

August 29, 2018



## Westell and ip.access Enter Product Agreement to Develop and Market OnGo Small Cell for Private LTE Market

AURORA, Ill., Aug. 29, 2018 (GLOBE NEWSWIRE) -- [Westell Technologies, Inc.](#) (NASDAQ:WSTL), a leading provider of high-performance network infrastructure solutions, today announced that its In-Building Wireless (IBW) business unit has entered into a product agreement with [ip.access Limited](#) that includes the development of a small cell solution based on the Citizens Broadband Radio Service (CBRS), now known as OnGo, spectrum.

Under the terms of the agreement, Westell and ip.access are partnering to develop and market an OnGo small cell solution for the private LTE market. Working with ip.access, a leading small cell solutions provider, Westell plans to offer a carrier-grade solution that features increased range, robust throughput, and quality of service for voice and data via a single, high-performance device.

“Enterprises are increasingly seeking private LTE networks,” said J.J. Swartwood, Westell’s Senior Vice President of Worldwide Sales. “OnGo represents an attractive alternative for private wireless networks without access to licensed spectrum. We expect our partnership with ip.access will provide a small cell solution that enables private LTE operators to intelligently and securely connect, manage, control, and analyze increasingly complex and critical operations.”

The emerging market for cost-effective private LTE networks is driven by the automation and mobility demands of campus-based enterprises and industrial businesses. Medical centers, hotels and resorts, theme parks, multi-family residential developments, transportation hubs, universities and other campus-based enterprises require numerous safety-critical and business-critical services such as high-bandwidth wireless voice and data communication, closed-circuit TV, and point-of-sale terminals. For industrial businesses, including manufacturing and logistic operations, private LTE networks can connect and control pick-and-place machinery and automated guided vehicles to efficiently maintain inventory records and track movements through the supply chain.

Westell and ip.access plan to attend Mobile World Congress Americas in Los Angeles on September 12<sup>th</sup> through the 14<sup>th</sup>. Please email [marketing@westell.com](mailto:marketing@westell.com) to schedule a meeting.

Click [here](#) to be added to the Westell email distribution list for news releases and SEC filings.

### **About ip.access Limited**

Headquartered in the United Kingdom, ip.access originates the best-in-class wireless solutions that maximize the value of radio and data assets via disruptive business models. The company has products and solutions live in over 100 customers’ networks around the world.

### **About Westell**

Westell is a leading provider of high-performance network infrastructure solutions focused on innovation and differentiation at the edge of communication networks where end users connect. The Company’s comprehensive set of products and solutions enable service providers and network operators to improve performance and reduce operating expenses. With millions of products successfully deployed worldwide, Westell is a trusted partner for transforming networks into high-quality, reliable systems. For more information, please visit [westell.com](http://westell.com).

Twitter – Company: [@Westell\\_Tech](https://twitter.com/Westell_Tech)

### **Westell Contact**

Tom Minichiello  
Senior Vice President, Chief Financial Officer, Treasurer, and Secretary  
Westell Technologies  
630-375-4740

[tminichiello@westell.com](mailto:tminichiello@westell.com)

Source: Westell Technologies, Inc.