

# FOR IMMEDIATE RELEASE April 25, 2019

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# HUNTINGTON BANCSHARES INCORPORATED REPORTS 2019 FIRST QUARTER EARNINGS OF \$0.32 PER COMMON SHARE

# Results Represent 14% Year-Over-Year Increase in Earnings Per Common Share

COLUMBUS, Ohio – Huntington Bancshares Incorporated (Nasdaq: HBAN; www.huntington.com) reported net income for the 2019 first quarter of \$358 million, an increase of 10% from the year-ago quarter. Earnings per common share (EPS) for the 2019 first quarter were \$0.32, up 14% from the year-ago quarter. Tangible book value per common share as of 2019 first quarter-end was \$7.67, an 8% year-over-year increase. Return on average assets was 1.35%, return on average common equity was 13.8%, and return on average tangible common equity (ROTCE) was 18.3%.

"We had a solid start to the year and are encouraged by the strong balance sheet growth in the first quarter, reflecting the underlying growth of the economies in our footprint," said Steve Steinour, chairman, president, and CEO. "Huntington is performing well as EPS increased 14% and total revenue increased 5% from the year-ago quarter. We are executing on our strategies and continue to make meaningful investments to drive organic revenue growth and to better serve our customers with enhanced digital technology."

"Average loan growth of 6% year-over-year was driven by both consumer and commercial lending. Commercial and industrial lending remained strong in the first quarter, building on momentum from year-end. Average deposits increased 8% year-over-year as we remain focused on funding growth with core deposits."

"Overall economic activity in our footprint continues to reflect a favorable outlook for both consumers and businesses. Our balance sheet growth expectations for 2019 remain unchanged. Our commercial loan pipelines are steady, and we are seeing the normal seasonal build in our consumer pipelines. Competition for loans and deposits is rational. We do not foresee a recession in the near term; however, our core earnings power, strong capital, aggregate moderate-to-low risk appetite, and long-term strategic alignment position us to withstand economic headwinds," Steinour said.

### 2019 First Quarter Highlights compared with 2018 First Quarter:

- Fully-taxable equivalent total revenue increased \$57 million, or 5%.
- Fully-taxable equivalent net interest income increased \$52 million, or 7%.
- Net interest margin increased 9 basis points to 3.39%.
- Noninterest income increased \$5 million, or 2%.
- Noninterest expense increased \$20 million, or 3%.
- Efficiency ratio of 55.8%, down from 56.8%.

- Average loans and leases increased \$4.3 billion, or 6%, year-over-year, including a \$2.5 billion, or 7%, increase in consumer loans and a \$1.8 billion, or 5%, increase in commercial loans.
- Average core deposits increased \$5.6 billion, or 8%, year-over-year, driven by a \$3.8 billion, or 164%, increase in core certificates of deposit and a \$2.3 billion, or 11%, increase in money market deposits.
- Net charge-offs equated to 0.38% of average loans and leases, up from 0.21%.
- Nonperforming asset ratio of 0.61%, up from 0.59%.
- Common Equity Tier 1 (CET1) risk-based capital ratio of 9.84%, down from 10.45% and within our 9% to 10% operating guideline.
- Tangible common equity (TCE) ratio of 7.57%, down from 7.70%.
- Tangible book value per common share increased \$0.55, or 8%, to \$7.67.
- Repurchased \$25 million of common stock (1.8 million shares at an average price of \$13.64 per share).

	2019				2	018			
	 First		Fourth		Third		Second		First
(in millions, except per share data)	Quarter		Quarter		Quarter		Quarter		Quarter
Net Income	\$ 358	\$	334	\$	378	\$	355	\$	326
Diluted earnings per common share	0.32		0.29		0.33		0.30		0.28
Return on average assets	1.35%	5	1.25%	5	1.42%	)	1.36%	)	1.27%
Return on average common equity	13.8		12.9		14.3		13.2		13.0
Return on average tangible common equity	18.3		17.3		19.0		17.6		17.5
Net interest margin	3.39		3.41		3.32		3.29		3.30
Efficiency ratio	55.8		58.7		55.3		56.6		56.8
Tangible book value per common share	\$ 7.67	\$	7.34	\$	7.06	\$	7.27	\$	7.12
Cash dividends declared per common share	0.14		0.14		0.14		0.11		0.11
Average diluted shares outstanding	1,066		1,073		1,104		1,123		1,125
Average earning assets	\$ 99,212	\$	97,752	\$	96,753	\$	96,363	\$	95,412
Average loans and leases	74,775		73,822		72,751		71,887		70,484
Average core deposits	79,033		79,078		77,680		75,386		73,392
Tangible common equity / tangible assets ratio	7.57%	)	7.21%	)	7.25%	)	7.78%	)	7.70%
Common equity Tier 1 risk-based capital ratio	9.84		9.65		9.89		10.53		10.45
NCOs as a % of average loans and leases	0.38%	D	0.27%	D	0.16%	)	0.16%	<b>)</b>	0.21%
NAL ratio	0.56		0.45		0.50		0.52		0.54
ALLL as a % of total loans and leases	1.02		1.03		1.04		1.02		1.01

# Table 1 – Earnings Performance Summary (GAAP)

### Net Interest Income, Net Interest Margin, and Average Balance Sheet

# Table 2 – Net Interest Income and Net Interest Margin Performance Summary – Inherent Asset Sensitivity Drove NIM Expansion

	2019 2018											
		First		Fourth		Third		Second	First		Change	e (%)
<u>(\$ in millions)</u>	C	Quarter		Quarter		Quarter		Quarter		Quarter	LQ	YOY
Net interest income	\$	822	\$	833	\$	802	\$	5 784	\$	770	(1)%	7 %
FTE adjustment		7		8		8		7		7	(13)	_
Net interest income - FTE		829		841		810		791		777	(1)	7
Noninterest income		319		329		342		336		314	(3)	2
Total revenue - FTE	\$	1,148	\$	1,170	\$	1,152	Ş	5 1,127	\$	1,091	(2)%	5 %
											Chang	
<u>Yield / Cost</u>											LQ	YOY
Total earning assets		4.43 %	)	4.34 %	, D	4.16 %	6	4.07 %	6	3.91 %	9	52
Total loans and leases		4.85		4.76		4.60		4.49		4.32	9	53
Total securities		2.86		2.84		2.73		2.71		2.62	2	24
Total interest-bearing liabilities		1.35		1.23		1.13		1.05		0.82	12	53
Total interest-bearing deposits		0.94		0.84		0.73		0.59		0.43	10	51
Net interest rate spread		3.08		3.11		3.03		3.02		3.09	(3)	(1)
Impact of noninterest-bearing funds on margin		0.31		0.30		0.29		0.27		0.21	1	10
Net interest margin	_	3.39 %	)	3.41 %	, D	3.32 %	6	3.29 %	6	3.30 %	(2)	9

See Pages 6-8 of Quarterly Financial Supplement for additional detail.

Fully-taxable equivalent (FTE) net interest income for the 2019 first quarter increased \$52 million, or 7%, from the 2018 first quarter. This reflected the benefit from the \$3.8 billion, or 4%, increase in average earning assets coupled with a 9 basis point increase in the FTE net interest margin (NIM) to 3.39%. Average earning asset yields increased 52 basis points year-over-year, driven by a 53 basis point improvement in loan yields. Average interest-bearing liability costs increased 53 basis points, primarily driven by a 51 basis point increase in average interest-bearing deposit costs. The cost of short-term borrowings and long-term debt increased 94 basis points and 106 basis points, respectively. The benefit from noninterest-bearing funds improved 10 basis points versus the year-ago quarter. Embedded within these yields and costs, FTE net interest income during the 2019 first quarter included \$15 million, or approximately 6 basis points, of purchase accounting impact compared to \$19 million, or approximately 8 basis points, in the year-ago quarter.

Compared to the 2018 fourth quarter, FTE net interest income decreased \$12 million, or 1%, primarily reflecting the NIM compression of 2 basis points, more than offsetting the benefit from the \$1.5 billion, or 1%, increase in average earning assets. Average earning asset yields increased 9 basis points sequentially, driven by a 9 basis point increase in loan yields. Average interest-bearing liability costs increased 12 basis points, primarily driven by a 10 basis point increase in average interest-bearing deposit costs. The benefit of noninterest-bearing funding improved 1 basis point linked quarter. The purchase accounting impact on the net interest margin was approximately 6 basis points in the 2019 first quarter, down 1 basis point from the prior quarter. The 2018 fourth quarter included an approximately 2 basis point impact from higher commercial interest recoveries.

# Table 3 – Average Earning Assets – Broad-based Consumer and C&I Loan Growth Reflects Underlying Economic Strength of the Footprint

		2019										
		First		Fourth	Third		Second		First		Change	e (%)
<u>(\$ in billions)</u>	C	Quarter	(	Quarter		Quarter	0	Quarter	(	Quarter	LQ	YOY
Commercial and industrial	\$	30.5	\$	29.6	\$	28.9	\$	28.9	\$	28.2	3 %	8 %
Commercial real estate		6.9		6.9		7.2		7.4		7.3	(1)	(6)
Total commercial		37.4		36.5		36.0		36.2		35.6	2	5
Automobile		12.4		12.4		12.4		12.3		12.1	0	2
Home equity		9.6		9.8		9.9		9.9		10.0	(2)	(4)
Residential mortgage		10.8		10.6		10.2		9.6		9.2	2	18
RV and marine		3.3		3.2		3.0		2.7		2.5	2	33
Other consumer		1.3		1.3		1.2		1.2		1.1	(1)	15
Total consumer		37.4		37.3		36.7		35.7		34.9	0	7
Total loans and leases		74.8		73.8		72.8		71.9		70.5	1	6
Total securities		23.1		22.7		23.2		23.8		24.4	2	(5)
Held-for-sale and other earning assets		1.3		1.3		0.8		0.7		0.6	3	131
Total earning assets	\$	99.2	\$	97.8	\$	96.8	\$	96.4	\$	95.4	1 %	4 %

See Page 6 of Quarterly Financial Supplement for additional detail.

Average earning assets for the 2019 first quarter increased \$3.8 billion, or 4%, from the year-ago quarter, primarily reflecting a \$4.3 billion, or 6%, increase in average loans and leases. Average commercial and industrial (C&I) loans increased \$2.3 billion, or 8%, reflecting growth in corporate banking, asset finance, dealer floorplan, and middle market banking. Average residential mortgage loans increased \$1.6 billion, or 18%, driven by the successful expansion of our home lending business over the past two years. Average RV and marine loans increased \$0.8 billion, or 33%, primarily reflecting the success of the well-managed geographic expansion over the past two years, while maintaining our commitment to super prime originations. Held-for-sale and other earning assets increased \$0.7 billion, or 131%, primarily due to the inclusion of deposits in Federal Reserve Bank balances. These balances were treated as non-earning assets prior to the fourth quarter 2018. As of March 31, 2019, approximately \$126 million of loans were included in held-for-sale related to the previously-announced sale of our Wisconsin branches, which is expected to close in the 2019 second quarter. Average securities decreased \$1.2 billion, or 5%, primarily due to runoff in the portfolio in 2018.

Compared to the 2018 fourth quarter, average earning assets increased \$1.5 billion, or 1%, primarily reflecting the \$1.0 billion, or 1%, increase in average loans and leases. Average C&I loans increased \$1.0 billion, or 3%, reflecting growth in corporate banking, asset finance, dealer floorplan, and broad-based growth across the specialty lending verticals. Average securities increased \$0.5 billion, or 2%, primarily reflecting the timing of purchases in anticipation of future cash flows.

		2019										
		First		Fourth		Third		Second		irst	Change	(%)
<u>(\$ in billions)</u>		Quarter	(	Quarter	(	Quarter	Quarter		C	Quarter	LQ	YOY
Demand deposits - noninterest-bearing	\$	19.9	\$	20.4	\$	20.2	\$	20.4	\$	20.6	(2)%	(3)%
Demand deposits - interest-bearing		19.8		19.9		19.6		19.1		18.6	0	6
Total demand deposits		39.7		40.3		39.8		39.5		39.2	(1)	1
Money market deposits		22.9		22.6		21.5		20.9		20.7	2	11
Savings and other domestic deposits		10.3		10.5		11.4		11.1		11.2	(2)	(8)
Core certificates of deposit		6.1		5.7		4.9		3.8		2.3	6	164
Total core deposits		79.0		79.1		77.6		75.4		73.4	0	8
Other domestic deposits of \$250,000 or		0.3		0.3		0.3		0.2		0.2	(3)	36
Brokered deposits and negotiable CDs		3.4		3.5		3.5		3.7		3.3	(3)	3
Total deposits	\$	82.7	\$	82.9	\$	81.4	\$	79.3	\$	76.9	0 %	8 %
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Short-term borrowings	\$	2.3	\$	1.0	\$	1.7	\$	3.1	\$	5.2	131 %	(56)%
Long-term debt	_	9.0		8.9		8.9	_	9.2		9.0	1	0
Total debt	\$	11.3	\$	9.9	\$	10.6	\$	12.3	\$	14.2	14 %	(20)%
Total interest-bearing liabilities	\$	74.1	\$	72.4	\$	71.9	\$	71.2	\$	70.6	2 %	5 %

#### Table 4 – Average Liabilities – Growth in Core Deposits Drove Reduction in Wholesale Funding

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See Page 6 of Quarterly Financial Supplement for additional detail.

Average total interest-bearing liabilities for the 2019 first quarter increased \$3.6 billion, or 5%, from the year-ago quarter. Average total deposits increased \$5.8 billion, or 8%, from the year-ago quarter, while average total core deposits increased \$5.6 billion, or 8%. Average core certificates of deposit increased \$3.8 billion, or 164%, reflecting consumer deposit growth initiatives primarily in the first three quarters of 2018. Average money market deposits increased \$2.3 billion, or 11%, reflecting the shift in promotional pricing to consumer money market accounts in mid-2018. Average interest-bearing demand deposits increased \$1.1 billion, or 6%, primarily driven by the shift in commercial balances from noninterest-bearing to interest-bearing checking. Savings and other domestic deposits decreased \$0.9 billion, or 8%, primarily reflecting a continued shift in consumer product mix. Average noninterest-bearing demand deposits decreased \$0.6 billion, or 3%, primarily driven by the aforementioned shift in commercial checking balances, partially offset by continued growth in consumer noninterest-bearing checking. Average short-term borrowings decreased \$2.9 billion, or 56%, as growth in core deposits reduced reliance on wholesale funding. As of March 31, 2019, approximately \$845 million of deposits are held-for-sale associated with the previously-mentioned pending Wisconsin branch sale (included in total deposits in Table 4 above).

Compared to the 2018 fourth quarter, average total interest-bearing liabilities increased \$1.7 billion, or 2%. Average short-term borrowings increased \$1.3 billion, or 131%, as loan growth and seasonality in deposits drove increased borrowings in the quarter.

#### Noninterest Income

impacted by Normal Couconaity												
		2019										
		First		Fourth		Third	Second		First		Change	e (%)
<u>(\$ in millions)</u>	G	uarter	G	uarter		Quarter	Qı	uarter	Q	uarter	LQ	YOY
Service charges on deposit accounts	\$	87	\$	94	\$	93	\$	91	\$	86	(7)%	1 %
Card and payment processing income		56		58		57		56		53	(3)	6
Trust and investment management services		44		42		43		42		44	5	0
Mortgage banking income		21		23		31		28		26	(9)	(19)
Capital markets fees		22		34		26		26		21	(35)	5
Insurance income		21		21		19		21		21	0	0
Bank owned life insurance income		16		16		19		17		15	0	7
Gain on sale of loans and leases		13		16		16		15		8	(19)	63
Securities gains (losses)		0		(19)		(2)		0		0	NM	NM
Other income		39		44		40		40		40	(11)	(3)
Total noninterest income	\$	319	\$	329	\$	342	\$	336	\$	314	(3)%	2 %

# Table 5 – Noninterest Income – Modest Year-over-Year Growth, While Linked Quarter Comparisons Impacted by Normal Seasonality

See Pages 9-10 of Quarterly Financial Supplement for additional detail.

Total noninterest income for the 2019 first quarter increased \$5 million, or 2%, from the year-ago quarter. Gain on sale of loans and leases increased \$5 million, or 63%, primarily reflecting the gain on the sale of asset finance leases and higher SBA sales. Mortgage banking income decreased \$5 million, or 19%, primarily reflecting net mortgage servicing rights (MSR) risk management-related activities and lower origination volume.

Compared to the 2018 fourth quarter, total noninterest income decreased \$10 million, or 3%. Securities losses were less than \$1 million compared to \$19 million in the prior quarter, reflecting the portfolio repositioning completed in the 2018 fourth quarter. Capital market fees decreased \$12 million, or 35%, primarily driven by \$6 million of unfavorable commodities derivatives mark-to-market adjustments related to a commercial customer default and decreased interest rate derivative and syndication activity. Service charges on deposit accounts decreased \$7 million, or 7%, primarily reflecting seasonality. Other income decreased \$5 million, or 11%, primarily reflecting lower income on terminated asset finance leases.

### Noninterest Expense

		2019										
		First		Fourth	Third		Second		First		Change	e (%)
<u>(\$ in millions)</u>	G	Quarter		Quarter		Quarter		Quarter		Quarter	LQ	YOY
Personnel costs	\$	394	\$	399	\$	388	\$	396	\$	376	(1)%	5 %
Outside data processing and other services		81		83		69		69		73	(2)	11
Net occupancy		42		70		38		35		41	(40)	2
Equipment		40		48		38		38		40	(17)	0
Deposit and other insurance expense		8		9		18		18		18	(11)	(56)
Professional services		12		17		17		15		11	(29)	9
Marketing		7		15		12		18		8	(53)	(13)
Amortization of intangibles		13		13		13		13		14	0	(7)
Other expense		56		57		58		50		52	(2)	8
Total noninterest expense	\$	653	\$	711	\$	651	\$	652	\$	633	(8)%	3 %
<u>(in thousands)</u>				-								-
Average full-time equivalent employees		15.7		15.7		15.8		15.7		15.6	0 %	1 %

#### Table 6 – Noninterest Expense – Continued Thoughtful Investment in Colleagues and Digital Technology

See Page 9 of Quarterly Financial Supplement for additional detail.

Total noninterest expense for the 2019 first quarter increased \$20 million, or 3%, from the year-ago quarter. Personnel costs increased \$18 million, or 5%, primarily reflecting strategic hiring, the implementation of annual merit increases in the 2018 second quarter, and increased benefits costs. Outside data processing and other services increased \$8 million, or 11%, primarily driven by higher technology investment costs. Deposit and other insurance expense decreased \$10 million, or 56%, due to the discontinuation of the FDIC surcharge in the 2018 fourth quarter.

Total noninterest expense decreased \$58 million, or 8%, from the 2018 fourth quarter. Net occupancy decreased \$28 million, or 40%, reflecting \$28 million of branch and facility consolidation-related expense in the 2018 fourth quarter. Equipment decreased \$8 million, or 17%, reflecting \$7 million of branch and facility consolidation-related expense in the 2018 fourth quarter. Marketing expense decreased \$8 million, or 53%, reflecting the timing of marketing campaigns and deposit promotions. Personnel costs decreased \$5 million, or 1%, primarily reflecting lower performance-based incentive compensation.

	2019		20	18		
<u>(\$ in millions)</u>	March 31,	December 31,	September 30,		June 30,	March 31,
Total nonaccrual loans and leases	\$ 417	\$ 340	\$ 370	\$	378	\$ 383
Total other real estate	18	23	27		28	30
Other NPAs (1)	26	24	6		6	7
Total nonperforming assets	461	387	403		412	420
Accruing loans and leases past due 90 days or more	147	170	154		132	106
NPAs + accruing loans and lease past due 90 days or more	\$ 608	\$ 557	\$ 557	\$	544	\$ 526
NAL ratio (2)	 0.56%	0.45%	0.50 %		0.52 %	0.54 %
NPA ratio (3)	0.61	0.52	0.55		0.57	0.59
(NPAs+90 days)/(Loans+OREO)	0.81	0.74	0.76		0.75	0.74
Provision for credit losses	\$ 67	\$ 60	\$ 53	\$	56	\$ 66
Net charge-offs	71	50	29		28	38
Net charge-offs / Average total loans	0.38 %	0.27 %	0.16 %		0.16 %	0.21 %
Allowance for loans and lease losses (ALLL)	\$ 764	\$ 772	\$ 761	\$	741	\$ 721
Allowance for unfunded loan commitments and letters of credit	100	96	97		93	85
Allowance for credit losses (ACL)	\$ 864	\$ 868	\$ 858	\$	834	\$ 806
ALLL as a % of:						
Total loans and leases	1.02 %	1.03 %	1.04 %		1.02 %	1.01 %
NALs	183	228	206		197	188
NPAs	166	200	189		180	172

#### Table 7 – Credit Quality Metrics – NCOs Near Low End of Average Through-the-Cycle Target Range

(1) Other nonperforming assets include certain impaired investment securities and/or nonaccrual loans held-for-sale.

(2) Total NALs as a % of total loans and leases.

(3) Total NPAs as a % of sum of loans and leases, other real estate owned, and other NPAs.

See Pages 11-14 of Quarterly Financial Supplement for additional detail.

Overall asset quality performance remained consistent with prior periods although there was some volatility in the commercial portfolio. The consumer portfolio metrics continue to reflect our focus on high quality borrowers, and a modest seasonal impact evident across our portfolios. The commercial portfolios show higher net charge-offs (NCOs) and nonaccrual loans and leases (NALs) in the first quarter associated with a small number of specific borrowers, but has generally performed consistently, with some quarter-to-quarter volatility as a result of the absolute low level of problem loans.

Nonperforming assets (NPAs) increased to \$461 million, or 0.61% of total loans and leases and OREO. Nonaccrual loans and leases increased \$34 million, or 9%, from the year-ago quarter to \$417 million, or 0.56% of total loans and leases. The year-over-year increase was centered in the C&I portfolio, partially offset by a decrease in the commercial real estate, residential mortgage, and home equity portfolios. OREO balances decreased \$12 million, or 40%, primarily reflecting a continued reduction in residential properties. On a yearover-year basis, there is also an increase in Other NPAs associated with the investment portfolio. On a linked quarter basis, NALs increased \$77 million, or 23%, while NPAs increased \$74 million, or 19%.

The provision for credit losses increased \$1 million year-over-year to \$67 million in the 2019 first quarter. Net charge-offs increased \$33 million to \$71 million. The increase was centered in two specific commercial credit relationships. Consumer charge-offs have remained consistent over the past year. NCOs represented an annualized 0.38% of average loans and leases in the current quarter, up from 0.27% in the prior quarter and up from 0.21% in the year-ago quarter. We remain confident in the long-term performance of our credit portfolios.

The allowance for loan and lease losses as a percentage of total loans and leases increased to 1.02% compared to 1.01% a year ago, while the ALLL as a percentage of period-end total NALs decreased to 183% from 188% over the same period. The increase in the ALLL is primarily the result of loan growth. We believe the level of the ALLL and ACL are appropriate given the low level of problem loans and the current composition of the overall loan and lease portfolio.

#### **Capital**

#### Table 8 – Capital Ratios – Managing Capital Ratios within Targeted Ranges

	2019			2018								
<u>(\$ in billions)</u>	March 31,	De	ecember 31,	September 30,	June 30,	March 31,						
Tangible common equity / tangible assets ratio	7.5	7%	7.21%	7.25%	7.78%	7.70%						
Common equity tier 1 risk-based capital ratio (1)	9.8	4%	9.65%	9.89%	10.53%	10.45%						
Regulatory Tier 1 risk-based capital ratio (1)	11.2	5%	11.06%	11.33%	11.99%	11.94%						
Regulatory Total risk-based capital ratio (1)	13.1	1%	12.98%	13.36%	13.97%	13.92%						
Total risk-weighted assets (1)	\$ 86.	0\$	85.7	\$ 83.6	\$ 83.0	\$ 81.4						

(1) March 31, 2019 figures are estimated. Amounts are presented on a Basel III standardized approach basis for calculating risk-weighted assets.

See Pages 15-16 of Quarterly Financial Supplement for additional detail.

The tangible common equity to tangible assets ratio was 7.57% at March 31, 2019, down 13 basis points from a year ago. Common Equity Tier 1 (CET1) risk-based capital ratio was 9.84%, down from 10.45% a year ago. The regulatory Tier 1 risk-based capital ratio was 11.25% compared to 11.94% at March 31, 2018. All capital ratios were impacted by the repurchase of 60.5 million common shares over the last four quarters. The Company repurchased \$25 million of common stock during the 2019 first quarter at an average cost of \$13.64 per share. There is \$152 million of share repurchase authorization remaining under the 2018 Capital Plan.

#### Income Taxes

The provision for income taxes was \$63 million in the 2019 first quarter compared to \$59 million in the 2018 first quarter. The effective tax rates for the 2019 first quarter and 2018 first quarter were 15.0% and 15.3%, respectively. The 2019 first quarter and 2018 first quarter included \$2 million and \$3 million, respectively, of tax benefits related to stock-based compensation.

At March 31, 2019, we had a net federal deferred tax liability of \$159 million and a net state deferred tax asset of \$35 million.

### Expectations - 2019

With the assumption of no interest rate hikes in 2019, full-year revenue is expected to increase approximately 4% to 7%. The full-year NIM is expected to remain relatively flat on a GAAP basis versus 2018, inclusive of the anticipated reduction in the benefit of purchase accounting and the cost of the hedging strategy we began implementing in the 2019 first quarter. The full-year core NIM is expected to expand modestly. Full-year noninterest expense is expected to increase approximately 2% to 4%.

Average loans and leases are expected to increase approximately 4% to 6% on an annual basis. Average total deposits are expected to increase approximately 4% to 6% on an annual basis.

Asset quality metrics are expected to remain better than our average through-the-cycle target ranges, with some moderate quarterly volatility.

The effective tax rate for 2019 is expected to be in the range of 15.5% to 16.5%.

### **Conference Call / Webcast Information**

Huntington's senior management will host an earnings conference call on April 25, 2019, at 9:00 a.m. (Eastern Daylight Time). The call may be accessed via a live Internet webcast at the Investor Relations section of Huntington's website, www.huntington.com, or through a dial-in telephone number at (877) 407-8029; Conference ID #13688990. Slides will be available in the Investor Relations section of Huntington's website about an hour prior to the call. A replay of the webcast will be archived in the Investor Relations section of Huntington's website. A telephone replay will be available approximately two hours after the completion of the call through May 10, 2019 at (877) 660-6853 or (201) 612-7415; conference ID #13688990.

Please see the 2019 First Quarter Quarterly Financial Supplement for additional detailed financial performance metrics. This document can be found on the Investor Relations section of Huntington's website, http://www.huntington.com.

# About Huntington

Huntington Bancshares Incorporated is a regional bank holding company headquartered in Columbus, Ohio, with \$108 billion of assets and a network of 898 full-service branches, including 12 Private Client Group offices, and 1,727 ATMs across eight Midwestern states. Founded in 1866, The Huntington National Bank and its affiliates provide consumer, small business, commercial, treasury management, wealth management, brokerage, trust, and insurance services. Huntington also provides vehicle finance, equipment finance, national settlement, and capital market services that extend beyond its core states. Visit huntington.com for more information.

### Caution regarding Forward-Looking Statements

This communication contains certain forward-looking statements, including, but not limited to, certain plans, expectations, goals, projections, and statements, which are not historical facts and are subject to numerous assumptions, risks, and uncertainties. Statements that do not describe historical or current facts, including statements about beliefs and expectations, are forward-looking statements. Forward-looking statements may be identified by words such as expect, anticipate, believe, intend, estimate, plan, target, goal, or similar expressions, or future or conditional verbs such as will, may, might, should, would, could, or similar variations. The forward-looking statements are intended to be subject to the safe harbor provided by Section 27A of the Securities Act of 1933, Section 21E of the Securities Exchange Act of 1934, and the Private Securities Litigation Reform Act of 1995.

While there is no assurance that any list of risks and uncertainties or risk factors is complete, below are certain factors which could cause actual results to differ materially from those contained or implied in the forward-looking statements: changes in general economic, political, or industry conditions; uncertainty in U.S. fiscal and monetary policy, including the interest rate policies of the Federal Reserve Board; volatility and disruptions in global capital and credit markets; movements in interest rates; competitive pressures on product pricing and services; success, impact, and timing of our business strategies, including market acceptance of any new products or services implementing our "Fair Play" banking philosophy; the nature, extent, timing, and results of governmental actions, examinations, reviews, reforms, regulations, and interpretations, including those related to the Dodd-Frank Wall Street Reform and Consumer Protection Act and the Basel III regulatory capital reforms, as well as those involving the OCC, Federal Reserve, FDIC, and BCFP; and other factors that may affect our future results. Additional factors that could cause results to differ materially from those described above can be found in our 2018 Annual Report on Form 10-K, as well as our subsequent Securities and Exchange Commission ("SEC") filings, which are on file with the SEC and available in the "Investor Relations" section of our website, http://www.huntington.com, under the heading "Publications and Filings."

All forward-looking statements speak only as of the date they are made and are based on information available at that time. We do not assume any obligation to update forward-looking statements to reflect circumstances or events that occur after the date the forward-looking statements were made or to reflect the occurrence of unanticipated events except as required by federal securities laws. As forward-looking statements involve significant risks and uncertainties, caution should be exercised against placing undue reliance on such statements.

#### **Basis of Presentation**

#### Use of Non-GAAP Financial Measures

This document contains GAAP financial measures and non-GAAP financial measures where management believes it to be helpful in understanding Huntington's results of operations or financial position. Where non-GAAP financial measures are used, the comparable GAAP financial measure, as well as the reconciliation to the comparable GAAP financial measure, can be found in this document, conference call slides, or the Form 8-K related to this document, all of which can be found in the Investor Relations section of Huntington's website, http://www.huntington.com.

# Annualized Data

Certain returns, yields, performance ratios, or quarterly growth rates are presented on an "annualized" basis. This is done for analytical and decision-making purposes to better discern underlying performance trends when compared to full-year or year-over-year amounts. For example, loan and deposit growth rates, as well as net charge-off percentages, are most often expressed in terms of an annual rate like 8%. As such, a 2% growth rate for a quarter would represent an annualized 8% growth rate.

### Fully-Taxable Equivalent Interest Income and Net Interest Margin

Income from tax-exempt earning assets is increased by an amount equivalent to the taxes that would have been paid if this income had been taxable at statutory rates. This adjustment puts all earning assets, most notably tax-exempt municipal securities and certain lease assets, on a common basis that facilitates comparison of results to results of competitors.

### Earnings per Share Equivalent Data

Significant income or expense items may be expressed on a per common share basis. This is done for analytical and decision-making purposes to better discern underlying trends in total corporate earnings per share performance excluding the impact of such items. Investors may also find this information helpful in their evaluation of the company's financial performance against published earnings per share mean estimate amounts, which typically exclude the impact of Significant Items. Earnings per share equivalents are usually calculated by applying an effective tax rate to a pre-tax amount to derive an after-tax amount, which is divided by the average shares outstanding during the respective reporting period. Occasionally, when the item involves special tax treatment, the after-tax amount is disclosed separately, with this then being the amount used to calculate the earnings per share equivalent.

#### Rounding

Please note that columns of data in this document may not add due to rounding.

#### Significant Items

From time to time, revenue, expenses, or taxes are impacted by items judged by management to be outside of ordinary banking activities and/or by items that, while they may be associated with ordinary banking activities, are so unusually large that their outsized impact is believed by management at that time to be infrequent or short term in nature. We refer to such items as "Significant Items". Most often, these Significant Items result from factors originating outside the company – e.g., regulatory actions/assessments, windfall gains, changes in accounting principles, one-time tax assessments/refunds, and litigation actions. In other cases they may result from management decisions associated with significant corporate actions out of the ordinary course of business – e.g., merger/restructuring charges, recapitalization actions, and goodwill impairment.

Even though certain revenue and expense items are naturally subject to more volatility than others due to changes in market and economic environment conditions, as a general rule volatility alone does not define a Significant Item. For example, changes in the provision for credit losses, gains/losses from investment activities, and asset valuation write-downs reflect ordinary banking activities and are, therefore, typically excluded from consideration as a Significant Item.

Management believes the disclosure of "Significant Items", when appropriate, aids analysts/investors in better understanding corporate performance and trends so that they can ascertain which of such items, if any, they may wish to include/exclude from their analysis of the company's performance - i.e., within the context of determining how that performance differed from their expectations, as well as how, if at all, to adjust their estimates of future performance accordingly. To this end, Management has adopted a practice of listing "Significant Items" in its external disclosure documents (e.g., earnings press releases, quarterly performance discussions, investor presentations, and Forms 10-Q and 10-K).

"Significant Items" for any particular period are not intended to be a complete list of items that may materially impact current or future period performance. A number of items could materially impact these periods, including those which may be described from time to time in Huntington's filings with the Securities and Exchange Commission.

### HUNTINGTON BANCSHARES INCORPORATED Quarterly Financial Supplement March 31, 2019

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#### Notes:

The preparation of financial statement data in conformity with accounting principles generally accepted in the United States (GAAP) requires management to make estimates and assumptions that affect amounts reported. Actual results could differ from those estimates. Certain prior period amounts have been reclassified to conform to the current period's presentation.

#### Fully-Taxable Equivalent Basis

Interest income, yields, and ratios on a FTE basis are considered non-GAAP financial measures. Management believes net interest income on a FTE basis provides a more accurate picture of the interest margin for comparison purposes. The FTE basis also allows management to assess the comparability of revenue arising from both taxable and tax-exempt sources. The FTE basis assumes a federal statutory tax rate of 21 percent.

#### Non-Regulatory Capital Ratios

In addition to capital ratios defined by banking regulators, the Company considers various other measures when evaluating capital utilization and adequacy, including:

- Tangible common equity to tangible assets, and
- Tangible common equity to risk-weighted assets using Basel III definition.

These non-regulatory capital ratios are viewed by management as useful additional methods of reflecting the level of capital available to withstand unexpected market conditions. Additionally, presentation of these ratios allows readers to compare the Company's capitalization to other financial services companies. These ratios differ from capital ratios defined by banking regulators principally in that the numerator excludes preferred securities, the nature and extent of which varies among different financial services companies. These ratios are not defined in GAAP or federal banking regulations. As a result, these non-regulatory capital ratios disclosed by the Company may be considered non-GAAP financial measures.

Because there are no standardized definitions for these non-regulatory capital ratios, the Company's calculation methods may differ from those used by other financial services companies. Also, there may be limits in the usefulness of these measures to investors. As a result, the Company encourages readers to consider the consolidated financial statements and other financial information contained in the related press release in their entirety, and not to rely on any single financial measure.

# Huntington Bancshares Incorporated Quarterly Key Statistics (Unaudited)

		<u>Tł</u>	iree	Months End	ed			
(dollar amounts in millions, except per data, share count in		March 31,	]	December		March 31,	Percent Cha	nges vs.
thousands)		2019		2018		2018	4Q18	1Q18
Net interest income(2)	\$	829	\$	841	\$	777	(1)%	7%
FTE adjustment		(7)		(8)		(7)	13	
Net interest income		822		833		770	(1)	7
Provision for credit losses		67		60		66	12	2
Noninterest income		319		329		314	(3)	2
Noninterest expense		653		711		633	(8)	3
Income before income taxes		421		391		385	8	9
Provision for income taxes		63		57		59	11	7
Net income		358		334		326	7	10
Dividends on preferred shares		19		19		12		58
Net income applicable to common shares	\$	339	\$	315	\$	314	8 %	8%
Net income per common share - diluted	\$	0.32	\$	0.29	\$	0.28	10 %	14%
Cash dividends declared per common share		0.14		0.14		0.11		27
Tangible book value per common share at end of period		7.67		7.34		7.12	4	8
Number of common shares repurchased		1,833		14,967		3,007	(88)	(39)
Average common shares - basic		1,046,995		1,054,460		1,083,836	(1)	(3)
Average common shares - diluted		1,065,638		1,073,055		1,124,778	(1)	(5)
Ending common shares outstanding		1,046,440		1,046,767		1,101,796	_	(5)
Return on average assets		1.35 %		1.25%		1.27 %		
Return on average common shareholders' equity		13.8		12.9		13.0		
Return on average tangible common shareholders' equity(1)		18.3		17.3		17.5		
Net interest margin(2)		3.39		3.41		3.30		
Efficiency ratio(3)		55.8		58.7		56.8		
Effective tax rate		15.0		14.6		15.3		
Average total assets	\$	107,511	\$	105,877	\$	103,848	2	4
Average earning assets	Ψ	99,212	Ψ	97,752	Ψ	95,412	1	4
Average loans and leases		74,775		73,822		70,484	1	6
Average loans and leases - linked quarter annualized growth							1	0
rate		5.2 %		5.9%		9.0 %		
Average total deposits	\$	82,772	\$	82,931	\$	76,946	—	8
Average core deposits(4)		79,033		79,078		73,392	_	8
Average core deposits - linked quarter annualized growth rate		(0.2)%		7.2%		(3.0)%		
Average shareholders' equity		11,156		10,889		10,855	2	3
Average common total shareholders' equity		9,953		9,686		9,794	3	2
Average tangible common shareholders' equity		7,746		7,460		7,533	4	3
Total assets at end of period		108,203		108,781		104,246	(1)	4
Total shareholders' equity at end of period		11,432		11,102		11,308	3	1
NCOs as a % of average loans and leases		0.38 %		0.27%		0.21 %		
NAL ratio		0.56		0.45		0.54		
NPA ratio(5)		0.61		0.13		0.59		
Allowance for loan and lease losses (ALLL) as a % of total loans and leases at the end of period		1.02		1.03		1.01		
Common equity tier 1 risk-based capital ratio(6)		9.84		9.65		10.45		
Tangible common equity / tangible asset ratio(7)						10.45 7.70		
rangible common equity / tangible asset ratio(/)		7.57		7.21		/./0		

See Notes to the Quarterly Key Statistics.

#### **Key Statistics Footnotes**

- (1) Net income applicable to common shares excluding expense for amortization of intangibles for the period divided by average tangible common shareholders' equity. Average tangible common shareholders' equity equals average total common shareholders' equity less average intangible assets and goodwill. Expense for amortization of intangibles and average intangible assets are net of deferred tax liability, and calculated assuming a 21% tax rate.
- (2) On a fully-taxable equivalent (FTE) basis assuming a 21% tax rate.
- (3) Noninterest expense less amortization of intangibles divided by the sum of FTE net interest income and noninterest income excluding securities gains (losses).
- (4) Includes noninterest-bearing and interest-bearing demand deposits, money market deposits, savings and other domestic deposits, and core certificates of deposit.
- (5) NPAs include other real estate owned.
- (6) March 31, 2019, figures are estimated.
- (7) Tangible common equity (total common equity less goodwill and other intangible assets) divided by tangible assets (total assets less goodwill and other intangible assets). Other intangible assets are net of deferred tax liability, calculated at a 21% tax rate.

# Huntington Bancshares Incorporated Consolidated Balance Sheets

(dollar amounts in millions)	March 31, 2019	December 31, 2018	Percent Changes
	(Unaudited)		
Assets			
Cash and due from banks	\$ 804	\$ 1,108	(27)%
Interest-bearing deposits in Federal Reserve Bank	532	1,564	(66)
Interest-bearing deposits in banks	147	53	177
Trading account securities	166	105	58
Available-for-sale securities	13,982	13,780	1
Held-to-maturity securities	8,747	8,565	2
Other securities	486	565	(14)
Loans held for sale	693	804	(14)
Loans and leases(1)	75,079	74,900	_
Allowance for loan and lease losses	(764)	(772)	1
Net loans and leases	74,315	74,128	
Bank owned life insurance	2,516	2,507	—
Premises and equipment	784	790	(1)
Goodwill	1,990	1,989	_
Service rights and other intangible assets	513	535	(4)
Other assets	2,528	2,288	10
Total assets	\$ 108,203		(1)%
Liabilities and shareholders' equity			
Liabilities			
Deposits(2)	\$ 82,155	\$ 84,774	(3)%
Short-term borrowings	2,862	2,017	42
Long-term debt	9,400	8,625	9
Other liabilities	2,354	2,263	4
Total liabilities	96,771	97,679	(1)
Shareholders' equity			
Preferred stock	1,203	1,203	
Common stock	11	11	_
Capital surplus	9,167	9,181	
Less treasury shares, at cost	(45)		_
Accumulated other comprehensive loss	(455)		25
Retained earnings (deficit)	1,551	1,361	14
Total shareholders' equity	11,432	11,102	3
Total liabilities and shareholders' equity	\$ 108,203	\$ 108,781	(1)%
			(1)/*
Common shares authorized (par value of \$0.01)	1,500,000,000	1,500,000,000	
Common shares outstanding	1,046,440,116	1,046,767,252	
Treasury shares outstanding	3,813,304	3,817,385	
Preferred stock, authorized shares	6,617,808	6,617,808	
Preferred shares outstanding	740,500	740,500	
(1) See man 4 for detail of leans and leases			

See page 4 for detail of loans and leases.
 See page 5 for detail of deposits.

### Huntington Bancshares Incorporated Loans and Leases Composition (Unaudited)

		March 3	31,	Decembe	r 31,	Septembe	r 30,	June 30,				March 31,		
(dollar amounts in millions)		2019		 2018		 2018		2018				2018		
Ending Balances by Type:														
Total loans														
Commercial:														
Commercial and industrial	\$	30,972	41%	\$ 30,605	41%	\$ 29,196	40%	\$	28,850	40%	\$	28,622	40%	
Commercial real estate:														
Construction		1,152	2	1,185	2	1,111	2		1,083	1		1,167	2	
Commercial		5,643	8	5,657	8	5,962	8		6,118	8		6,245	9	
Commercial real estate		6,795	10	6,842	10	 7,073	10		7,201	9		7,412	11	
Total commercial		37,767	51	 37,447	51	 36,269	50		36,051	49		36,034	51	
Consumer:								_						
Automobile		12,272	16	12,429	16	12,375	17		12,390	17		12,146	17	
Home equity		9,551	13	9,722	13	9,850	13		9,907	14		9,987	14	
Residential mortgage		10,885	14	10,728	14	10,459	14		10,006	14		9,357	13	
RV and marine		3,344	4	3,254	4	3,152	4		2,846	4		2,549	3	
Other consumer		1,260	2	1,320	2	1,265	2		1,206	2		1,090	2	
Total consumer	_	37,312	49	37,453	49	37,101	50		36,355	51		35,129	49	
Total loans and leases	\$	75,079	100%	\$ 74,900	100%	\$ 73,370	100%	\$	72,406	100%	\$	71,163	100%	

	March	31,	December 31,		September 30,			June 30,				31,		
(dollar amounts in millions)	2019			2018			2018			2018			2018	
Ending Balances by Business Segment:														
Consumer and Business Banking	\$ 22,175	29%	\$	22,333	30%	\$	22,271	30%	\$	21,888	30%	\$	21,471	31%
Commercial Banking	27,554	37		27,191	36		26,465	36		26,373	36		26,311	37
Vehicle Finance	19,332	26		19,434	26		18,880	26		18,569	26		18,090	25
RBHPCG	5,954	8		5,886	8		5,734	8		5,527	8		5,227	7
Treasury / Other	64	—		56	_		20	—		49	_		64	_
Total loans and leases	\$ 75,079	100%	\$	74,900	100%	\$	73,370	100%	\$	72,406	100%	\$	71,163	100%
Average Balances by Business Segment:														
Consumer and Business Banking	\$ 22,241	30%	\$	22,321	30%	\$	22,049	30%	\$	21,653	31%	\$	21,429	31%
Commercial Banking	27,174	36		26,405	36		26,322	36		26,505	37		25,969	37
Vehicle Finance	19,340	26		19,177	26		18,640	26		18,280	25		17,814	25
RBHPCG	5,920	8		5,793	8		5,641	8		5,355	7		5,181	7
Treasury / Other	100			126			99			94			91	
Total loans and leases	\$ 74,775	100%	\$	73,822	100%	\$	72,751	100%	\$	71,887	100%	\$	70,484	100%

#### Huntington Bancshares Incorporated Deposits Composition (Unaudited)

(dollar amounts in millions)	March 201	,	Decemb 201	<i>,</i>	Septemb 201	· · ·	June 201	,	March 201	· ·
Ending Balances by Type:	201	,		0		0				0
Demand deposits - noninterest- bearing	\$ 20,036	24%	\$ 21,783	26%	\$ 19,863	24%	\$ 20,353	26%	\$ 20,807	26%
Demand deposits - interest-bearing	19,906	24	20,042	24	19,615	24	19,026	24	19,337	25
Money market deposits	22,931	28	22,721	27	21,411	26	20,990	26	20,849	26
Savings and other domestic deposits	10,277	13	10,451	12	11,604	14	10,987	14	11,291	14
Core certificates of deposit	6,007	7	5,924	7	5,358	7	4,402	6	3,157	4
Total core deposits	79,157	96	80,921	96	77,851	95	75,758	96	75,441	95
Other domestic deposits of \$250,000 or more	313	1	337	_	318	1	265		228	_
Brokered deposits and negotiable CDs	2,685	3	3,516	4	3,520	4	3,564	4	3,802	5
Total deposits	\$ 82,155	100%	\$ 84,774	100%	\$ 81,689	100%	\$ 79,587	100%	\$ 79,471	100%
Total core deposits:										
Commercial	\$ 33,546	42%	\$ 37,268	46%	\$ 35,455	46%	\$ 34,094	45%	\$ 34,615	46%
Consumer	45,611	58	43,653	54	42,396	54	41,664	55	40,826	54
Total core deposits	\$ 79,157	100%	\$ 80,921	100%	\$ 77,851	100%	\$ 75,758	100%	\$ 75,441	100%
Ending Balances by Business Segment:										
Consumer and Business Banking	\$ 52,354	64%	\$ 50,300	59%	\$ 49,434	61%	\$ 48,186	60%	\$ 47,124	59%
Commercial Banking	20,543	25	23,185	28	22,288	27	21,142	27	21,838	28
Vehicle Finance	327	—	346	—	348	—	340		345	—
RBHPCG	5,959	7	6,809	8	5,783	7	5,985	8	6,053	8
Treasury / Other(1)	2,972	4	4,134	5	3,836	5	3,934	5	4,111	5
Total deposits	\$ 82,155	100%	\$ 84,774	100%	\$ 81,689	100%	\$ 79,587	100%	\$ 79,471	100%
	March	31,	Decemb	per 31,	Septemb	ber 30,	June	30,	March	n 31,
(dollar amounts in millions)	201	9	201	18	201	8	201	8	201	. 8
Average Balances by Business Segment:										
Consumer and Business Banking	\$ 50,961	62%	\$ 50,037	61%	\$ 48,659	60%	\$ 47,242	60%	\$ 45,310	59%
Commercial Banking	21,739	26	22,673	27	22,823	28	21,671	27	21,679	28
Vehicle Finance	305	—	335	_	337	_	328	_	349	_
RBHPCG	5,942	7	5,936	7	5,694	7	5,947	8	5,873	8
Treasury / Other(1)	3,825	5	3,950	5	3,985	5	4,102	5	3,735	5
Total deposits	\$ 82,772	100%	\$ 82,931	100%	\$ 81,498	100%	\$ 79,290	100%	\$ 76,946	100%

(1) Comprised primarily of national market deposits.

#### Huntington Bancshares Incorporated Consolidated Quarterly Average Balance Sheets (Unaudited)

			Quarte	erly A	verage Balan	ces (1)				
	March 31,	De	cember 31,	Sep	otember 30,	June 30,	N	March 31,	Percent Ch	anges vs.
(dollar amounts in millions)	2019		2018		2018	2018		2018	4Q18	1Q18
Assets										
Interest-bearing deposits in Federal Reserve Bank (2)	\$ 501	\$	483	\$	_	\$ —	\$	_	4 %	100 %
Interest-bearing deposits in banks	109		97		83	84		90	12	21
Securities:										
Trading account securities	138		131		82	82		87	5	59
Available-for-sale securities:										
Taxable	10,752		10,351		10,469	10,832		11,158	4	(4)
Tax-exempt	3,048		3,176		3,496	3,554		3,633	(4)	(16)
Total available-for-sale securities	13,800	-	13,527		13,965	14,386		14,791	2	(7)
Held-to-maturity securities - taxable	8,653		8,433		8,560	8,706		8,877	3	(3)
Other securities	536		565		567	599		605	(5)	(11)
Total securities	23,127	_	22,656	_	23,174	23,773		24,360	2	(5)
Loans held for sale	700		694		745	619		478	1	46
Loans and leases:(3)										
Commercial:										
Commercial and industrial	30,546		29,557		28,870	28,863		28,243	3	8
Commercial real estate:	)		.,		- ,	-,		- , -	-	
Construction	1,174		1,138		1,132	1,126		1,189	3	(1)
Commercial	5,686		5,806		6,019	6,233		6,142	(2)	(7)
Commercial real estate	6,860		6,944		7,151	7,359		7,331	(1)	(6)
Total commercial	37,406		36,501		36,021	36,222		35,574	$\frac{(1)}{2}$	5
Consumer:	57,400		50,501		50,021			55,574		
Automobile	12,361		12,423		12,368	12,271		12,100	_	2
Home equity	9,641		9,817		9,873	9,941		12,100	(2)	(4)
Residential mortgage	10,787		10,574		10,236	9,941		9,174	2	18
RV and marine					· ·				2	
Other consumer	3,296 1,284		3,216 1,291		3,016 1,237	2,667 1,162		2,481 1,115	(1)	33 15
Total consumer	37,369		37,321		36,730			34,910	<u>(1)</u>	
						35,665				7
Total loans and leases	74,775		73,822		72,751	71,887		70,484	1	6
Allowance for loan and lease losses	(780)	<u>)</u>	(777)		(759)	(742	<u>)</u>	(709)		(10)
Net loans and leases	73,995		73,045		71,992	71,145		69,775	1	6
Total earning assets	99,212		97,752		96,753	96,363		95,412	1	4
Cash and due from banks	853		909		1,330	1,283		1,217	(6)	(30)
Intangible assets	2,265		2,288		2,305	2,318		2,332	(1)	(3)
All other assets	5,961		5,705		5,726	5,599		5,596	4	7
Total assets	\$ 107,511	\$	105,877	\$	105,355	\$ 104,821	\$	103,848	2 %	4 %
Liabilities and shareholders' equity										
Deposits:										
Demand deposits - noninterest-bearing	19,938		20,384		20,230	20,382		20,572	(2)%	(3)%
Demand deposits - interest-bearing	19,770		19,860		19,553	19,121		18,630		6
Total demand deposits	39,708		40,244		39,783	39,503		39,202	(1)	1
Money market deposits	22,935		22,595		21,547	20,943		20,678	2	11
Savings and other domestic deposits	10,338		10,534		11,434	11,146		11,219	(2)	(8)
Core certificates of deposit	6,052		5,705		4,916	3,794		2,293	6	164
Total core deposits	79,033		79,078		77,680	75,386		73,392	_	8
Other domestic deposits of \$250,000 or more	335		346		285	243		247	(3)	36
Brokered deposits and negotiable CDs	3,404		3,507		3,533	3,661		3,307	(3)	3
Total deposits	82,772		82,931	_	81,498	79,290		76,946		8
Short-term borrowings	2,320		1,006		1,732	3,082		5,228	131	(56)
Long-term debt	8,979		8,871		8,915	9,225		8,958	1	_
Total interest-bearing liabilities	74,133		72,424		71,915	71,215		70,560	2	5
All other liabilities	2,284		2,180		2,054	1,891	_	1,861	5	23
Shareholders' equity	11,156		10,889		11,156	11,333		10,855	2	3
Total liabilities and shareholders' equity	\$ 107,511		105,877	_	11,150	11,555		10,000	2 %	4 %

 Total liabilities and shareholders' equity
 \$ 107,511
 \$ 105,877
 \$ 105,355
 \$ 104,821
 \$ 103,848

 (1)
 Amounts include the effects of hedge and risk management activities associated with the respective asset and liability categories.

 (2)
 Deposits in Federal Reserve Bank were treated as non-earning assets prior to 4Q 2018.
 (3)
 Amounts include the effects of hedge and risk management activities associated with the respective asset and liability categories.

#### Huntington Bancshares Incorporated

Consolidated Quarterly Net Interest Margin - Interest Income / Expense(1)(2)

(Unaudited)

	March 31,	Decer	mber 31,	September 3	0,	June 30,	М	arch 31,
(dollar amounts in millions)	2019		2018	2018	,	2018		2018
Assets								
Interest-bearing deposits in Federal Reserve Bank (3)	\$ 3	\$	3	\$	_	\$	\$	_
Interest-bearing deposits in banks	1		1			1		_
Securities:								
Trading account securities	1		1			_		
Available-for-sale securities:								
Taxable	76		70		69	71		70
Tax-exempt	28		33		30	30		2
Total available-for-sale securities	104		103		99	101		9
Held-to-maturity securities - taxable	54		52		52	53		54
Other securities	6		5		7	7		
Total securities	165		161	1	58	161		15
Loans held for sale	7		7		8	6		
Loans and leases:								
Commercial:								
Commercial and industrial	375		363	3-	42	329		30
Commercial real estate:								
Construction	16		16		15	15		1
Commercial	71		74		72	72		6
Commercial real estate	87		90		87	87		7
Total commercial	462		453	4	29	416		38
Consumer:								
Automobile	120		122	1	17	111		10
Home equity	133		135	1	30	126		12
Residential mortgage	104		101		97	89		8
RV and marine	40		41		39	34		3
Other consumer	42		40		37	35		3
Total consumer	439		439	4	20	395		37
Total loans and leases	901		892	8	49	811		75
Total earning assets	\$ 1,077	\$	1,064	\$ 1,0	15	\$ 979	\$	92
T ishilitisa								
Liabilities								
Deposits:	¢	¢		¢		¢	¢	
Demand deposits - noninterest-bearing	\$ —	\$		\$	_	\$ —	\$	
Demand deposits - interest-bearing	27		25		22	18		1
Total demand deposits	27		25		22	18		1
Money market deposits	59		52		42	31		2
Savings and other domestic deposits	6		5		7	6		
Core certificates of deposit	31		29		23	14		
Total core deposits	123		111		94	69		4
Other domestic deposits of \$250,000 or more	2		1		1	1		_
Brokered deposits and negotiable CDs	20		20		17	17		1
Total deposits	145		132	1	12	87		6
Short-term borrowings	14		6		9	14		1
Long-term debt	89		85		84	87		6
Total interest bearing liabilities	248		223	2	05	188		144

(1) Fully-taxable equivalent (FTE) income and expense calculated assuming a 21% tax rate. See page 9 for the FTE adjustment.

(2) Amounts include the effects of hedge and risk management activities associated with the respective asset and liability categories.

(3) Deposits in Federal Reserve Bank were treated as non-earning assets prior to 4Q 2018 and associated interest income was not material.

#### Huntington Bancshares Incorporated Consolidated Quarterly Net Interest Margin - Yield

(Unaudited)

	Quarterly Average Rates(2)									
	March 31,	December 31,	September 30,	June 30,	March 31,					
Fully-taxable equivalent basis(1)	2019	2018	2018	2018	2018					
Assets										
Interest-bearing deposits in Federal Reserve Bank (2)	2.40%	2.33%	%	%	%					
Interest-bearing deposits in banks	1.75	1.97	1.95	1.95	1.97					
Securities:										
Trading account securities	2.03	1.94	0.26	0.23	0.15					
Available-for-sale securities:										
Taxable	2.82	2.71	2.61	2.63	2.51					
Tax-exempt	3.69	4.12	3.53	3.35	3.18					
Total available-for-sale securities	3.01	3.04	2.84	2.81	2.67					
Held-to-maturity securities - taxable	2.52	2.45	2.43	2.42	2.45					
Other securities	4.51	4.24	4.58	4.58	3.98					
Total securities	2.86	2.84	2.73	2.71	2.62					
Loans held for sale	4.07	4.04	4.45	4.17	3.82					
Loans and leases:(4)										
Commercial:										
Commercial and industrial	4.91	4.81	4.64	4.52	4.28					
Commercial real estate:										
Construction	5.58	5.47	5.31	5.26	4.73					
Commercial	5.00	4.99	4.63	4.58	4.24					
Commercial real estate	5.10	5.07	4.74	4.68	4.32					
Total commercial	4.94	4.86	4.66	4.55	4.29					
Consumer:										
Automobile	3.95	3.88	3.75	3.63	3.56					
Home equity	5.61	5.45	5.21	5.09	4.90					
Residential mortgage	3.86	3.82	3.78	3.69	3.66					
RV and marine	4.96	5.10	5.06	5.11	5.11					
Other consumer	13.07	12.35	12.16	11.90	11.78					
Total consumer	4.75	4.67	4.54	4.43	4.34					
Total loans and leases	4.85	4.76	4.60	4.49	4.34					
Total earning assets	4.83	4.76	4.16	4.07	4.32					
Liabilities	4.43	4.54	4.10	4.07	5.91					
Deposits:										
•										
Demand deposits - noninterest-bearing		0.49	0.45	0.20	0.29					
Demand deposits - interest-bearing	0.56	0.48	0.45	0.38						
Total demand deposits	0.28	0.24			0.14					
Money market deposits	1.04	0.91	0.77	0.60	0.45					
Savings and other domestic deposits	0.23	0.23	0.24	0.21	0.20					
Core certificates of deposit	2.11	2.00	1.82	1.56	1.01					
Total interest-bearing core deposits	0.85	0.75	0.65	0.51	0.36					
Other domestic deposits of \$250,000 or more	1.82	1.67	1.40	1.01	0.69					
Brokered deposits and negotiable CDs	2.38	2.22	1.98	1.81	1.47					
Total interest-bearing deposits	0.94	0.84	0.73	0.59	0.43					
Short-term borrowings	2.41	2.49	1.98	1.82	1.47					
Long-term debt	3.98	3.82	3.78	3.75	2.92					
Total interest-bearing liabilities	1.35	1.23	1.13	1.05	0.82					
Net interest rate spread	3.08	3.11	3.03	3.02	3.09					
mpact of noninterest-bearing funds on margin	0.31	0.30	0.29	0.27	0.21					
Net interest margin	3.39%	3.41%	3.32%	3.29%	3.30					

Commercial Loan Derivative Impact (Unaudited)

			Average Rates		
	2019	2018	2018	2018	2018
Fully-taxable equivalent basis(1)	First	Fourth	Third	Second	First
Commercial loans(3)(4)	4.95%	4.86%	4.66%	4.55%	4.29%
Impact of commercial loan derivatives	(0.01)				
Total commercial - as reported	4.94%	4.86%	4.66%	4.55%	4.29%
Average 30 day LIBOR	2.50%	2.35%	2.11%	1.97%	1.65%

(1)

(2)

Fully-taxable equivalent (FTE) yields are calculated assuming a 21% tax rate. See page 9 for the FTE adjustment. Deposits in Federal Reserve Bank were treated as non-earning assets prior to 4Q 2018. Yield/rates include the effects of hedge and risk management activities associated with the respective asset and liability categories. (3)

(4) Includes nonaccrual loans.

# Huntington Bancshares Incorporated Selected Quarterly Income Statement Data (Unaudited)

				T	hree	Months Ende	ed			
(dollar amounts in millions, except per data, share count in	l	March 31,	De	cember 31,	Se	ptember 30,		June 30,	1	March 31,
thousands)		2019		2018		2018		2018		2018
Interest income	\$	1,070	\$	1,056	\$	1,007	\$	972	\$	914
Interest expense		248		223		205		188		144
Net interest income		822	_	833		802	_	784	_	770
Provision for credit losses		67		60		53		56		66
Net interest income after provision for credit losses		755	_	773		749	_	728	_	704
Service charges on deposit accounts		87		94		93		91		86
Card and payment processing income		56		58		57		56		53
Trust and investment management services		44		42		43		42		44
Mortgage banking income		21		23		31		28		26
Capital markets fees		22		34		26		26		21
Insurance income		21		21		19		21		21
Bank owned life insurance income		16		16		19		17		15
Gain on sale of loans and leases		13		16		16		15		8
Securities gains (losses)				(19)		(2)				_
Other income		39		44		40		40		40
Total noninterest income		319		329		342		336		314
Personnel costs		394		399		388	_	396		376
Outside data processing and other services		81		83		69		69		73
Net occupancy		42		70		38		35		41
Equipment		40		48		38		38		40
Deposit and other insurance expense		8		9		18		18		18
Professional services		12		17		17		15		11
Marketing		7		15		12		18		8
Amortization of intangibles		13		13		13		13		14
Other expense		56		57		58		50		52
Total noninterest expense		653		711		651		652		633
Income before income taxes		421		391		440		412		385
Provision for income taxes		63		57		62		57		59
Net income		358		334		378		355		326
Dividends on preferred shares		19		19		18		21		12
Net income applicable to common shares	\$	339	\$	315	\$	360	\$	334	\$	314
Average common charge hagin		1,046,995	-	1 054 460	-	1 004 526	-	1 102 227		1,083,836
Average common shares - basic				1,054,460		1,084,536		1,103,337 1,122,612		
Average common shares - diluted		1,065,638		1,073,055		1,103,740		1,122,012		1,124,778
Per common share										
Net income - basic	\$	0.32	\$	0.30	\$	0.33	\$	0.30	\$	0.29
Net income - diluted		0.32		0.29		0.33		0.30		0.28
Cash dividends declared		0.14		0.14		0.14		0.11		0.11
Revenue - fully-taxable equivalent (FTE)										
Net interest income	\$	822	\$	833	\$	802	\$	784	\$	770
FTE adjustment	_	7		8		8		7		7
Net interest income(1)		829		841		810		791		777
Noninterest income	_	319		329		342		336		314
Total revenue(1)	\$	1,148	\$	1,170	\$	1,152	\$	1,127	\$	1,091

(1) On a fully-taxable equivalent (FTE) basis assuming a 21% tax rate.

Huntington Bancshares Incorporated Quarterly Mortgage Banking Noninterest Income (Unaudited)

	N	Aarch 31,	De	ecember 31,	Se	ptember 30,		June 30,	N	Aarch 31,	Percent Ch	anges vs.
(dollar amounts in millions)		2019		2018		2018		2018		2018	4Q18	1Q18
Net origination and secondary marketing income	\$	17	\$	16	\$	24	\$	21	\$	18	6 %	(6)%
Net mortgage servicing income												
Loan servicing income		14		14		14		14		14	_	_
Amortization of capitalized servicing		(9)		(8)		(9)		(8)		(8)	(13)	(13)
Operating income		5		6	_	5		6		6	(17)	(17)
MSR valuation adjustment (1)		(10)		_		_	_	_		7	(100)	(243)
Gains (losses) due to MSR hedging		7		(1)		_		_		(7)	800	200
Net MSR risk management		(3)		(1)		—		—		_	(200)	(100)
Total net mortgage servicing income	\$	2	\$	5	\$	5	\$	6	\$	6	(60)%	(67)%
All other		2		2		2		1		2		
Mortgage banking income	\$	21	\$	23	\$	31	\$	28	\$	26	(9)%	(19)%
Mortgage origination volume	\$	1,235	\$	1,538	\$	1,818	\$	2,127	\$	1,513	(20)%	(18)%
Mortgage origination volume for sale		756		948		1,112		1,131		870	(20)	(13)
Third party mortgage loans serviced (2)		21,346		21,068		20,617		20,416		20,225	1	6
Mortgage servicing rights (2)		212		221		219		215		212	(4)	—
MSR % of investor servicing portfolio (2)		0.99%		1.05%		1.06%		1.05%		1.05%	(6)%	(6)%

The change in fair value for the period represents the MSR valuation adjustment, net of amortization of capitalized servicing. (1)

(2) At period end.

# Huntington Bancshares Incorporated Quarterly Credit Reserves Analysis (Unaudited)

				Т	hree N	Ionths Ende	ed			
	Mar	ch 31,	De	cember 31,	Sept	ember 30,	Jı	une 30,	М	arch 31,
(dollar amounts in millions)	20	019		2018		2018		2018		2018
Allowance for loan and lease losses, beginning of period	\$	772	\$	761	\$	741	\$	721	\$	691
Loan and lease losses		(97)		(84)		(58)		(53)		(73)
Recoveries of loans previously charged off		26		34		29		25		35
Net loan and lease losses		(71)		(50)		(29)		(28)		(38)
Provision for loan and lease losses		63		61		49		48		68
Allowance for loan and lease losses, end of period		764		772		761		741		721
Allowance for unfunded loan commitments and letters of credit, beginning of period		96		97		93		85		87
Provision for (reduction in) unfunded loan commitments and letters of credit losses		4		(1)		4		8		(2)
Allowance for unfunded loan commitments and letters of credit, end of period		100		96		97		93		85
Total allowance for credit losses, end of period	\$	864	\$	868	\$	858	\$	834	\$	806
Allowance for loan and lease losses (ALLL) as % of:										
Total loans and leases		1.02%		1.03%		1.04%		1.02%		1.01%
Nonaccrual loans and leases (NALs)		183		228		206		197		188
Nonperforming assets (NPAs)		166		200		189		180		172

# Huntington Bancshares Incorporated Quarterly Net Charge-Off Analysis (Unaudited)

				1	Three M	onths Ende	d			
	Mar	ch 31,	Decen	nber 31,	Septe	mber 30,	Jur	ne 30,	Mar	ch 31,
(dollar amounts in millions)	2	019	2	018	2	018	2	018	20	018
Net charge-offs by loan and lease type:										
Commercial:										
Commercial and industrial	\$	31	\$	13	\$	(1)	\$	3	\$	17
Commercial real estate:										
Construction				—		—				(1)
Commercial		2		—		(3)		(1)		(13)
Commercial real estate		2		_		(3)		(1)		(14)
Total commercial		33		13		(4)		2		3
Consumer:										
Automobile		10		9		8		7		10
Home equity		3		2		1				3
Residential mortgage		3		2		2		1		1
RV and marine		3		2		2		2		3
Other consumer		19		22		20		16		18
Total consumer		38		37		33		26		35
Total net charge-offs	\$	71	\$	50	\$	29	\$	28	\$	38
						onths Ende				
		ch 31,		nber 31,	-	mber 30,		ne 30,		ch 31,
	2	019	2	018	2	018	2	018	20	018
Net charge-offs - annualized percentages:										

0.41%	0.17%	(0.01)%	0.04%	0.24%
(0.11)	(0.09)	(0.01)	(0.22)	(0.18)
0.12	_	(0.18)	(0.06)	(0.80)
0.08	(0.01)	(0.15)	(0.08)	(0.70)
0.35	0.14	(0.04)	0.02	0.04
0.32	0.30	0.26	0.22	0.32
0.12	0.05	0.06	0.01	0.11
0.10	0.10	0.07	0.04	0.04
0.39	0.31	0.25	0.34	0.42
6.29	6.66	6.32	5.60	6.51
0.41	0.40	0.36	0.30	0.39
0.38%	0.27%	0.16 %	0.16%	0.21%
	(0.11) 0.12 0.08 0.35 0.32 0.12 0.10 0.39 6.29 0.41	$\begin{array}{c ccccc} (0.11) & (0.09) \\ \hline 0.12 & \\ \hline 0.08 & (0.01) \\ \hline 0.35 & 0.14 \\ \hline \\ 0.32 & 0.30 \\ \hline 0.12 & 0.05 \\ \hline 0.10 & 0.10 \\ \hline 0.39 & 0.31 \\ \hline 6.29 & 6.66 \\ \hline 0.41 & 0.40 \\ \hline \end{array}$	$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	$\begin{array}{c ccccccccccccccccccccccccccccccccccc$

#### Huntington Bancshares Incorporated

Quarterly Nonaccrual Loans and Leases (NALs) and Nonperforming Assets (NPAs)

(Unaudited)

(dollar amounts in millions)	arch 31, 2019	ember 31, 2018	nber 30, 018	June 30, 2018	N	March 31, 2018
Nonaccrual loans and leases (NALs):						
Commercial and industrial	\$ 271	\$ 188	\$ 211	\$ 207	\$	190
Commercial real estate	9	15	19	25		30
Automobile	4	5	5	4		5
Residential mortgage	68	69	67	73		82
RV and marine	1	1	1	1		1
Home equity	64	62	67	68		75
Other consumer	 	 	 	 		_
Total nonaccrual loans and leases	417	340	370	378		383
Other real estate, net:						
Residential	14	19	22	23		23
Commercial	 4	 4	 5	5		7
Total other real estate, net	18	23	27	28		30
Other NPAs (1)	 26	 24	 6	6		7
Total nonperforming assets	\$ 461	\$ 387	\$ 403	\$ 412	\$	420
Nonaccrual loans and leases as a % of total loans and leases	0.56%	0.45%	0.50%	0.52%		0.54%
NPA ratio (2)	0.61	0.52	0.55	0.57		0.59
(NPA+90days)/(Loan+OREO) (3)	0.81	0.74	0.76	0.75		0.74

	Three Months Ended									
	March 31,		December 31,		Sep	tember 30,	June 30,		Ν	Iarch 31,
(dollar amounts in millions)	2	2019		2018		2018		2018		2018
Nonperforming assets, beginning of period	\$	387	\$	403	\$	412	\$	420	\$	389
New nonperforming assets		218		109		114		96		158
Returns to accruing status		(33)		(21)		(24)		(25)		(23)
Loan and lease losses		(46)		(32)		(29)		(21)		(32)
Payments		(33)		(66)		(62)		(53)		(64)
Sales		(32)		(6)		(8)		(5)		(8)
Nonperforming assets, end of period	\$	461	\$	387	\$	403	\$	412	\$	420

(1) Other nonperforming assets include certain impaired investment securities and/or nonaccrual loans held-for-sale.

(2) Nonperforming assets divided by the sum of loans and leases, net other real estate owned, and other NPAs.

(3) The sum of nonperforming assets and total accruing loans and leases past due 90 days or more divided by the sum of loans and leases and other real estate.

Huntington Bancshares Incorporated Quarterly Accruing Past Due Loans and Leases and Accruing and Nonaccruing Troubled Debt Restructured Loans (Unaudited)

(dollar amounts in millions)	March 31, 2019		De	cember 31, 2018	September 30, 2018		June 30, 2018		March 31, 2018	
Accruing loans and leases past due 90 days or more:										
Commercial and industrial	\$	3	\$	7	\$	9	\$	9	\$	9
Commercial real estate				_						1
Automobile		6		8		7		6		6
Residential mortgage (excluding loans guaranteed by the U.S. Government)		25		32		28		18		19
RV and marine		2		1		1		1		2
Home equity		15		17		15		16		15
Other consumer		5		6		6		4		4
Total, excl. loans guaranteed by the U.S. Government		56		71		66		54		56
Add: loans guaranteed by U.S. Government		91		99		88		78		50
Total accruing loans and leases past due 90 days or more, including loans guaranteed by the U.S. Government	\$	147	\$	170	\$	154	\$	132	\$	106
Ratios:							-			
Excluding loans guaranteed by the U.S. Government, as a percent of total loans and leases		0.07%		0.09%		0.09%		0.07%		0.08%
Guaranteed by U.S. Government, as a percent of total loans and leases		0.12		0.13		0.12		0.11		0.07
Including loans guaranteed by the U.S. Government, as a percent of total loans and leases		0.20		0.23		0.21		0.18		0.15
Accruing troubled debt restructured loans:										
Commercial and industrial	\$	270	\$	269	\$	308	\$	314	\$	316
Commercial real estate	*	60	*	54	*	60	-	65	-	76
Automobile		37		35		34		32		32
Home equity		247		252		257		258		261
Residential mortgage		219		218		219		221		224
RV and marine		2		2		2		1		1
Other consumer		9		9		10		9		6
Total accruing troubled debt restructured loans	\$	844	\$	839	\$	890	\$	900	\$	916
Nonaccruing troubled debt restructured loans:			-				_			
Commercial and industrial	\$	86	\$	97	\$	100	\$	87	\$	83
Commercial real estate	Ψ	6	Ψ	6	ψ	8	φ	14	Ψ	16
Automobile		3		3		3		3		3
Home equity		28		28		28		28		31
Residential mortgage		43		44		46		46		52
RV and marine						-1		40		52
Other consumer		-						1		
Total nonaccruing troubled debt restructured loans	\$	167	\$	178	\$	186	\$	179	\$	185
Total homeer uning noubled debt restructured loans	Ψ	107	φ	170	φ	100	ψ	1/7	φ	105

Huntington Bancshares Incorporated Quarterly Capital Under Current Regulatory Standards (Basel III) and Other Capital Data (Unaudited)

	N	March 31,		December 31,		September 30,		June 30,		March 31,
(dollar amounts in millions)		2019		2018		2018		2018		2018
Common equity tier 1 risk-based capital ratio:(1)										
Total shareholders' equity	\$	11,432	\$	11,102	\$	10,934	\$	11,472	\$	11,308
Regulatory capital adjustments:										
Shareholders' preferred equity		(1,207)		(1,207)		(1,207)		(1,207)		(1,207)
Accumulated other comprehensive income offset		455		609		790		729		676
Goodwill and other intangibles, net of related taxes		(2,187)		(2,200)		(2,226)		(2,229)		(2,244)
Deferred tax assets that arise from tax loss and credit carryforwards		(31)		(33)		(28)		(28)		(29)
Common equity tier 1 capital		8,462		8,271		8,263	_	8,737		8,504
Additional tier 1 capital										
Shareholders' preferred equity		1,207		1,207		1,207		1,207		1,207
Other		1		—						1
Tier 1 capital		9,670		9,478		9,470		9,944		9,712
Long-term debt and other tier 2 qualifying instruments		736		776		839		809		804
Qualifying allowance for loan and lease losses		864		868		858		834		806
Tier 2 capital		1,600		1,644		1,697		1,643		1,610
Total risk-based capital	\$	11,270	\$	11,122	\$	11,167	\$	11,587	\$	11,322
Risk-weighted assets (RWA)(1)	\$	85,966	\$	85,687	\$	83,580	\$	82,951	\$	81,365
Common equity tier 1 risk-based capital ratio(1)		9.84%		9.65%		9.89%		10.53%		10.45%
Other regulatory capital data:										
Tier 1 leverage ratio(1)		9.16		9.10		9.14		9.65		9.53
Tier 1 risk-based capital ratio(1)		11.25		11.06		11.33		11.99		11.94
Total risk-based capital ratio(1)		13.11		12.98		13.36		13.97		13.92
Non-regulatory capital data:										
Tangible common equity / RWA ratio(1)		9.34		8.97		8.97		9.67		9.65
(1) March 31 2019 figures are estimated										

March 31, 2019, figures are estimated. (1)

#### Huntington Bancshares Incorporated Quarterly Common Stock Summary, Non-Regulatory Capital, and Other Data (Unaudited)

#### Quarterly common stock summary

	Ν	March 31, 2019		ecember 31, 2018	Se	ptember 30, 2018	June 30, 2018	ľ	March 31, 2018
Dividends, per share									
Cash dividends declared per common share	\$	0.14	\$	0.14	\$	0.14	\$ 0.11	\$	0.11
Common shares outstanding (000)									
Average - basic		1,046,995		1,054,460		1,084,536	1,103,337		1,083,836
Average - diluted		1,065,638		1,073,055		1,103,740	1,122,612		1,124,778
Ending		1,046,440		1,046,767		1,061,529	1,104,227		1,101,796
Tangible book value per common share(1)	\$	7.67	\$	7.34	\$	7.06	\$ 7.27	\$	7.12
Common share repurchases (000)									
Number of shares repurchased		1,833		14,967		43,670			3,007

Non-regulatory capital

	March 31,		December 31,		September 30,		June 30,		March 31,	
(dollar amounts in millions)	2019			2018		2018		2018		2018
Calculation of tangible equity / asset ratio:										
Total shareholders' equity	\$	11,432	\$	11,102	\$	10,934	\$	11,472	\$	11,308
Less: goodwill		(1,990)		(1,989)		(1,993)		(1,993)		(1,993)
Less: other intangible assets		(269)		(281)		(306)		(319)		(333)
Add: related deferred tax liability(1)		56		59		64		67		70
Total tangible equity		9,229		8,891		8,699		9,227		9,052
Less: preferred equity		(1,203)		(1,203)		(1,203)		(1,203)		(1,203)
Total tangible common equity	\$	8,026	\$	7,688	\$	7,496	\$	8,024	\$	7,849
Total assets	\$	108,203	\$	108,781	\$	105,652	\$	105,358	\$	104,246
Less: goodwill		(1,990)		(1,989)		(1,993)		(1,993)		(1,993)
Less: other intangible assets		(269)		(281)		(306)		(319)		(333)
Add: related deferred tax liability(1)		56		59		64		67		70
Total tangible assets	\$	106,000	\$	106,570	\$	103,417	\$	103,113	\$	101,990
Tangible equity / tangible asset ratio		8.71%		8.34%		8.41%		8.95%		8.88%
Tangible common equity / tangible asset ratio		7.57		7.21		7.25		7.78		7.70
Other data:										
Number of employees (Average full-time equivalent)		15,738		15,657		15,772		15,732		15,599
Number of domestic full-service branches(2)		898		954		970		968		966
ATM Count		1,727		1,774		1,860		1,831		1,866

(1) Other intangible assets are net of deferred tax liability, calculated at a 21% tax rate.

(2) Includes Regional Banking and The Huntington Private Client Group offices.