

February 27, 2020



# Adaptimmune Reports Fourth Quarter / Full Year 2019 Financial Results and Business Update

- Compelling data in synovial sarcoma in the Phase 1 trial, and continued momentum in the Phase 2 SPEARHEAD-1 trial with goal to launch ADP-A2M4 for sarcoma in 2022 -
- Encouraging demonstration of the potential of SPEAR T-cell platform in four new solid tumor indications -
- Co-development and co-commercialization agreement with Astellas to develop stem-cell derived 'off-the-shelf' CAR-T and TCR T-cell therapies -

PHILADELPHIA and OXFORDSHIRE, United Kingdom, Feb. 27, 2020 (GLOBE NEWSWIRE) -- Adaptimmune Therapeutics plc (Nasdaq:ADAP), a leader in cell therapy to treat cancer, today reported financial results for the fourth quarter and year ended December 31, 2019, and provided a business update.

"The last 12 months have been transformative. We reported responses in five different solid tumors, confirming that our SPEAR T-cell platform can treat a wide range of cancers. We also validated the potential of our allogeneic platform by demonstrating that we can generate functional T-cells from stem cells, and by signing our first major strategic deal in five years with Astellas," said Adrian Rawcliffe, Adaptimmune's Chief Executive Officer. "With our passionate and skilled teams, and our world class capabilities, we are developing our cell therapy pipeline for a range of tumor indications, aiming to launch our first product in 2022 for people with sarcoma."

## **Responses in five solid tumor indications demonstrate SPEAR T-cell potential to treat cancer**

Based on compelling response data in synovial sarcoma from the Phase 1 trial announced in May of last year, and updated at ESMO and CTOS, the Phase 2 SPEARHEAD-1 trial was initiated with ADP-A2M4 in synovial sarcoma and myxoid/ round cell liposarcoma (MRCLS). The product was granted Orphan Drug Designation, for the treatment of soft tissue sarcomas, and Regenerative Medicine Advanced Therapy designation, for synovial sarcoma, by the US FDA. The Company aims to launch ADP-A2M4 for sarcoma in 2022.

In January of this year, partial responses in liver, melanoma, gastro-esophageal junction, and head and neck cancers were reported. These early data in multiple indications demonstrate the potential of Adaptimmune's SPEAR T-cell platform across multiple targets and a range of solid tumors. Further updated data will be presented at upcoming medical / scientific meetings.

## **Partnerships to develop next-generation and off-the-shelf cell therapies**

In January of this year, a co-development and co-commercialization agreement with

Astellas, through its wholly owned subsidiary Universal Cells, Inc., was announced for stem-cell derived allogeneic CAR-T and TCR T-cell therapies. The Company has received an upfront payment of \$50 million under the agreement and is entitled to receive research funding of up to \$7.5 million per year.

This agreement covers the co-development and co-commercialization of up to three T-cell therapies and leverages Astellas' Universal Donor Cell Platform and Adaptimmune's stem-cell derived allogeneic T-cell platform. This new collaboration may encompass both CAR-T and TCR T-cell approaches, including Adaptimmune's novel HLA-independent TCR ("HiT") platform.

In 2019, Adaptimmune announced agreements with Alpine Immune Sciences and Noile-Immune to develop further next-generation products.

### **Leadership, manufacturing and financial updates strengthen fully integrated cell therapy company position**

Adrian Rawcliffe assumed the role of Chief Executive Officer effective September 1, 2019 and John Lunger became Chief Patient Supply Officer effective August 1, 2019. In January 2020, a series of changes to the R&D leadership were announced, including the appointment of Elliot Norry as Chief Medical Officer. These leadership changes strengthen the scientific and clinical organization from early to late stage and accelerate the application of translational science learnings to therapeutic candidates and trials, as Adaptimmune becomes a late-stage cell therapy company aiming to launch a commercial product in 2022.

Adaptimmune's in-house cell manufacturing facility located at the Navy Yard in Philadelphia, PA, is achieving a 25-day processing time for production of SPEAR T-cells. 95% of patient batches manufactured in 2019 met manufacturing criteria set for those batches. The Navy Yard facility was approved as a manufacturing source for a number of the Company's clinical trials in Europe. The Company also produced its first GMP batch of lentiviral vector using an in-house, proprietary suspension process at its dedicated manufacturing space within the Cell and Gene Therapy Catapult Manufacturing Centre at Stevenage, UK.

Finally, on January 24, 2020, the Company closed an underwritten public offering of 21,000,000 American Depositary Shares (ADSs) which, together with the full exercise by the underwriters on February 7, 2020 of their option to purchase an additional 3,150,000 ADSs, generated net proceeds of approximately \$89.8 million. Following the agreement with Astellas and the public offering of ADSs described above, the Company is funded into 2H 2021.

### **Planned 2020 milestones**

#### ***First Half of 2020***

- Full summary of the ADP-A2M4 Phase 1 trial at a medical conference
- Safety update on Cohorts 1 and 2 of the ADP-A2AFP Phase 1 trial at a medical conference
- Update on Cohort 3 of the ADP-A2AFP Phase 1 trial at a medical conference
- Initiation of PD1 / PDL1 inhibitor combination trial with ADP-A2M4 in head & neck cancer
- Data update from allogeneic program at a scientific meeting

## **Second Half of 2020**

- 12-month durability data from patients with synovial sarcoma from the ADP-A2M4 Phase 1 trial at a medical conference
- Updates on dose escalation cohorts from the SURPASS trial at medical conferences
- Update on the ADP-A2M4 Phase 1 radiation sub-study at a medical conference
- Update on the ADP-A2AFP expansion cohort at a medical conference

## **Financial Results for the fourth quarter and year ended December 31, 2019**

- **Cash / liquidity position:** As of December 31, 2019, Adaptimmune had cash and cash equivalents of \$50.4 million and Total Liquidity<sup>1</sup> of \$89.5 million.
- **Revenue:** Revenue for the fourth quarter and year ended December 31, 2019 were \$0.7 million and \$1.1 million compared to \$1.5 million and \$59.5 million for the same periods of 2018. The revenue recognized for the year ended December 31, 2019 is due to development work on the third target program under the GSK Collaboration and License Agreement. Revenue for the year ended December 31, 2018 included \$39.1 million of license revenue and \$20.4 million of development revenue due to the performance under the NY-ESO transition program and the PRAME development plan, which were completed in 2018.
- **Research and development (“R&D”) expenses:** R&D expenses for the fourth quarter and year ended December 31, 2019 were \$20.4 million and \$97.5 million, compared to \$22.8 million and \$98.3 million for the same periods of 2018. The decrease in R&D expenses for the year ended December 31, 2019 was driven by a reduction in subcontracted expenses and clinical trial costs following the transfer of NY-ESO to GSK in 2018 and a decrease in share-based compensation expenditure, offset by recognition of accrued purchase commitments for clinical materials and payments for in-process research and development (following collaborations with Alpine Immune Sciences, Inc. and Noile-Immune Biotech, Inc.).
- **General and administrative (“G&A”) expenses:** G&A expenses for the fourth quarter and year ended December 31, 2019 were \$10.7 million and \$43.4 million, compared to \$10.8 million and \$43.6 million for the same periods of 2018.
- **Net loss:** Net loss attributable to holders of the Company’s ordinary shares for the fourth quarter and year ended December 31, 2019 was \$29.4 million and \$137.2 million (\$0.22 per ordinary share) compared to \$36.2 million and \$95.5 million (\$0.16 per ordinary share) in the same periods of 2018.

## **Financial Guidance**

The Company believes that its existing cash and cash equivalents and marketable securities, Total Liquidity, together with the net proceeds received from the underwritten public offering in January 2020, the additional net proceeds generated from the exercise in full of the underwriters’ option in February 2020 and the upfront payment received under its agreement with Astellas in January 2020, will fund the Company’s current operating plan into the second half of 2021.

## **Conference Call Information**

The Company will host a live teleconference and webcast to provide additional details at 8:00 a.m. EST (1:00 p.m. GMT) today, February 27, 2020. The live webcast of the conference call will be available via the events page of Adaptimmune’s corporate website at

www.adaptimmune.com. An archive will be available after the call at the same address. To participate in the live conference call, if preferred, please dial (833) 652-5917 (U.S. or Canada) or +1 (430) 775-1624 (International). After placing the call, please ask to be joined into the Adaptimmune conference call and provide the confirmation code (6083408).

## About Adaptimmune

Adaptimmune is a clinical-stage biopharmaceutical company focused on the development of novel cancer immunotherapy products for people with cancer. The Company's unique SPEAR<sup>®</sup> (Specific Peptide Enhanced Affinity Receptor) T-cell platform enables the engineering of T-cells to target and destroy cancer across multiple solid tumors.

## Forward-Looking Statements

This release contains "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995 (PSLRA). These forward-looking statements involve certain risks and uncertainties. Such risks and uncertainties could cause our actual results to differ materially from those indicated by such forward-looking statements, and include, without limitation: the success, cost and timing of our product development activities and clinical trials and our ability to successfully advance our TCR therapeutic candidates through the regulatory and commercialization processes. For a further description of the risks and uncertainties that could cause our actual results to differ materially from those expressed in these forward-looking statements, as well as risks relating to our business in general, we refer you to our Quarterly Report on Form 10-Q filed with the SEC on November 6, 2019, and our other SEC filings. The forward-looking statements contained in this press release speak only as of the date the statements were made and we do not undertake any obligation to update such forward-looking statements to reflect subsequent events or circumstances.

## Total Liquidity (a non-GAAP financial measure)

Total Liquidity is the total of cash and cash equivalents and marketable securities. Each of these components appears in the Company's Consolidated Balance Sheet. The U.S. GAAP financial measure most directly comparable to Total Liquidity is cash and cash equivalents as reported in the Company's Consolidated Financial Statements, which reconciles to Total Liquidity as follows (unaudited):

|                           | December 31,<br>2019 | December 31,<br>2018 |
|---------------------------|----------------------|----------------------|
| Cash and cash equivalents | \$ 50,412            | \$ 68,379            |
| Marketable securities     | 39,130               | 136,755              |
| <b>Total Liquidity</b>    | <b>\$ 89,542</b>     | <b>\$ 205,134</b>    |

The Company believes that the presentation of Total Liquidity provides useful information to investors because management reviews Total Liquidity as part of its management of overall liquidity, financial flexibility, capital structure and leverage. The definition of Total Liquidity includes marketable securities, which are highly liquid and available to use in our current operations.

## Consolidated Statement of Operations

(unaudited, in thousands, except per share data)

|         | Three months ended<br>December 31, |          | Year ended<br>December 31, |           |
|---------|------------------------------------|----------|----------------------------|-----------|
|         | 2019                               | 2018     | 2019                       | 2018      |
| Revenue | \$ 728                             | \$ 1,479 | \$ 1,122                   | \$ 59,505 |

**Operating expenses**

Research and development (including losses accrued on firm purchase commitments of \$-, \$-, \$5,000 and \$-)

|                                 |                    |                    |                     |                    |
|---------------------------------|--------------------|--------------------|---------------------|--------------------|
|                                 | (20,354)           | (22,769)           | (97,501)            | (98,269)           |
| General and administrative      | (10,729)           | (10,816)           | (43,391)            | (43,601)           |
| <b>Total operating expenses</b> | <b>(31,083)</b>    | <b>(33,585)</b>    | <b>(140,892)</b>    | <b>(141,870)</b>   |
| <b>Operating loss</b>           | <b>(30,355)</b>    | <b>(32,106)</b>    | <b>(139,770)</b>    | <b>(82,365)</b>    |
| Interest income                 | 448                | 1,044              | 2,772               | 2,849              |
| Other income (expense), net     | 631                | (4,976)            | 75                  | (15,501)           |
| <b>Loss before income taxes</b> | <b>(29,276)</b>    | <b>(36,038)</b>    | <b>(136,923)</b>    | <b>(95,017)</b>    |
| Income taxes                    | (88)               | (135)              | (242)               | (497)              |
| <b>Net loss</b>                 | <b>\$ (29,364)</b> | <b>\$ (36,173)</b> | <b>\$ (137,165)</b> | <b>\$ (95,514)</b> |

**Net loss per ordinary share**

|                   |           |           |           |           |
|-------------------|-----------|-----------|-----------|-----------|
| Basic and diluted | \$ (0.05) | \$ (0.06) | \$ (0.22) | \$ (0.16) |
|-------------------|-----------|-----------|-----------|-----------|

**Weighted average shares outstanding:**

|                   |             |             |             |             |
|-------------------|-------------|-------------|-------------|-------------|
| Basic and diluted | 630,994,079 | 627,429,277 | 629,805,218 | 584,338,942 |
|-------------------|-------------|-------------|-------------|-------------|

## Consolidated Balance Sheets

(unaudited, in thousands)

|                                                                                                                                                                                      | December 31,<br>2019 | December 31,<br>2018 |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------|----------------------|
| <b>Assets</b>                                                                                                                                                                        |                      |                      |
| <b>Current assets</b>                                                                                                                                                                |                      |                      |
| Cash and cash equivalents                                                                                                                                                            | \$ 50,412            | \$ 68,379            |
| Marketable securities - available-for-sale debt securities                                                                                                                           | 39,130               | 136,755              |
| Accounts receivable, net of allowance for doubtful accounts of \$0 and \$0                                                                                                           | —                    | 192                  |
| Other current assets and prepaid expenses (including current portion of clinical materials)                                                                                          | 30,947               | 25,769               |
| <b>Total current assets</b>                                                                                                                                                          | <b>120,489</b>       | <b>231,095</b>       |
| Restricted cash                                                                                                                                                                      | 4,496                | 4,097                |
| Clinical materials                                                                                                                                                                   | 2,503                | 3,953                |
| Operating lease right-of-use assets, net of accumulated amortization                                                                                                                 | 20,789               | —                    |
| Property, plant and equipment, net of accumulated depreciation of \$23,649 (2018: \$15,924)                                                                                          | 31,068               | 36,118               |
| Intangibles, net of accumulated amortization                                                                                                                                         | 2,198                | 1,473                |
| <b>Total assets</b>                                                                                                                                                                  | <b>\$ 181,543</b>    | <b>\$ 276,736</b>    |
| <b>Liabilities and stockholders' equity</b>                                                                                                                                          |                      |                      |
| <b>Current liabilities</b>                                                                                                                                                           |                      |                      |
| Accounts payable                                                                                                                                                                     | 6,357                | 4,083                |
| Operating lease liabilities, current                                                                                                                                                 | 2,493                | —                    |
| Accrued expenses and other accrued liabilities                                                                                                                                       | 23,363               | 20,354               |
| Deferred revenue                                                                                                                                                                     | 2,128                | —                    |
| <b>Total current liabilities</b>                                                                                                                                                     | <b>34,341</b>        | <b>24,437</b>        |
| Operating lease liabilities, non-current                                                                                                                                             | 22,966               | —                    |
| Other liabilities, non-current                                                                                                                                                       | 598                  | 5,414                |
| <b>Total liabilities</b>                                                                                                                                                             | <b>57,905</b>        | <b>29,851</b>        |
| <b>Stockholders' equity</b>                                                                                                                                                          |                      |                      |
| Common stock - Ordinary shares par value £0.001, 785,857,300 authorized and 631,003,568 issued and outstanding (2018: 701,103,126 authorized and 627,454,270 issued and outstanding) | 943                  | 939                  |
| Additional paid in capital                                                                                                                                                           | 585,623              | 574,208              |
| Accumulated other comprehensive loss                                                                                                                                                 | (7,264)              | (9,763)              |
| Accumulated deficit                                                                                                                                                                  | (455,664)            | (318,499)            |

|                                            |            |            |
|--------------------------------------------|------------|------------|
| Total stockholders' equity                 | 123,638    | 246,885    |
| Total liabilities and stockholders' equity | \$ 181,543 | \$ 276,736 |

## Consolidated Cash Flow Statement (unaudited, in thousands)

|                                                                                        | Year ended<br>December 31,<br>2019 | Year ended<br>December 31,<br>2018 |
|----------------------------------------------------------------------------------------|------------------------------------|------------------------------------|
| <b>Cash flows from operating activities</b>                                            |                                    |                                    |
| Net loss                                                                               | \$ (137,165)                       | \$ (95,514)                        |
| <i>Adjustments to reconcile net loss to net cash used in operating activities:</i>     |                                    |                                    |
| Depreciation                                                                           | 7,172                              | 7,188                              |
| Amortization                                                                           | 838                                | 622                                |
| Share-based compensation expense                                                       | 11,053                             | 16,202                             |
| Realized (gain) loss on available-for-sale debt securities                             | (13)                               | 2,473                              |
| Unrealized foreign exchange losses                                                     | 1,076                              | 9,747                              |
| Other                                                                                  | (185)                              | 237                                |
| <i>Changes in operating assets and liabilities:</i>                                    |                                    |                                    |
| Increase in receivables and other operating assets                                     | (1,436)                            | (5,162)                            |
| (Increase) decrease in non-current operating assets                                    | (1,450)                            | 742                                |
| Increase (decrease) in payables and deferred revenue                                   | 7,603                              | (40,923)                           |
| <b>Net cash used in operating activities</b>                                           | <b>(112,507)</b>                   | <b>(104,388)</b>                   |
| <b>Cash flows from investing activities</b>                                            |                                    |                                    |
| Acquisition of property, plant and equipment                                           | (1,592)                            | (3,910)                            |
| Acquisition of intangibles                                                             | (1,482)                            | (798)                              |
| Maturity or redemption of marketable securities                                        | 125,303                            | 138,038                            |
| Investment in marketable securities                                                    | (27,284)                           | (150,787)                          |
| <b>Net cash provided by (used in) investing activities</b>                             | <b>94,945</b>                      | <b>(17,457)</b>                    |
| <b>Cash flows from financing activities</b>                                            |                                    |                                    |
| Proceeds from issuance of common stock, net of issuance costs of \$0 and \$347         | —                                  | 99,653                             |
| Proceeds from exercise of stock options                                                | 366                                | 3,037                              |
| <b>Net cash provided by financing activities</b>                                       | <b>366</b>                         | <b>102,690</b>                     |
| Effect of currency exchange rate changes on cash, cash equivalents and restricted cash | (372)                              | 3,335                              |
| Net decrease in cash and cash equivalents                                              | (17,568)                           | (15,820)                           |
| Cash, cash equivalents and restricted cash at start of period                          | 72,476                             | 88,296                             |
| <b>Cash, cash equivalents and restricted cash at end of period</b>                     | <b>\$ 54,908</b>                   | <b>\$ 72,476</b>                   |

## Adaptimmune Contacts:

### Media Relations:

Sébastien Desprez — VP, Communications and Investor Relations

T: +44 1235 430 583

M: +44 7718 453 176

[Sebastien.Desprez@adaptimmune.com](mailto:Sebastien.Desprez@adaptimmune.com)

### Investor Relations:

Juli P. Miller, Ph.D. — Senior Director, Investor Relations

T: +1 215 825 9310

M: +1 215 460 8920

[Juli.Miller@adaptimmune.com](mailto:Juli.Miller@adaptimmune.com)

<sup>1</sup> Total liquidity is a non-GAAP financial measure, which is explained and reconciled to the most directly comparable financial measures prepared in accordance with GAAP below.



Source: Adaptimmune Therapeutics plc