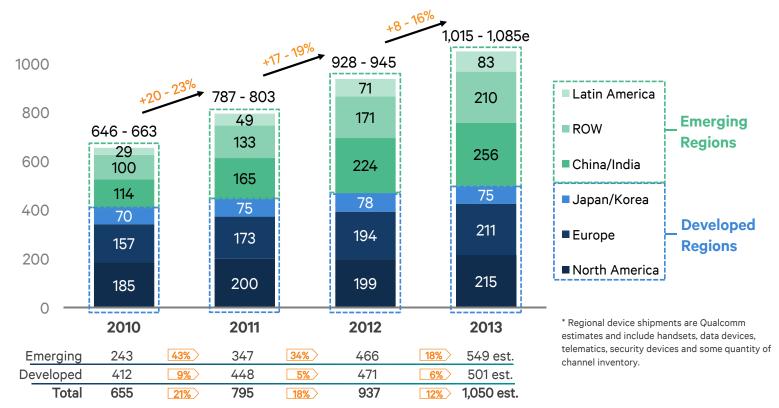
Regional* 3G/4G device shipment estimates⁽¹⁾

Calendar year, millions, midpoints⁽²⁾, as of July 24, 2013



^{1.} Total reported device sales is the sum of all reported sales in U.S. dollars (as reported to us by our licensees) of all licenseed CDMA-based and CDMA/OFDMA multimode subscriber devices (including handsets, modules, modem cards and other subscriber devices) by our licensees during a particular period (collectively, 3G/4G devices). The reported quarterly estimated ranges of ASPs and unit shipments are determined based on the information as reported to us by our licensees during the relevant period and our own estimates of the selling prices and unit shipments for licensees that do not provide such information. Not all licensees report sales, selling prices and/or unit shipments are determined based on the information insurance and packing costs, while other licensees report selling prices and then identify the amount of permitted deductions in their reports), and the way in which licensees report selling prices and then identify the amount of permitted deductions in their reports), and the way in which licensees report selling prices and then identify the amount of permitted deductions in their reports), and the way in which licensees report selling prices and then identify the amount of permitted deductions in their reports), and the way in which licensees report selling prices and then identify the amount of permitted deductions in their reports).

^{2.} The midpoints of the estimated ranges are identified for comparison purposes only and do not indicate a higher degree of confidence in the midpoints.