

Datavault AI Reports First Quarter 2025 Results; Eyes Transformational Growth Ahead

- Introduces 2H 2025 revenue target of \$12 million to \$15 million
- Reiterates 2026 revenue target of \$40 million to \$50 million
- Datavault AI will host a business update call on May 20, 2025, at 9:00 AM ET to review recent progress and strategic initiatives

BEAVERTON, Ore.--(BUSINESS WIRE)-- Datavault AI Inc. (Nasdaq: DVLT), a leader in Aldriven data experience, valuation and monetization, reported first quarter 2025 financial results in its Form 10-Q, which was filed on May 14, 2025. The Company reaffirmed its 2026 revenue target of \$40 million to \$50 million and anticipates \$12 million to \$15 million in revenue in the second half of 2025. In addition, the Company expects close of its acquisition of CompuSystems, Inc. (CSI) during the week of May 19, 2025.

"We continue to build momentum around our core data monetization technologies with key partnerships and commercial breakthroughs," said Nathaniel T. Bradley, CEO of Datavault AI. "While the first quarter results reflect deliberate, investment-heavy execution, our operational pipeline and the pending CSI acquisition position us to begin unlocking meaningful, high-margin revenue in the second half of this year with accelerating growth in 2026."

Strategic & Commercial Highlights

- **CSI Acquisition Closing**: Shareholders approved the acquisition of CSI; closing is expected the week of May 19. The transaction is expected to drive revenue expectations in the second half of 2025 and position DVLT to scale faster.
- **IBM's Partner Plus:** Joined this program that will enhance Al-driven data monetization and leverage IBM watsonx[™] to improve Datavault's Al agents and integrates with CLEAR for identity verification.
- **ADIO® license to NYIAX**: The Company's patented ADIO® technology was licensed to NYIAX, introducing ultrasonic advertising that delivers data over sound, aiming to revolutionize digital advertising with a privacy-first approach.
- Collaboration with Kove IO: Announced a secure, tokenized data vending solution at IBM Think 2025. The platform integrates Kove's software-defined memory with Datavault's Data Vault®, enabling real-time, encrypted data transactions without moving raw data.
- Deal with the NFL Alumni Association: Furthered the Company's VerifyU commercialization strategy through a 3-year deal with the NFL Alumni Association to mint immutable tokens for NFL alumni, enhancing access to benefits and creating new revenue streams
- Brand Visibility: Featured at IBM Think 2025, CES, and the White House Historical

Association, highlighting breakthrough applications in secure data vending, ultrasonic advertising, and digital identity.

Investor Conference Call on May 20, 2025

Datavault will host an investor call to review business progress and discuss the CSI acquisition:

Date: Tuesday, May 20, 2025 Time: 9:00 AM ET Webcast & Presentation: <u>https://ir.datavaultsite.com/news-events/ir-calendar</u> Dial-in: 1-833-366-1124 (US), 1-412-317-0702 (Intl) Replay Available: Webcast replay will be available approximately one hour after the end of the call and will be available for 90 days, at the above webcast link. A telephonic replay will be available through May 27, 2025, and may be accessed by calling 1- 877-344-7529 (US) or 1-412-317-0088 (Intl) and using access code 8794302.

About Datavault Al Inc.

Datavault AI Inc. (Nasdaq: DVLT) is a next-generation data licensing and monetization company. Its patented platform empowers secure data valuation, exchange, and AI-driven monetization—enabling businesses and creators to unlock the true value of their data assets across cloud, Web 3.0, and experiential computing landscapes.

Learn more at: www.dvlt.ai

Forward Looking Statements Disclaimer

This press release contains "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995, as amended, and other securities laws. Words such as "expect," "will," "anticipates," "estimates" and variations of such words and similar future or conditional expressions are intended to identify forward-looking statements. Such forward-looking statements, including statements herein regarding our business opportunities and prospects, strategy, future revenue expectations, licensing initiatives, recent funding and M&A activities as well as our plans to integrate acquired businesses and technologies, are necessarily based upon estimates and assumptions that, while considered reasonable by us and our management, are inherently uncertain. Readers are cautioned not to place undue reliance on these forward-looking statements. Actual results may differ materially from those indicated by these forward-looking statements as a result of various risks and uncertainties including, but not limited to, the following: the risk that we are unable to satisfy all closing conditions in connection with the senior notes issuance described above, and the acquisition of certain assets from CSI; our ability to successfully integrate all IP that we have acquired; risks regarding our ability to utilize the assets we acquire to successfully grow our market share; risks regarding our ability to open up new revenue streams as a result of the various agreements we have entered into and assets we have acquired; our current liquidity position and the need to obtain additional financing to support ongoing operations; general market, economic and other conditions; our ability to continue as a going concern; our ability to maintain the listing of our common stock on Nasdag; our ability to manage costs and execute on our operational and budget plans; our ability to achieve our financial goals; the degree to which our licensees implement the licensed

technology into their products, if at all; the timeline to any such implementation; risks related to technology innovation and intellectual property, and other risks as more fully described in our filings with the U.S. Securities and Exchange Commission. The information in this press release is provided only as of the date of this press release, and we undertake no obligation to update any forward-looking statements contained in this communication based on new information, future events, or otherwise, except as required by law.

View source version on businesswire.com: <u>https://www.businesswire.com/news/home/20250515124694/en/</u>

Investors:

datavaultinvestors@allianceadvisors.com

Source: Datavault Al