





# **Earnings Presentation**

Q4 2023

February 27, 2024

### **Important Notices and Safe Harbor Statement**



This presentation contains forward looking statements, which are not guarantees of future performance, conditions or results, and involve substantial risks and uncertainties, including the current conflict between Russia and Ukraine, conflict in the Middle East, and related changes in base interest rates and significant volatility on our business, portfolio companies, our industry, and the global economy. All forward-looking statements included in this presentation are made only as of the date hereof and are subject to change without notice. Actual outcomes and results could differ materially from those suggested by this presentation due to the impact of many factors beyond the control of New Mountain Finance Corporation ("NMFC"), including those listed in the "Risk Factors" section of our filings with the United States Securities and Exchange Commission ("SEC"). Any such forward-looking statements are made pursuant to the safe harbor provisions available under applicable securities laws and NMFC assumes no obligation to update or revise any such forward-looking statements unless required by law. Certain information discussed in this presentation (including information relating to portfolio companies) was derived from third party sources and has not been independently verified and, accordingly, NMFC makes no representation or warranty with respect to this information.

The following slides contain summaries of certain financial and statistical information about NMFC. The information contained in this presentation is summary information that is intended to be considered in the context of our SEC filings and other public announcements that we may make, by press release or otherwise, from time to time. We undertake no duty or obligation to publicly update or revise the information contained in this presentation unless required by law. In addition, information related to past performance, while helpful as an evaluative tool, is not necessarily indicative of future results, the achievement of which cannot be assured. You should not view the past performance of NMFC, or information about the market, as indicative of NMFC's future results. The performance data stated herein may have been due to extraordinary market conditions, which may not be duplicated in the future. Current performance may be lower or higher than the performance data quoted. This presentation does not constitute an offer to sell or the solicitation of an offer to buy any securities of NMFC.

Past performance is not indicative nor a guarantee of future returns, the realization of which is dependent on many factors, many of which are beyond the control of NMFC. There can be no assurances that future dividends will match or exceed historic ones, or that they will be made at all. Net returns give effect to all fees and expenses. Unless otherwise noted, information included herein is presented as of the date indicated on the cover page and may change at any time without notice. NMFC is subject to certain significant risks relating to our business and investment objective. For more detailed information on risks relating to NMFC, see the latest annual report on Form 10-K and subsequent quarterly reports filed on Form 10-Q.

Investment portfolio related activity, metrics and disclosures on slides 6, 7, 8, 9, 10, 11, 13, 17, 19, 20, 21, 22, 23, 24, 25, 26, 34, and 35 include the underlying collateral from securities purchased under collateralized agreements to resell. Figures shown herein are unaudited and may not add due to rounding.

This presentation contains non-GAAP financial information. NMFC's management uses this information in its internal analysis of results and believes that this information may be informative to investors in gauging the quality of NMFC's financial performance, identifying trends in our results and providing meaningful period-to-period comparisons. However, these non-GAAP measures should not be considered in isolation or as a substitute for or superior to any measures of financial performance calculated and presented in accordance with GAAP. Other companies may calculate this or similarly titled non-GAAP measures differently than we do.

The term Adjusted Net Investment Income as used throughout this presentation is not defined under GAAP and is not a measure of operating income, operating performance or liquidity presented in accordance with GAAP. In evaluating its business, NMFC considers and uses Adjusted Net Investment Income as a measure of its operating performance. Adjusted Net Investment Income is defined as net investment income adjusted to reflect income as if the cost basis of investments held at NMFC's IPO date had stepped-up to fair market value as of the IPO date. Under GAAP, NMFC's IPO did not step-up the cost basis of the predecessor operating company's existing investments to fair market value. Since the total value of the predecessor operating company's investments at the time of the IPO was greater than the investments' cost basis, a larger amount of amortization of purchase or issue discount, and different amounts in realized gains and unrealized appreciation, may be recognized under GAAP in each period than if a step-up had occurred. For purposes of the incentive fee calculation, NMFC adjusts income as if each investment was purchased at the date of the IPO (or stepped-up to fair market value). To view the reconciliation of Adjusted Net Investment Income, please see Appendix C at the end of this presentation.

### Important Notices and Safe Harbor Statement (cont.)



Yield to Maturity ("YTM") at Cost assumes that the accruing investments in our portfolio as of each date are purchased at cost on that date and held until their respective maturities with no prepayments or losses and are exited at par at maturity. This calculation excludes the impact of existing leverage. YTM at Cost uses the LIBOR, SOFR, and SONIA curves at each quarter's respective end date. The actual yield to maturity may be higher or lower due to the future selection of SOFR, and/or SONIA contracts by the individual companies in our portfolio or other factors.

The S&P 500 Stock Index (the "S&P 500") is an unmanaged index of 500 widely held, large-capitalization stocks from a broad variety of industries that is recognized by investors to be generally representative of the performance of the broad domestic economy. The S&P 500 Total Return Index reflects the reinvestment of all dividends and distributions. Please note an investor cannot invest directly in this index. References to the S&P 500 Total Return Index are for illustrative purposes only. The S&P 500 Financial Index comprises those companies included in the S&P 500 that are classified as members of the GICS financial sectors. The S&P 500 Total Return Index and the S&P Financials Index may not be the most appropriate comparison because the indices are unmanaged and significantly more diversified than NMFC. NMFC's investments and portfolio holdings are materially different from the companies represented in the indices. Additionally, due to the allocation differences between the indices and NMFC, NMFC may experience more investment volatility than the unmanaged S&P 500 Index and the S&P 500 Financial Index, which may have accounted for the results of the comparison.

Relevant credit benchmarks include the Credit Suisse Leveraged Loan Index, the Credit Suisse HY Index II and the BDC Index (together, the "Benchmarks"). The Credit Suisse Leveraged Loan Index is an unmanaged market value weighted index designed to represent the universe of U.S. dollar-denominated leveraged loan markets. The Credit Suisse HY Index II is an unmanaged index designed to mirror the investable universe of U.S. dollar-denominated high yield debt market. The loans and other investments held by NMFC may be materially different in composition and diversification as compared to the loans comprising each of the Benchmarks described above. The BDC Index is not a tracked index and includes the median of other business development companies that have been public for as long as NMFC, equal-weighted. The portfolio of loans and other investments held by the BDC Index and relevant Peer Group referenced herein may be materially different in composition and risk profile than that of NMFC. The volatility of an index may be materially different from the performance attained by NMFC. In addition, NMFC's holdings may differ significantly from the securities that comprise the indices. You cannot invest directly in these indices.

Throughout the document, Senior Advisors are included in all references to staff members, team members, investment professionals or operating partners/executives unless stated otherwise. Generally, New Mountain Senior Advisors are similar to "Operating Partners" who provide general or specific industry expertise on particular projects or transactions. All persons listed in the Senior Advisors (Full Access) category are designated "access persons" pursuant to Rule 204A-1 under the Investment Advisers Act of 1940, as amended, and are subject to New Mountain's Code of Ethics, which therefore allows them to be fully included in New Mountain's investment reviews. Based on a variety of factors, Senior Advisors for Special Projects are designated as "non-access persons" and are not subject to New Mountain's Code of Ethics.





Steven B. Klinsky Founder & Chairman



John R. Kline President & CEO



**Laura C. Holson**COO



Kris Corbett CFO

Years at NMC

24

15

14

Joined November 2023

### Chairman's Overview



- Q4 2023 adjusted net investment income ("NII") of \$0.40 per share exceeded our regular dividend of \$0.32 per share
  - NMFC will pay a \$0.04 per share supplemental dividend alongside the Q1 2024 regular dividend (1)
    - Represents the high end of the previously communicated expected range
  - Current annualized dividend yield of ~11%<sup>(2)</sup>
  - NMFC also paid a special distribution of \$0.10 per share on December 29, 2023 as a result of realized gains from our investment in Haven Midstream Holdings LLC
- December 31, 2023 net asset value ("NAV") of \$12.87 per share
  - Reflects a 0.7% decline from prior quarter NAV, excluding the impact of the \$0.10 special dividend
  - Credit performance continues to be strong with 95% of the portfolio rated green on our heatmap<sup>(3)</sup>
- Q1 2024 regular dividend of \$0.32 per share payable on March 29, 2024 to holders of record as of March 15, 2024
  - We expect to generate a supplemental dividend of at least \$0.02 per share in Q1 2024 to be paid in the following quarter
- NMFC closed on its inaugural 5-year \$300 million investment grade bond on February 1, 2024
- New Mountain employees continue to be the largest shareholders of the Company, with ownership of ~13%

<sup>1</sup> Supplemental dividend program pays 50% of quarterly adjusted NII (rounded to the nearest penny) in excess of the regular dividend in the following quarter. Residual excess earnings will accrue to book value or be paid out as one-time special dividends

<sup>2</sup> Based on annualized regular dividend of \$0.32 per share and supplemental dividend of \$0.04 per share and closing stock price of \$12.71 per share on 2/23/2024

<sup>3</sup> Please refer to page 11 for details on our Risk Ratings Heatmap

## **Key Highlights**



Financial Highlights					
			Quarter Ended		
	12/31/2022	3/31/2023	6/30/2023	9/30/2023	12/31/2023
Adjusted NII Per Share	\$0.35	\$0.38	\$0.39	\$0.40	\$0.40
NAV Per Share	\$13.02	\$13.14	\$13.14	\$13.06	\$12.87
Dividends Per Share <sup>(1)</sup>	\$0.32	\$0.35	\$0.36	\$0.36	\$0.46
Share Count - End of Period (mm)	100.9	100.9	100.9	101.4	102.6
Shares Owned by NMC Employees & Senior Advisors (mm / %) <sup>(2)</sup>	12.1 / 12%	12.7 / 13%	12.7 / 13%	12.7 / 13%	12.8 / 13%
Value of Shares Owned by NMC Employees & Senior Advisors (mm) <sup>(2)(3)</sup>	\$150	\$154	\$158	\$165	\$163

Portfolio Highlights					
			Quarter Ended		
	12/31/2022	3/31/2023	6/30/2023	9/30/2023	12/31/2023
Fair Value of Investments (\$mm)	\$3,237.8	\$3,286.9	\$3,196.0	\$3,128.4	\$3,027.8
Number of Portfolio Companies	108	112	114	110	111
Current Yield at Cost <sup>(4)</sup>	11.7%	12.0%	12.4%	12.5%	12.5%
YTM at Cost <sup>(5)</sup>	11.3%	10.9%	11.6%	11.8%	10.9%
Portfolio Activity (\$mm) <sup>(6)</sup>					
Gross Originations	\$93.9	\$76.7	\$29.5	\$15.6	\$142.5
(-) Repayments	(93.0)	(30.7)	(3.9)	(75.4)	(245.8)
Net Originations	\$0.9	\$46.0	\$25.6	(\$59.8)	(\$103.3)
(-) Sales	(8.1)	-	(119.9)	-	(11.1)
Net Originations Less Sales	(\$7.2)	\$46.0	(\$94.3)	(\$59.8)	(\$114.4)

<sup>1</sup> Beginning 3/31/2023, dividends per share includes any supplemental dividend generated in quarter that is paid in the following quarter; 12/31/2023 dividends per share includes \$0.10 special distribution driven from the realized gain on investment in Haven Midstream Holdings LLC

<sup>2</sup> Includes members of senior management, senior advisors and other New Mountain employees; excludes independent directors; ownership % based on total shares outstanding at the end of the respective period

<sup>3</sup> Based on NMFC's closing price of \$12.37, \$12.17, \$12.44, \$12.95, and \$12.72 per share on 12/30/2022, 3/31/2023, 6/30/2023, 9/29/2023 and 12/29/2023 respectively

<sup>4</sup> Current Yield at Cost is calculated as annual stated interest rate plus annual amortization of original issue discount and market discount / premium earned on accruing debt and other income producing securities divided by total accruing debt and other income producing securities at amortized cost; excludes assets on non-accrual and common equity

<sup>5</sup> Please reference Important Notices and Safe Harbor Statement Disclosures for detail on YTM at Cost; excludes assets on non-accrual and common equity

<sup>6</sup> Originations exclude PIK ("payment-in-kind" interest); originations, repayments, and sales excludes revolvers, unfunded commitments, bridges, return of capital, and realized gains

### **New Mountain Capital Overview**



New Mountain Capital ("NMC") was founded in 1999 to focus on "defensive growth" business building and deep fundamental research



NEW MOUNTAIN CAPITAL LLC

\$~50bn

Assets Under Management(1)

~245

Employees & Senior Advisors<sup>(2)</sup> ~150

Investment Professionals<sup>(2)</sup> 0

Private Equity Bankruptcies or Business Failures

3bps

Average Net Realized Loss Rate for NMFC since IPO<sup>(3)</sup>

#### **Private Equity**

Established 1999

~\$37bn AUM(1)

Flagship control private equity strategy and non-control strategy (est. 2019)

#### Credit

Established 2008

~\$11bn AUM(4)

A sector focused and differentiated approach to sponsor-backed direct lending, leveraging the full resources of the New Mountain platform

#### Net Lease

Established 2016

~\$2bn AUM(5)

Sub-investment grade net lease investments

- 1 As of February 1, 2024. Includes asset valuations and remaining commitments (if applicable) as of September 30, 2023 and undrawn capital as of September 30, 2023. Pro forma for capital committed as of February 1, 2024
- 2 Includes Executive Advisors and CEOs for current portfolio companies as of January 1, 2024. Investment Professionals ("Investment Professionals" or "Investment Team") includes 23 Senior Advisors, 15 Business Development professionals and those whose responsibilities also include non-investment areas as well, including New Mountain's COO, CFO and Chief Compliance Officer ("CCO")
- 3 Reflects average annualized realized loss rate (net of realized gains) since NMFC's IPO in May 2011. Annualized realized loss rate is calculated as GAAP realized losses per year (net of realized gains), divided by year end total investment at cost (annualized for periods less than a year)
- 4 Includes asset valuations and remaining commitments (if applicable) for NMFC, the SLPs, Guardian II, Guardian IV, SLF I and the CLOs as of September 30, 2023
- 5 AUM as of September 30, 2023

### Differentiated, Defensive Growth Approach to Lending



### Why NMFC?

#### "Defensive Growth" Strategy

- Focused on investing in strong businesses in acyclical sectors
- Achieving superior risk-adjusted returns despite economic volatility

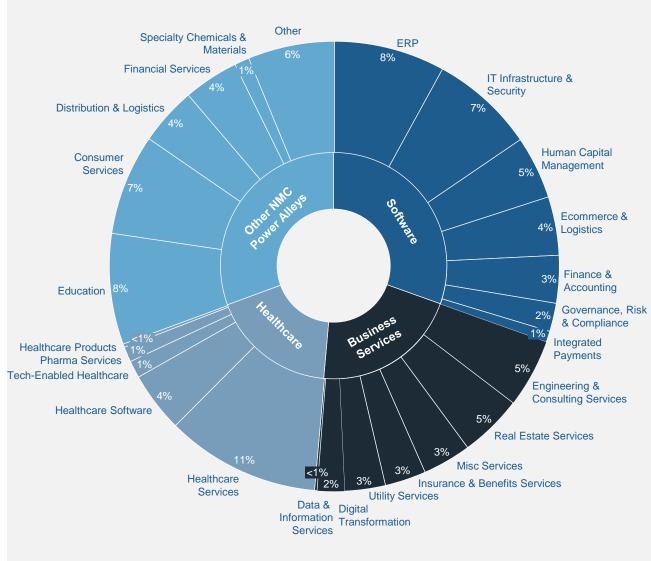
# A Better Research & Underwriting Model

- In-house industry resources and deep bench of industry executives
- Superior analytical platform compared to standalone credit platforms
- ~245 New Mountain Capital employees and Senior Advisors and over 100 industry executives<sup>(1)</sup>

#### **Shareholder Alignment**

- New Mountain employees and Senior Advisors are NMFC's largest shareholder group (13% s/o)<sup>(2)</sup>
- Dividend protection program remains in place

# ACYCLICAL SECTORS<sup>(3)</sup> Where NMC has deep expertise



<sup>1</sup> Includes Executive Advisors and CEOs for current portfolio companies as of January 2024

<sup>2</sup> Includes members of senior management, senior advisors and other New Mountain employees; excludes independent directors; ownership % based on total shares outstanding on 12/31/2023

<sup>3</sup> Based on fair value as of 12/31/2023; excludes SLP III, SLP IV and Net Lease

### **NMFC** by the Numbers



#### **New Mountain Finance**



\$3.0bn

Portfolio Size(1)



15

Year Operating History



Baa3 / Stable

Moody's Credit Rating

### **Superior Credit Quality**



95% Green

Portfolio Risk Rating



42%

Avg. Loan to Value<sup>(2)</sup>



3bps

Average realized loss rate since IPO<sup>(3)</sup>

#### **Attractive Return Profile**



11%

Annualized Div. Yield<sup>(4)</sup>



10%

Annual Return Since IPO(5)



>\$1.2bn

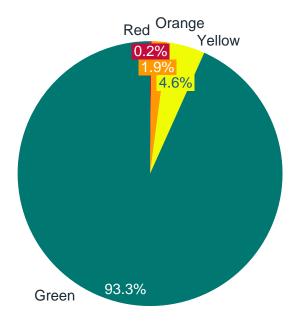
Total dividends paid to shareholders

- 1 Based on fair value as of 12/31/2023
- 2 Average loan to value represents the net ratio of loan to value for each portfolio company, weighted based on the fair value of total applicable private debt investments. Loan to value is calculated as the current net debt through each respective loan tranche divided by estimated enterprise value of the portfolio company as of the most recently available information; excludes SLP III, SLP IV, Net Lease and ATI
- 3 Reflects average annualized realized loss rate (net of realized gains) since NMFC's IPO in May 2011. Annualized realized loss rate is calculated as GAAP realized losses per year (net of realized gains), divided by year end total investment at cost (annualized for periods less than a year)
- 4 Based on annualized regular dividend of \$0.32 per share and supplemental dividend of \$0.04 per share and closing stock price of \$12.71 per share on 2/23/2024
- 5 Annualized cash-on-cash return to a shareholder since IPO

# **Summary of Changes in Portfolio**(1)



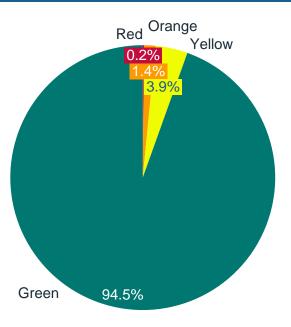




Positions representing \$27m improved in Rating

Positions representing \$1m worsened in Rating

# Q4 2023 Risk Ratings (FMV as of 12/31/2023)



Risk Rating	Weighted Average Mark <sup>(2)</sup>
Green	98%
Yellow	75%
Orange	69%
Red	13%

<sup>1</sup> Risk Rating migration reflected as 9/30/2023 Risk Rating using 9/30/2023 FMV; 12/31/2023 Risk Rating using 12/31/2023 FMV. Excludes Green to Green migration

<sup>2</sup> Does not include unfunded commitments, common equity investments, SLPs, Net Lease, or non-yielding preferred investments

# NMFC Portfolio – Risk Ratings



		<b>\$80</b>	/ 4	<b>9</b> \$43	3 / 4	• \$5 / 3	3
		Business Services Distribution & Logistics	\$59 / 3 \$21 / 1	Education Healthcare Packaging Sierra Hamilton	\$21 / 1 \$13 / 1 \$7 / 1 \$2 / 1	National HME Healthcare Great Expressions	\$3 / <sup>2</sup> \$1 / <sup>2</sup> \$0 / <sup>2</sup>
<b>•</b> \$55	/2	\$5	510 / 16	<ul><li>\$39</li></ul>	9/2		
Software Food & Beverage	\$32 / 1 \$22 / 1	Software Benevis Healthcare Permian Business Services Specialty Chemicals	\$193 / 7 \$135 / 1 \$73 / 4 \$63 / 1 \$36 / 2 \$9 / 1	Healthcare Consumer Products	\$20 / 1 \$19 / 1		
Software Business Services SLPs <sup>(3)</sup> Education Consumer Services Healthcare Net Lease Financial Services UniTek Distribution & Logistics	\$531 / 21 \$370 / 16 \$252 / 2 \$191 / 6 \$186 / 6 \$164 / 10 \$118 / 1 \$105 / 3 \$92 / 1 \$90 / 2	Healthcare Software Packaging Consumer Services Education	7 / 8 \$68 / 2 \$53 / 3 \$29 / 1 \$7 / 1 \$0 / 1	<b>Red</b> = \$5 / 0	).2% / 3; 0	range = \$43 / 1.4% / 4	1
Specialty Chemicals Haven Tier 4	\$23 / 2 \$16 / 1 \$3 / 1	Tier 3		Tier 2		Tier 1	
	Software Food & Beverage  \$2,141 / 72  Software Business Services SLPs <sup>(3)</sup> Education Consumer Services Healthcare Net Lease Financial Services UniTek Distribution & Logistics Business Products Specialty Chemicals	\$2,141 / 72  Software \$531 / 21 Business Services \$370 / 16 SLPs(3) \$252 / 2 Education \$191 / 6 Consumer Services \$186 / 6 Healthcare \$164 / 10 Net Lease \$118 / 1 Financial Services \$105 / 3 UniTek \$92 / 1 Distribution & Logistics \$90 / 2 Business Products \$23 / 2 Specialty Chemicals \$16 / 1	Software \$32 / 1 Food & Beverage \$22 / 1 Software Benevis Healthcare Permian Business Services Specialty Chemicals  \$2,141 / 72  Software \$531 / 21 Business Services \$370 / 16 SLPs(3) \$252 / 2 Education \$191 / 6 Consumer Services \$186 / 6 Healthcare \$164 / 10 Net Lease \$118 / 1 Financial Services \$105 / 3 UniTek \$92 / 1 Distribution & Logistics \$90 / 2 Business Products \$23 / 2 Specialty Chemicals \$166 / 1 \$25	## Software ## S32 / 1	Business Services \$59 / 3 Distribution & Logistics \$59 / 3 Distribution & Logistics \$21 / 1  Software \$32 / 1 Food & Beverage \$22 / 1  Software \$193 / 7 Benevis \$135 / 1 Healthcare \$73 / 4 Permian \$63 / 1 Business Services \$36 / 2 Specialty Chemicals \$9 / 1  Software \$193 / 7 Benevis \$135 / 1 Healthcare \$73 / 4 Permian \$63 / 1 Business Services \$36 / 2 Specialty Chemicals \$9 / 1  Software \$530 / 16 SLPs(3) \$252 / 2 Education \$191 / 6 Consumer Services \$186 / 6 Consumer Services \$186 / 6 Consumer Services \$186 / 6 Logistics \$118 / 1 Financial Services \$118 / 1 Distribution & Logistics \$90 / 2 Business Products \$23 / 2 Specialty Chemicals \$16 / 1  Software \$50 / 2 Software \$50 / 2 Software \$50 / 3 Packaging \$29 / 1 Education Froducts  Total (\$ / % / Cc Red = \$5 / 0 Yellow = \$118 / 3	Business Services \$59/3 Distribution & Logistics \$21/1 Healthcare \$13/1 Healthcare \$13/1 Packaging \$7/1 Sierra Hamilton \$21/1 Packaging \$7/1 Sierra Hamilton \$2/1 Packaging \$7/1 Packaging \$7/1 Packaging \$7/1 Packaging \$7/1 Packaging \$7/1 Packaging \$7/1 Packaging \$135/1 Packaging \$36/2 Packaging \$135/1 Packaging \$135/1 Packaging \$135/1 Packaging \$135/1 Packaging \$135/1 Packaging \$157/8 Packaging \$29/1 Packa	Business Services \$59 / 3 Distribution & Logistics \$21 / 1 Healthcare \$13 / 1 Healthcare \$13 / 1 Healthcare \$13 / 1 Sierra Hamilton \$2 / 1 Software \$32 / 1 Software \$193 / 7 Healthcare \$133 / 1 Healthcare \$133 / 1 Sierra Hamilton \$2 / 1 Software \$193 / 7 Healthcare \$20 / 1 Consumer Products \$19 / 1 Healthcare \$20 / 1 Consumer Products \$19 / 1 Healthcare \$20 / 1 Consumer Products \$19 / 1 Healthcare \$20 / 1 Consumer Products \$19 / 1 Healthcare \$20 / 1 Consumer Products \$19 / 1 Healthcare \$20 / 1 Consumer Products \$19 / 1 Consumer Products \$10 / 1 Consumer Prod

<sup>1 &</sup>quot;Operating Performance" definition: Tier 1 – Severe business underperformance and/or severe market headwinds, Tier 2 – Significant business underperformance and/or significant market headwinds, Tier 3 – Moderate business underperformance and/or moderate market headwinds, Tier 4 – Business performance is in-line or above expectations and/or industry is stable or growing

<sup>2 &</sup>quot;Business Characteristics," based on a combination of 3 sub-metrics: Business quality, Balance sheet quality, Sponsor support

<sup>3</sup> Includes SLP III and SLP IV

### Q4 2023 NAV Update



Q4 2023 NAV declined \$0.09 per share (or 0.7%), excluding the impact of the \$0.10 special dividend, compared to the prior quarter



### **Credit Performance Track Record**



- Non-accruals represent just 1.7% of total portfolio FMV
- >\$9 billion of cumulative investments since IPO have generated net realized losses of just \$26 million

(\$ in millions)

#### As of 12/31/2023

Investments FMV / Cost / Count

\$3,028 / \$3,068 / 111

of which

Non-Accrual FMV / Cost / Count

\$52 / \$138 / 6

1.7% / 4.5%

Note: \$4 of FMV and \$54 of cost relate to old UniTek securities; of the \$50 unrealized loss, \$43 has been offset by an unrealized gain on UniTek warrants

#### Cumulative Since IPO (12+ years)(1)

**Investments Cost / Count** 

\$9,341 / 290

resulted in

**Net Realized Gains (Losses)** 



Note: Represents 3bps of average realized losses since IPO<sup>(3)</sup>

<sup>1</sup> NMFC priced its initial public offering on 5/19/2011; IPO - 12/31/2011 investments cost and count reflects nine months ended 12/31/2011

<sup>2</sup> Reflects cumulative net realized gains (losses) since NMFC's IPO in May 2011

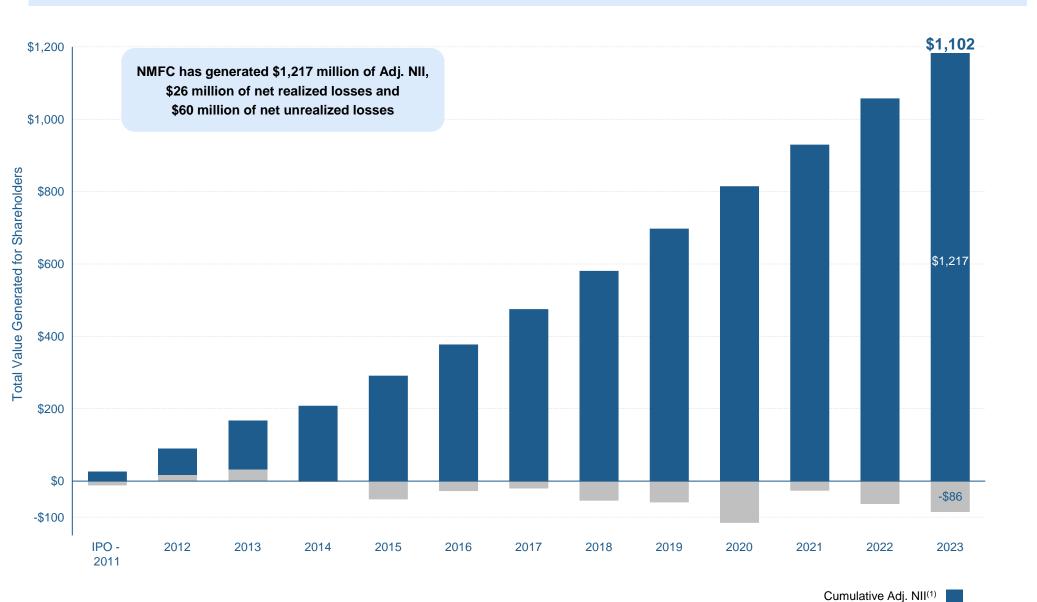
<sup>3</sup> Reflects average annualized realized loss rate (net of realized gains) since NMFC's IPO in May 2011. Annualized realized loss rate is calculated as GAAP realized losses per year (net of realized gains), divided by year end total investment at cost (annualized for periods less than a year)

### Performance Since IPO(1)



(\$ in millions)

#### Since IPO in 2011, NMFC has distributed over \$1.2 billion to shareholders while creating over \$1.1 billion of total value



## NMFC Relative Return Performance – Indexed Total Return



#### May 19, 2011 (IPO) - February 23, 2024



Source: Capital IQ, Credit Suisse Research & Analytics

5/19/12

5/19/13

**NMFC** 

5/19/14

S&P 500

5/19/15

110.0 90.0 70.0 50.0

5/19/11

5/19/17

5/19/18

5/19/19

BDC Index<sup>(1)</sup>

5/19/20

5/19/21

-Credit Suisse High Yield Index (2)

5/19/22

5/19/23

5/19/16

S&P 500 Financials

<sup>1</sup> The BDC Index includes publicly-traded, externally-managed BDCs that have been publicly traded since NMFC's IPO (5/19/2011) with market capitalizations greater than \$300 million as of December 31, 2014, when NMFC began tracking this peer set. The BDC index includes median of Ares, MidCap Financial Investment Corporation (f.k.a. Apollo Investment Corporation), Prospect, SLR (f.k.a Solar), Blackrock Capital, Pennant Park, Golub, Oaktree Specialty Lending Corporation, and PhenixFIN (f.k.a Medley); equal-weighted, who may invest in assets with a materially different risk profile than NMFC. Refer to the Benchmarks disclosure on slide 2

<sup>2</sup> The Credit Suisse High Yield Index is an unmanaged index designed to mirror the investable universe of the US dollar-denominated high yield debt market

### **Credit Market Conditions**



#### **General Investing Environment**

- Direct lending market continues to be one of the most resilient asset classes
  - Private credit loans benefit from secured debt structures, floating base rates, and attractive spreads

#### **Direct Lending Opportunities**

- While deal flow continues to be episodic, direct lending generally remains the financing market of choice for private equity sponsors
  - Bullish on medium and longer term outlook for M&A activity given magnitude of private equity dry powder, ongoing need to return capital to limited partners, more attractive financing markets for borrowers, and expectation for rate cuts
- Deal structures for new sponsor-backed transactions remain compelling
  - Leverage is meaningfully below peak levels
  - Sponsor equity contribution represents the majority of the capital structure
  - Attractive economics across spreads, fees and call protection
- Add-on opportunities to existing, well performing portfolio companies continue to look attractive

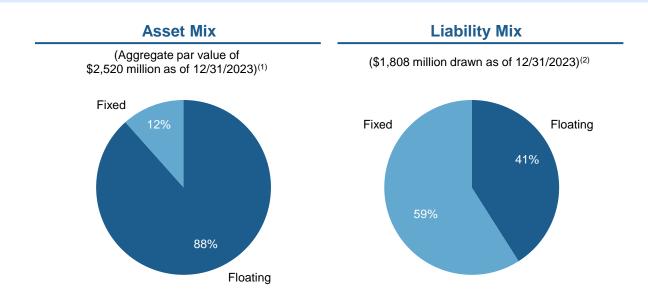
#### **Base Rate Updates**

- Base rates remain elevated since our last call
  - 3-month SOFR of 533 bps as February 23, 2024 compared to 538 bps as of November 3, 2023

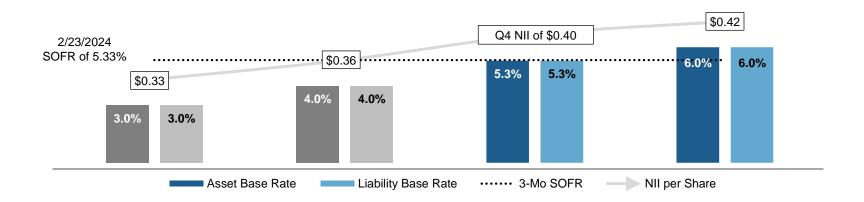
### **Positively Exposed to Elevated Base Rates**



#### Elevated base rates provide a sustained uplift to core earnings power



#### Illustrative NII Impact Under Normalized Rate Environment(3)



<sup>1</sup> Based on outstanding par balance (excludes assets on non-accrual, unfunded commitments, and non-interest-bearing equity investments); includes £23.8m converted at 1.27 GBP/USD exchange rate as of 12/31/2023 and €0.7m converted at 1.10 EUR/USD exchange rate as of 12/31/2023

<sup>2</sup> Includes \$2.9m NMNLC Credit Facility II balance

<sup>3</sup> Illustrative calculations based on Q4 2023 portfolio and changing the base rates for floating assets and liabilities; all other assumptions are held constant

# **Q4 2023 Originations**



### Portfolio Originations<sup>(1)</sup>

(\$ in millions)

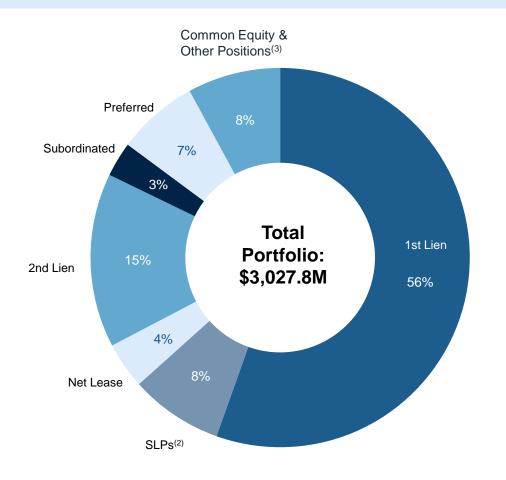
		Amount	Type of	
Company	Industry	(\$'s Invested)	Investment	Spread
PetVet	Consumer Services	\$28.1	First Lien	S + 6.00%
Bomgar	Software - IT Infrastructure & Security	20.1	First Lien	S + 5.00%
PowerGrid	Business Products	18.0	First Lien	S + 4.75%
Lyons Magnus	Food & Beverage	14.6	First Lien	S + 6.75%
Ncontracts	Software - Governance, Risk & Compliance	8.3	First Lien	S + 6.50%
DDTL Draws & Other		53.4		
Total Originations		\$142.5		
PhyNet	Healthcare - Services	(67.5)	First Lien	S + 6.25%
Talend	Information Technology	(59.2)	First Lien	S + 6.00%
Bomgar	Software - IT Infrastructure & Security	(45.1)	Second Lien	S + 7.50%
Spring Education	Education	(22.0)	Second Lien	S + 8.25%
EAB Global	Education	(18.6)	Second Lien	S + 6.50%
Highgate	Business Services - Real Estate Services	(13.8)	First Lien	S + 6.50%
EaglePicher	Business Products	(10.8)	Second Lien	S + 7.25%
Other Repayments		(8.8)		
<b>Total Repayments</b>		(\$245.8)		
Net Originations		(\$103.3)		
Sales		(11.1)		
Net Originations Less Sales		(\$114.4)		

<sup>1</sup> Origination commitments over \$7.5m shown, originations less than \$7.5m included in "DDTL Draws & Other". Originations exclude PIK; originations, repayments, and sales excludes revolvers, unfunded commitments, bridges, return of capital, and realized gains

# Portfolio Mix by Type (Fair Value as of 12/31/2023)(1)



#### ~68% of the portfolio is senior in nature, up from prior quarter



#### **Common Equity & Other Positions**(3)

Total Equity	\$268.4
Haven	3.4
Other	9.0
Equity Co-invests	14.7
Permian	26.0
Benevis	46.8
UniTek	73.4
Edmentum	\$95.2
Company	FMV

A 10% change in the FMV of our equity positions impacts book value by \$0.26 / share

<sup>1</sup> May not foot to 100% due to rounding

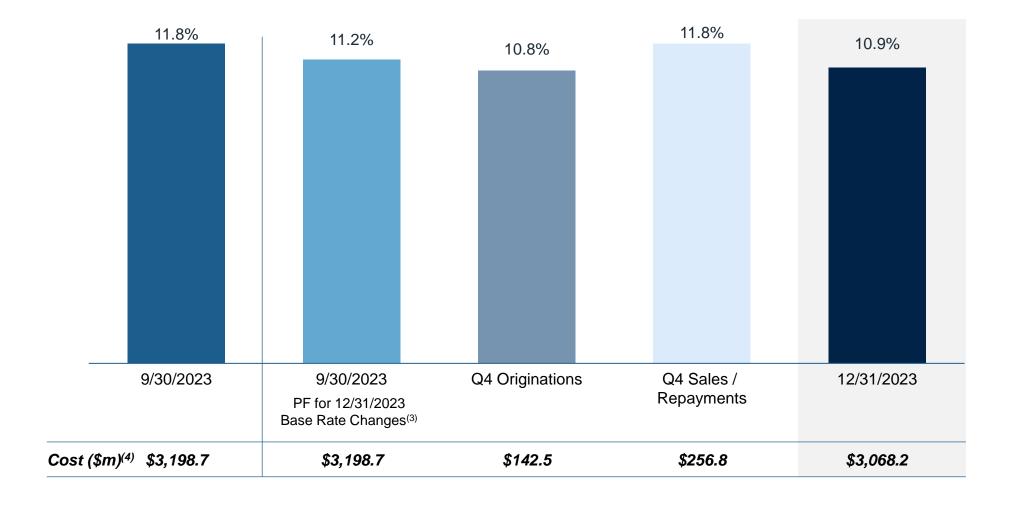
<sup>2</sup> Includes SLP III and SLP IV

<sup>3</sup> Excludes SLP III, SLP IV, and Net Lease; includes UniTek's preferred equity securities

## **Q4 2023 Investment Activity Roll**



#### YTM at Cost<sup>(1)</sup> / Purchase<sup>(2)</sup>



<sup>1</sup> Assumes that investments are purchased at cost and held until their respective maturities with no prepayments or losses and are exited at par at maturity. The actual yield to maturity may be higher or lower due to the future selection of base rate contracts by the individual companies in our portfolio or other factors. See "Important Notices and Safe Harbor Statement"

<sup>2</sup> References to "YTM at Purchase" have the same assumptions as above except that investments are purchased at purchase price on settlement date

<sup>3 9/30/2023</sup> investments presented pro forma for 12/31/2023 SOFR and SONIA curves, as applicable to the terms of each borrower

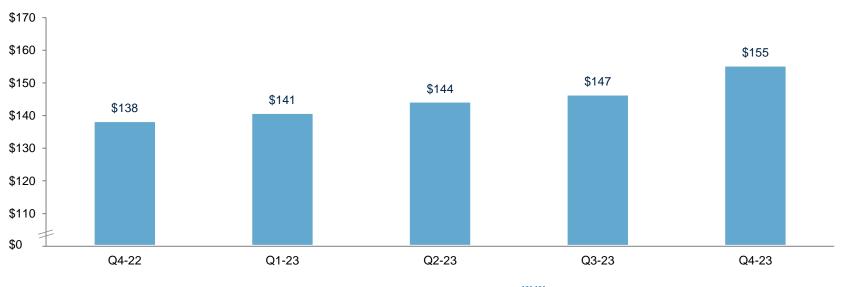
<sup>4</sup> Will not sum across due to amortization, PIK, realized gain / loss, and revolvers

## Portfolio Company EBITDA and Credit Statistics

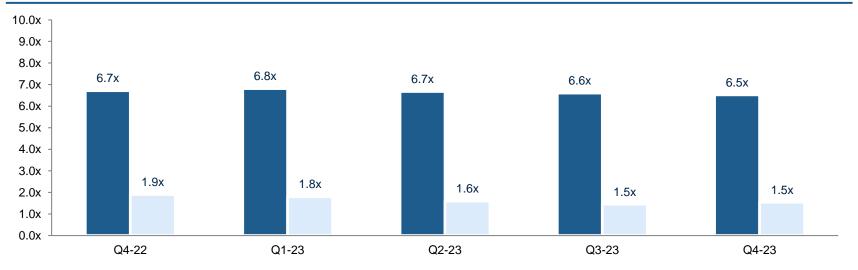


(Dollars in millions)

#### Portfolio Weighted Average EBITDA<sup>(1)</sup>



#### Portfolio Credit Statistics (2)(3)



Portfolio Weighted Average Net Leverage Multiple

Portfolio Weighted Average Interest Coverage Ratio

<sup>1</sup> Weighted averages based on fair value of debt investments for each respective quarter, excluding revolvers, non-accrual positions, and recurring revenue loans. EBITDA figures are derived from the most recently available portfolio company financial statements (which are generally one quarter in arrears), have not been independently verified by NMFC, and may reflect a normalized or adjusted amount. Accordingly, NMFC makes no representation or warranty in respect to this information. EBITDA is a non-GAAP financial measure. For a particular portfolio company, EBITDA is generally defined as net income before net interest expense, income tax expense, depreciation, and amortization over the last twelve months ("LTM")

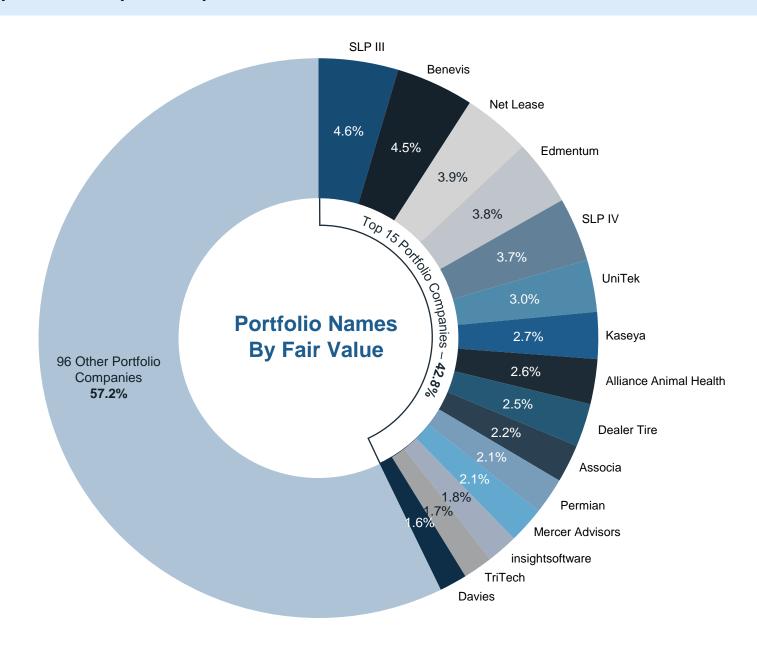
<sup>2</sup> Net leverage multiple defined as total debt through NMFC's investment less total cash for the period, divided by LTM EBITDA for the period. Financial metrics as of the most recently reported fiscal quarter for the underlying investments as of 12/31/2023, and each quarter prior for the prior periods

<sup>3</sup> Interest coverage ratio defined as LTM EBITDA for the period divided by annualized interest expense for the period. Financial metrics as of the most recently reported fiscal quarter for the underlying investments as of 12/31/2023, and each quarter prior for the prior periods

# Diverse Portfolio (By Fair Value as of 12/31/2023)



### Top 15 portfolio companies represent \$1,295.8 million, or 42.8%, of consolidated investments



## **Balance Sheet Highlights**



uarte		

			Quarter Ended		
(\$ in millions, except per share data)	12/31/2022	3/31/2023	6/30/2023	9/30/2023	12/31/2023
Assets					
Portfolio	\$3,237.8	\$3,286.9	\$3,196.0	\$3,128.4	\$3,027.8
Cash & Equivalents	71.2	46.4	45.9	83.3	70.1
Other Assets <sup>(1)</sup>	46.0	45.7	55.1	67.9	61.3
Total Assets	\$3,355.0	\$3,379.0	\$3,297.0	\$3,279.6	\$3,159.2
Liabilities					
Statutory Debt	\$1,697.9	\$1,710.8	\$1,623.5	\$1,602.7	\$1,507.8
SBA-Guaranteed Debentures	300.0	300.0	300.0	300.0	300.0
Other Liabilities <sup>(2)</sup>	42.6	41.5	47.4	51.9	31.4
Total Liabilities	\$2,040.5	\$2,052.3	\$1,970.9	\$1,954.6	\$1,839.3
NAV	\$1,314.5	\$1,326.7	\$1,326.1	\$1,325.0	\$1,320.0
Shares Outstanding - Ending Balance (mm)	100.9	100.9	100.9	101.4	102.6
NAV / Share	\$13.02	\$13.14	\$13.14	\$13.06	\$12.87
Statutory Debt / Equity <sup>(3)</sup>	1.29x	1.29x	1.22x	1.21x	1.14x
Pro Forma Statutory Debt / Equity <sup>(4)</sup>	1.25x	1.26x	1.19x	1.16x	1.10x

<sup>1</sup> Includes interest and dividends receivable, receivable from affiliate, receivable from unsettled securities sold, deferred tax asset and other assets

<sup>2</sup> Includes incentive fee payable, management fee payable, payable for unsettled securities purchased, interest payable, payable to affiliates, deferred tax liability, non-controlling interest in NMNLC and other liabilities; other liabilities is net of deferred financing costs

<sup>3</sup> Statutory debt / equity calculation excludes SBA-guaranteed debentures, which are fully funded, non-recourse, asset-backed securities that are excluded by SEC exemptive order from the definition of "senior securities" under the 1940 Act asset coverage test

<sup>4</sup> Pro forma statutory debt / equity calculation is net of available cash

# **Income Statement Highlights (Quarterly)**



			Quarter Ended		
(\$ in millions, except per share data)	12/31/2022	3/31/2023	6/30/2023	9/30/2023	12/31/2023
Investment Income					
Interest income	\$66.4	\$71.2	\$74.4	\$74.0	\$71.1
Dividend income	17.1	17.3	18.7	17.9	18.7
Other income	3.2	3.2	2.1	2.2	3.0
Total investment income	\$86.7	\$91.7	\$95.2	\$94.1	\$92.8
Expenses					
Management fee <sup>(1)</sup>	\$10.5	\$10.6	\$10.5	\$10.3	10.1
Incentive fee <sup>(1)(2)</sup>	8.9	9.6	10.0	10.2	8.6
Interest and other financing expenses	28.4	30.8	31.7	31.4	30.9
Net administrative, professional, other G&A expenses and income taxes (3)	3.4	2.6	3.4	1.8	2.5
Total net expenses	\$51.2	\$53.6	\$55.6	\$53.7	\$52.1
Adjusted net investment income	\$35.5	\$38.1	\$39.7	\$40.4	\$40.7
Gain / Loss					
Net realized gains (losses) on investments	\$17.4	\$0.7	\$2.6	\$4.7	(\$40.8)
Net change in unrealized appreciation (depreciation) of investments	(27.5)	5.9	(7.3)	(16.7)	28.7
Benefit (provision) for income tax	(8.3)	(0.1)	(0.1)	0.3	(1.4)
Net increase (decrease) in net assets resulting from operations	\$25.4	\$44.6	\$34.8	\$28.7	\$27.2
Weighted average shares outstanding (mm)	100.9	100.9	100.9	101.0	101.6
Adjusted NII per weighted average share	\$0.35	\$0.38	\$0.39	\$0.40	\$0.40
Memo: Annualized Effective Management Fee	1.25%	1.25%	1.25%	1.25%	1.25%

<sup>1</sup> Reflects management and incentive fees net of waivers; fees waived cannot be recouped

<sup>2 12/31/2022</sup> gross incentive fee of \$8.9m; actual incentive fee is \$6.3m, net of \$2.6m fee rebate

<sup>3</sup> Net of expense waivers and reimbursements

# **Income Statement Highlights (Annual)**



		Year Ended	
(\$ in millions, except per share data)	12/31/2021	12/31/2022	12/31/2023
Investment Income			
Interest income	\$185.9	\$222.3	\$290.8
Dividend income	61.0	64.8	72.5
Other income	18.5	18.1	10.5
Total investment income	\$265.4	\$305.2	\$373.8
Expenses			
Management fee <sup>(1)</sup>	\$39.9	\$42.2	\$41.5
Incentive fee <sup>(1)</sup>	28.9	32.3	38.3
Interest and other financing expenses	72.3	92.3	124.8
Net administrative, professional, other G&A expenses and income taxes (2)	9.4	10.3	10.4
Total net expenses	\$150.5	\$177.1	\$214.9
Adjusted net investment income	\$114.9	\$128.1	\$158.9
Gain / Loss			
Net realized gains (losses) on investments	(\$3.8)	\$49.5	(\$32.8)
Net change in unrealized (depreciation) appreciation of investments	87.8	(84.8)	10.6
(Provision) benefit for income tax	(0.1)	(8.5)	(1.3)
Net increase in net assets resulting from operations	\$198.8	\$84.3	\$135.3
Weighted average shares outstanding (mm)	97.0	100.2	101.1
Adjusted NII per weighted average share	\$1.22	\$1.28	\$1.57

<sup>1</sup> Reflects management and incentive fees net of waivers; fees waived cannot be recouped

<sup>2</sup> Net of expense waivers and reimbursements

### **Investment Income Detail**



- Our investment income continues to be predominantly paid in cash and generated by stable and predictable sources
- 99%+ of Q4 2023 non-cash interest and dividend income is generated by positions with a Green risk rating

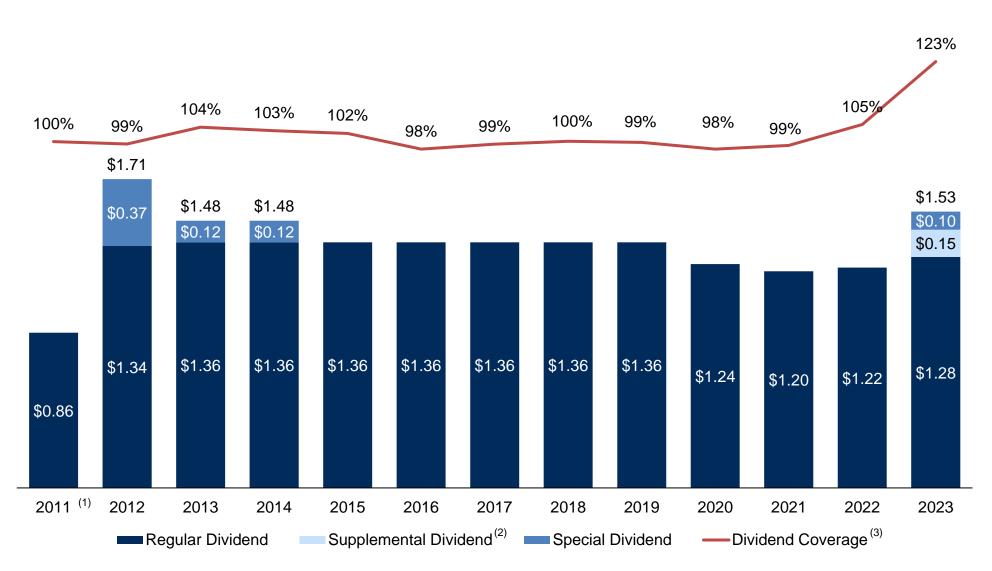
			Quarter Ended		
(\$ in millions)	12/31/2022	3/31/2023	6/30/2023	9/30/2023	12/31/2023
Investment Income Build					
Cash Interest and Dividend Income	\$57.8	\$61.5	\$66.4	\$65.9	\$61.0
SLP and Net Lease Income <sup>(1)</sup>	10.8	10.7	11.9	10.8	11.5
Recurring Cash Investment Income	\$68.6	\$72.2	\$78.3	\$76.7	\$ 72.5
Recurring Non-cash Investment Income	\$13.9	\$17.3	\$16.6	\$16.8	\$17.9
Total Recurring Investment Income	\$ 82.5	\$ 89.5	\$ 94.9	\$ 93.5	\$90.4
Non-recurring Cash Investment Income	\$3.1	\$1.9	\$0.4	\$0.6	\$2.4
Other Non-cash Fee Income	\$1.1	\$0.2	_	_	_
Non-recurring Non-Cash Investment Income	\$1.1	\$0.2	_	_	-
Total Non-recurring Investment Income	\$4.2	\$2.1	\$0.4	\$0.6	\$2.4
Total Adjusted Investment Income	\$86.7	\$91.7	\$95.2	\$94.1	\$92.8
Total Cash Investment Income	\$71.7	\$74.1	\$78.7	\$77.3	\$74.9
Key Statistics					
% of Total Investment Income that is Recurring	95%	98%	100%	99%	97%
% of Total Investment Income that is Cash	83%	81%	83%	82%	81%

<sup>26</sup> 

### **Dividend Summary and Coverage**



Q1 2024 estimated adjusted NII expected to exceed our regular dividend of \$0.32 per share and expected to generate a supplemental dividend of at least \$0.02 per share (payable in June 2024)



<sup>1</sup> NMFC priced its initial public offering on 5/19/2011

<sup>2</sup> Represents supplemental dividend earned within the period; typically payable the following quarter

<sup>3</sup> Calculated as Adjusted Net Investment Income / regular dividend

### **Diversified Leverage Profile**



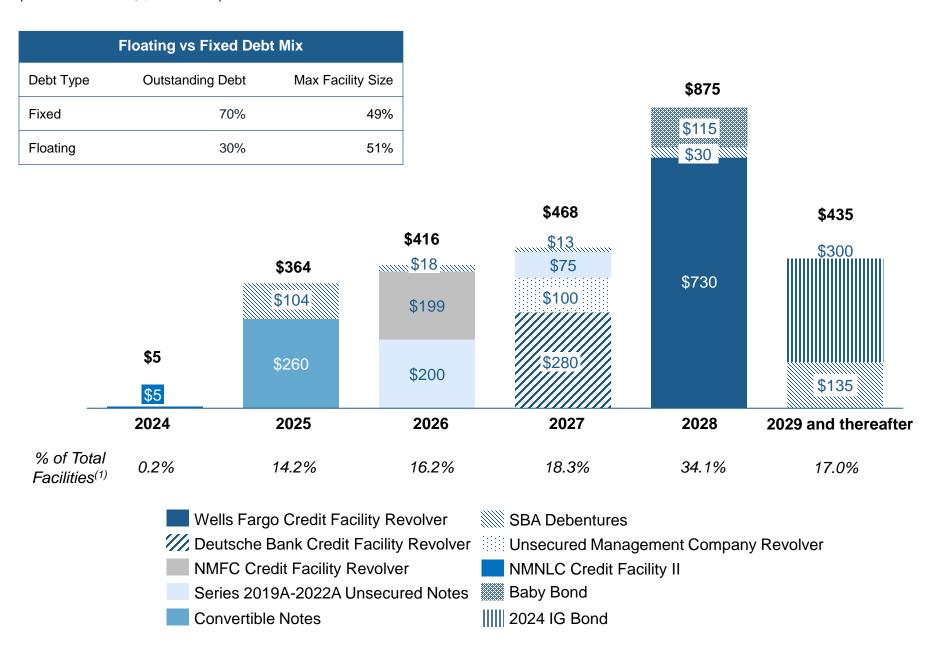
(As of 02/15/2024, \$ in millions)	Amount Outstanding / Facility Size	Interest Rate <sup>(1)</sup>	Maturity
Wells Fargo Credit Facility (Wells Fargo / State Street / First Citizens)	\$321 / \$730	Daily SOFR + 2.50% (0.0% SOFR floor)	October 2028
Deutsche Bank Credit Facility (Deutsche Bank / KeyBank / Hitachi / Citizens Bank)	\$186 / \$280	SOFR + 2.55% <sup>(2)</sup> (0.0% SOFR floor) (+20bps on full facility size)	March 2027
NMFC Credit Facility (Goldman Sachs / Morgan Stanley / Stifel / MUFG)	\$36 <sup>(3)</sup> / \$199	SOFR + 2.21448% (0.0% SOFR floor)	June 2026
2022 Convertible Notes	\$260 / \$260	7.50%	October 2025
SBA I Guaranteed Debentures <sup>(4)</sup>	\$150 / \$150	3.26% weighted average rate <sup>(5)</sup>	March 2025 or later
SBA II Guaranteed Debentures <sup>(4)</sup>	\$150 / \$150	2.14% weighted average rate <sup>(5)</sup>	Sept. 2028 or later
Series 2021A Unsecured Notes	\$200 / \$200	3.875%	January 2026
Series 2022A Unsecured Notes	\$75 / \$75	5.90%	June 2027
Series 2023A Unsecured Notes (Baby Bond)	\$115 / \$115	8.25%	November 2028
Series 2024A Unsecured Notes (Public IG Bond)	\$300 / \$300	6.875%	February 2029
Unsecured Management Company Revolver	<b>-/\$100</b>	Applicable Federal Rate	December 2027
NMNLC Credit Facility II	\$2 / \$5	Daily SOFR + 2.25%	November 2024
Total	\$1,795 / \$2,563	Wt. Avg. 6.28% <sup>(5)</sup>	

- Wells Fargo and Deutsche Bank credit facilities' borrowing base and liquidity are not tied to trading prices and valuations of securities
  - Covenants tied to underlying portfolio company operating performance, not mark-to-market
- 1 Includes applicable credit spread adjustments
- 2 20bps facility agent fee is on the full \$280mm of facility size
- 3 Includes £22.9m and €0.7m converted to USD at exchange rates as of 2/15/2024
- 4 SBA-guaranteed debentures are fully funded, non-recourse, asset-backed securities, excluded by SEC exemptive order from the definition of "senior securities" under the 1940 Act asset coverage test
- 5 Weighted average interest rate shown represents the cost of financing for the funded amount at 2/15/2024; for SBA I and SBA II guaranteed debentures reflects pooled interest rates and SBA's annual charges

### **Leverage Maturity Schedule**



(As of 02/15/2024, \$ in millions)



# **Broad Industry Analyst Coverage**









**B Riley**Bryce Rowe



**Hovde Group**Erik Zwick



**Janney Montgomery Scott**John Rowan



Keefe, Bruyette & Woods
Paul Johnson



Oppenheimer & Co.
Mitchel Penn



Wells Fargo Securities
Finian O'Shea



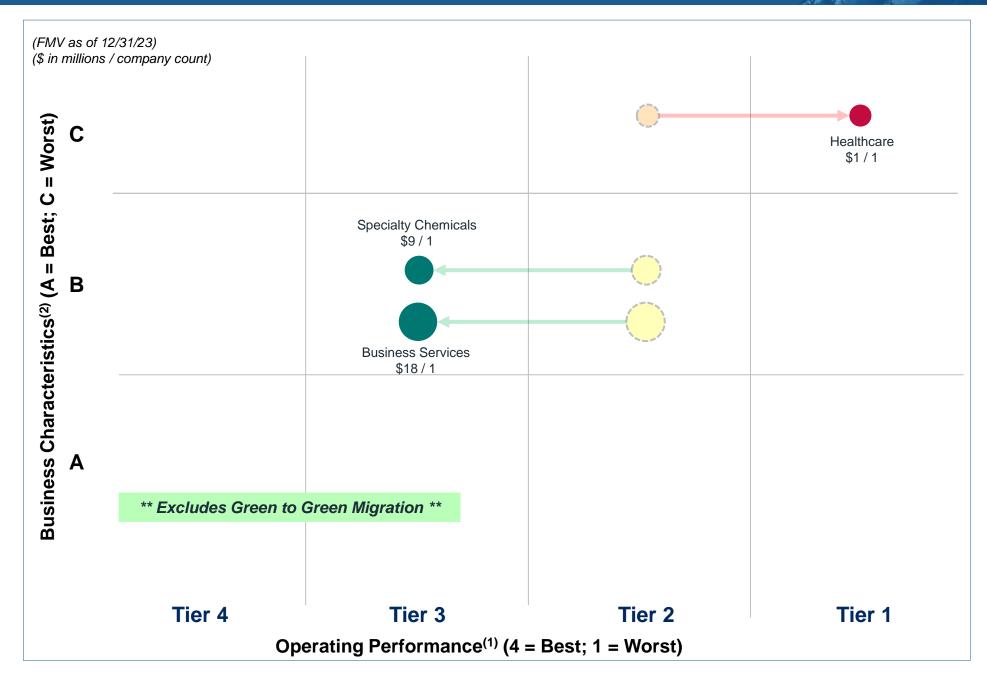




Appendix

# Appendix A: NMFC Portfolio – Risk Rating Migration from Prior Quarter





<sup>1 &</sup>quot;Operating Performance" definition: Tier 1 – Severe business underperformance and/or severe market headwinds, Tier 2 – Significant business underperformance and/or significant market headwinds, Tier 3 – Moderate business underperformance and/or moderate market headwinds, Tier 4 – Business performance is in-line or above expectations and/or industry is stable or growing

<sup>2 &</sup>quot;Business Characteristics," based on a combination of 3 sub-metrics: Business quality, Balance sheet quality, Sponsor support

### **Appendix B: Credit Performance**



	NMFC Leverage Ratio <sup>(2)</sup>			NMFC Leverage Ratio <sup>(2)</sup>		atio <sup>(2)</sup>		NMFC Leverage Ratio <sup>(2)</sup>			
			Variance				Variance				Variance
Company (Vintage) <sup>(1)</sup>	Purchase	Current	+/(-)	Company (Vintage) <sup>(1)</sup>	Purchase	Current	+ / (-)	Company (Vintage) <sup>(1)</sup>	Purchase	Current	+ / (-)
Company A (2018)	6.4x	3.0x	3.4x	Company AD (2021)	4.5x	3.8x	0.7x	Company BG (2022)	5.7x	6.2x	(0.6x)
Company B (2017)	9.5x	6.6x	2.9x	Company AE (2022)	10.3x	9.6x	0.7x	Company BH (2019)	7.0x	7.7x	(0.7x)
Company C (2021)	7.0x	4.7x	2.3x	Company AF (2021)	6.7x	6.0x	0.7x	Company BI (2019)	7.4x	8.1x	(0.7x)
Company D (2021)	7.1x	5.0x	2.2x	Company AG (2021)	8.0x	7.3x	0.7x	Company BJ (2021)	5.1x	5.9x	(0.8x)
Company E (2020)	8.0x	5.8x	2.2x	Company AH (2021)	6.5x	5.9x	0.6x	Company BK (2019)	6.5x	7.3x	(0.8x)
Company F (2020)	5.9x	3.8x	2.0x	Company AI (2019)	7.5x	6.9x	0.6x	UniTek Super Sr. II Pref. (2019)	3.6x	4.7x	(1.1x)
Company G (2015)	10.7x	8.8x	2.0x	Company AJ (2022)	7.7x	7.1x	0.6x	Company BL (2018)	7.3x	8.5x	(1.2x)
Company H (2021)	6.7x	5.1x	1.6x	Company AK (2023)	5.7x	5.2x	0.5x	Company BM (2019)	5.2x	6.6x	(1.4x)
Company I (2021)	7.0x	5.4x	1.6x	Company AL (2020)	5.1x	4.6x	0.5x	Company BN (2017)	6.1x	7.6x	(1.4x)
Company J (2021)	6.3x	4.7x	1.6x	Company AM (2021)	9.8x	9.4x	0.4x	Company BO (2021)	6.1x	8.2x	(2.1x)
Company K (2021)	8.3x	6.7x	1.6x	Company AN (2023)	4.8x	4.4x	0.4x	Company BP (2021)	4.5x	6.9x	(2.3x)
Company L (2021)	7.3x	5.8x	1.6x	Company AO (2018)	5.8x	5.4x	0.4x	Company BQ (2021)	3.6x	6.1x	(2.5x)
Company M (2023)	5.9x	4.3x	1.5x	Company AP (2021)	6.0x	5.6x	0.4x	Company BR (2019)	4.7x	7.3x	(2.6x)
Company N (2021)	8.0x	6.5x	1.5x	Company AQ (2020)	5.0x	4.7x	0.4x	Company BS (2019)	4.5x	7.3x	(2.8x)
UniTek 2L (2020)	5.5x	4.0x	1.5x	Company AR (2023)	4.6x	4.3x	0.3x	Company BT (2021)	6.0x	9.1x	(3.1x)
Company O (2019)	6.1x	4.6x	1.5x	Company AS (2021)	8.2x	7.9x	0.3x	Benevis TL (2020)	4.6x	7.8x	(3.2x)
Company P (2018)	5.5x	4.0x	1.5x	Company AT (2021)	7.1x	6.9x	0.2x	Company BU (2021)	6.4x	9.7x	(3.4x)
Company Q (2021)	7.3x	5.8x	1.5x	Company AU (2021)	7.2x	7.2x	0.1x	UniTek Super Sr. Pref. (2018)	2.5x	5.9x	(3.4x)
Company R (2019)	7.5x	6.0x	1.5x	Company AV (2023)	6.1x	6.1x	-	Benevis Jr. PIK (2020)	5.3x	9.0x	(3.7x)
Company S (2019)	7.4x	5.9x	1.5x	Company AW (2023)	7.1x	7.1x	-	Company BV (2023)	3.0x	6.8x	(3.8x)
Company T (2019)	6.5x	5.1x	1.4x	Company AX (2023)	4.7x	4.7x	-	Company BW (2021)	6.0x	10.6x	(4.6x)
Company U (2022)	9.5x	8.1x	1.3x	Company AY (2021)	7.3x	7.3x	(0.0x)	Company BX (2021)	11.7x	18.6x	(6.9x)
Company V (2020)	8.8x	7.5x	1.3x	Company AZ (2018)	7.7x	7.7x	(0.0x)				
Company W (2021)	7.2x	6.0x	1.2x	Company BA (2021)	6.1x	6.1x	(0.0x)				
Company X (2021)	6.5x	5.5x	1.0x	Company BB (2021)	8.3x	8.5x	(0.1x)				
Company Y (2022)	5.5x	4.6x	0.9x	Permian TL (2020)	4.0x	4.2x	(0.2x)				
Company Z (2022)	7.2x	6.3x	0.9x	Company BC (2022)	7.2x	7.4x	(0.3x)				
Company AA (2019)	7.1x	6.3x	0.8x	Company BD (2021)	7.0x	7.4x	(0.4x)				
Company AB (2020)	7.3x	6.5x	0.8x	Company BE (2021)	6.4x	6.9x	(0.5x)				

Note: Companies color-coded according to Risk Rating

4.6x

3.8x

0.8x

Company AC (2022)

Company BF (2021)

6.9x

7.5x

(0.6x)

<sup>1</sup> The investments shown above represent 81% of cost and 83% of fair value of the interest-bearing portfolio; includes current positions with a cost greater than \$7.5m as of 12/31/2023 and excludes unfunded commitments, revolvers, a project finance investment, non-accruals, and eleven investments made based on recurring revenue and a >60% equity cushion

<sup>2</sup> Defined as total debt (assuming par for debt senior to our security, purchase price for our security, and no value for debt subordinated to our security) less total cash for the period, divided by the LTM EBITDA; current multiple as of the fourth calendar quarter of 2023, if available, or otherwise, the most recently reported fiscal quarter

# **Appendix C: NMFC Income Reconciliation**



(in millions, except per share data)			nded				
(unaudited)	IPO - 12/31/17	12/31/18	12/31/19	12/31/20	12/31/21	12/31/22	12/31/23
GAAP net investment income ("NII")	\$490.5	\$106.0	\$117.2	\$117.3	\$118.8	\$119.6	\$159.9
Non-controlling interest in NMNLC related to NII	_	-	_	(0.8)	(1.3)	(1.1)	(1.0)
Non-cash adjustment <sup>(1)</sup>	(6.8)	_	_	_	_	_	_
Non-cash capital gains incentive fee	1.1	_	_	-	_	_	_
Non-recurring interest adjustment (NHME, Permian & PPVA)	(3.4)	(2.3)	0.8	(1.5)	(3.7)	10.1	_
Non-recurring other income adjustment (NHME)	_	-	-	(1.0)	(0.5)	1.5	_
Non-recurring dividend adjustment (Permian)	(1.2)	(1.1)	(1.2)	3.4	_	_	_
Non-recurring incentive fee adjustment (NHME, Permian & PPVA)	0.9	0.7	0.1	(0.2)	0.8	(2.4)	_
Non-recurring interest expense adjustment	_	_	_	-	0.8	0.1	_
Non-recurring other general and administrative expenses	_	(0.1)	(0.1)	_	_	0.3	_
Adjusted NII	\$481.1	\$103.2	\$116.8	\$117.2	\$114.9	\$128.1	\$158.9
Non-recurring tax adjustment <sup>(2)</sup>	(3.7)						
Pro forma adjusted NII	\$477.4						

	Quarter Ended									
(in millions, except per share data; unaudited)		12/31/2022		3/31/2023		6/30/2023		9/30/2023		/2023
		Per Share	\$m	Per Share	\$m	Per Share	\$m	Per Share	\$m	Per Share
GAAP net investment income ("NII") (3)	\$25.0	\$0.25	\$38.1	\$0.38	\$39.7	\$0.39	\$40.4	\$0.40	\$40.7	\$0.40
Non-recurring interest, other income & incentive fee adjustment (NHME)	10.1	0.10	_	_	_	_	_	_	-	_
Non-recurring other general and administrative expenses (NHME)	0.3	0.00	_	_	_	_	_	_	_	_
Non-recurring interest expense adjustment	0.1	0.00	_	_	_	_	_	_	_	_
Adjusted NII	\$35.5	\$0.35	\$38.1	\$0.38	\$39.7	\$0.39	\$40.4	\$0.40	\$40.7	\$0.40

<sup>1</sup> See "Important Notices and Safe Harbor Statement" for discussion on adjustments due to NMFC's IPO

<sup>2</sup> Related to YP, LLC distributions and other changes in tax estimates

<sup>3</sup> Excludes net investment income related to non-controlling interest in NMNLC

## **Appendix D: Performance Since IPO Detail**



(\$ in millions)	IPO - 12/31/2017 <sup>(1)</sup>	2018	2019	2020	2021	2022	2023
Regular & Supplemental Dividend <sup>(2)</sup>	\$475.1	\$103.4	\$117.4	\$120.1	\$116.5	\$122.4	\$154.8
Cumulative Regular & Supplemental Dividend	475.1	578.5	695.9	816.0	932.5	1,054.9	1,209.6
Adj. NII <sup>(3)</sup>	477.4	103.2	116.8	117.2	114.9	128.1	158.9
Cumulative Adj. NII	477.4	580.7	697.5	814.7	929.6	1,057.7	1,216.6
Dividend Coverage (Cumulative Adj. NII / Dividend) <sup>(4)</sup>	100%	100%	100%	100%	100%	100%	101%
GAAP Realized Gains	\$78.6	\$12.5	\$1.0	\$19.1	\$26.6	\$54.7	\$34.4
GAAP Realized Credit & Other Losses	(109.5)	(22.1)	(0.1)	(21.9)	(30.4)	(1.1)	(67.2)
Total GAAP Realized Gains / (Losses)	(30.9)	(9.7)	0.9	(2.8)	(3.8)	53.5	(32.8)
Cumulative GAAP Realized Gains / (Losses)	(30.9)	(40.6)	(39.7)	(42.5)	(46.3)	7.2	(25.6)
GAAP $\Delta$ in Unrealized Appreciation	302.5	17.3	51.6	69.0	145.2	31.6	113.9
GAAP ∆ in Unrealized Depreciation	(292.2)	(41.2)	(57.2)	(122.7)	(52.9)	(121.8)	(103.3)
Total GAAP $\Delta$ in Unrealized Appreciation / (Depreciation)	10.3	(23.9)	(5.6)	(53.7)	92.3	(90.1)	10.6
Cumulative GAAP $\Delta$ in Unrealized Appreciation / (Depreciation)	10.3	(13.6)	(19.2)	(72.9)	19.4	(70.7)	(60.1)
Cumulative Net Realized and Unrealized (Losses) / Gains	(\$20.6)	(\$54.2)	(\$58.8)	(\$115.4)	(\$26.9)	(\$63.5)	(\$85.7)

<sup>1</sup> NMFC priced its initial public offering on 5/19/2011; IPO – 12/31/2011 Adj. NII reflects nine months ended 12/31/2011 for comparability to the dividend

<sup>2</sup> Reflects regular and supplemental dividends generated within the period; supplemental dividends typically paid in the following quarter. 2023 regular and supplement dividend includes \$0.10 special distribution driven from the realized gain on investment in Haven Midstream Holdings LLC

<sup>3</sup> Please refer to Appendix C for a reconciliation of GAAP Net Investment Income to Adjusted New Investment Income

<sup>4</sup> Dividend coverage represents cumulative adj. NII divided by cumulative regular & supplemental dividend

