



Plymouth REIT Investor Presentation

June 2024

Plymouth Industrial REIT, Inc. NYSE: PLYM

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This presentation contains forward-looking statements within the meaning of the U.S. federal securities laws. You can identify forward-looking statements by the use of forwardterminology such as "believes," "expects," "may," "will," "will likely result," "would," "should," "seeks," "intends," "plans," "projects," "estimates," "anticipates" "predicts," or "potential" or the negative of these words and phrases or similar words or phrases. You can also identify forward-looking statements, discussions possible or assumed future results of the Company's business, financial condition, liquidity, results of operations, plans and objectives. Statements regarding the following subjects are forward-looking by their nature; the Company's business and investment strategy; its expected operating results; completion of acquisitions; its ability to successfully implement proposed acquisition, lease and management structures; its ability to obtain future financing arrangements; its expected leverage levels; its expected dividend levels; the Company's understanding of its competition; market and industry trends and expectations; and anticipated capital expenditures. Additionally, the following factors could cause actual results to vary from our forward-looking statements: general volatility of the capital markets and the market price of the Company's common or preferred stock; performance of the industrial sector and real estate industries in general; changes in the Company's business or investment strategy; changes in market conditions within the industrial sector and the availability of industrial property acquisitions; the Company's ability to satisfy closing conditions and obtain regulatory, lender and other rulings, approvals and consents in connection with acquisitions; availability, terms and deployment of capital; availability of and the Company's ability to attract and retain qualified personnel; the Company's leverage levels; its capital expenditures; its ability to satisfy the requirements for qualification and taxation as a REIT for federal income tax purposes; changes in the Company's industry and the market in which it operates, interest rates or the general U.S. or international economy; and the degree and nature of the Company's competition.

The forward-looking statements contained in this presentation reflect the Company's beliefs, assumptions and expectations of its future performance, taking into account all information currently available to the Company. These beliefs, assumptions and expectations are subject to risks and uncertainties and can change as a result of many possible events or factors, not all of which are known to the Company. If a change occurs, the Company's business, prospects, financial condition, liquidity and results of operations may vary materially from those expressed in its forward-looking statements. You should carefully consider all risks before you make an investment decision with respect to the Company's common and preferred stock. The Company disclaims any obligation to publicly update or revise any forward-looking statements to reflect changes in underlying assumptions or factors, new information, future events or other changes.

Notice Regarding Non-GAAP Financial Measures

This presentation contains certain non-GAAP financial measures, including funds from operations ("FFO"), Core funds from operations ("Core FFO"), adjusted funds from operations ("AFFO"), net operating income ("NOI") and earnings before interest, taxes and depreciation ("EBITDA"). For definitions of each of these measures and reconciliations to the closest GAAP measure please see the Company's Annual Report on Form 10-K for the year ended December 31, 2023. The Company's calculations of these measures may not be exactly the same as other companies who report similar measures. As a result, the Company's measures may not be comparable to those of other companies. The Company believes these measures are helpful supplemental measures, but should be read in conjunction with our financial statements presented in accordance with GAAP.

High-Quality Portfolio in Attractive Markets

Portfolio Snapshot

Number of Properties	156
Number of Buildings	211
Square Footage	34,025,101
Portfolio Occupancy	96.9%
Same-Store Occupancy	98.3%
WA Lease Term Remaining (yrs.) ¹	3.2
Multi-Tenant as % of ABR	54.3%
Single Tenant as % of ABR	45.7%
WA Annual Rent Escalators	~3.0%
Triple Net Leases as % of ABR	80.5%
Net Debt to Annualized Adjusted EBITDA	6.7x

Note: As of March 31, 2024

1. The average contractual lease term remaining as of the close of the reporting period (in years) weighted by square footage.



Investment Highlights

Heritage as Real Estate Operators Contributes to Execution of Growth Strategy

- Strong property-level asset management and leasing, combined with accretive acquisitions with lease-up opportunities, enhances growth in targeted markets
- "Ground-up" operational expertise enables the team to uncover property-level issues/opportunities that non-operators may miss or overlook

The "Golden" Era of U.S. Industrial Leading to Historic Opportunity

- Markets within the Golden Triangle are greatly benefiting from continued infrastructure investment
- A tale of two markets is emerging throughout Tier I & Tier II as smaller building vacancy rates remain at historic lows and rent growth remains constant & steady
- Development since 2010 has left limited new space options in the 20K – 150K SF building segment
- Significant drops in new groundbreakings in Q4 2022 suggest limited options for new space beginning at the end of 2024



Disciplined Capital Allocation Driving Portfolio and Leverage **Improvement**

- Proven record of acquiring properties at lower price/SF provides compelling returns and ability to offer competitive lease rates while achieving mark-to-market of 18% to 20%
- Balance sheet is the strongest it's been in PLYM's history with 7 straight quarters of net debt to Adjusted EBITDA reduction to 6.5X to end 2023. A transitory uptick in Q1 2024 to 6.7x reflects operating expense seasonality, timing of recoveries, and sequential decline in occupancy in Q1

Our Heritage as Real Estate Operators

Full service, vertically integrated, self-administered and self-managed

Plymouth team is well-recognized for its decades-long experience in extensive, operational approach to real estate asset management and investment



Intensive, detailed approach to underwriting acquisitions enables thorough understanding of each asset and affords us the ability to unlock value



Hands-on asset management strategy enhances tenant experiences and drives property values over the long term



"Boots-on-the-ground" strategy through our team members in Boston and regional offices in Atlanta, Columbus, Jacksonville and Memphis gives us a competitive advantage in our markets and exemplifies Plymouth's ability to proactively respond to tenant/property needs



Focused on the acquisition, development, ownership and management of efficient, utilitarian single and multi-tenant industrial properties



Core Growth, Stable Occupancy & Strong Leasing

Q1 2024 Recap

Portfolio Performance

- Ending occupancy of 96.9%
- Same store occupancy of 98.3%
- Collected 99% of rent

Investment

52,920 square feet currently under development in Jacksonville, FL for total investment of \$7.3 million (54% has been funded)

Developable Land

- 110 acres of land owned in key markets identified for potential development
- The developable gross leasable area is estimated to be 1.7 million square feet as of March 31, 2024

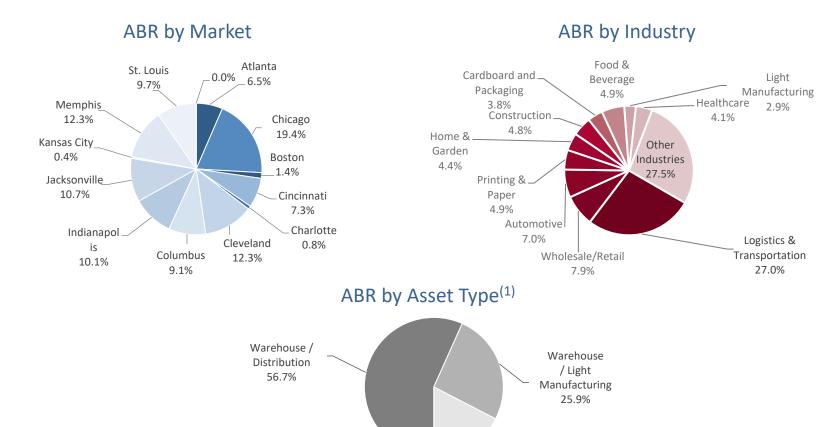


1. As of March 31, 2024

Substantial Portfolio Diversification

Plymouth's portfolio is diversified by tenant, geography, asset type and industry





Note: All data as of March 31, 2024. "Annualized Base Rent" is the monthly base cash rent for the applicable property or properties as of March 31, 2024, multiplied by 12.

1. Small bay industrial is inclusive of flex space totaling 606,799 leased square feet and annualized base rent of \$6,988,186. Small bay industrial is multipurpose space; flex space includes office space that accounts for greater than 50% of the total rentable area.

Small Bay Industrial 17.4%

Investment Activity

Plymouth has completed transformational acquisitions at well below replacement cost and delivered on a development program supported by strategic capital management, providing growth and increased scale

Total Acquisition and Replacement Cost by Market (\$ in Thousands)

Market	State	# of Buildings	Rentable Square Feet	Total Acquisition Cost ¹		Replacement Cost ²	
Atlanta	GA	13	2,086,835	\$	111,988	\$	154,583
Chicago	IL, IN, WI	40	6,624,335		279,750		710,499
Boston	ME	2	268,713		19,023		40,729
Charlotte	NC	1	155,220		20,400		20,821
Cincinnati	OH, KY	12	2,710,964		106,705		190,851
Cleveland	ОН	19	3,979,209		201,550		362,436
Columbus	ОН	15	3,757,614		157,624		293,943
Indianapolis	IN	17	4,085,169		149,251		356,416
Jacksonville	FL, GA	28	2,132,396		159,621		219,679
Kansas City	MO	1	221,911		8,600		20,451
Memphis	MS, TN	49	4,783,046		185,407		349,852
St. Louis	IL, MO	14	3,219,689		213,787		325,818
Total	12	211	34,025,101	\$	1,613,706	\$	3,046,078



¹ Represents total direct consideration paid prior to the allocations per U.S. GAAP and the allocated costs in accordance to GAAP of development properties placed in-service.

² Replacement cost is based on the Marshall & Swift valuation methodology for the determination of building costs. Replacement cost includes land reflected at the allocated cost in accordance with GAAP.

Value Creation

AS OF MARCH 31, 2024

The total investment in completed developments is approximately \$61.1 million. The proforma stabilized cash NOI yields on development projects under construction and completed range between 7.0% - 9.0%.

Plymouth is partnering with the Green Building Initiative to align our environmental objectives with the execution of all new development and portfolio enhancement activities. Thus far, Plymouth has achieved a Three Green Globe certification on our Cincinnati development and a Two Green Globe certification on our completed developments in Boston, Jacksonville (2) and Atlanta (2) 1.

Under Construction ²	# of Buildings	Total Rentable Square Feet (RSF)	% Leased	tment illions)	% Funded	Estimated Completion
Jacksonville - <i>Liberty</i> II	1	52,920	100%	\$ 4.0	54%	Q4 2024
Total	1	52,920		\$ 4.0		

Completed ³	# of Buildings	Total Rentable Square Feet (RSF)	% Leased	Investi (\$ in mi		% Funded	Completed
Boston - Milliken Road	1	68,088	100%	\$	9.3	100%	Q4 2022
Atlanta - New Calhoun I	1	236,600	100%	\$	13.8	100%	Q1 2023
Cincinnati - Fisher Park I	1	154,692	66%	\$	14.0	100%	Q1 2023
Atlanta - New Calhoun II	1	180,000	100%	\$	12.1	100%	Q3 2023
Jacksonville – Salisbury	1	40,572	100%	\$	6.2	100%	Q3 2023
Jacksonville – <i>Liberty I</i>	1	39,750	100%	\$	5.7	100%	Q4 2023
Total	6	719,702	93%	\$	61.1	100%	

¹ The Company is a member organization of the Green Building Initiative (GBI), a nonprofit organization and American National Standards Institute (ANSI) Accredited Standards Developer dedicated to reducing climate impacts by improving the built environment. Founded in 2004, the organization is the global provider of the Green Globes and federal Guiding Principles Compliance certification and assessment programs.

² Under construction represents projects for which vertical construction has commenced. Refer to the Developable Land section of the Net Asset Components on page 17 of our Q1 2024 Supplemental Information for additional details on the Company's development activities.

³ Completed buildings are included within portfolio occupancy and square footage metrics as of March 31, 2024.

CHICAGO: Disposition / Value Realized

Transaction Summary:

Sold a 306,552-square-foot industrial building at 6510 West 73rd Street in southwest of Chicago to an owner/user.

Net proceeds after the payoff of a \$6.7 million mortgage, return of lender escrow reserves, and other adjustments were \$14.0 million.

The disposition yielded a 4.9% cap rate on in-place NOI and an IRR of 31.1% over a six-year hold period.



Location	Chicago
Disposition Date	September-2023
# of Buildings	1
Purchase Price ¹	\$10,276
Square Footage	306,552
Occupancy	66.9%
WA Lease Term Remaining	0.8 Years
Disposition Yield	4.9%
Purchase Price/SF ¹	\$33.52
Replacement Cost/SF ²	\$111.18
Multi-Tenant %	0%
Single-Tenant %	100%

- 1. Represents total direct consideration paid rather than GAAP cost basis.
- 2. Replacement cost is based on the Marshall & Swift valuation methodology for the determination of building costs. Replacement cost includes land reflected at the allocated cost in accordance with GAAP.

INDIANAPOLIS: Lease-up / Building Refurbishment

Transaction Summary:

Expanded existing tenant in the building by an additional 42,910 square feet and extended term for 15 years at a rental rate increase of 18% over expiring rents.

Expanded other existing tenant by an additional 147,310 square feet for four years without any downtime.

The property was acquired at a going-in yield of 6.9%. Stabilized yield is now 8.0% with annual lease escalations averaging 3.75%.



Location	Indianapolis
Stabilization Date	November-2023
# of Buildings	1
Purchase Price ¹	\$23,100
Square Footage	294,730
Occupancy	100%
WA Lease Term Remaining	7.2 Years
Stabilized Yield	8.0%
Purchase Price/SF ¹	\$78.38
Replacement Cost/SF ²	\$61.57
Multi-Tenant %	100%
Single-Tenant %	0%

- 1. Represents total direct consideration paid rather than GAAP cost basis.
- 2. Replacement cost is based on the Marshall & Swift valuation methodology for the determination of building costs. Replacement cost includes land reflected at the allocated cost in accordance with GAAP.

JACKSONVILLE: New Industrial Development

Transaction Summary:

Delivered two buildings in 2023 totaling 80,322 square feet, both of which are fully leased.

Commenced construction on a third, 100% pre-leased building at Liberty Business Park which will comprise 52,920 square feet. The anticipated delivery is Q4 2024.

Marketing an additional fully designed and permit-ready site at Liberty Business Park that can provide 41,958 square feet.



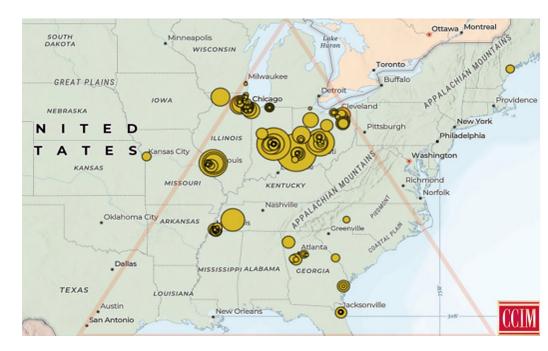
Location	Jacksonville
Delivery	Q3 '2023 & Q4 '2023
# of Buildings	2
Investment	\$11,854
Square Footage	80,322
Occupancy	100.0%
WA Lease Term Remaining	5.8 years
Projected Stabilized Yield ¹	7-9%
Investment/SF ²	\$147.58
Replacement Cost/SF ³	\$157.38
Multi-Tenant %	0%
Single-Tenant %	100%

- 1. Consistent with stated proforma stabilized cash NOI yields on the entire development program.
- 2. Represents total direct investment rather than GAAP cost basis.
- 3. Replacement cost is based on the Marshall & Swift valuation methodology for the determination of building costs. Replacement cost includes land reflected at the allocated cost in accordance with GAAP.

Nearly All of Plymouth's Portfolio Resides inside The Golden Triangle

The region is named "The Golden Triangle" as it:

- Within a day's drive-time to 70% of the U.S. population
- Includes more than half the U.S GDP within its boundaries.
- Contains more ports than any other region in the country
- Encompasses five of the seven Class I railroads
- 90% of households live within a five-hour truck drive of primary intermodal facilities and inland rail ports
- Over the last five years, the population growth for markets within the GT has averaged 4.9%



Plymouth owns 33.5 million square feet within the Golden Triangle, and has regional offices located in Atlanta, Columbus, Memphis and Jacksonville.

Shifting Port volume favors Tier II markets

Twenty-equivalent unit (TEU) import and export volume has shifted in favor of Atlantic ports over the past several years

Manufacturing favors Tier II markets

Tier II markets provide occupiers with a denser base of manufacturing workers and less competitive labor environment

Construction starts taper off

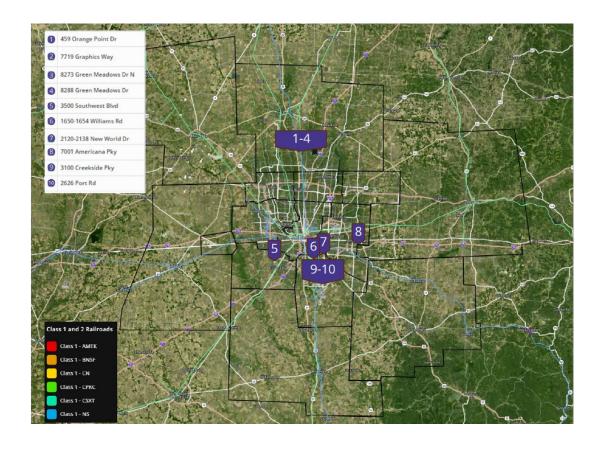
A significant drop in construction starts, particularly in Tier II markets, will lead to less deliveries over the next 18-14 months

COL and labor favor Tier II markets

Tier II markets have lower cost of living (COL) compared to Tier I markets along with cheaper industrial labor

Source: CCIM Institute (https://www.ccim.com/newscenter/commercial-real-estate-insights-report/last-mile-logistics--commercial-real-estate-s-growth-engine/)

Market Spotlight - Columbus



Columbus Assets are Well Located to Logistics Infrastructure

- 2626 Port Road practically overlooks the Rickenbacker Airport.
- 3100 Creekside Parkway in Lockbourne also benefits from close proximity to Rickenbacker as it is 3.2 miles north of the airport.
- New World Drive and Williams Road are less than 10 miles from Norfolk Southern Rickenbacker Intermodal.
- 7001 Americana Parkway is the closest building in the portfolio to the technology and data center developments on the northeast side of the market.
- 3500 Southwest Boulevard in Grove City is next door to Walmart's Regional DC and two doors down from FedEx Ground. This building is also the closest to CSX Intermodal and UPS Hub at I-70 & I-270.
- The Lewis Center assets on the north side of the market benefit from proximity to affluent housing clusters and major corporate employment hubs and retail.
- The other five assets in the Columbus market are located. approximately one-hour from Columbus.



Reshoring and Onshoring are Positive Catalysts for PLYM

Ongoing reshoring could increase the U.S. manufacturing base by 6% to 13% over 10 years and is encouraging nearshoring of manufacturing to Mexico and Canada

- Investment in new manufacturing facilities has been concentrated in the **Midwest and Southeast**
- Six of the top 10 states with a notable increase in manufacturing construction are located with the Golden Triangle
- Most new construction is expected to be in **secondary or tertiary market** locations that can offer adequate supplies of affordable energy and skilled labor
- Although most new manufacturing construction will be build-to-suit or ownerbuilt, demand for speculative manufacturing space will also exist, as will demand for logistics real estate and other types of commercial space in the communities around new plants
- Port activity is accelerating with Mexico's two largest ports offering North American supply chains ever more options
- Supply chain strategies begun in 2016 are now well into their execution, largely benefiting U.S. Eastern Ports and increasingly Mexico's **Western Ports**

Sources: NAIOP Research Foundation, Newmark; AVANT by Avison Young; CoStar

Tier II Markets Offer Sizable Advantages

The Golden Triangle region has become the crème of the crop for logistics infrastructure

- Diversifying ports of entry shift demand while shifting port volume favors Tier II markets
- The strongest e-commerce, parcel delivery, logistics, and retail firms continue to expand throughout the region (Source: CCIM Institute)
- Over 80% of EV & Battery production facility locations are found within Golden Triangle states

Workforce availability and labor costs are predominant factors for companies occupying industrial space

- Tier II markets enjoy higher affordability and lower average labor costs than Tier 1 markets. Occupiers are increasingly willing to pay more for rent if it exposes them to cheaper pools of labor
- Tier II markets have over 28% more employees per business than in Tier 1
- Population in Tier II markets expected to increase 2.7% over the next five years compared with a 0.5% increase in Tier I

Leasing activity and rent growth are increasingly favoring Tier II markets

- Tier II markets saw a larger amount of leasing activity as a percentage of inventory compared to Tier I in 2021, 2022 and 1H 2023
- Rental growth in Tier II markets has performed with more stability; rental growth in Tier 1 markets has been sporadic with a significant decline taking place in 2023
- Tier II 20K-150K SF building vacancy is 250 bps below the national average

Source: AVANT by Avison Young; CoStar

Tier 1: Inland Empire, Los Angeles, Northern New Jersey, Seattle-Bellevue

Tier II: Cincinnati, Cleveland, Columbus, Indianapolis, Jacksonville, Kansas City, Memphis, St. Louis



Supply of PLYM-Type Properties is Diminishing

Since 2001, proportion of overall industrial space in 20K – 150K square feet in Tier I and Tier II has declined 23% while inventory of 500K+ square feet has increased 198% since 2001

- This limiting supply has pushed up rental rates for tenants in the 20k 150K SF size range
- 72% of Plymouth's ABR is concentrated in leases under 250K square feet
- Plymouth's average sized tenant is ~65,000 square feet

Industrial inventory growth has been focused on big box space

- The inventory of 20K 150K square foot size has grown by only 6% since 2010 in Tier II markets compared with 83% inventory growth for 500K+ square foot space in Tier II markets
- 61% of all new construction since 2010 in Tier II markets has been 500K+ square foot space
- Of the nearly 550M square feet of new buildings delivered since 2018, only 13% falls within the 20K - 150K range; occupiers of this size have very limited new options throughout Tier I and Tier II markets
- Constructions starts in Tier I and Tier II have declined precipitously in 1H 2023 with Tier II construction starts declining 72% from 1H 2022; if net absorption remains positive, potential undersupply is possible



New construction of higher clear height buildings yields fewer competing spaces to PLYM

- Over 90% of all new construction in Tier I & Tier II markets has been 32'+ clear (new standard for Class A); prior to the Global Financial Crisis, 28' clear buildings were predominant feature in Tier I markets
- Since 2018, over 70% of all new construction has been 36'+ clear buildings in Tier I and Tier II markets; however, small to mid-size occupiers in these markets do not fully utilize the higher clear heights

Source: AVANT by Avison Young; CoStar

Tier 1: Inland Empire, Los Angeles, Northern New Jersey, Seattle-Bellevue

Tier II: Cincinnati, Cleveland, Columbus, Indianapolis, Jacksonville, Kansas City, Memphis, St. Louis

Class A Vacancy is 3X that of Class B in PLYM Markets

The U.S. industrial sector increase in vacancy is predominantly due to speculative Class A big-box development, while all PLYM's markets recorded positive absorption in 2023

- Cushman & Wakefield estimates ~600 million SF was delivered in 2023 nationwide with 84% speculative and one quarter of that space preleased before construction
- New supply is expected to start subsiding in 2024 with volume of space under construction below the 500 million SF level for the first time since mid-2021

Overall Industrial Vacancy in Plymouth Industrial REIT Markets

			2023 Q4 - Vacancy Rates		2023 Q4
Market	Square Feet Owned	% of Portfolio	Non-Class A	Class A	Asking Rent
Chicago	6,624,335	19.4%	3.5%	7.8%	\$8.50
Memphis	4,783,046	14.0%	4.7%	9.6%	\$4.10
Indianapolis	4,085,169	12.0%	5.8%	14.0%	\$6.57
Cleveland	3,979,209	11.7%	2.9%	14.5%	\$5.47
Columbus	3,757,614	11.0%	3.1%	13.4%	\$6.18
St. Louis	3,219,689	9.5%	3.5%	9.6%	\$6.32
Cincinnati	2,710,964	8.0%	3.6%	10.6%	\$5.65
Atlanta	2,086,835	6.1%	3.8%	10.4%	\$8.29
Jacksonville	2,132,396	6.3%	3.1%	2.2%	\$8.39
Boston	268,713	0.8%	4.2%	8.9%	\$11.72
Kansas City	221,911	0.7%	2.6%	11.4%	\$5.96
Charlotte	155,220	0.5%	2.3%	6.7%	\$8.72
All Plymouth Marke	ets - Weighted Avg.		3.8%	10.4%	\$6.59
Top 5 Markets – We	eighted Avg		4.0%	11.3%	\$6.36

Source: CBRE EA (February 2024); Cushman & Wakefield US. National Industrial Q4 2023 Heartbeat Report.

PLYM Market Rent Growth to Outpace National Average

National asking rents are projected to increase in 2024 with the overall growth rate decelerating, a modest increase in vacancy rates and normalizing lease totals

- Asking rents in PLYM markets increased 5.0% in 2023 and forecasted to grow 4.5% in 2024
- PLYM markets are projected to be higher than the CBRE national 5-year average at 4.9% vs. 3.5%
- Charlotte, Atlanta & Jacksonville are above 5% with all other markets close to 4% or slightly above

Projected Rent Growth in Plymouth Industrial REIT Markets

						М	arket Re	nt Grow	th		
	Square		2023	3 Q4							Average
Market	Feet Owned	% of Portfolio	Vacancy Rate	Asking Rent	2023	2024	2025	2026	2027	2028	Annual Growth
Chicago	6,624,335	19.4%	5.0%	\$6.63	5.9%	3.9%	4.4%	4.6%	4.9%	5.2%	4.6%
Memphis	4,783,046	14.0%	6.0%	\$3.94	4.8%	4.6%	5.3%	5.5%	5.9%	5.4%	5.3%
Indianapolis	4,085,169	12.0%	6.4%	\$5.75	5.3%	4.7%	5.1%	5.2%	5.9%	5.7%	5.3%
Cleveland	3,979,209	11.7%	5.6%	\$5.15	3.6%	3.5%	3.6%	3.8%	4.0%	4.0%	3.8%
Columbus	3,757,614	11.0%	8.7%	\$4.92	4.5%	3.9%	3.9%	4.7%	4.9%	5.3%	4.5%
St. Louis	3,219,689	9.5%	7.2%	\$5.32	3.9%	4.1%	4.0%	4.5%	4.7%	4.8%	4.4%
Cincinnati	2,710,964	8.0%	9.1%	\$4.71	4.9%	3.8%	4.1%	4.3%	4.5%	4.7%	4.3%
Atlanta	2,086,835	6.1%	6.8%	\$5.64	5.6%	5.5%	5.4%	5.7%	5.7%	5.8%	5.6%
Jacksonville	2,132,396	6.3%	4.4%	\$5.53	4.7%	5.2%	5.3%	5.2%	5.6%	5.6%	5.4%
Boston	268,713	0.8%	4.2%	\$9.59	5.4%	4.5%	4.8%	5.0%	5.4%	5.9%	5.1%
Kansas City	221,911	0.7%	4.3%	\$4.60	6.2%	4.1%	4.0%	4.2%	4.4%	4.6%	4.3%
Charlotte	155,220	0.5%	6.0%	\$6.20	4.2%	5.5%	4.6%	5.1%	5.3%	5.4%	5.2%
All Plymouth Ma	rkets - Weighte	ed Avg.	6.0%	\$6.00	5.0%	4.5%	4.6%	4.8%	5.1%	5.3%	4.9%
Top 5 Markets -	Weighted Avg.		6.3%	\$5.43	4.9%	4.1%	4.4%	4.7%	5.1%	5.1%	4.7%

Source: Moody's Analytics - CRE (February 2024)

Lack of Availability Drives Superior Rental Growth

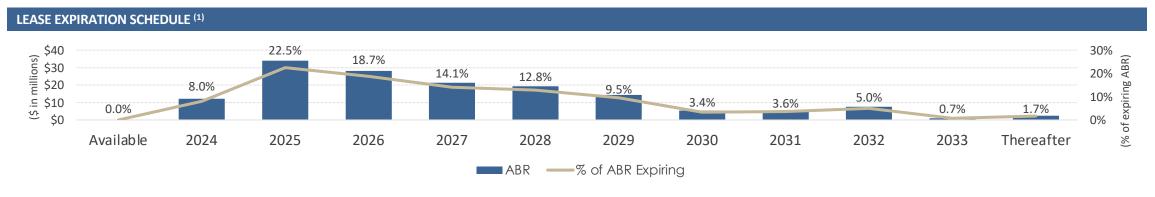
Near-term expirations present mark-to-market leasing and significant internal growth opportunities

ORGANIC GROWTH

Plymouth's focus on select Tier I and Tier II markets allows for substantial rent growth opportunities

- During Q1 2024, new and renewal leases signed were 17.1% higher than expiring rental rates on a cash basis
- Through April 29, 2024, new and renewal leases signed for 2024 were 16.5% higher than expiring rental rates on a cash basis (over 58% of 2024). leases originally schedule to mature in 2024 have been addressed)

The mark-to-market for the entire portfolio is expected to be in the 18% to 20% range on a cash basis



	Available	2024	2025	2026	2027	2028	Thereafter
Total SF (in millions)	1.1	2.6	7.8	5.9	4.5	4.2	8.0
% of Total SF	3.1%	7.8%	22.8%	17.4%	13.2%	12.2%	23.5%

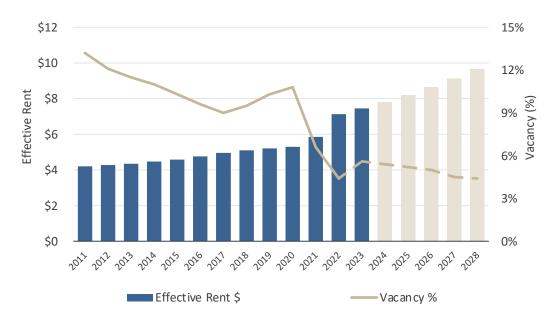
1. As of March 31, 2024, "Annualized Base Rent" is the monthly base cash rent for the applicable property or properties as of March 31, 2024, multiplied by 12.

Industrial Sector Dynamics Remain Strong

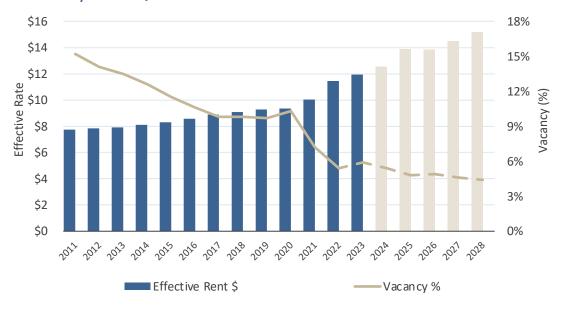
The U.S. industrial sector is experiencing rising rental rates and declining vacancy rates due primarily to the following long-term factors:

- Limited new construction and growing demand
- Positive economic tailwinds: trade growth, inventory rebuilding and increased industrial output
- Growth of e-commerce (transfer of retail tenants to warehouses)
- Resurgence in domestic manufacturing

U.S. Warehouse/Distribution Q4-23 Trend Futures



U.S. Flex/R&D Q4-23 Trend Futures



Source: Reis, Inc.

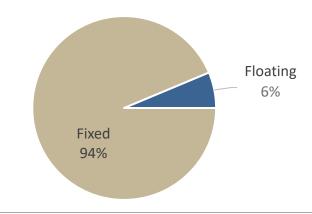
Capital Structure

Plymouth has access to multiple sources of capital and has continued to enhance its balance sheet and improve liquidity

Capital Markets Highlights

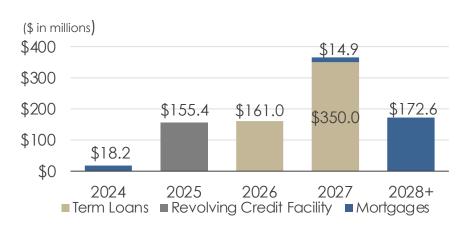
- Net debt to Adjusted EBITDA declined 7 quarters in a row to 6.5X at year end 2023ahead of the 2023 target of 7X
- The only floating rate debt is \$55.4M of the credit facility which is expected to be used to fund the development program
- During 2023 issued 2.2M shares under the ATM for ~\$49.5M in net proceeds
- In September 2023, completed the redemption of all Series A Preferred Stock
- In 2023, completed the disposition of two properties for \$30.2M in net proceeds
- In March 2024, fixed the 1-month SOFR base rate on \$100M on the credit facility to 4.75%
- Net debt to Adjusted EBITDA was 6.7X 3/31/24 due to transitory uptick but no incremental borrowing incurred.

Fixed / Floating Debt (As of 3/31/2024)1



Debt Maturity Schedule

(As of 3/31/2024)



W.A. Interest Rate						
4.14%	6.51% ¹	3.41% ¹	3.59% ¹	3.70%		

^{1.} Adjusted for interest rate swaps on \$450M in term loans and \$100M on the credit facility.

Proven Management Team

Highly experienced management team with extensive commercial real estate and investment backgrounds

Jeff Witherell Chairman, CEO & Co-Founder	 Over 30 years of experience in real estate investment, development and banking activities with \$1.5 billion in total syndication, loan acquisition and real estate development experience Former senior executive at Franklin Street Properties (NYSE: FSP), GAP LP, and Devonshire Development
Jim Connolly EVP – Asset Management	 Over 35 years of experience in real estate asset management with a significant background in property level and portfolio wide operations Held senior real estate asset management and real estate finance roles at Nortel Corporation, Bay Networks, and Raytheon
Anthony Saladino EVP & CFO	 Over 25 years of real estate accounting, finance, and public company experience Former CAO of AFIN and NYC REIT, VP Finance of The Ryland Group, CFO of The High Companies Real Estate Group, and focus on publicly traded REITs at EY
Lyndon Blakesley SVP & CAO	 Over 15 years of experience in real estate accounting, financial planning and analysis and REIT compliance Formerly with Iron Mountain and Ernst & Young LLP, focusing on public and private REITs
Anne Hayward SVP & General Counsel	 Over 30 years of experience in the practice of law, specializing in project finance, securities, and real estate transactional matters Served in similar roles for Shane & Associates, Atlantic Exchange Company, Holland & Knight, and BankBoston
Ben Coues SVP & Head of Acquisitions	 Over 30 years of commercial real estate experience across several disciplines including acquisitions, dispositions, portfolio management and valuation Former Chief Operating Officer/Principal and other acquisition roles at High Street Logistic Properties
Dan Heffernan SVP, Asset Management	 Over 25 years of experience progressive experience across all facets of real estate asset management Served in asset management and accounting roles at Cabot Properties, BlackRock, General Investment & Development and Cabot Industrial Trust
Scott Robinson SVP, Corporate Development	 Over 25 years of experience across a broad spectrum of real estate and finance related disciplines Held investment banking roles at Oberon Securities and Citigroup and roles at S&P, Macquarie Capital and BRT Realty Trust. Served on boards of MNR and DRTT

Strong Board and Corporate Governance

Extensive real estate, logistics, Wall Street and public company expertise

• Former board member of Government Properties Trust (NYSE: GPT) and lead director of Phillip **Boston Capital REIT** Cottone • Currently mediator and arbitrator for FINRA, the American Arbitration Association, and the Counselors of Real Estate Richard • Founder and Principal of Ironsides Associates, LLC • Founder, Executive VP and Principal of Boston Capital **DeAgazio** • Former SVP and CFO of Boston Properties (NYSE: BXP) **David Gaw** • Former SVP, CFO and Treasurer of Heritage Property Investment Trust (NYSE: HTG) • Former Managing Director of Stifel as a sell-side analyst covering 40 publicly traded REITs John Guinee • Former EVP and CIO of Duke Realty (NYSE: DRE) and Charles E. Smith Residential Realty Founder and CEO of Global Gateway Logistics **Caitlin Murphy** • Former Director of Business Development for Axis Worldwide Supply Chain & Logistics Co-Founder and former President, CIO of Plymouth Industrial REIT **Pen White** • Former senior executive at Franklin Street Properties (NYSE: FSP), Scanlan Kemper Bard, Coldwell Banker Commercial, and Spaulding & Slye

Shareholder friendly corporate governance

- ✓ Annual elections of all board members
- ✓ Regular executive sessions of independent directors
- ✓ Majority of directors are independent
- ✓ Lead independent director
- ✓ Stockholder ability to amend bylaws
- ✓ Opted out of Maryland anti-takeover provisions
- ✓ Insiders do not control enough votes to veto a merger
- ✓ No conflicts of interest with regards to outside business deals with management
- ✓ Code of business conduct and ethics for employees and directors



Atlanta | Boston | Columbus | Jacksonville | Memphis