



GALAXY GAMING

INVESTOR PRESENTATION

MARCH 2023

OTCQB: GLXZ

FORWARD LOOKING STATEMENT

This presentation contains, and oral statements made from time to time by our representatives may contain, forward-looking statements based on management's current expectations and projections, which are intended to qualify for the safe harbor of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. Forward-looking statements include statements identified by words such as "believe," "will," "may," "might," "likely," "expect," "anticipates," "intends," "plans," "seeks," "estimates," "believes," "continues," "projects" and similar references to future periods, or by the inclusion of forecasts or projections. All forward-looking statements are based on current expectations and projections of future events.

These forward-looking statements reflect the current views, models, and assumptions of Galaxy Gaming, and are subject to various risks and uncertainties that cannot be predicted or qualified and could cause actual results in Galaxy Gaming's performance to differ materially from those expressed or implied by such forward looking statements. These risks and uncertainties include, but are not limited to, the ability of Galaxy Gaming to enter and maintain strategic alliances, product placements or installations, in land based casinos or grow its iGaming business, garner new market share, secure licenses in new jurisdictions or maintain existing licenses, successfully develop or acquire and sell proprietary products, comply with regulations, have its games approved by relevant jurisdictions, and adapt to changes resulting from the COVID-19 pandemic and other factors. All forward-looking statements made herein are expressly qualified in their entirety by these cautionary statements and there can be no assurance that the actual results, events or developments referenced herein will occur or be realized. Readers are cautioned that all forward-looking statements speak only to the facts and circumstances present as of the date of this press release. Galaxy Gaming expressly disclaims any obligation to update or revise any forward-looking statements, whether because of new information, future events or otherwise.

WHO WE ARE

WE TAKE CARE OF EACH OTHER FIRST. WE BUILD GREAT TEAMS AND HAVE A WINNING CULTURE.

OBSESSIVE CUSTOMER SERVICE IS OUR BUSINESS. PRODUCTS COME AND GO, BUT OUR COMMITMENT TO CUSTOMERS ENDURES.

WE STRIVE FOR OPERATIONAL EXCELLENCE AND INNOVATION IN EVERYTHING WE DO.

WE EXCEED THE ETHICAL STANDARDS THAT ARE EXPECTED OF US BY OUR CUSTOMERS, REGULATORS, INVESTORS AND MOST IMPORTANTLY, EACH OTHER.



FOUNDED IN 1997



BASED IN LAS VEGAS

46  **EMPLOYEES**

WHAT WE DO

We are omnichannel table games experts



Create table game content for land-based and online markets



Develop new content using our proven formula of math, psychology, and marketing



Develop technology to facilitate table game operations and progressives



HISTORY OF GALAXY GAMING



KEY INVESTMENT HIGHLIGHTS



Predominantly Recurring Revenue

TM

Highly Recognizable Brands



High EBITDA Margins



Net Promoter Scores Consistently 90+



Aligned Management Team With Proven Track Record

LAND-BASED GAMING

LAND-BASED PRODUCTS



The most innovative table games and side bets paired with innovative table management and progressive systems



LAND BASED REVENUE MODEL



1

BASE GAME



2

SIDE BET



6

& MORE



5

TECH & HARDWARE



4

PROGRESSIVES



2

2+ SIDE BETS

LAND-BASED CUSTOMERS

NORTH AMERICA

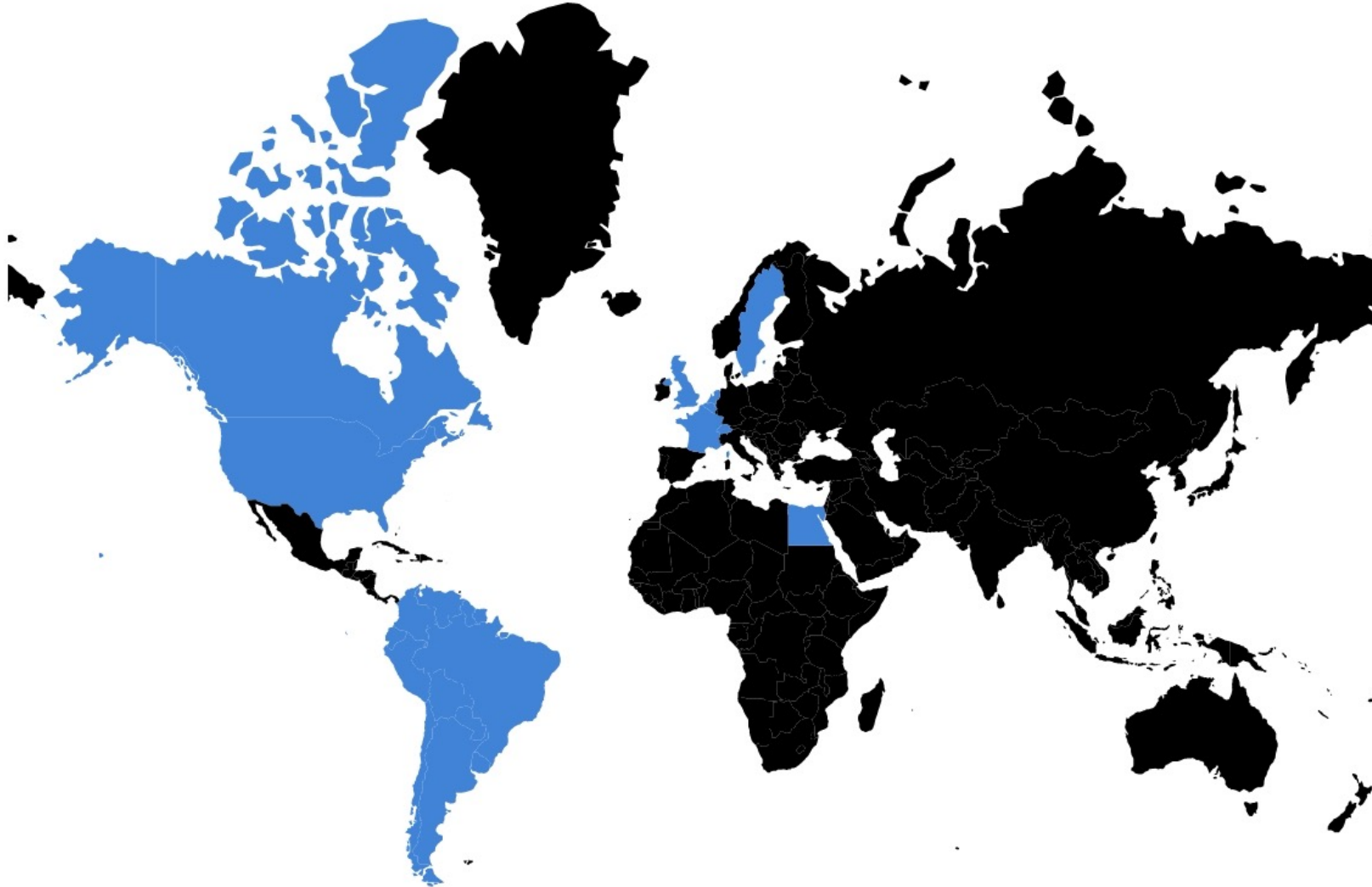


EMEA



WHERE WE ARE

LAND-BASED



Made with VISME

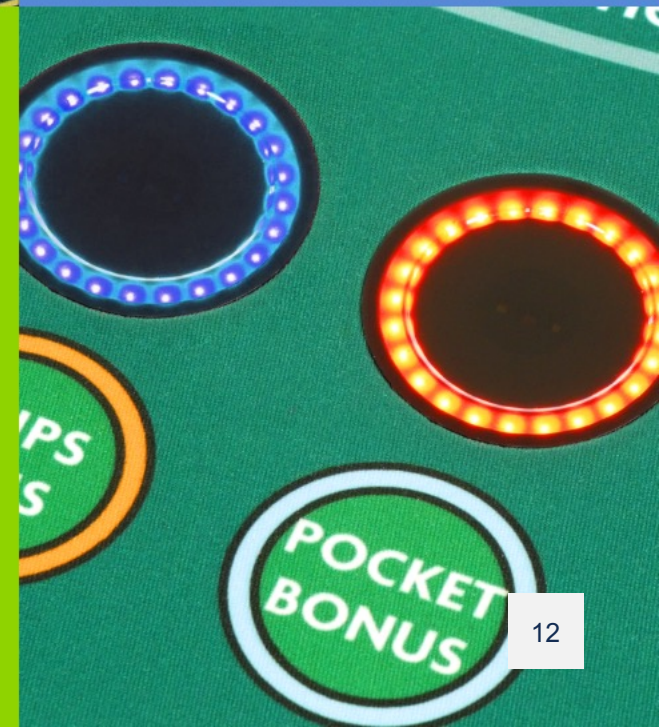
LAND- BASED GROWTH

EXPAND TO
MORE CASINOS

EXPAND INTO
NEW GAME
FAMILIES



ADD MORE
PRODUCTS PER
TABLE

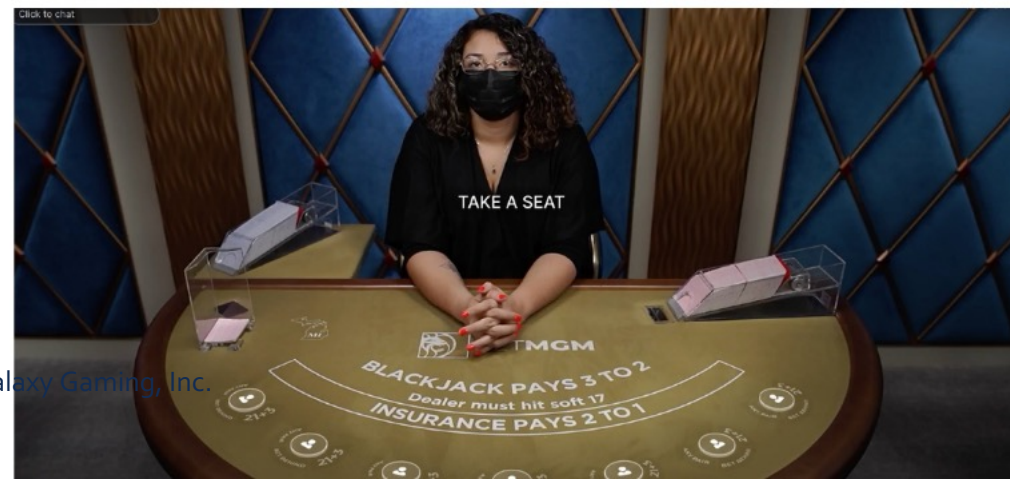


IGAMING

IGAMING PRODUCTS



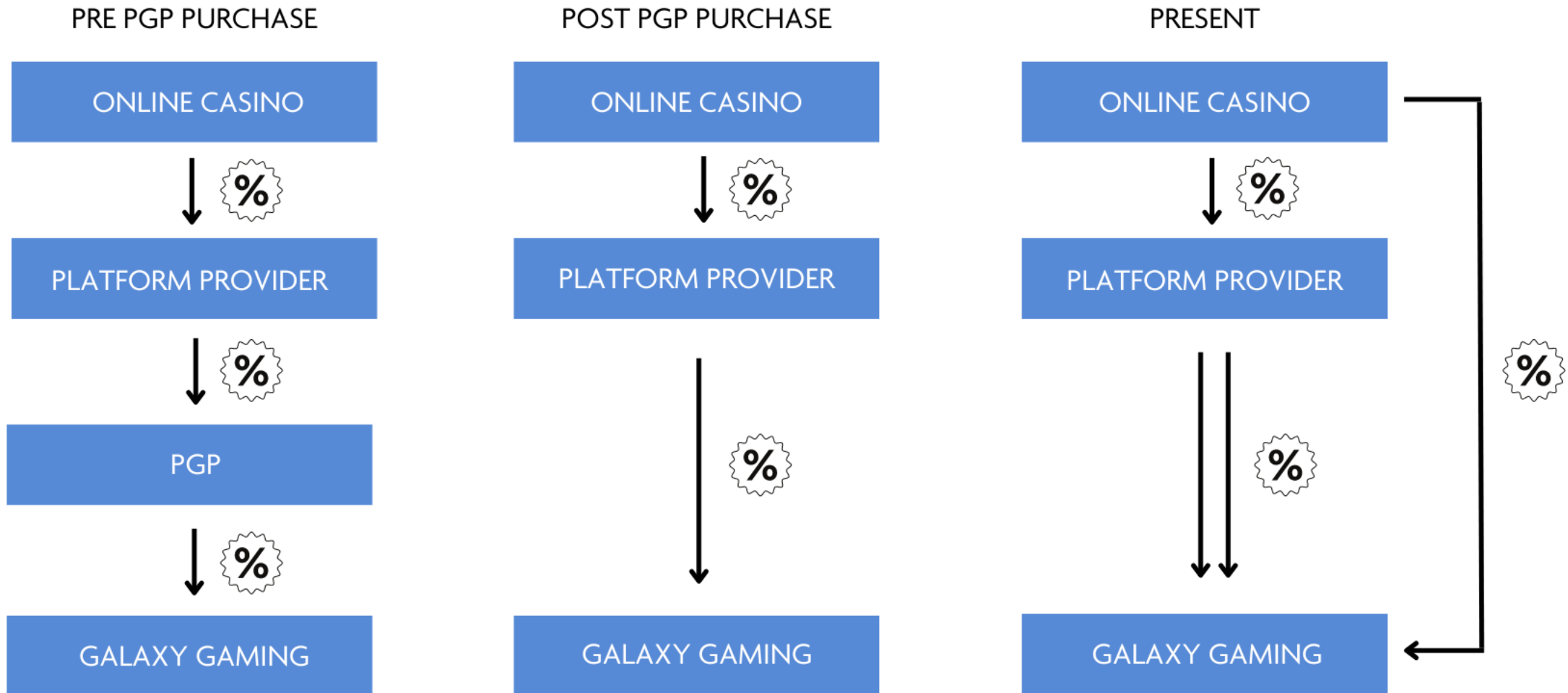
Our world-famous content and progressives can be found across RNG and Live Dealer Games worldwide



IGAMING PARTNERS

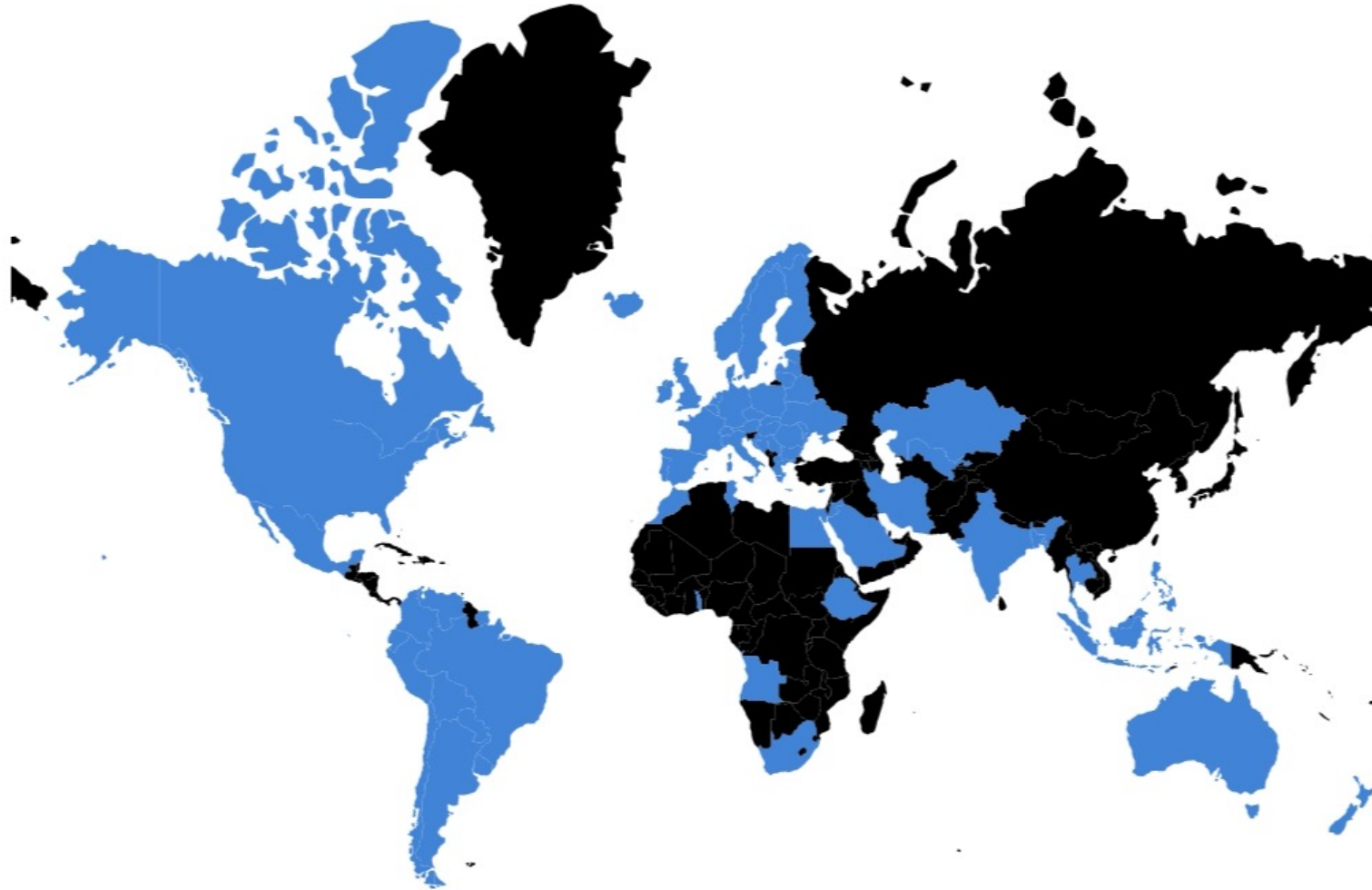


IGAMING REVENUE MODEL



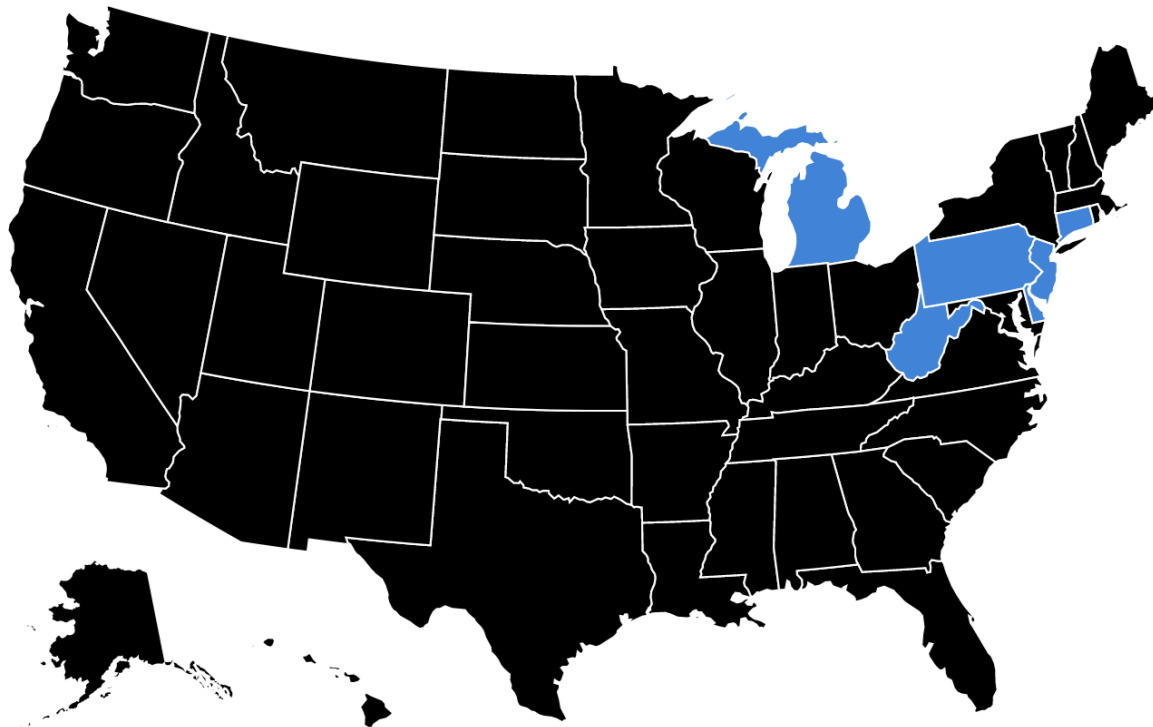
WHERE WE ARE

IGAMING



WHERE WE ARE

NORTH AMERICA

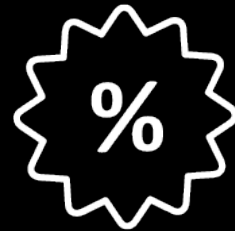




A LEADER IN TABLE GAMES ONLINE



Over 2 BILLION wagers were placed on Galaxy iGames in 2022



Galaxy iGames represent 2% of US Gross Gaming Revenue



Our content appears on over 1,000 of the world's leading online casino iGaming sites

STRATEGIC INITIATIVES

GLOBAL LAND-BASED GROWTH

- Enter new markets
- Placement in more casinos
- Adding progressives and technology to existing tables

CHANNEL EXPANSION

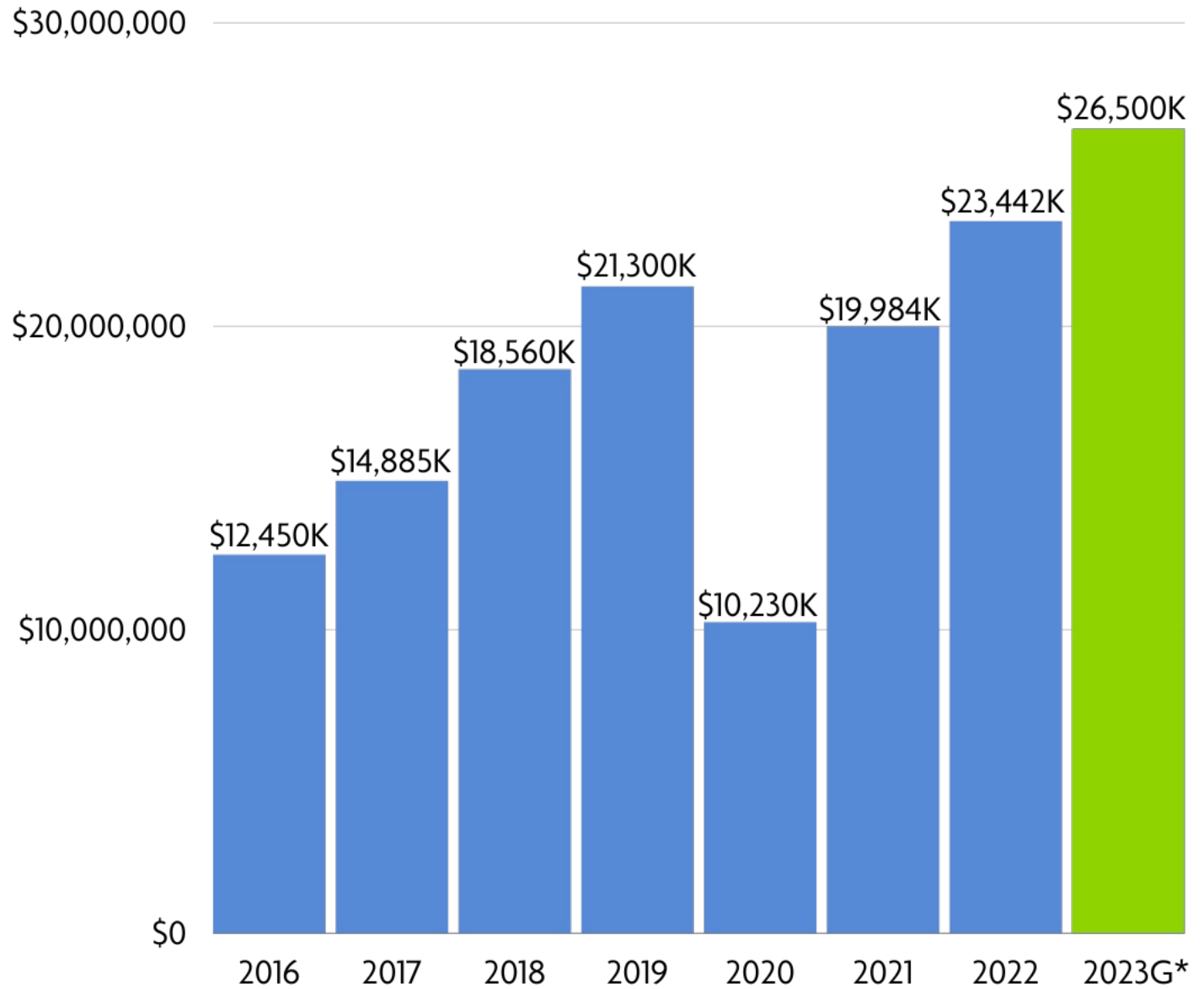
- "Disney" Strategy – Expand successful brand across new channels
- Electronic Table Games, iLottery, Social Gaming, etc.

OWN TABLE GAMES ONLINE

- Follow new jurisdictional openings
- Deeper content portfolio penetration
- Own online table game progressives

REVENUE TRENDS

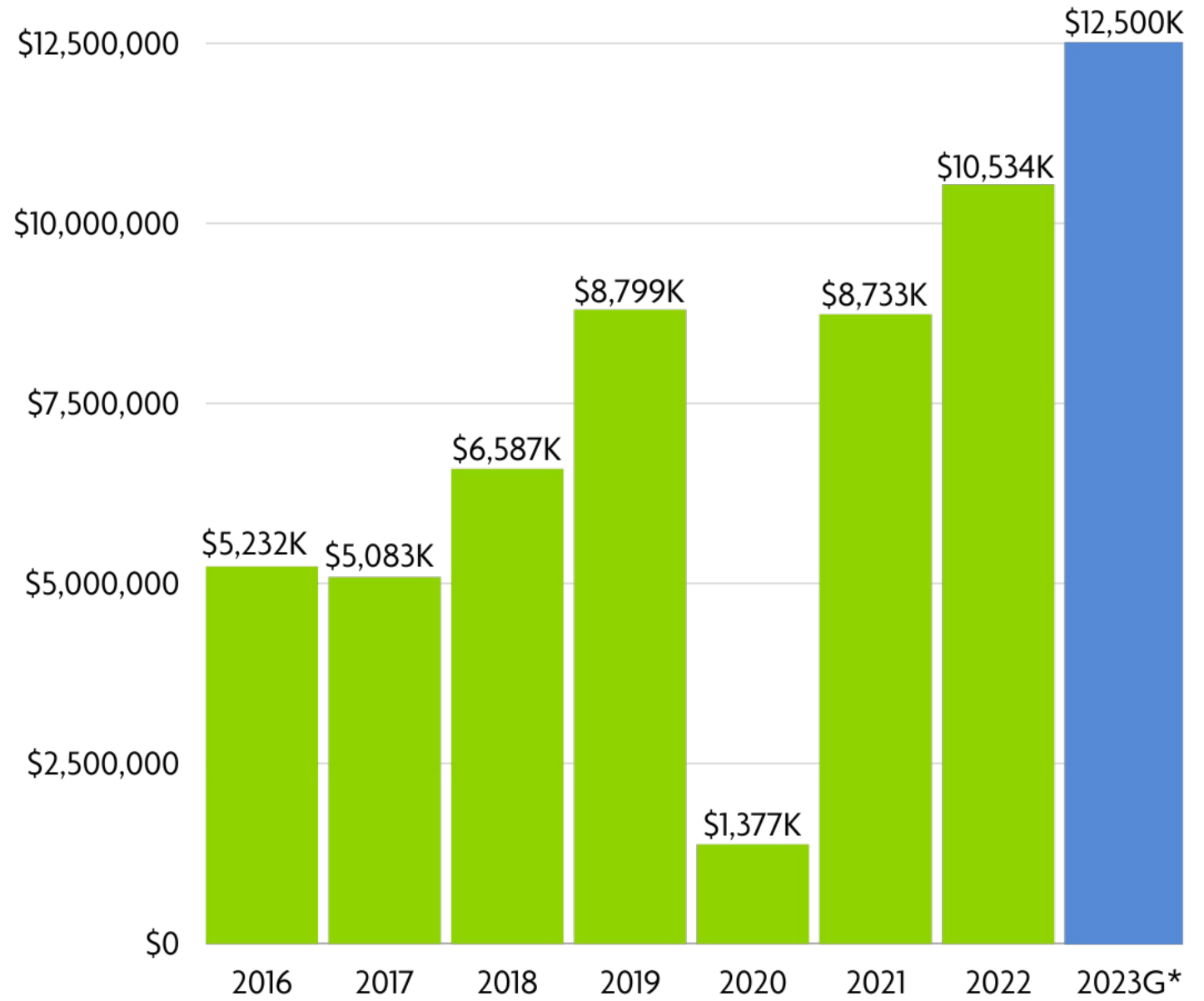
2016-2023



*Midpoint of current guidance

EBITDA TRENDS

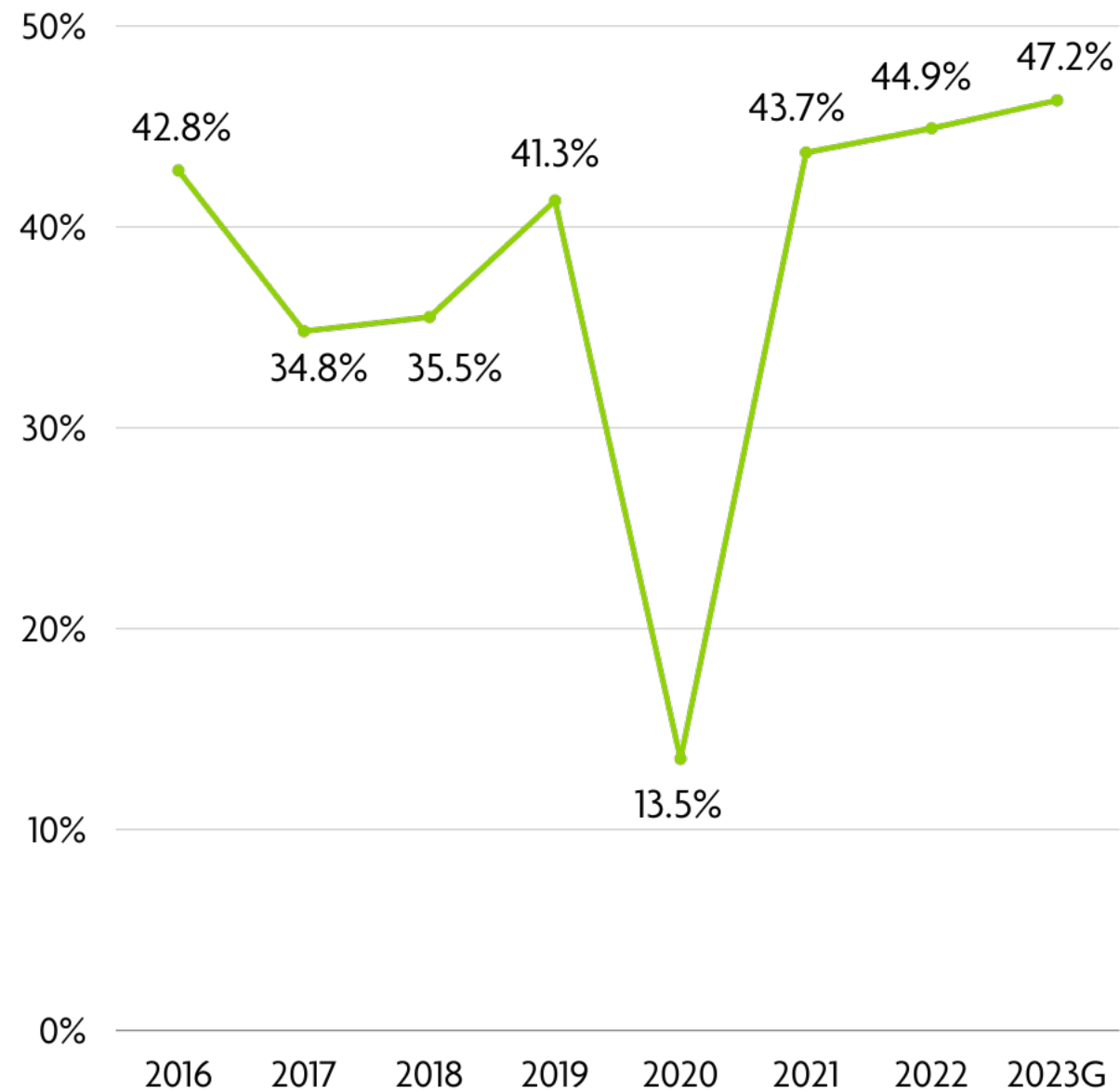
2016-2023



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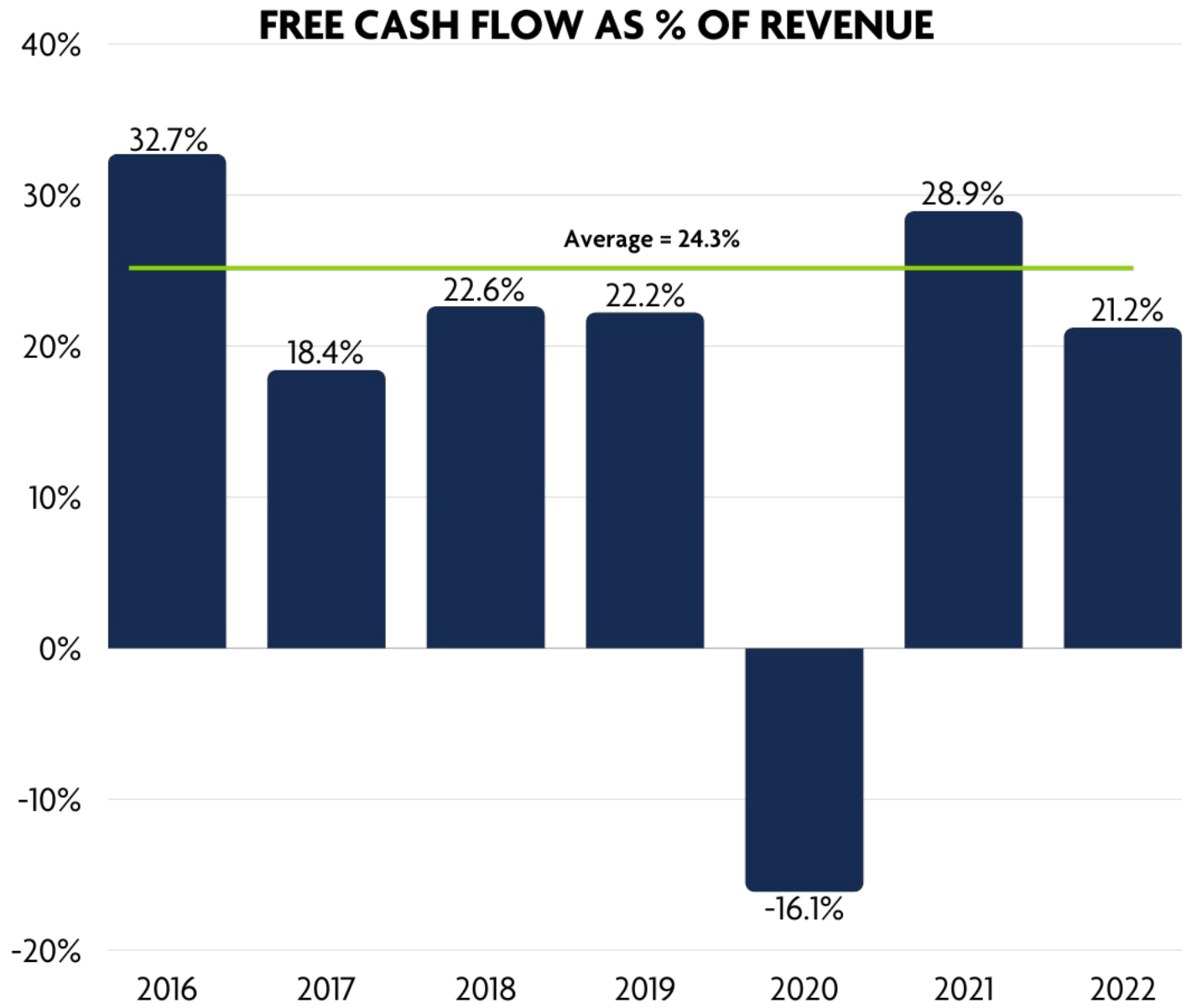
EBITDA MARGINS

2016-2023



FREE CASH FLOW

2016-2022



Free cash flow defined as cash from operations minus capital expenditure.



SUMMARY

- **STRONG BRANDS IN THE PHYSICAL AND ONLINE CASINO TABLE GAMES MARKET**
- **GROWTH OPPORTUNITIES IN PHYSICAL AND ONLINE MARKETS**
- **HIGHLY PROFITABLE AND CASH FLOW POSITIVE BUSINESS MODEL**
- **EXCESS CASH FLOW CAN BE USED FOR DEBT REPAYMENTS, ACQUISITIONS, SHARE BUYBACKS, AND DIVIDENDS**

OMNICHANNEL TABLE GAMES EXPERTS

Reach out to us if you have any questions.



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