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Priya Sharma of ForgeRock Recognized as One of CRN's 2018 Women of the Channel

SAN FRANCISCO, May 14, 2018 (GLOBE NEWSWIRE) -- ForgeRock®, the leading platform provider of digital identity management solutions, announced today that [CRN](#)®, a brand of [The Channel Company](#), has named Priya Sharma, Senior Partner Manager of North America at ForgeRock, to its prestigious 2018 Women of the Channel list. The leaders who comprise this annual list span the IT channel, representing vendors, distributors, solution providers and other organizations that figure prominently in the channel ecosystem. Each is recognized for her outstanding leadership, vision and unique role in driving channel growth and innovation.

“Priya is a long-time valued employee of ForgeRock whose passion and dedication to our channel partners has assisted in fueling the Company's success,” said John Fernandez, ForgeRock's interim chief executive officer and chief financial officer. “Her skill in cultivating our relationships with the world's leading system integrators and implementation partners has been essential in executing our channel strategy. She's contributed greatly to ForgeRock's ongoing growth, and we couldn't be more pleased that she's being recognized as a 2018 Woman of the Channel.”

CRN editors select the Women of the Channel honorees based on their professional accomplishments, demonstrated expertise and ongoing dedication to the IT channel. Priya has played a key role at ForgeRock in developing the ForgeRock Trust Network system of technology and integration partners. Specifically, Priya ensures partners are enabled both from a technical and sales perspective. She's active in recruiting new partners, promoting partner activity with her ForgeRock field sales reps, and constantly putting together joint strategies to win deals and drive channel business growth. She actively manages many of ForgeRock's channel partners, which include identity industry leaders such as Simeio and Hub City Media, and her efforts were critical to increasing partner-influenced deals at ForgeRock by approximately 15% in 2017. For exceeding revenue goals as well as going above and beyond to be the best channel manager in the Identity and Access Management market, Priya was recognized with an appointment to ForgeRock President's Club for fiscal year 2017.

“I'm honored to be recognized by CRN's Women of the Channel program,” said Priya Sharma. “Many great technology professionals I admire have won the award in years past, and to have my career achievements acknowledged in the same context is both exhilarating and humbling. ForgeRock has provided great opportunities for me to grow and advance my career, and I thoroughly enjoy working in the channel.”

“This accomplished group of leaders is steadily guiding the IT channel into a prosperous new era of services-led business models and deep, strategic partnerships,” said Bob Skelley, CEO of The Channel Company. “CRN's 2018 Women of the Channel list honors executives who are driving channel progress through a number of achievements—exemplary partner

programs, innovative product development and marketing, effective team-building, visionary leadership and accelerated sales growth—as well as advocacy for the next generation of women channel executives.”

The 2018 Women of the Channel list will be featured in the June issue of CRN Magazine and online at www.CRN.com/wotc.

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About ForgeRock

ForgeRock® is the Digital Identity Management company transforming the way organizations interact securely with customers, employees, devices, and things. Organizations adopt the ForgeRock Identity Platform™ as their digital identity system of record to monetize customer relationships, address stringent regulations for privacy and consent (GDPR, HIPAA, FCC privacy, etc.), and leverage the internet of things. ForgeRock serves hundreds of brands, including Morningstar, Vodafone, GEICO, TomTom, and Pearson, as well as governments such as Norway, New Zealand, and Belgium, among many others. Headquartered in San Francisco, California, ForgeRock has offices in Austin, London, Bristol, Grenoble, Munich, Paris, Oslo, Singapore, Sydney and Vancouver, Washington. ForgeRock is privately held, backed by leading global venture capital firms Accel Partners, Foundation Capital, Meritech Capital and KKR. For more information and free downloads, visit www.forgerock.com or follow ForgeRock on social media:

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About the Channel Company

The Channel Company enables breakthrough IT channel performance with our dominant media, engaging events, expert consulting and education, and innovative marketing services and platforms. As the channel catalyst, we connect and empower technology suppliers, solution providers and end users. Backed by more than 30 years of unequalled channel experience, we draw from our deep knowledge to envision innovative new solutions for ever-evolving challenges in the technology marketplace. www.thechannelco.com

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