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# HUNTINGTON BANCSHARES INCORPORATED REPORTS RECORD ANNUAL EARNINGS Record Annual Revenue and 6% Increase in 2019 EPS

COLUMBUS, Ohio – Huntington Bancshares Incorporated (Nasdaq: HBAN; www.huntington.com) reported 2019 full year net income of \$1.4 billion, an increase of 1% from the prior year. Earnings per common share for the year were \$1.27, up 6% from the prior year. Tangible book value per common share as of 2019 year-end was \$8.25, a 12% year-over-year increase. Return on average assets for 2019 was 1.31%, return on average common equity was 12.9%, and return on average tangible common equity was 16.9%.

Net income for the 2019 fourth quarter was \$317 million, a 5% decrease from the year-ago quarter. Earnings per common share for the 2019 fourth quarter were \$0.28, down 3% from the year-ago quarter. Return on average assets for the 2019 fourth quarter was 1.15%, return on average common equity was 11.1%, and return on average tangible common equity was 14.3%.

"We are pleased with our 2019 results, which included record net income for the fifth consecutive year and annual positive operating leverage on an adjusted basis for the seventh consecutive year," said Steve Steinour, chairman, president, and CEO.

"Total revenue for 2019 increased 3% year-over-year driven by fee income growth of 10% and organic balance sheet growth. The revenue growth, coupled with our disciplined expense management, allowed for continued investment in technology and our businesses overall," Steinour said. "Average loans grew 4%, balanced between commercial and consumer lending. In the 2019 fourth quarter, we experienced record origination activity in both our home lending and auto finance businesses, while maintaining our underwriting discipline. We remain focused on funding organic loan growth with low-cost core deposits, highlighted by the 5% increase in average consumer noninterest-bearing deposits for the 2019 full year."

"2019 was a challenging year for the industry, and Huntington was not immune. We entered the year expecting multiple interest rate increases but instead were impacted by multiple interest rate reductions. There also were elevated levels of macroeconomic uncertainty and significant market volatility. We proactively managed revenue challenges and expense growth, while continuing to invest in our businesses to drive long-term performance. We further positioned our expense run-rate and investment capacity for success in 2020 through our fourth quarter actions, including the announced consolidation of 30 in-store branches."

"Our local economies are growing, and our expectation for 2020 is for continued expansion. Building on the strong customer sentiment, consumer lending should fuel balance sheet growth in the coming year. Our commercial customers are performing well, and we are seeing success in our strategies, though volatility and uncertainty are restraining overall commercial loan growth. The momentum across our businesses and focused execution, augmented by the actions taken in 2019, set us up well entering 2020."

# Full-year 2019 highlights compared with 2018:

- Fully-taxable equivalent total revenue increased \$153 million, or 3%.
- Fully-taxable equivalent net interest income increased \$20 million, or 1%.
- Net interest margin decreased 7 basis points to 3.26%.
- Noninterest income increased \$133 million, or 10%.
- Noninterest expense increased \$74 million, or 3%.
- Efficiency ratio of 56.6%, down from 56.9%.
- Average loans and leases increased \$2.7 billion, or 4%, including a \$1.4 billion, or 4%, increase in consumer loans and a \$1.3 billion, or 4%, increase in commercial loans.
- Average core deposits increased \$2.8 billion, or 4%.
- Net charge-offs (NCOs) equated to 0.35% of average loans and leases, up from 0.20%.
- Nonperforming asset (NPA) ratio of 0.66%, up from 0.52%.
- Common Equity Tier 1 (CET1) risk-based capital ratio of 9.88%, up from 9.65% and consistent with our 9% to 10% operating guideline.
- Tangible common equity (TCE) ratio of 7.88%, up from 7.21%.
- Tangible book value per common share (TBVPS) increased \$0.91, or 12%, to \$8.25.
- Repurchased \$441 million of common stock (31.4 million shares at an average price of \$14.00 per share).
- Cash dividends on common stock increased for the ninth consecutive year.

#### 2019 Fourth Quarter highlights compared with 2018 Fourth Quarter:

- Fully-taxable equivalent total revenue decreased \$12 million, or 1%.
- Fully-taxable equivalent net interest income decreased \$55 million, or 7%.
- Net interest margin decreased 29 basis points to 3.12%.
- Noninterest income increased \$43 million, or 13%.
- Noninterest expense decreased \$10 million, or 1%.
- Average loans and leases increased \$1.3 billion, or 2%, including a \$0.7 billion, or 2%, increase in commercial loans and a \$0.6 billion, or 2%, increase in consumer loans.
- Average core deposits increased \$0.6 billion, or 1%.
- NCOs equated to 0.39% of average loans and leases, up from 0.27%
- Repurchased \$196 million of common stock (13.1 million shares at an average price of \$14.96 per share).
- In December, Huntington announced the planned consolidation of 30 in-store branches. While the majority of the expense of these actions was included in the 2019 fourth quarter, the consolidations are expected to be completed in the 2020 first quarter.

Table 1 – Earnings Performance Summary

	Full Year					20	2018			
(in millions, except per share data)		2019		2018	ı	Fourth Quarter		Third Quarter		Fourth Quarter
Net income	\$	1,411	\$	1,393	\$	317	\$	372	\$	334
Diluted earnings per common share		1.27		1.20		0.28		0.34		0.29
Return on average assets		1.31%	ó	1.33%	ó	1.15%	5	1.37%		1.25%
Return on average common equity		12.9		13.4		11.1		13.4		12.9
Return on average tangible common equity		16.9		17.9		14.3		17.3		17.3
Net interest margin		3.26		3.33		3.12		3.20		3.41
Efficiency ratio		56.6		56.9		58.4		54.7		58.7
Tangible book value per common share	\$	8.25	\$	7.34	\$	8.25	\$	8.25	\$	7.34
Cash dividends declared per common share		0.58		0.50		0.15		0.15		0.14
Average diluted shares outstanding		1,056		1,106		1,047		1,051		1,073
Average earning assets	\$	99,541	\$	96,577	\$	100,062	\$	99,692	\$	97,752
Average loans and leases		74,978		72,246		75,103		75,096		73,822
Average core deposits		79,197		76,403		79,690		79,335		79,078
Tangible common equity / tangible assets ratio		7.88%	ó	7.21%	ó	7.88%	ó	8.00%		7.21%
Common equity Tier 1 risk-based capital ratio		9.88		9.65		9.88		10.02		9.65
NCOs as a % of average loans and leases		0.35%	ś	0.20%	ó	0.39%	5	0.39%		0.27%
NAL ratio		0.62		0.45		0.62		0.58		0.45
ALLL as a % of total loans and leases		1.04		1.03		1.04		1.05		1.03

# Net Interest Income, Net Interest Margin, and Average Balance Sheet

Table 2 – Net Interest Income and Net Interest Margin Performance Summary – Year-over-Year Net Interest Margin Compression Outpaced Increase in Average Earning Assets

	2019	2018		20	19	2018		
			Change	Fourth	Third	Fourth	Chang	e (%)
(\$ in millions)	Full Year	Full Year	YOY	Quarter	Quarter	Quarter	LQ	YOY
Net interest income	\$ 3,213	\$ 3,189	1%	\$ 780	\$ 799	\$ 833	(2)%	(6)%
FTE adjustment	26	30	(13)	6	6	8	0	25
Net interest income - FTE	3,239	3,219	1	786	805	841	(2)	(7)
Noninterest income	1,454	1,321	10	372	389	329	(4)	13
Total revenue - FTE	\$ 4,693	\$ 4,540	3%	\$ 1,158	\$ 1,194	\$ 1,170	(3)%	(1)%
	2019	2018		20	19	2018		
	5 U.V	5 U.V	Change	Fourth	Third	Fourth	Chang	
Yield / Cost	Full Year	Full Year	YOY bp	Quarter	Quarter	Quarter	LQ	YOY
Total earning assets	4.25%	4.12%	13	4.03%	4.21%	4.32%	(18)	(29)
Total loans and leases	4.73	4.58	15	4.47	4.67	4.76	(20)	(29)
Total securities	2.76	2.72	4	2.68	2.74	2.84	(6)	(16)
Total interest-bearing liabilities	1.34	1.06	28	1.24	1.36	1.23	(12)	1
Total interest-bearing deposits	0.94	0.65	29	0.87	0.98	0.84	(11)	3
Net interest rate spread	2.91	3.06	(15)	2.79	2.85	3.09	(6)	(30)
Impact of noninterest-bearing funds on margin	0.35	0.27	8	0.33	0.35	0.32	(2)	1
Net interest margin	3.26%	3.33%	(7)	3.12%	3.20%	3.41%	(8)	(29)

See Pages 7-9 and 18-20 of Quarterly Financial Supplement for additional detail.

Fully-taxable equivalent (FTE) net interest income for the 2019 fourth quarter decreased \$55 million, or 7%, from the 2018 fourth quarter. This reflected a 29 basis point decrease in the FTE net interest margin (NIM) to 3.12%, partially offset by the benefit from a \$2.3 billion, or 2%, increase in average earning assets. The NIM compression primarily reflected a 29 basis point year-over-year decrease in average earning asset yields. The decrease in average earning asset yields was primarily driven by the impact of lower interest rates in the quarter on loan yields. Embedded within these yields and costs, FTE net interest income during the 2019 fourth quarter included \$11 million, or approximately 4 basis points, of purchase accounting impact compared to \$17 million, or approximately 7 basis points, in the year-ago quarter.

Compared to the 2019 third quarter, FTE net interest income decreased \$19 million, or 2%, reflecting the NIM compression of 8 basis points. The NIM compression reflected an 18 basis point decrease in average earning asset yields and a 2 basis point decrease in the benefit from noninterest-bearing funds, partially offset by a 12 basis point decrease in average interest-bearing liability costs. The decrease in earning asset yields was primarily driven by the impact of lower interest rates in the quarter on loan yields. The decrease in average interest-bearing liability costs primarily reflects lower interest-bearing deposit costs (down 11 basis points). The purchase accounting impact on the net interest margin was approximately 4 basis points in the 2019 fourth quarter, unchanged from the prior quarter.

Table 3 – Average Earning Assets – C&I and Residential Mortgage Loan Growth Drive Year-over-Year Earning Asset Growth

	 2019	2018		2019			20	018		
	Full	Full	YOY	Fourth	Third		Fourth		Change (%)	
(\$ in billions)	Year	Year	Change	Quarter	Q	uarter	Qu	arter	LQ	YOY
Commercial and industrial	\$ 30.5	\$ 28.9	6%	\$ 30.4	\$	30.6		29.6	(1)%	3%
Commercial real estate	6.9	7.2	(4)	6.8		6.9		6.9	(2)	(2)
Total commercial	37.4	36.1	4	37.2		37.6		36.5	(1)	2
Automobile	12.3	12.3	0	12.6		12.2		12.4	3	1
Home equity	9.4	9.9	(5)	9.2		9.4		9.8	(2)	(6)
Residential mortgage	11.1	9.9	12	11.3		11.2		10.6	1	7
RV and marine	3.5	2.8	21	3.6		3.5		3.2	1	11
Other consumer	1.3	1.2	5	1.2		1.3		1.3	(2)	(5)
Total consumer	37.6	36.2	4	37.9		37.5		37.3	1	2
Total loans and leases	75.0	72.2	4	75.1		75.1		73.8	0	2
Total securities	23.1	23.5	(2)	23.2		23.1		22.7	0	2
Held-for-sale and other earning assets	1.5	0.8	79	1.8		1.5		1.3	17	41
Total earning assets	\$ 99.5	\$ 96.6	3%	\$ 100.1	\$	99.7	\$	97.8	0 %	2%

See Pages 7 and 18 of Quarterly Financial Supplement for additional detail.

Average earning assets for the 2019 fourth quarter increased \$2.3 billion, or 2%, from the year-ago quarter, primarily reflecting a \$1.3 billion, or 2%, increase in average total loans and leases. Average commercial and industrial (C&I) loans increased \$0.8 billion, or 3%, reflecting growth in specialty banking, asset finance, and corporate banking. Average residential mortgage loans increased \$0.8 billion, or 7%, reflecting robust mortgage production in the second half of 2019. Average held-for-sale and other earning assets increased \$0.5 billion, or 41%, primarily as a result of increased cash from the timing of the securities portfolio repositioning and an increase in loans held-for-sale. Average total securities increased \$0.5 billion, or 2%, primarily reflecting the mark-to-market of the available-for-sale portfolio. Partially offsetting these increases, average home equity loans and lines of credit decreased \$0.8 billion, or 6%, reflecting a shift in consumer preferences.

Compared to the 2019 third quarter, average earning assets increased \$0.4 billion, or less than 1%, primarily reflecting a \$0.4 billion, or 3%, increase in average automobile loans.

On June 14, 2019, Huntington completed the sale of the Wisconsin retail branches, which included \$117 million of loans held-for-sale.

Table 4 – Average Liabilities – Money Market Drives Continued Year-over-Year Growth in Core Deposits

		2019	 2018		20	)19		2018		
		Full	Full	YOY	Fourth	Third		Fourth	Change	(%)
(\$ in billions)		Year	Year	Change	Quarter	Quarter	(	Quarter	LQ	YOY
Demand deposits - noninterest bearing	\$	20.1	\$ 20.4	(2)%	\$ 20.6	\$ 19.9	\$	20.4	4 %	1 %
Demand deposits - interest bearing		19.9	19.3	3	20.1	19.8		19.9	2	1
Total demand deposits		39.9	39.7	1	40.8	39.7		40.2	3	1
Money market deposits		23.8	21.4	11	24.6	24.3		22.6	1	9
Savings and other domestic deposits		9.9	11.1	(11)	9.6	9.7		10.5	(1)	(9)
Core certificates of deposit		5.6	4.2	33	4.8	5.7		5.7	(15)	(16)
Total core deposits		79.2	76.4	4	79.7	79.3		79.1	0	1
Other domestic deposits of \$250,000 or more		0.3	0.3	14	0.3	0.3		0.3	(1)	(10)
Brokered deposits and negotiable CDs		2.8	3.5	(20)	2.6	2.6		3.5	0	(26)
Total deposits	\$	82.3	\$ 80.2	3 %	\$ 82.6	\$ 82.2	\$	82.9	0 %	0 %
	_	_	 							
Short-term borrowings	\$	2.4	\$ 2.7	(11)%	\$ 2.0	\$ 2.3	\$	1.0	(16)%	95 %
Long-term debt		9.3	9.0	4	9.9	9.5		8.9	4	11
Total debt	\$	11.7	\$ 11.7	0 %	\$ 11.9	\$ 11.8	\$	9.9	1 %	20 %
		-	 			-				-
Total Interest-bearing liabilities	\$	74.0	\$ 71.5	4 %	\$ 73.8	\$ 74.2	\$	72.4	(1)%	2 %

See Pages 7 and 18 of Quarterly Financial Supplement for additional detail.

Average total interest-bearing liabilities for the 2019 fourth quarter increased \$1.4 billion, or 2%, from the year-ago quarter. Long-term debt increased \$1.0 billion, or 11%, as a result of the issuance and maturity of \$1.6 billion and \$0.6 billion, respectively, of long-term debt over the past three quarters. Average short-term borrowings increased \$1.0 billion, or 95%, as a result of the maturity of brokered certificates of deposits (CDs) in the 2019 first quarter. Average total deposits decreased \$0.3 billion, or less than 1%, while average total core deposits increased \$0.6 billion, or 1%. Savings and other domestic deposits decreased \$1.0 billion, or 9%, primarily reflecting a continued shift in consumer product mix. Average core CDs decreased \$0.9 billion, or 16%, reflecting the maturity of the balances related to the 2018 consumer deposit growth initiatives. Average brokered deposits and negotiable CDs decreased \$0.9 billion, or 26%, reflecting the previously mentioned brokered CD maturities. Average money market deposits increased \$2.0 billion, or 9%, primarily reflecting growth driven by promotional pricing over the past seven quarters and a continued shift in consumer product mix. Average total demand deposits increased \$0.5 billion, or 1%, primarily driven by consumer noninterest-bearing demand deposit growth and commercial interest checking growth.

Compared to the 2019 third quarter, average total interest-bearing liabilities decreased \$0.4 billion, or 1%. Average total core deposits increased \$0.4 billion, or less than 1%. Average total demand deposits increased \$1.1 billion, or 3%, primarily driven by commercial noninterest-bearing demand deposit growth. Average core CDs decreased \$0.9 billion, or 15%, reflecting the maturity of the balances tied to the 2018 consumer deposit growth initiatives.

On June 14, 2019, Huntington completed the sale of the Wisconsin retail branches, which included \$725 million of deposits.

# **Noninterest Income**

Table 5 - Noninterest Income - Record Mortgage Originations Fuel Growth in Mortgage Banking Income

	2	2019	2018		20	19	2018		
		Full	Full	YOY	Fourth	Third	Fourth	Chang	ge (%)
<u>(\$ in millions)</u>		<b>Y</b> ear	Year	Change	Quarter	Quarter	Quarter	LQ	YOY
Service charges on deposit accounts	\$	372	\$ 364	2%	\$ 95	\$ 98	\$ 94	(3)%	1%
Card and payment processing income		246	224	10	64	64	58	0	10
Trust and investment management services		178	171	4	47	44	42	7	12
Mortgage banking income		167	108	55	58	54	23	7	152
Capital markets fees		123	108	14	31	36	34	(14)	(9)
Insurance income		88	82	7	24	20	21	20	14
Bank owned life insurance income		66	67	(1)	17	18	16	(6)	6
Gain on sale of loans and leases		55	55	0	16	13	16	23	0
Net (losses) gains on sales of securities		(24)	(21)	(14)	(22)	0	(19)	(100)	(16)
Other noninterest income		183	163	12	42	42	44	0	(5)
Total noninterest income	\$	1,454	\$ 1,321	10%	\$ 372	\$ 389	\$ 329	(4)%	13%

See Pages 10, 11, 21, and 22 of Quarterly Financial Supplement for additional detail.

Noninterest income for the 2019 fourth quarter increased \$43 million, or 13%, from the year-ago quarter. Mortgage banking income increased \$35 million, or 152%, primarily reflecting higher volume and overall salable spreads and a \$12 million increase in income from net mortgage servicing rights (MSR) risk management. Card and payment processing income increased \$6 million, or 10%, primarily reflecting increased account activity. Trust and investment management services fees increased \$5 million, or 12%, primarily driven by strong equity market performance.

Compared to the 2019 third quarter, total noninterest income decreased \$17 million, or 4%. Securities losses were \$22 million compared to less than \$1 million in the 2019 third quarter, reflecting the losses related to the \$2 billion portfolio repositioning completed in the 2019 fourth quarter. Capital markets fees decreased \$5 million, or 14%, primarily reflecting decreased interest rate derivative and foreign exchange activity.

#### **Noninterest Expense**

Table 6 – Noninterest Expense – Year-over-Year Variance Driven by Continued Investment in Colleagues and Digital and Mobile Technology

	2019			2018		2019			2018		
		Full		Full	YOY	Fourth	Third		Fourth	Change	: (%)
(\$ in millions)		Year		Year	Change	Quarter	Quarter		Quarter	LQ	YOY
Personnel costs	\$	1,654	\$	1,559	6%	\$ 426	\$ 40	)6	\$ 399	5 %	7 %
Outside data processing and other services		346		294	18	89	8	37	83	2	7
Equipment		163		164	(1)	42	4	1	48	2	(13)
Net occupancy		159		184	(14)	41	3	88	70	8	(41)
Professional services		54		60	(10)	14	1	16	17	(13)	(18)
Amortization of intangibles		49		53	(8)	12	1	12	13	0	(8)
Marketing		37		53	(30)	9	1	10	15	(10)	(40)
Deposit and other insurance expense		34		63	(46)	10		8	9	25	11
Other noninterest expense		225		217	4	58	4	19	57	18	2
Total noninterest expense	\$	2,721	\$	2,647	3%	\$ 701	\$ 66	57	\$ 711	5 %	(1)%
(in thousands)		_					-	_			-
Number of employees (Average full-time equivalent)		15.7		15.7	0%	15.5	15	.7	15.7	(1)%	(1)%

See Pages 10 and 21 of Quarterly Financial Supplement for additional detail.

Noninterest expense for the 2019 fourth quarter decreased \$10 million, or 1%, from the year-ago quarter. Net occupancy costs decreased \$29 million, or 41%, primarily reflecting lower branch and facility consolidation-related expense. The 2018 fourth quarter included \$28 million of consolidation-related expense. The 2019 fourth quarter included \$4 million of consolidation-related expense for the previously announced consolidation of 30 in-store branches and the disposal of other properties. Marketing decreased \$6 million, or 40%, primarily reflecting pacing of marketing campaigns. Equipment decreased \$6 million, or 13%, primarily reflecting lower branch and facility consolidation-related expense. The 2018 fourth quarter included \$7 million of consolidation-related expense versus \$2 million in the 2019 fourth quarter. Personnel costs increased \$27 million, or 7%, primarily reflecting the \$15 million of expense related to the previously announced position reductions completed in the 2019 fourth quarter. Outside data processing and other services expense increased \$6 million, or 7%, primarily driven by higher technology investment costs and \$3 million of expense related to a technology system decommission in the 2019 fourth quarter.

Noninterest expense increased \$34 million, or 5%, from the 2019 third quarter. Personnel costs increased \$20 million, or 5%, primarily reflecting the \$15 million of expense related to the previously announced position reductions completed in the 2019 fourth quarter. Other noninterest expense increased \$9 million, or 18%, primarily driven by a \$4 million final true-up of the earn out related to the Hutchinson, Shockey, Erley & Co. (HSE) acquisition.

# **Credit Quality**

Table 7 – Credit Quality Metrics – NCOs Near Low End of Average Through-the-Cycle Target Range

	2019									2018	
(\$ in millions)	De	ecember 31,	S	September 30,		June 30,		March 31,		December 31,	
Total nonaccrual loans and leases	\$	468	\$	438	\$	425	\$	417	\$	340	
Total other real estate		11		12		14		18		23	
Other NPAs (1)		19		32		21		26		24	
Total nonperforming assets		498		482		460		461		387	
Accruing loans and leases past due 90+ days		171		163		152		147		170	
NPAs + accruing loans and lease past due 90+ days	\$	669	\$	645	\$	612	\$	608	\$	557	
NAL ratio (2)		0.62%		0.58%		0.57%		0.56%		0.45%	
NPA ratio (3)		0.66		0.64		0.61		0.61		0.52	
(NPAs+90 days)/(Loans+OREO)		0.89		0.86		0.82		0.81		0.74	
Provision for credit losses	\$	79	\$	82	\$	59	\$	67	\$	60	
Net charge-offs		73		73		48		71		50	
Net charge-offs / Average total loans		0.39%		0.39%		0.25%		0.38%		0.27%	
Allowance for loans and lease losses (ALLL)	\$	783	\$	783	\$	774	\$	764	\$	772	
Allowance for unfunded loan commitments and letters of credit	•	104		101		101		100		96	
Allowance for credit losses (ACL)	\$	887	\$	884	\$	875	\$	864	\$	868	
ALLL as % of:											
Total loans and leases		1.04%		1.05%		1.03%		1.02%		1.03%	
NALs		167		179		182		183		228	
NPAs		157		163		168		166		200	

<sup>(1)</sup> Other nonperforming assets include certain impaired securities and/or nonaccrual loans held-for-sale.

See Pages 12-15 and 23-26 of Quarterly Financial Supplement for additional detail.

Asset quality metrics remained in line with overall expectations. The consumer portfolio metrics remained relatively stable, reflecting normal seasonal impacts. The commercial portfolio metrics reflected continued volatility in the oil and gas portfolio, while the remainder of the commercial portfolio has performed well.

Nonperforming assets (NPAs) increased to \$498 million, or 0.66% of total loans and leases and OREO, from \$387 million, or 0.52%, a year ago. Nonaccrual loans and leases (NALs) increased \$128 million, or 38%, to \$468 million, or 0.62% of total loans and leases. The year-over-year increase was primarily in the C&I portfolio, particularly in the oil and gas portfolio. OREO balances decreased \$12 million, or 52%, from the year-ago quarter. On a linked quarter basis, NALs increased \$30 million, or 7%, while NPAs increased \$16 million, or 3%.

The provision for credit losses increased \$19 million year-over-year to \$79 million. NCOs increased \$23 million year-over-year to \$73 million. The increase was driven by the oil and gas portfolio, which made up approximately half of the total commercial NCOs. Consumer NCOs remained flat. NCOs represented an annualized 0.39% of average loans and leases in the current quarter, unchanged from the prior quarter and up from 0.27% in the year-ago quarter. We remain confident in the long-term performance of our credit portfolios.

<sup>(2)</sup> Total NALs as a % of total loans and leases.

<sup>(3)</sup> Total NPAs as a % of sum of loans and leases, other real estate owned, and other NPAs.

The allowance for loan and lease losses (ALLL) increased by \$11 million from the year ago quarter, increasing as a percentage of total loans and leases to 1.04% compared to 1.03% a year ago. The ALLL as a percentage of period-end total NALs decreased to 167% from 228% over the same period. The increase in the ALLL was primarily a result of loan growth and portfolio management activity. We believe the levels of the ALLL and ACL are appropriate given the low level of problem loans and the current composition of the overall loan and lease portfolio.

# **Capital**

Table 8 - Capital Ratios - Managing Capital Ratios within Targeted Ranges

		2019	)		2018
(\$ in billions)	December 31,	September 30,	June 30,	March 31,	December 31,
Tangible common equity / tangible assets ratio	7.88%	8.00%	7.80%	7.57%	7.21%
Regulatory Common Equity Tier 1 risk-based capital ratio (1)	9.88%	10.02%	9.88%	9.84%	9.65%
Regulatory Tier 1 risk-based capital ratio (1)	11.26%	11.41%	11.28%	11.25%	11.06%
Regulatory Total risk-based capital ratio (1)	13.04%	13.29%	13.13%	13.11%	12.98%
Total risk-weighted assets (1)	\$ 87.5	\$ 86.7 \$	86.3 \$	86.0	\$ 85.7

<sup>(1)</sup> December 31, 2019 figures are estimated. Amounts are presented on a Basel III standardized approach basis for calculating risk-weighted assets.

See Pages 16-17 of Quarterly Financial Supplement for additional detail.

The tangible common equity to tangible assets ratio was 7.88% at December 31, 2019, up 67 basis points from a year ago. The regulatory Common Equity Tier 1 (CET1) risk-based capital ratio was 9.88% at December 31, 2019, compared to 9.65% at December 31, 2018. The regulatory Tier 1 risk-based capital ratio was 11.26% compared to 11.06% at December 31, 2018. All capital ratios were impacted by the repurchase of \$441 million of common stock (31.4 million shares at an average price of \$14.00 per share) over the last four quarters, including \$196 million repurchased during the 2019 fourth quarter.

### **Income Taxes**

The provision for income taxes was \$55 million in the 2019 fourth quarter compared to \$57 million in the 2018 fourth quarter. The effective tax rates for the 2019 fourth quarter and 2018 fourth quarter were 14.8% and 14.6%, respectively.

At December 31, 2019, the Company had a net federal deferred tax liability of \$221 million and a net state deferred tax asset of \$38 million.

# Expectations - 2020

Full-year revenue is expected to increase approximately 1.5% to 3.5%. Full-year noninterest expense is expected to increase approximately 1% to 3%.

Average loans and leases are expected to increase approximately 3% to 4% on an annual basis. Average total deposits are expected to increase approximately 3% to 4% on an annual basis.

Asset quality metrics are expected to remain strong, with net charge-offs in the range of approximately 35 to 45 basis points, with some moderate quarterly volatility.

The effective tax rate for 2020 is expected to be in the range of 15.5% to 16.5%.

# **Conference Call / Webcast Information**

Huntington's senior management will host an earnings conference call on January 23, 2020, at 9:00 a.m. (Eastern Standard Time). The call may be accessed via a live Internet webcast at the Investor Relations section of Huntington's website, www.huntington.com, or through a dial-in telephone number at (877) 407-8029; Conference ID# 13697749. Slides will be available in the Investor Relations section of Huntington's website about an hour prior to the call. A replay of the webcast will be archived in the Investor Relations section of Huntington's website. A telephone replay will be available approximately two hours after the completion of the call through January 31, 2020 at (877) 660-6853 or (201) 612-7415; conference ID# 13697749.

Please see the 2019 Fourth Quarter Quarterly Financial Supplement for additional detailed financial performance metrics. This document can be found on the Investor Relations section of Huntington's website, www.huntington.com.

# **About Huntington**

Huntington Bancshares Incorporated is a regional bank holding company headquartered in Columbus, Ohio, with \$109 billion of assets and a network of 868 branches, including 12 Private Client Group offices, and 1,448 ATMs across seven Midwestern states. Founded in 1866, The Huntington National Bank and its affiliates provide consumer, small business, commercial, treasury management, wealth management, brokerage, trust, and insurance services. Huntington also provides vehicle finance, equipment finance, national settlement, and capital market services that extend beyond its core states. Visit huntington.com for more information.

#### **Caution regarding Forward-Looking Statements**

This communication contains certain forward-looking statements, including, but not limited to, certain plans, expectations, goals, projections, and statements, which are not historical facts and are subject to numerous assumptions, risks, and uncertainties. Statements that do not describe historical or current facts, including statements about beliefs and expectations, are forward-looking statements. Forward-looking statements may be identified by words such as expect, anticipate, believe, intend, estimate, plan, target, goal, or similar expressions, or future or conditional verbs such as will, may, might, should, would, could, or similar variations. The forward-looking statements are intended to be subject to the safe harbor provided by Section 27A of the Securities Act of 1933, Section 21E of the Securities Exchange Act of 1934, and the Private Securities Litigation Reform Act of 1995.

While there is no assurance that any list of risks and uncertainties or risk factors is complete, below are certain factors which could cause actual results to differ materially from those contained or implied in the forward-looking statements: changes in general economic, political, or industry conditions; uncertainty in U.S. fiscal and monetary policy, including the interest rate policies of the Federal Reserve Board; volatility and disruptions in global capital and credit markets; movements in interest rates; reform of LIBOR; competitive pressures on product pricing and services; success, impact, and timing of our business strategies, including market acceptance of any new products or services implementing our "Fair Play" banking philosophy; the nature, extent, timing, and results of governmental actions, examinations, reviews, reforms, regulations, and interpretations, including those related to the Dodd-Frank Wall Street Reform and Consumer Protection Act and the Basel III regulatory capital reforms, as well as those involving the OCC, Federal Reserve, FDIC, and CFPB; and other factors that may affect our future results. Additional factors that could cause results to differ materially from those described above can be found in our 2018 Annual Report on Form 10-K, as well as our subsequent Securities and Exchange Commission ("SEC") filings, which are on file with the SEC and available in the "Investor Relations" section of our website, <a href="https://www.huntington.com">https://www.huntington.com</a>, under the heading "Publications and Filings."

All forward-looking statements speak only as of the date they are made and are based on information available at that time. We do not assume any obligation to update forward-looking statements to reflect circumstances or events that occur after the date the forward-looking statements were made or to reflect the occurrence of unanticipated events except as required by federal securities laws. As forward-looking statements involve significant risks and uncertainties, caution should be exercised against placing undue reliance on such statements.

# **Basis of Presentation**

#### **Use of Non-GAAP Financial Measures**

This document contains GAAP financial measures and non-GAAP financial measures where management believes it to be helpful in understanding Huntington's results of operations or financial position. Where non-GAAP financial measures are used, the comparable GAAP financial measure, as well as the reconciliation to the comparable GAAP financial measure, can be found in this document, conference call slides, or the Form 8-K related to this document, all of which can be found in the Investor Relations section of Huntington's website, http://www.huntington.com.

#### Annualized Data

Certain returns, yields, performance ratios, or quarterly growth rates are presented on an "annualized" basis. This is done for analytical and decision-making purposes to better discern underlying performance trends when compared to full-year or year-over-year amounts. For example, loan and deposit growth rates, as well as net charge-off percentages, are most often expressed in terms of an annual rate like 8%. As such, a 2% growth rate for a quarter would represent an annualized 8% growth rate.

#### Fully-Taxable Equivalent Interest Income and Net Interest Margin

Income from tax-exempt earning assets is increased by an amount equivalent to the taxes that would have been paid if this income had been taxable at statutory rates. This adjustment puts all earning assets, most notably tax-exempt municipal securities and certain lease assets, on a common basis that facilitates comparison of results to results of competitors.

# Earnings per Share Equivalent Data

Significant income or expense items may be expressed on a per common share basis. This is done for analytical and decision-making purposes to better discern underlying trends in total corporate earnings per share performance excluding the impact of such items. Investors may also find this information helpful in their evaluation of our financial performance against published earnings per share mean estimate amounts, which typically exclude the impact of Significant Items. Earnings per share equivalents are usually calculated by applying an effective tax rate to a pre-tax amount to derive an after-tax amount, which is divided by the average shares outstanding during the respective reporting period. Occasionally, when the item involves special tax treatment, the after-tax amount is disclosed separately, with this then being the amount used to calculate the earnings per share equivalent.

#### Rounding

Please note that columns of data in this document may not add due to rounding.

#### Significant Items

From time to time, revenue, expenses, or taxes are impacted by items judged by management to be outside of ordinary banking activities and/or by items that, while they may be associated with ordinary banking activities, are so unusually large that their outsized impact is believed by management at that time to be infrequent or short term in nature. We refer to such items as "Significant Items". Most often, these Significant Items result from factors originating outside the company – e.g., regulatory actions/assessments, windfall gains, changes in accounting principles, one-time tax assessments/refunds, and litigation actions. In other cases they may result from management decisions associated with significant corporate actions out of the ordinary course of business – e.g., merger/restructuring charges, recapitalization actions, and goodwill impairment.

Even though certain revenue and expense items are naturally subject to more volatility than others due to changes in market and economic environment conditions, as a general rule volatility alone does not define a Significant Item. For example, changes in the provision for credit losses, gains/losses from investment activities, and asset valuation write-downs reflect ordinary banking activities and are, therefore, typically excluded from consideration as a Significant Item.

Management believes the disclosure of "Significant Items", when appropriate, aids analysts/investors in better understanding corporate performance and trends so that they can ascertain which of such items, if any, they may wish to include/exclude from their analysis of the company's performance - i.e., within the context of determining how that performance differed from their expectations, as well as how, if at all, to adjust their estimates of future performance accordingly. To this end, management has adopted a practice of listing "Significant Items" in our external disclosure documents (e.g., earnings press releases, quarterly performance discussions, investor presentations, and Forms 10-Q and 10-K).

"Significant Items" for any particular period are not intended to be a complete list of items that may materially impact current or future period performance. A number of items could materially impact these periods, including those which may be described from time to time in Huntington's filings with the Securities and Exchange Commission.

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# **HUNTINGTON BANCSHARES INCORPORATED**

# Quarterly Financial Supplement December 31, 2019

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#### Notes:

The preparation of financial statement data in conformity with accounting principles generally accepted in the United States (GAAP) requires management to make estimates and assumptions that affect amounts reported. Actual results could differ from those estimates. Certain prior period amounts have been reclassified to conform to the current period's presentation.

#### Fully-Taxable Equivalent Basis

Interest income, yields, and ratios on a FTE basis are considered non-GAAP financial measures. Management believes net interest income on a FTE basis provides a more accurate picture of the interest margin for comparison purposes. The FTE basis also allows management to assess the comparability of revenue arising from both taxable and tax-exempt sources. The FTE basis assumes a federal statutory tax rate of 21 percent and 35 percent for periods prior to January 1, 2018.

#### Non-Regulatory Capital Ratios

In addition to capital ratios defined by banking regulators, the Company considers various other measures when evaluating capital utilization and adequacy, including:

- Tangible common equity to tangible assets, and
- Tangible common equity to risk-weighted assets using Basel III definition.

These non-regulatory capital ratios are viewed by management as useful additional methods of reflecting the level of capital available to withstand unexpected market conditions. Additionally, presentation of these ratios allows readers to compare the Company's capitalization to other financial services companies. These ratios differ from capital ratios defined by banking regulators principally in that the numerator excludes preferred securities, the nature and extent of which varies among different financial services companies. These ratios are not defined in GAAP or federal banking regulations. As a result, these non-regulatory capital ratios disclosed by the Company may be considered non-GAAP financial measures.

Because there are no standardized definitions for these non-regulatory capital ratios, the Company's calculation methods may differ from those used by other financial services companies. Also, there may be limits in the usefulness of these measures to investors. As a result, the Company encourages readers to consider the consolidated financial statements and other financial information contained in the related press release in their entirety, and not to rely on any single financial measure.

		Th						
(dollar amounts in millions, except per share data, share count in	De	ecember 31,	eptember	D	ecember 31,	Percent Ch	anges vs.	
thousands)	_	2019	_	2019	_	2018	3Q19	4Q18
Net interest income (2)	\$	786	\$	805	\$	841	(2)%	(7)%
FTE adjustment	_	(6)	_	(6)	_	(8)		25
Net interest income		780		799		833	(2)	(6)
Provision for credit losses		79		82		60	(4)	32
Noninterest income		372		389		329	(4)	13
Noninterest expense	_	701	_	667	_	711	5	(1)
Income before income taxes		372		439		391	(15)	(5)
Provision for income taxes		55_	_	67		57	(18)	(4)
Net income		317		372		334	(15)	(5)
Dividends on preferred shares		19	_	18	_	19	6	
Net income applicable to common shares	\$	298	\$	354	\$	315	(16)%	(5)%
Net income per common share - diluted	\$	0.28	\$	0.34	\$	0.29	(18)%	(3)%
Cash dividends declared per common share		0.15		0.15		0.14	_	7
Tangible book value per common share at end of period		8.25		8.25		7.34	_	12
Number of common shares repurchased		13,104		5,213		14,967	151	(12)
Average common shares - basic		1,028,621		1,034,940		1,054,460	(1)	(2)
Average common shares - diluted		1,047,123		1,051,273		1,073,055	_	(2)
Ending common shares outstanding		1,020,003		1,032,755		1,046,767	(1)	(3)
Return on average assets		1.15%		1.37%		1.25%		
Return on average common shareholders' equity		11.1		13.4		12.9		
Return on average tangible common shareholders' equity (1)		14.3		17.3		17.3		
Net interest margin (2)		3.12		3.20		3.41		
Efficiency ratio (3)		58.4		54.7		58.7		
Effective tax rate		14.8		15.4		14.6		
Average total assets	\$	108,713	\$	108,166	\$	105,877	1	3
Average earning assets		100,062		99,692		97,752	_	2
Average loans and leases		75,103		75,096		73,822	_	2
Average loans and leases - linked quarter annualized growth rate		-%		0.9%		5.9%		
Average total deposits	\$	82,592	\$	82,249	\$	82,931	_	_
Average core deposits (4)		79,690		79,335		79,078	_	1
Average core deposits - linked quarter annualized growth rate		1.8%		3.1%		7.2%		
Average shareholders' equity		11,884		11,714		10,889	1	9
Average common total shareholders' equity		10,681		10,510		9,686	2	10
Average tangible common shareholders' equity		8,503		8,323		7,460	2	14
Total assets at end of period		109,002		108,735		108,781	_	_
Total shareholders' equity at end of period		11,795		11,909		11,102	(1)	6
NCOs as a % of average loans and leases		0.39%		0.39%		0.27%		
NAL ratio		0.62		0.58		0.45		
NPA ratio (5)		0.66		0.64		0.52		
Allowance for loan and lease losses (ALLL) as a % of total loans and leases at the end of period		1.04		1.05		1.03		
Common equity tier 1 risk-based capital ratio (6)		9.88		10.02		9.65		
Tangible common equity / tangible asset ratio (7)		7.88		8.00		7.21		
							-	

See Notes to the Annual and Quarterly Key Statistics.

	 Year Ended December 31,				Change			
(dollar amounts in millions, except per share data, share count in thousands)	2019		2018		Amount	Percent		
Net interest income (2)	\$ 3,239	\$	3,219	\$	20	1 %		
FTE adjustment	 (26)		(30)		4	13		
Net interest income	3,213		3,189		24	1		
Provision for credit losses	287		235		52	22		
Noninterest income	1,454		1,321		133	10		
Noninterest expense	 2,721		2,647		74_	3		
Income before income taxes	1,659		1,628		31	2		
Provision for income taxes	 248		235		13	6		
Net Income	1,411		1,393		18	1		
Dividends on preferred shares	 74		70		4	6		
Net income applicable to common shares	\$ 1,337	\$	1,323	\$	14	1 %		
Net income per common share - diluted	\$ 1.27	\$	1.20	\$	0.07	6 %		
Cash dividends declared per common share	0.58		0.50		0.08	16		
Average common shares - basic	1,038,840		1,081,542		(42,702)	(4)		
Average common shares - diluted	1,056,079		1,105,985		(49,906)	(5)		
Return on average assets	1.31%		1.33%					
Return on average common shareholders' equity	12.9		13.4					
Return on average tangible common shareholders' equity (1)	16.9		17.9					
Net interest margin (2)	3.26		3.33					
Efficiency ratio (3)	56.6		56.9					
Effective tax rate	15.0		14.5					
Average total assets	\$ 107,971	\$	104,982	\$	2,989	3		
Average earning assets	99,541		96,577		2,964	3		
Average loans and leases	74,978		72,246		2,732	4		
Average total deposits	82,332		80,186		2,146	3		
Average core deposits (4)	79,197		76,403		2,794	4		
Average shareholders' equity	11,560		11,059		501	5		
Average common total shareholders' equity	10,357		9,891		466	5		
Average tangible common shareholders' equity	8,164		7,647		517	7		
NCOs as a % of average loans and leases	0.35%		0.20%					
NAL ratio	0.62		0.45					
NPA ratio (5)	0.66		0.52					

See Notes to the Year to Date and Quarterly Key Statistics.

#### **Key Statistics Footnotes**

- (1) Net income applicable to common shares excluding expense for amortization of intangibles for the period divided by average tangible common shareholders' equity. Average tangible common shareholders' equity equals average total common shareholders' equity less average intangible assets and goodwill. Expense for amortization of intangibles and average intangible assets are net of deferred tax liability, and calculated assuming a 21% tax rate.
- (2) On a fully-taxable equivalent (FTE) basis assuming a 21% tax rate.
- (3) Noninterest expense less amortization of intangibles divided by the sum of FTE net interest income and noninterest income excluding securities gains (losses).
- (4) Includes noninterest-bearing and interest-bearing demand deposits, money market deposits, savings and other domestic deposits, and core certificates of deposit.
- (5) NPAs include other real estate owned.
- (6) December 31, 2019, figures are estimated.
- (7) Tangible common equity (total common equity less goodwill and other intangible assets) divided by tangible assets (total assets less goodwill and other intangible assets). Other intangible assets are net of deferred tax liability, calculated at a 21% tax rate.

(dollar amounts in millions)	December 31, 2019	December 31, 2018	Percent Changes
	(Unaudited)		
Assets			
Cash and due from banks	\$ 1,045	\$ 1,108	(6)%
Interest-bearing deposits in Federal Reserve Bank	125	1,564	(92)
Interest-bearing deposits in banks	102	53	92
Trading account securities	99	105	(6)
Available-for-sale securities	14,149	13,780	3
Held-to-maturity securities	9,070	8,565	6
Other securities	441	565	(22)
Loans held for sale	877	804	9
Loans and leases (1)	75,404	74,900	1
Allowance for loan and lease losses	(783)	(772)	(1)
Net loans and leases	74,621	74,128	1
Bank owned life insurance	2,542	2,507	1
Premises and equipment	763	790	(3)
Goodwill	1,990	1,989	_
Service rights and other intangible assets	475	535	(11)
Other assets	2,703	2,288	18
Total assets	\$ 109,002	\$ 108,781	<u> </u>
Liabilities and shareholders' equity			
Liabilities			
Deposits (2)	\$ 82,347	\$ 84,774	(3)%
Short-term borrowings	2,606	2,017	29
Long-term debt	9,849	8,625	14
Other liabilities	2,405	2,263	6
Total liabilities	97,207	97,679	
Shareholders' equity			
Preferred stock	1,203	1,203	_
Common stock	10	11	(9)
Capital surplus	8,806	9,181	(4)
Less treasury shares, at cost	(56)	(45)	(24)
Accumulated other comprehensive loss	(256)		58
Retained earnings (deficit)	2,088	1,361	53
Total shareholders' equity	11,795	11,102	6
Total liabilities and shareholders' equity	\$ 109,002	\$ 108,781	
Total habilities and shareholders equity	Ψ 103,002	<del></del>	
Common shares authorized (par value of \$0.01)	1,500,000,000	1,500,000,000	
Common shares outstanding	1,020,003,482	1,046,767,252	
Treasury shares outstanding	4,537,605	3,817,385	
Preferred stock, authorized shares	6,617,808	6,617,808	
Preferred shares outstanding	740,500	740,500	

<sup>(1)</sup> See page 5 for detail of loans and leases.(2) See page 6 for detail of deposits.

		Decembe	r 31,		Septembe	er 30,		June 3	0,		March 3	31,	Decembe	er 31,
(dollar amounts in millions)		2019			2019	)		2019			2019		2018	3
Ending Balances by Type:														
Total loans														
Commercial:														
Commercial and industrial	\$	30,664	41%	\$	30,394	41%	\$	30,608	41%	\$	30,972	41%	\$ 30,605	41%
Commercial real estate:														
Construction		1,123	1		1,157	2		1,146	1		1,152	2	1,185	2
Commercial	_	5,551	7		5,698	8		5,742	8	_	5,643	8	5,657	8
Commercial real estate		6,674	8		6,855	10		6,888	9		6,795	10	6,842	10
Total commercial		37,338	49		37,249	51		37,496	50		37,767	51	37,447	51
Consumer:														
Automobile		12,797	17		12,292	15		12,173	16		12,272	16	12,429	16
Home equity		9,093	12		9,300	12		9,419	12		9,551	13	9,722	13
Residential mortgage		11,376	15		11,247	15		11,182	15		10,885	14	10,728	14
RV and marine		3,563	5		3,553	5		3,492	5		3,344	4	3,254	4
Other consumer		1,237	2		1,251	2		1,271	2		1,260	2	1,320	2
Total consumer		38,066	51		37,643	49		37,537	50		37,312	49	37,453	49
Total loans and leases	\$	75,404	100%	\$	74,892	100%	\$	75,033	100%	\$	75,079	100%	\$ 74,900	100%
(dollar amounts in millions)		Decembe	r 31,		Septembe	•		June 30 2019	0,		March 3 2019	1,	Decembe	-
Ending Balances by Business Segment:														
Consumer and Business Banking	\$	21,716	29%	\$	21,963	30%	\$	22,128	30%	\$	22,175	29%	\$ 22,333	30%
Commercial Banking		27,050	36		27,090	36		27,311	36		27,554	37	27,191	36
Vehicle Finance		20,190	27		19,484	26		19,417	26		19,332	26	19,434	26
RBHPCG		6,366	8		6,294	8		6,179	8		5,954	8	5,886	8
Treasury / Other		82	_		61	_		(2)	_		64	_	56	_
Total loans and leases	\$	75,404	100%	\$	74,892	100%	\$	75,033	100%	\$	75,079	100%	\$ 74,900	100%
				=						=				
Average Balances by Business Segment:														
Consumer and Business Banking	\$	21,845	30%	\$	22,092	30%	\$	22,139	30%	\$	22,241	30%	\$ 22,321	30%
Commercial Banking		26,993	36	Ė	27,295	36	Ė	27,350	36	i	27,174	36	26,405	36
Vehicle Finance		19,852	26		19,370	26		19,298	26		19,340	26	19,177	26
RBHPCG		6,314	8		6,237	8		6,054	8		5,920	8	5,793	8
Treasury / Other		99	_		102	_		91	_		100	_	126	_
Total loans and leases	\$	75,103	100%	\$	75,096	100%	\$	74,932	100%	\$	74,775	100%	\$ 73,822	100%

(deller a constate to colling)	Decemb	•	Septeml	-	June	•	March	•	Decemb	•
(dollar amounts in millions)	201	9	201	19	201	.9	201	.9	201	.8
Ending Balances by Type:  Demand deposits - noninterest-										
bearing	\$ 20,247	25%	\$ 20,553	25%	\$ 19,383	24%	\$ 20,036	24%	\$ 21,783	26%
Demand deposits - interest- bearing	20,583	25	19,976	24	19,085	24	19,906	24	20,042	24
Money market deposits	24,726	30	23,977	29	23,952	30	22,931	28	22,721	27
Savings and other domestic deposits	9,549	12	9,566	12	9,803	12	10,277	13	10,451	12
Core certificates of deposit (1)	4,356	5	5,443	7	5,703	7	6,007	7	5,924	7
Total core deposits	79,461	97	79,515	97	77,926	97	79,157	96	80,921	96
Other domestic deposits of \$250,000 or more	313	_	326	_	316	_	313	1	337	_
Brokered deposits and negotiable CDs	2,573	3	2,554	3	2,640	3	2,685	3	3,516	4
Total deposits	\$ 82,347	100%	\$ 82,395	100%	\$ 80,882	100%	\$ 82,155	100%	\$ 84,774	100%
Total core deposits:										
Commercial	\$ 34,957	44%	\$ 35,247	44%	\$ 33,371	43%	\$ 33,546	42%	\$ 37,268	46%
Consumer	44,504	56	44,268	56	44,555	57	45,611	58	43,653	54
Total core deposits	\$ 79,461	100%	\$ 79,515	100%	\$ 77,926	100%	\$ 79,157	100%	\$ 80,921	100%
Ending Balances by Business Segment:										
Consumer and Business Banking	\$ 51,675	63%	\$ 51,671	63%	\$ 51,577	64%	\$ 52,354	64%	\$ 50,300	59%
Commercial Banking	20,762	25	21,088	26	20,049	25	20,543	25	23,185	28
Vehicle Finance	376	_	363	_	339	_	327	_	346	_
RBHPCG	6,370	8	6,101	7	5,863	7	5,959	7	6,809	8
Treasury / Other (2)	3,164	4	3,172	4	3,054	4	2,972	4	4,134	5
Total deposits	\$ 82,347	100%	\$ 82,395	100%	\$ 80,882	100%	\$ 82,155	100%	\$ 84,774	100%
	Decemb	er 31,	Septem	ber 30,	June	30,	March	n 31,	Decemb	oer 31,
(dollar amounts in millions)	201	9	201	19	201	.9	201	.9	201	18
Average Balances by Business Segment:										
Consumer and Business Banking	\$ 52,059	63%	\$ 51,604	63%	\$ 51,935	64%	\$ 50,961	62%	\$ 50,037	61%
Commercial Banking	20,974	25	21,227	26	20,361	25	21,739	26	22,673	27
Vehicle Finance	347	_	359	_	322	_	305	_	335	_
RBHPCG	6,113	7	5,958	7	5,918	7	5,942	7	5,936	7
Treasury / Other (2)	3,099	5	3,101	4	3,182	4	3,825	5	3,950	5
Total deposits	\$ 82,592	100%	\$ 82,249	100%	\$ 81,718	100%	\$ 82,772	100%	\$ 82,931	100%
(1) Includes consumer contificates of denos	+ of ¢2E0 00									

Includes consumer certificates of deposit of \$250,000 or more. Comprised primarily of national market deposits. (1) (2)

	Dece	mber 31,	Sent	tember 30,		rage Balan ine 30,		) larch 31,	Dec	cember 31,	Percent Ch	nanges vs
(dollar amounts in millions)		2019	эсрі	2019		2019		2019	DCC	2018	3Q19	4Q18
Assets		2013		2013		2013		2013		2010	3013	4010
Interest-bearing deposits in Federal Reserve Bank	\$	672	\$	514	\$	518	\$	501	\$	483	31%	39%
Interest-bearing deposits in banks	· ·	176	· ·	149	· ·	135	Ť	109	Ť	97	18	81
Securities:		2,0		2.13		100		103		3,	10	01
Trading account securities		109		137		161		138		131	(20)	(17)
Available-for-sale securities:											(==)	( /
Taxable		11,221		11,096		10,501		10,752		10,351	1	8
Tax-exempt		2,791		2,820		2,970		3,048		3,176	(1)	(12)
Total available-for-sale securities		14,012		13,916		13,471		13,800		13,527	1	4
Held-to-maturity securities - taxable		8,592		8,566		8,771		8,653		8,433	_	2
Other securities		448		437		466		536		565	3	(21)
Total securities		23,161		23,056		22,869		23,127		22,656		2
Loans held for sale		950		877		734		700		694	8	37
Loans and leases: (2)												
Commercial:												
Commercial and industrial		30,373		30,632		30,644		30,546		29,557	(1)	3
Commercial real estate:												
Construction		1,181		1,165		1,168		1,174		1,138	1	4
Commercial		5,625		5,762		5,732		5,686		5,806	(2)	(3
Commercial real estate		6,806		6,927		6,900		6,860		6,944	(2)	(2)
Total commercial		37,179		37,559		37,544		37,406		36,501	(1)	2
Consumer:												
Automobile		12,607		12,181		12,219		12,361		12,423	3	1
Home equity		9,192		9,353		9,482		9,641		9,817	(2)	(6
Residential mortgage		11,330		11,214		11,010		10,787		10,574	1	7
RV and marine		3,564		3,528		3,413		3,296		3,216	1	11
Other consumer		1,231		1,261		1,264		1,284		1,291	(2)	(5)
Total consumer		37,924		37,537		37,388		37,369		37,321	1	2
Total loans and leases		75,103		75,096		74,932		74,775		73,822		2
Allowance for loan and lease losses		(787)		(799)		(778)		(780)		(777)	2	(1
Net loans and leases		74,316		74,297		74,154		73,995		73,045	_	2
Total earning assets		100,062		99,692		99,188		99,212		97,752		2
Cash and due from banks		864		817		835		853		909	6	(5)
Intangible assets		2,228		2,240		2,252		2,265		2,288	(1)	(3)
All other assets		6,346		6,216		5,982		5,961		5,705	2	11
otal assets	\$	108,713	\$	108,166	\$ 1	107,479	\$	107,511	\$	105,877	1%	3'
iabilities and shareholders' equity												
Interest-bearing deposits:												
Demand deposits - interest-bearing	\$	20,140	\$	19,796	\$	19,693	\$	19,770	\$	19,860	2%	1
Money market deposits		24,560		24,266		23,305		22,935		22,595	1	9
Savings and other domestic deposits		9,552		9,681		10,105		10,338		10,534	(1)	(9)
Core certificates of deposit (3)		4,795		5,666		5,860		6,052		5,705	(15)	(16
Other domestic deposits of \$250,000 or more		313		315		310		335		346	(1)	(10)
Brokered deposits and negotiable CDs		2,589		2,599		2,685		3,404		3,507		(26
Total interest-bearing deposits		61,949		62,323		61,958		62,834		62,547	(1)	(1)
Short-term borrowings		1,965		2,331		3,166		2,320		1,006	(16)	95
Long-term debt		9,886		9,536		8,914		8,979		8,871	4	11
Total interest-bearing liabilities		73,800		74,190		74,038		74,133		72,424	(1)	2
Demand deposits - noninterest-bearing		20,643		19,926		19,760		19,938		20,384	4	1
All other liabilities		2,386		2,336		2,206		2,284		2,180	2	9
Shareholders' equity		11,884		11,714		11,475		11,156		10,889	1	9
Total liabilities and shareholders' equity	Ċ	108,713	\$	108,166	\$ 1	107,479	\$	107,511	\$	105,877	1%	39

<sup>(1)</sup> Amounts include the effects of hedge and risk management activities associated with the respective asset and liability categories.

<sup>(2)</sup> Includes nonaccrual loans.(3) Includes consumer certificates of deposit of \$250,000 or more.

	Quarterly Interest Income / Expense										
	Dece	mber 31,	Se	ptember 30,	J	une 30,	Marc	ch 31,	December 31,		
(dollar amounts in millions)	2	2019		2019		2019	20	19	2	2018	
Assets											
Interest-bearing deposits in Federal Reserve Bank	\$	3	\$	3	\$	3	\$	3	\$	3	
Interest-bearing deposits in banks		1		1		_		1		1	
Securities:											
Trading account securities		1		_		1		1		1	
Available-for-sale securities:											
Taxable		73		74		72		76		70	
Tax-exempt		24		26		27		28		33	
Total available-for-sale securities		97		100		99		104		103	
Held-to-maturity securities - taxable		54		54		56		54		52	
Other securities		3		3		4		6		5	
Total securities		155		157		160		165		161	
Loans held for sale		8		9		7		7		7	
Loans and leases:											
Commercial:											
Commercial and industrial		335		358		373		375		363	
Commercial real estate:											
Construction		15		16		17		16		16	
Commercial		63		68		71		71		74	
Commercial real estate		78		84		88		87		90	
Total commercial		413		442		461		462		453	
Consumer:											
Automobile		131		126		123		120		122	
Home equity		117		127		131		133		135	
Residential mortgage		105		107		106		104		101	
RV and marine		45		44		42		40		41	
Other consumer		39		42		42		42		40	
Total consumer		437		446		444		439		439	
Total loans and leases		850		888		905		901		892	
Total earning assets	\$	1,017	\$	1,058	\$	1,075	\$	1,077	\$	1,064	
Liabilities											
Interest-bearing deposits:											
Demand deposits - interest-bearing	\$	32	\$	29	\$	28	\$	27	\$	25	
Money market deposits	T T	61	_	73		67	Ť	59		52	
Savings and other domestic deposits		5		5		6		6		5	
Core certificates of deposit (3)		25		31		32		31		29	
Other domestic deposits of \$250,000 or more		3		1		1		2		1	
Brokered deposits and negotiable CDs		10		15		16		20		20	
Total interest-bearing deposits		136		154		150		145		132	
Short-term borrowings		8		13		19		143		6	
Long-term debt		87		86		87		89		85	
Total interest bearing liabilities		231		253	_	256		248		223	
Net interest income	Ċ		\$		Ś	819	\$	829	\$		
TACT HITCHEST HICOTHE	<del>پ</del>	786	_ب	805	<u>ب</u>	013	۲	023	ب	841	

<sup>(1)</sup> Fully-taxable equivalent (FTE) income and expense calculated assuming a 21% tax rate. See page 10 for the FTE adjustment.

<sup>(2)</sup> Amounts include the effects of hedge and risk management activities associated with the respective asset and liability categories.

<sup>(3)</sup> Includes consumer certificates of deposit of \$250,000 or more.

	Quarterly Average Rates									
	December 31,	September 30,	June 30,	March 31,	December 31,					
Fully-taxable equivalent basis (1)	2019	2019	2019	2019	2018					
Assets										
Interest-bearing deposits in Federal Reserve Bank	1.66%	2.19%	2.38%	2.40%	2.33%					
Interest-bearing deposits in banks	1.81	2.38	2.08	1.75	1.97					
Securities:										
Trading account securities	2.45	2.36	1.92	2.03	1.94					
Available-for-sale securities:										
Taxable	2.63	2.67	2.73	2.82	2.71					
Tax-exempt	3.43	3.63	3.66	3.69	4.12					
Total available-for-sale securities	2.79	2.87	2.94	3.01	3.04					
Held-to-maturity securities - taxable	2.50	2.51	2.54	2.52	2.45					
Other securities	2.57	3.15	3.44	4.51	4.24					
Total securities	2.68	2.74	2.79	2.86	2.84					
Loans held for sale	3.40	3.69	4.00	4.07	4.04					
Loans and leases: (3)										
Commercial:										
Commercial and industrial	4.31	4.57	4.82	4.91	4.81					
Commercial real estate:										
Construction	5.07	5.50	5.59	5.58	5.47					
Commercial	4.36	4.67	4.88	5.00	4.99					
Commercial real estate	4.48	4.81	5.00	5.10	5.07					
Total commercial	4.34	4.61	4.85	4.94	4.86					
Consumer:										
Automobile	4.15	4.09	4.02	3.95	3.88					
Home equity	5.03	5.38	5.56	5.61	5.45					
Residential mortgage	3.73	3.80	3.84	3.86	3.82					
RV and marine	4.96	4.96	4.94	4.96	5.10					
Other consumer	12.71	13.34	13.29	13.07	12.35					
Total consumer	4.59	4.72	4.76	4.75	4.67					
Total loans and leases	4.47	4.67	4.80	4.85	4.76					
Total earning assets	4.03	4.21	4.35	4.40	4.32					
Liabilities	1.03	1122	1.33	1.10	1.52					
Interest-bearing deposits:										
Demand deposits - interest-bearing	0.63	0.57	0.58	0.56	0.48					
Money market deposits	0.99	1.20	1.15	1.04	0.91					
Savings and other domestic deposits	0.20	0.22	0.23	0.23	0.23					
Core certificates of deposit (4)	2.09	2.17	2.15	2.11	2.00					
Other domestic deposits of \$250,000 or more	1.70	1.85	1.92	1.82	1.67					
Brokered deposits and negotiable CDs	1.67_	2.21	2.39	2.38	2.22					
Total interest-bearing deposits	0.87	0.98	0.97	0.94	0.84					
Short-term borrowings	1.66	2.28	2.41	2.41	2.49					
Long-term debt	3.50	3.59	3.91	3.98	3.82					
Total interest-bearing liabilities	1.24	1.36	1.39	1.35	1.23					
	1.24	1.50	1.39	1.33	1.23					
Demand deposits - noninterest-bearing	2.79	2 05	2.06	3.05	2.00					
Net interest rate spread	0.33	2.85 0.35	2.96 0.35	3.05 0.34	3.09					
Impact of noninterest-bearing funds on margin					0.32					
Net interest margin	3.12%	3.20%	3.31%	3.39%	3.419					

#### Commercial Loan Derivative Impact (Unaudited)

	Average Rates										
	2019	2019	2019	2019	2018						
Fully-taxable equivalent basis (1)	Fourth	Third	Second	First	<u>Fourth</u>						
Commercial loans (2)(3)	4.36%	4.70%	4.88%	4.95%	4.86%						
Impact of commercial loan derivatives	(0.02)	(0.09)	(0.03)	(0.01)							
Total commercial - as reported	4.34%	4.61%	4.85%	4.94%	4.86%						
Average 1 Month LIBOR	1.79%	2.18%	2.44%	2.50%	2.35%						

- (1)
- Fully-taxable equivalent (FTE) yields are calculated assuming a 21% tax rate. See page 10 for the FTE adjustment.

  Yield/rates exclude the effects of hedge and risk management activities associated with the respective asset and liability categories. (2)
- (3) Includes nonaccrual loans.
- Includes consumer certificates of deposit of \$250,000 or more. (4)

				Т	hre	e Months Ende	ed			
(dollar amounts in millions, except per share data, share	De	cember 31,	Se	ptember 30,		June 30,		March 31,	De	cember 31,
count in thousands)		2019		2019		2019		2019	2018	
Interest income	\$	1,011	\$	1,052	\$	1,068	\$	1,070	\$	1,056
Interest expense		231		253		256		248		223
Net interest income		780		799		812		822		833
Provision for credit losses		79		82		59		67		60
Net interest income after provision for credit losses		701		717		753		755		773
Service charges on deposit accounts		95		98	_	92		87		94
Card and payment processing income		64		64		63		56		58
Trust and investment management services		47		44		43		44		42
Mortgage banking income		58		54		34		21		23
Capital markets fees		31		36		34		22		34
Insurance income		24		20		23		21		21
Bank owned life insurance income		17		18		15		16		16
Gain on sale of loans and leases		16		13		13		13		16
Net (losses) gains on sales of securities		(22)		_		(2)		_		(19
Other noninterest income		42		42		59		39		44
Total noninterest income		372		389		374		319		329
Personnel costs		426		406		428		394		399
Outside data processing and other services		89		87		89		81		83
Equipment		42		41		40		40		48
Net occupancy		41		38		38		42		70
Professional services		14		16		12		12		17
Amortization of intangibles		12		12		12		13		13
Marketing		9		10		11		7		15
Deposit and other insurance expense		10		8		8		8		9
Other noninterest expense		58		49		62		56		57
Total noninterest expense	_	701		667	_	700		653		711
Income before income taxes		372		439		427		421		391
Provision for income taxes		55		67		63		63		57
Net income		317		372		364		358		334
Dividends on preferred shares		19		18		18		19		19
Net income applicable to common shares	\$	298	\$	354	\$	346	\$	339	\$	315
	_		_		Ť		_		_	
Average common shares - basic		1,028,621		1,034,940		1,044,802		1,046,995		1,054,460
Average common shares - diluted		1,047,123		1,051,273		1,060,280		1,065,638		1,073,055
Per common share										
Net income - basic	\$	0.29	\$	0.34	\$	0.33	\$	0.32	\$	0.30
Net income - diluted	Y	0.28	Y	0.34	Y	0.33	Y	0.32	Y	0.29
Cash dividends declared		0.15		0.15		0.14		0.14		0.14
		0.13		0.13		0.14		0.14		0.14
Revenue - fully-taxable equivalent (FTE)										
Net interest income	\$	780	\$		\$	812	\$	822	\$	833
FTE adjustment		6		6		7		7		8
Net interest income (1)		786		805		819		829		841
Noninterest income		372		389		374		319		329
Total revenue (1)	\$	1,158	\$	1,194	\$	1,193	\$	1,148	\$	1,170

<sup>(1)</sup> On a fully-taxable equivalent (FTE) basis assuming a 21% tax rate.

# Huntington Bancshares Incorporated Quarterly Mortgage Banking Noninterest Income (Unaudited)

	Dec	cember 31,	Se	ptember 30,	June 30,	March 31,	Dec	cember 31,	Percent Ch	ianges vs.
(dollar amounts in millions)		2019		2019	2019	2019		2018	3Q19	4Q18
Net origination and secondary marketing income	\$	43	\$	42	\$ 30	\$ 17	\$	16	2 %	169 %
Net mortgage servicing income										
Loan servicing income		15		15	15	14		14	_	7
Amortization of capitalized servicing		(13)		(13)	(10)	(9)		(8)	_	(63)
Operating income		2		2	5	5		6		(67)
MSR valuation adjustment (1)		25		(11)	(19)	(10)		_	327	100
Gains (losses) due to MSR hedging		(14)		19	17	7		(1)	(174)	(1,300)
Net MSR risk management		11		8	(2)	(3)		(1)	38	1,200
Total net mortgage servicing income	\$	13	\$	10	\$ 3	\$ 2	\$	5	30 %	160 %
All other		2		2	1	2		2		
Mortgage banking income	\$	58	\$	54	\$ 34	\$ 21	\$	23	7 %	152 %
Mortgage origination volume	\$	2,490	\$	2,097	\$ 1,922	\$ 1,235	\$	1,538	19 %	62 %
Mortgage origination volume for sale		1,518		1,483	1,181	756		948	2	60
Third party mortgage loans serviced (2)		22,425		21,674	21,486	21,346		21,068	3	6
Mortgage servicing rights (2)		212		180	192	212		221	18	(4)
MSR % of investor servicing portfolio (2)		0.95%		0.83%	0.90%	0.99%		1.05%	14 %	(10)%

The change in fair value for the period represents the MSR valuation adjustment, net of amortization of capitalized servicing. At period end.

<sup>(1)</sup> (2)

	Three Months Ended											
	December 31,	September 30,	June 30,	March 31,	December 31,							
(dollar amounts in millions)	2019	2019	2019	2019	2018							
Allowance for loan and lease losses, beginning of period	\$ 783	\$ 774	\$ 764	\$ 772	\$ 761							
Loan and lease losses	(93)	(102)	(70)	(97)	(84)							
Recoveries of loans previously charged off	20	29	22	26	34							
Net loan and lease losses	(73)	(73)	(48)	(71)	(50)							
Provision for loan and lease losses	74	82	58	63	61							
Allowance of assets sold or transferred to loans held for sale	(1)	_	_	_	_							
Allowance for loan and lease losses, end of period	783	783	774	764	772							
Allowance for unfunded loan commitments and letters of credit, beginning of period	101	101	100	96	97							
Provision for (reduction in) unfunded loan commitments and letters of credit losses	5	_	1	4	(1)							
Unfunded commitment losses	(2)	_	_	_	_							
Allowance for unfunded loan commitments and letters of credit, end of period	104	101	101	100	96							
Total allowance for credit losses, end of period	\$ 887	\$ 884	\$ 875	\$ 864	\$ 868							
Allowance for loan and lease losses (ALLL) as % of:												
Total loans and leases	1.04%	1.05%	1.03%	1.02%	1.03%							
Nonaccrual loans and leases (NALs)	167	179	182	183	228							
Nonperforming assets (NPAs)	157	163	168	166	200							

Net charge-offs as a % of average loans

		-	Three Months Ende	d	
	December 31,	September 30,	June 30,	March 31,	December 31,
(dollar amounts in millions)	2019	2019	2019	2019	2018
Net charge-offs by loan and lease type:					
Commercial:					
Commercial and industrial	\$ 36	\$ 40	\$ 21	\$ 31	\$ 13
Commercial real estate:					
Construction	_	(1)	(1)	_	_
Commercial	_	(1)	(2)	2	_
Commercial real estate	_	(2)	(3)	2	_
Total commercial	36	38	18	33	13
Consumer:					
Automobile	9	8	5	10	9
Home equity	1	2	2	3	2
Residential mortgage	1	1	1	3	2
RV and marine	4	2	2	3	2
Other consumer	22	22	20	19	22
Total consumer	37	35	30	38	37
tal net charge-offs	\$ 73	\$ 73	\$ 48	\$ 71	\$ 50
	December 31,	September 30,	Three Months Ende	March 31,	December 31,
	2019	2019	2019	2019	2018
Net charge-offs - annualized percentages:					
Commercial:					
Commercial and industrial	0.47%	0.52%	0.27%	0.41%	0.179
Commercial real estate:					
Construction	(0.03)	(0.40)	(0.08)	(0.11)	(0.09)
Commercial	0.01	(0.09)	(0.12)	0.12	_
Commercial real estate		(0.14)	(0.12)	0.08	(0.01)
Total commercial	0.38	0.40	0.20	0.35	0.14
Consumer:					
Automobile	0.30	0.26	0.17	0.32	0.30
Home equity	0.02	0.11	0.07	0.12	0.05
Residential mortgage	0.04	0.03	0.05	0.10	0.10
RV and marine	0.39	0.23	0.25	0.39	0.31
Other consumer	7.26	7.07	6.02	6.29	6.66
Total consumer	0.39	0.38	0.31	0.41	0.40
and the same of th					

0.39%

0.39%

0.25%

0.38%

0.27%

	Decen	nber 31,	Sep	tember 30,	June 30,	Ma	arch 31,	Dec	ember 31,
(dollar amounts in millions)	2	019		2019	2019		2019		2018
Nonaccrual loans and leases (NALs):									
Commercial and industrial	\$	323	\$	291	\$ 281	\$	271	\$	188
Commercial real estate		10		12	17		9		15
Automobile		4		5	4		4		5
Home equity		59		60	60		64		62
Residential mortgage		71		69	62		68		69
RV and marine		1		1	1		1		1
Other consumer									
Total nonaccrual loans and leases		468		438	425		417		340
Other real estate, net:									
Residential		9		10	10		14		19
Commercial		2		2	4		4		4
Total other real estate, net		11		12	14		18		23
Other NPAs (1)		19		32	21		26		24
Total nonperforming assets	\$	498	\$	482	\$ 460	\$	461	\$	387
Nonaccrual loans and leases as a % of total loans and leases		0.62%		0.58%	0.57%		0.56%		0.45%
NPA ratio (2)		0.66		0.64	0.61		0.61		0.52
(NPA+90days)/(Loan+OREO) (3)		0.89		0.86	0.82		0.81		0.74

				Th	re	e Months Ende	d			
	Dec	ember 31,	Sep	ptember 30,		June 30,		March 31,	De	ecember 31,
(dollar amounts in millions)		2019		2019		2019		2019		2018
Nonperforming assets, beginning of period	\$	482	\$	460	\$	461	\$	387	\$	403
New nonperforming assets		175		165		117		218		109
Returns to accruing status		(20)		(24)		(16)		(33)		(21)
Loan and lease losses		(48)		(66)		(34)		(46)		(32)
Payments		(63)		(38)		(54)		(33)		(66)
Sales		(28)		(15)		(14)		(32)		(6)
Nonperforming assets, end of period	\$	498	\$	482	\$	460	\$	461	\$	387

<sup>(1)</sup> Other nonperforming assets include certain impaired securities and/or nonaccrual loans held-for-sale.

<sup>(2)</sup> Nonperforming assets divided by the sum of loans and leases, net other real estate owned, and other NPAs.

<sup>(3)</sup> The sum of nonperforming assets and total accruing loans and leases past due 90 days or more divided by the sum of loans and leases and other real estate.

(dollar amounts in millions)		ember 31, 2019	•	mber 30, 2019	J	June 30, 2019	M	arch 31, 2019	Dec	ember 31, 2018
Accruing loans and leases past due 90+ days:										
Commercial and industrial	\$	11	\$	9	\$	5	\$	3	\$	7
Commercial real estate		_		_		_		_		_
Automobile		8		8		7		6		8
Home equity		14		13		15		15		17
Residential mortgage (excluding loans guaranteed by the U.S. Government)		20		23		27		25		32
RV and marine		2		1		1		2		1
Other consumer		7		7		5		5		6
Total, excl. loans guaranteed by the U.S. Government		62		61		60		56		71
Add: loans guaranteed by U.S. Government		109		102		92		91		99
Total accruing loans and leases past due 90+ days, including loans guaranteed by the U.S. Government	\$	171	\$	163	\$	152	\$	147	\$	170
5.11							_			
Ratios: Excluding loans guaranteed by the U.S. Government, as a percent of total loans and leases		0.08%		0.08%		0.08%		0.07%		0.09%
Guaranteed by U.S. Government, as a percent of total loans and leases		0.14		0.14		0.12		0.12		0.13
Including loans guaranteed by the U.S. Government, as a percent of total loans and leases		0.23		0.22		0.20		0.20		0.23
Accruing troubled debt restructured loans:										
Commercial and industrial	\$	213	\$	225	\$	245	\$	270	\$	269
Commercial real estate		37		40		48		60		54
Automobile		40		39		37		37		35
Home equity		226		233		241		247		252
Residential mortgage		223		221		221		219		218
RV and marine		3		3		2		2		2
Other consumer		11		10		10		9		9
Total accruing troubled debt restructured loans	\$	753	\$	771	\$	804	\$	844	\$	839
Nonaccruing troubled debt restructured loans:										
Commercial and industrial	\$	109	Ś	84	\$	88	\$	86	\$	97
Commercial real estate	т	6	т	6	т	6	т	6	т.	6
Automobile		2		3		3		3		3
Home equity		26		26		26		28		28
Residential mortgage		42		44		43		43		44
RV and marine		1		1		1		1		_
Other consumer		_		_		_		_		_
Total nonaccruing troubled debt restructured loans	\$	186	\$	164	\$	167	\$	167	\$	178
and the state of t					_				_	

	De	cember 31,	Sep	tember 30,	J	lune 30,	Ν	Narch 31,	Dec	cember 31,
(dollar amounts in millions)		2019		2019		2019		2019		2018
Common equity tier 1 risk-based capital ratio: (1)										
Total shareholders' equity	\$	11,795	\$	11,909	\$	11,668	\$	11,432	\$	11,102
Regulatory capital adjustments:										
Shareholders' preferred equity		(1,207)		(1,207)		(1,207)		(1,207)		(1,207)
Accumulated other comprehensive income offset		256		175		273		455		609
Goodwill and other intangibles, net of related taxes		(2,153)		(2,162)		(2,174)		(2,187)		(2,200)
Deferred tax assets that arise from tax loss and credit carryforwards		(44)		(30)		(30)		(31)		(33)
Common equity tier 1 capital		8,647		8,685		8,530		8,462		8,271
Additional tier 1 capital										
Shareholders' preferred equity		1,207		1,207		1,207		1,207		1,207
Other				1				1		_
Tier 1 capital		9,854		9,893		9,737		9,670		9,478
Long-term debt and other tier 2 qualifying instruments		672		750		727		736		776
Qualifying allowance for loan and lease losses		887		884		875		864		868
Tier 2 capital		1,559		1,634		1,602		1,600		1,644
Total risk-based capital	\$	11,413	\$	11,527	\$	11,339	\$	11,270	\$	11,122
Risk-weighted assets (RWA)(1)	\$	87,513	\$	86,719	\$	86,332	\$	85,966	\$	85,687
Common equity tier 1 risk-based capital ratio (1)		9.88%		10.02%		9.88%		9.84%		9.65%
Other regulatory capital data:										
Tier 1 leverage ratio (1)		9.26		9.34		9.24		9.16		9.10
Tier 1 risk-based capital ratio (1)		11.26		11.41		11.28		11.25		11.06
Total risk-based capital ratio (1)		13.04		13.29		13.13		13.11		12.98
Non-regulatory capital data:										
Tangible common equity / RWA ratio (1)		9.62		9.83		9.58		9.34		8.97

<sup>(1)</sup> December 31, 2019, figures are estimated.

# Quarterly common stock summary

	December 31,		Sep	September 30,		June 30,	March 31,	December 31,		
		2019		2019		2019	2019		2018	
Dividends, per share										
Cash dividends declared per common share	\$	0.15	\$	0.15	\$	0.14	\$ 0.14	\$	0.14	
Common shares outstanding (000)										
Average - basic		1,028,621		1,034,940		1,044,802	1,046,995		1,054,460	
Average - diluted		1,047,123		1,051,273		1,060,280	1,065,638		1,073,055	
Ending		1,020,003		1,032,755		1,037,841	1,046,440		1,046,767	
Tangible book value per common share (1)	\$	8.25	\$	8.25	\$	7.97	\$ 7.67	\$	7.34	
Common share repurchases (000)										
Number of shares repurchased		13,104		5,213		11,344	1,833		14,967	
Non-regulatory capital										
	De	cember 31,	Sep	tember 30,		June 30,	March 31,	De	cember 31,	
(dollar amounts in millions)		2019		2019		2019	2019		2018	
Calculation of tangible equity / asset ratio:										
Total shareholders' equity	\$	11,795	\$	11,909	\$	11,668	\$ 11,432	\$	11,102	
Less: goodwill		(1,990)		(1,990)		(1,990)	(1,990)		(1,989)	
Less: other intangible assets		(232)		(244)		(257)	(269)		(281)	
Add: related deferred tax liability (1)		49		51		54	56		59	
Total tangible equity		9,622		9,726		9,475	9,229		8,891	
Less: preferred equity		(1,203)		(1,203)		(1,203)	(1,203)		(1,203)	
Total tangible common equity	\$	8,419	\$	8,523	\$	8,272	\$ 8,026	\$	7,688	
Total assets	\$	109,002	\$	108,735	\$	108,247	\$ 108,203	\$	108,781	
Less: goodwill		(1,990)		(1,990)		(1,990)	(1,990)		(1,989)	
Less: other intangible assets		(232)		(244)		(257)	(269)		(281)	
Add: related deferred tax liability (1)		49		51		54	56		59	
Total tangible assets	\$	106,829	\$	106,552	\$	106,054	\$ 106,000	\$	106,570	
Tangible equity / tangible asset ratio		9.01%		9.13%		8.93%	8.71%		8.34%	
Tangible common equity / tangible asset ratio		7.88		8.00		7.80	7.57		7.21	
Other data:										
Number of employees (Average full-time equivalent)		15,495		15,659		15,780	15,738		15,657	
Number of domestic full-service branches (2)		868		868		868	898		954	
ATM Count		1,448		1,442		1,687	1,727		1,774	

Other intangible assets are net of deferred tax liability, calculated at a 21% tax rate. Includes Regional Banking and The Huntington Private Client Group offices. (1)

	Annual Average Balances (1)												
		Change fi	rom 2018		Change f	rom 2017							
(dollar amounts in millions)	2019	Amount	Percent	2018	Amount	Percent	2017						
Assets													
Interest-bearing deposits in Federal Reserve Bank (2)	\$ 552	\$ 430	352%	\$ 122	\$ 122	100%	\$ —						
Interest-bearing deposits in banks	142	54	61	88	(11)	(11)	99						
Securities:													
Trading account securities	136	40	42	96	(6)	(6)	102						
Available-for-sale securities:													
Taxable	10,894	194	2	10,700	(1,203)	(10)	11,903						
Tax-exempt	2,907	(556)	(16)	3,463	282	9	3,181						
Total available-for-sale securities	13,801	(362)	(3)	14,163	(921)	(6)	15,084						
Held-to-maturity securities - taxable	8,645	2	_	8,643	535	7	8,108						
Other securities	471	(113)	(19)	584	_	_	584						
Total securities	23,053	(433)	(2)	23,486	(392)	(2)	23,878						
Loans held for sale	816	181	29	635	80	14	555						
Loans and leases:(3)													
Commercial:													
Commercial and industrial	30,549	1,662	6	28,887	1,138	4	27,749						
Commercial real estate:													
Construction	1,171	25	2	1,146	(52)	(4)	1,198						
Commercial	5,702	(347)	(6)	6,049	39	1	6,010						
Commercial real estate	6,873	(322)	(4)	7,195	(13)		7,208						
Total commercial	37,422	1,340	4	36,082	1,125	3	34,957						
Consumer:				,									
Automobile	12,343	51	_	12,292	773	7	11,519						
Home equity	9,416	(499)	(5)	9,915	(79)	(1)	9,994						
Residential mortgage	11,087	1,180	12	9,907	1,662	20	8,245						
RV and marine	3,451	604	21	2,847	692	32	2,155						
Other consumer	1,259	56_	5_	1,203	182	18_	1,021						
Total consumer	37,556	1,392	4	36,164	3,230	10	32,934						
Total loans and leases	74,978	2,732	4	72,246	4,355	6	67,891						
Allowance for loan and lease losses	(786)		(5)_	(747)	(80)	(12)	(667)						
Net loans and leases	74,192	2,693	4	71,499	4,275	6	67,224						
Total earning assets	99,541	2,964	3	96,577	4,154	4	92,423						
Cash and due from banks	842	(342)	(29)	1,184	(269)	(19)	1,453						
Intangible assets	2,246	(65)	(3)	2,311	(55)	(2)	2,366						
All other assets	6,128	471	8	5,657	211	4	5,446						
Total assets	\$107,971	\$ 2,989	3%		\$ 3,961	4%	\$ 101,021						
Liabilities and shareholders' equity	<del></del>			<del></del>	<del></del>		<del>+</del>						
Interest-bearing deposits:													
Demand deposits - interest-bearing	\$ 19,858	\$ 563	3%	\$ 19,295	\$ 1,715	10%	\$ 17,580						
Money market deposits	23,772	2,326	11	21,446	1,711	9	19,735						
Savings and other domestic deposits	9,916	(1,167)	(11)	11,083	(614)	(5)	11,697						
Core certificates of deposit (4)	5,590	1,402	33	4,188	2,069	98	2,119						
Other domestic deposits of \$250,000 or more	319	39	14	280	(165)	(37)	445						
Brokered deposits and negotiable CDs	2,816	(687)	(20)	3,503	(172)	(5)	3,675						
Total interest-bearing deposits	62,271	2,476	4	59,795	4,544	8	55,251						
Short-term borrowings	2,444	(304)	(11)	2,748	(175)	(6)	2,923						
Long-term debt	9,332	340	4	8,992	130	1	8,862						
Total interest-bearing liabilities	74,047	2,512	4	71,535	4,499		67,036						
Demand deposits - noninterest-bearing	20,061	(330)	(2)	20,391	(1,308)	(6)	21,699						
All other liabilities	2,303	306	15	1,997	322	19	1,675						
Shareholders' equity	11,560	501	5	11,059	448	4	10,611						
Total liabilities and shareholders' equity	\$107,971	\$ 2,989	3%	\$ 104,982	\$ 3,961	4%	\$ 101,021						
.otaabilities and shareholders equity	7107,371	<del>- 2,303</del>		7 104,302	7 3,301	-7/0	7 101,021						

<sup>(1)</sup> Amounts include the effects of hedge and risk management activities associated with the respective asset and liability categories.

<sup>(2)</sup> Deposits in Federal Reserve Bank were treated as non-earning assets prior to 4Q 2018.

<sup>(3)</sup> Includes nonaccrual loans.

<sup>(4)</sup> Includes consumer certificates of deposit of \$250,000 or more.

		nterest Income	, ∈xρ	
dollar amounts in millions)	 019	2018		2017
Assets				
Interest-bearing deposits in Federal Reserve Bank (3)	\$ 12	\$ 3	\$	-
Interest-bearing deposits in banks	3	2		
Securities:				
Trading account securities	3	1		
Available-for-sale securities:				
Taxable	295	280	į.	28
Tax-exempt	 105	122		1:
Total available-for-sale securities	400	402		40
Held-to-maturity securities - taxable	218	211		1
Other securities	 16	25		
Total securities	 637	639		6:
Loans held for sale	31	26		
Loans and leases:				
Commercial:				
Commercial and industrial	1,441	1,337		1,1
Commercial real estate:				
Construction	65	60	ı	
Commercial	273	283		2
Commercial real estate	 338	343	,	2
Total commercial	1,779	1,680		1,4
Consumer:				
Automobile	500	456	,	4
Home equity	508	512		4
Residential mortgage	422	371		3
RV and marine	171	145	,	1
Other consumer	165	145	,	1
Total consumer	1,766	1,629		1,4
Total loans and leases	3,545	3,309		2,8
otal earning assets	\$ 4,228	\$ 3,979		3,4
iabilities				
Interest-bearing deposits:				
Demand deposits - interest-bearing	\$ 116	\$ 78	\$	
Money market deposits	260	148		
Savings and other domestic deposits	22	24		
Core certificates of deposit	119	72		
Other domestic deposits of \$250,000 or more	7	3		
Brokered deposits and negotiable CDs	61	66		
Total interest-bearing deposits	585	391		1
Short-term borrowings	54	48		_
Long-term debt	349	321		2
otal interest-bearing liabilities	 988	760		4
let interest income	\$ 3,240	\$ 3,219		3,0
) Fully-taxable equivalent (FTF) income and expense calculated assuming				

<sup>(1)</sup> Fully-taxable equivalent (FTE) income and expense calculated assuming a 21% tax rate and a 35% tax rate for periods prior to January 1, 2018. See page 21 for the FTE adjustment.

<sup>(2)</sup> Amounts include the effects of hedge and risk management activities associated with the respective asset and liability categories.

<sup>(3)</sup> Deposits in Federal Reserve Bank were treated as non-earning assets prior to 4Q 2018 and associated interest income was not material.

Fully tayable equivalent basis(1)	2019	al Average Rates(2)	2017
Fully-taxable equivalent basis(1)		2018	2017
Assets  Interest heaving deposits in Federal Reserve Bank (2)	2.12%	2.33%	_9
Interest-bearing deposits in Federal Reserve Bank (2) Interest-bearing deposits in banks	2.12%	1.97	1.56
Securities:	2.01	1.97	1.50
Trading account securities	2.17	0.80	0.18
Available-for-sale securities:	2.17	0.00	0.10
Taxable	2.71	2.61	2.38
Tax-exempt	3.61	3.53	3.71
Total available-for-sale securities	2.90	2.84	2.66
Held-to-maturity securities - taxable	2.52	2.44	2.38
Other securities	3.47	4.34	3.42
Total securities	2.76	2.72	2.57
Loans held for sale	3.76	4.15	3.75
Loans and leases: (4)	3.70	4.13	3.73
Commercial:			
Commercial and industrial	4.72	4.63	4.12
Commercial real estate:	2	1.03	1.12
Construction	5.51	5.26	4.36
Commercial	4.79	4.67	4.00
Commercial real estate	4.91	4.77	4.06
Total commercial	4.75	4.66	4.11
Consumer:			1122
Automobile	4.05	3.71	3.58
Home equity	5.40	5.16	4.63
Residential mortgage	3.81	3.74	3.65
RV and marine	4.95	5.09	5.45
Other consumer	13.11	12.04	11.53
Total consumer	4.70	4.50	4.28
Total loans and leases	4.73	4.58	4.19
	4.25	4.12	3.77
Fotal earning assets	4.23	4.12	5.77
Liabilities Interest-bearing deposits:			
Demand deposits - interest-bearing	0.58%	0.40%	0.21
Money market deposits	1.09	0.69	0.33
Savings and other domestic deposits	0.22	0.22	0.21
Core certificates of deposit (5)	2.13	1.72	0.60
Other domestic deposits of \$250,000 or more	1.82	1.25	0.52
Brokered deposits and negotiable CDs	2.18	1.88	1.00
Total interest-bearing deposits	0.94	0.65	0.33
Short-term borrowings	2.23	1.74	0.86
Long-term debt	3.74	3.57	2.56
Total interest bearing liabilities	1.34	1.06	0.64
Demand deposits - noninterest-bearing		_	_
Net interest rate spread	2.91	3.06	3.13
Impact of noninterest-bearing funds on margin	0.35_	0.27	0.17
Net interest margin	3.26%	3.33%	3.309

Commercial Loan Derivative Impact (Unaudited)

	,	Annual Average Rates	
Fully-taxable equivalent basis(1)	2019	2018	2017
Commercial loans (3)(4)	4.72%	4.59%	4.06%
Impact of commercial loan derivatives	0.03	0.07	0.05
Total commercial - as reported	4.75%	4.66%	4.11%
Average 1 Month LIBOR	2.22%	2.02%	1.11%

<sup>(1)</sup> Fully-taxable equivalent (FTE) yields are calculated assuming a 21% tax rate and a 35% tax rate for periods prior to January 1, 2018. See page 21 for the FTE adjustment.

- (2) Deposits in Federal Reserve Bank were treated as non-earning assets prior to 4Q 2018.
- (3) Yield/rates exclude the effects of hedge and risk management activities associated with the respective asset and liability categories.
- (4) Includes the impact of nonacrrual loans.
- (5) Includes consumer certificates of deposits of \$250,000 or more.

1/	English at a set	D	L 24
year	Fnaea	Decem	per 31.

					icai L	mac	ed Decembe	J1 J1	,			
(dollar amounts in millions, except per share data, share				Char	nge				Char	nge		
count in thousands)	2	2019	Am	ount	Percent		2018	An	nount	Percent		2017
Interest income	\$	4,201	\$	252	6 %	\$	3,949	\$	516	15 %	\$	3,433
Interest expense		988		228	30		760		329	76		431
Net interest income		3,213		24	1		3,189		187	6		3,002
Provision for credit losses		287		52	22		235		34	17		201
Net interest income after provision for credit		2,926		(28)	(1)		2,954		153	5		2,801
Service charges on deposit accounts		372		8	2		364		11	3		353
Card and payment processing income		246		22	10		224		18	9		206
Trust and investment management services		178		7	4		171		15	10		156
Mortgage banking income		167		59	55		108		(23)	(18)		131
Capital markets fees		123		15	14		108		18	20		90
Insurance income		88		6	7		82		1	1		81
Bank owned life insurance income		66		(1)	(1)		67		_	_		67
Gain on sale of loans and leases		55		_	_		55		(1)	(2)		56
Net (losses) gains on sales of securities		(24)		(3)	(14)		(21)		(17)	(425)		(4
Other noninterest income		183		20	12		163		(8)	(5)		171
Total noninterest income		1,454		133	10		1,321		14	1		1,307
Personnel costs		1,654		95	6		1,559		35	2		1,524
Outside data processing and other services		346		52	18		294		(19)	(6)		313
Equipment		163		(1)	(1)		164		(7)	(4)		171
Net occupancy		159		(25)	(14)		184		(28)	(13)		212
Professional services		54		(6)	(10)		60		(9)	(13)		69
Amortization of intangibles		49		(4)	(8)		53		(3)	(5)		56
Marketing		37		(16)	(30)		53		(7)	(12)		60
Deposit and other insurance expense		34		(29)	(46)		63		(15)	(19)		78
Other noninterest expense		225		8	4		217		(14)	(6)		231
Total noninterest expense		2,721		74	3		2,647		(67)	(2)		2,714
Income before income taxes		1,659		31	2		1,628		234	17		1,394
Provision for income taxes		248		13	6		235		27	13		208
Net income		1,411		18	1		1,393		207	17		1,186
Dividends on preferred shares		74		4	6		70		(6)	(8)		76
Net income applicable to common shares	\$	1,337	\$	14	1 %	\$	1,323	\$	213	19 %	\$	1,110
Average common shares - basic	1,0	038,840		2,702)	(4)%		1,081,542		(3,144)	<del>- %</del>	<u></u>	,084,686
Average common shares - diluted	1,0	056,079		9,906)	(5)		1,105,985		30,201)	(3)		,136,186
Per common share		,			, ,		, ,	•	, ,	. ,		
Net income - basic	\$	1.29	\$	0.07	6	\$	1.22	\$	0.20	20	\$	1.02
Net income - diluted		1.27		0.07	6		1.20		0.20	20		1.00
Cash dividends declared		0.58		0.08	16		0.50		0.15	43		0.35
Revenue - fully taxable equivalent (FTE)												
Net interest income	\$	3,213	\$	24	1	\$	3,189	\$	187	6	\$	3,002
FTE adjustment (1)		26		(4)	(13)	- 1	30		(20)	(40)		50
Net interest income		3,239		20	1		3,219		167	5		3,052
Noninterest income		1,454		133	10		1,321		14	1		1,307
Total revenue (1)	\$	4,693	\$	153	3 %	Ś		\$	181	4 %	\$	4,359
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<sup>(1)</sup> On a fully-taxable equivalent (FTE) basis assuming a 21% tax rate and a 35% tax rate for periods prior to January 1, 2018.

		Year E	nde	d Decembe	er 31	,		
(dollar amounts in millions)	2019	2018	2017		2016			2015
Net origination and secondary marketing income	\$ 132	\$ 79	\$	95	\$	100	\$	91
Net mortgage servicing income								
Loan servicing income	59	56		52		46		43
Amortization of capitalized servicing	(45)	(33)		(29)		(28)		(27)
Operating income	14	23		23		18		16
MSR valuation adjustment (1)	(15)	7		1		1		(4)
Gains (losses) due to MSR hedging	29	(8)		_		(1)		(2)
Net MSR risk management	14	(1)		1		_		(6)
Total net mortgage servicing income	\$ 28	\$ 22	\$	24	\$	18	\$	10
All other	7	7		12		10		11
Mortgage banking income	\$ 167	\$ 108	\$	131	\$	128	\$	112
Mortgage origination volume	\$ 7,744	\$ 6,996	\$	6,634	\$	5,822	\$	4,705
Mortgage origination volume for sale	4,938	4,061		3,912		3,822		3,237
Third party mortgage loans serviced (2)	22,425	21,068		19,989		18,852		16,168
Mortgage servicing rights (2)	212	221		202		186		161
MSR % of investor servicing portfolio	0.95%	1.05%		1.01%		0.99%		0.99%

<sup>(1)</sup> The change in fair value for the period represents the MSR valuation adjustment, net of amortization of capitalized servicing.

<sup>(2)</sup> At period end.

# Huntington Bancshares Incorporated Annual Credit Reserves Analysis (Unaudited)

			Year	Ende	ed Decembe	r 31	,	
(dollar amounts in millions)	2019		2018		2017		2016	2015
Allowance for loan and lease losses, beginning of period	\$ 772	\$	691	\$	638	\$	598	\$ 605
Loan and lease losses	(362)		(268)		(252)		(227)	(218)
Recoveries of loans previously charged off	97	_	123		93		118	 130
Net loan and lease losses	(265)	_	(145)		(159)		(109)	 (88)
Provision for loan and lease losses	277		226		212		169	89
Allowance of assets sold or transferred to loans held for sale	(1)		_		_		(20)	(8)
Allowance for loan and lease losses, end of period	783		772		691		638	598
Allowance for unfunded loan commitments and letters of credit, beginning of period	96		87		98		72	61
Provision for (reduction in) unfunded loan commitments and letters of credit losses	10		9		(11)		22	11
Fair value of acquired AULC			_		_		4	_
Unfunded commitment losses	(2)							
Allowance for unfunded loan commitments and letters of credit, end of period	104		96		87		98	72
Total allowance for credit losses	\$ 887	\$	868	\$	778	\$	736	\$ 670
Allowance for loan and lease losses (ALLL) as % of:								
Total loans and leases	1.04%		1.03%		0.99%		0.95%	1.19%
Nonaccrual loans and leases (NALs)	167		228		198		151	161
Nonperforming assets (NPAs)	157		200		178		133	150

		Year E	nded	d Decemb	oer 31,					
(dollar amounts in millions)	 2019	 2018		2017	201	6	2	015		
Net charge-offs by loan and lease type:										
Commercial:										
Commercial and industrial	\$ 128	\$ 32	\$	42	\$	45	\$	28		
Commercial real estate:										
Construction	(2)	(1)		(5)		(2)		(1)		
Commercial	(1)	(17)		(6)	(	(24)		(15)		
Commercial real estate	(3)	(18)		(11)		(26)		(16)		
Total commercial	125	14		31		19		12		
Consumer:										
Automobile	32	34		42		32		20		
Home equity	8	6		5		9		20		
Residential mortgage	6	6		6		6		10		
RV and marine	11	9		10		2		_		
Other consumer	83	76		65		41		26		
Total consumer	140	131		128		90		76		
Total net charge-offs	\$ 265	\$ 145	\$	159	\$ 1	109	\$	88		
Net charge-offs - annualized percentages:										
Commercial:										
Commercial and industrial	0.42%	0.11%		0.15%	0.	.19%		0.14%		
Commercial real estate:										
Construction	(0.15)	(0.13)		(0.36)	(0.	.19)		(0.08)		
Commercial	(0.02)	(0.26)		(0.10)	(0.	.49)		(0.37)		
Commercial real estate	(0.04)	(0.24)		(0.15)	(0.	.44)		(0.32)		
Total commercial	0.33	0.04		0.09	0.	.06		0.05		
Consumer:										
Automobile	0.26	0.27		0.36	0.	.30		0.23		
Home equity	0.08	0.06		0.05	0.	.10		0.23		
Residential mortgage	0.06	0.06		0.08	0.	.09		0.17		
RV and marine	0.31	0.32		0.48	0.	.33		_		
Other consumer	6.62	6.27		6.36	5.	.53		5.44		
Total consumer	0.37	0.36		0.39	0.	.32		0.32		

	December 31,									
(dollar amounts in millions)		2019		2018		2017		2016		2015
Nonaccrual loans and leases (NALs):										
Commercial and industrial	\$	323	\$	188	\$	161	\$	234	\$	175
Commercial real estate		10		15		29		20		29
Automobile		4		5		6		6		7
Home equity		59		62		68		72		66
Residential mortgage		71		69		84		91		95
RV and marine		1		1		1		_		_
Other consumer		_								
Total nonaccrual loans and leases		468		340		349		423		372
Other real estate, net:										
Residential		9		19		24		31		24
Commercial		2		4		9		20		3
Total other real estate, net		11		23		33		51		27
Other NPAs (1)		19		24		7		7		_
Total nonperforming assets (3)	\$	498	\$	387	\$	389	\$	481	\$	399
Nonaccrual loans and leases as a % of total loans and leases		0.62%		0.45%		0.50%		0.63%		0.74%
NPA ratio (2)		0.66		0.52		0.55		0.72		0.79

	December 31,									
(dollar amounts in millions)	2019		2018		2017		2016		2015	
Nonperforming assets, beginning of period	\$	387	\$	389	\$	481	\$	399	\$	338
New nonperforming assets		675		477		415		633		569
Returns to accruing status		(93)		(93)		(118)		(127)		(101)
Loan and lease losses		(194)		(114)		(95)		(135)		(150)
Payments		(188)		(245)		(252)		(210)		(212)
Sales and held-for-sale transfers		(89)		(27)		(42)		(79)		(45)
Nonperforming assets, end of period (2)	\$	498	\$	387	\$	389	\$	481	\$	399

<sup>(1)</sup> Other nonperforming assets at December 31, 2019 and 2018 include certain nonaccrual loans held-for-sale. Amounts prior to December 31, 2018 includes certain impaired securities.

<sup>(2)</sup> Nonperforming assets divided by the sum of loans and leases, net other real estate owned, and other NPAs.

<sup>(3)</sup> Nonaccruing troubled debt restructured loans are included in the nonperforming assets balance.

	December 31,									
(dollar amounts in millions)		2019		2018		2017		2016		2015
Accruing loans and leases past due 90+ days:										
Commercial and industrial	\$	11	\$	7	\$	9	\$	18	\$	9
Commercial real estate		_		_		3		17		10
Automobile		8		8		7		10		7
Home equity		14		17		18		12		9
Residential mortgage (excluding loans guaranteed by the U.S. Government)		20		32		21		15		14
RV and marine		2		1		1		1		_
Other consumer		7		6		5		4		1
Total, excl. loans guaranteed by the U.S. Government		62		71		64		77		50
Add: loans guaranteed by U.S. Government		109		99		51		52		56
Total accruing loans and leases past due 90 days or more, including loans guaranteed by the U.S. Government	\$	171	\$	170	\$	115	\$	129	\$	106
Ratios:							_		_	
Excluding loans guaranteed by the U.S. Government, as a percent of total loans and leases		0.08%		0.09%		0.09%		0.12%		0.10%
Guaranteed by U.S. Government, as a percent of total loans and leases		0.14		0.13		0.07		0.08		0.11
Including loans guaranteed by the U.S. Government, as a percent of total loans and leases		0.23		0.23		0.16		0.19		0.21
Accruing troubled debt restructured loans:										
Commercial and industrial	\$	213	\$	269	\$	300	\$	210	\$	236
Commercial real estate		37		54		78		77		115
Automobile		40		35		30		26		25
Home equity		226		252		265		270		199
Residential mortgage		223		218		224		243		265
RV and marine		3		2		1		_		_
Other consumer		11		9		8		4		4
Total accruing troubled debt restructured loans	\$	753	\$	839	\$	906	\$	830	\$	844
Nonaccruing troubled debt restructured loans:										
Commercial and industrial	\$	109	\$	97	\$	82	\$	107	\$	57
Commercial real estate		6		6		15		5		17
Automobile		2		3		4		5		6
Home equity		26		28		28		28		21
Residential mortgage		42		44		55		59		72
RV and marine		1		_		_		_		_
Other consumer					_					
Total nonaccruing troubled debt restructured loans	\$	186	\$	178	\$	184	\$	204	\$	173