

# Margaritaville Vacation Club by Wyndham Resorts

Hospitality



## The Challenge

Inspired by the lyrics and lifestyle of Jimmy Buffett's Margaritaville®, Margaritaville Vacation Club by Wyndham Resorts is a luxurious, off-grid, beachside resort nestled in a cove fringed by palm trees. Located on Water Bay at the eastern end of St. Thomas, it features over 264 rooms, 2 bars, and 2 pools. The owners of the resort decided they wanted to lower their energy costs and not be exposed to an unreliable utility grid. They sought a resilient, cost effective power solution, one that would allow the resort to expand in multiple phases, and have a power plant that could expand with it.

Triton Energy, an Engineering Construction firm and Capstone Turbine distribution designed a modular, power solution that was capable of being scaled up as the resort grew. Ultimately, the system would also reduce energy costs, increase power reliability, and significantly lower the resort's carbon footprint.

## The Solution

In December, 2014 Triton completed the on-site microturbine power plant. The new system started with (1) C1000R and expanded 2 years later with the addition of (1) C800R. The site now features two highly efficient, low emission Capstone microturbines that can generate up to 1,800 kW of electricity. Capstone's distributor, E-Finity Distributed Generation monitors the site and can remotely diagnose and troubleshoot issues with their state-of-the-art control system. The control system incorporates advanced monitoring and diagnostic capabilities that allows for 24/7 strategic energy management.

The resort is backed by Capstone's industry-leading factory protection plan (FPP)—a comprehensive maintenance program designed to give

## Power Profile

### Customer

Margaritaville Vacation Club by  
Wyndham Resorts

### Location

St. Thomas, U.S. Virgin Islands

### Commissioned

December 2014

### Fuel

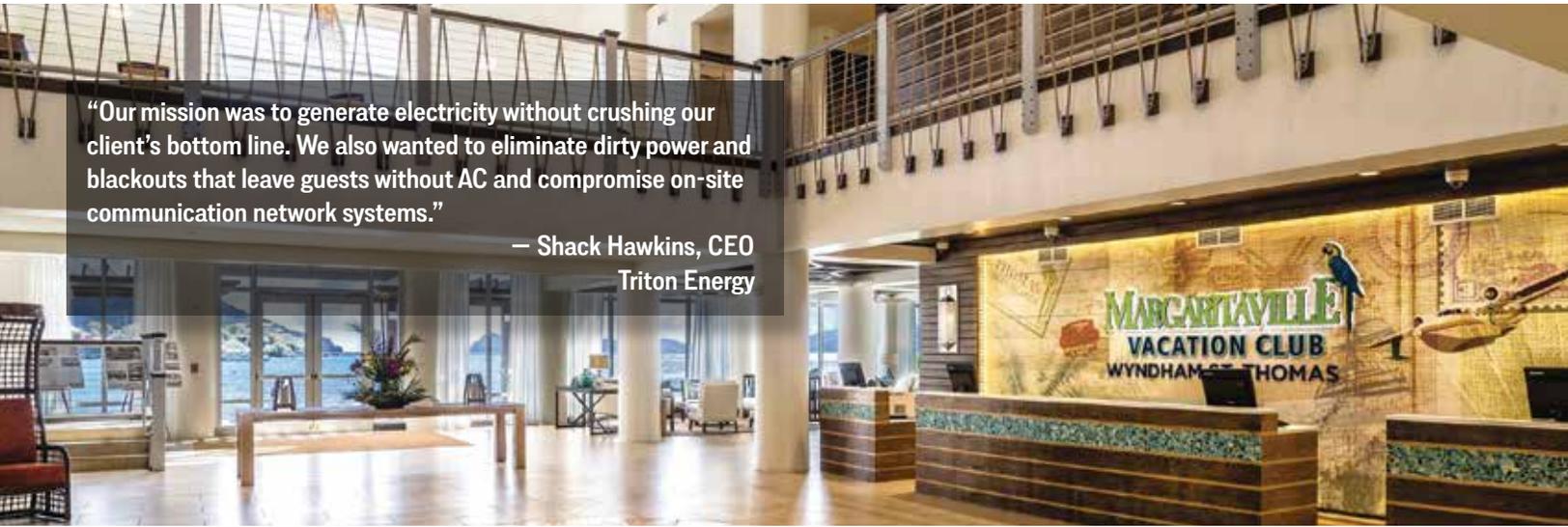
Propane

### Technologies

- 1 C1000R Microturbine
- 1 C800R Microturbine

### Capstone Turbine Distributor

E-Finity Distributed Generation

A wide-angle photograph of a modern, bright lobby with high ceilings, large windows, and a reception desk. The reception desk has a sign that reads "MARGARITAVILLE VACATION CLUB WYNDHAM ST. THOMAS".

"Our mission was to generate electricity without crushing our client's bottom line. We also wanted to eliminate dirty power and blackouts that leave guests without AC and compromise on-site communication network systems."

— Shack Hawkins, CEO  
Triton Energy

*Reliable power when and where you need it. Clean and simple.*



*The on-site power plant at Margaritaville Vacation Club by Wyndham Resorts includes a 35,000-gallon propane storage tank that provides enough fuel to sustain on-site power generation for 14 consecutive days.*

financial peace of mind to microturbine customers by providing product life cycle costs at a fixed rate for both scheduled and unscheduled maintenance.

The entire system is fueled by clean-burning propane, which replaced the need for costly, higher-polluting fuels like diesel. The installation also included a 35,000-gallon, on-site propane storage tank that provides enough fuel to sustain on-site power generation for 14 consecutive days.

With no grid connection, the oil-free, air-lubricated and air-cooled power system covers the resort's full electric load during peak occupancy. Thanks to the benefit of the microturbine's modular design, the system is able to continue running at high efficiency even in partial load conditions, such as during the off-season when occupancy is lower.

"Our mission was to generate electricity without crushing our client's bottom line. We also wanted to eliminate dirty power and blackouts that leave guests without AC and compromise on-site communication network systems," said Shack Hawkins, CEO of Triton Energy. "The Capstone technology was a perfect solution for us."

## The Results

The cost to operate the propane-fueled, microturbine-based system is roughly half that of purchasing local utility power. This has resulted in over \$6 million USD in energy savings since startup, all while the system has delivered 99.9997% uptime.

Added reliability was also key in that the resort no longer needed to rely on an unreliable electric utility grid. In fact, in fall 2017, the system continued to power through extreme conditions during Hurricane Irma, providing power to the resort and over 40 guests that had stayed to weather the storm. The resort was able to keep the guests comfortable and the food fresh while the

majority of St. Thomas was without power for months.

The addition of the all-inclusive long-term FPP has helped ensure business continuity for hotel operators. Additionally, the high quality service provided by the E-Finity team has been a key component to system reliability and uptime.

Given the natural and sensitive beauty of the environment, one of the important benefits of the system implementation was its ability to significantly lower the resort's carbon footprint, reducing emissions by 5,000 carbon tons—the equivalent of taking roughly 500 cars off the road. ■

## Capstone C1000R Microturbine



A C1000R Microturbine provides up to 1 MW of electrical power and contains 5 microturbine engines.