

Huntington Bancshares Incorporated

2022 Annual Shareholders' Meeting

April 20, 2022



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Deeply Engaged, Diverse Board of Directors



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Ann (Tanny) Crane President and CEO Crane Group Company



Michael Hochschwender CEO The Smithers Group



Richard Neu Retired Chairman MCG Capital Corporation



Roger Sit CEO. Global Chief Investment Officer and Director Sit Investments Associates



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CFO and Executive Vice President



Alanna Cotton

Former President of Operations, Central & Eastern Europe The Coca-Cola Company



Gina France CEO and President France Strategic Partners LLC



Katherine (Allie) Kline Founding Principal LEO DIX



David Porteous Attorney McCurdy, Wotila & Porteous, P.C. and Lead Director, Huntington



Gary Torgow Chairman The Huntington National Bank

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Disclaimer

CAUTION REGARDING FORWARD-LOOKING STATEMENTS

This communication contains certain forward-looking statements, including, but not limited to, certain plans, expectations, goals, projections, and statements, which are not historical facts and are subject to numerous assumptions, risks, and uncertainties. Statements that do not describe historical or current facts, including statements about beliefs and expectations, are forward-looking statements. Forward-looking statements may be identified by words such as expect, anticipate, believe, intend, estimate, plan, target, goal, or similar expressions, or future or conditional verbs such as will, may, might, should, would, could, or similar variations. The forward-looking statements are intended to be subject to the safe harbor provided by Section 27A of the Securities Act of 1933, Section 21E of the Securities Exchange Act of 1934, and the Private Securities Litigation Reform Act of 1995.

While there is no assurance that any list of risks and uncertainties or risk factors is complete, below are certain factors which could cause actual results to differ materially from those contained or implied in the forward-looking statements: changes in general economic, political, or industry conditions; the magnitude and duration of the COVID-19 pandemic and related variants and mutations and their impact on the global economy and financial market conditions and our business, results of operations, and financial condition; uncertainty in U.S. fiscal and monetary policy, including the interest rate policies of the Federal Reserve Board; volatility and disruptions in global capital and credit markets; movements in interest rates; reform of LIBOR; competitive pressures on product pricing and services; success, impact, and timing of our business strategies, including market acceptance of any new products or services including those implementing our "Fair Play" banking philosophy; the nature, extent, timing, and results of governmental actions, examinations, reviews, reforms, regulations, and interpretations, including those related to the Dodd-Frank Wall Street Reform and Consumer Protection Act and the Basel III regulatory capital reforms, as well as those involving the OCC, Federal Reserve, FDIC, and CFPB; the possibility that the anticipated benefits of the transaction with TCF are not realized when expected or at all, including as a result of the impact of, or problems arising from, the integration of the two companies or as a results of Huntington. Additional factors that could cause results to differ materially from those described above can be found in Huntington's Annual Report on Form 10-K for the year ended December 31, 2021 which is on file with the Securities and Exchange Commission (the "SEC") and available in the "Investor Relations" section of Huntington's website http://www.huntington.com, under the heading "Publications and Filings" and in other documents Huntington files with the SEC.

All forward-looking statements speak only as of the date they are made and are based on information available at that time. Huntington does not assume any obligation to update forward-looking statements to reflect circumstances or events that occur after the date the forward-looking statements were made or to reflect the occurrence of unanticipated events except as required by federal securities laws. As forward-looking statements involve significant risks and uncertainties, caution should be exercised against placing undue reliance on such statements.

Chairman's Presentation: Discussion Topics

2021 Year in Review

Business / Strategy Update



Huntington: A Purpose-Driven Company



- Purpose Drives Performance

- Drive organic growth across all business segments
- Deliver sustainable, top quartile financial performance
- Stability and resilience through risk management; maintaining an aggregate moderate-to-low risk profile through-the-cycle

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2021 Full Year Highlights

Executed on our People-First, Digitally Powered vision

		EPS		ROTCE		Efficiency Ratio	
GAAP Reported		\$0.90		11.3%		72.0%	
Adjusted		\$1.53		19.1%		60.2%	
 Delivered robust household growth across consumer and business banking: Consumer households +44% YoY (4.5% standalone Huntington) Business checking relationships +38% YoY (7% standalone Huntington) Drove commercial growth through expansion of expertise and capabilities, including capital markets, treasury management, as well as the addition of inventory finance business Digitally powered innovation: introduction of Standby Cash and Early Pay, EDGE – a commercial relationship insights and analytics tool, and numerous other customer experience enhancements Expanded our #1 nationally ranked SBA 7(a) lending program⁽¹⁾ to new states 						hts	
Distinguished Awards	 Ranked #1 customer satisfaction with Consumer Banking in the North Central Region by J.D. Power⁽²⁾ Top in customer satisfaction for mobile banking app among regional banks (3rd year in a row) by J.D. Power⁽²⁾ 						
TCF Acquisition	 Timely and successful completion of the TCF acquisition and integration activities to create a Top 10 Regional Bank Converted more than 1.5 million customers to the Huntington platform Delivering cost savings – achievement of announced cost savings expected in 1H22 Revenue synergy initiatives launched with early progress 						
Capital and Credit	 Returned capital to shareholders: \$650 million share repurchases and increased quarterly common stock dividend Maintained solid credit quality with full-year net charge-offs of 0.22% 				L – – –		

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Huntington Bancshares Snapshot Top 10 Regional Bank in the U.S.



Household Growth (YoY)





Huntington Bancshares Snapshot



Huntington Bancshares Snapshot



Dividends Declared Per Common Share

\$0.61



Capital Return to Shareholders (\$ in millions)



(A) Huntington

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Delivering on Our Purpose

Our Commitment to Environmental, Social, & Governance (ESG)

Our commitment to ESG is a reaffirmation of our long-held commitment to <u>do the right thing</u> for our shareholders, customers, colleagues, and communities.



2022 **Newsweek** statista Ranked #135 overall Ranked #11 within the financial sector

Recent ESG Recognition

Industry-leading Mobile Customer Satisfaction Honored for the third consecutive year for consumer mobile customer satisfaction





For J.D. Power 2021 award information, visit jdpower.com/awards

First Quarter 2022 Earnings Call

Thursday, April 21, 2022

• 9:00 a.m. ET

Huntington's management will host an earnings conference call the same day at 9:00 a.m. ET. The call, along with slides, may be accessed via a live Internet webcast in the Investor Relations section of Huntington's website or through a dial-in telephone number at (877) 407-8029 conference ID #13728287

Basis of Presentation

Use of Non-GAAP Financial Measures

This document contains GAAP financial measures and non-GAAP financial measures where management believes it to be helpful in understanding Huntington's results of operations or financial position. Where non-GAAP financial measures are used, the comparable GAAP financial measure, as well as the reconciliation to the comparable GAAP financial measure, can be found in this document, conference call slides, or the Form 8-K related to this document, all of which can be found in the Investor Relations section of Huntington's website, http://www.huntington.com.

Annualized Data

Certain returns, yields, performance ratios, or quarterly growth rates are presented on an "annualized" basis. This is done for analytical and decision-making purposes to better discern underlying performance trends when compared to full-year or year-overyear amounts. For example, loan and deposit growth rates, as well as net charge-off percentages, are most often expressed in terms of an annual rate like 8%. As such, a 2% growth rate for a quarter would represent an annualized 8% growth rate.

Fully-Taxable Equivalent Interest Income and Net Interest Margin

Income from tax-exempt earning assets is increased by an amount equivalent to the taxes that would have been paid if this income had been taxable at statutory rates. This adjustment puts all earning assets, most notably tax-exempt municipal securities and certain lease assets, on a common basis that facilitates comparison of results to results of competitors.

Earnings per Share Equivalent Data

Notable income or expense items may be expressed on a per common share basis. This is done for analytical and decision-making purposes to better discern underlying trends in total corporate earnings per share performance excluding the impact of such items. Investors may also find this information helpful in their evaluation of our financial performance against published earnings per share mean estimate amounts, which typically exclude the impact of Notable Items. Earnings per share equivalents are usually calculated by applying an effective tax rate to a pre-tax amount to derive an after-tax amount, which is divided by the average shares outstanding during the respective reporting period. Occasionally, when the item involves special tax treatment, the after-tax amount is disclosed separately, with this then being the amount used to calculate the earnings per share equivalent.

Basis of Presentation

Rounding

Please note that columns of data in this document may not add due to rounding.

Notable Items

From time to time, revenue, expenses, or taxes are impacted by items judged by management to be outside of ordinary banking activities and/or by items that, while they may be associated with ordinary banking activities, are so unusually large that their outsized impact is believed by management at that time to be infrequent or short term in nature. We refer to such items as "Notable Items." Management believes it is useful to consider certain financial metrics with and without Notable Items, in order to enable a better understanding of company results, increase comparability of period-to-period results, and to evaluate and forecast those results.

Notes

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(1) Ranked first in loan origination by volume for the 4th year in a row

(2) For JD Power 2021 award information, visit jdpower.com/awards.

Huntington received the highest score among regional banks in the J.D. Power 2021 U.S. Banking Mobile App Satisfaction Study customers' satisfaction with their financial institution's mobile applications for banking account management. Huntington received the highest ranking in Customer Satisfaction with Consumer Banking in the North Central Region of the J.D Power 2021 U.S. Retail Banking Satisfaction Study.

Non-GAAP Reconciliation ROTCE, Efficiency Ratio

ROTCE (\$ in millions)	FY 2021		
Average common shareholders' equity			
Less: intangible assets and goodwill	4,108		
Add: net tax effect of intangible assets	48		
Average tangible common shareholders' equity (A)	\$10,509		
Net income available to common	\$1,153		
Add: amortization of intangibles	48		
Add: deferred tax	(10)		
Adjusted net income available to common			
Adjusted net income available to common (annualized) (B)			
Return on average tangible shareholders' equity (B/A)	11.3%		

Adjusted ROTCE (\$ in millions)	FY 2021
Adjusted net income available to common (annualized) (B)	\$1,191
Return on average tangible shareholders' equity	11.3%
Add: TCF acquisition-related net expenses, after tax (C)	\$566
Add: Exit of strategic distribution relationship, after-tax (C)	\$8
Add: TCF acquisition CECL initial provision expense ("double count"), after-tax (C)	\$239
Adjusted net income available to common (annualized) (E)	\$2,004
Adjusted return on average tangible shareholders' equity (E/A)	19.1%

Efficiency Ratio (\$ in millions) – Pre-tax	FY 2021	
Noninterest expense (GAAP)	\$4,375	
Less: intangible amortization	48	
Noninterest expense less amortization of intangibles (A)	\$4,327	
Total Revenue (GAAP)	\$5,991	
FTE adjustment	25	
Gain / loss on securities	(9)	
FTE revenue less gain/loss on securities (B)	\$6,007	
Efficiency Ratio (A/B)	72.0%	
Less: TCF acquisition-related net expenses (C)	(\$701)	
Less: Exit of strategic distribution relationship (C)	(\$10)	
Adjusted noninterest expense (Non-GAAP) (A-C)	\$3,616	
Adjusted Efficiency Ratio ((A-C)/B))	60.2%	

Reconciliation

EPS, Pre-Provision Net Revenue (PPNR)

EPS (\$ in millions, except per share amounts)	Pre-tax impact amount	After-tax impact amount	FY 2021 EPS	
Earnings Per Share (GAAP)			\$0.90	
Add: TCF acquisition-related net expenses	\$701	\$566	\$0.44	
Add: Exit of strategic distribution relationship	\$10	\$8	\$0.01	
Add: TCF acquisition CECL initial provision expense ("double count")	\$294	\$239	\$0.18	
Adjusted Earnings Per Share (Non-GAAP)			\$1.53	

Pre-Provision Net Revenue (\$ in millions)		2017	2018	2019	2020	2021
Total Revenue		\$4,309	\$4,510	\$4,667	\$4,815	\$5,991
FTE adjustment		50	30	26	21	25
Total revenue (FTE)		4,359	4,540	4,693	4,836	6,016
Less: net gain / (loss) on securities		(4)	(21)	(24)	(1)	9
Less: Notable Items		2	0	0	0	0
Total Revenue (FTE), excluding net gain / (loss) on securities and Notable Items	b	4,361	4,561	4,717	4,837	6,007
Noninterest expense	С	2,714	2,647	2,721	2,795	4,375
Less: Notable Items		154	0	0	0	711
Noninterest expense, excluding Notable Items	d	2,560	2,647	2,721	2,795	3,664
Pre-provision net revenue (PPNR)	(a-c)	\$1,645	\$1,893	\$1,972	\$2,041	\$1,641
PPNR, adjusted	(b-d)	\$1,801	\$1,914	\$1,996	\$2,042	\$2,343

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