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# HUNTINGTON BANCSHARES INCORPORATED REPORTS 2019 SECOND QUARTER EARNINGS OF \$0.33 PER COMMON SHARE 

## Results Include 10\% Year-Over-Year Increases in Earnings Per Common Share and Tangible Book Value Per Common Share

COLUMBUS, Ohio - Huntington Bancshares Incorporated (Nasdaq: HBAN; www.huntington.com) reported net income for the 2019 second quarter of $\$ 364$ million, an increase of $3 \%$ from the year-ago quarter. Earnings per common share (EPS) for the 2019 second quarter were $\$ 0.33$, up $10 \%$ from the year-ago quarter. Tangible book value per common share as of 2019 second quarter-end was $\$ 7.97$, a $10 \%$ year-over-year increase. Return on average assets was $1.36 \%$, return on average common equity was $13.5 \%$, and return on average tangible common equity was $17.7 \%$.
"We are pleased with our solid second quarter performance," said Steve Steinour, chairman, president, and CEO. "We remain disciplined in the execution of our strategies and have taken appropriate measures to drive long-term performance. In the quarter, we completed the sale of our Wisconsin retail branches and optimized our balance sheet through the sale of securities and the exit of certain loan and deposit relationships which did not meet our heightened return profile. We are focused on improving long-term returns through efficient capital allocation, prudent pricing, and disciplined growth."
"During the second quarter, the downward movement in LIBOR and the flattening of the yield curve compressed the NIM. Due to the changing interest rate outlook, market volatility, and the market's expectations for Fed interest rate cuts during the second half of this year, we took certain actions to drive results in this more challenging interest rate environment. We accelerated the implementation of our hedging program and have now substantially executed the planned hedging transactions. We are better positioned to manage through a lower interest rate environment going forward. Also, consistent with our commitment to adjust expense growth as the revenue environment changes, we moderated the pace of discretionary spending and certain planned investments in order to reduce expense growth. We remain committed to driving positive operating leverage for the seventh consecutive year in 2019."
"Huntington received the highest score in the J.D. Power 2019 U.S. Online Banking and Banking Mobile App Satisfaction Studies. We are pleased with this independent recognition of our mobile and digital technology, which follows the launch of our digital platform "The Hub" last year. Our investments continue to build on our customer experience advantage to grow market share and share of wallet in the markets we serve."1

In accordance with our 2019 capital plan, last week the Board approved a $7 \%$ increase to the quarterly cash dividend on the Company's common stock. Following the completion of the 2018 capital plan's share repurchase in the 2019 second quarter, the Board also approved the repurchase of up to $\$ 513$ million of common shares over the next four quarters. Purchases of common stock under the authorization may include open market purchases, privately negotiated transactions, and accelerated share repurchase programs.
"The underlying economic fundamentals in our footprint continue to reflect a favorable outlook for both consumers and businesses. Our business customers remain positive yet continue to experience a tight labor market. Our loan pipelines remain steady as competition for loans and deposits is rational. Our credit metrics remain strong. We do not foresee a recession in the near term; however, our core earnings power, strong capital, aggregate moderate-to-low risk appetite, and long-term strategic alignment position us to withstand economic headwinds, including changes in the interest rate outlook," Steinour said.

## 2019 Second Quarter Highlights compared with 2018 Second Quarter:

- Fully-taxable equivalent total revenue increased $\$ 66$ million, or $6 \%$.
- Fully-taxable equivalent net interest income increased $\$ 28$ million, or $4 \%$.
- Net interest margin increased 2 basis points to $3.31 \%$.
- Noninterest income increased $\$ 38$ million, or $11 \%$, including a $\$ 15$ million gain on the sale of the Wisconsin retail branches.
- Noninterest expense increased $\$ 48$ million, or $7 \%$.
- Efficiency ratio of $57.6 \%$, up from $56.6 \%$.
- Average loans and leases increased $\$ 3.0$ billion, or $4 \%$, year-over-year, including a $\$ 1.7$ billion, or $5 \%$, increase in consumer loans and a $\$ 1.3$ billion, or $4 \%$, increase in commercial loans.
- Average core deposits increased $\$ 3.3$ billion, or 4\%, year-over-year, driven by a $\$ 2.4$ billion, or $11 \%$, increase in money market deposits and a $\$ 2.1$ billion, or $54 \%$, increase in core certificates of deposit.
- Net charge-offs equated to $0.25 \%$ of average loans and leases, up from $0.16 \%$.
- Nonperforming asset ratio of $0.61 \%$, up from $0.57 \%$.
- Common Equity Tier 1 (CET1) risk-based capital ratio of $9.88 \%$, down from $10.53 \%$ and within our $9 \%$ to $10 \%$ operating guideline.
- Tangible common equity (TCE) ratio of $7.80 \%$, up from $7.78 \%$.
- Tangible book value per common share increased $\$ 0.70$, or $10 \%$, to $\$ 7.97$.
- Repurchased $\$ 152$ million of common stock (11.3 million shares at an average price of $\$ 13.40$ per share).
${ }^{1}$ Huntington received the highest score in the J.D. Power 2019 US Online Banking and Banking Mobile App Satisfaction Studies of customers' satisfaction with their financial institution's online experience and mobile applications for banking account management. Visit jdpower.com/awards

Table 1 - Earnings Performance Summary

| (in millions, except per share data) | 2019 |  |  |  | 2018 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Second <br> Quarter |  | First Quarter |  | Fourth Quarter |  | Third Quarter |  | Second <br> Quarter |  |
| Net Income | \$ | 364 | \$ | 358 | \$ | 334 | \$ | 378 | \$ | 355 |
| Diluted earnings per common share |  | 0.33 |  | 0.32 |  | 0.29 |  | 0.33 |  | 0.30 |
| Return on average assets |  | 1.36\% |  | 1.35\% |  | 1.25\% |  | 1.42\% |  | 1.36\% |
| Return on average common equity |  | 13.5 |  | 13.8 |  | 12.9 |  | 14.3 |  | 13.2 |
| Return on average tangible common equity |  | 17.7 |  | 18.3 |  | 17.3 |  | 19.0 |  | 17.6 |
| Net interest margin |  | 3.31 |  | 3.39 |  | 3.41 |  | 3.32 |  | 3.29 |
| Efficiency ratio |  | 57.6 |  | 55.8 |  | 58.7 |  | 55.3 |  | 56.6 |
| Tangible book value per common share | \$ | 7.97 | \$ | 7.67 | \$ | 7.34 | \$ | 7.06 | \$ | 7.27 |
| Cash dividends declared per common share |  | 0.14 |  | 0.14 |  | 0.14 |  | 0.14 |  | 0.11 |
| Average diluted shares outstanding |  | 1,060 |  | 1,066 |  | 1,073 |  | 1,104 |  | 1,123 |
| Average earning assets | \$ | 99,188 | \$ | 99,212 | \$ | 97,752 | \$ | 96,753 | \$ | 96,363 |
| Average loans and leases |  | 74,932 |  | 74,775 |  | 73,822 |  | 72,751 |  | 71,887 |
| Average core deposits |  | 78,723 |  | 79,033 |  | 79,078 |  | 77,680 |  | 75,386 |
| Tangible common equity / tangible assets ratio |  | 7.80\% |  | 7.57\% |  | 7.21\% |  | 7.25\% |  | 7.78\% |
| Common equity Tier 1 risk-based capital ratio |  | 9.88 |  | 9.84 |  | 9.65 |  | 9.89 |  | 10.53 |
| NCOs as a \% of average loans and leases |  | 0.25\% |  | 0.38\% |  | 0.27\% |  | 0.16\% |  | 0.16\% |
| NAL ratio |  | 0.57 |  | 0.56 |  | 0.45 |  | 0.50 |  | 0.52 |
| ALLL as a \% of total loans and leases |  | 1.03 |  | 1.02 |  | 1.03 |  | 1.04 |  | 1.02 |

## Net Interest Income, Net Interest Margin, and Average Balance Sheet

Table 2 - Net Interest Income and Net Interest Margin Performance Summary - Year-over-Year Net Interest Income Growth Primarily Driven by Increase in Average Earning Assets

| (\$ in millions) | 2019 |  |  |  | 2018 |  |  |  |  |  | Change (\%) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Second <br> Quarter |  | First Quarter |  | Fourth <br> Quarter |  | Third Quarter |  | Second <br> Quarter |  |  |  |
|  |  |  | LQ | YOY |  |  |  |  |  |  |  |  |
| Net interest income | \$ | 812 |  |  | \$ | 822 | \$ | 833 | \$ | 802 | \$ | 784 | (1)\% | 4\% |
| FTE adjustment |  | 7 |  | 7 |  | 8 |  | 8 |  | 7 | 0 | 0 |
| Net interest income - FTE |  | 819 |  | 829 |  | 841 |  | 810 |  | 791 | (1) | 4 |
| Noninterest income |  | 374 |  | 319 |  | 329 |  | 342 |  | 336 | 17 | 11 |
| Total revenue - FTE | \$ | 1,193 | \$ | 1,148 | \$ | 1,170 | \$ | 1,152 | \$ | 1,127 | 4 \% | 6\% |



See Pages 7-9 of Quarterly Financial Supplement for additional detail.
Fully-taxable equivalent (FTE) net interest income for the 2019 second quarter increased $\$ 28$ million, or $4 \%$, from the 2018 second quarter. This reflected the benefit from the $\$ 2.8$ billion, or $3 \%$, increase in average earning assets coupled with a 2 basis point increase in the FTE net interest margin (NIM) to $3.31 \%$. The NIM expansion reflected a 28 basis point year-over-year increase in average earning asset yields and an 8 basis point increase in the benefit from noninterest-bearing funds, partially offset by a 34 basis point increase in average interest-bearing liability costs. The increase in earning asset yields was primarily driven by higher consumer loan yields and the impact of higher LIBOR rates on commercial loan yields. The increase in average interest-bearing liability costs primarily reflects higher deposit costs. Embedded within these yields and costs, FTE net interest income during the 2019 second quarter included $\$ 13$ million, or approximately 5 basis points, of purchase accounting impact compared to $\$ 19$ million, or approximately 8 basis points, in the year-ago quarter.

Compared to the 2019 first quarter, FTE net interest income decreased $\$ 10$ million, or 1\%, primarily reflecting the NIM compression of 8 basis points as average earning assets remained flat. The NIM contraction reflected a 5 basis point decrease in average earning asset yields and a 4 basis point increase in average interest-bearing liability costs, partially offset by a 1 basis point increase in the benefit from noninterest-bearing funds. The decrease in earning asset yields was primarily driven by the impact of lower LIBOR rates in the quarter on commercial loan yields, the incremental cost of the hedging program, and lower securities yields. The increase in average interest-bearing liability costs primarily reflects higher money market deposit costs. The purchase accounting impact on the NIM was approximately 5 basis points in the 2019 second quarter, down 1 basis point from the prior quarter. The net impact of the asset and liability derivatives on the NIM was a less than 1 basis point reduction in the 2019 second quarter as the liability derivatives nearly offset the impact of the asset derivatives.

Table 3 - Average Earning Assets - Continued Year-over-Year C\&I and Residential Mortgage Loan Growth Reflects Underlying Economic Strength of the Footprint

| (\$ in billions) | 2019 |  |  |  | 2018 |  |  |  |  |  | Change (\%) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Second <br> Quarter |  | First <br> Quarter |  | Fourth <br> Quarter |  | Third Quarter |  | Second <br> Quarter |  |  |  |
|  |  |  | LQ | YOY |  |  |  |  |  |  |  |  |
| Commercial and industrial | \$ | 30.6 |  |  | \$ | 30.5 | \$ | 29.6 | \$ | 28.9 | \$ | 28.9 | 0 \% | 6\% |
| Commercial real estate |  | 6.9 |  | 6.9 |  | 6.9 |  | 7.2 |  | 7.4 | 1 | (6) |
| Total commercial |  | 37.5 |  | 37.4 |  | 36.5 |  | 36.0 |  | 36.2 | 0 | 4 |
| Automobile |  | 12.2 |  | 12.4 |  | 12.4 |  | 12.4 |  | 12.3 | (1) | 0 |
| Home equity |  | 9.5 |  | 9.6 |  | 9.8 |  | 9.9 |  | 9.9 | (2) | (5) |
| Residential mortgage |  | 11.0 |  | 10.8 |  | 10.6 |  | 10.2 |  | 9.6 | 2 | 14 |
| RV and marine |  | 3.4 |  | 3.3 |  | 3.2 |  | 3.0 |  | 2.7 | 4 | 28 |
| Other consumer |  | 1.3 |  | 1.3 |  | 1.3 |  | 1.2 |  | 1.2 | (2) | 9 |
| Total consumer |  | 37.4 |  | 37.4 |  | 37.3 |  | 36.7 |  | 35.7 | 0 | 5 |
| Total loans and leases |  | 74.9 |  | 74.8 |  | 73.8 |  | 72.8 |  | 71.9 | 0 | 4 |
| Total securities |  | 22.9 |  | 23.1 |  | 22.7 |  | 23.2 |  | 23.8 | (1) | (4) |
| Held-for-sale and other earning assets |  | 1.4 |  | 1.3 |  | 1.3 |  | 0.8 |  | 0.7 | 6 | 97 |
| Total earning assets | \$ | 99.2 | \$ | 99.2 | \$ | 97.8 | \$ | 96.8 | \$ | 96.4 | 0 \% | 3\% |

See Page 7 of Quarterly Financial Supplement for additional detail.

Average earning assets for the 2019 second quarter increased $\$ 2.8$ billion, or $3 \%$, from the year-ago quarter, primarily reflecting a $\$ 3.0$ billion, or $4 \%$, increase in average loans and leases. Average commercial and industrial (C\&I) loans increased $\$ 1.8$ billion, or 6\%, reflecting growth in corporate banking, asset finance, and dealer floorplan. Average residential mortgage loans increased $\$ 1.4$ billion, or $14 \%$, driven by the successful expansion of our home lending business within our existing markets. Average RV and marine loans increased $\$ 0.7$ billion, or $28 \%$, reflecting market share increases across our markets, while maintaining our commitment to super prime originations. Held-for-sale and other earning assets increased $\$ 0.7$ billion, or $97 \%$, primarily due to the inclusion of deposits in Federal Reserve Bank balances. These balances were treated as non-earning assets prior to the fourth quarter 2018. Average total securities decreased $\$ 0.9$ billion, or $4 \%$, primarily due to runoff in the portfolio in 2018 and balance sheet optimization actions taken in the 2019 second quarter.

Compared to the 2019 first quarter, average earning assets were relatively unchanged. Average commercial loans increased less than 1\%. The disciplined growth included continued active portfolio management associated with our heightened return requirements. Consumer loans were relatively unchanged, with consistency across products. Average total securities decreased $\$ 0.3$ billion, or $1 \%$, primarily reflecting the balance sheet optimization actions taken in the 2019 second quarter.

On June 14, 2019, Huntington completed the sale of the Wisconsin retail branches, which included \$117 million of loans held-for-sale.

Table 4 - Average Liabilities - Continued Year-over-Year Growth in Core Deposits

| (\$ in billions) | 2019 |  |  |  | 2018 |  |  |  |  |  | Change (\%) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Second <br> Quarter |  | First <br> Quarter |  | Fourth <br> Quarter |  | Third Quarter |  | Second <br> Quarter |  |  |  |
|  |  |  | LQ | YOY |  |  |  |  |  |  |  |  |
| Demand deposits - noninterest-bearing | \$ | 19.8 |  |  | \$ | 19.9 | \$ | 20.4 | \$ | 20.2 | \$ | 20.4 | (1)\% | (3)\% |
| Demand deposits - interest-bearing |  | 19.7 |  | 19.8 |  | 19.9 |  | 19.6 |  | 19.1 | 0 | 3 |
| Total demand deposits |  | 39.5 |  | 39.7 |  | 40.3 |  | 39.8 |  | 39.5 | (1) | 0 |
| Money market deposits |  | 23.3 |  | 22.9 |  | 22.6 |  | 21.5 |  | 20.9 | 2 | 11 |
| Savings and other domestic deposits |  | 10.1 |  | 10.3 |  | 10.5 |  | 11.4 |  | 11.1 | (2) | (9) |
| Core certificates of deposit |  | 5.9 |  | 6.1 |  | 5.7 |  | 4.9 |  | 3.8 | (3) | 54 |
| Total core deposits |  | 78.7 |  | 79.0 |  | 79.1 |  | 77.7 |  | 75.4 | 0 | 4 |
| Other domestic deposits of \$250,000 or more |  | 0.3 |  | 0.3 |  | 0.3 |  | 0.3 |  | 0.2 | (7) | 28 |
| Brokered deposits and negotiable CDs |  | 2.7 |  | 3.4 |  | 3.5 |  | 3.5 |  | 3.7 | (21) | (27) |
| Total deposits | \$ | 81.7 | \$ | 82.7 | \$ | 82.9 | \$ | 81.5 | \$ | 79.3 | (1)\% | $3 \%$ |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Short-term borrowings | \$ | 3.2 | \$ | 2.3 | \$ | 1.0 | \$ | 1.7 | \$ | 3.1 | 36 \% | 3 \% |
| Long-term debt |  | 8.9 |  | 9.0 |  | 8.9 |  | 8.9 |  | 9.2 | (1) | (3) |
| Total debt | \$ | 12.1 | \$ | 11.3 | \$ | 9.9 | \$ | 10.6 | \$ | 12.3 | 7 \% | (2)\% |
| Total interest-bearing liabilities | \$ | 74.0 | \$ | 74.1 | \$ | 72.4 | \$ | 71.9 | \$ | 71.2 | 0 \% | 4 \% |

See Page 7 of Quarterly Financial Supplement for additional detail.

Average total interest-bearing liabilities for the 2019 second quarter increased $\$ 2.8$ billion, or $4 \%$, from the year-ago quarter. Average total deposits increased $\$ 2.4$ billion, or $3 \%$, while average total core deposits increased $\$ 3.3$ billion, or $4 \%$. Average money market deposits increased $\$ 2.4$ billion, or $11 \%$, reflecting the shift in promotional pricing to consumer money market accounts in mid-2018. Average core certificates of deposit increased $\$ 2.1$ billion, or $54 \%$, reflecting consumer deposit growth initiatives primarily in the first three quarters of 2018. Average interest-bearing demand deposits increased $\$ 0.6$ billion, or $3 \%$, primarily driven by the shift in commercial balances from noninterest-bearing to interest-bearing checking. Savings and other domestic deposits decreased $\$ 1.0$ billion, or $9 \%$, primarily reflecting a continued shift in consumer product mix. Average brokered deposits and negotiable CDs decreased $\$ 1.0$ billion, or $27 \%$, as growth in core deposits reduced reliance on wholesale funding. Average noninterest-bearing demand deposits decreased $\$ 0.6$ billion, or $3 \%$, primarily driven by the aforementioned shift in commercial checking balances, partially offset by continued growth in consumer noninterest-bearing checking.

Compared to the 2019 first quarter, average total interest-bearing liabilities decreased $\$ 0.1$ billion, or less than $1 \%$. Average total deposits decreased $\$ 1.1$ billion, or $1 \%$. Average short-term borrowings increased $\$ 0.8$ billion, or $36 \%$, which was nearly offset by a decrease of $\$ 0.7$ billion, or $21 \%$, in average brokered deposits and negotiable CDs due to changes in the wholesale funding mix.

On June 14, 2019, Huntington completed the sale of the Wisconsin retail branches, which included $\$ 725$ million of deposits.

## Noninterest Income

## Table 5 - Noninterest Income - Broad-Based Fee Income Growth and a $\$ 15$ Million Gain on the Sale of Wisconsin Retail Branches Drive Year-over-Year Growth

| (\$ in millions) | 2019 |  |  |  | 2018 |  |  |  |  |  | Change (\%) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Second <br> Quarter |  | First <br> Quarter |  | Fourth <br> Quarter |  | Third <br> Quarter |  | Second <br> Quarter |  |  |  |
|  |  |  | LQ | YOY |  |  |  |  |  |  |  |  |
| Service charges on deposit accounts | \$ | 92 |  |  | \$ | 87 | \$ | 94 | \$ | 93 | \$ | 91 | 6\% | 1\% |
| Card and payment processing income |  | 63 |  | 56 |  | 58 |  | 57 |  | 56 | 13 | 13 |
| Trust and investment management services |  | 43 |  | 44 |  | 42 |  | 43 |  | 42 | (2) | 2 |
| Mortgage banking income |  | 34 |  | 21 |  | 23 |  | 31 |  | 28 | 62 | 21 |
| Capital markets fees |  | 34 |  | 22 |  | 34 |  | 26 |  | 26 | 55 | 31 |
| Insurance income |  | 23 |  | 21 |  | 21 |  | 19 |  | 21 | 10 | 10 |
| Bank owned life insurance income |  | 15 |  | 16 |  | 16 |  | 19 |  | 17 | (6) | (12) |
| Gain on sale of loans and leases |  | 13 |  | 13 |  | 16 |  | 16 |  | 15 | 0 | (13) |
| Securities gains (losses) |  | (2) |  | 0 |  | (19) |  | (2) |  | 0 | NM | NM |
| Other income |  | 59 |  | 39 |  | 44 |  | 40 |  | 40 | 51 | 48 |
| Total noninterest income | \$ | 374 | \$ | 319 | \$ | 329 | \$ | 342 | \$ | 336 | 17\% | 11\% |

See Pages 10-11 of Quarterly Financial Supplement for additional detail.

Total noninterest income for the 2019 second quarter increased $\$ 38$ million, or $11 \%$, from the year-ago quarter. Other income increased $\$ 19$ million, or $48 \%$, as a result of the $\$ 15$ million gain on the sale of the Wisconsin retail branches and a $\$ 5$ million mark-to-market adjustment on economic hedges. Capital markets fees increased $\$ 8$ million, or $31 \%$, driven by increased underwriting activity primarily associated with the Hutchinson, Shockey, Erley \& Co. acquisition. Card and payment processing income increased $\$ 7$ million, or 13\%, primarily due to continued household and business activity growth. Mortgage banking income increased $\$ 6$ million, or $21 \%$, primarily reflecting higher overall salable spreads.

Compared to the 2019 first quarter, total noninterest income increased $\$ 55$ million, or $17 \%$. Other income increased $\$ 20$ million, or $51 \%$, as a result of the $\$ 15$ million gain on the sale of the Wisconsin retail branches and a $\$ 5$ million mark-to-market adjustment on economic hedges. Mortgage banking income increased $\$ 13$ million, or $62 \%$, primarily reflecting seasonally higher origination volume. Capital markets fees increased $\$ 12$ million, or $55 \%$, primarily driven by the $\$ 6$ million of unfavorable commodities derivatives mark-to-market adjustments in the prior quarter and increased interest rate derivative and underwriting activity. Card and payment processing income increased $\$ 7$ million, or $13 \%$, primarily due to continued household and business activity growth. Service charges on deposit accounts increased $\$ 5$ million, or $6 \%$, primarily reflecting seasonality.

## Noninterest Expense

Table 6 - Noninterest Expense - Continued Thoughtful Investment in Colleagues and Technology

| (\$ in millions) | 2019 |  |  |  | 2018 |  |  |  |  |  | Change (\%) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Second <br> Quarter |  | First Quarter |  | Fourth <br> Quarter |  | Third Quarter |  | Second <br> Quarter |  |  |  |
|  |  |  | LQ | YOY |  |  |  |  |  |  |  |  |
| Personnel costs | \$ | 428 |  |  | \$ | 394 | \$ | 399 | \$ | 388 | \$ | 396 | 9\% | 8\% |
| Outside data processing and other services |  | 89 |  | 81 |  | 83 |  | 69 |  | 69 | 10 | 29 |
| Net occupancy |  | 38 |  | 42 |  | 70 |  | 38 |  | 35 | (10) | 9 |
| Equipment |  | 40 |  | 40 |  | 48 |  | 38 |  | 38 | 0 | 5 |
| Deposit and other insurance expense |  | 8 |  | 8 |  | 9 |  | 18 |  | 18 | 0 | (56) |
| Professional services |  | 12 |  | 12 |  | 17 |  | 17 |  | 15 | 0 | (20) |
| Marketing |  | 11 |  | 7 |  | 15 |  | 12 |  | 18 | 57 | (39) |
| Amortization of intangibles |  | 12 |  | 13 |  | 13 |  | 13 |  | 13 | (8) | (8) |
| Other expense |  | 62 |  | 56 |  | 57 |  | 58 |  | 50 | 11 | 24 |
| Total noninterest expense | \$ | 700 | \$ | 653 | \$ | 711 | \$ | 651 | \$ | 652 | 7\% | 7\% |
| (in thousands) |  |  |  |  |  |  |  |  |  |  |  |  |
| Average full-time equivalent employees |  | 15.8 |  | 15.7 |  | 15.7 |  | 15.8 |  | 15.7 | 1\% | 1\% |

See Page 10 of Quarterly Financial Supplement for additional detail.

Total noninterest expense for the 2019 second quarter increased $\$ 48$ million, or $7 \%$, from the year-ago quarter. Personnel costs increased $\$ 32$ million, or $8 \%$, primarily reflecting the implementation of annual merit increases in the 2019 second quarter, increased incentive compensation, and strategic hiring. Outside data processing and other services increased $\$ 20$ million, or $29 \%$, primarily driven by higher technology investment costs. Other expense increased $\$ 12$ million, or $24 \%$, primarily as a result of a $\$ 5$ million Columbus Foundation donation in the 2019 second quarter and the impact of the new lease accounting standard on personal property tax expense. Deposit and other insurance expense decreased $\$ 10$ million, or $56 \%$, due to the discontinuation of the FDIC surcharge in the 2018 fourth quarter. Marketing decreased $\$ 7$ million, or $39 \%$, reflecting the timing of marketing campaigns and deposit promotions. Additionally, included in total noninterest expense during the quarter was $\$ 2$ million of transaction-related expense associated with the sale of the Wisconsin retail branches.

Total noninterest expense increased $\$ 47$ million, or $7 \%$, from the 2019 first quarter. Personnel costs increased $\$ 34$ million, or $9 \%$, primarily reflecting the timing of equity compensation expense in the second quarter and higher wages and incentive compensation. Outside data processing and other services increased $\$ 8$ million, or $10 \%$, primarily driven by higher technology investment costs. Other expense increased $\$ 6$ million, or $11 \%$, primarily as a result of a $\$ 5$ million Columbus Foundation donation in the 2019 second quarter. Net occupancy decreased $\$ 4$ million, or $10 \%$, reflecting a decrease of seasonal expenses partially offset by a $\$ 3$ million impairment of a corporate building.

Table 7 - Credit Quality Metrics - NCOs Below Low End of Average Through-the-Cycle Target Range

| (\$ in millions) | 2019 |  |  |  | 2018 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | June 30, |  | March 31, |  | December 31, |  | September 30, |  | June 30, |  |
| Total nonaccrual loans and leases | \$ | 425 | \$ | 417 | \$ | 340 | \$ | 370 | \$ | 378 |
| Total other real estate |  | 14 |  | 18 |  | 23 |  | 27 |  | 28 |
| Other NPAs (1) |  | 21 |  | 26 |  | 24 |  | 6 |  | 6 |
| Total nonperforming assets |  | 460 |  | 461 |  | 387 |  | 403 |  | 412 |
| Accruing loans and leases past due 90 days or more |  | 152 |  | 147 |  | 170 |  | 154 |  | 132 |
| NPAs + accruing loans and lease past due 90 days or more | \$ | 612 | \$ | 608 | \$ | 557 | \$ | 557 | \$ | 544 |
| NAL ratio (2) |  | 0.57\% |  | 0.56\% |  | 0.45\% |  | 0.50\% |  | 0.52\% |
| NPA ratio (3) |  | 0.61 |  | 0.61 |  | 0.52 |  | 0.55 |  | 0.57 |
| (NPAs+90 days)/(Loans+OREO) |  | 0.82 |  | 0.81 |  | 0.74 |  | 0.76 |  | 0.75 |
| Provision for credit losses | \$ | 59 | \$ | 67 | \$ | 60 | \$ | 53 | \$ | 56 |
| Net charge-offs |  | 48 |  | 71 |  | 50 |  | 29 |  | 28 |
| Net charge-offs / Average total loans |  | 0.25\% |  | 0.38\% |  | 0.27\% |  | 0.16\% |  | 0.16\% |
| Allowance for loans and lease losses (ALLL) | \$ | 774 | \$ | 764 | \$ | 772 | \$ | 761 | \$ | 741 |
| Allowance for unfunded loan commitments and letters of credit |  | 101 |  | 100 |  | 96 |  | 97 |  | 93 |
| Allowance for credit losses (ACL) | \$ | 875 | \$ | 864 | \$ | 868 | \$ | 858 | \$ | 834 |
| ALLL as a \% of: |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases |  | 1.03\% |  | 1.02\% |  | 1.03\% |  | 1.04\% |  | 1.02\% |
| NALs |  | 182 |  | 183 |  | 228 |  | 206 |  | 197 |
| NPAs |  | 168 |  | 166 |  | 200 |  | 189 |  | 180 |

(1) Other nonperforming assets include certain impaired securities and/or nonaccrual loans held-for-sale.
(2) Total NALs as a \% of total loans and leases.
(3) Total NPAs as a \% of sum of loans and leases, other real estate owned, and other NPAs.

See Pages 12-15 of Quarterly Financial Supplement for additional detail.

Overall asset quality performance remained consistent with prior periods. The consumer portfolio metrics continue to reflect our focus on high quality borrowers. The commercial portfolios have generally performed consistently, with some quarter-to-quarter volatility as a result of the absolute low level of problem loans.

Nonperforming assets (NPAs) increased to $\$ 460$ million, or $0.61 \%$ of total loans and leases and OREO from the year-ago quarter. Nonaccrual loans and leases increased $\$ 47$ million, or $12 \%$, to $\$ 425$ million, or $0.57 \%$ of total loans and leases. The year-over-year increase was centered in the C\&l portfolio and was partially offset by a decrease in the commercial real estate, residential mortgage, and home equity portfolios. OREO balances decreased $\$ 14$ million, or $50 \%$, primarily reflecting a continued reduction in residential properties. On a year-over-year basis, there was also an increase in Other NPAs associated with the securities portfolio. On a linked quarter basis, NALs increased $\$ 8$ million, or $2 \%$, while NPAs decreased $\$ 1$ million, or less than $1 \%$.

The provision for credit losses increased $\$ 3$ million year-over-year to $\$ 59$ million in the 2019 second quarter. Net charge-offs increased $\$ 20$ million to $\$ 48$ million, centered in the commercial portfolio, as consumer losses were relatively consistent. NCOs represented an annualized $0.25 \%$ of average loans and leases in the current quarter, down from $0.38 \%$ in the prior quarter and up from $0.16 \%$ in the year-ago quarter. We remain confident in the long-term performance of our credit portfolios.

The allowance for loan and lease losses as a percentage of total loans and leases increased to 1.03\% compared to $1.02 \%$ a year ago, while the ALLL as a percentage of period-end total NALs decreased to $182 \%$ from
$197 \%$ over the same period. The modest increase in the ALLL was primarily a result of loan growth and portfolio management activity. We believe the levels of the ALLL and ACL are appropriate given the low level of problem loans and the current composition of the overall loan and lease portfolio.

## Capital

## Table 8 - Capital Ratios - Managing Capital Ratios within Targeted Ranges

| (\$ in billions) | 2019 |  |  |  | 2018 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | June 30, |  | March 31, |  | December 31, |  | mber 30, |  | June 30, |
| Tangible common equity / tangible assets ratio |  | 7.80\% |  | 7.57\% |  | 7.21\% |  | 7.25\% |  | 7.78\% |
| Common equity tier 1 risk-based capital ratio (1) |  | 9.88\% |  | 9.84\% |  | 9.65\% |  | 9.89\% |  | 10.53\% |
| Regulatory Tier 1 risk-based capital ratio (1) |  | 11.28\% |  | 11.25\% |  | 11.06\% |  | 11.33\% |  | 11.99\% |
| Regulatory Total risk-based capital ratio (1) |  | 13.13\% |  | 13.11\% |  | 12.98\% |  | 13.36\% |  | 13.97\% |
| Total risk-weighted assets (1) | \$ | 86.3 | \$ | 86.0 | \$ | 85.7 | \$ | 83.6 | \$ | 83.0 |

(1) June 30, 2019 figures are estimated. Amounts are presented on a Basel III standardized approach basis for calculating risk-weighted assets.

See Pages 16-17 of Quarterly Financial Supplement for additional detail.

The tangible common equity to tangible assets ratio was $7.80 \%$ at June 30 , 2019, up 2 basis points from a year ago. Common Equity Tier 1 (CET1) risk-based capital ratio was $9.88 \%$, down from $10.53 \%$ a year ago. The regulatory Tier 1 risk-based capital ratio was $11.28 \%$ compared to $11.99 \%$ at June 30, 2018. All capital ratios were impacted by the repurchase of 71.8 million common shares over the last four quarters. We completed the 2018 capital plan's share repurchase authorization with the repurchase of $\$ 152$ million of common stock during the 2019 second quarter at an average cost of $\$ 13.40$ per share.

## Income Taxes

The provision for income taxes was $\$ 63$ million in the 2019 second quarter compared to $\$ 57$ million in the 2018 second quarter. The effective tax rates for the 2019 second quarter and 2018 second quarter were $14.6 \%$ and $13.8 \%$, respectively. The 2019 second quarter and 2018 second quarter included $\$ 4$ million and $\$ 5$ million, respectively, of tax benefits related to stock-based compensation.

At June 30, 2019, we had a net federal deferred tax liability of $\$ 222$ million and a net state deferred tax asset of $\$ 34$ million.

## Expectations - 2019

With the assumption of two interest rate cuts in the second half of 2019, full-year revenue is expected to increase approximately $3 \%$ to $4.5 \%$ versus 2018. The full-year NIM is expected to be in the $3.25 \%$ to $3.30 \%$ range on a GAAP basis. Full-year noninterest expense is expected to increase approximately $1 \%$ to $2.5 \%$.

Average loans and leases are expected to increase approximately $4 \%$ to $5 \%$ on an annual basis. Average total deposits are expected to increase approximately $2 \%$ to $3 \%$ on an annual basis.

Asset quality metrics are expected to remain better than our average through-the-cycle target ranges, with some moderate quarterly volatility.

The effective tax rate for the remainder of 2019 is expected to be in the range of $15.5 \%$ to $16.5 \%$.

## Conference Call / Webcast Information

Huntington's senior management will host an earnings conference call on July 25, 2019, at 9:00 a.m. (Eastern Daylight Time). The call may be accessed via a live Internet webcast at the Investor Relations section of Huntington's website, www.huntington.com, or through a dial-in telephone number at (877) 407-8029; Conference ID \#13691869. Slides will be available in the Investor Relations section of Huntington's website about an hour prior to the call. A replay of the webcast will be archived in the Investor Relations section of Huntington's website. A telephone replay will be available approximately two hours after the completion of the call through August 2, 2019 at (877) 660-6853 or (201) 612-7415; conference ID \#13691869.

Please see the 2019 Second Quarter Quarterly Financial Supplement for additional detailed financial performance metrics. This document can be found on the Investor Relations section of Huntington's website, http://www.huntington.com.

## About Huntington

Huntington Bancshares Incorporated is a regional bank holding company headquartered in Columbus, Ohio, with $\$ 108$ billion of assets and a network of 868 full-service branches, including 12 Private Client Group offices, and 1,687 ATMs across seven Midwestern states. Founded in 1866, The Huntington National Bank and its affiliates provide consumer, small business, commercial, treasury management, wealth management, brokerage, trust, and insurance services. Huntington also provides vehicle finance, equipment finance, national settlement, and capital market services that extend beyond its core states. Visit huntington.com for more information.

## Caution regarding Forward-Looking Statements

This communication contains certain forward-looking statements, including, but not limited to, certain plans, expectations, goals, projections, and statements, which are not historical facts and are subject to numerous assumptions, risks, and uncertainties. Statements that do not describe historical or current facts, including statements about beliefs and expectations, are forward-looking statements. Forward-looking statements may be identified by words such as expect, anticipate, believe, intend, estimate, plan, target, goal, or similar expressions, or future or conditional verbs such as will, may, might, should, would, could, or similar variations. The forwardlooking statements are intended to be subject to the safe harbor provided by Section 27A of the Securities Act of 1933, Section 21E of the Securities Exchange Act of 1934, and the Private Securities Litigation Reform Act of 1995.

While there is no assurance that any list of risks and uncertainties or risk factors is complete, below are certain factors which could cause actual results to differ materially from those contained or implied in the forwardlooking statements: changes in general economic, political, or industry conditions; uncertainty in U.S. fiscal and monetary policy, including the interest rate policies of the Federal Reserve Board; volatility and disruptions in global capital and credit markets; movements in interest rates; competitive pressures on product pricing and services; success, impact, and timing of our business strategies, including market acceptance of any new products or services implementing our "Fair Play" banking philosophy; the nature, extent, timing, and results of governmental actions, examinations, reviews, reforms, regulations, and interpretations, including those related to the Dodd-Frank Wall Street Reform and Consumer Protection Act and the Basel III regulatory capital reforms, as well as those involving the OCC, Federal Reserve, FDIC, and CFPB; and other factors that may affect our future results. Additional factors that could cause results to differ materially from those described above can be found in our 2018 Annual Report on Form 10-K, as well as our subsequent Securities and Exchange Commission ("SEC") filings, which are on file with the SEC and available in the "Investor Relations" section of our website, http://www.huntington.com, under the heading "Publications and Filings."

All forward-looking statements speak only as of the date they are made and are based on information available at that time. We do not assume any obligation to update forward-looking statements to reflect circumstances or events that occur after the date the forward-looking statements were made or to reflect the occurrence of unanticipated events except as required by federal securities laws. As forward-looking statements involve significant risks and uncertainties, caution should be exercised against placing undue reliance on such statements

## Basis of Presentation

## Use of Non-GAAP Financial Measures

This document contains GAAP financial measures and non-GAAP financial measures where management believes it to be helpful in understanding Huntington's results of operations or financial position. Where non-GAAP financial measures are used, the comparable GAAP financial measure, as well as the reconciliation to the comparable GAAP financial measure, can be found in this document, conference call slides, or the Form 8-K related to this document, all of which can be found in the Investor Relations section of Huntington's website, http://www.huntington.com.

## Annualized Data

Certain returns, yields, performance ratios, or quarterly growth rates are presented on an "annualized" basis. This is done for analytical and decision-making purposes to better discern underlying performance trends when compared to full-year or year-over-year amounts. For example, loan and deposit growth rates, as well as net charge-off percentages, are most often expressed in terms of an annual rate like $8 \%$. As such, a $2 \%$ growth rate for a quarter would represent an annualized 8\% growth rate.

## Fully-Taxable Equivalent Interest Income and Net Interest Margin

Income from tax-exempt earning assets is increased by an amount equivalent to the taxes that would have been paid if this income had been taxable at statutory rates. This adjustment puts all earning assets, most notably tax-exempt municipal securities and certain lease assets, on a common basis that facilitates comparison of results to results of competitors.

## Earnings per Share Equivalent Data

Significant income or expense items may be expressed on a per common share basis. This is done for analytical and decision-making purposes to better discern underlying trends in total corporate earnings per share performance excluding the impact of such items. Investors may also find this information helpful in their evaluation of the company's financial performance against published earnings per share mean estimate amounts, which typically exclude the impact of Significant Items. Earnings per share equivalents are usually calculated by applying an effective tax rate to a pre-tax amount to derive an after-tax amount, which is divided by the average shares outstanding during the respective reporting period. Occasionally, when the item involves special tax treatment, the after-tax amount is disclosed separately, with this then being the amount used to calculate the earnings per share equivalent.

## Rounding

Please note that columns of data in this document may not add due to rounding.

## Significant Items

From time to time, revenue, expenses, or taxes are impacted by items judged by management to be outside of ordinary banking activities and/or by items that, while they may be associated with ordinary banking activities, are so unusually large that their outsized impact is believed by management at that time to be infrequent or short term in nature. We refer to such items as "Significant Items". Most often, these Significant Items result from factors originating outside the company - e.g., regulatory actions/assessments, windfall gains, changes in accounting principles, one-time tax assessments/refunds, and litigation actions. In other cases they may result from management decisions associated with significant corporate actions out of the ordinary course of business e.g., merger/restructuring charges, recapitalization actions, and goodwill impairment.

Even though certain revenue and expense items are naturally subject to more volatility than others due to changes in market and economic environment conditions, as a general rule volatility alone does not define a Significant Item. For example, changes in the provision for credit losses, gains/losses from investment activities, and asset valuation write-downs reflect ordinary banking activities and are, therefore, typically excluded from consideration as a Significant Item.

Management believes the disclosure of "Significant Items", when appropriate, aids analysts/investors in better understanding corporate performance and trends so that they can ascertain which of such items, if any, they may wish to include/exclude from their analysis of the company's performance - i.e., within the context of determining how that performance differed from their expectations, as well as how, if at all, to adjust their estimates of future performance accordingly. To this end, Management has adopted a practice of listing "Significant Items" in its external disclosure documents (e.g., earnings press releases, quarterly performance discussions, investor presentations, and Forms 10-Q and 10-K).
"Significant Items" for any particular period are not intended to be a complete list of items that may materially impact current or future period performance. A number of items could materially impact these periods, including those which may be described from time to time in Huntington's filings with the Securities and Exchange Commission.

## HUNTINGTON BANCSHARES INCORPORATED Quarterly Financial Supplement June 30, 2019 <br> Table of Contents

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## Notes:

The preparation of financial statement data in conformity with accounting principles generally accepted in the United States (GAAP) requires management to make estimates and assumptions that affect amounts reported. Actual results could differ from those estimates. Certain prior period amounts have been reclassified to conform to the current period's presentation.

## Fully-Taxable Equivalent Basis

Interest income, yields, and ratios on a FTE basis are considered non-GAAP financial measures. Management believes net interest income on a FTE basis provides a more accurate picture of the interest margin for comparison purposes. The FTE basis also allows management to assess the comparability of revenue arising from both taxable and tax-exempt sources. The FTE basis assumes a federal statutory tax rate of 21 percent.

## Non-Regulatory Capital Ratios

In addition to capital ratios defined by banking regulators, the Company considers various other measures when evaluating capital utilization and adequacy, including:

- Tangible common equity to tangible assets, and
- Tangible common equity to risk-weighted assets using Basel III definition.

These non-regulatory capital ratios are viewed by management as useful additional methods of reflecting the level of capital available to withstand unexpected market conditions. Additionally, presentation of these ratios allows readers to compare the Company's capitalization to other financial services companies. These ratios differ from capital ratios defined by banking regulators principally in that the numerator excludes preferred securities, the nature and extent of which varies among different financial services companies. These ratios are not defined in GAAP or federal banking regulations. As a result, these non-regulatory capital ratios disclosed by the Company may be considered nonGAAP financial measures.

Because there are no standardized definitions for these non-regulatory capital ratios, the Company's calculation methods may differ from those used by other financial services companies. Also, there may be limits in the usefulness of these measures to investors. As a result, the Company encourages readers to consider the consolidated financial statements and other financial information contained in the related press release in their entirety, and not to rely on any single financial measure.

Huntington Bancshares Incorporated
Quarterly Key Statistics
(Unaudited)

| $\frac{\text { (dollar amounts in millions, except per data, share count in }}{\text { thousands) }}$ | Three Months Ended |  |  |  |  |  | Percent Changes vs. |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { June } 30, \\ 2019 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { March 31, } \\ 2019 \\ \hline \end{gathered}$ |  | $\begin{gathered} \hline \text { June } 30, \\ 2018 \\ \hline \end{gathered}$ |  |  |  |
|  |  |  | 1Q19 | 2Q18 |  |  |  |  |
| Net interest income (2) | \$ | 819 |  |  | \$ | 829 | \$ | 791 | (1)\% | 4\% |
| FTE adjustment |  | (7) |  | (7) |  | (7) | - | - |
| Net interest income |  | 812 |  | 822 |  | 784 | (1) | 4 |
| Provision for credit losses |  | 59 |  | 67 |  | 56 | (12) | 5 |
| Noninterest income |  | 374 |  | 319 |  | 336 | 17 | 11 |
| Noninterest expense |  | 700 |  | 653 |  | 652 | 7 | 7 |
| Income before income taxes |  | 427 |  | 421 |  | 412 | 1 | 4 |
| Provision for income taxes |  | 63 |  | 63 |  | 57 | - | 11 |
| Net income |  | 364 |  | 358 |  | 355 | 2 | 3 |
| Dividends on preferred shares |  | 18 |  | 19 |  | 21 | (5) | (14) |
| Net income applicable to common shares | \$ | 346 | \$ | 339 | \$ | 334 | 2 \% | 4\% |
| Net income per common share - diluted | \$ | 0.33 | \$ | 0.32 | \$ | 0.30 | 3 \% | 10\% |
| Cash dividends declared per common share |  | 0.14 |  | 0.14 |  | 0.11 | - | 27 |
| Tangible book value per common share at end of period |  | 7.97 |  | 7.67 |  | 7.27 | 4 | 10 |
| Number of common shares repurchased |  | 11,344 |  | 1,833 |  | - | 519 | 100 |
| Average common shares - basic |  | 1,044,802 |  | 1,046,995 |  | 1,103,337 | - | (5) |
| Average common shares - diluted |  | 1,060,280 |  | 1,065,638 |  | 1,122,612 | (1) | (6) |
| Ending common shares outstanding |  | 1,037,841 |  | 1,046,440 |  | 1,104,227 | (1) | (6) |
| Return on average assets |  | 1.36 \% |  | 1.35 \% |  | 1.36\% |  |  |
| Return on average common shareholders' equity |  | 13.5 |  | 13.8 |  | 13.2 |  |  |
| Return on average tangible common shareholders' equity (1) |  | 17.7 |  | 18.3 |  | 17.6 |  |  |
| Net interest margin (2) |  | 3.31 |  | 3.39 |  | 3.29 |  |  |
| Efficiency ratio (3) |  | 57.6 |  | 55.8 |  | 56.6 |  |  |
| Effective tax rate |  | 14.6 |  | 15.0 |  | 13.8 |  |  |
| Average total assets | \$ | 107,479 | \$ | 107,511 | \$ | 104,821 | - | 3 |
| Average earning assets |  | 99,188 |  | 99,212 |  | 96,363 | - | 3 |
| Average loans and leases |  | 74,932 |  | 74,775 |  | 71,887 | - | 4 |
| Average loans and leases - linked quarter annualized growth rate |  | 0.8 \% |  | 5.2 \% |  | 8.0\% |  |  |
| Average total deposits | \$ | 81,718 | \$ | 82,772 | \$ | 79,290 | (1) | 3 |
| Average core deposits (4) |  | 78,723 |  | 79,033 |  | 75,386 | - | 4 |
| Average core deposits - linked quarter annualized growth rate |  | (1.6)\% |  | (0.2)\% |  | 10.9\% |  |  |
| Average shareholders' equity |  | 11,475 |  | 11,156 |  | 11,333 | 3 | 1 |
| Average common total shareholders' equity |  | 10,272 |  | 9,953 |  | 10,130 | 3 | 1 |
| Average tangible common shareholders' equity |  | 8,075 |  | 7,746 |  | 7,880 | 4 | 2 |
| Total assets at end of period |  | 108,247 |  | 108,203 |  | 105,358 | - | 3 |
| Total shareholders' equity at end of period |  | 11,668 |  | 11,432 |  | 11,472 | 2 | 2 |
| NCOs as a \% of average loans and leases |  | 0.25 \% |  | 0.38 \% |  | 0.16\% |  |  |
| NAL ratio |  | 0.57 |  | 0.56 |  | 0.52 |  |  |
| NPA ratio (5) |  | 0.61 |  | 0.61 |  | 0.57 |  |  |
| Allowance for loan and lease losses (ALLL) as a \% of total loans and leases at the end of period |  | 1.03 |  | 1.02 |  | 1.02 |  |  |
| Common equity tier 1 risk-based capital ratio (6) |  | 9.88 |  | 9.84 |  | 10.53 |  |  |
| Tangible common equity / tangible asset ratio (7) |  | 7.80 |  | 7.57 |  | 7.78 |  |  |

See Notes to the Year to Date and Quarterly Key Statistics.

Huntington Bancshares Incorporated
Year to Date Key Statistics
(Unaudited)

| (dollar amounts in millions, except per data, share count in thousands) | Six Months Ended June 30, |  |  |  | Change |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2019 |  | 2018 |  | Amount |  | Percent |
| Net interest income (2) | \$ | 1,648 | \$ | 1,568 | \$ | 80 | 5\% |
| FTE adjustment |  | (14) |  | (14) |  | - | - |
| Net interest income |  | 1,634 |  | 1,554 |  | 80 | 5 |
| Provision for credit losses |  | 126 |  | 122 |  | 4 | 3 |
| Noninterest income |  | 693 |  | 650 |  | 43 | 7 |
| Noninterest expense |  | 1,353 |  | 1,285 |  | 68 | 5 |
| Income before income taxes |  | 848 |  | 797 |  | 51 | 6 |
| Provision for income taxes |  | 126 |  | 116 |  | 10 | 9 |
| Net Income |  | 722 |  | 681 |  | 41 | 6 |
| Dividends on preferred shares |  | 37 |  | 33 |  | 4 | 12 |
| Net income applicable to common shares | \$ | 685 | \$ | 648 | \$ | 37 | 6\% |
|  |  |  |  |  |  |  |  |
| Net income per common share - diluted | \$ | 0.64 | \$ | 0.58 | \$ | 0.06 | 10\% |
| Cash dividends declared per common share |  | 0.28 |  | 0.22 |  | 0.06 | 27 |
|  |  |  |  |  |  |  |  |
| Average common shares - basic |  | 1,045,899 |  | 1,093,587 |  | $(47,688)$ | (4) |
| Average common shares - diluted |  | 1,062,959 |  | 1,123,646 |  | $(60,687)$ | (5) |
|  |  |  |  |  |  |  |  |
| Return on average assets |  | 1.35\% |  | 1.32\% |  |  |  |
| Return on average common shareholders' equity |  | 13.7 |  | 13.1 |  |  |  |
| Return on average tangible common shareholders' equity (1) |  | 18.0 |  | 17.5 |  |  |  |
| Net interest margin (2) |  | 3.35 |  | 3.30 |  |  |  |
| Efficiency ratio (3) |  | 56.7 |  | 56.7 |  |  |  |
| Effective tax rate |  | 14.8 |  | 14.6 |  |  |  |
|  |  |  |  |  |  |  |  |
| Average total assets | \$ | 107,495 | \$ | 104,337 | \$ | 3,158 | 3 |
| Average earning assets |  | 99,200 |  | 95,890 |  | 3,310 | 3 |
| Average loans and leases |  | 74,853 |  | 71,190 |  | 3,663 | 5 |
| Average total deposits |  | 82,242 |  | 78,125 |  | 4,117 | 5 |
| Average core deposits (4) |  | 78,877 |  | 74,395 |  | 4,482 | 6 |
| Average shareholders' equity |  | 11,317 |  | 11,095 |  | 222 | 2 |
| Average common total shareholders' equity |  | 10,113 |  | 9,963 |  | 150 | 2 |
| Average tangible common shareholders' equity |  | 7,912 |  | 7,708 |  | 204 | 3 |
|  |  |  |  |  |  |  |  |
| NCOs as a \% of average loans and leases |  | 0.32\% |  | 0.19\% |  |  |  |
| NAL ratio |  | 0.57 |  | 0.52 |  |  |  |
| NPA ratio (5) |  | 0.61 |  | 0.57 |  |  |  |

See Notes to the Year to Date and Quarterly Key Statistics.

## Key Statistics Footnotes

(1) Net income applicable to common shares excluding expense for amortization of intangibles for the period divided by average tangible common shareholders' equity. Average tangible common shareholders' equity equals average total common shareholders' equity less average intangible assets and goodwill. Expense for amortization of intangibles and average intangible assets are net of deferred tax liability, and calculated assuming a $21 \%$ tax rate.
(2) On a fully-taxable equivalent (FTE) basis assuming a $21 \%$ tax rate.
(3) Noninterest expense less amortization of intangibles divided by the sum of FTE net interest income and noninterest income excluding securities gains (losses).
(4) Includes noninterest-bearing and interest-bearing demand deposits, money market deposits, savings and other domestic deposits, and core certificates of deposit.
(5) NPAs include other real estate owned.
(6) June 30, 2019, figures are estimated.
(7) Tangible common equity (total common equity less goodwill and other intangible assets) divided by tangible assets (total assets less goodwill and other intangible assets). Other intangible assets are net of deferred tax liability, calculated at a $21 \%$ tax rate.

Huntington Bancshares Incorporated
Consolidated Balance Sheets

| (dollar amounts in millions) | June 30, 2019 |  | $\begin{gathered} \text { December 31, } \\ 2018 \\ \hline \end{gathered}$ |  | Percent Changes |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | (Unaudited) |  |  |  |  |
| Assets |  |  |  |  |  |
| Cash and due from banks | \$ | 870 | \$ | 1,108 | (21)\% |
| Interest-bearing deposits in Federal Reserve Bank |  | 728 |  | 1,564 | (53) |
| Interest-bearing deposits in banks |  | 149 |  | 53 | 181 |
| Trading account securities |  | 176 |  | 105 | 68 |
| Available-for-sale securities |  | 13,695 |  | 13,780 | (1) |
| Held-to-maturity securities |  | 8,704 |  | 8,565 | 2 |
| Other securities |  | 440 |  | 565 | (22) |
| Loans held for sale |  | 778 |  | 804 | (3) |
| Loans and leases (1) |  | 75,033 |  | 74,900 | - |
| Allowance for loan and lease losses |  | (774) |  | (772) | - |
| Net loans and leases |  | 74,259 |  | 74,128 | - |
| Bank owned life insurance |  | 2,528 |  | 2,507 | 1 |
| Premises and equipment |  | 774 |  | 790 | (2) |
| Goodwill |  | 1,990 |  | 1,989 | - |
| Service rights and other intangible assets |  | 481 |  | 535 | (10) |
| Other assets |  | 2,675 |  | 2,288 | 17 |
| Total assets | \$ | 108,247 | \$ | 108,781 | - \% |

Liabilities and shareholders' equity
Liabilities

| Deposits (2) | \$ | 80,882 | \$ | 84,774 | (5)\% |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Short-term borrowings |  | 4,161 |  | 2,017 | 106 |
| Long-term debt |  | 8,973 |  | 8,625 | 4 |
| Other liabilities |  | 2,563 |  | 2,263 | 13 |
| Total liabilities |  | 96,579 |  | 97,679 | (1) |
| Shareholders' equity |  |  |  |  |  |
| Preferred stock |  | 1,203 |  | 1,203 | - |
| Common stock |  | 10 |  | 11 | (9) |
| Capital surplus |  | 9,030 |  | 9,181 | (2) |
| Less treasury shares, at cost |  | (52) |  | (45) | (16) |
| Accumulated other comprehensive loss |  | (273) |  | (609) | 55 |
| Retained earnings (deficit) |  | 1,750 |  | 1,361 | 29 |
| Total shareholders' equity |  | 11,668 |  | 11,102 | 5 |
| Total liabilities and shareholders' equity | \$ | 108,247 | \$ | 108,781 | -\% |
|  |  |  |  |  |  |
| Common shares authorized (par value of \$0.01) |  | 1,500,000,000 |  | 1,500,000,000 |  |
| Common shares outstanding |  | 1,037,841,268 |  | 1,046,767,252 |  |
| Treasury shares outstanding |  | 4,299,339 |  | 3,817,385 |  |
| Preferred stock, authorized shares |  | 6,617,808 |  | 6,617,808 |  |
| Preferred shares outstanding |  | 740,500 |  | 740,500 |  |

(1) See page 5 for detail of loans and leases.
(2) See page 6 for detail of deposits.

Huntington Bancshares Incorporated
Loans and Leases Composition
(Unaudited)

| (dollar amounts in millions) | June 30, 2019 |  |  | $\begin{gathered} \text { March } 31, \\ 2019 \end{gathered}$ |  |  | $\begin{gathered} \text { December 31, } \\ 2018 \end{gathered}$ |  |  | September 30, 2018 |  |  | June 30, 2018 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Ending Balances by Type: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial and industrial | \$ | 30,608 | 41\% | \$ | 30,972 | 41\% | \$ | 30,605 | 41\% | \$ | 29,196 | 40\% | \$ | 28,850 | 40\% |
| Commercial real estate: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Construction |  | 1,146 | 1 |  | 1,152 | 2 |  | 1,185 | 2 |  | 1,111 | 2 |  | 1,083 | 1 |
| Commercial |  | 5,742 | 8 |  | 5,643 | 8 |  | 5,657 | 8 |  | 5,962 | 8 |  | 6,118 | 8 |
| Commercial real estate |  | 6,888 | 9 |  | 6,795 | 10 |  | 6,842 | 10 |  | 7,073 | 10 |  | 7,201 | 9 |
| Total commercial |  | 37,496 | 50 |  | 37,767 | 51 |  | 37,447 | 51 |  | 36,269 | 50 |  | 36,051 | 49 |
| Consumer: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Automobile |  | 12,173 | 16 |  | 12,272 | 16 |  | 12,429 | 16 |  | 12,375 | 17 |  | 12,390 | 17 |
| Home equity |  | 9,419 | 12 |  | 9,551 | 13 |  | 9,722 | 13 |  | 9,850 | 13 |  | 9,907 | 14 |
| Residential mortgage |  | 11,182 | 15 |  | 10,885 | 14 |  | 10,728 | 14 |  | 10,459 | 14 |  | 10,006 | 14 |
| RV and marine |  | 3,492 | 5 |  | 3,344 | 4 |  | 3,254 | 4 |  | 3,152 | 4 |  | 2,846 | 4 |
| Other consumer |  | 1,271 | 2 |  | 1,260 | 2 |  | 1,320 | 2 |  | 1,265 | 2 |  | 1,206 | 2 |
| Total consumer |  | 37,537 | 50 |  | 37,312 | 49 |  | 37,453 | 49 |  | 37,101 | 50 |  | 36,355 | 51 |
| Total loans and leases | \$ | 75,033 | 100\% | \$ | 75,079 | 100\% | \$ | 74,900 | 100\% | \$ | 73,370 | 100\% | \$ | 72,406 | 100\% |


| (dollar amounts in millions) | $\begin{gathered} \text { June } 30, \\ 2019 \end{gathered}$ |  |  | $\begin{gathered} \text { March } 31 \text {, } \\ 2019 \end{gathered}$ |  |  | $\begin{gathered} \text { December 31, } \\ 2018 \end{gathered}$ |  |  | September 30, 2018 |  |  | June 30, 2018 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Ending Balances by Business Segment: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Consumer and Business Banking | \$ | 22,128 | 30\% | \$ | 22,175 | 29\% | \$ | 22,333 | 30\% | \$ | 22,271 | 30\% | \$ | 21,888 | 30\% |
| Commercial Banking |  | 27,311 | 36 |  | 27,554 | 37 |  | 27,191 | 36 |  | 26,465 | 36 |  | 26,373 | 36 |
| Vehicle Finance |  | 19,417 | 26 |  | 19,332 | 26 |  | 19,434 | 26 |  | 18,880 | 26 |  | 18,569 | 26 |
| RBHPCG |  | 6,179 | 8 |  | 5,954 | 8 |  | 5,886 | 8 |  | 5,734 | 8 |  | 5,527 | 8 |
| Treasury / Other |  | (2) | - |  | 64 | - |  | 56 | - |  | 20 | - |  | 49 | - |
| Total loans and leases | \$ | 75,033 | 100\% | \$ | 75,079 | 100\% | \$ | 74,900 | 100\% | \$ | 73,370 | 100\% | \$ | 72,406 | 100\% |

Average Balances by Business Segment:

| Consumer and Business Banking | \$ | 22,139 | 30\% | \$ | 22,241 | 30\% | \$ | 22,321 | 30\% | \$ | 22,049 | 30\% | \$ | 21,653 | 31\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial Banking |  | 27,350 | 36 |  | 27,174 | 36 |  | 26,405 | 36 |  | 26,322 | 36 |  | 26,505 | 37 |
| Vehicle Finance |  | 19,298 | 26 |  | 19,340 | 26 |  | 19,177 | 26 |  | 18,640 | 26 |  | 18,280 | 25 |
| RBHPCG |  | 6,054 | 8 |  | 5,920 | 8 |  | 5,793 | 8 |  | 5,641 | 8 |  | 5,355 | 7 |
| Treasury / Other |  | 91 | - |  | 100 | - |  | 126 | - |  | 99 | - |  | 94 | - |
| Total loans and leases | \$ | 74,932 | 100\% | \$ | 74,775 | 100\% | \$ | 73,822 | 100\% | \$ | 72,751 | 100\% | \$ | 71,887 | 100\% |

Huntington Bancshares Incorporated
Deposits Composition
(Unaudited)

| (dollar amounts in millions) | June 30, <br> 2019 |  | $\begin{gathered} \text { March 31, } \\ 2019 \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2018 \end{gathered}$ |  | September 30, 2018 |  | June 30, <br> 2018 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Ending Balances by Type: |  |  |  |  |  |  |  |  |  |  |
| Demand deposits - noninterestbearing | \$ 19,383 | 24\% | \$ 20,036 | 24\% | \$ 21,783 | 26\% | \$ 19,863 | 24\% | \$ 20,353 | 26\% |
| Demand deposits - interest-bearing | 19,085 | 24 | 19,906 | 24 | 20,042 | 24 | 19,615 | 24 | 19,026 | 24 |
| Money market deposits | 23,952 | 30 | 22,931 | 28 | 22,721 | 27 | 21,411 | 26 | 20,990 | 26 |
| Savings and other domestic deposits | 9,803 | 12 | 10,277 | 13 | 10,451 | 12 | 11,604 | 14 | 10,987 | 14 |
| Core certificates of deposit (1) | 5,703 | 7 | 6,007 | 7 | 5,924 | 7 | 5,358 | 7 | 4,402 | 6 |
| Total core deposits | 77,926 | 97 | 79,157 | 96 | 80,921 | 96 | 77,851 | 95 | 75,758 | 96 |
| Other domestic deposits of \$250,000 or more | 316 | - | 313 | 1 | 337 | - | 318 | 1 | 265 | - |
| Brokered deposits and negotiable CDs | 2,640 | 3 | 2,685 | 3 | 3,516 | 4 | 3,520 | 4 | 3,564 | 4 |
| Total deposits | \$80,882 | 100\% | \$82,155 | 100\% | \$84,774 | 100\% | \$81,689 | 100\% | \$ 79,587 | 100\% |
| Total core deposits: |  |  |  |  |  |  |  |  |  |  |
| Commercial | \$ 33,371 | 43\% | \$ 33,546 | 42\% | \$ 37,268 | 46\% | \$ 35,455 | 46\% | \$ 34,094 | 45\% |
| Consumer | 44,555 | 57 | 45,611 | 58 | 43,653 | 54 | 42,396 | 54 | 41,664 | 55 |
| Total core deposits | \$77,926 | 100\% | \$79,157 | 100\% | \$80,921 | 100\% | \$77,851 | 100\% | \$75,758 | 100\% |
| Ending Balances by Business Segment: |  |  |  |  |  |  |  |  |  |  |
| Consumer and Business Banking | \$ 51,577 | 64\% | \$ 52,354 | 64\% | \$ 50,300 | 59\% | \$ 49,434 | 61\% | \$ 48,186 | 60\% |
| Commercial Banking | 20,049 | 25 | 20,543 | 25 | 23,185 | 28 | 22,288 | 27 | 21,142 | 27 |
| Vehicle Finance | 339 | - | 327 | - | 346 | - | 348 | - | 340 | - |
| RBHPCG | 5,863 | 7 | 5,959 | 7 | 6,809 | 8 | 5,783 | 7 | 5,985 | 8 |
| Treasury / Other (2) | 3,054 | 4 | 2,972 | 4 | 4,134 | 5 | 3,836 | 5 | 3,934 | 5 |
| Total deposits | \$80,882 | 100\% | \$82,155 | 100\% | \$84,774 | 100\% | \$81,689 | 100\% | \$ 79,587 | 100\% |


| (dollar amounts in millions) | June 30, 2019 |  | $\begin{gathered} \text { March } 31, \\ 2019 \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2018 \end{gathered}$ |  | $\begin{gathered} \text { September 30, } \\ 2018 \end{gathered}$ |  | June 30, 2018 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Average Balances by Business Segment: |  |  |  |  |  |  |  |  |  |  |
| Consumer and Business Banking | \$ 51,935 | 64\% | \$ 50,961 | 62\% | \$ 50,037 | 61\% | \$ 48,659 | 60\% | \$ 47,242 | 60\% |
| Commercial Banking | 20,361 | 25 | 21,739 | 26 | 22,673 | 27 | 22,823 | 28 | 21,671 | 27 |
| Vehicle Finance | 322 | - | 305 | - | 335 | - | 337 | - | 328 | - |
| RBHPCG | 5,918 | 7 | 5,942 | 7 | 5,936 | 7 | 5,694 | 7 | 5,947 | 8 |
| Treasury / Other (2) | 3,182 | 4 | 3,825 | 5 | 3,950 | 5 | 3,985 | 5 | 4,102 | 5 |
| Total deposits | \$ 81,718 | 100\% | \$ 82,772 | 100\% | \$ 82,931 | 100\% | \$ 81,498 | 100\% | \$ 79,290 | 100\% |

(1) Includes consumer certificates of deposit of $\$ 250,000$ or more.
(2) Comprised primarily of national market deposits.

Huntington Bancshares Incorporated
Consolidated Quarterly Average Balance Sheets
(Unaudited)

| (dollar amounts in millions) | Quarterly Average Balances (1) |  |  |  |  |  |  |  |  |  | Percent Changes vs. |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | June 30, 2019 |  | March 31, <br> 2019 |  | $\begin{gathered} \hline \text { December 31, } \\ 2018 \\ \hline \end{gathered}$ |  | $\begin{gathered} \hline \text { September 30, } \\ 2018 \\ \hline \end{gathered}$ |  | $\begin{gathered} \hline \text { June } 30, \\ 2018 \end{gathered}$ |  |  |  |
|  |  |  | 1Q19 | 2Q18 |  |  |  |  |  |  |  |  |
| Assets |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest-bearing deposits in Federal Reserve Bank (2) | \$ | 518 |  |  | \$ | 501 | \$ | 483 | \$ | - | \$ | - | $3 \%$ | 100\% |
| Interest-bearing deposits in banks |  | 135 |  | 109 |  | 97 |  | 83 |  | 84 | 24 | 61 |
| Securities: |  |  |  |  |  |  |  |  |  |  |  |  |
| Trading account securities |  | 161 |  | 138 |  | 131 |  | 82 |  | 82 | 17 | 96 |
| Available-for-sale securities: |  |  |  |  |  |  |  |  |  |  |  |  |
| Taxable |  | 10,501 |  | 10,752 |  | 10,351 |  | 10,469 |  | 10,832 | (2) | (3) |
| Tax-exempt |  | 2,970 |  | 3,048 |  | 3,176 |  | 3,496 |  | 3,554 | (3) | (16) |
| Total available-for-sale securities |  | 13,471 |  | 13,800 |  | 13,527 |  | 13,965 |  | 14,386 | (2) | (6) |
| Held-to-maturity securities - taxable |  | 8,771 |  | 8,653 |  | 8,433 |  | 8,560 |  | 8,706 | 1 | 1 |
| Other securities |  | 466 |  | 536 |  | 565 |  | 567 |  | 599 | (13) | (22) |
| Total securities |  | 22,869 |  | 23,127 |  | 22,656 |  | 23,174 |  | 23,773 | (1) | (4) |
| Loans held for sale |  | 734 |  | 700 |  | 694 |  | 745 |  | 619 | 5 | 19 |
| Loans and leases: (3) |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial: |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial and industrial |  | 30,644 |  | 30,546 |  | 29,557 |  | 28,870 |  | 28,863 | - | 6 |
| Commercial real estate: |  |  |  |  |  |  |  |  |  |  |  |  |
| Construction |  | 1,168 |  | 1,174 |  | 1,138 |  | 1,132 |  | 1,126 | (1) | 4 |
| Commercial |  | 5,732 |  | 5,686 |  | 5,806 |  | 6,019 |  | 6,233 | 1 | (8) |
| Commercial real estate |  | 6,900 |  | 6,860 |  | 6,944 |  | 7,151 |  | 7,359 | 1 | (6) |
| Total commercial |  | 37,544 |  | 37,406 |  | 36,501 |  | 36,021 |  | 36,222 | - | 4 |
| Consumer: |  |  |  |  |  |  |  |  |  |  |  |  |
| Automobile |  | 12,219 |  | 12,361 |  | 12,423 |  | 12,368 |  | 12,271 | (1) | - |
| Home equity |  | 9,482 |  | 9,641 |  | 9,817 |  | 9,873 |  | 9,941 | (2) | (5) |
| Residential mortgage |  | 11,010 |  | 10,787 |  | 10,574 |  | 10,236 |  | 9,624 | , | 14 |
| RV and marine |  | 3,413 |  | 3,296 |  | 3,216 |  | 3,016 |  | 2,667 | 4 | 28 |
| Other consumer |  | 1,264 |  | 1,284 |  | 1,291 |  | 1,237 |  | 1,162 | (2) | 9 |
| Total consumer |  | 37,388 |  | 37,369 |  | 37,321 |  | 36,730 |  | 35,665 | - | 5 |
| Total loans and leases |  | 74,932 |  | 74,775 |  | 73,822 |  | 72,751 |  | 71,887 | - | 4 |
| Allowance for loan and lease losses |  | (778) |  | (780) |  | (777) |  | (759) |  | (742) | - | (5) |
| Net loans and leases |  | 74,154 |  | 73,995 |  | 73,045 |  | 71,992 |  | 71,145 | - | 4 |
| Total earning assets |  | 99,188 |  | 99,212 |  | 97,752 |  | 96,753 |  | 96,363 | - | 3 |
| Cash and due from banks |  | 835 |  | 853 |  | 909 |  | 1,330 |  | 1,283 | (2) | (35) |
| Intangible assets |  | 2,252 |  | 2,265 |  | 2,288 |  | 2,305 |  | 2,318 | (1) | (3) |
| All other assets |  | 5,982 |  | 5,961 |  | 5,705 |  | 5,726 |  | 5,599 | - | 7 |
| Total assets | \$ | $\underline{\text { 107,479 }}$ | \$ | 107,511 | \$ | $\underline{\text { 105,877 }}$ | \$ | 105,355 | \$ | 104,821 | -\% | 3\% |
| Liabilities and shareholders' equity |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest-bearing deposits: |  |  |  |  |  |  |  |  |  |  |  |  |
| Demand deposits - interest-bearing | \$ | 19,693 | \$ | 19,770 | \$ | 19,860 | \$ | 19,553 | \$ | 19,121 | - \% | 3\% |
| Money market deposits |  | 23,305 |  | 22,935 |  | 22,595 |  | 21,547 |  | 20,943 | 2 | 11 |
| Savings and other domestic deposits |  | 10,105 |  | 10,338 |  | 10,534 |  | 11,434 |  | 11,146 | (2) | (9) |
| Core certificates of deposit (4) |  | 5,860 |  | 6,052 |  | 5,705 |  | 4,916 |  | 3,794 | (3) | 54 |
| Other domestic deposits of \$250,000 or more |  | 310 |  | 335 |  | 346 |  | 285 |  | 243 | (7) | 28 |
| Brokered deposits and negotiable CDs |  | 2,685 |  | 3,404 |  | 3,507 |  | 3,533 |  | 3,661 | (21) | (27) |
| Total interest-bearing deposits |  | 61,958 |  | 62,834 |  | 62,547 |  | 61,268 |  | 58,908 | (1) | 5 |
| Short-term borrowings |  | 3,166 |  | 2,320 |  | 1,006 |  | 1,732 |  | 3,082 | 36 | 3 |
| Long-term debt |  | 8,914 |  | 8,979 |  | 8,871 |  | 8,915 |  | 9,225 | (1) | (3) |
| Total interest-bearing liabilities |  | 74,038 |  | 74,133 |  | 72,424 |  | 71,915 |  | 71,215 | - | 4 |
| Demand deposits - noninterest-bearing |  | 19,760 |  | 19,938 |  | 20,384 |  | 20,230 |  | 20,382 | (1) | (3) |
| All other liabilities |  | 2,206 |  | 2,284 |  | 2,180 |  | 2,054 |  | 1,891 | (3) | 17 |
| Shareholders' equity |  | 11,475 |  | 11,156 |  | 10,889 |  | 11,156 |  | 11,333 | 3 | 1 |
| Total liabilities and shareholders' equity | \$ | 107,479 | \$ | 107,511 | \$ | 105,877 | \$ | 105,355 | \$ | 104,821 | -\% | 3\% |

(1) Amounts include the effects of hedge and risk management activities associated with the respective asset and liability categories.
(2) Deposits in Federal Reserve Bank were treated as non-earning assets prior to 4Q 2018.
(3) Includes nonaccrual loans.
(4) Includes consumer certificates of deposit of $\$ 250,000$ or more.

Huntington Bancshares Incorporated
Consolidated Quarterly Net Interest Margin - Interest Income / Expense (1)(2)
(Unaudited)

| (dollar amounts in millions) | Quarterly Interest Income / Expense |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { June } 30, \\ 2019 \end{gathered}$ |  | $\begin{gathered} \hline \text { March 31, } \\ 2019 \end{gathered}$ |  | $\begin{gathered} \hline \text { December 31, } \\ 2018 \end{gathered}$ |  | $\begin{gathered} \hline \text { September 30, } \\ 2018 \end{gathered}$ |  | $\begin{gathered} \hline \text { June } 30, \\ 2018 \end{gathered}$ |  |
| Assets |  |  |  |  |  |  |  |  |  |  |
| Interest-bearing deposits in Federal Reserve Bank (3) | \$ | 3 | \$ | 3 | \$ | 3 | \$ | - | \$ | - |
| Interest-bearing deposits in banks |  | - |  | 1 |  | 1 |  | - |  | 1 |
| Securities: |  |  |  |  |  |  |  |  |  |  |
| Trading account securities |  | 1 |  | 1 |  | 1 |  | - |  | - |
| Available-for-sale securities: |  |  |  |  |  |  |  |  |  |  |
| Taxable |  | 72 |  | 76 |  | 70 |  | 69 |  | 71 |
| Tax-exempt |  | 27 |  | 28 |  | 33 |  | 30 |  | 30 |
| Total available-for-sale securities |  | 99 |  | 104 |  | 103 |  | 99 |  | 101 |
| Held-to-maturity securities - taxable |  | 56 |  | 54 |  | 52 |  | 52 |  | 53 |
| Other securities |  | 4 |  | 6 |  | 5 |  | 7 |  | 7 |
| Total securities |  | 160 |  | 165 |  | 161 |  | 158 |  | 161 |
| Loans held for sale |  | 7 |  | 7 |  | 7 |  | 8 |  | 6 |
| Loans and leases: |  |  |  |  |  |  |  |  |  |  |
| Commercial: |  |  |  |  |  |  |  |  |  |  |
| Commercial and industrial |  | 373 |  | 375 |  | 363 |  | 342 |  | 329 |
| Commercial real estate: |  |  |  |  |  |  |  |  |  |  |
| Construction |  | 17 |  | 16 |  | 16 |  | 15 |  | 15 |
| Commercial |  | 71 |  | 71 |  | 74 |  | 72 |  | 72 |
| Commercial real estate |  | 88 |  | 87 |  | 90 |  | 87 |  | 87 |
| Total commercial |  | 461 |  | 462 |  | 453 |  | 429 |  | 416 |
| Consumer: |  |  |  |  |  |  |  |  |  |  |
| Automobile |  | 123 |  | 120 |  | 122 |  | 117 |  | 111 |
| Home equity |  | 131 |  | 133 |  | 135 |  | 130 |  | 126 |
| Residential mortgage |  | 106 |  | 104 |  | 101 |  | 97 |  | 89 |
| RV and marine |  | 42 |  | 40 |  | 41 |  | 39 |  | 34 |
| Other consumer |  | 42 |  | 42 |  | 40 |  | 37 |  | 35 |
| Total consumer |  | 444 |  | 439 |  | 439 |  | 420 |  | 395 |
| Total loans and leases |  | 905 |  | 901 |  | 892 |  | 849 |  | 811 |
| Total earning assets | \$ | 1,075 | \$ | 1,077 | + | 1,064 | \$ | 1,015 | \$ | 979 |

Liabilities

| Interest-bearing deposits: |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Demand deposits - interest-bearing | \$ | 28 | \$ | 27 | \$ | 25 | \$ | 22 | \$ | 18 |
| Money market deposits |  | 67 |  | 59 |  | 52 |  | 42 |  | 31 |
| Savings and other domestic deposits |  | 6 |  | 6 |  | 5 |  | 7 |  | 6 |
| Core certificates of deposit (4) |  | 32 |  | 31 |  | 29 |  | 23 |  | 14 |
| Other domestic deposits of \$250,000 or more |  | 1 |  | 2 |  | 1 |  | 1 |  | 1 |
| Brokered deposits and negotiable CDs |  | 16 |  | 20 |  | 20 |  | 17 |  | 17 |
| Total interest-bearing deposits |  | 150 |  | 145 |  | 132 |  | 112 |  | 87 |
| Short-term borrowings |  | 19 |  | 14 |  | 6 |  | 9 |  | 14 |
| Long-term debt |  | 87 |  | 89 |  | 85 |  | 84 |  | 87 |
| Total interest bearing liabilities |  | 256 |  | 248 |  | 223 |  | 205 |  | 188 |
| Demand deposits - noninterest-bearing |  | - |  | - |  | - |  | - |  | - |
| Net interest income | \$ | 819 | \$ | 829 | \$ | 841 | \$ | 810 | \$ | 791 |

(1) Fully-taxable equivalent (FTE) income and expense calculated assuming a $21 \%$ tax rate. See page 10 for the FTE adjustment.
(2) Amounts include the effects of hedge and risk management activities associated with the respective asset and liability categories.
(3) Deposits in Federal Reserve Bank were treated as non-earning assets prior to 4Q 2018 and associated interest income was not material.
(4) Includes consumer certificates of deposit of $\$ 250,000$ or more.

Huntington Bancshares Incorporated
Consolidated Quarterly Net Interest Margin - Yield
(Unaudited)

| Fully-taxable equivalent basis (1) | Quarterly Average Rates (2) |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | June 30, $2019$ | $\begin{gathered} \text { March 31, } \\ 2019 \\ \hline \end{gathered}$ | $\begin{gathered} \text { December 31, } \\ 2018 \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { September 30, } \\ 2018 \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { June } 30, \\ 2018 \\ \hline \end{gathered}$ |
| Assets |  |  |  |  |  |
| Interest-bearing deposits in Federal Reserve Bank (2) | 2.38\% | 2.40\% | 2.33\% | -\% | -\% |
| Interest-bearing deposits in banks | 2.08 | 1.75 | 1.97 | 1.95 | 1.95 |
| Securities: |  |  |  |  |  |
| Trading account securities | 1.92 | 2.03 | 1.94 | 0.26 | 0.23 |
| Available-for-sale securities: |  |  |  |  |  |
| Taxable | 2.73 | 2.82 | 2.71 | 2.61 | 2.63 |
| Tax-exempt | 3.66 | 3.69 | 4.12 | 3.53 | 3.35 |
| Total available-for-sale securities | 2.94 | 3.01 | 3.04 | 2.84 | 2.81 |
| Held-to-maturity securities - taxable | 2.54 | 2.52 | 2.45 | 2.43 | 2.42 |
| Other securities | 3.44 | 4.51 | 4.24 | 4.58 | 4.58 |
| Total securities | 2.79 | 2.86 | 2.84 | 2.73 | 2.71 |
| Loans held for sale | 4.00 | 4.07 | 4.04 | 4.45 | 4.17 |
| Loans and leases: (4) |  |  |  |  |  |
| Commercial: |  |  |  |  |  |
| Commercial and industrial | 4.82 | 4.91 | 4.81 | 4.64 | 4.52 |
| Commercial real estate: |  |  |  |  |  |
| Construction | 5.59 | 5.58 | 5.47 | 5.31 | 5.26 |
| Commercial | 4.88 | 5.00 | 4.99 | 4.63 | 4.58 |
| Commercial real estate | 5.00 | 5.10 | 5.07 | 4.74 | 4.68 |
| Total commercial | 4.85 | 4.94 | 4.86 | 4.66 | 4.55 |
| Consumer: |  |  |  |  |  |
| Automobile | 4.02 | 3.95 | 3.88 | 3.75 | 3.63 |
| Home equity | 5.56 | 5.61 | 5.45 | 5.21 | 5.09 |
| Residential mortgage | 3.84 | 3.86 | 3.82 | 3.78 | 3.69 |
| RV and marine | 4.94 | 4.96 | 5.10 | 5.06 | 5.11 |
| Other consumer | 13.29 | 13.07 | 12.35 | 12.16 | 11.90 |
| Total consumer | 4.76 | 4.75 | 4.67 | 4.54 | 4.43 |
| Total loans and leases | 4.80 | 4.85 | 4.76 | 4.60 | 4.49 |
| Total earning assets | 4.35 | 4.40 | 4.32 | 4.16 | 4.07 |
| Liabilities |  |  |  |  |  |
| Interest-bearing deposits: |  |  |  |  |  |
| Demand deposits - interest-bearing | 0.58 | 0.56 | 0.48 | 0.45 | 0.38 |
| Money market deposits | 1.15 | 1.04 | 0.91 | 0.77 | 0.60 |
| Savings and other domestic deposits | 0.23 | 0.23 | 0.23 | 0.24 | 0.21 |
| Core certificates of deposit (5) | 2.15 | 2.11 | 2.00 | 1.82 | 1.56 |
| Other domestic deposits of \$250,000 or more | 1.92 | 1.82 | 1.67 | 1.40 | 1.01 |
| Brokered deposits and negotiable CDs | 2.39 | 2.38 | 2.22 | 1.98 | 1.81 |
| Total interest-bearing deposits | 0.97 | 0.94 | 0.84 | 0.73 | 0.59 |
| Short-term borrowings | 2.41 | 2.41 | 2.49 | 1.98 | 1.82 |
| Long-term debt | 3.91 | 3.98 | 3.82 | 3.78 | 3.75 |
| Total interest-bearing liabilities | 1.39 | 1.35 | 1.23 | 1.13 | 1.05 |
| Demand deposits - noninterest-bearing | - | - | - | - | - |
| Net interest rate spread | 2.96 | 3.05 | 3.09 | 3.03 | 3.02 |
| Impact of noninterest-bearing funds on margin | 0.35 | 0.34 | 0.32 | 0.29 | 0.27 |
| Net interest margin | 3.31\% | 3.39\% | 3.41\% | 3.32\% | 3.29\% |

Commercial Loan Derivative Impact
(Unaudited)

|  | Average Rates |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\overline{2019}$ <br> Second | $\begin{aligned} & 2019 \\ & \text { First } \end{aligned}$ | $2018$ <br> Fourth | 2018 <br> Third | 2018 Second |
| Commercial loans (3)(4) | 4.88\% | 4.95\% | 4.86\% | 4.66\% | 4.55\% |
| Impact of commercial loan derivatives | (0.03) | (0.01) | - | - | - |
| Total commercial - as reported | 4.85\% | 4.94\% | 4.86\% | 4.66\% | 4.55\% |
| Average 1 Month LIBOR | 2.44\% | 2.50\% | 2.35\% | 2.11\% | 1.97\% |

(1) Fully-taxable equivalent (FTE) yields are calculated assuming a $21 \%$ tax rate. See page 10 for the FTE adjustment.
(2) Deposits in Federal Reserve Bank were treated as non-earning assets prior to 4Q 2018.
(3) Yield/rates exclude the effects of hedge and risk management activities associated with the respective asset and liability categories.
(4) Includes nonaccrual loans.
(5) Includes consumer certificates of deposit of $\$ 250,000$ or more.

Huntington Bancshares Incorporated
Selected Quarterly Income Statement Data
(Unaudited)

| (dollar amounts in millions, except per data, share count in thousands) | Three Months Ended |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { June } 30, \\ 2019 \end{gathered}$ |  | $\begin{gathered} \hline \text { March 31, } \\ 2019 \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2018 \end{gathered}$ |  | $\begin{gathered} \hline \text { September 30, } \\ 2018 \end{gathered}$ |  | $\begin{gathered} \hline \text { June } 30, \\ 2018 \end{gathered}$ |  |
| Interest income | \$ | 1,068 | \$ | 1,070 | \$ | 1,056 | \$ | 1,007 | \$ | 972 |
| Interest expense |  | 256 |  | 248 |  | 223 |  | 205 |  | 188 |
| Net interest income |  | 812 |  | 822 |  | 833 |  | 802 |  | 784 |
| Provision for credit losses |  | 59 |  | 67 |  | 60 |  | 53 |  | 56 |
| Net interest income after provision for credit losses |  | 753 |  | 755 |  | 773 |  | 749 |  | 728 |
| Service charges on deposit accounts |  | 92 |  | 87 |  | 94 |  | 93 |  | 91 |
| Card and payment processing income |  | 63 |  | 56 |  | 58 |  | 57 |  | 56 |
| Trust and investment management services |  | 43 |  | 44 |  | 42 |  | 43 |  | 42 |
| Mortgage banking income |  | 34 |  | 21 |  | 23 |  | 31 |  | 28 |
| Capital markets fees |  | 34 |  | 22 |  | 34 |  | 26 |  | 26 |
| Insurance income |  | 23 |  | 21 |  | 21 |  | 19 |  | 21 |
| Bank owned life insurance income |  | 15 |  | 16 |  | 16 |  | 19 |  | 17 |
| Gain on sale of loans and leases |  | 13 |  | 13 |  | 16 |  | 16 |  | 15 |
| Securities gains (losses) |  | (2) |  | - |  | (19) |  | (2) |  | - |
| Other income |  | 59 |  | 39 |  | 44 |  | 40 |  | 40 |
| Total noninterest income |  | 374 |  | 319 |  | 329 |  | 342 |  | 336 |
| Personnel costs |  | 428 |  | 394 |  | 399 |  | 388 |  | 396 |
| Outside data processing and other services |  | 89 |  | 81 |  | 83 |  | 69 |  | 69 |
| Net occupancy |  | 38 |  | 42 |  | 70 |  | 38 |  | 35 |
| Equipment |  | 40 |  | 40 |  | 48 |  | 38 |  | 38 |
| Deposit and other insurance expense |  | 8 |  | 8 |  | 9 |  | 18 |  | 18 |
| Professional services |  | 12 |  | 12 |  | 17 |  | 17 |  | 15 |
| Marketing |  | 11 |  | 7 |  | 15 |  | 12 |  | 18 |
| Amortization of intangibles |  | 12 |  | 13 |  | 13 |  | 13 |  | 13 |
| Other expense |  | 62 |  | 56 |  | 57 |  | 58 |  | 50 |
| Total noninterest expense |  | 700 |  | 653 |  | 711 |  | 651 |  | 652 |
| Income before income taxes |  | 427 |  | 421 |  | 391 |  | 440 |  | 412 |
| Provision for income taxes |  | 63 |  | 63 |  | 57 |  | 62 |  | 57 |
| Net income |  | 364 |  | 358 |  | 334 |  | 378 |  | 355 |
| Dividends on preferred shares |  | 18 |  | 19 |  | 19 |  | 18 |  | 21 |
| Net income applicable to common shares | \$ | 346 | \$ | 339 | \$ | 315 | \$ | 360 | \$ | 334 |
| Average common shares - basic |  | 4,802 |  | 6,995 |  | 4,460 |  | 84,536 |  | 3,337 |
| Average common shares - diluted |  | 0,280 |  | 5,638 |  | 3,055 |  | 3,740 |  | 2,612 |
| Per common share |  |  |  |  |  |  |  |  |  |  |
| Net income - basic | \$ | 0.33 | \$ | 0.32 | \$ | 0.30 | \$ | 0.33 | \$ | 0.30 |
| Net income - diluted |  | 0.33 |  | 0.32 |  | 0.29 |  | 0.33 |  | 0.30 |
| Cash dividends declared |  | 0.14 |  | 0.14 |  | 0.14 |  | 0.14 |  | 0.11 |
| Revenue - fully-taxable equivalent (FTE) |  |  |  |  |  |  |  |  |  |  |
| Net interest income | \$ | 812 | \$ | 822 | \$ | 833 | \$ | 802 | \$ | 784 |
| FTE adjustment |  | 7 |  | 7 |  | 8 |  | 8 |  | 7 |
| Net interest income (1) |  | 819 |  | 829 |  | 841 |  | 810 |  | 791 |
| Noninterest income |  | 374 |  | 319 |  | 329 |  | 342 |  | 336 |
| Total revenue (1) | \$ | 1,193 | \$ | 1,148 | \$ | 1,170 | \$ | 1,152 | \$ | 1,127 |

(1) On a fully-taxable equivalent (FTE) basis assuming a $21 \%$ tax rate.

Huntington Bancshares Incorporated
Quarterly Mortgage Banking Noninterest Income
(Unaudited)

| (dollar amounts in millions) | Three Months Ended |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { June } 30, \\ 2019 \end{gathered}$ |  | $\begin{gathered} \hline \text { March 31, } \\ 2019 \end{gathered}$ |  | $\begin{gathered} \hline \text { December 31, } \\ 2018 \end{gathered}$ |  | $\begin{gathered} \hline \text { September 30, } \\ 2018 \end{gathered}$ |  | $\begin{gathered} \hline \text { June } 30, \\ 2018 \end{gathered}$ |  | Percent Changes vs. |  |
|  |  |  | 1Q19 | 2Q18 |  |  |  |  |  |  |
| Net origination and secondary marketing income | \$ | 30 |  |  | \$ | 17 | \$ | 16 | \$ | 24 | \$ | 21 | 76 \% | 43 \% |
| Net mortgage servicing income |  |  |  |  |  |  |  |  |  |  |  |  |
| Loan servicing income |  | 15 |  | 14 |  | 14 |  | 14 |  | 14 | 7 | 7 |
| Amortization of capitalized servicing |  | (10) |  | (9) |  | (8) |  | (9) |  | (8) | (11) | (25) |
| Operating income |  | 5 |  | 5 |  | 6 |  | 5 |  | 6 | - | (17) |
| MSR valuation adjustment (1) |  | (19) |  | (10) |  | - |  | - |  | - | (90) | (100) |
| Gains (losses) due to MSR hedging |  | 17 |  | 7 |  | (1) |  | - |  | - | 143 | 100 |
| Net MSR risk management |  | (2) |  | (3) |  | (1) |  | - |  | - | 33 | (100) |
| Total net mortgage servicing income | \$ | 3 | \$ | 2 | \$ | 5 | \$ | 5 | \$ | 6 | 50 \% | (50)\% |
| All other |  | 1 |  | 2 |  | 2 |  | 2 |  | 1 | (50) | - |
| Mortgage banking income | \$ | 34 | \$ | 21 | \$ | 23 | \$ | 31 | \$ | 28 | 62 \% | 21 \% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Mortgage origination volume | \$ | 1,922 | \$ | 1,235 | \$ | 1,538 | \$ | 1,818 | \$ | 2,127 | 56 \% | (10)\% |
| Mortgage origination volume for sale |  | 1,181 |  | 756 |  | 948 |  | 1,112 |  | 1,131 | 56 | 4 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Third party mortgage loans serviced (2) |  | 21,486 |  | 21,346 |  | 21,068 |  | 20,617 |  | 20,416 | 1 | 5 |
| Mortgage servicing rights (2) |  | 192 |  | 212 |  | 221 |  | 219 |  | 215 | (9) | (11) |
| MSR \% of investor servicing portfolio (2) |  | 0.90\% |  | 0.99\% |  | 1.05\% |  | 1.06\% |  | 1.05\% | (9)\% | (14)\% |

(1) The change in fair value for the period represents the MSR valuation adjustment, net of amortization of capitalized servicing.
(2) At period end.

Huntington Bancshares Incorporated
Quarterly Credit Reserves Analysis
(Unaudited)

| (dollar amounts in millions) | Three Months Ended |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | June 30, <br> 2019 |  | March 31, <br> 2019 |  | December 31, <br> 2018 |  | September 30, 2018 |  | June 30, <br> 2018 |  |
| Allowance for loan and lease losses, beginning of period | \$ | 764 | \$ | 772 | \$ | 761 | \$ | 741 | \$ | 721 |
| Loan and lease losses |  | (70) |  | (97) |  | (84) |  | (58) |  | (53) |
| Recoveries of loans previously charged off |  | 22 |  | 26 |  | 34 |  | 29 |  | 25 |
| Net loan and lease losses |  | (48) |  | (71) |  | (50) |  | (29) |  | (28) |
| Provision for loan and lease losses |  | 58 |  | 63 |  | 61 |  | 49 |  | 48 |
| Allowance for loan and lease losses, end of period |  | 774 |  | 764 |  | 772 |  | 761 |  | 741 |
| Allowance for unfunded loan commitments and letters of credit, beginning of period |  | 100 |  | 96 |  | 97 |  | 93 |  | 85 |
| Provision for (reduction in) unfunded loan commitments and letters of credit losses |  | 1 |  | 4 |  | (1) |  | 4 |  | 8 |
| Allowance for unfunded loan commitments and letters of credit, end of period |  | 101 |  | 100 |  | 96 |  | 97 |  | 93 |
| Total allowance for credit losses, end of period | \$ | 875 | \$ | 864 | \$ | 868 | \$ | 858 | \$ | 834 |
| Allowance for loan and lease losses (ALLL) as \% of: |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases |  | 1.03\% |  | 1.02\% |  | 1.03\% |  | 1.04\% |  | 1.02\% |
| Nonaccrual loans and leases (NALs) |  | 182 |  | 183 |  | 228 |  | 206 |  | 197 |
| Nonperforming assets (NPAs) |  | 168 |  | 166 |  | 200 |  | 189 |  | 180 |

Huntington Bancshares Incorporated
Quarterly Net Charge-Off Analysis
(Unaudited)

| (dollar amounts in millions) | Three Months Ended |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { June } 30, \\ 2019 \end{gathered}$ |  | $\begin{gathered} \text { March 31, } \\ 2019 \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2018 \\ \hline \end{gathered}$ |  | September 30, 2018 |  | $\begin{gathered} \hline \text { June } 30, \\ 2018 \end{gathered}$ |  |
| Net charge-offs by loan and lease type: |  |  |  |  |  |  |  |  |  |  |
| Commercial: |  |  |  |  |  |  |  |  |  |  |
| Commercial and industrial | \$ | 21 | \$ | 31 | \$ | 13 | \$ | (1) | \$ | 3 |
| Commercial real estate: |  |  |  |  |  |  |  |  |  |  |
| Construction |  | (1) |  | - |  | - |  | - |  | - |
| Commercial |  | (2) |  | 2 |  | - |  | (3) |  | (1) |
| Commercial real estate |  | (3) |  | 2 |  | - |  | (3) |  | (1) |
| Total commercial |  | 18 |  | 33 |  | 13 |  | (4) |  | 2 |
| Consumer: |  |  |  |  |  |  |  |  |  |  |
| Automobile |  | 5 |  | 10 |  | 9 |  | 8 |  | 7 |
| Home equity |  | 2 |  | 3 |  | 2 |  | 1 |  | - |
| Residential mortgage |  | 1 |  | 3 |  | 2 |  | 2 |  | 1 |
| RV and marine |  | 2 |  | 3 |  | 2 |  | 2 |  | 2 |
| Other consumer |  | 20 |  | 19 |  | 22 |  | 20 |  | 16 |
| Total consumer |  | 30 |  | 38 |  | 37 |  | 33 |  | 26 |
| Total net charge-offs | \$ | 48 | \$ | 71 | \$ | 50 | \$ | 29 | \$ | 28 |
|  |  |  |  |  |  |  |  |  |  |  |
|  |  | Three Months Ended |  |  |  |  |  |  |  |  |
|  |  | June 30, |  | March 31, |  | December 31, |  | September 30, |  | June 30, |
|  |  | 2019 |  | 2019 |  | 2018 |  | 2018 |  | 2018 |
| Net charge-offs - annualized percentages: |  |  |  |  |  |  |  |  |  |  |
| Commercial: |  |  |  |  |  |  |  |  |  |  |
| Commercial and industrial |  | 0.27\% |  | 0.41\% |  | 0.17\% |  | (0.01)\% |  | 0.04\% |
| Commercial real estate: |  |  |  |  |  |  |  |  |  |  |
| Construction |  | (0.08) |  | (0.11) |  | (0.09) |  | (0.01) |  | (0.22) |
| Commercial |  | (0.12) |  | 0.12 |  | - |  | (0.18) |  | (0.06) |
| Commercial real estate |  | (0.12) |  | 0.08 |  | (0.01) |  | (0.15) |  | (0.08) |
| Total commercial |  | 0.20 |  | 0.35 |  | 0.14 |  | (0.04) |  | 0.02 |
| Consumer: |  |  |  |  |  |  |  |  |  |  |
| Automobile |  | 0.17 |  | 0.32 |  | 0.30 |  | 0.26 |  | 0.22 |
| Home equity |  | 0.07 |  | 0.12 |  | 0.05 |  | 0.06 |  | 0.01 |
| Residential mortgage |  | 0.05 |  | 0.10 |  | 0.10 |  | 0.07 |  | 0.04 |
| RV and marine |  | 0.25 |  | 0.39 |  | 0.31 |  | 0.25 |  | 0.34 |
| Other consumer |  | 6.02 |  | 6.29 |  | 6.66 |  | 6.32 |  | 5.60 |
| Total consumer |  | 0.31 |  | 0.41 |  | 0.40 |  | 0.36 |  | 0.30 |
| Net charge-offs as a \% of average loans |  | 0.25\% |  | 0.38\% |  | 0.27\% |  | 0.16 \% |  | 0.16\% |

Huntington Bancshares Incorporated
Quarterly Nonaccrual Loans and Leases (NALs) and Nonperforming Assets (NPAs)
(Unaudited)

| (dollar amounts in millions) | June 30, 2019 |  | $\begin{gathered} \text { March 31, } \\ 2019 \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2018 \end{gathered}$ |  | $\begin{gathered} \text { September 30, } \\ 2018 \end{gathered}$ |  | June 30, 2018 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Nonaccrual loans and leases (NALs): |  |  |  |  |  |  |  |  |  |  |
| Commercial and industrial | \$ | 281 | \$ | 271 | \$ | 188 | \$ | 211 | \$ | 207 |
| Commercial real estate |  | 17 |  | 9 |  | 15 |  | 19 |  | 25 |
| Automobile |  | 4 |  | 4 |  | 5 |  | 5 |  | 4 |
| Residential mortgage |  | 62 |  | 68 |  | 69 |  | 67 |  | 73 |
| RV and marine |  | 1 |  | 1 |  | 1 |  | 1 |  | 1 |
| Home equity |  | 60 |  | 64 |  | 62 |  | 67 |  | 68 |
| Other consumer |  | - |  | - |  | - |  | - |  | - |
| Total nonaccrual loans and leases |  | 425 |  | 417 |  | 340 |  | 370 |  | 378 |
| Other real estate, net: |  |  |  |  |  |  |  |  |  |  |
| Residential |  | 10 |  | 14 |  | 19 |  | 22 |  | 23 |
| Commercial |  | 4 |  | 4 |  | 4 |  | 5 |  | 5 |
| Total other real estate, net |  | 14 |  | 18 |  | 23 |  | 27 |  | 28 |
| Other NPAs (1) |  | 21 |  | 26 |  | 24 |  | 6 |  | 6 |
| Total nonperforming assets | \$ | 460 | \$ | 461 | \$ | 387 | \$ | 403 | \$ | 412 |
| Nonaccrual loans and leases as a \% of total loans and leases |  | 0.57\% |  | 0.56\% |  | 0.45\% |  | 0.50\% |  | 0.52\% |
| NPA ratio (2) |  | 0.61 |  | 0.61 |  | 0.52 |  | 0.55 |  | 0.57 |
| (NPA+90days)/(Loan+OREO) (3) |  | 0.82 |  | 0.81 |  | 0.74 |  | 0.76 |  | 0.75 |


| (dollar amounts in millions) | Three Months Ended |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | June 30, 2019 |  | $\begin{gathered} \text { March 31, } \\ 2019 \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2018 \end{gathered}$ |  | September 30, 2018 |  | June 30, 2018 |  |
| Nonperforming assets, beginning of period | \$ | 461 | \$ | 387 | \$ | 403 | \$ | 412 | \$ | 420 |
| New nonperforming assets |  | 117 |  | 218 |  | 109 |  | 114 |  | 96 |
| Returns to accruing status |  | (16) |  | (33) |  | (21) |  | (24) |  | (25) |
| Loan and lease losses |  | (34) |  | (46) |  | (32) |  | (29) |  | (21) |
| Payments |  | (54) |  | (33) |  | (66) |  | (62) |  | (53) |
| Sales |  | (14) |  | (32) |  | (6) |  | (8) |  | (5) |
| Nonperforming assets, end of period | \$ | 460 | \$ | 461 | \$ | 387 | \$ | 403 | \$ | 412 |

(1) Other nonperforming assets include certain impaired securities and/or nonaccrual loans held-for-sale.
(2) Nonperforming assets divided by the sum of loans and leases, net other real estate owned, and other NPAs.
(3) The sum of nonperforming assets and total accruing loans and leases past due 90 days or more divided by the sum of loans and leases and other real estate.

Huntington Bancshares Incorporated
Quarterly Accruing Past Due Loans and Leases and Accruing and Nonaccruing Troubled Debt Restructured Loans
(Unaudited)

| (dollar amounts in millions) | June 30, 2019 |  | $\begin{gathered} \text { March 31, } \\ 2019 \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2018 \end{gathered}$ |  | $\begin{gathered} \text { September 30, } \\ 2018 \end{gathered}$ |  | June 30, 2018 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Accruing loans and leases past due 90 days or more: |  |  |  |  |  |  |  |  |  |  |
| Commercial and industrial | \$ | 5 | \$ | 3 | \$ | 7 | \$ | 9 | \$ | 9 |
| Commercial real estate |  | - |  | - |  | - |  | - |  | - |
| Automobile |  | 7 |  | 6 |  | 8 |  | 7 |  | 6 |
| Residential mortgage (excluding loans guaranteed by the U.S. Government) |  | 27 |  | 25 |  | 32 |  | 28 |  | 18 |
| RV and marine |  | 1 |  | 2 |  | 1 |  | 1 |  | 1 |
| Home equity |  | 15 |  | 15 |  | 17 |  | 15 |  | 16 |
| Other consumer |  | 5 |  | 5 |  | 6 |  | 6 |  | 4 |
| Total, excl. loans guaranteed by the U.S. Government |  | 60 |  | 56 |  | 71 |  | 66 |  | 54 |
| Add: loans guaranteed by U.S. Government |  | 92 |  | 91 |  | 99 |  | 88 |  | 78 |
| Total accruing loans and leases past due 90 days or more, including loans guaranteed by the U.S. Government | \$ | 152 | \$ | 147 | \$ | 170 | \$ | 154 | \$ | 132 |
| Ratios: |  |  |  |  |  |  |  |  |  |  |
| Excluding loans guaranteed by the U.S. Government, as a percent of total loans and leases |  | 0.08\% |  | 0.07\% |  | 0.09\% |  | 0.09\% |  | 0.07\% |
| Guaranteed by U.S. Government, as a percent of total loans and leases |  | 0.12 |  | 0.12 |  | 0.13 |  | 0.12 |  | 0.11 |
| Including loans guaranteed by the U.S. Government, as a percent of total loans and leases |  | 0.20 |  | 0.20 |  | 0.23 |  | 0.21 |  | 0.18 |
| Accruing troubled debt restructured loans: |  |  |  |  |  |  |  |  |  |  |
| Commercial and industrial | \$ | 245 | \$ | 270 | \$ | 269 | \$ | 308 | \$ | 314 |
| Commercial real estate |  | 48 |  | 60 |  | 54 |  | 60 |  | 65 |
| Automobile |  | 37 |  | 37 |  | 35 |  | 34 |  | 32 |
| Home equity |  | 241 |  | 247 |  | 252 |  | 257 |  | 258 |
| Residential mortgage |  | 221 |  | 219 |  | 218 |  | 219 |  | 221 |
| RV and marine |  | 2 |  | 2 |  | 2 |  | 2 |  | 1 |
| Other consumer |  | 10 |  | 9 |  | 9 |  | 10 |  | 9 |
| Total accruing troubled debt restructured loans | \$ | 804 | \$ | 844 | \$ | 839 | \$ | 890 | \$ | 900 |
| Nonaccruing troubled debt restructured loans: |  |  |  |  |  |  |  |  |  |  |
| Commercial and industrial | \$ | 88 | \$ | 86 | \$ | 97 | \$ | 100 | \$ | 87 |
| Commercial real estate |  | 6 |  | 6 |  | 6 |  | 8 |  | 14 |
| Automobile |  | 3 |  | 3 |  | 3 |  | 3 |  | 3 |
| Home equity |  | 26 |  | 28 |  | 28 |  | 28 |  | 28 |
| Residential mortgage |  | 43 |  | 43 |  | 44 |  | 46 |  | 46 |
| RV and marine |  | 1 |  | 1 |  | - |  | 1 |  | 1 |
| Other consumer |  | - |  | - |  | - |  | - |  | - |
| Total nonaccruing troubled debt restructured loans | \$ | 167 | \$ | 167 | \$ | 178 | \$ | 186 | \$ | 179 |

Huntington Bancshares Incorporated
Quarterly Capital Under Current Regulatory Standards (Basel III) and Other Capital Data
(Unaudited)

| (dollar amounts in millions) | June 30, <br> 2019 |  | March 31, <br> 2019 |  | $\begin{gathered} \text { December 31, } \\ 2018 \end{gathered}$ |  | September 30, 2018 |  | June 30, <br> 2018 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Common equity tier 1 risk-based capital ratio: (1) |  |  |  |  |  |  |  |  |  |  |
| Total shareholders' equity | \$ | 11,668 | \$ | 11,432 | \$ | 11,102 | \$ | 10,934 | \$ | 11,472 |
| Regulatory capital adjustments: |  |  |  |  |  |  |  |  |  |  |
| Shareholders' preferred equity |  | $(1,207)$ |  | $(1,207)$ |  | $(1,207)$ |  | $(1,207)$ |  | $(1,207)$ |
| Accumulated other comprehensive income offset |  | 273 |  | 455 |  | 609 |  | 790 |  | 729 |
| Goodwill and other intangibles, net of related taxes |  | $(2,174)$ |  | $(2,187)$ |  | $(2,200)$ |  | $(2,226)$ |  | $(2,229)$ |
| Deferred tax assets that arise from tax loss and credit carryforwards |  | (30) |  | (31) |  | (33) |  | (28) |  | (28) |
| Common equity tier 1 capital |  | 8,530 |  | 8,462 |  | 8,271 |  | 8,263 |  | 8,737 |
| Additional tier 1 capital |  |  |  |  |  |  |  |  |  |  |
| Shareholders' preferred equity |  | 1,207 |  | 1,207 |  | 1,207 |  | 1,207 |  | 1,207 |
| Other |  | - |  | 1 |  | - |  | - |  |  |
| Tier 1 capital |  | 9,737 |  | 9,670 |  | 9,478 |  | 9,470 |  | 9,944 |
| Long-term debt and other tier 2 qualifying instruments |  | 727 |  | 736 |  | 776 |  | 839 |  | 809 |
| Qualifying allowance for loan and lease losses |  | 875 |  | 864 |  | 868 |  | 858 |  | 834 |
| Tier 2 capital |  | 1,602 |  | 1,600 |  | 1,644 |  | 1,697 |  | 1,643 |
| Total risk-based capital | \$ | 11,339 | \$ | 11,270 | \$ | 11,122 | \$ | 11,167 | \$ | 11,587 |
| Risk-weighted assets (RWA)(1) | \$ | 86,332 | \$ | 85,966 | \$ | 85,687 | \$ | 83,580 | \$ | 82,951 |
| Common equity tier 1 risk-based capital ratio (1) |  | 9.88\% |  | 9.84\% |  | 9.65\% |  | 9.89\% |  | 10.53\% |
| Other regulatory capital data: |  |  |  |  |  |  |  |  |  |  |
| Tier 1 leverage ratio (1) |  | 9.24 |  | 9.16 |  | 9.10 |  | 9.14 |  | 9.65 |
| Tier 1 risk-based capital ratio (1) |  | 11.28 |  | 11.25 |  | 11.06 |  | 11.33 |  | 11.99 |
| Total risk-based capital ratio (1) |  | 13.13 |  | 13.11 |  | 12.98 |  | 13.36 |  | 13.97 |
| Non-regulatory capital data: |  |  |  |  |  |  |  |  |  |  |
| Tangible common equity / RWA ratio (1) |  | 9.58 |  | 9.34 |  | 8.97 |  | 8.97 |  | 9.67 |

(1) June 30, 2019, figures are estimated.

Huntington Bancshares Incorporated
Quarterly Common Stock Summary, Non-Regulatory Capital, and Other Data
(Unaudited)

Quarterly common stock summary

|  | June 30,$2019$ |  | $\begin{gathered} \text { March 31, } \\ 2019 \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2018 \end{gathered}$ |  | $\begin{gathered} \text { September 30, } \\ 2018 \end{gathered}$ |  | June 30, <br> 2018 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Dividends, per share |  |  |  |  |  |  |  |  |  |  |
| Cash dividends declared per common share | \$ | 0.14 | \$ | 0.14 | \$ | 0.14 | \$ | 0.14 | \$ | 0.11 |
| Common shares outstanding (000) |  |  |  |  |  |  |  |  |  |  |
| Average - basic |  | 1,044,802 |  | 1,046,995 |  | 1,054,460 |  | 1,084,536 |  | 337 |
| Average - diluted |  | 1,060,280 |  | 1,065,638 |  | 1,073,055 |  | 1,103,740 |  | ,612 |
| Ending |  | 1,037,841 |  | 1,046,440 |  | 1,046,767 |  | 1,061,529 |  | 4,227 |
| Tangible book value per common share (1) | \$ | 7.97 | \$ | 7.67 | \$ | 7.34 | \$ | 7.06 | \$ | 7.27 |
| Common share repurchases (000) |  |  |  |  |  |  |  |  |  |  |
| Number of shares repurchased |  | 11,344 |  | 1,833 |  | 14,967 |  | 43,670 |  | - |

Non-regulatory capital

| (dollar amounts in millions) | June 30, 2019 |  | $\begin{gathered} \text { March 31, } \\ 2019 \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2018 \end{gathered}$ |  | $\begin{gathered} \text { September } 30, \\ 2018 \end{gathered}$ |  | June 30, 2018 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Calculation of tangible equity / asset ratio: |  |  |  |  |  |  |  |  |  |  |
| Total shareholders' equity | \$ | 11,668 | \$ | 11,432 | \$ | 11,102 | \$ | 10,934 | \$ | 11,472 |
| Less: goodwill |  | $(1,990)$ |  | $(1,990)$ |  | $(1,989)$ |  | $(1,993)$ |  | $(1,993)$ |
| Less: other intangible assets |  | (257) |  | (269) |  | (281) |  | (306) |  | (319) |
| Add: related deferred tax liability (1) |  | 54 |  | 56 |  | 59 |  | 64 |  | 67 |
| Total tangible equity |  | 9,475 |  | 9,229 |  | 8,891 |  | 8,699 |  | 9,227 |
| Less: preferred equity |  | $(1,203)$ |  | $(1,203)$ |  | $(1,203)$ |  | $(1,203)$ |  | $(1,203)$ |
| Total tangible common equity | \$ | 8,272 | \$ | 8,026 | \$ | 7,688 | \$ | 7,496 | \$ | 8,024 |
| Total assets | \$ | 108,247 | \$ | 108,203 | \$ | 108,781 | \$ | 105,652 | \$ | 105,358 |
| Less: goodwill |  | $(1,990)$ |  | $(1,990)$ |  | $(1,989)$ |  | $(1,993)$ |  | $(1,993)$ |
| Less: other intangible assets |  | (257) |  | (269) |  | (281) |  | (306) |  | (319) |
| Add: related deferred tax liability (1) |  | 54 |  | 56 |  | 59 |  | 64 |  | 67 |
| Total tangible assets | \$ | 106,054 | \$ | 106,000 | \$ | 106,570 | \$ | 103,417 | \$ | 103,113 |
| Tangible equity / tangible asset ratio |  | 8.93\% |  | 8.71\% |  | 8.34\% |  | 8.41\% |  | 8.95\% |
| Tangible common equity / tangible asset ratio |  | 7.80 |  | 7.57 |  | 7.21 |  | 7.25 |  | 7.78 |
| Other data: |  |  |  |  |  |  |  |  |  |  |
| Number of employees (Average full-time equivalent) |  | 15,780 |  | 15,738 |  | 15,657 |  | 15,772 |  | 15,732 |
| Number of domestic full-service branches (2) |  | 868 |  | 898 |  | 954 |  | 970 |  | 968 |
| ATM Count |  | 1,687 |  | 1,727 |  | 1,774 |  | 1,860 |  | 1,831 |

(1) Other intangible assets are net of deferred tax liability, calculated at a $21 \%$ tax rate.
(2) Includes Regional Banking and The Huntington Private Client Group offices.

Huntington Bancshares Incorporated
Consolidated Year To Date Average Balance Sheets
(Unaudited)

| (dollar amounts in millions) | YTD Average Balances (1) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Six Months Ended June 30, |  |  |  | Change |  |  |
|  | 2019 |  | 2018 |  | Amount |  | Percent |
| Assets |  |  |  |  |  |  |  |
| Interest-bearing deposits in Federal Reserve Bank (2) | \$ | 510 | \$ | - | \$ | 510 | 100\% |
| Interest-bearing deposits in banks |  | 122 |  | 87 |  | 35 | 40 |
| Securities: |  |  |  |  |  |  |  |
| Trading account securities |  | 149 |  | 84 |  | 65 | 77 |
| Available-for-sale securities: |  |  |  |  |  |  |  |
| Taxable |  | 10,626 |  | 10,994 |  | (368) | (3) |
| Tax-exempt |  | 3,008 |  | 3,593 |  | (585) | (16) |
| Total available-for-sale securities |  | 13,634 |  | 14,587 |  | (953) | (7) |
| Held-to-maturity securities - taxable |  | 8,713 |  | 8,791 |  | (78) | (1) |
| Other securities |  | 501 |  | 602 |  | (101) | (17) |
| Total securities |  | 22,997 |  | 24,064 |  | $(1,067)$ | (4) |
| Loans held for sale |  | 717 |  | 549 |  | 168 | 31 |
| Loans and leases: (3) |  |  |  |  |  |  |  |
| Commercial: |  |  |  |  |  |  |  |
| Commercial and industrial |  | 30,595 |  | 28,555 |  | 2,040 | 7 |
| Commercial real estate: |  |  |  |  |  |  |  |
| Construction |  | 1,171 |  | 1,157 |  | 14 | 1 |
| Commercial |  | 5,710 |  | 6,188 |  | (478) | (8) |
| Commercial real estate |  | 6,881 |  | 7,345 |  | (464) | (6) |
| Total commercial |  | 37,476 |  | 35,900 |  | 1,576 | 4 |
| Consumer: |  |  |  |  |  |  |  |
| Automobile |  | 12,290 |  | 12,186 |  | 104 | 1 |
| Home equity |  | 9,561 |  | 9,986 |  | (425) | (4) |
| Residential mortgage |  | 10,899 |  | 9,401 |  | 1,498 | 16 |
| RV and marine |  | 3,355 |  | 2,574 |  | 781 | 30 |
| Other consumer |  | 1,273 |  | 1,143 |  | 130 | 11 |
| Total consumer |  | 37,378 |  | 35,290 |  | 2,088 | 6 |
| Total loans and leases |  | 74,854 |  | 71,190 |  | 3,664 | 5 |
| Allowance for loan and lease losses |  | (779) |  | (726) |  | (53) | (7) |
| Net loans and leases |  | 74,075 |  | 70,464 |  | 3,611 | 5 |
| Total earning assets |  | 99,200 |  | 95,890 |  | 3,310 | 3 |
| Cash and due from banks |  | 844 |  | 1,250 |  | (406) | (32) |
| Intangible assets |  | 2,258 |  | 2,325 |  | (67) | (3) |
| All other assets |  | 5,972 |  | 5,598 |  | 374 | 7 |
| Total assets | \$ | 107,495 | \$ | 104,337 |  | 3,158 | 3\% |
| Liabilities and shareholders' equity |  |  |  |  |  |  |  |
| Interest-bearing deposits: |  |  |  |  |  |  |  |
| Demand deposits - interest-bearing | \$ | 19,746 | \$ | 18,877 | \$ | 869 | 5\% |
| Money market deposits |  | 23,121 |  | 20,811 |  | 2,310 | 11 |
| Savings and other domestic deposits |  | 10,222 |  | 11,182 |  | (960) | (9) |
| Core certificates of deposit (4) |  | 5,955 |  | 3,048 |  | 2,907 | 95 |
| Other domestic deposits of \$250,000 or more |  | 323 |  | 245 |  | 78 | 32 |
| Brokered deposits and negotiable CDs |  | 3,042 |  | 3,485 |  | (443) | (13) |
| Total interest-bearing deposits |  | 62,409 |  | 57,648 |  | 4,761 | 8 |
| Short-term borrowings |  | 2,745 |  | 4,149 |  | $(1,404)$ | (34) |
| Long-term debt |  | 8,946 |  | 9,092 |  | (146) | (2) |
| Total interest-bearing liabilities |  | 74,100 |  | 70,889 |  | 3,211 | 5 |
| Demand deposits - noninterest-bearing |  | 19,833 |  | 20,477 |  | (644) | (3) |
| All other liabilities |  | 2,245 |  | 1,876 |  | 369 | 20 |
| Shareholders' equity |  | 11,317 |  | 11,095 |  | 222 | 2 |
| Total liabilities and shareholders' equity | \$ | 107,495 | \$ | 104,337 | \$ | 3,158 | 3\% |

(1) Amounts include the effects of hedge and risk management activities associated with the respective asset and liability categories.
(2) Deposits in Federal Reserve Bank were treated as non-earning assets prior to 4Q 2018.
(3) Includes nonaccrual loans.
(4) Includes consumer certificates of deposit of $\$ 250,000$ or more.

Huntington Bancshares Incorporated
Consolidated Year To Date Net Interest Margin - Interest Income / Expense (1)(2)
(Unaudited)

| (dollar amounts in millions) | YTD Interest Income / Expense |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Six Months Ended June 30, |  |  |  |
|  | 2019 |  | 2018 |  |
| Assets |  |  |  |  |
| Interest-bearing deposits in Federal Reserve Bank (3) | \$ | 6 | \$ | - |
| Interest-bearing deposits in banks |  | 1 |  | 1 |
| Securities: |  |  |  |  |
| Trading account securities |  | 2 |  | - |
| Available-for-sale securities: |  |  |  |  |
| Taxable |  | 148 |  | 141 |
| Tax-exempt |  | 55 |  | 59 |
| Total available-for-sale securities |  | 203 |  | 200 |
| Held-to-maturity securities - taxable |  | 110 |  | 107 |
| Other securities |  | 10 |  | 13 |
| Total securities |  | 325 |  | 320 |
| Loans held for sale |  | 14 |  | 11 |
| Loans and leases: |  |  |  |  |
| Commercial: |  |  |  |  |
| Commercial and industrial |  | 748 |  | 632 |
| Commercial real estate: |  |  |  |  |
| Construction |  | 33 |  | 29 |
| Commercial |  | 142 |  | 137 |
| Commercial real estate |  | 175 |  | 166 |
| Total commercial |  | 923 |  | 798 |
| Consumer: |  |  |  |  |
| Automobile |  | 243 |  | 217 |
| Home equity |  | 264 |  | 247 |
| Residential mortgage |  | 210 |  | 173 |
| RV and marine |  | 82 |  | 65 |
| Other consumer |  | 84 |  | 68 |
| Total consumer |  | 883 |  | 770 |
| Total loans and leases |  | 1,806 |  | 1,568 |
| Total earning assets | \$ | 2,152 | \$ | 1,900 |
| Liabilities |  |  |  |  |
| Interest-bearing deposits: |  |  |  |  |
| Demand deposits - interest-bearing | \$ | 55 | \$ | 31 |
| Money market deposits |  | 126 |  | 54 |
| Savings and other domestic deposits |  | 12 |  | 12 |
| Core certificates of deposit (4) |  | 63 |  | 20 |
| Other domestic deposits of \$250,000 or more |  | 3 |  | 1 |
| Brokered deposits and negotiable CDs |  | 36 |  | 29 |
| Total interest-bearing deposits |  | 295 |  | 147 |
| Short-term borrowings |  | 33 |  | 33 |
| Long-term debt |  | 176 |  | 152 |
| Total interest-bearing liabilities |  | 504 |  | 332 |
| Demand deposits - noninterest-bearing |  | - |  | - |
| Net interest income | \$ | 1,648 | \$ | 1,568 |

(1) Fully-taxable equivalent (FTE) income and expense calculated assuming a $21 \%$ tax rate. See page 21 for the FTE adjustment.
(2) Amounts include the effects of hedge and risk management activities associated with the respective asset and liability categories.
(3) Deposits in Federal Reserve Bank were treated as non-earning assets prior to 4Q 2018 and associated interest income was not material.
(4) Includes consumer certificates of deposit of $\$ 250,000$ or more.

Huntington Bancshares Incorporated
Consolidated Year To Date Net Interest Margin - Yield
(Unaudited)

| Fully-taxable equivalent basis (1) | YTD Average Rates (2) |  |
| :---: | :---: | :---: |
|  | Six Months Ended June 30, |  |
|  | 2019 |  |
| Assets |  |  |
| Interest-bearing deposits in Federal Reserve Bank (2) | 2.39\% | -\% |
| Interest-bearing deposits in banks | 1.93 | 1.96 |
| Securities: |  |  |
| Trading account securities | 1.97 | 0.19 |
| Available-for-sale securities: |  |  |
| Taxable | 2.78 | 2.57 |
| Tax-exempt | 3.68 | 3.26 |
| Total available-for-sale securities | 2.98 | 2.74 |
| Held-to-maturity securities - taxable | 2.53 | 2.44 |
| Other securities | 4.01 | 4.28 |
| Total securities | 2.82 | 2.67 |
| Loans held for sale | 4.04 | 4.02 |
| Loans and leases: (4) |  |  |
| Commercial: |  |  |
| Commercial and industrial | 4.87 | 4.40 |
| Commercial real estate: |  |  |
| Construction | 5.58 | 4.99 |
| Commercial | 4.94 | 4.41 |
| Commercial real estate | 5.05 | 4.50 |
| Total commercial | 4.90 | 4.42 |
| Consumer: |  |  |
| Automobile | 3.98 | 3.60 |
| Home equity | 5.57 | 4.99 |
| Residential mortgage | 3.85 | 3.68 |
| RV and marine | 4.95 | 5.11 |
| Other consumer | 13.27 | 11.80 |
| Total consumer | 4.75 | 4.39 |
| Total loans and leases | 4.83 | 4.41 |
| Total earning assets | 4.38\% | 4.00\% |
| Liabilities |  |  |
| Interest-bearing deposits: |  |  |
| Demand deposits - interest-bearing | 0.57\% | 0.33\% |
| Money market deposits | 1.10 | 0.52 |
| Savings and other domestic deposits | 0.23 | 0.20 |
| Core certificates of deposit (5) | 2.13 | 1.35 |
| Other domestic deposits of \$250,000 or more | 1.87 | 0.85 |
| Brokered deposits and negotiable CDs | 2.39 | 1.65 |
| Total interest-bearing deposits | 0.95 | 0.51 |
| Short-term borrowings | 2.41 | 1.60 |
| Long-term debt | 3.95 | 3.34 |
| Total interest-bearing liabilities | 1.37 | 0.94 |
| Demand deposits - noninterest-bearing | - | - |
| Net interest rate spread | 3.01 | 3.06 |
| Impact of noninterest-bearing funds on margin | 0.34 | 0.24 |
| Net interest margin | 3.35\% | 3.30\% |

Commercial Loan Derivative Impact
(Unaudited)

(1) Fully-taxable equivalent (FTE) yields are calculated assuming a $21 \%$ tax rate. See page 21 for the FTE adjustment.
(2) Deposits in Federal Reserve Bank were treated as non-earning assets prior to 4Q 2018.
(3) Yield/rates exclude the effects of hedge and risk management activities associated with the respective asset and liability categories.
(4) Includes the impact of nonaccrual loans.
(5) Includes consumer certificates of deposit of $\$ 250,000$ or more.

Huntington Bancshares Incorporated
Selected Year To Date Income Statement Data
(Unaudited)

| (dollar amounts in millions, except per data, share count in thousands) | Six Months Ended June 30, |  |  |  | Change |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2019 |  | 2018 |  | Amount |  | Percent |
| Interest income | \$ | 2,138 | \$ | 1,886 | \$ | 252 | 13\% |
| Interest expense |  | 504 |  | 332 |  | 172 | 52 |
| Net interest income |  | 1,634 |  | 1,554 |  | 80 | 5 |
| Provision for credit losses |  | 126 |  | 122 |  | 4 | 3 |
| Net interest income after provision for credit losses |  | 1,508 |  | 1,432 |  | 76 | 5 |
| Service charges on deposit accounts |  | 179 |  | 177 |  | 2 | 1 |
| Card and payment processing income |  | 119 |  | 109 |  | 10 | 9 |
| Trust and investment management services |  | 87 |  | 86 |  | 1 | 1 |
| Mortgage banking income |  | 55 |  | 54 |  | 1 | 2 |
| Capital market fees |  | 56 |  | 47 |  | 9 | 19 |
| Insurance income |  | 44 |  | 42 |  | 2 | 5 |
| Bank owned life insurance income |  | 31 |  | 32 |  | (1) | (3) |
| Gain on sale of loans and leases |  | 26 |  | 23 |  | 3 | 13 |
| Securities gains (losses) |  | (2) |  | - |  | (2) | (100) |
| Other income |  | 98 |  | 80 |  | 18 | 23 |
| Total noninterest income |  | 693 |  | 650 |  | 43 | 7 |
| Personnel costs |  | 822 |  | 772 |  | 50 | 6 |
| Outside data processing and other services |  | 170 |  | 142 |  | 28 | 20 |
| Net occupancy |  | 80 |  | 76 |  | 4 | 5 |
| Equipment |  | 80 |  | 78 |  | 2 | 3 |
| Deposit and other insurance expense |  | 16 |  | 36 |  | (20) | (56) |
| Professional services |  | 24 |  | 26 |  | (2) | (8) |
| Marketing |  | 18 |  | 26 |  | (8) | (31) |
| Amortization of intangibles |  | 25 |  | 27 |  | (2) | (7) |
| Other expense |  | 118 |  | 102 |  | 16 | 16 |
| Total noninterest expense |  | 1,353 |  | 1,285 |  | 68 | 5 |
| Income before income taxes |  | 848 |  | 797 |  | 51 | 6 |
| Provision for income taxes |  | 126 |  | 116 |  | 10 | 9 |
| Net income |  | 722 |  | 681 |  | 41 | 6 |
| Dividends on preferred shares |  | 37 |  | 33 |  | 4 | 12 |
| Net income applicable to common shares | \$ | 685 | \$ | 648 | \$ | 37 | 6\% |
| Average common shares - basic |  | 45,899 |  | 3,587 |  | (48) | (4) |
| Average common shares - diluted |  | 62,959 |  | 123,646 |  | (61) | (5) |
| Per common share |  |  |  |  |  |  |  |
| Net income - basic | \$ | 0.66 | \$ | 0.59 | \$ | 0.07 | 12\% |
| Net income - diluted |  | 0.64 |  | 0.58 |  | 0.06 | 10 |
| Cash dividends declared |  | 0.28 |  | 0.22 |  | 0.06 | 27 |
| Revenue - fully taxable equivalent (FTE) |  |  |  |  |  |  |  |
| Net interest income | \$ | 1,634 | \$ | 1,554 | \$ | 80 | 5\% |
| FTE adjustment (1) |  | 14 |  | 14 |  | - | - |
| Net interest income |  | 1,648 |  | 1,568 |  | 80 | 5 |
| Noninterest income |  | 693 |  | 650 |  | 43 | 7 |
| Total revenue (1) | \$ | 2,341 | \$ | 2,218 | \$ | 123 | 6\% |

(1) On a fully-taxable equivalent (FTE) basis assuming a $21 \%$ tax rate.

Huntington Bancshares Incorporated
Year To Date Mortgage Banking Noninterest Income
(Unaudited)

| (dollar amounts in millions) | Six Months Ended June 30, |  |  |  | Change |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2019 |  | 2018 |  | Amount |  | Percent |
| Net origination and secondary marketing income | \$ | 47 | \$ | 39 |  | 8 | 21 \% |
| Net mortgage servicing income |  |  |  |  |  |  |  |
| Loan servicing income |  | 29 |  | 28 |  | 1 | 4 |
| Amortization of capitalized servicing |  | (19) |  | (16) |  | (3) | (19) |
| Operating income |  | 10 |  | 12 |  | (2) | (17) |
| MSR valuation adjustment (1) |  | (29) |  | 7 |  | (36) | (514) |
| Gains (losses) due to MSR hedging |  | 24 |  | (7) |  | 31 | 443 |
| Net MSR risk management |  | (5) |  | - |  | (5) | - |
| Total net mortgage servicing income | \$ | 5 | \$ | 12 | \$ | (7) | (58)\% |
| All other |  | 3 |  | 3 |  | - | - |
| Mortgage banking income | \$ | 55 | \$ | 54 | \$ | 1 | 2 \% |
|  |  |  |  |  |  |  |  |
| Mortgage origination volume | \$ | 3,157 | \$ | 3,640 | \$ | (483) | (13)\% |
| Mortgage origination volume for sale |  | 1,937 |  | 2,001 |  | (64) | (3) |
|  |  |  |  |  |  |  |  |
| Third party mortgage loans serviced (2) |  | 21,486 |  | 20,416 |  | 1,070 | 5 |
| Mortgage servicing rights (2) |  | 192 |  | 215 |  | (23) | (11) |
| MSR \% of investor servicing portfolio |  | 0.90\% |  | 1.05\% |  | (0.15)\% | (14)\% |

(1) The change in fair value for the period represents the MSR valuation adjustment, net of amortization of capitalized servicing.
(2) At period end.

Huntington Bancshares Incorporated
Year To Date Credit Reserves Analysis
(Unaudited)

| (dollar amounts in millions) | Six Months Ended June 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2019 |  | 2018 |  |
| Allowance for loan and lease losses, beginning of period | \$ | 772 | \$ | 691 |
| Loan and lease losses |  | (167) |  | (126) |
| Recoveries of loans previously charged off |  | 48 |  | 60 |
| Net loan and lease losses |  | (119) |  | (66) |
| Provision for loan and lease losses |  | 121 |  | 116 |
| Allowance for loan and lease losses, end of period |  | 774 |  | 741 |
| Allowance for unfunded loan commitments and letters of credit, beginning of period | \$ | 96 | \$ | 87 |
| Provision for (reduction in) unfunded loan commitments and letters of credit losses |  | 5 |  | 6 |
| Allowance for unfunded loan commitments and letters of credit, end of period |  | 101 |  | 93 |
| Total allowance for credit losses | \$ | 875 | \$ | 834 |
| Allowance for loan and lease losses (ALLL) as \% of: |  |  |  |  |
| Total loans and leases |  | 1.03\% |  | 1.02\% |
| Nonaccrual loans and leases (NALs) |  | 182 |  | 197 |
| Nonperforming assets (NPAs) |  | 168 |  | 180 |

Huntington Bancshares Incorporated
Year To Date Net Charge-Off Analysis
(Unaudited)

| (dollar amounts in millions) | Six Months Ended June 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2019 |  | 2018 |  |
| Net charge-offs by loan and lease type: |  |  |  |  |
| Commercial: |  |  |  |  |
| Commercial and industrial | \$ | 52 | \$ | 20 |
| Commercial real estate: |  |  |  |  |
| Construction |  | (1) |  | (1) |
| Commercial |  | - |  | (14) |
| Commercial real estate |  | (1) |  | (15) |
| Total commercial |  | 51 |  | 5 |
| Consumer: |  |  |  |  |
| Automobile |  | 15 |  | 17 |
| Home equity |  | 5 |  | 3 |
| Residential mortgage |  | 4 |  | 2 |
| RV and marine |  | 5 |  | 5 |
| Other consumer |  | 39 |  | 34 |
| Total consumer |  | 68 |  | 61 |
| Total net charge-offs | \$ | 119 | \$ | 66 |


|  | Six Months Ended June 30, |  |
| :---: | :---: | :---: |
|  | 2019 | 2018 |
| Net charge-offs - annualized percentages: |  |  |
| Commercial: |  |  |
| Commercial and industrial | 0.34\% | 0.14\% |
| Commercial real estate: |  |  |
| Construction | (0.09) | (0.20) |
| Commercial | - | (0.42) |
| Commercial real estate | (0.02) | (0.39) |
| Total commercial | 0.27 | 0.03 |
| Consumer: |  |  |
| Automobile | 0.24 | 0.27 |
| Home equity | 0.10 | 0.06 |
| Residential mortgage | 0.08 | 0.04 |
| RV and marine | 0.32 | 0.38 |
| Other consumer | 6.08 | 6.02 |
| Total consumer | 0.36 | 0.34 |
| Net charge-offs as a \% of average loans | 0.32\% | 0.19\% |

Huntington Bancshares Incorporated
Year To Date Nonaccrual Loans and Leases (NALs) and Nonperforming Assets (NPAs)
(Unaudited)

| (dollar amounts in millions) | June 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2019 |  | 2018 |  |
| Nonaccrual loans and leases (NALs): |  |  |  |  |
| Commercial and industrial | \$ | 281 | \$ | 207 |
| Commercial real estate |  | 17 |  | 25 |
| Automobile |  | 4 |  | 4 |
| Residential mortgage |  | 62 |  | 73 |
| RV and marine |  | 1 |  | 1 |
| Home equity |  | 60 |  | 68 |
| Other consumer |  | - |  | - |
| Total nonaccrual loans and leases |  | 425 |  | 378 |
| Other real estate, net: |  |  |  |  |
| Residential |  | 10 |  | 23 |
| Commercial |  | 4 |  | 5 |
| Total other real estate, net |  | 14 |  | 28 |
| Other NPAs (1) |  | 21 |  | 6 |
| Total nonperforming assets (3) | \$ | 460 | \$ | 412 |
| Nonaccrual loans and leases as a \% of total loans and leases |  | 0.57\% |  | 0.52\% |
| NPA ratio (2) |  | 0.61 |  | 0.57 |


| (dollar amounts in millions) | Six Months Ended June 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2019 |  | 2018 |  |
| Nonperforming assets, beginning of period | \$ | 387 | \$ | 389 |
| New nonperforming assets |  | 335 |  | 254 |
| Returns to accruing status |  | (49) |  | (48) |
| Loan and lease losses |  | (80) |  | (53) |
| Payments |  | (87) |  | (117) |
| Sales and held-for-sale transfers |  | (46) |  | (13) |
| Nonperforming assets, end of period (2) | \$ | 460 | \$ | 412 |

(1) Other nonperforming assets include certain impaired securities and/or nonaccrual loans held-for-sale.
(2) Nonperforming assets divided by the sum of loans and leases, net other real estate owned, and other NPAs.
(3) Nonaccruing troubled debt restructured loans are included in the total nonperforming assets balance.

Huntington Bancshares Incorporated
Year To Date Accruing Past Due Loans and Leases and Accruing and Nonaccruing Troubled Debt Restructured Loans (Unaudited)

| (dollar amounts in millions) | Six Months Ended June 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2019 |  | 2018 |  |
| Accruing loans and leases past due 90 days or more: |  |  |  |  |
| Commercial and industrial | \$ | 5 | \$ | 9 |
| Commercial real estate |  | - |  | - |
| Automobile |  | 7 |  | 6 |
| Residential mortgage (excluding loans guaranteed by the U.S. Government) |  | 27 |  | 18 |
| RV and marine |  | 1 |  | 1 |
| Home equity |  | 15 |  | 16 |
| Other consumer |  | 5 |  | 4 |
| Total, excl. loans guaranteed by the U.S. Government |  | 60 |  | 54 |
| Add: loans guaranteed by U.S. Government |  | 92 |  | 78 |
| Total accruing loans and leases past due 90 days or more, including loans guaranteed by the U.S. Government | \$ | 152 | \$ | 132 |
| Ratios: |  |  |  |  |
| Excluding loans guaranteed by the U.S. Government, as a percent of total loans and leases |  | 0.08\% |  | 0.07\% |
| Guaranteed by U.S. Government, as a percent of total loans and leases |  | 0.12 |  | 0.11 |
| Including loans guaranteed by the U.S. Government, as a percent of total loans and leases |  | 0.20 |  | 0.18 |
| Accruing troubled debt restructured loans: |  |  |  |  |
| Commercial and industrial | \$ | 245 | \$ | 314 |
| Commercial real estate |  | 48 |  | 65 |
| Automobile |  | 37 |  | 32 |
| Home equity |  | 241 |  | 258 |
| Residential mortgage |  | 221 |  | 221 |
| RV and marine |  | 2 |  | 1 |
| Other consumer |  | 10 |  | 9 |
| Total accruing troubled debt restructured loans | \$ | 804 | \$ | 900 |
| Nonaccruing troubled debt restructured loans: |  |  |  |  |
| Commercial and industrial | \$ | 88 | \$ | 87 |
| Commercial real estate |  | 6 |  | 14 |
| Automobile |  | 3 |  | 3 |
| Home equity |  | 26 |  | 28 |
| Residential mortgage |  | 43 |  | 46 |
| RV and marine |  | 1 |  | 1 |
| Other consumer |  | - |  | - |
| Total nonaccruing troubled debt restructured loans | \$ | 167 | \$ | 179 |

