



NASDAQ: WISA

The New Industry Standard for Immersive Wireless Sound

**Q1 2021 Investor Presentation
May 12, 2021**

Forward Looking Statements



This presentation of Summit Wireless Technologies, Inc. (NASDAQ: WISA) (the “Company” or “WISA”) contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. Readers are cautioned not to place undue reliance on these forward-looking statements. Actual results may differ materially from those indicated by these forward-looking statements as a result of risks and uncertainties impacting Summit Wireless’ business including, current macroeconomic uncertainties associated with the COVID-19 pandemic, our the ability to predict the timing of design wins entering production and the potential future revenue associated with design wins; rate of growth; the ability to predict customer demand for existing and future products and to secure adequate manufacturing capacity; consumer demand conditions affecting customers’ end markets; the ability to hire, retain and motivate employees; the effects of competition, including price competition; technological, regulatory and legal developments; developments in the economy and financial markets and other risks detailed from time to time in Summit Wireless’ filings with the Securities and Exchange Commission, including those described in “Risk Factors” in our Annual Report on Form 10-K for the year ended December 31, 2020 filed with the SEC March 16, 2021, as revised or updated for any material changes described in any subsequently-filed Quarterly Reports on Form 10-Q, including the one we anticipate filing with the SEC on May 12, 2021. The information in this presentation is as of the date hereof and the Company undertakes no obligations to update unless required to do so by law.

* WiSA Ready TVs, gaming PCs and console systems are "ready" to transmit audio to WiSA Certified speakers when a WiSA USB Transmitter is plugged in and a user interface is activated through an APP or product design like LG TVs.

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Summit Wireless



Summit Wireless is a leading provider of **immersive, wireless sound technology** for intelligent devices & next-generation home entertainment systems

Summit Wireless

NASDAQ: WISA



Markets and sells ASICS, modules & IP that is integrated into leading TV & speaker brands



Association with 70+ leading CE brands implementing WiSA global interoperability standard

25+ Brands Shipping Summit Wireless' Technology



2021 Shipping Display Members



Bang & Olufsen

Hisense

Skyworth

5th Display Brand

6th Display Brand

Strategic Partners



THX

Hansong

2021 Shipping Members



Bang & Olufsen



Klipsch®



SAVANT

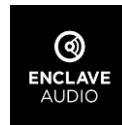
LOVESAC
Designed for Life® Furniture Co.



almando
NO LIMITS TO YOUR HOME ENTERTAINMENT

Platin

DYNAUDIO



Sa System Audio A/S

buchardt
DENMARK

LOG



GOLDMUND
SWISS MADE

WHARFEDALE



The EC LIVING
BY ELECTROCOMPANET

VEDDAN

lexicon®

Davone

wecler

PIEGA
SWITZERLAND

Driving 2021 – 2022 Growth



SUMMIT
WIRELESS



- SoundSend providing universal, low-cost WiSA connectivity
- WiSA Wave: 1M visitors projected for 2021
- Next-Gen Discovery Wi-Fi technology broadening the market through lower cost

Growth Drivers

SoundSend

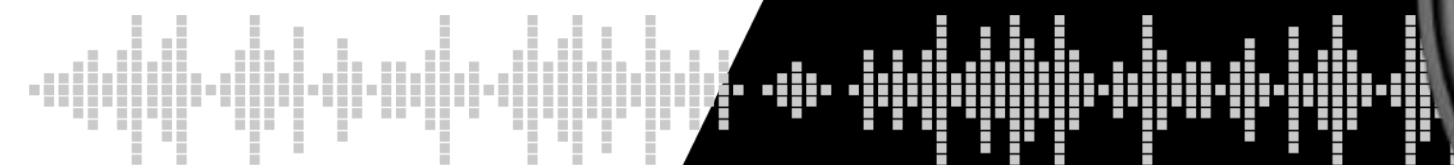
Launch Q4 2020

WiSA Wave

Launch Q3 2020

**Next-Gen
Discovery
WiFi Module**

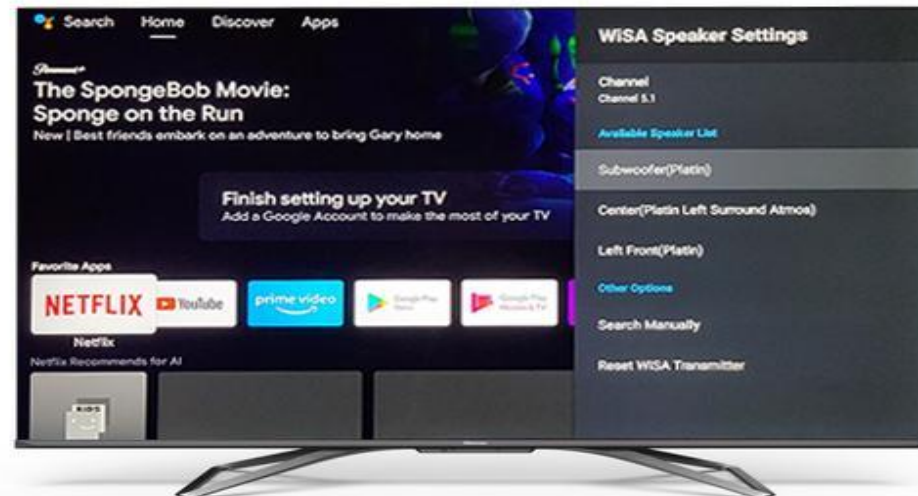
Launch Q1 2021



LG and Hisense Launch 2021 WiSA Ready TVs



Set up and tuning controls are in the TV user interface and use the TV remote.



Multiple New Speakers

Bang and Olufsen (B&O)



Lithe for Dolby Atmos



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Harman Radiance



Onkyo Sound Sphere



WiSA SoundSend Certified



- Won four awards to-date
- Pushing new software update for enhanced features and performance in May
- Starting international distribution this quarter

The Wave Driving WiSA Market Expansion



Expanding the WiSA Association to a consumer facing platform to drive retail sales:

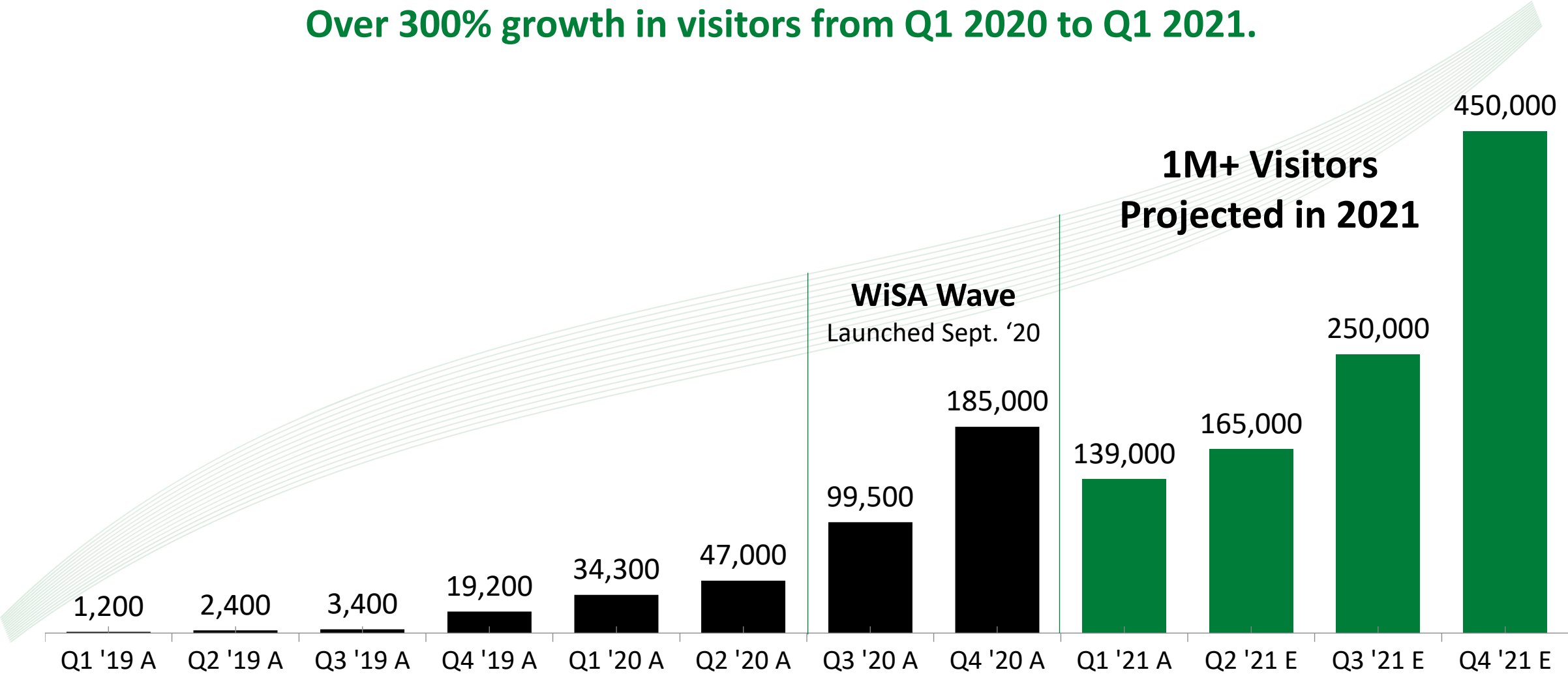
- Increasing consumer visits and consumer education of WiSA's benefits
- Expanding the WiSA category of products for the consumer, retailer, and brands
- Lowering direct to consumer marketing costs when shared across brands



WiSA Wave Accelerating Web Traffic



Over 300% growth in visitors from Q1 2020 to Q1 2021.



New WiSA Wave



- Leveraging WiSA's analytics to
 - Lower direct to consumer marketing costs for our members
 - Increase WiSA category awareness and product sales
- Appointed digital marketing executive Wendy Wilson to the board
 - VP of Marketing for Chargepoint, one of the world's largest EV charging networks
 - Experience includes Disney, Jive, and Yahoo!
- Opening the WiSA Amazon store, allows
 - WiSA products being sold on Amazon to be highlighted in the category
 - Bundle and merchandising promos with WiSA Ready TVs, transmitters, and speakers
 - Simple WiSA search for consumers to easily find the broad range of available certified products

Q1 '21: Another Record Revenue



Q1 '21

- \$1.2M revenue, up 181% vs. Q1 '20
- GM 25.6%, vs. 23.9% in Q4 '20 & 15.3% in Q1 '20
- Opex \$3.0M, including \$0.3M of non-cash charges, below guidance of \$3.2M

Cash & Cash Equivalents

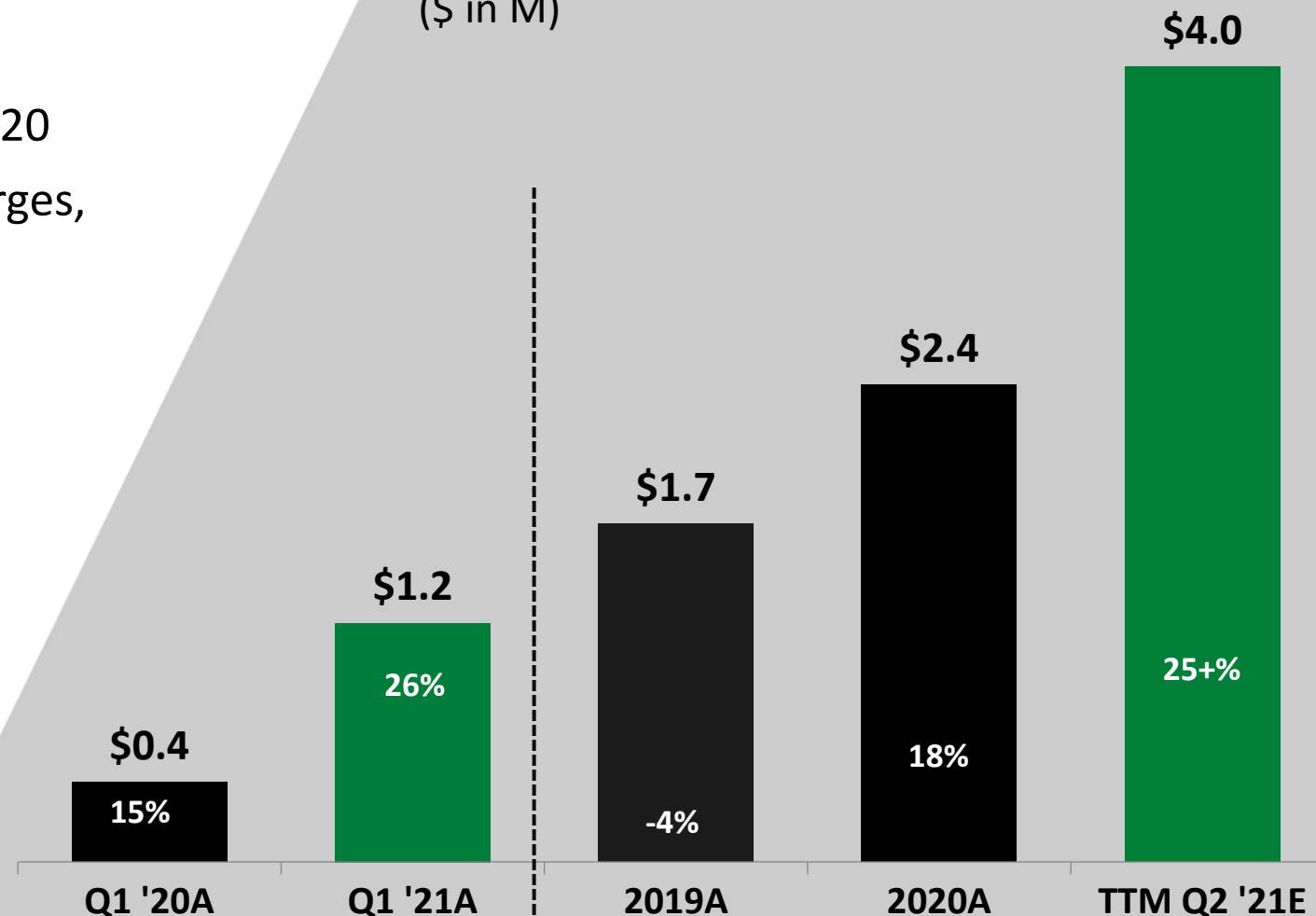
- \$9.7M at 3/31/21

Q2 '21 Guidance

- Revenue expected to be 250+% vs. Q2 '20
- GM expected to improve sequentially, up from 25.6% in Q1 '21
- Opex expected to be ~\$3.1M, including \$0.4M of non-cash charges

Revenue & Gross Margin

(\$ in M)



Ecosystem Built, Traffic Growing, Products Launching



Expanding Market

CE & OEMs embedding audio standard to intelligent devices & next-gen home entertainment



Global
Interoperability
Standard



Hisense

BANG & OLUFSEN

Skyworth

ONKYO
IMAGINATIVE SIGHT & SOUND



Klipsch

KEF



System Audio A/S

DYNAUDIO



Platin

LOVESAC
Designed for Life Furniture Co.

buchardt
DENMARK

ENCLAVE AUDIO

IP Portfolio and TM

15 patents issued/pending covering key claims + WiSA™

Paradigm Shifts
Create Opportunity



Personal



Whole House

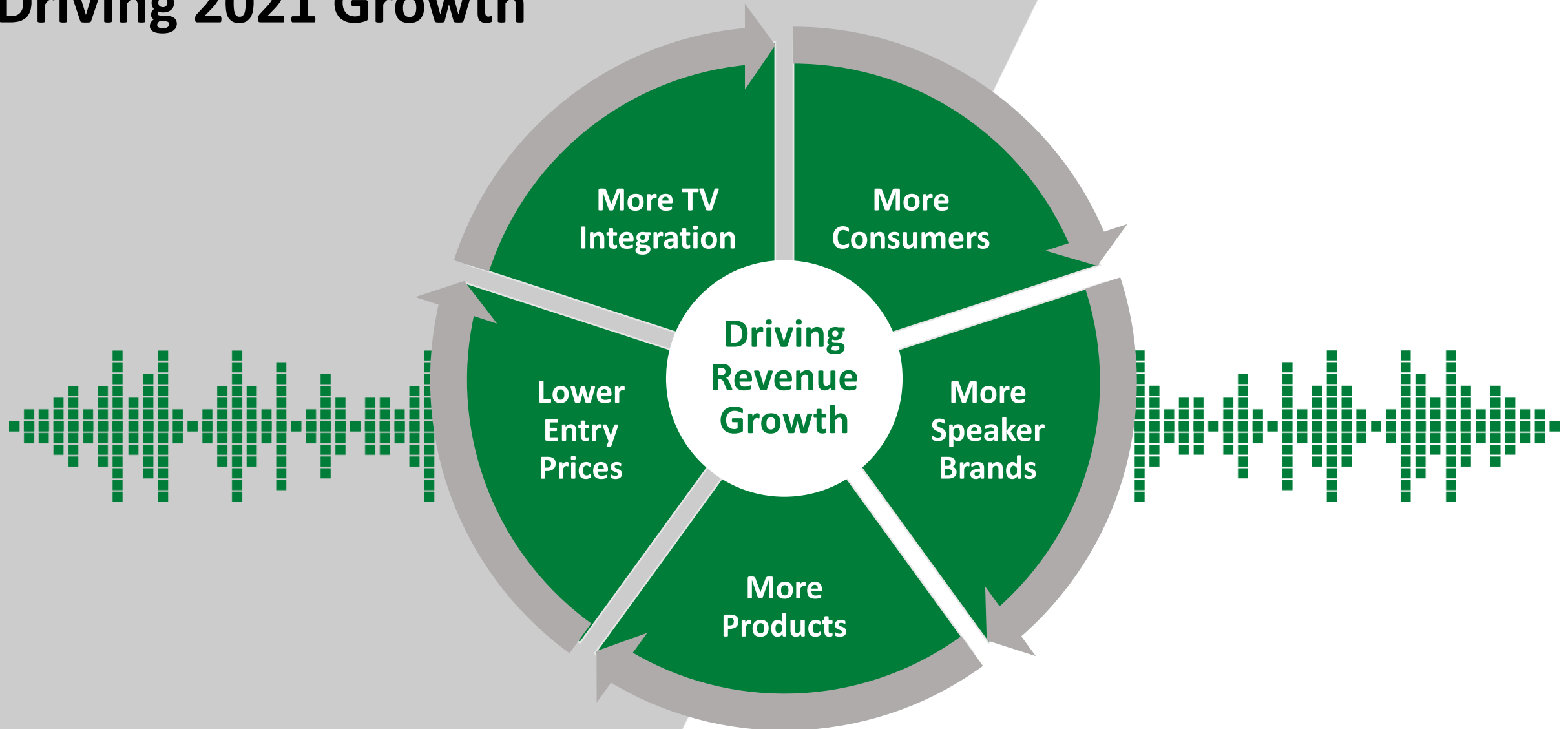


Immersive Sound

Attractive & Highly
Scalable Model

- Growth drivers: SoundSend, WiSA Wave, next-gen Discovery WiFi module
- Expanding ecosystem: Consumers, speaker brands, products, lower prices, TV integration

Thriving WiSA Ecosystem Driving 2021 Growth





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