

# InfuSystem Holdings Reports \$10.7 Million of Revenue and \$3.2 Million of Adjusted EBITDA for the Fourth Quarter of 2009

MADISON HEIGHTS, MI--(Marketwire - March 2, 2010) - InfuSystem Holdings, Inc. (OTCBB: INHI) (OTCBB: INHIW) (OTCBB: INHIU), the leading provider of ambulatory infusion pumps and associated clinical services, today announced financial results and provided a business update for the fourth quarter and full year ended December 31, 2009.

Revenue for the fourth quarter ended December 31, 2009 was \$10.7 million, a 17% improvement compared to \$9.1 million for the same period in 2008. For the full year 2009, the Company reported revenue of \$39.0 million, a 10% increase compared to 2008 revenues of \$35.4 million.

Mr. Sean McDevitt, Chief Executive Officer, commented, "InfuSystem continues to build sales momentum with the addition of new oncology clinic customers as demonstrated by our solid financial results. We continue to realize benefits from the refocusing of our sales force and the back-office efficiency tools that we implemented this past summer. With the continued steady growth of our core business, strategic initiatives to broaden our product and service offering and the announcement of the warrant exchange offer, we are more confident than ever in the long-term outlook for the company and industry."

#### Financial Results for the Fourth Quarter 2009

Revenue for the fourth quarter ended December 31, 2009 was \$10.7 million, a 17% improvement compared to \$9.1 million for the same period in 2008. The increase in revenues is primarily due to obtaining business at new customer facilities, timing of documentation collection and related billings, improved operational efficiency tools, as well as increased reimbursement. Operating income for the fourth quarter of 2009 was \$1.4 million versus operating income of \$1.5 million for the same period in 2008. The decrease in operating income was due, primarily, to an increase in the provision for doubtful accounts and pump maintenance costs, partially offset by higher revenues and lower stock-based compensation expense. The increase in the provision for doubtful accounts is directly related to a slight increase in the mix of billings directly to patients, as compared to billings to third-party payors. The net income for the fourth quarter of 2009 was \$966,000, or \$0.05 per diluted share, compared to net income of \$1.3 million or \$0.07 per diluted share, for the same period in 2008.

Adjusted EBITDA for the fourth quarter ended December 31, 2009 was \$3.2 million, compared to \$3.3 million for the same period in 2008. The decrease in adjusted EBITDA for the fourth quarter of 2009 was primarily the result of an increase in the provision for doubtful accounts and pump maintenance costs, partially offset by higher revenues. The Company

defines Adjusted EBITDA as earnings before interest, taxes, depreciation and amortization, and excludes gain (loss) on derivative financial instruments and stock-based compensation, and other non-recurring charges. Adjusted EBITDA is not a measure of performance calculated in accordance with generally accepted accounting principles in the United States ("GAAP"). The Company believes the presentation of Adjusted EBITDA is a relevant and useful measure to assist a reader's ability to understand the Company's operating performance. The Company's management likewise utilizes Adjusted EBITDA as a means to measure its operating performance. Reconciliation from Adjusted EBITDA, a non-GAAP measure, to net income can be found in the appendix.

Financial Results for the Full Year Ended December 31, 2009

Revenue for the full year ended December 31, 2009 was \$39.0 million, a 10% improvement compared to \$35.4 million for the same period in 2008. Operating income for the full year ended December 31, 2009 was \$5.3 million versus operating income of \$4.8 million for the same period in 2008. The increase in operating income for the full year ended December 31, 2009 was a result of an increase in revenue, lower freight costs, partially offset by management transition expenses and provision for doubtful accounts.

The net income for the full year ended December 31, 2009 was \$774,000, or \$0.04 per diluted share, compared to net income of \$10.0 million or \$0.53 per diluted share, for the same period in 2008. The net income for the full year ended December 31, 2009 included a (\$78,000) loss on derivative financial instruments, which was predominantly attributable to the increase in the publicly traded value of the Company's warrants during 2009, compared to a \$9.8 million gain on derivative financial instruments in the comparable period in 2008.

Adjusted EBITDA for the full year ended December 31, 2009 was \$12.9 million, compared to \$12.1 million for the same period in 2008.

Total cash and cash equivalents were \$7.8 million at the year end 2009, compared to \$11.5 million at the end of 2008. As of December 31, 2009, InfuSystem had \$24.1 million of debt outstanding, compared to \$30.7 million at year end 2008.

#### Conference Call

The company will host an investor conference call today at 5:00 p.m. ET to discuss its financial results for the fourth quarter and year end 2009. The investor conference call will be available via live webcast on InfuSystem's website at <a href="www.infusystem.com">www.infusystem.com</a> in the Investors section. To participate by telephone, the dial-in number is (888) 677-8769. The access code is 3740095. Investors are advised to dial into the call at least ten minutes prior to the call to register. A replay of the call can be accessed by dialing (888) 203-1112, confirmation number 3740095. An online archive of the conference call will remain on the Company's website for at least 90 days after the call.

About InfuSystem Holdings, Inc.

InfuSystem is the leading supplier of infusion services to oncologists and other outpatient treatment settings. The Company provides pole mounted and ambulatory pumps, supplies and related clinical, biomedical and billing services to practices and patients, nationwide. The Company's unique suite of services appeals to practices, patients and payors by improving

access to clinically necessary medical equipment, while driving down costs and maximizing clinical outcomes.

### Forward-Looking Statements

Except for the historical information contained herein, the matters discussed in this press release are forward-looking statements that involve risks and uncertainties that could cause actual results to differ materially from those predicted by such forward-looking statements. These risks and uncertainties include general economic conditions, as well as other risks detailed from time to time in InfuSystem's publicly filed documents.

## INFUSYSTEM HOLDINGS, INC. CONSOLIDATED BALANCE SHEETS

(in thousands, except share data)	December 31, 2009		December 31, 2008	
ASSETS Current Assets:				
Cash and cash equivalents Accounts receivable, less allowance for doubtful accounts of \$1,842 and \$1,552 at December 31, 2009 and December 31, 2008, respectively; December 31, 2009 and December 31, 2008 include \$0 and \$72 due	\$	7,750	\$	11,513
from Kimberly-Clark (I-Flow), respectively Inventory Prepaid expenses and other current assets Deferred income taxes		5,517 925 395 125		4,168 391 676
Total Current Assets Property & equipment, net Deferred debt issuance costs, net Goodwill Intangible assets, net Other assets		14,712 13,499 781 56,580 28,911 207		16,748 10,878 1,276 56,580 30,738
Total Assets	\$	114,690	\$	116,220
LIABILITIES AND STOCKHOLDERS' EQUITY Current Liabilities:				
Accounts payable Deferred income taxes Other current liabilities Derivative liabilities	\$	1,306 - 1,573 2,670		1,012 55 939 2,592
Current portion of long-term debt; December 31, 2009 and December 31, 2008 include \$4,928 and \$8,565 payable to Kimberly-Clark (I-Flow), respectively		5,501		8,644
Total Current Liabilities Long-term debt, net of current portion; December 31, 2009 and December 31, 2008 include \$16,757 and \$21,685 payable to		11,050		13,242
Kimberly-Clark (I-Flow), respectively Deferred income taxes Other liabilities		18,640 3,314 221		22,025 880 -
Total Liabilities	\$	33,225	\$	36,147

## INFUSYSTEM HOLDINGS, INC. CONSOLIDATED STATEMENTS OF OPERATIONS

Total Liabilities and Stockholders' Equity \$ 114,690 \$ 116,220

	Three Month December		Year Ended December 31,			
(in thousands, except - per share data)	2009	2008	2009	2008		
Net revenues	10,662	9,092	38,964	35,415		
Operating expenses:  Cost of Revenues Product and supply costs  Cost of Revenues Pump depreciation and	1,753	1,240	6,200	5,422		
disposals Provision for doubtful	1,121	861	4,127	3,769		
accounts Amortization of	1,272	710	4,006	3,187		
intangibles	457	457	1,827	1,827		
Selling and marketing	1,509	1,258	5 <b>,</b> 258	4,659		
General and						
administrative	3 <b>,</b> 190	3,028	12,218	11,765		
Total Operating Expenses	9,302	7,554	33,636	30,629		
Operating income Other income (loss): Gain (loss) on	1,360	1,538	5,328	4,786		
derivatives	1,122	1,150	(78)	9,815		
Interest income		22	4	36		
Interest expense	(831)		(3,503)			
Total other income (loss)		229	(3,577)	6,080		
Income before income taxes Income tax expense	1,651 (685)	1,767 (508)		10,866		
Net income =	966 ===================================	1,259	774 	9,959		

Net income per share:

Basic	0.05	0.07	0.04	0.56
Diluted	0.05	0.07	0.04	0.53
Weighted average shares outstanding:				
Basic	18,697,729	18,476,445	18,609,797	17,940,952
Diluted	18,956,690	18,794,943	18,931,356	18,672,321

## INFUSYSTEM HOLDINGS, INC. CONSOLIDATED STATEMENTS OF CASH FLOWS

(in thousands)	Three Mont December 2009		Year Ended December 31 2009 2008		
OPERATING ACTIVITIES					
Net Income	\$ 966	\$ 1,259	\$ 774	\$ 9,959	
Adjustments to reconcile net income to net cash provided	,	_,,	'	, ,,,,,,	
by operating activities:  (Gain) loss on					
derivative liabilities Provision for doubtful	(1,122)	(1,150)	78	(9 <b>,</b> 815)	
accounts	1,272	710	4.006	3,187	
Depreciation	1,151				
Amortization of	1,101	031	1,122	3,333	
intangible assets	457	457	1,827	1,827	
Amortization of deferred	10 /	10 /	1,02	1,02	
debt issuance costs	113	148	495	642	
Loss on disposal of	110	110	130	0.12	
assets	63	168	342	553	
Stock-based compensation	224			1,550	
Deferred income taxes	1,467		2,254	935	
Changes in assets and	_,		_,		
liabilities, net of effects					
of acquisitions:					
Increase in current					
accounts receivable,					
net of provision	(1,198)	(1,530)	(5,355)	(1,835)	
Decrease (increase) in	( , ,	( , ,	( - ,  ,	( , = = = ,	
other current assets	379	(276)	(253)	560	
(Increase) decrease in		, ,	, ,		
other assets	(189)		(207)		
(Decrease) increase in	, ,		, ,		
accounts payable and					
other liabilities	(931)	27	872	(601)	
NEW CAGA PROMINER DV					
NET CASH PROVIDED BY	2 (52	1 (07	0 700	10 007	
OPERATING ACTIVITIES	2,632	1,627	9,708	10,897	
INVESTING ACTIVITIES					
Capital expenditures	(573)	(782)	(4,612)	(1 <b>,</b> 733)	
Proceeds from sale of					
property		10	1	10	
Payment of deferred					
acquisition costs	_		_	(105)	
Cash received for					
acquisition from					

I-Flow, net of cash acquired	-	784	-	784
NET CASH (USED IN) PROVIDED BY INVESTING ACTIVITIES		12	(4,611)	(1,044)
FINANCING ACTIVITIES  Principal payments on  term loan  Common stock repurchased  to satisfy minimum  statutory withholding	(818)	(818)	(8,565)	(2,044)
on stock-based compensation Principal payments on	(135)	(82)	(135)	(195)
capital lease obligation	(92)	(21)	(160)	(61)
NET CASH USED IN FINANCING ACTIVITIES	(1,045)	(921)	(8,860)	(2,300)
Net change in cash and cash equivalents	1,034	718	(3,763)	7 <b>,</b> 553
Cash and cash equivalents, beginning of period	6 <b>,</b> 716	10,795	11,513	3,960
Cash and cash equivalents,				
end of period	7 <b>,</b> 750	11,513	7,750	11,513

# INFUSYSTEM HOLDINGS, INC. GAAP RECONCILIATION

Reconciliation from Net Income to Adjusted EBITDA:

	Three Months Ended December 31, 2009 2008			Year Ended December 31, 2009 2008			31,	
Net Income	\$	966	\$	1,259	\$	774	\$	9,959
Adjustments:								
Interest expense		831		943		3 <b>,</b> 503		3 <b>,</b> 771
Interest income		_		(22)		(4)		(36)
Income tax expense		685		508		977		907
Depreciation Pumps		1,058		861		3,785		3 <b>,</b> 769
Depreciation Other		93		33		337		166
Amortization		457		457		1,827		1,827
EBITDA	\$	4,090	\$	4,039	\$	11,199	\$	20,363
Adjustments:								
Loss (gain) on derivatives		(1, 122)		(1, 150)		78		(9 <b>,</b> 815)
Stock-based compensation		224		384		753		1,550

Adj. EBITDA \$ 3,192 \$ 3,273 \$ 12,907 \$ 12,098

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