## Boardwalktech Software Corp. Condensed Interim Consolidated Financial Statements As at and for the three months ended June 30, 2024

Stated in United States dollars (Unaudited)

## Notice of No Auditor Review of Condensed Interim Consolidated Financial Statements

In accordance with National Instrument 51-102 released by the Canadian Securities Administrators, the Company discloses that its auditors have not reviewed these unaudited condensed interim consolidated financial statements as at and for the three months ended June 30, 2024.

## **Condensed Interim Consolidated Statements of Financial Position**

(United States dollars)

(Unaudited)

As at	June 30 2024	March 31 2024
ASSETS		2024
Current assets		
Cash	269,809	2,231,652
Trade and other receivables (Note 3)	1,387,690	444,880
Prepaid expenses and deposits	257,537	281,314
Total current assets	1,915,036	2,957,846
Non-current assets		
Property and equipment	7,538	8,769
Right-of-use assets (Note 4)	722,111	798,549
Total assets	2,644,685	3,765,164
LIABILITIES and SHAREHOLDERS' DEFICIENCY		
Current liabilities		
Accounts payable and accrued liabilities (Note 5)	583,560	643,032
Deferred compensation		241,307
Deferred revenue (Note 7)	1,081,940	1,290,011
Current portion of lease liabilities (Note 8)	319,608	308,951
Total current liabilities	1,985,108	2,483,301
Non-current liabilities		
Credit facility (Note 6)	2,266,106	2,250,000
Lease liabilities (Note 8)	538,712	622,045
Total liabilities	4,789,926	5,355,346
Shareholders' deficit		
Share capital (Note 11)	43,871,564	43,871,564
Contributed surplus	6,917,636	6,716,856
Accumulated other comprehensive loss	(10,314)	(56,496)
Deficit	(52,923,648)	(52,121,627)
Total deficit attributed to shareholders	(32,323,043)	(1,589,703)
Non-controlling interest	(2, 144, 762)	(1,309,703) (479)
Total shareholders' deficit	(2,145,241)	(1,590,182)
Total liabilities and shareholders' deficit	2,644,685	3,765,164

Approved by the Board of Directors:

<u>(signed) "Andrew T. Duncan"</u> Director <u>(signed) "Steve Bennet"</u> Director

## Condensed Interim Consolidated Statements of Loss and Comprehensive Loss

(United States dollars)

(Unaudited)

For the three months ended June 30	2024	2023
Revenue (Note 9)	1,249,311	1,552,700
Cost of sales	150,674	155,074
Gross margin	1,098,637	1,397,626
Expenses		
Salaries, wages and benefits	1,147,552	1,444,861
Share-based payments (Notes 13)	200,780	332,113
General and administration (Note 10)	142,292	210,090
Professional fees	141,671	190,956
Consulting	73,800	63,000
Depreciation (Note 4)	77,657	82,417
Total expenses	1,783,752	2,323,437
Operating loss before other expenses	(685,115)	(925,811)
Interest on credit facility (Note 6)	(78,090)	_
Amortization of credit facility fees (Note 6)	(16,106)	-
Imputed interest (Note 8)	(22,710)	(4,398)
Loss for the period	(802,021)	(930,209)
Other comprehensive income (loss)		
Items that may be reclassified to profit or loss		
Exchange differences on translation of subsidiary companies	46,182	(46,175)
Net loss and comprehensive loss for the period	(755,839)	(976,384)
Net loss per share (Note 14)		
Basic and diluted	(0.01)	(0.02)

## Condensed Interim Consolidated Statements of Changes in Shareholders' Deficit

(United States dollars)

(Unaudited)

For the three months ended June 30	2024	2023
Share capital (Note 11)		
Balance, beginning and end of period	43,871,564	42,583,679
Contributed surplus		
Balance, beginning of period	6,716,856	5,449,865
Share-based payments (Notes 13)	200,780	332,113
Balance, end of period	6,917,636	5,781,978
Accumulated other comprehensive (loss) income		
Balance, beginning of period	(56,496)	(5,928)
Exchange differences on translation of subsidiary companies	46,182	(46,175)
Balance, end of period	(10,314)	(52,103)
Deficit		
Balance, beginning of period	(52,121,627)	(48,989,289)
Loss for the period	(802,021)	(930,209)
Balance, end of period	(52,923,648)	(49,919,498)
Non-controlling interest		
Balance, beginning and end of period	(479)	(479)
Total shareholders' deficit	(2,145,241)	(1,606,423)

## **Condensed Interim Consolidated Statements of Cash Flows**

(United States dollars)

(Unaudited)

For the three months ended June 30	2024	2023
Cash provided by (used in) the following activities:		
Operating activities		
Loss for the period	(802,021)	(930,209
Depreciation	77,657	82,417
Share-based payments (Notes 13)	200,780	332,113
Interest on credit facility (Note 6)	78,090	-
Amortization of credit facility fees (Note 6)	16,106	_
Imputed interest (Note 8)	22,710	4,398
Unrealized foreign exchange	46,207	(46,309
Changes in non-cash working capital:		
Trade and other receivables	(942,810)	(1,088,809
Prepaid expenses and deposits	23,777	(33,408
Accounts payable and accrued liabilities	(59,472)	(248,855
Deferred revenue	(208,071)	373,550
Deferred compensation	(241,307)	-
Cash flows provided by (used in) operating activities	(1,788,354)	(1,555,112
Financing activities		
Interest paid on credit facility (Note 6)	(78,090)	_
Lease payments (Note 8)	(95,377)	(104,502
Cash flows provided by financing activities	(173,467)	(104,502
Investing activities		(F 126
Purchase of property and equipment	-	(5,136
Cash flows used in investing activities		(5,136
Change in cash	(1,961,821)	(1,664,750
Foreign exchange effect on cash held in foreign currencies	(22)	106
Cash, beginning of period	2,231,652	2,187,499
Cash, end of period	269,809	522,855
Taxes paid	_	
Taxes paid	-	

For the three months ended June 30, 2024 (United States dollars unless otherwise disclosed) (Unaudited)

#### 1. Description of Business

Boardwalktech Software Corp. ("Boardwalk" or the "Company") was originally incorporated pursuant to the Business Corporations Act of Alberta. The Company operates from locations in the United States and India and provides enterprise software-as-a-service (SaaS) to global customers. Boardwalk is a publicly traded company whose shares are listed on the TSX Venture Exchange under the symbol BWLK.V and on the OTCQB under the symbol BWLKF.

The Company designs and sells collaborative enterprise digital ledger data management technology offered as either a cloud-based platform service that runs industry, or customer specific applications, Boardwalk Application Engine ("BAE") or Boardwalk Enterprise Blockchain ("BEB") platforms.

The address of the Company's corporate and registered office is 10050 N Wolfe Road, Cupertino, CA, 95014 USA.

#### 2. Basis of Presentation

#### Statement of compliance

The unaudited condensed interim consolidated financial statements of the Company and its subsidiaries have been prepared in accordance with International Financial Reporting Standards as issued by the International Accounting Standards Board ("IFRS Accounting Standards") and adhere to the guidance of International Accounting Standard 34 – Interim Financial Reporting. Certain information and disclosures included in the March 31, 2024 audited consolidated financial statements, prepared in accordance with IFRS Accounting Standards, have been condensed or omitted. The Company has consistently applied the same accounting policies throughout all periods presented. These unaudited condensed interim consolidated financial statements and notes thereto for the year ended March 31, 2024.

These unaudited condensed interim consolidated financial statements were authorized for issue in accordance with a resolution of the Board of Directors on **August 27, 2024**.

#### **Basis of consolidation**

These consolidated financial statements include the accounts of the following entities:

Name of entity	Principle activity	Place of business and operations	Legal ownership
Boardwalk	Legal parent	Canada	_
Boardwalktech, Inc. ("Boardwalktech")	Accounting parent and operating company	United States	100% owned by Boardwalk
Boardwalktech Solutions Private Limited ("BWSPL")	Research and development company	India	98% owned by Boardwalktech

#### Functional and presentation currency

The functional currency of Boardwalk is the Canadian dollar ("CAD"), the functional currency of Boardwalktech is the United States dollar ("USD") and the functional currency of BWSPL is the Indian Rupee ("INR"). The presentation currency of the Company is the USD.

#### 3. Trade and Other Receivables

The Company's trade and other receivables are exposed to the risk of financial loss if the counterparty fails to meet its contractual obligations. Trade and other receivables credit exposure is minimized by entering into transactions with creditworthy counterparties and monitoring the age and balances outstanding on an ongoing basis. Most of the Company's credit exposures are with counterparties in the consulting and technology industries and are subject to normal industry credit risk. Payment terms with customers are 30 days from invoice date.

The Company's maximum exposure to credit risk at June 30, 2024 is in respect of \$1,387,690 (March 31, 2024 – \$444,880) of trade and other receivables. The Company's trade and other receivables consist of:

As at	June 30 2024	March 31 2024
Trade receivables for professional services	146,890	72,880
Receivables from contracts with customers	1,240,800	372,000
	1,387,690	444,880

As at June 30, 2024, three customers accounted for 89% of trade and other receivables (March 31, 2024 - four customers;

#### Notes to Condensed Interim Consolidated Financial Statements

For the three months ended June 30, 2024 (United States dollars unless otherwise disclosed) (Unaudited)

88%), each with balances greater than 10%.

The Company's trade and other receivables are aged as follows:

As at	June 30 2024	March 31 2024
Current	628,330	373,420
31 – 60 days past due	390,400	_
61 – 90 days past due	110,000	_
Past due for greater than 90 days	258,960	71,460
	1,387,690	444,880

As at June 30, 2024, the Company evaluated the collectability of trade and other receivables and lifetime expected credit losses and recognized \$nil (three months ended June 30, 2023 – \$nil) provision for expected credit losses. The assessment of expected credit losses due to doubts of collectability did not warrant the recognition of an additional allowance for credit losses.

#### 4. Right-Of-Use Assets

The Company has recognized right-of-use ("ROU") assets and corresponding lease liabilities (Note 10) related to office premises. The ROU assets are depreciated on a straight-line basis over the term of the related lease.

	United States	India	Total
Carrying amount, March 31, 2024	726,070	72,479	798,549
Depreciation	(68,070)	(8,358)	(76,428)
Foreign exchange translation	_	(10)	(10)
Carrying amount, June 30, 2024	658,000	64,111	722,111

During the three months ended June 30, 2024, the Company recognized \$77,657 of depreciation expense comprised of \$76,248 for ROU assets and \$1,229 for property and equipment (three months ended June 30, 2023 – \$82,417 of depreciation expense comprised of \$79,851 for ROU assets and \$2,566 for property and equipment).

#### 5. Accounts Payable and Accrued Liabilities

As at	June 30 2024	March 31 2024
Accounts payable (United States)	377,920	377,769
Accounts payable (India)	169,650	173,484
Total accounts payable	547,570	551,253
Accrued liabilities (United States)	35,990	91,779
	583,560	643,032

### 6. Credit Facility

On March 28, 2024, the Company secured a three-year \$4 million credit facility with Celtic Bank, for which the available amount is based 60% of trailing 12-month annual recurring revenue. The credit facility matures on March 27, 2027 at which time the principal amount plus any unpaid interest is due in full, and requires interest-only payments during the initial three-year term at an initial interest rate of 12.5% based on the prime rate plus 4%. In connection with the credit facility, the Company paid \$187,441 of fees which have been net against the credit proceeds and will be amortized over the term of the credit facility.

2,437,441
(187,441)
2,250,000
16,106
2,266,106

The credit facility agreement requires that the Company maintain gross working capital of at least \$500,000 at all times,

For the three months ended June 30, 2024 (United States dollars unless otherwise disclosed) (Unaudited)

measured quarterly. Gross working capital, for the purposes of the financial covenant, is defined as the sum of (1) cash on hand plus (2) the borrowing base less the outstanding principal balance of the loan. The financial covenant was met as at June 30, 2024.

During the three months ended June 30, 2024, the Company recognized \$78,090 (three months ended June 30, 2023 \$nil) of interest expense on the credit facility.

#### 7. Deferred Revenue

Balance, March 31, 2024	1,290,011
Invoiced in the period, excluding amount recognized directly in revenue	923,400
Amount recognized as revenue	(1,131,471)
Balance, June 30, 2024	1,081,940

### 8. Lease Liabilities

The Company incurs lease payments related to office premises.

	United States	India	Total
Balance, March 31, 2024	854,582	76,414	930,996
Imputed interest	20,879	1,831	22,710
Payments	(85,522)	(9,855)	(95,377)
Foreign currency translation	_	(9)	(9)
Balance, June 30, 2024	789,939	68,381	858,320

The current and non-current portions of lease liabilities are as follows:

	United States	India	Total
Balance, June 30, 2024	789,939	68,381	858,320
Current portion	(285,382)	(34,226)	(319,608)
Non-current portion	504,557	34,155	538,712

As at June 30, 2024, the annual future undiscounted lease payments under the office lease agreements are as follows:

	United States	India	Total
Fiscal year ended March 31, 2025	263,581	29,431	293,012
Fiscal year ended March 31, 2026	359,627	40,963	400,590
Fiscal year ended March 31, 2027	273,599	4,898	278,497
	896,807	75,292	972,099

#### 9. Revenue

The following table presents the Company's revenue disaggregated by type:

For the three months ended June 30	2024	2023
Software-as-a-service (SaaS)	1,059,904	1,225,121
Legacy (hosting and maintenance)	71,567	102,149
Software subscriptions and services	1,131,471	1,327,270
Professional services	117,840	225,430
Total revenue	1,249,311	1,552,700

As at June 30, 2024, trade and other receivables (Note 3) included \$1,240,800 of receivables from software subscriptions and services customers (March 31, 2024 – \$372,000) and \$146,890 of receivables from professional services customers (March 31, 2024 – \$72,880).

The Company's revenue is generated in the United States. For the three months ended June 30, 2024, 69.5% of the Company's revenue was earned through sales to three major customers (three months ended June 30, 2023 – 68.5% of revenue; two major customers), each with revenues of 10% or greater in any of the reported quarters:

#### Notes to Condensed Interim Consolidated Financial Statements

For the three months ended June 30, 2024 (United States dollars unless otherwise disclosed) (Unaudited)

For the three months ended June 30	2024	2023
Customer 1	28.0%	32.3%
Customer 2	31.2%	36.2%
Customer 3	10.2%	_ (1)
	69.5%	68.5%

<sup>(1)</sup> Less than 10%

### 10. Nature of Expenses

The nature of the Company's general and administrative expenses is as follows:

For the three months ended June 30	2024	2023
Office	47,143	57,500
Marketing	51,892	104,949
Travel and lodging	16,492	20,485
Utilities	8,591	10,363
Shareholder, regulatory and other	18,174	16,793
	142,292	210,090

#### 11. Share Capital

Issued common shares:	Number of Shares	Amount (\$)
Balance, March 31, 2024 and June 30, 2024	55,622,576	43,871,564

#### 12. Warrants

As at March 31, 2024 and June 30, 2024, the Company had 7,919,343 warrants outstanding and exercisable at \$0.37 (CAD 0.50) per share. 7,375,246 warrants expire on December 28, 2026 and 544,097 warrants expire on February 26, 2027, for a total weighted average life remaining at June 30, 2024 of 2.5 years.

#### 13. Share-Based Payments

#### Stock options:

As at March 31, 2024 and June 30, 2024, the Company had 395,000 stock options outstanding, all of which are exercisable. Information about the Company's stock options outstanding as at June 30, 2024 is summarized in the following table:

Expiry Date	Number of Options	Weighted Average Exercise Price	Weighted Average Life Remaining (Years)
December 3, 2025	10,000	0.44	1.43
January 28, 2026	40,000	0.44	1.58
April 26, 2026	7,500	0.44	1.82
February 10, 2028	337,500	2.00	3.62
	395,000	1.77	3.32

#### Restricted share units ("RSUs"):

As at March 31, 2024 and June 30, 2024, the Company had 5,687,575 RSUs outstanding, of which 2,056,140 are exercisable. RSUs entitle participants the conditional right to receive one common share of the Company for each share unit.

For the three months ended June 30, 2024 (United States dollars unless otherwise disclosed) (Unaudited)

Vesting information for RSUs outstanding at June 30, 2024 is summarized below:

Vesting Date	Number of RSUs
February 28, 2023	58,331
August 31, 2023	1,799,812
February 28, 2024	197,997
August 31, 2024	1,638,863
February 28, 2025	98,004
August 31, 2025	1,206,617
February 28, 2026	40,001
August 31, 2026	647,950
	5,687,575

#### Share-based payments expense:

During the three months ended June 30, 2024, the Company recognized \$200,780 (three months ended June 30, 2023 – \$332,113) of share-based payment expense in respect of RSUs. As at June 30, 2024, the remaining unvested balance of share-based payments was \$525,303.

#### 14. Per Share Amounts

For the three months ended June 30	2024	2023
Loss for the period	(802,021)	(930,209)
Basic and diluted weighted average number of shares	55.622.576	48.100.998
		-,,

For the three months ended June 30, 2024 and 2023, all warrants, stock options and RSUs were excluded from the diluted per share amounts as their effect is anti-dilutive.

### 15. Financial Risk Management

The Company is exposed to the following financial risks as at and for the three months ended June 30, 2024:

#### Liquidity risk

Liquidity risk is the risk that the Company will not be able to meet its financial obligations as they fall due. The Company generally relies on funds generated from operations, acquisitions and/or equity financing to provide sufficient liquidity to meet budgeted operating requirements.

As at June 30, 2024, maturities of the Company's financial liabilities are as follows:

	Carrying amount	Contractual cash flows	Within 1 year	2 years	Thereafter
Accounts payable and accrued liabilities (Note 5)	583,560	583,560	583,560	_	_
Credit facility (Note 6)	2,266,106	2,437,441	_	_	2,437,441
Lease liability (Note 8)	858,320	972,099	293,012	400,590	278,497
	3,707,986	3,993,100	876,572	400,590	2,715,938

The Company has current assets of \$1,915,306 to satisfy its financial liabilities to satisfy liabilities as they come due.

#### Interest rate risk

The Company is not exposed to interest rate risk as there are no investments of excess cash in short-term money market investments at variable rates of interest. The credit facility (Note 8) bears interest based on the prime rate plus 4%. A 1% increase/decrease in the prime rate of interest would increase/decrease interest expense and loss for the three months ended June 30, 2024 by approximately \$6,100.

For the three months ended June 30, 2024 (United States dollars unless otherwise disclosed) (Unaudited)

### 16. Capital Management

The Company's objectives when managing capital are to:

- Deploy capital to provide an appropriate return on investment to its shareholders;
- Maintain financial flexibility in order to preserve the Company's ability to meet financial obligations; and
- Maintain a capital structure that provides financial flexibility to execute on strategic opportunities.

The Company's strategy is formulated to maintain a flexible capital structure consistent with the objectives as stated above and to respond to changes in economic conditions and the risk characteristics of the underlying assets. The Board of Directors does not establish quantitative return on capital criteria for management, but rather promotes year-over-year sustainable profitable growth. The Company is not subject to any externally imposed capital requirements.

The Company's capital structure consists of equity and working capital. In order to maintain or alter the capital structure, the Company may adjust capital spending, obtain credit facilities, raise new debt and issue share capital.