

## Marcus & Millichap Elects Gregory LaBerge to Chief Administrative Officer

*LaBerge will be responsible for integrating key brokerage support departments across the firm in partnership with professionals in charge of each department*

CALABASAS, Calif.--(BUSINESS WIRE)-- Marcus & Millichap (NYSE: MMI), a leading commercial real estate investment services firm with offices throughout the United States and Canada, has named Gregory LaBerge chief administrative officer (CAO), according to Hessam Nadji, senior executive vice president. Most recently, LaBerge held the position of national director of Marcus & Millichap's National Hospitality Group (NHG).

"The CAO role at MMI will be an important part of taking our brokerage support, systems and proprietary tools to the next level. Our long-term growth plan is largely based on enhancing our value-added client services such as research, advisory services and building on our tradition of pioneering technology. Greg is uniquely qualified to integrate and expand these functions within the firm in partnership with the executives who oversee our brokerage support departments," says Nadji.

LaBerge joined Marcus & Millichap in 2005 as an investment broker and became a regional manager in 2008. He was promoted to national director of Marcus & Millichap's NHG in 2012. The group achieved exceptional growth in the past three years, adding 50 additional hospitality brokers and becoming a leading broker in the segment. Prior to joining the firm, LaBerge worked for 10 years as a management consultant with five years at Ernst & Young and subsequently for Diamond Technology Partners, now part of PricewaterhouseCoopers. His focus was in working with Fortune 500 firms on strategic and operational initiatives. He holds a Bachelor of Arts degree in economics from Northwestern University and an M.B.A. from the Kelley School of Business at Indiana University.

"Greg's experience as a broker and manager with our company gives him a powerful understanding of our team's need for further automation, systems and techniques that will create a competitive advantage. His management consulting experience will be impactful in adapting the most advanced business solutions for our clients," Nadji added.

### ***About Marcus & Millichap (NYSE: MMI)***

*With nearly 1,500 investment professionals located throughout the United States and Canada, Marcus & Millichap is a leading specialist in commercial real estate investment sales, financing, research and advisory services. Founded in 1971, the firm closed over 7,600 transactions in 2014 with a value of approximately \$33.1 billion. The company has perfected a powerful system for marketing properties that combines investment specialization, local market expertise, the industry's most comprehensive research, state-of-the-art technology, and relationships with the largest pool of qualified investors. To learn more, please visit: [www.MarcusMillichap.com](http://www.MarcusMillichap.com)*

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