Second Quarter Fiscal 2013 Earnings

QIIALCOMM°



Safe harbor

In addition to the historical information contained herein, this presentation contains forward-looking statements that are inherently subject to risks and uncertainties, including but not limited to statements regarding strong traction we are seeing with our new Snapdragon 600 and 800 processors; our expectations regarding healthy growth in 3G and 3G/4G multimode devices around the world; and our estimates and guidance related to revenues, Non-GAAP diluted earnings per share, MSM chip shipments, total reported device sales, 3G/4G device shipments and 3G/4G device ASPs. Forward-looking statements are generally identified by words such as "estimates," "guidance" and similar expressions. Actual results may differ materially from those referred to in the forward-looking statements due to a number of important factors, including but not limited to risks associated with the commercial deployment of our technologies and our customers' and licensees' sales of equipment, products and services based on these technologies; competition; our dependence on a small number of customers and licensees; attacks on our licensing business model, including current and future legal proceedings and actions of governmental or quasi-governmental bodies; our dependence on third-party suppliers, including the potential impact of supply constraints; the enforcement and protection of our intellectual property rights; claims by third parties that we infringe their intellectual property; global economic conditions that impact the communications industry and the potential impact on demand for our products and our customers' and licensees' products; our stock price and earnings volatility; strategic transactions and investments; the commercial success of our QMT division's display technology; foreign currency fluctuations; and failures, defects or errors in our products and services or in the products of our customers and licensees. These and other risks are set forth in our most recent Form 10-Q and Form 10-K filed with the SEC, copies of which are available on our website at www.qualcomm.com. We undertake no obligation to update any forward-looking statements.

This presentation includes a discussion of "non-GAAP financial measures" as that term is defined in Regulation G. The most directly comparable GAAP financial measures and information reconciling these non-GAAP financial measures to the Company's financial results prepared in accordance with GAAP have been included at the end of this presentation.

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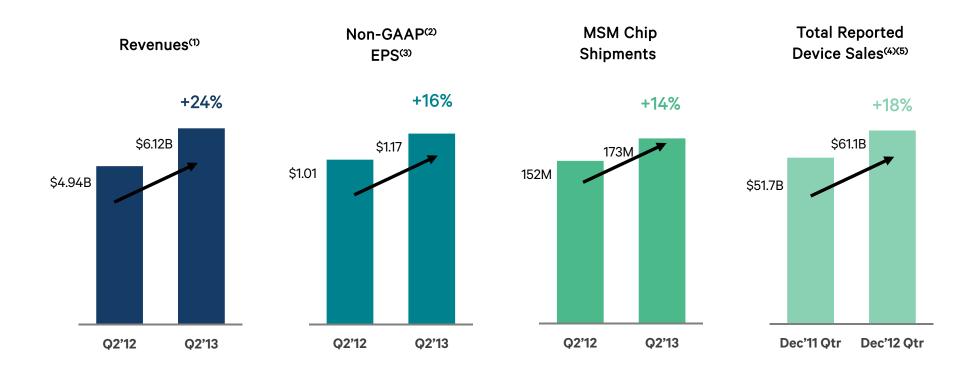
Qualcomm reports second quarter fiscal 2013 earnings

Second quarter ended March 31, 2013

- We delivered another strong quarter as the worldwide adoption of smartphones continues.
- Looking forward, we are seeing strong traction with our new Qualcomm
 Snapdragon 600 and 800 processors, and we continue to expect healthy growth in 3G and 3G/4G multimode devices around the world.
- We are pleased to be raising our calendar 2013 3G/4G device shipment estimates and our revenue and earnings guidance for fiscal 2013.

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Second fiscal quarter results vs. last year



(1), (2), (3), (4) & (5) See Footnotes page at the end of the presentation.

Second fiscal quarter results vs. guidance

	Q2'13 guidance*	Q2'13 results
Revenues ⁽¹⁾	\$5.8B - \$6.3B	\$6.12B
Non-GAAP ⁽²⁾ diluted EPS ⁽³⁾	\$1.10 - \$1.18	\$1.17
MSM chip shipments	163M - 173M	173M
Total reported device sales ⁽⁴⁾ (Dec. Qtr. ⁽⁵⁾)	\$57.5B - \$62.5B	\$61.1B
Est. 3G/4G device shipments ⁽⁴⁾ (Dec. Qtr. ⁽⁵⁾)	not provided	279M - 283M
Est. 3G/4G device ASP ⁽⁴⁾ (Dec. Qtr. ⁽⁵⁾)	not provided	\$214 - \$220

^{(1), (2), (3), (4)} & (5) See Footnotes page at the end of the presentation.

^{*} Guidance as of Jan. 30, 2013.

Third quarter & fiscal year 2013 guidance

As of April 24, 2013

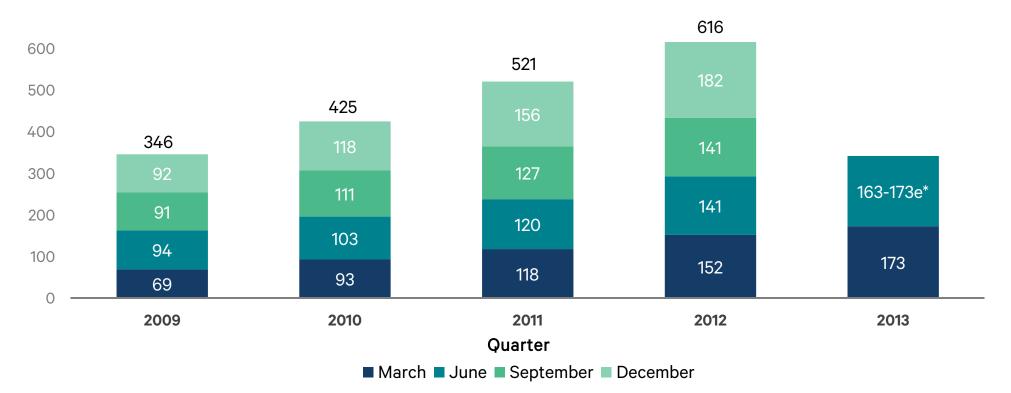
	Q3'12 results	Q3'13 guidance	FY'12 results	FY'13 prior guidance*	FY'13 current guidance
Revenues ⁽¹⁾	\$4.63B	\$5.8B - \$6.3B	\$19.12B	\$23.4B - \$24.4B	\$24.0B - \$25.0B
Non-GAAP ⁽²⁾ diluted EPS ⁽³⁾	\$0.85	\$0.97 - \$1.05	\$3.71	\$4.25 - \$4.45	\$4.40 - \$4.55
MSM chip shipments	141M	163M - 173M	590M	not provided	not provided
Total reported device sales(4)(5)	\$47.8B	\$51.0B - \$56.0B	\$187.3B	not provided	not provided

^{(1), (2), (3), (4)} & (5) See Footnotes page at the end of the presentation.

^{*} Guidance as of Jan. 30, 2013.

Qualcomm MSM chip shipments

Calendar year, millions

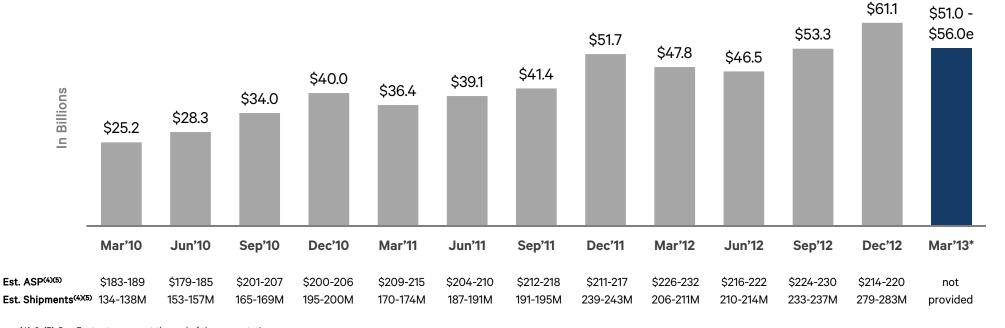


^{*} Guidance as of Apr. 24, 2013.

Quarterly total reported device sales(4)(5)

Reported by Qualcomm licensees

- 230+ CDMA-based licensees; 155+ licensed for WCDMA/TD-SCDMA
- 50+ royalty-bearing single-mode OFDM/OFDMA licensees

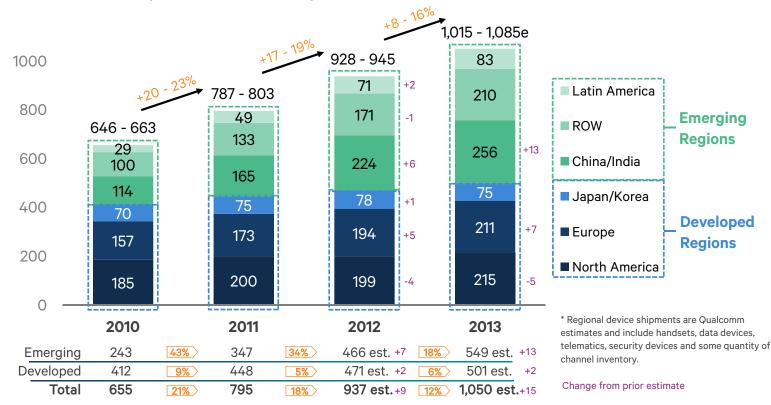


(4) & (5) See Footnotes page at the end of the presentation.

^{*} Guidance as of Apr. 24, 2013.

Regional* 3G/4G device shipment estimates⁴⁰

Calendar year, millions, midpoints⁽⁶⁾, as of April 24, 2013



(4) & (6) See Footnotes page at the end of the presentation.

Quarterly estimated 3G/4G device shipments & ASP trend (4)(5)

		FY	"11			FY	"12				FY'13
	Sep '10	Dec '10	Mar '11	Jun '11	Sep '11	Dec '11	Mar '12	Jun '12	Sep '12	Dec '12	Mar '13**
Qtr. total reported device sales (\$B)	\$34.0	\$40.0	\$36.4	\$39.1	\$41.4	\$51.7	\$47.8	\$46.5	\$53.3	\$61.1	\$51.0 - \$56.0e
FY total reported device sales (\$B)				\$149.5				\$187.3			
Qtr. device shipments* (M)	167	198	172	189	193	241	209	212	235	281	
CY device shipments* (M)		655				795				937	CY'13: 1,015 - 1,085e
FY device shipments* (M)				726				855			
Qtr. device ASP*	\$204	\$203	\$212	\$207	\$215	\$214	\$229	\$219	\$227	\$217	
FY device ASP*				\$206				\$219			\$216 - \$224e

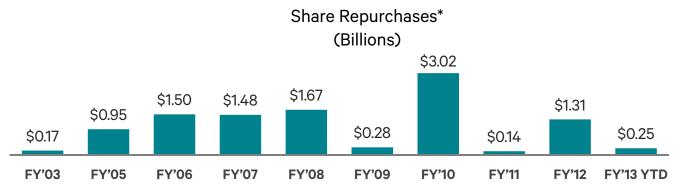
(4) & (5) See Footnotes page at the end of the presentation.

^{*} Midpoints, see note (6) on the Footnotes page at the end of the presentation.

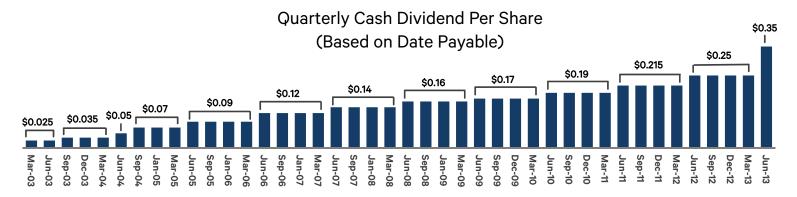
^{**} Guidance as of Apr. 24, 2013. Note: Sums of quarterly amounts may not equal totals due to rounding.

Cumulative \$20.3 billion returned to stockholders

As of March 31, 2013



\$5.0 billion available for repurchase under current BOD authorization.



Note: The Company effected a two-for-one stock split in August 2004. All references to per share data have been adjusted to reflect the stock split.

^{*} Gross repurchases.

Financial strength

In Billions	Mar'12	Mar'13	
Domestic	\$10.1	\$11.2	
Offshore	\$16.5	\$19.3	Cash resources and operating/ stock repurchases flexibility
Total cash & marketable securities	\$26.6	\$30.5	
Total assets	\$41.5	\$47.6	
Stockholders' equity	\$31.9	\$37.6	Solid balance sheet
Debt*	\$1.2	\$1.1	
EBITDA**	\$1.8	\$2.2	Cash flow to support future
Non-GAAP ⁽²⁾ free cash flows***	\$1.8	\$2.0	growth and dividends

^{*} Includes capital leases and the BWA subsidiaries' loans and debentures.

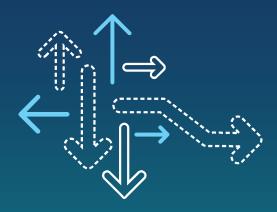
^{**} EBITDA is defined as income from continuing operations before income tax expense, depreciation and amortization, and interest and dividend income, net.

^{***} Free cash flows is defined as net cash provided by operating activities less capital expenditures.

⁽²⁾ See Footnotes page at the end of the presentation.

Footnotes

- 1. Throughout this presentation, fiscal 2012 results for FLO TV are presented as discontinued operations. Revenues, operating expenses, operating income, earnings before tax (EBT) and effective tax rates are from continuing operations (i.e., before adjustments for noncontrolling interests and, for fiscal 2012, discontinued operations), unless otherwise stated.
- 2. Non-GAAP results exclude the QSI segment and certain share-based compensation, acquisition-related items and tax items.
- 3. Throughout this presentation, net income and diluted earnings per share are attributable to Qualcomm (i.e., after adjustments for noncontrolling interests and discontinued operations), unless otherwise stated.
- 4. Total reported device sales is the sum of all reported sales in U.S. dollars (as reported to us by our licensees) of all licensed CDMA-based, OFDMA-based and CDMA/OFDMA multimode subscriber devices (including handsets, modules, modem cards and other subscriber devices) by our licensees during a particular period (collectively, 3G/4G devices). The reported quarterly estimated ranges of ASPs and unit shipments are determined based on the information as reported to us by our licensees during the relevant period and our own estimates of the selling prices and unit shipments for licensees that do not provide such information. Not all licensees report sales, selling prices and/or unit shipments the same way (e.g., some licensees report selling prices net of permitted deductions, such as transportation, insurance and packing costs, while other licensees report selling prices and then identify the amount of permitted deductions in their reports), and the way in which licensees report such information may change from time to time. Total reported device sales, estimated unit shipments and estimated ASPs for a particular period may include prior period activity that was not reported by the licensee until such particular period.
- 5. Royalties are recognized when reported, generally one quarter following shipment.
- 6. The midpoints of the estimated ranges are identified for comparison purposes only and do not indicate a higher degree of confidence in the midpoints.



Reconciliations

Non-GAAP results

In millions, except per share data

	Non-GAAP		Share-Based	Acquisition- Related Items		
SEGMENTS	(1)	QSI (1)	Compensation (1)	(1) (2)	Tax Items	GAAP
Q2 - FISCAL 2013	` '	` '		, , , ,		
Operating income (loss) Change from prior year	\$2,233 18%	(\$5) 94%	(\$268) (12%)	(\$83) (46%)	\$ -	\$1,877 24%
Net income (loss) Change from prior year	\$2,066 17%	\$36 (95%)	(\$220) (20%)	(\$80) (54%)	\$64 <i>N/A</i>	\$1,866 (16%)
Diluted EPS Change from prior year	\$1.17 16%	\$0.02 (95%)	(\$0.12) (9%)	(\$0.05) (67%)	\$0.04 N/A	\$1.06 (17%)
Diluted shares used Q1 - FISCAL 2013	1,763	1,763	1,763	1,763	1,763	1,763
Net income (loss) Diluted EPS Diluted shares used	\$2,204 \$1.26 1,751	(\$12) (\$0.01) 1,751	(\$219) (\$0.12) 1,751	(\$67) (\$0.04) 1,751		\$1,906 \$1.09 1,751
Q2 - FISCAL 2012 Operating income (loss) Net income (loss) Diluted EPS Diluted shares used	\$1,900 1,759 \$1.01 1,743	(\$89) 707 \$0.41 1,743	(\$240) (184) (\$0.11) 1,743	(\$57) (52) (\$0.03) 1,743	-	\$1,514 2,230 \$1.28 1,743
Q3 - FISCAL 2012	1,740	1,743	1,743	1,743	1,743	1,745
Net income (loss) Diluted EPS Diluted shares used	\$1,486 \$0.85 1,758	(\$11) (\$0.01) 1,758	(\$210) (\$0.12) 1,758	(\$58) (\$0.03) 1,758		\$1,207 \$0.69 1,758
12 MONTHS - FISCAL 2012						
Net income (loss) Diluted EPS Diluted shares used	\$6,463 \$3.71 1,741	\$690 \$0.40 1,741	(\$811) (\$0.47) 1,741	(\$243) (\$0.14) 1,741		\$6,109 \$3.51 1,741

⁽¹⁾ At fiscal year end, the sum of the quarterly tax provision (benefit) for each column equals the annual tax provision (benefit) for each column computed in accordance with GAAP. In interim quarters, the sum of these provisions (benefits) may not equal the total GAAP tax provision, and this difference is allocated to tax provisions (benefits) among the columns.

N/A - Not Applicable

Sums may not equal totals due to rounding.

⁽²⁾ During the second quarter of fiscal 2013, acquisition-related items included amortization and impairment charges of certain intangible assets and the recognition of the step-up of inventories to fair value.

Q2 FY'13 combined R&D and SG&A expenses

In millions

	1 FY13 esults	Q2 FY13 Results		% Increase / (Decrease)	
Non-GAAP combined R&D and SG&A expenses (1)	\$ 1,417	\$	1,612	14%	
QSI	8		5	N/M	
Share-based compensation	261		251	(4%)	
Acquisition-related items	7		7	N/M	
Total GAAP combined R&D and SG&A expenses	\$ 1,693	\$	1,875	11%	

⁽¹⁾ Non-GAAP combined R&D and SG&A expenses excludes expenses related to the QSI segment and certain share-based compensation and acquisition-related items.

N/M - Not meaningful

Non-GAAP free cash flow

In millions

		Share-Based	
Non-GAAP	QSI	Compensation	GAAP
\$ 2,266	\$ (8)	\$ (42) (a)	\$ 2,216
(273)	(16)	<u> </u>	(289)
\$ 1,993	\$ (24)	\$ (42)	\$ 1,927
	\$ 2,266 (273)	\$ 2,266 \$ (8) (273) (16)	Non-GAAP QSI Compensation \$ 2,266 \$ (8) \$ (42) (a) (273) (16) -

Three Months Ended March 31, 2013

	Three Months Ended March 25, 2012					
	Share-Based					
	Non-GAAP	QSI	Compensation	GAAP		
Net cash provided (used) by operating activities	\$ 2,084	\$ (121)	\$ (75) (a)	, , ,		
Less: capital expenditures	(276)			(276)		
Free cash flow	\$ 1,808	\$ (121)	\$ (75)	\$ 1,612		

⁽a) Incremental tax benefits from share-based compensation during the period.

EBITDA

In millions

Reconciliation of EBITDA to Income from Continuing Operations (1)

	Q2	2 FY12	Q2 FY13		
Income from continuing operations	\$	1,438	\$	1,863	
Plus: Income tax expense		296		273	
Plus: Depreciation and amortization		211		248	
Less: Interest and dividend income, net		(117)		(174)	
EBITDA	\$	1,828	\$	2,210	

⁽¹⁾ EBITDA is defined as income from continuing operations before income tax expense, depreciation and amortization and interest and dividend income, net.

Business outlook

As of April 24, 2013

HIRD FISCAL QUARTER	Q3 FY12 Results	Current Guidance Q3 FY13 Estimates		
Non-GAAP Diluted earnings per share (EPS) Year-over-year change	\$0.85	\$0.97 - \$1.05 increase 14% - 24%		
Diluted EPS attributable to QSI	(\$0.01)	\$0.00		
Diluted EPS attributable to share-based compensation	(\$0.12)	(\$0.13)		
Diluted EPS attributable to acquisition-related items	(\$0.03)	(\$0.04)		
GAAP Diluted EPS	\$0.69	\$0.80 - \$0.88		
Year-over-year change		increase 16% - 28%		

FISCAL YEAR	FY 2012 Results (1)	Prior Guidance FY 2013 Estimates (2)	Current Guidance FY 2013 Estimates (2)
Non-GAAP Diluted EPS Year-over-year change Diluted EPS attributable to QSI Diluted EPS attributable to share-based compensation Diluted EPS attributable to acquisition-related items	\$3.71 \$0.40 (\$0.47) (\$0.14)	\$4.25 - \$4.45 increase 15% - 20% (\$0.02) (\$0.51) (\$0.15)	\$4.40 - \$4.55 increase 19% - 23% \$0.01 (\$0.51) (\$0.16)
Diluted EPS attributable to tax items GAAP Diluted EPS Year-over-year change Non-GAAP Effective Income Tax Rate GAAP Effective Income Tax Rate	\$0.01 \$3.51	\$0.04 \$3.61 - \$3.81 increase 3% - 9% 17% - 18% 16%	\$0.04 \$3.78 - \$3.93 increase 8% - 12% 17% - 18% 16%

⁽¹⁾ FY 2012 results for QSI and GAAP included \$0.44 EPS related to a \$1.2 billion gain associated with the sale of substantially all of our 700 MHz spectrum, which was recognized in discontinued operations and was excluded from Non-GAAP results.

Sums may not equal totals due to rounding.

⁽²⁾ FY 2013 guidance for tax items includes \$0.04 EPS related to a tax benefit that resulted from the retroactive reinstatement of the federal R&D tax credit related to fiscal 2012, which was excluded from Non-GAAP results.

Q3 FY'13 combined R&D and SG&A expenses guidance

In millions

	Q2 FY13 Results		Q3 FY13 Guidance* (est.)
Non-GAAP combined R&D and SG&A expenses (1)	\$	1,612	Increase approx. 2% - 4% sequentially
QSI		5	not provided
Acquisition-related items		7	not provided
Total combined R&D and SG&A expenses excluding certain share-based compensation		1,624	Increase approx. 2% - 4% sequentially
Share-based compensation allocated to R&D and SG&A		251	
Total GAAP combined R&D and SG&A expenses (2)	\$	1,875	Increase approx. 2% - 4% sequentially

⁽¹⁾ Non-GAAP combined R&D and SG&A expenses excludes expenses related to the QSI segment and certain share-based compensation and acquisition-related items.

⁽²⁾ Q3 FY13 total GAAP combined R&D and SG&A expenses guidance includes an estimate of the share-based compensation expense allocated to R&D and SG&A.

^{*} Guidance as of April 24, 2013.

FY'13 combined R&D and SG&A expenses guidance

In millions

Non-GAAP combined R&D and SG&A expenses (1)	Fiscal 2012 Results		Fiscal 2013 Guidance* (est.)
	\$	5,202	Increase approx. 21% - 23%
QSI		35	not provided
Acquisition-related items		42	not provided
Total combined R&D and SG&A expenses excluding certain share-based compensation		5,279	Increase approx. 21% - 23%
Share-based compensation allocated to R&D and SG&A		960	
Total GAAP combined R&D and SG&A expenses (2)	\$	6,239	Increase approx. 19% - 21%

⁽¹⁾ Non-GAAP combined R&D and SG&A expenses excludes expenses related to the QSI segment and certain share-based compensation and acquisition-related items.

⁽²⁾ Fiscal 2013 total GAAP combined R&D and SG&A expenses guidance includes an estimate of the share-based compensation expense allocated to R&D and SG&A.

^{*} Guidance as of April 24, 2013.

Thank you

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