# Q2 FY25 Earnings Presentation



May 1, 2025



**Advancing** the world of health<sup>TM</sup>

## Caution Concerning Forward-looking Statements

This presentation and accompanying webcast contain certain estimates and other forward-looking statements (as defined under Federal securities laws) regarding BD's future prospects and performance, including, but not limited to, future revenues, margins, earnings per share, leverage targets, capital deployment and the contemplated separation of BD's Biosciences and Diagnostic Solutions business. All such statements are based upon current expectations and assumptions of BD and involve a number of business risks and uncertainties. Actual results could vary materially from anticipated results described, implied or projected in any forward-looking statement. For a further discussion of certain factors that could cause our actual results to differ from our expectations in any forward-looking statements, see our May 1, 2025 earnings press release and our latest Annual Report on Form 10-K and other filings with the SEC. BD expressly disclaims any undertaking to update or revise any forward-looking statements set forth herein to reflect events or circumstances after the date hereof, except as required by applicable laws or regulations. The guidance in this presentation is only effective as of the date given, May 1, 2025 and will not be updated or affirmed unless and until we publicly announce updated or affirmed guidance. Distribution or reference of this deck following May 1, 2025 does not constitute BD re-affirming guidance.

## Caution Concerning Non-GAAP Financial Measures

To supplement financial measures prepared in accordance with generally accepted accounting principles in the United States ("GAAP"), we use financial measures not prepared in accordance with GAAP, including revenue growth rates on a currency-neutral and organic basis, adjusted diluted earnings per share, adjusted operating margin, adjusted gross margin, net leverage, and free cash flow. BD management believes that the use of non-GAAP measures to adjust for items that are considered by management to be outside of BD's underlying operational results or that affect period to period comparability helps investors to gain a better understanding of our performance compared to prior periods, to analyze underlying trends in our businesses, to analyze our operating results, and to understand future prospects. Management uses these non-GAAP financial measures to measure and forecast the company's performance, especially when comparing such results to previous periods or forecasts. We believe presenting such adjusted metrics provides investors with greater transparency to the information used by BD management for its operational decision-making and for comparison for other companies within the medical technology industry. Although BD's management believes non-GAAP results are useful in evaluating the performance of its business, its reliance on these measures is limited since items excluded from such measures may have a material impact on BD's net income, earnings per share or cash flows calculated in accordance with GAAP. Therefore, management typically uses non-GAAP results in conjunction with GAAP results to address these limitations. BD strongly encourages investors to review its consolidated financial statements and publicly filed reports in their entirety and cautions investors that the non-GAAP measures used by BD may differ from similar measures used by other companies, even when similar terms are used to identify such measures. Non-GAAP measures should not be considered replacements for, and should be read togethe

Reconciliations of these and other non-GAAP measures to the comparable GAAP measures are included in the financial tables at the end of this presentation and in our May 1, 2025 earnings press release. Within these financial tables, certain columns and rows may not add due to the use of rounded numbers. Percentages and earnings per share amounts presented are calculated from the underlying amounts. Current and prior-year adjusted diluted earnings per share results exclude, among other things, the impact of purchase accounting adjustments, integration and restructuring costs, transaction costs, separation related costs, certain regulatory costs, certain product remediation costs, certain legal matters, certain investment gains and losses, certain asset impairment charges, and certain pension settlement costs.

We also provide these measures, as well as revenue growth rates, on a currency-neutral basis after eliminating the effect of foreign currency translation, where applicable. We calculate foreign currency-neutral percentages by converting our current-period local currency financial results using the prior period foreign currency exchange rates and comparing these adjusted amounts to our current-period results. Reconciliations of these amounts to the most directly comparable GAAP measures are included in the financial tables at the end of this presentation and in our May 1, 2025 earnings press release.



O2 FY25 EARNINGS PRESENTATION MAY 1, 2025

## Basis of Presentation

All dollar amounts presented are USD (\$) in millions, unless otherwise indicated, except per share figures. FXN denotes currency-neutral basis. Revenue year-over-year change comparisons are on an FXN basis unless otherwise noted.

Organic Revenue growth denotes foreign currency neutral revenues adjusted for the incremental revenue attributable to acquisitions and the revenue decline attributable to divestitures during the first 12 months post-acquisition/divestiture.

Adjusted revenues excludes the recognition of accruals resulting from developments relating to the Italian government medical device pay back legislation, as well as another legal matter, and which substantially relate to years prior to fiscal year 2024.

References to "FY" refer to BD's fiscal year, which ends September 30.

New BD refers to BD post the separation of the Biosciences and Diagnostic Solutions business unit from BD.

## Guidance Considerations

Tariff commentary is based on tariff policies as of April 30th and does not include any of the tariffs that have been announced but currently are delayed or threatened. International trade policies, trade restrictions and tariffs are rapidly evolving and there can be no assurance as to how the landscape may change and what the ultimate impact on our guidance and results of operations will be.

Guidance does not contemplate a more significant escalation of macro complexity. Effective tax rate guidance assumes no major legislative or regulatory changes; it is not unusual for the rate to fluctuate quarterly given timing of discrete items. Estimated full year foreign currency impact reflects actual rates to date and current spot rates for the remainder of the year.

The company's expected adjusted diluted EPS and adjusted operating margin for fiscal 2025 excludes potential charges or gains that may be recorded during the fiscal year, such as, among other things, the non-cash amortization of intangible assets, acquisition-related charges, separation-related costs, and certain tax matters. BD does not attempt to provide reconciliations of forward-looking adjusted diluted non-GAAP EPS and adjusted operating margin guidance to the comparable GAAP measure because the impact and timing of these potential charges or gains is inherently uncertain and difficult to predict and is unavailable without unreasonable efforts. In addition, the company believes such reconciliations would imply a degree of precision and certainty that could be confusing to investors. Such items could have a substantial impact on GAAP measures of BD's financial performance. We also present our estimated adjusted revenue and organic revenue growth for our 2025 fiscal year after adjusting for the illustrative impact of foreign currency translation. BD believes that this adjustment allows investors to better evaluate BD's anticipated underlying earnings performance for our 2025 fiscal year in relation to our underlying 2024 fiscal year performance.

Estimated adjusted revenues excludes the recognition of accruals resulting from developments relating to the Italian government medical device pay back legislation, as well as another legal matter, and which substantially relate to years prior to fiscal year 2024. Estimated organic revenue growth denotes foreign currency neutral adjusted revenues further adjusted for the incremental revenue attributable to acquisitions and the revenue decline attributable to divestitures during the first 12 months post-acquisition/divestiture.



O2 FY25 FARNINGS PRESENTATION MAY 1 2025

## Q2 FY25 Key Highlights

- ✓ Q2 organic growth impacted by a **difficult operating environment**
- Exceeded our earnings expectations through quality gross margin improvement (+190 bps YoY) fueled by strong BD Excellence momentum
- ✓ Separation of Biosciences and Diagnostics business is advancing as scheduled and is expected to unlock compelling value for both New BD and separated business
- ✓ Navigating tariff impacts through advanced supply chain capabilities, regionalized manufacturing footprint and scaled leadership positions
- ✓ Updated adjusted EPS guidance reflects 8% growth at the mid-point, inclusive of the estimated tariff impact

"Our BD Excellence operating system is driving continued margin expansion and increasing investment in our commercial organization and innovation, and we believe we are well positioned to accelerate growth as markets recover."

Tom Polen BD Chairman, CEO and President

# Strong pipeline progression including key product launches with sizable revenue opportunities

# Expanding into new Advanced Tissue Regeneration applications



### Phasix™ ST Umbilical Hernia Patch

- Launched in Q2 FY25
- Expands Phasix™ portfolio, providing the first and only fully absorbable, hernia patch on the market designed specifically for umbilical hernias
- Positive clinician feedback with sales ahead of expectations

# Advancing infusion pump technologies globally



## BD Alaris™ Infusion System

# BD neXus Infusion Platform

- Received BD Alaris<sup>™</sup> 510(k) clearance for updates including cybersecurity enhancements and EtCO<sub>2</sub> monitor hardware, an important safety mechanism unique to BD
- Launched BD neXus next-generation infusion pump platform designed for the EMEA region

# Increasing lab productivity and resolving complex biology



### FACSDiscover™ A8 Cell Analyzer\*

- On track for Q3 FY25 launch
- Brings the power of BD SpectralFX™ and BD
   CellView™ technologies to the analyzer segment
- Initial instruments already placed with U.S. and FMFA customers



## Q2 FY25 Consolidated Performance Summary

Revenue

**\$5.3B** +6.0% FXN +0.9% Organic Adj. Operating Margin

24.9%

+60 bps YoY

Adj. Diluted EPS

\$3.35

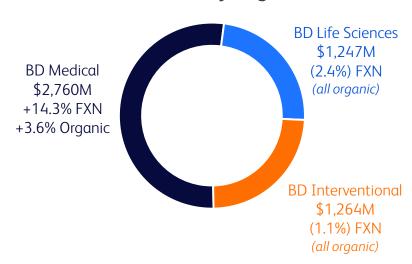
+5.7% YoY

Operating Cash Flow

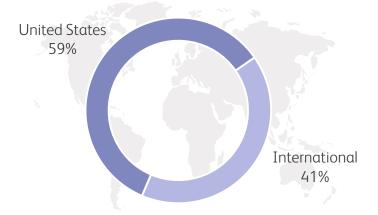
\$0.9B

YTD

## Revenue by segment



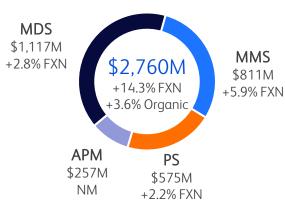
## Revenue by geography





## Q2 FY25 Segment Revenue and Key Highlights





#### **Medication Delivery Solutions**

Strong volume growth in Vascular Access Management and hypodermic products in the U.S., partially offset by China VoBP, as expected

#### **Medication Management Solutions**

Double-digit growth in Infusion driven by BD Alaris™, partially offset by timing in Dispensing Solutions

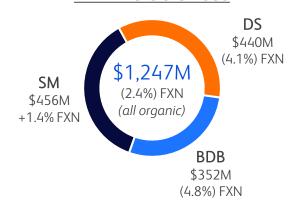
#### **Pharmaceutical Systems**

Double-digit growth in Biologics, partially offset by lower market demand for anticoagulant products

#### **Advanced Patient Monitoring**

Strong volume growth across the portfolio driven by adoption of Acumen  $IQ^{TM}$ , as well as demand for Swan-Ganz<sup>TM</sup> catheters and pressure monitoring devices used in the ICU

#### **BD** Life Sciences



#### Specimen Management<sup>(1)</sup>

Solid growth in the U.S. BD Vacutainer™ portfolio, partially offset by China

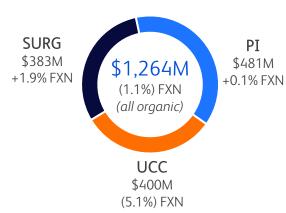
#### Diagnostic Solutions<sup>(1)</sup>

Performance driven by BD BACTEC™ as customers were slow to return to prior testing volumes following the supply disruption resolution, partially offset by double-digit growth in BD MAX™ IVD

#### **Biosciences**

Performance driven by lower research instrument demand globally, particularly in the government and academic sectors impacted by research funding levels, partially offset by continued growth in research reagents

#### **BD** Interventional



#### Surgery

Double-digit growth in Phasix<sup>™</sup> hernia resorbable scaffold and HSD growth in Biosurgery, partially offset by a pricing adjustment in legacy U.S. Hernia

#### Peripheral Intervention

Strong underlying performance in the U.S. across all platforms, partially offset by a decline in China. Performance also reflects the comparison to prioryear licensing revenue

#### **Urology and Critical Care**

Performance reflects an outsized prior-year licensing comparison, partially offset by HSD growth across UCC which was led by double-digit growth in the PureWick™ franchise from continued adoption of Male and Female portfolios

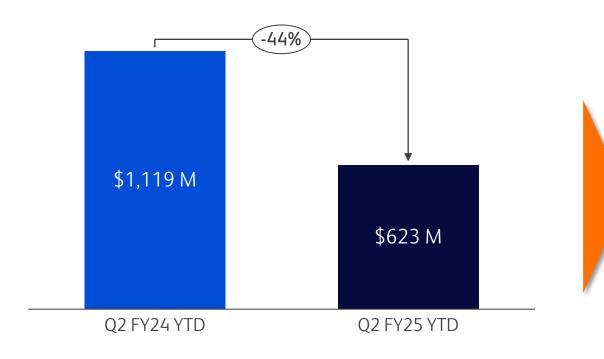


# Q2 FY25 Adjusted Income Statement

(As adjusted) \$ in millions, except per share data	Q2 FY25	Q2 FY24	Υ/Υ Δ
Revenues	\$5,272	\$5,045	4.5%*
Organic revenue growth			0.9%
Gross Profit	\$2,896	\$2,674	8.3%
Gross margin	54.9%	53.0%	190 bps
SSG&A	\$1,283	\$1,172	9.5%
% of revenues	24.3%	23.2%	110 bps
R&D	\$300	\$284	5.8%
% of revenues	5.7%	5.6%	10 bps
Other Operating (Income) expense, net	\$3	(\$10)	129.2%
Operating Income	\$1,310	\$1,228	6.7%
Operating margin	24.9%	24.3%	60 bps
Interest / Other, net	(\$157)	(\$124)	27.3%
Tax Rate	16.3%	16.6%	(30 bps)
Net Income	\$965	\$921	4.7%
Average diluted common shares	288	290	
Earnings per Share	\$3.35	\$3.17	5.7%



## Q2 FY25 YTD Free Cash Flow



- As expected, YTD Free Cash Flow reflects the timing of planned one-time cash payments
- BD Excellence operating system continues to yield productivity gains, driving capex leverage
- Committed to \$1B share buyback by the end of the calendar year with \$750M repurchased YTD
- Net leverage of 2.9x, continue to make progress towards ~2.5x de-leveraging commitment

## FY25 Guidance Summary

	May 1, 2025	February 5, 2025	Commentary
Estimated Total Company Revenue	~\$21.8B to \$21.9B	~\$21.7B to \$21.9B	Segment growth expectations relative
Adjusted Revenue Growth (FXN) Organic Revenue Growth (FXN)	Revenue Growth (FXN) 3.0% to 3.5% 4.0% to 4.5%	8.8% to 9.3% 4.0% to 4.5% (includes absorbing ~125 bps impact	to BDX organic growth range: Medical above, Life Sciences below and Interventional above
	from expected China decline + Biosciences and Pharmaceutical Systems market dynamics)	from expected China decline + Bioscience-Pharma dynamics)	<ul> <li>Estimated full-year FX impact of         ~(10 bps) or (\$20M) based on current         spot rates (Euro = 1.13 USD)</li> </ul>
Adjusted Diluted Earnings Per Share	\$14.06 to \$14.34 +7.0% to 9.1% vs. \$13.14 in FY24	\$14.30 to \$14.60 +8.8% to 11.0% vs. \$13.14 in FY24	<ul> <li>Includes estimated tariff impact of (25¢)</li> <li>Estimated full-year FX impact of ~(40bps) or ~(5¢) based on current</li> </ul>
			spot rates (Euro = 1.13 USD)

Note: indicates change in guidance



## Corporate Sustainability: Together We Advance









Named one of
America's
Climate Leaders
in 2025 by USA TODAY

# Appendix



# Our innovation pipeline - Over 100 new product launches expected by FY25<sup>(1)</sup>

## Recent innovation driving growth



**BD** Alaris Infusion System



**BD®** Intraosseous Vascular Access System



HemoSphere Alta™ **Smart Recovery** Monitor



PIVO™ Pro + BD Nexiva™ with NearPort™ IV Access



ForeSight IQ™

**Smart Sensors** 

Ultrasound



BD Neopak™ XtraFlow™

## Near and mid-term catalysts



BD neXus Infusion Platform



BD Libertas™ 5mL



Next Gen Central Catheter (RICC)

Central Fill



Select pipeline products



BD Intelliport™ BD Evolve™ System



Next Gen PFS for GLP-1's



Next-Gen Blister Inspection



BD Libertas™



Next Gen Noninvasive Sensors



U.S. NextGen Infusion



FACSDiscover™ S8 Cell Sorter 3, 4, and 5 Laser Configurations



BD Horizon™ Reagents



FACSDuet™ Premium



BD Rhapsody™ **HT Xpress** 



BD COR™ MX Module & BD COR™ Assays

- · Onclarity HPV / ext genotyping
- CT/GC/TV2
- Respiratory Panel
- Vaginal Panel
- Self / home collection (HPV)



Next-Gen Kiestra™ Total Lab Automation



RealBlue™ & RealYellow™

Next-Gen Pvxis

Medstation™



Next-Gen BACTEC™ Synapsys™ ID/AST

PureWick™ Portable



FACSDiscover<sup>™</sup> A7 **Analyzer** 





BD Vacutainer® **AccuSTAT** 



BD MAX™ assavs STI







BD COR™ Assays / capabilities



• Enteric Panels



POC Molecular



Hiahlander<sup>™</sup> 014 PTA Balloon



PureWick™ Flex Female **External Catheter** 

O2 FY25 EARNINGS PRESENTATION MAY 1, 2025





Umbilical Hernia







Phasix™ Incisional Hernia Prevention



Low Profile Arterial Stent Graft



IO Bead



BD Scionix™ Rotarex<sup>™</sup> Small Sirolimus DCB Vessel



BD Livertv<sup>™</sup> TIPS Stent Graft



GalaFLEX™ Capsular Contracture



Robotic Optimized Ventral Mesh



# Glossary

Adj.	Adjusted	HSD	High single digits	R&D	Research and Development
APM	Advanced Patient Monitoring	HPV	Human Papillomavirus	RICC	Rapid Infusion Central Catheter
В	Billion	НТ	High Throughput	RVP	Respiratory Viral Panel
ВDВ	Biosciences	ICU	Intensive Care Unit	SM	Specimen Management
BPS	Basis Points	ID/AST	Identification & Antibiotic Susceptibility Testing	SSG&A	Shipping, Selling, General and Administrative
CEO	Chief Executive Officer	IO	Intraosseous	ST	Sepra Technology
CT/GC/TV2	Chlamydia/Gonorrhea/Trichomonas	IV	Intravenous	STI	Sexually Transmitted Infection
DCB	Drug Coated Balloon	IVD	In Vitro Diagnostic	SURG	Surgery
DS	Diagnostic Solutions	М	Million	TIPS	Transjugular Intrahepatic Portosystemic Shunt
EBITDA	Earnings Before Interest, Taxes, Depreciation, Amortization	MDS	Medication Delivery Solutions	TSA/LSA	Transitional Service Agreement/Logistics Services Agreement
EMEA	Europe, Middle East, Africa	m L	Milliliter	UCC	Urology & Critical Care
EPS	Earnings Per Share	MMS	Medication Management Solutions	U.S.	United States
ES	Enterprise Server	PI	Peripheral Intervention	USD	United States Dollar
EtCO <sub>2</sub>	End-Tidal Carbon Dioxide	POC	Point of Care	VAB	Vacuum Assisted Biopsy
FX	Foreign Exchange	PS	Pharmaceutical Systems	VoBP	Volume based procurement
FY	Fiscal Year	PTA	Percutaneous Transluminal Angioplasty	YoY or Y/Y	Year over Year
GLP-1	Glucagon-Like Peptide-1	Q	Quarter	YTD	Year To Date



Q2 FY25 EARNINGS PRESENTATION MAY 1, 2025

## Supplemental Reconciliation – Revenues by Business Segments and Units

For the Three Months Ended March 31, (Unaudited; \$ in millions)

					D=(A-B)/B	E=(A-B-C)/B
	 А	 В		С	% Ch	ange
	2025	2024	FX	Impact	Reported	FXN
BD MEDICAL						
Medication Delivery Solutions	\$ 1,117	\$ 1,107	\$	(20)	0.9	2.8
Medication Management Solutions	811	772		(6)	5.1	5.9
Pharmaceutical Systems	575	570		(7)	0.9	2.2
Advanced Patient Monitoring	 257	_		(4)	NM	NM
TOTAL	\$ 2,760	\$ 2,449	\$	(38)	12.7	14.3
BD LIFE SCIENCES						
Specimen Management (1)	\$ 456	\$ 458	\$	(9)	(0.6)	1.4
Diagnostic Solutions (1)	440	468		(9)	(6.1)	(4.1)
Biosciences	352	377		(7)	(6.6)	(4.8)
TOTAL	\$ 1,247	\$ 1,304	\$	(25)	(4.3)	(2.4)
BD INTERVENTIONAL						
Surgery	\$ 383	\$ 379	\$	(3)	1.0	1.9
Peripheral Intervention	481	489		(8)	(1.5)	0.1
Urology and Critical Care	400	424		(3)	(5.8)	(5.1)
TOTAL	\$ 1,264	\$ 1,292	\$	(14)	(2.2)	(1.1)
TOTAL REVENUES	\$ 5,272	\$ 5,045	\$	(78)	4.5	6.0

<sup>&</sup>quot;NM" denotes that the percentage change is not meaningful.



Q2 FY25 EARNINGS PRESENTATION MAY 1, 2025

<sup>(1)</sup> During the first quarter of fiscal year 2025, Life Sciences split its former Integrated Diagnostic Solutions organizational unit into two units to better align BD resources with the distinct needs of each business.

## Supplemental Reconciliation – Revenues by Geographic Regions

For the Three Months Ended March 31, (Unqudited: \$ in millions)

(Unaudited; \$ in millions)					D=(A-B)/B	E=(A-B-C)/B
	 Α	 В		С	% Ch	nange
	2025	2024 FX Impact		mpact	Reported	FXN
United States	\$ 3,108	\$ 2,906		_	7.0	7.0
International	 2,164	 2,139		(78)	1.2	4.8
TOTAL REVENUES	\$ 5,272	\$ 5,045	\$	(78)	4.5	6.0
Developed Markets	\$ 4,534	\$ 4,292	\$	(52)	5.6	6.9
Emerging Markets	 738	753		(26)	(2.0)	1.4
TOTAL REVENUES	\$ 5,272	\$ 5,045	\$	(78)	4.5	6.0
China	\$ 301	\$ 325	\$	(5)	(7.6)	(6.2)



## Supplemental Reconciliation – Reported Revenue to Organic Revenue

For the Three Months Ended March 31, (Unaudited; \$ in millions)

(Undudited; \$ in millions)					D=(A-B)/B	E=(A-B-C)/B
	 Α	В		С	% Ch	ange
	2025	2024	FX I	mpact	Reported	FXN
TOTAL REVENUES	\$ 5,272	\$ 5,045	\$	(78)	4.5	6.0
Less: Inorganic revenue adjustment (1)	257	_		(4)	NM	NM
Organic Revenue	\$ 5,015	\$ 5,045	\$	(74)	(0.6)	0.9
Less: Diagnostic Solutions Revenue	\$ 440	\$ 468	\$	(9)	(6.1)	(4.1)
Less: Biosciences Revenue	\$ 352	\$ 377	\$	(7)	(6.6)	(4.8)
Total Organic MedTech Businesses Revenue (2)	\$ 4,223	\$ 4,200	\$	(57)	0.6	1.9
BD MEDICAL REVENUES	\$ 2,760	\$ 2,449	\$	(38)	12.7	14.3
Less: Inorganic revenue adjustment (1)	257	_		(4)	NM	NM
BD Medical Organic Revenue	\$ 2,503	\$ 2,449	\$	(34)	2.2	3.6



Q2 FY25 EARNINGS PRESENTATION MAY 1, 2025

17

<sup>&</sup>quot;NM" denotes that the percentage change is not meaningful.

<sup>1)</sup> Inorganic revenue adjustment is defined as the amount of incremental revenue attributable to acquisitions and the revenue decline attributable to divestitures during the first 12 months post-acquisition/divestiture. Acquisitions include:

Advanced Patient Monitoring in the Medical Segment.

<sup>(2)</sup> Total Organic MedTech Businesses revenue is inclusive of organic revenues attributable to: Medication Delivery Solutions, Medication Management Solutions, and Pharmaceutical Systems in the Medical Segment, Specimen Management in the Life Sciences Segment, and Surgery, Peripheral Intervention, and Urology and Critical Care in the Interventional Segment.

## Supplemental Reconciliation – Reported Diluted EPS to Adjusted Diluted EPS

For the Three Months Ended March 31, (Unaudited)

	Three Months Ended March 31,										
		2025	2024	1	Change	Tran	slational FX	C	FXN Change	Change %	FXN Change %
Reported Diluted Earnings per Share	\$	1.07	\$ 1.8	35	\$ (0.78)	\$	(0.05)	\$	(0.73)	(42.2)%	(39.5)%
Purchase accounting adjustments (\$551 million and \$362 million pre-tax, respectively) $^{(1)}$		1.92	1.2	25			_				
Integration costs (\$26 million and \$4 million pre-tax, respectively) (2)		0.09	0.0	01			-				
Restructuring costs (\$63 million and \$98 million pre-tax, respectively) (2)		0.22	0.3	34			_				
Separation-related items (\$10 million and \$4 million pre-tax, respectively) (3)		0.04	0.0	01			-				
European regulatory initiative-related costs (\$24 million pre-tax, respectively) (4)		_	0.0	08			_				
Product, litigation, and other items (\$138 million and (\$19) million pre-tax, respectively) (5)		0.48	(0.0	07)			-				
Tax impact of specified items and other tax related ((\$133) million and (\$88) million, respectively)		(0.46)	(0.3	30)			_				
Adjusted Diluted Earnings per Share	\$	3.35	\$ 3.1	17	\$ 0.18	\$	(0.05)	\$	0.23	5.7%	7.3%

- (1) Includes amortization and other adjustments related to the purchase accounting for acquisitions.
- (2) Represents costs associated with integration and restructuring activities.
- (3) Represents costs recorded to *Other operating expense (income)*, *net* incurred in connection with the planned separation of BD's Biosciences and Diagnostic Solutions Business for the three months ended March 31, 2025 and the separation of BD's former Diabetes Care business for the three months ended March 31, 2024.
- Represents costs incurred to develop processes and systems to establish initial compliance with the European Union Medical Device Regulation and the European Union In Vitro Diagnostic Medical Device Regulation, which represent a significant, unusual change to the existing regulatory framework. We consider these costs to be duplicative of previously incurred costs, which are limited to a specific period of time. These expenses, which are recorded in Cost of products sold and Research and development expense, include the cost of labor, other services and consulting (in particular, research and development and clinical trials) and supplies, travel and other miscellaneous costs.
- Includes certain (income) expense items which are not part of ordinary operations and affect the comparability of the periods presented. Such items may include certain product remediation costs, certain legal matters, certain investment gains and losses, certain asset impairment charges, and certain pension settlement costs. The amount for the three months ended March 31, 2025 reflects a charge of \$76 million to *Cost of products sold* to adjust the estimate of future product remediation costs and charges of \$32 million to *Other operating expense (income)*, net, related to various legal matters.



# Supplemental Non-GAAP Reconciliation

For the Three Months Ended March 31, 2025 (Unaudited; \$ in millions, except per share data)

	Б.		Purcl			D		6		Produc	,		Income tax	•		Notes for Non- GAAP
		ported GAAP)	accou adjusti	_	Integration costs	KE	estructuring costs	Separa related		litigation, other ite		TSA / LSA total	benefit of special items		djusted n-GAAP)	Adjustment (1)
Revenues	\$	5,272		-			-		-		-	-		\$	5,272	
Gross Profit	\$	2,257	\$	552	-	-	-		-	\$	87	-		\$	2,896	1,5
% Revenues		42.8%													54.9%	
SSG&A	\$	1,273		-			-		-	\$	10	-		\$	1,283	5
% Revenues		24.2%													24.3%	
R&D	\$	302		-			-		-	\$	(2)	-		\$	300	5
% Revenues		5.7%													5.7%	
Integration, restructuring and transaction expense	\$	90		-	\$ (26	) \$	(63)		-		-	-			-	2
% Revenues		1.7%													0.0%	
Other Operating Expense (Income), net	\$	45		-	-	-	-	\$	(10)	\$	(35)	\$ 3		\$	3	3,5
% Revenues		0.8%													0.1%	
Operating Income	\$	546	\$	553	\$ 26	\$	63	\$	10	\$	114	\$ (3)		\$	1,310	1,2,3,5
Operating Margin		10.4%													24.9%	
Net interest expense	\$	(146)	\$	(1)		-	-		-		-	-		\$	(147)	1
Other Income (Expense), Net	\$	(38)		-		-	-		-	\$	24	\$ 3		\$	(11)	5
Income Tax Provision	\$	55											\$ 133	\$	188	
Effective Tax Rate		15.2%													16.3%	
Net Income	\$	3 <b>08</b>	\$	551	\$ 26	\$	63	\$	10	\$	138	-	\$ (133)	\$	965	1,2,3,5
% Revenues		5.8%													18.3%	
Diluted Earnings per Share	\$	1.07	\$	1.92	\$ 0.09	\$	0.22	\$	0.04	\$	0.48	-	\$ (0.46)	\$	3.35	1,2,3,5

<sup>(1)</sup> Refers to footnotes on slide 18.



# Supplemental Non-GAAP Reconciliation

For the Three Months Ended March 31, 2024 (Unaudited; \$ in millions, except per share data)

	eported GAAP)	Purchase accounting adjustments	,	gration osts	Restructuring costs	Separation- related items		•	Product, tigation, and other items	TSA / LSA total	Income tax benefit of special items	Adjus (Non-G	ted	Notes for Non- GAAP Adjustment <sup>(1)</sup>
Revenues	\$ 5,045		-	-	-	-	_	-	-	-		\$ !	5,045	
Gross Profit	\$ 2,304	\$ 363	L	-	-	-	\$	9	-	-		\$ 2	2,674	1,4
% Revenues	45.7%												53.0%	
SSG&A	\$ 1,193	\$ (2	2)	-	-	-		- \$	(19)	-		\$	l,172	1,5
% Revenues	23.6%												23.2%	
R&D	\$ 299		-	-	-	-	\$	(15)	-	-		\$	284	4
% Revenues	5.9%												5.6%	
Integration, restructuring and transaction expense	\$ 101		- \$	(4)	\$ (98)	-		-	-	-			-	2
% Revenues	2.0%												0.0%	
Other Operating (Income)/Expense, net	\$ (23)		-	-	-	\$ (4)		- \$	27	\$ (10)		\$	(10)	3,5
% Revenues	(0.5%)												0.2%)	
Operating Income	\$ 734	\$ 363	\$ \$	4	\$ 98	\$ 4	\$	24 \$	(8)	\$ 10		\$	1,228	1,2,3,4,5
Operating Margin	14.5%												24.3%	
Net interest expense	\$ (99)	\$ (:	L)	-	-	-		-	-	-		\$	(101)	1
Other Income (Expense), Net	\$ (2)		-	-	-	-		- \$	(11)	\$ (10)		\$	(23)	5
Income Tax Provision	\$ 96										\$ 88	\$	183	
Effective Tax Rate	15.1%												16.6%	
Net Income	\$ 537	\$ 362	\$	4	\$ 98	\$ 4	\$	24 \$	(19)	-	\$ (88)	\$	921	1,2,3,4,5
% Revenues	10.6%												18.3%	
Diluted Earnings per Share	\$ 1.85	\$ 1.25	\$	0.01	\$ 0.34	\$ 0.01	\$	0.08 \$	(0.07)	-	\$ (0.30)	\$	3.17	1,2,3,4,5



Q2 FY25 EARNINGS PRESENTATION MAY 1, 2025

<sup>(1)</sup> Refers to footnotes on slide 18.

## Supplemental Non-GAAP Reconciliation

Change in Three Months Ended March 31, 2025 Compared With Three Months Ended March 31, 2024 (Unaudited; \$ in millions, except per share data)

		(A)		(B)	(C)	= (A) $-$ (B)	(D) = (C) / (B)	
	A	djusted		Adjusted	-	Adjusted	Adjusted	
	(No	n-GAAP)	1)	Non-GAAP)	(N	on-GAAP)	(Non-GAAP)	
	Q	Q2 FY25		Q2 FY24	Ç	S Change	% Change	
Revenues	\$	5,272	\$	5,045	\$	227	4.5%	
Gross Profit	\$	2,896	\$	2,674	\$	222	8.3%	
% Revenues		54.9%		53.0%				
SSG&A	\$	1,283	\$	1,172	\$	111	9.5%	
% Revenues		24.3%		23.2%				
R&D	\$	300	\$	284	\$	16	5.8%	
% Revenues		5.7%		5.6%				
Other Operating (Income)/Expense, net	\$	3	\$	(10)	\$	13	129.2%	
% Revenues		0.1%		(0.2%)				
Operating Income	\$	1,310	\$	1,228	\$	82	6.7%	
Operating Margin		24.9%		24.3%				
Net interest expense	\$	(147)	\$	(101)	\$	(46)	46.0%	
Other Income (Expense), Net	\$	(11)	\$	(23)	\$	13	54.4%	
Income Tax Provision	\$	188	\$	183	\$	5	2.5%	
Effective Tax Rate		16.3%		16.6%				
Net Income	\$	965	\$	921	\$	44	4.7%	
% Revenues		18.3%		18.3%				
Diluted Earnings per Share	\$	3.35	\$	3.17	\$	0.18	5.7%	



## Supplemental Reconciliation – Net Leverage and Free Cash Flow

Last Twelve Months Ended March 31, 2025 (Unaudited; Amounts in millions)

,	
Reported GAAP net income	\$ 1,497
Adjusted for:	
Depreciation, amortization and other	\$ 2,733
Interest expense	\$ 597
Income taxes	\$ 185
Share-based compensation	\$ 253
Integration costs, pre-tax <sup>(1)</sup>	\$ 64
Restructuring costs, pre-tax <sup>(1)</sup>	\$ 349
Transaction costs, pre-tax <sup>(2)</sup>	\$ 52
Separation-related items, pre-tax <sup>(3)</sup>	\$ 17
European regulatory initiative-related costs, pre-tax <sup>(4)</sup>	\$ 57
Product, litigation, and other items, pre-tax <sup>(5)</sup>	\$ 592
Adjusted EBITDA	\$ 6,396
Short-Term Debt	\$ 1,604
Long-Term Debt	\$ 17,666
Less: Cash, Cash Equivalents, and Short-Term Investments	\$ (684)
Net Debt	\$ 18,586
Net Leverage <sup>(6)</sup>	2.9x

For the Six Months Ended March 31, 2025 (Unaudited; Amounts in millions)

		Α	В		=A-B	D=C/B
	2	2025	2024	Cl	nange	% Change
Net Cash Provided by Continuing Operating Activities	\$	857	\$ 1,369	\$	(513)	(37.4%)
Less: Capital Expenditures	\$	(234)	\$ (250)	\$	17	(6.7%)
Free Cash Flow	\$	623	\$ 1,119	\$	(496)	(44.3%)

Note: Amounts may not add due to rounding.

- 1) Represents costs associated with integration and restructuring activities, as well as costs associated with simplification and cost saving initiatives.
- (2) Represents transaction costs associated with the Advanced Patient Monitoring acquisition. The transaction costs are recorded in Integration, restructuring and transaction expense.
- Represents costs recorded to *Other operating expense (income), net* incurred in connection with the separation of BD's Biosciences and Diagnostic Solutions Business for the three months ended March 31, 2025 and the separation of BD's former Diabetes Care business for the three months ended September 30, 2024 and June 30, 2024.
- Represents costs incurred to develop processes and systems to establish initial compliance with the European Union Medical Device Regulation and the European Union In Vitro Diagnostic Medical Device Regulation, which represent a significant, unusual change to the existing regulatory framework. We consider these costs to be duplicative of previously incurred costs and/or one-off costs, which are limited to a specific period of time. These expenses, which are recorded in *Cost of products sold* and *Research and development expense*, include the cost of labor, other services and consulting (in particular, research and development and clinical trials) and supplies, travel and other miscellaneous costs.
- Includes certain (income) expense items which are not part of ordinary operations and affect the comparability of the periods presented. Such items may include certain product remediation costs, certain legal matters, certain investment gains and losses, certain asset impairment charges, and certain pension settlement costs. The amount reflects the recognition of \$67 million in accruals as an impact to *Revenues* during the three months ended June 30, 2024 resulting from developments relating to the Italian government medical device pay back legislation, as well as another legal matter, and which substantially related to years prior to fiscal year 2024, charges of \$76 million, \$22 million and \$38 million to *Cost of products sold* during the three months ended March 31, 2025, December 31 and September 30, 2024, respectively, to adjust the estimate of future product remediation costs, a charge of \$30 million to *Research and development expense* related to a non-cash asset impairment charge in the Life Sciences segment during the three months ended December 31, 2024, charges to *Other operating expense* (income), net, of \$32 million and \$50 million to *Other operating expense*, net, during the three months ended September 30, 2024 and June 30, 2024, respectively, to accrue an estimated liability for the SEC investigation with respect to, among other things, certain reporting issues involving BD Alaris<sup>TM</sup> infusion pumps included in SEC disclosures prior to 2021.
- (6) Net Leverage is calculated by dividing Net Debt by Adjusted EBITDA.



Q2 FY25 EARNINGS PRESENTATION MAY 1, 2025

## FY2025 Outlook Reconciliation

	Full Year FY 202	4 Full Year FY	Full Year FY 2025 Outlook		
	(\$ in millions)	% Change	Revenues		
BDX Reported Revenues	\$ 20,17	8			
Add: Revenue Adjustment Impact	6	7			
Adjusted Revenues	\$ 20,24	5			
FY 2025 Reported Revenue Growth		+8.0% to +8.5%			
Revenue Adjustment Impact	~+35 basis points				
Illustrative Foreign Currency (FX) Impact	(~10) basis points				
FY 2025 Revenue Growth (adjusted) (FXN)	+7.8% to 8.3%				
FY 2025 Inorganic Impact to Revenue Growth	~+475 basis points				
FY 2025 Organic Revenue Growth (FXN)		+3.0% to +3.5%			

Total FY 2025 Revenues ~\$21.8 to \$21.9 billion

#### Notes

- Revenue Adjustment Impact reflects the recognition of accruals resulting from developments relating to the Italian government medical device pay back legislation, as well as another legal matter, and which substantially relate to years prior to fiscal year 2024.
- Inorganic revenue adjustment is defined as the amount of incremental revenue attributable to acquisitions and the revenue decline attributable to divestitures during the first 12 months post-acquisition/divestiture.



## FY2025 Outlook Reconciliation

	Full Year FY 2024 from Continuing Operations		Total Company
Reported Diluted Earnings per Share	\$	5.86	
Purchase accounting adjustments (\$1.503 billion pre-tax) (1)		5.16	
Integration costs (\$23 million pre-tax) (2)		0.08	
Restructuring costs (\$387 million pre-tax) (2)			
Transaction Costs (\$48 million pre-tax) (3)		0.17	
Financing Costs ((\$8) million pre-tax) (3)	(0.03)		
Separation-related items (\$13 million pre-tax) (4)		0.05	
European regulatory initiative-related costs (\$104 million pre-tax) (5)	0.36		
Product, litigation, and other items (\$346 million pre-tax) (6)		1.19	
Tax impact of specified items and other tax related ((\$297) million)		(1.02)	
Adjusted Diluted Earnings per Share	\$	13.14	\$14.06 to \$14.34
Reported % Change			+7.0% to +9.1%

- Includes amortization and other adjustments related to the purchase accounting for acquisitions.
- Represents costs associated with integration and restructuring activities.

O2 FY25 EARNINGS PRESENTATION MAY 1, 2025

Represents transaction costs and financing impacts associated with the Advanced Patient Monitoring acquisition. The transaction costs are recorded in Integration, restructuring and transaction expense and the financing impacts are recorded in Interest income and Interest expense.

Full Year FY 2025 Outlook

- Represents costs recorded to Other operating expense (income), net incurred in connection with the separation of BD's former Diabetes Care business.
- Represents costs incurred to develop processes and systems to establish initial compliance with the European Union Medical Device Regulation and the European Union In Vitro Diagnostic Medical Device Regulation, which represent a significant, unusual change to the existing regulatory framework. We consider these costs to be duplicative of previously incurred costs and/or one-off costs, which are limited to a specific period of time. These expenses, which are recorded in Cost of products sold and Research and development expense, include the cost of labor, other services and consulting (in particular, research and development and clinical trials) and supplies, travel and other miscellaneous costs.
- Includes certain (income) expense items which are not part of ordinary operations and affect the comparability of the periods presented. Such items may include certain product remediation costs, certain legal matters, certain investment gains and losses, certain asset impairment charges, and certain pension settlement costs. The amount in 2024 reflects the recognition of \$67 million in accruals as an impact to Revenues resulting from recent developments relating to the Italian government medical device pay back legislation, as well as another legal matter, and which substantially relate to years prior to our current fiscal year, and charges of \$38 million to Cost of products sold to record or adjust future costs for product remediation efforts. The amount in 2024 also reflects charges to Other operating expense (income), net related to legal matters, including a \$175 million charge to accrue an estimated liability for the SEC investigation with respect to, among other things, certain reporting issues involving BD Alaris™ infusion pumps included in SEC disclosures prior to 2021.

