 20,073 |  | 19,418 |  | 19,069 |  | 19,000 |  | 1,564 | 8.2 \% |
| Interest and fees on loans | \$ | 1,363 | \$ | 1,322 | \$ | 1,197 | \$ | 1,058 | \$ | 1,022 | \$ | 341 | 33.4 \% |
| Other income | \$ | 1 | \$ | (14) | \$ | (22) | \$ | (13) | \$ | (12) | \$ | 13 | (108.3)\% |
| DIVERSIFIED \& VALUE |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Purchase volume ${ }^{(1)}$ | \$ | 13,439 | \$ | 16,266 | \$ | 14,454 | \$ | 14,388 | \$ | 11,558 | \$ | 1,881 | 16.3 \% |
| Period-end loan receivables | \$ | 17,702 | \$ | 18,617 | \$ | 16,566 | \$ | 16,076 | \$ | 15,166 | \$ | 2,536 | 16.7 \% |
| Average loan receivables, including held for sale | \$ | 17,713 | \$ | 17,274 | \$ | 16,243 | \$ | 15,498 | \$ | 15,128 | \$ | 2,585 | 17.1 \% |
| Average active accounts (in thousands) ${ }^{(3)}$ |  | 20,807 |  | 20,386 |  | 19,411 |  | 19,026 |  | 19,201 |  | 1,606 | 8.4 \% |
| Interest and fees on loans | \$ | 1,070 | \$ | 1,023 | \$ | 935 | \$ | 826 | \$ | 826 | \$ | 244 | 29.5 \% |
| Other income | \$ | (14) | \$ | (42) | \$ | (19) | \$ | (35) | \$ | (9) | \$ | (5) | 55.6 \% |

HEALTH \& WELLNESS

| Purchase volume ${ }^{(1)}$ | \$ | 3,690 | \$ | 3,505 | , | 3,514 | \$ | 3,443 | \$ | 3,107 | \$ | 583 | 18.8 \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Period-end loan receivables | \$ | 12,581 | \$ | 12,179 | \$ | 11,590 | \$ | 10,932 | \$ | 10,407 | \$ | 2,174 | 20.9 \% |
| Average loan receivables, including held for sale | \$ | 12,309 | \$ | 11,846 | \$ | 11,187 | \$ | 10,596 | \$ | 10,251 | \$ | 2,058 | 20.1 \% |
| Average active accounts (in thousands) ${ }^{(3)}$ |  | 6,887 |  | 6,673 |  | 6,411 |  | 6,177 |  | 6,027 |  | 860 | 14.3 \% |
| Interest and fees on loans | \$ | 735 | \$ | 744 | \$ | 706 | \$ | 644 | \$ | 616 | \$ | 119 | 19.3 \% |
| Other income | \$ | 61 | \$ | 60 | \$ | 55 | \$ | 49 | \$ | 53 | \$ | 8 | 15.1 \% |
| LIFESTYLE |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Purchase volume ${ }^{(1)}$ | \$ | 1,302 | \$ | 1,498 | \$ | 1,374 | \$ | 1,431 | \$ | 1,195 | \$ | 107 | 9.0 \% |
| Period-end loan receivables | \$ | 5,971 | \$ | 5,970 | \$ | 5,686 | \$ | 5,558 | \$ | 5,381 | \$ | 590 | 11.0 \% |
| Average loan receivables, including held for sale | \$ | 5,919 | \$ | 5,772 | \$ | 5,610 | \$ | 5,443 | \$ | 5,379 | \$ | 540 | 10.0 \% |
| Average active accounts (in thousands) ${ }^{(3)}$ |  | 2,611 |  | 2,585 |  | 2,524 |  | 2,510 |  | 2,582 |  | 29 | 1.1 \% |
| Interest and fees on loans | \$ | 223 | \$ | 221 | \$ | 208 | \$ | 194 | \$ | 191 | \$ | 32 | 16.8 \% |
| Other income | \$ | 7 | \$ | 7 | \$ | 8 | \$ | 7 | \$ | 6 | \$ | 1 | 16.7 \% |

CORP, OTHER ${ }^{(4)}$

| Purchase volume ${ }^{(1)(2)}$ | $\$$ | 2 | $\$$ | - | $\$$ | 1 | $\$$ | 2,597 | $\$$ | 3,174 | $\$$ | $(3,172)$ | $(99.9) \%$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Period-end loan receivables | $\$$ | 198 | $\$$ | 204 | $\$$ | 228 | $\$$ | 277 | $\$$ | 355 | $\$$ | $(157)$ | $(44.2) \%$ |
| Average loan receivables, including held for sale | $\$$ | 202 | $\$$ | 211 | $\$$ | 250 | $\$$ | 3,514 | $\$$ | 4,423 | $\$$ | $(4,221)$ | $(95.4) \%$ |
| Average active accounts (in thousands $)^{(2)(3)}$ |  | 104 |  | 117 |  | 152 |  | 3,947 |  | 5,844 |  | $(5,740)$ | $(98.2) \%$ |
| Interest and fees on loans | $\$$ | - | $\$$ | 2 | $\$$ | 2 | $\$$ | 209 | $\$$ | 265 | $\$$ | $(265)$ | $(100.0) \%$ |
| Other income | $\$$ | $(15)$ | $\$$ | $(4)$ | $\$$ | 2 | $\$$ | 167 | $\$$ | 49 | $\$$ | $(64)$ | $(130.6) \%$ |

TOTAL SYF

| Purchase volume ${ }^{(1)(2)}$ | \$ | 41,557 | \$ | 47,923 | \$ | 44,557 | \$ | 47,217 | \$ | 40,490 | \$ | 1,067 | 2.6 \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Period-end loan receivables | \$ | 91,129 | \$ | 92,470 | \$ | 86,012 | \$ | 82,674 | \$ | 78,916 | \$ | 12,213 | 15.5 \% |
| Average loan receivables, including held for sale | \$ | 90,815 | \$ | 88,436 | \$ | 84,038 | \$ | 83,412 | \$ | 82,747 | \$ | 8,068 | 9.8 \% |
| Average active accounts (in thousands) ${ }^{(2)(3)}$ |  | 69,494 |  | 68,373 |  | 66,266 |  | 68,671 |  | 70,127 |  | (633) | (0.9)\% |
| Interest and fees on loans | \$ | 4,616 | \$ | 4,576 | \$ | 4,258 | \$ | 4,039 | \$ | 4,008 | \$ | 608 | 15.2 \% |
| Other income | \$ | 65 | \$ | 30 | \$ | 44 | \$ | 198 | \$ | 108 | \$ | (43) | (39.8)\% |

(1) Purchase volume, or net credit sales, represents the aggregate amount of charges incurred on credit cards or other credit product accounts less returns during the period.
(2) Includes activity and balances associated with loan receivables held for sale.
(3) Active accounts represent credit card or installment loan accounts on which there has been a purchase, payment or outstanding balance in the current month.
(4) Includes activity and balances associated with the Gap Inc. and BP portfolios which were both sold in 2Q 2022.

SYNCHRONY FINANCIAL
RECONCILIATION OF NON-GAAP MEASURES AND CALCULATIONS OF REGULATORY MEASURES ${ }^{(1)}$
(unaudited, $\$$ in millions, except per share statistics)

## COMMON EOUITY AND REGULATORY CAPITAL MEASURES ${ }^{(2)}$

GAAP Total equity
Less: Preferred stock
Less: Goodwill
Less: Intangible assets, net
Tangible common equity
Add: CECL transition amount
Adjustments for certain deferred tax liabilities and certain items in accumulated comprehensive income (loss) Common equity Tier 1

Preferred stock

## Tier 1 capital

Add: Subordinated deb
Add: Allowance for credit losses includible in risk-based capita
Total Risk-based capital

## ASSET MEASURES ${ }^{(2)}$

Total average assets
Adjustments for:
Add: CECL transition amount
Disallowed goodwill and other disallowed intangible assets
(net of related deferred tax liabilities) and other
Total assets for leverage purposes

## Risk-weighted assets - Basel III (fully phased-in)

## CECL FULLY PHASED-IN CAPITAL MEASURE

Tier 1 capital
Less: CECL transition adjustment
Tier 1 capital (CECL fully phased-in)
Add: Allowance for credit losses
Tier 1 capital (CECL fully phased-in) + Reserves for credit losses

## Risk-weighted asset

Less: CECL transition adjustment
Risk-weighted assets (CECL fully phased-in)

## TANGIBLE COMMON EQUITY PER SHARE

GAAP book value per share
Less: Goodwill
Less: Intangible assets, net
Tangible common equity per share

| Quarter Ended |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\begin{gathered} \hline \text { Mar 31, } \\ 2023 \end{gathered}$ |  | $\begin{gathered} \hline \text { Dec 31, } \\ 2022 \end{gathered}$ |  | $\begin{array}{r} \hline \text { Sep 30, } \\ \hline 2022 \\ \hline \end{array}$ |  | $\begin{gathered} \hline \text { Jun 30, } \\ \hline \end{gathered}$ |  | $\begin{gathered} \hline \text { Mar 31, } \\ \hline 2022 \\ \hline \end{gathered}$ |  |
| \$ | 13,193 | \$ | 12,873 | \$ | 13,012 | \$ | 13,393 | \$ | 13,418 |
|  | (734) |  | (734) |  | (734) |  | (734) |  | (734) |
|  | $(1,105)$ |  | $(1,105)$ |  | $(1,105)$ |  | $(1,105)$ |  | $(1,105)$ |
|  | $(1,297)$ |  | $(1,287)$ |  | $(1,033)$ |  | $(1,118)$ |  | $(1,149)$ |
|  | 10,057 | \$ | 9,747 | \$ | 10,140 | \$ | 10,436 | \$ | 10,430 |
|  | 1,146 |  | 1,719 |  | 1,719 |  | 1,719 |  | 1,719 |
|  | 270 |  | 293 |  | 419 |  | 391 |  | 371 |
| \$ | 11,473 | \$ | 11,759 | \$ | 12,278 | \$ | 12,546 | \$ | 12,520 |
|  | 734 |  | 734 |  | 734 |  | 734 |  | 734 |
| \$ | 12,207 | \$ | 12,493 | \$ | 13,012 | \$ | 13,280 | \$ | 13,254 |
|  | 740 |  | - |  | - |  | - |  | - |
|  | 1,233 |  | 1,220 |  | 1,142 |  | 1,099 |  | 1,106 |
| \$ | 14,180 | \$ | 13,713 | , | 14,154 | \$ | 14,379 | \$ | 14,360 |
| \$ | 105,842 | \$ | 102,206 | \$ | 98,694 | \$ | 96,073 | \$ | 95,556 |
|  | 1,146 |  | 1,719 |  | 1,719 |  | 1,719 |  | 1,719 |
|  | $(2,081)$ |  | $(2,046)$ |  | (1,776) |  | $(1,878)$ |  | $(1,964)$ |
| \$ | $\underline{\text { 104,907 }}$ | \$ | $\underline{\text { 101,879 }}$ | \$ | $\underline{\text { 98,637 }}$ | \$ | $\underline{\text { 95,914 }}$ | \$ | $\underline{\text { 95,311 }}$ |
| \$ | 91,873 | \$ | 91,596 | \$ | 85,664 | \$ | 82,499 | \$ | 83,251 |
| \$ | 12,207 | \$ | 12,493 | \$ | 13,012 | \$ | 13,280 | \$ | 13,254 |
|  | $(1,146)$ |  | $(1,719)$ |  | $(1,719)$ |  | $(1,719)$ |  | $(1,719)$ |
| \$ | 11,061 | \$ | 10,774 | \$ | 11,293 | \$ | 11,561 | \$ | 11,535 |
|  | 9,517 |  | 9,527 |  | 9,102 |  | 8,808 |  | 8,651 |
| \$ | 20,578 | \$ | 20,301 | \$ | 20,395 | \$ | 20,369 | \$ | 20,186 |
| \$ | 91,873 | \$ | 91,596 | \$ | 85,664 | \$ | 82,499 | \$ | 83,251 |
|  | (580) |  | (870) |  | (870) |  | (870) |  | (870) |
| \$ | 91,293 | \$ | 90,726 | \$ | 84,794 | \$ | 81,629 | \$ | 82,381 |
| \$ | 29.08 | \$ | 27.70 | \$ | 26.76 | \$ | 25.95 | \$ | 25.06 |
|  | (2.58) |  | (2.52) |  | (2.41) |  | (2.27) |  | (2.18) |
|  | (3.02) |  | (2.94) |  | (2.25) |  | (2.29) |  | (2.28) |
| \$ | 23.48 | \$ | 22.24 | \$ | 22.10 | \$ | 21.39 | \$ | 20.60 |

(1) Regulatory measures at March 31, 2023 are presented on an estimated basis.
(2) Capital ratios reflect the phase-in of an estimate of CECL's effect on regulatory capital over a three-year transitional period beginning in the first quarter of 2022 through 2024 . Capital ratios for 2023 and 2022 reflect $50 \%$ and $25 \%$, respectively, of the phase-in of CECL effects.

SYNCHRONY FINANCIAL
RECONCILIATION OF NON-GAAP MEASURES (Continued)
(unaudited, $\$$ and accounts in millions)

## PURCHASE VOLUME

Purchase Volume
Less: Gap and BP Purchase volume
Core Purchase volume

## LOAN RECEIVABLES

Loan receivables
Less: Gap and BP Loan receivables

## Core Loan receivables

## AVERAGE ACTIVE ACCOUNTS

Average active accounts
Less: Gap and BP Average active accounts
Core Average active accounts

## NEW ACCOUNTS

New accounts
Less: Gap and BP New accounts

## Core New accounts

| Quarter Ended |  |  |  |
| :---: | :---: | :---: | :---: |
| $\begin{gathered} \hline \text { Mar 31, } \\ 2023 \end{gathered}$ |  | $\begin{gathered} \hline \text { Mar 31, } \\ 2022 \end{gathered}$ |  |
| \$ | 41,557 | \$ | 40,490 |
|  | - |  | $(3,173)$ |
| \$ | 41,557 | \$ | 37,317 |
| \$ | 91,129 | \$ | 78,916 |
|  | (80) |  | (234) |
| \$ | 91,049 | \$ | 78,682 |
|  | 69.5 |  | 70.1 |
|  | (0.1) |  | (5.8) |
|  | 69.4 |  | 64.3 |
| 5.2 |  |  | 5.5 |
| - |  |  | (0.3) |
| 5.2 |  |  | 5.2 |


[^0]:    (1) Interest rate spread represents the difference between the yield on total interest-earning assets and the rate on total interest-bearing liabilities.
    (2) Net interest margin represents net interest income divided by average interest-earning assets.

