## FOR IMMEDIATE RELEASE

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Analysts: Mark Muth (mark.muth@huntington.com), 614.480.4720
Media: Matt Samson (matt.b.samson@huntington.com), 312.263.0203

## HUNTINGTON BANCSHARES INCORPORATED REPORTS 2019 FIRST QUARTER EARNINGS OF \$0.32 PER COMMON SHARE

## Results Represent 14\% Year-Over-Year Increase in Earnings Per Common Share

COLUMBUS, Ohio - Huntington Bancshares Incorporated (Nasdaq: HBAN; www.huntington.com) reported net income for the 2019 first quarter of $\$ 358$ million, an increase of $10 \%$ from the year-ago quarter. Earnings per common share (EPS) for the 2019 first quarter were $\$ 0.32$, up $14 \%$ from the year-ago quarter. Tangible book value per common share as of 2019 first quarter-end was $\$ 7.67$, an $8 \%$ year-over-year increase. Return on average assets was $1.35 \%$, return on average common equity was $13.8 \%$, and return on average tangible common equity (ROTCE) was $18.3 \%$.
"We had a solid start to the year and are encouraged by the strong balance sheet growth in the first quarter, reflecting the underlying growth of the economies in our footprint," said Steve Steinour, chairman, president, and CEO. "Huntington is performing well as EPS increased $14 \%$ and total revenue increased $5 \%$ from the year-ago quarter. We are executing on our strategies and continue to make meaningful investments to drive organic revenue growth and to better serve our customers with enhanced digital technology."
"Average loan growth of $6 \%$ year-over-year was driven by both consumer and commercial lending. Commercial and industrial lending remained strong in the first quarter, building on momentum from year-end. Average deposits increased $8 \%$ year-over-year as we remain focused on funding growth with core deposits."
"Overall economic activity in our footprint continues to reflect a favorable outlook for both consumers and businesses. Our balance sheet growth expectations for 2019 remain unchanged. Our commercial loan pipelines are steady, and we are seeing the normal seasonal build in our consumer pipelines. Competition for loans and deposits is rational. We do not foresee a recession in the near term; however, our core earnings power, strong capital, aggregate moderate-to-low risk appetite, and long-term strategic alignment position us to withstand economic headwinds," Steinour said.

## 2019 First Quarter Highlights compared with 2018 First Quarter:

- Fully-taxable equivalent total revenue increased $\$ 57$ million, or $5 \%$.
- Fully-taxable equivalent net interest income increased $\$ 52$ million, or $7 \%$.
- Net interest margin increased 9 basis points to 3.39\%.
- Noninterest income increased $\$ 5$ million, or $2 \%$.
- Noninterest expense increased $\$ 20$ million, or $3 \%$.
- Efficiency ratio of $55.8 \%$, down from $56.8 \%$.
- Average loans and leases increased $\$ 4.3$ billion, or $6 \%$, year-over-year, including a $\$ 2.5$ billion, or $7 \%$, increase in consumer loans and a $\$ 1.8$ billion, or $5 \%$, increase in commercial loans.
- Average core deposits increased $\$ 5.6$ billion, or $8 \%$, year-over-year, driven by a $\$ 3.8$ billion, or $164 \%$, increase in core certificates of deposit and a $\$ 2.3$ billion, or $11 \%$, increase in money market deposits.
- Net charge-offs equated to $0.38 \%$ of average loans and leases, up from $0.21 \%$.
- Nonperforming asset ratio of $0.61 \%$, up from $0.59 \%$.
- Common Equity Tier 1 (CET1) risk-based capital ratio of $9.84 \%$, down from $10.45 \%$ and within our $9 \%$ to $10 \%$ operating guideline.
- Tangible common equity (TCE) ratio of $7.57 \%$, down from $7.70 \%$.
- Tangible book value per common share increased $\$ 0.55$, or $8 \%$, to $\$ 7.67$.
- Repurchased $\$ 25$ million of common stock ( 1.8 million shares at an average price of $\$ 13.64$ per share).


## Table 1 - Earnings Performance Summary (GAAP)

| (in millions, except per share data) | 2019 |  | 2018 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | First <br> Quarter |  | Fourth Quarter |  | Third Quarter |  | Second <br> Quarter |  | First <br> Quarter |  |
| Net Income | \$ | 358 | \$ | 334 | \$ | 378 | \$ | 355 | \$ | 326 |
| Diluted earnings per common share |  | 0.32 |  | 0.29 |  | 0.33 |  | 0.30 |  | 0.28 |
| Return on average assets |  | 1.35\% |  | 1.25\% |  | 1.42\% |  | 1.36\% |  | 1.27\% |
| Return on average common equity |  | 13.8 |  | 12.9 |  | 14.3 |  | 13.2 |  | 13.0 |
| Return on average tangible common equity |  | 18.3 |  | 17.3 |  | 19.0 |  | 17.6 |  | 17.5 |
| Net interest margin |  | 3.39 |  | 3.41 |  | 3.32 |  | 3.29 |  | 3.30 |
| Efficiency ratio |  | 55.8 |  | 58.7 |  | 55.3 |  | 56.6 |  | 56.8 |
| Tangible book value per common share | \$ | 7.67 | \$ | 7.34 | \$ | 7.06 | \$ | 7.27 | \$ | 7.12 |
| Cash dividends declared per common share |  | 0.14 |  | 0.14 |  | 0.14 |  | 0.11 |  | 0.11 |
| Average diluted shares outstanding |  | 1,066 |  | 1,073 |  | 1,104 |  | 1,123 |  | 1,125 |
| Average earning assets | \$ | 99,212 | \$ | 97,752 | \$ | 96,753 | \$ | 96,363 | \$ | 95,412 |
| Average loans and leases |  | 74,775 |  | 73,822 |  | 72,751 |  | 71,887 |  | 70,484 |
| Average core deposits |  | 79,033 |  | 79,078 |  | 77,680 |  | 75,386 |  | 73,392 |
| Tangible common equity / tangible assets ratio |  | 7.57\% |  | 7.21\% |  | 7.25\% |  | 7.78\% |  | 7.70\% |
| Common equity Tier 1 risk-based capital ratio |  | 9.84 |  | 9.65 |  | 9.89 |  | 10.53 |  | 10.45 |
| NCOs as a \% of average loans and leases |  | 0.38\% |  | 0.27\% |  | 0.16\% |  | 0.16\% |  | 0.21\% |
| NAL ratio |  | 0.56 |  | 0.45 |  | 0.50 |  | 0.52 |  | 0.54 |
| ALLL as a \% of total loans and leases |  | 1.02 |  | 1.03 |  | 1.04 |  | 1.02 |  | 1.01 |

## Net Interest Income, Net Interest Margin, and Average Balance Sheet

Table 2 - Net Interest Income and Net Interest Margin Performance Summary - Inherent Asset Sensitivity Drove NIM Expansion

| (\$ in millions) | 2019 <br> First <br> Quarter |  | 2018 |  |  |  |  |  |  |  | Change (\%) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Fourth <br> Quarter |  | Third Quarter |  | Second <br> Quarter |  | First Quarter |  |  |  |
|  |  |  | LQ | YOY |  |  |  |  |  |  |  |  |
| Net interest income | \$ | 822 |  |  | \$ | 833 | \$ | 802 | \$ | 784 | \$ | 770 | (1)\% | $7 \%$ |
| FTE adjustment |  | 7 |  | 8 |  | 8 |  | 7 |  | 7 | (13) | - |
| Net interest income - FTE |  | 829 |  | 841 |  | 810 |  | 791 |  | 777 | (1) | 7 |
| Noninterest income |  | 319 |  | 329 |  | 342 |  | 336 |  | 314 | (3) | 2 |
| Total revenue - FTE | \$ | 1,148 | \$ | 1,170 | \$ | 1,152 | \$ | 1,127 | \$ | 1,091 | (2)\% | $5 \%$ |



See Pages 6-8 of Quarterly Financial Supplement for additional detail.

Fully-taxable equivalent (FTE) net interest income for the 2019 first quarter increased $\$ 52$ million, or $7 \%$, from the 2018 first quarter. This reflected the benefit from the $\$ 3.8$ billion, or $4 \%$, increase in average earning assets coupled with a 9 basis point increase in the FTE net interest margin (NIM) to $3.39 \%$. Average earning asset yields increased 52 basis points year-over-year, driven by a 53 basis point improvement in loan yields. Average interest-bearing liability costs increased 53 basis points, primarily driven by a 51 basis point increase in average interest-bearing deposit costs. The cost of short-term borrowings and long-term debt increased 94 basis points and 106 basis points, respectively. The benefit from noninterest-bearing funds improved 10 basis points versus the year-ago quarter. Embedded within these yields and costs, FTE net interest income during the 2019 first quarter included $\$ 15$ million, or approximately 6 basis points, of purchase accounting impact compared to $\$ 19$ million, or approximately 8 basis points, in the year-ago quarter.

Compared to the 2018 fourth quarter, FTE net interest income decreased $\$ 12$ million, or $1 \%$, primarily reflecting the NIM compression of 2 basis points, more than offsetting the benefit from the $\$ 1.5$ billion, or $1 \%$, increase in average earning assets. Average earning asset yields increased 9 basis points sequentially, driven by a 9 basis point increase in loan yields. Average interest-bearing liability costs increased 12 basis points, primarily driven by a 10 basis point increase in average interest-bearing deposit costs. The benefit of noninterest-bearing funding improved 1 basis point linked quarter. The purchase accounting impact on the net interest margin was approximately 6 basis points in the 2019 first quarter, down 1 basis point from the prior quarter. The 2018 fourth quarter included an approximately 2 basis point impact from higher commercial interest recoveries.

Table 3 - Average Earning Assets - Broad-based Consumer and C\&I Loan Growth Reflects Underlying Economic Strength of the Footprint

| (\$ in billions) | $\begin{gathered} 2019 \\ \hline \text { First } \\ \text { Quarter } \end{gathered}$ |  | 2018 |  |  |  |  |  |  |  | Change (\%) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Fourth <br> Quarter |  | Third Quarter |  | Second <br> Quarter |  | First Quarter |  |  |  |
|  |  |  | LQ | YOY |  |  |  |  |  |  |  |  |
| Commercial and industrial | \$ | 30.5 |  |  | \$ | 29.6 | \$ | 28.9 | \$ | 28.9 | \$ | 28.2 | 3 \% | 8 \% |
| Commercial real estate |  | 6.9 |  | 6.9 |  | 7.2 |  | 7.4 |  | 7.3 | (1) | (6) |
| Total commercial |  | 37.4 |  | 36.5 |  | 36.0 |  | 36.2 |  | 35.6 | 2 | 5 |
| Automobile |  | 12.4 |  | 12.4 |  | 12.4 |  | 12.3 |  | 12.1 | 0 | 2 |
| Home equity |  | 9.6 |  | 9.8 |  | 9.9 |  | 9.9 |  | 10.0 | (2) | (4) |
| Residential mortgage |  | 10.8 |  | 10.6 |  | 10.2 |  | 9.6 |  | 9.2 | 2 | 18 |
| RV and marine |  | 3.3 |  | 3.2 |  | 3.0 |  | 2.7 |  | 2.5 | 2 | 33 |
| Other consumer |  | 1.3 |  | 1.3 |  | 1.2 |  | 1.2 |  | 1.1 | (1) | 15 |
| Total consumer |  | 37.4 |  | 37.3 |  | 36.7 |  | 35.7 |  | 34.9 | 0 | 7 |
| Total loans and leases |  | 74.8 |  | 73.8 |  | 72.8 |  | 71.9 |  | 70.5 | 1 | 6 |
| Total securities |  | 23.1 |  | 22.7 |  | 23.2 |  | 23.8 |  | 24.4 | 2 | (5) |
| Held-for-sale and other earning assets |  | 1.3 |  | 1.3 |  | 0.8 |  | 0.7 |  | 0.6 | 3 | 131 |
| Total earning assets | \$ | 99.2 | \$ | 97.8 | \$ | 96.8 | \$ | 96.4 | \$ | 95.4 | 1 \% | 4 \% |

See Page 6 of Quarterly Financial Supplement for additional detail.

Average earning assets for the 2019 first quarter increased $\$ 3.8$ billion, or $4 \%$, from the year-ago quarter, primarily reflecting a $\$ 4.3$ billion, or $6 \%$, increase in average loans and leases. Average commercial and industrial (C\&I) loans increased $\$ 2.3$ billion, or $8 \%$, reflecting growth in corporate banking, asset finance, dealer floorplan, and middle market banking. Average residential mortgage loans increased $\$ 1.6$ billion, or $18 \%$, driven by the successful expansion of our home lending business over the past two years. Average RV and marine loans increased $\$ 0.8$ billion, or $33 \%$, primarily reflecting the success of the well-managed geographic expansion over the past two years, while maintaining our commitment to super prime originations. Held-for-sale and other earning assets increased $\$ 0.7$ billion, or $131 \%$, primarily due to the inclusion of deposits in Federal Reserve Bank balances. These balances were treated as non-earning assets prior to the fourth quarter 2018. As of March 31, 2019, approximately $\$ 126$ million of loans were included in held-for-sale related to the previously-announced sale of our Wisconsin branches, which is expected to close in the 2019 second quarter. Average securities decreased $\$ 1.2$ billion, or $5 \%$, primarily due to runoff in the portfolio in 2018.

Compared to the 2018 fourth quarter, average earning assets increased $\$ 1.5$ billion, or $1 \%$, primarily reflecting the $\$ 1.0$ billion, or $1 \%$, increase in average loans and leases. Average C\&l loans increased $\$ 1.0$ billion, or $3 \%$, reflecting growth in corporate banking, asset finance, dealer floorplan, and broad-based growth across the specialty lending verticals. Average securities increased $\$ 0.5$ billion, or $2 \%$, primarily reflecting the timing of purchases in anticipation of future cash flows.

Table 4 - Average Liabilities - Growth in Core Deposits Drove Reduction in Wholesale Funding

| (\$ in billions) | 2019 |  | 2018 |  |  |  |  |  |  |  | Change (\%) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | First Quarter |  | Fourth Quarter |  | Third Quarter |  | Second Quarter |  | First Quarter |  |  |  |
|  |  |  | LQ | YOY |  |  |  |  |  |  |  |  |
| Demand deposits - noninterest-bearing | \$ | 19.9 |  |  | \$ | 20.4 | \$ | 20.2 | \$ | 20.4 | \$ | 20.6 | (2)\% | (3)\% |
| Demand deposits - interest-bearing |  | 19.8 |  | 19.9 |  | 19.6 |  | 19.1 |  | 18.6 | 0 | 6 |
| Total demand deposits |  | 39.7 |  | 40.3 |  | 39.8 |  | 39.5 |  | 39.2 | (1) | 1 |
| Money market deposits |  | 22.9 |  | 22.6 |  | 21.5 |  | 20.9 |  | 20.7 | 2 | 11 |
| Savings and other domestic deposits |  | 10.3 |  | 10.5 |  | 11.4 |  | 11.1 |  | 11.2 | (2) | (8) |
| Core certificates of deposit |  | 6.1 |  | 5.7 |  | 4.9 |  | 3.8 |  | 2.3 | 6 | 164 |
| Total core deposits |  | 79.0 |  | 79.1 |  | 77.6 |  | 75.4 |  | 73.4 | 0 | 8 |
| Other domestic deposits of \$250,000 or |  | 0.3 |  | 0.3 |  | 0.3 |  | 0.2 |  | 0.2 | (3) | 36 |
| Brokered deposits and negotiable CDs |  | 3.4 |  | 3.5 |  | 3.5 |  | 3.7 |  | 3.3 | (3) | 3 |
| Total deposits | \$ | 82.7 | \$ | 82.9 | \$ | 81.4 | \$ | 79.3 | \$ | 76.9 | 0 \% | $8 \%$ |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Short-term borrowings | \$ | 2.3 | \$ | 1.0 | \$ | 1.7 | \$ | 3.1 | \$ | 5.2 | 131 \% | (56) \% |
| Long-term debt |  | 9.0 |  | 8.9 |  | 8.9 |  | 9.2 |  | 9.0 | 1 | 0 |
| Total debt | \$ | 11.3 | \$ | 9.9 | \$ | 10.6 | \$ | 12.3 | \$ | 14.2 | 14 \% | (20)\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total interest-bearing liabilities | \$ | 74.1 | \$ | 72.4 | \$ | 71.9 | \$ | 71.2 | \$ | 70.6 | 2 \% | 5 \% |

See Page 6 of Quarterly Financial Supplement for additional detail.

Average total interest-bearing liabilities for the 2019 first quarter increased $\$ 3.6$ billion, or $5 \%$, from the year-ago quarter. Average total deposits increased $\$ 5.8$ billion, or $8 \%$, from the year-ago quarter, while average total core deposits increased $\$ 5.6$ billion, or $8 \%$. Average core certificates of deposit increased $\$ 3.8$ billion, or $164 \%$, reflecting consumer deposit growth initiatives primarily in the first three quarters of 2018. Average money market deposits increased $\$ 2.3$ billion, or $11 \%$, reflecting the shift in promotional pricing to consumer money market accounts in mid-2018. Average interest-bearing demand deposits increased $\$ 1.1$ billion, or $6 \%$, primarily driven by the shift in commercial balances from noninterest-bearing to interest-bearing checking. Savings and other domestic deposits decreased $\$ 0.9$ billion, or $8 \%$, primarily reflecting a continued shift in consumer product mix. Average noninterest-bearing demand deposits decreased $\$ 0.6$ billion, or $3 \%$, primarily driven by the aforementioned shift in commercial checking balances, partially offset by continued growth in consumer noninterest-bearing checking. Average short-term borrowings decreased $\$ 2.9$ billion, or $56 \%$, as growth in core deposits reduced reliance on wholesale funding. As of March 31, 2019, approximately $\$ 845$ million of deposits are held-for-sale associated with the previously-mentioned pending Wisconsin branch sale (included in total deposits in Table 4 above).

Compared to the 2018 fourth quarter, average total interest-bearing liabilities increased $\$ 1.7$ billion, or 2\%. Average short-term borrowings increased $\$ 1.3$ billion, or $131 \%$, as loan growth and seasonality in deposits drove increased borrowings in the quarter.

## Noninterest Income

Table 5 - Noninterest Income - Modest Year-over-Year Growth, While Linked Quarter Comparisons Impacted by Normal Seasonality

| (\$ in millions) | 2019 <br> First <br> Quarter |  | 2018 |  |  |  |  |  |  |  | Change (\%) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Fourth <br> Quarter |  | Third Quarter |  | Second <br> Quarter |  | First <br> Quarter |  |  |  |
|  |  |  | LQ | YOY |  |  |  |  |  |  |  |  |
| Service charges on deposit accounts | \$ | 87 |  |  | \$ | 94 | \$ | 93 | \$ | 91 | \$ | 86 | (7)\% | 1 \% |
| Card and payment processing income |  | 56 |  | 58 |  | 57 |  | 56 |  | 53 | (3) | 6 |
| Trust and investment management services |  | 44 |  | 42 |  | 43 |  | 42 |  | 44 | 5 | 0 |
| Mortgage banking income |  | 21 |  | 23 |  | 31 |  | 28 |  | 26 | (9) | (19) |
| Capital markets fees |  | 22 |  | 34 |  | 26 |  | 26 |  | 21 | (35) | 5 |
| Insurance income |  | 21 |  | 21 |  | 19 |  | 21 |  | 21 | 0 | 0 |
| Bank owned life insurance income |  | 16 |  | 16 |  | 19 |  | 17 |  | 15 | 0 | 7 |
| Gain on sale of loans and leases |  | 13 |  | 16 |  | 16 |  | 15 |  | 8 | (19) | 63 |
| Securities gains (losses) |  | 0 |  | (19) |  | (2) |  | 0 |  | 0 | NM | NM |
| Other income |  | 39 |  | 44 |  | 40 |  | 40 |  | 40 | (11) | (3) |
| Total noninterest income | \$ | 319 | \$ | 329 | \$ | 342 | \$ | 336 | \$ | 314 | (3)\% | 2\% |

See Pages 9-10 of Quarterly Financial Supplement for additional detail.

Total noninterest income for the 2019 first quarter increased $\$ 5$ million, or $2 \%$, from the year-ago quarter. Gain on sale of loans and leases increased $\$ 5$ million, or $63 \%$, primarily reflecting the gain on the sale of asset finance leases and higher SBA sales. Mortgage banking income decreased $\$ 5$ million, or $19 \%$, primarily reflecting net mortgage servicing rights (MSR) risk management-related activities and lower origination volume.

Compared to the 2018 fourth quarter, total noninterest income decreased $\$ 10$ million, or 3\%. Securities losses were less than $\$ 1$ million compared to $\$ 19$ million in the prior quarter, reflecting the portfolio repositioning completed in the 2018 fourth quarter. Capital market fees decreased $\$ 12$ million, or $35 \%$, primarily driven by $\$ 6$ million of unfavorable commodities derivatives mark-to-market adjustments related to a commercial customer default and decreased interest rate derivative and syndication activity. Service charges on deposit accounts decreased $\$ 7$ million, or $7 \%$, primarily reflecting seasonality. Other income decreased $\$ 5$ million, or $11 \%$, primarily reflecting lower income on terminated asset finance leases.

## Noninterest Expense

Table 6 - Noninterest Expense - Continued Thoughtful Investment in Colleagues and Digital Technology

| (\$ in millions) | $\begin{gathered} 2019 \\ \hline \text { First } \\ \text { Quarter } \end{gathered}$ |  | 2018 |  |  |  |  |  |  |  | Change (\%) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Fourth <br> Quarter |  | Third Quarter |  | Second <br> Quarter |  | First Quarter |  |  |  |
|  |  |  | LQ | YOY |  |  |  |  |  |  |  |  |
| Personnel costs | \$ | 394 |  |  | \$ | 399 | \$ | 388 | \$ | 396 | \$ | 376 | (1)\% | $5 \%$ |
| Outside data processing and other services |  | 81 |  | 83 |  | 69 |  | 69 |  | 73 | (2) | 11 |
| Net occupancy |  | 42 |  | 70 |  | 38 |  | 35 |  | 41 | (40) | 2 |
| Equipment |  | 40 |  | 48 |  | 38 |  | 38 |  | 40 | (17) | 0 |
| Deposit and other insurance expense |  | 8 |  | 9 |  | 18 |  | 18 |  | 18 | (11) | (56) |
| Professional services |  | 12 |  | 17 |  | 17 |  | 15 |  | 11 | (29) | 9 |
| Marketing |  | 7 |  | 15 |  | 12 |  | 18 |  | 8 | (53) | (13) |
| Amortization of intangibles |  | 13 |  | 13 |  | 13 |  | 13 |  | 14 | 0 | (7) |
| Other expense |  | 56 |  | 57 |  | 58 |  | 50 |  | 52 | (2) | 8 |
| Total noninterest expense | \$ | 653 | \$ | 711 | \$ | 651 | \$ | 652 | \$ | 633 | (8)\% | 3\% |
| (in thousands) |  |  |  |  |  |  |  |  |  |  |  |  |
| Average full-time equivalent employees |  | 15.7 |  | 15.7 |  | 15.8 |  | 15.7 |  | 15.6 | 0 \% | 1 \% |

See Page 9 of Quarterly Financial Supplement for additional detail.

Total noninterest expense for the 2019 first quarter increased $\$ 20$ million, or $3 \%$, from the year-ago quarter. Personnel costs increased $\$ 18$ million, or 5\%, primarily reflecting strategic hiring, the implementation of annual merit increases in the 2018 second quarter, and increased benefits costs. Outside data processing and other services increased $\$ 8$ million, or $11 \%$, primarily driven by higher technology investment costs. Deposit and other insurance expense decreased $\$ 10$ million, or $56 \%$, due to the discontinuation of the FDIC surcharge in the 2018 fourth quarter.

Total noninterest expense decreased $\$ 58$ million, or $8 \%$, from the 2018 fourth quarter. Net occupancy decreased $\$ 28$ million, or $40 \%$, reflecting $\$ 28$ million of branch and facility consolidation-related expense in the 2018 fourth quarter. Equipment decreased $\$ 8$ million, or $17 \%$, reflecting $\$ 7$ million of branch and facility consolidation-related expense in the 2018 fourth quarter. Marketing expense decreased $\$ 8$ million, or $53 \%$, reflecting the timing of marketing campaigns and deposit promotions. Personnel costs decreased $\$ 5$ million, or $1 \%$, primarily reflecting lower performance-based incentive compensation.

Table 7 - Credit Quality Metrics - NCOs Near Low End of Average Through-the-Cycle Target Range

| (\$ in millions) | 2019 |  | 2018 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | March 31, |  | December 31, |  | September 30, |  | June 30, |  | March 31, |  |
| Total nonaccrual loans and leases | \$ | 417 | \$ | 340 | \$ | 370 | \$ | 378 | \$ | 383 |
| Total other real estate |  | 18 |  | 23 |  | 27 |  | 28 |  | 30 |
| Other NPAs (1) |  | 26 |  | 24 |  | 6 |  | 6 |  | 7 |
| Total nonperforming assets |  | 461 |  | 387 |  | 403 |  | 412 |  | 420 |
| Accruing loans and leases past due 90 days or more |  | 147 |  | 170 |  | 154 |  | 132 |  | 106 |
| NPAs + accruing loans and lease past due 90 days or more | \$ | 608 | \$ | 557 | \$ | 557 | \$ | 544 | \$ | 526 |
| NAL ratio (2) |  | 0.56 \% |  | 0.45 \% |  | 0.50 \% |  | 0.52 \% |  | 0.54 \% |
| NPA ratio (3) |  | 0.61 |  | 0.52 |  | 0.55 |  | 0.57 |  | 0.59 |
| (NPAs+90 days)/(Loans+OREO) |  | 0.81 |  | 0.74 |  | 0.76 |  | 0.75 |  | 0.74 |
| Provision for credit losses | \$ | 67 | \$ | 60 | \$ | 53 | \$ | 56 | \$ | 66 |
| Net charge-offs |  | 71 |  | 50 |  | 29 |  | 28 |  | 38 |
| Net charge-offs / Average total loans |  | 0.38 \% |  | 0.27 \% |  | 0.16\% |  | 0.16\% |  | 0.21\% |
| Allowance for loans and lease losses (ALLL) | \$ | 764 | \$ | 772 | \$ | 761 | \$ | 741 | \$ | 721 |
| Allowance for unfunded loan commitments and letters of credit |  | 100 |  | 96 |  | 97 |  | 93 |  | 85 |
| Allowance for credit losses (ACL) | \$ | 864 | \$ | 868 | \$ | 858 | \$ | 834 | \$ | 806 |
| ALLL as a \% of: |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases |  | 1.02 \% |  | 1.03\% |  | 1.04 \% |  | 1.02\% |  | 1.01\% |
| NALs |  | 183 |  | 228 |  | 206 |  | 197 |  | 188 |
| NPAs |  | 166 |  | 200 |  | 189 |  | 180 |  | 172 |

(1) Other nonperforming assets include certain impaired investment securities and/or nonaccrual loans held-for-sale.
(2) Total NALs as a \% of total loans and leases.
(3) Total NPAs as a \% of sum of loans and leases, other real estate owned, and other NPAs.

See Pages 11-14 of Quarterly Financial Supplement for additional detail.

Overall asset quality performance remained consistent with prior periods although there was some volatility in the commercial portfolio. The consumer portfolio metrics continue to reflect our focus on high quality borrowers, and a modest seasonal impact evident across our portfolios. The commercial portfolios show higher net charge-offs (NCOs) and nonaccrual loans and leases (NALs) in the first quarter associated with a small number of specific borrowers, but has generally performed consistently, with some quarter-to-quarter volatility as a result of the absolute low level of problem loans.

Nonperforming assets (NPAs) increased to $\$ 461$ million, or $0.61 \%$ of total loans and leases and OREO. Nonaccrual loans and leases increased $\$ 34$ million, or $9 \%$, from the year-ago quarter to $\$ 417$ million, or $0.56 \%$ of total loans and leases. The year-over-year increase was centered in the C\&I portfolio, partially offset by a decrease in the commercial real estate, residential mortgage, and home equity portfolios. OREO balances decreased $\$ 12$ million, or $40 \%$, primarily reflecting a continued reduction in residential properties. On a year-over-year basis, there is also an increase in Other NPAs associated with the investment portfolio. On a linked quarter basis, NALs increased $\$ 77$ million, or $23 \%$, while NPAs increased $\$ 74$ million, or $19 \%$.

The provision for credit losses increased $\$ 1$ million year-over-year to $\$ 67$ million in the 2019 first quarter. Net charge-offs increased $\$ 33$ million to $\$ 71$ million. The increase was centered in two specific commercial credit relationships. Consumer charge-offs have remained consistent over the past year. NCOs represented an
annualized $0.38 \%$ of average loans and leases in the current quarter, up from $0.27 \%$ in the prior quarter and up from $0.21 \%$ in the year-ago quarter. We remain confident in the long-term performance of our credit portfolios.

The allowance for loan and lease losses as a percentage of total loans and leases increased to $1.02 \%$ compared to $1.01 \%$ a year ago, while the ALLL as a percentage of period-end total NALs decreased to $183 \%$ from $188 \%$ over the same period. The increase in the ALLL is primarily the result of loan growth. We believe the level of the ALLL and ACL are appropriate given the low level of problem loans and the current composition of the overall loan and lease portfolio.

## Capital

Table 8 - Capital Ratios - Managing Capital Ratios within Targeted Ranges

| (\$ in billions) | 2019 |  | 2018 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | March 31, |  | December 31, |  | September 30, |  | June 30, |  | March 31, |
| Tangible common equity / tangible assets ratio |  | 7.57\% |  | 7.21\% |  | 7.25\% |  | 7.78\% |  | 7.70\% |
| Common equity tier 1 risk-based capital ratio (1) |  | 9.84\% |  | 9.65\% |  | 9.89\% |  | 10.53\% |  | 10.45\% |
| Regulatory Tier 1 risk-based capital ratio (1) |  | 11.25\% |  | 11.06\% |  | 11.33\% |  | 11.99\% |  | 11.94\% |
| Regulatory Total risk-based capital ratio (1) |  | 13.11\% |  | 12.98\% |  | 13.36\% |  | 13.97\% |  | 13.92\% |
| Total risk-weighted assets (1) | \$ | 86.0 | \$ | 85.7 | \$ | 83.6 | \$ | 83.0 | \$ | 81.4 |

(1) March 31, 2019 figures are estimated. Amounts are presented on a Basel III standardized approach basis for calculating risk-weighted assets.
See Pages 15-16 of Quarterly Financial Supplement for additional detail.

The tangible common equity to tangible assets ratio was $7.57 \%$ at March 31, 2019, down 13 basis points from a year ago. Common Equity Tier 1 (CET1) risk-based capital ratio was $9.84 \%$, down from $10.45 \%$ a year ago. The regulatory Tier 1 risk-based capital ratio was $11.25 \%$ compared to $11.94 \%$ at March 31, 2018. All capital ratios were impacted by the repurchase of 60.5 million common shares over the last four quarters. The Company repurchased $\$ 25$ million of common stock during the 2019 first quarter at an average cost of $\$ 13.64$ per share. There is $\$ 152$ million of share repurchase authorization remaining under the 2018 Capital Plan.

## Income Taxes

The provision for income taxes was $\$ 63$ million in the 2019 first quarter compared to $\$ 59$ million in the 2018 first quarter. The effective tax rates for the 2019 first quarter and 2018 first quarter were $15.0 \%$ and $15.3 \%$, respectively. The 2019 first quarter and 2018 first quarter included $\$ 2$ million and $\$ 3$ million, respectively, of tax benefits related to stock-based compensation.

At March 31, 2019, we had a net federal deferred tax liability of $\$ 159$ million and a net state deferred tax asset of $\$ 35$ million.

## Expectations - 2019

With the assumption of no interest rate hikes in 2019, full-year revenue is expected to increase approximately $4 \%$ to $7 \%$. The full-year NIM is expected to remain relatively flat on a GAAP basis versus 2018, inclusive of the anticipated reduction in the benefit of purchase accounting and the cost of the hedging strategy we began implementing in the 2019 first quarter. The full-year core NIM is expected to expand modestly. Full-year noninterest expense is expected to increase approximately $2 \%$ to $4 \%$.

Average loans and leases are expected to increase approximately $4 \%$ to $6 \%$ on an annual basis. Average total deposits are expected to increase approximately $4 \%$ to $6 \%$ on an annual basis.

Asset quality metrics are expected to remain better than our average through-the-cycle target ranges, with some moderate quarterly volatility.

The effective tax rate for 2019 is expected to be in the range of $15.5 \%$ to $16.5 \%$.

## Conference Call / Webcast Information

Huntington's senior management will host an earnings conference call on April 25, 2019, at 9:00 a.m. (Eastern Daylight Time). The call may be accessed via a live Internet webcast at the Investor Relations section of Huntington's website, www.huntington.com, or through a dial-in telephone number at (877) 407-8029; Conference ID \#13688990. Slides will be available in the Investor Relations section of Huntington's website about an hour prior to the call. A replay of the webcast will be archived in the Investor Relations section of Huntington's website. A telephone replay will be available approximately two hours after the completion of the call through May 10, 2019 at (877) 660-6853 or (201) 612-7415; conference ID \#13688990.

Please see the 2019 First Quarter Quarterly Financial Supplement for additional detailed financial performance metrics. This document can be found on the Investor Relations section of Huntington's website, http://www.huntington.com.


#### Abstract

About Huntington Huntington Bancshares Incorporated is a regional bank holding company headquartered in Columbus, Ohio, with $\$ 108$ billion of assets and a network of 898 full-service branches, including 12 Private Client Group offices, and 1,727 ATMs across eight Midwestern states. Founded in 1866, The Huntington National Bank and its affiliates provide consumer, small business, commercial, treasury management, wealth management, brokerage, trust, and insurance services. Huntington also provides vehicle finance, equipment finance, national settlement, and capital market services that extend beyond its core states. Visit huntington.com for more information.


## Caution regarding Forward-Looking Statements

This communication contains certain forward-looking statements, including, but not limited to, certain plans, expectations, goals, projections, and statements, which are not historical facts and are subject to numerous assumptions, risks, and uncertainties. Statements that do not describe historical or current facts, including statements about beliefs and expectations, are forward-looking statements. Forward-looking statements may be identified by words such as expect, anticipate, believe, intend, estimate, plan, target, goal, or similar expressions, or future or conditional verbs such as will, may, might, should, would, could, or similar variations. The forwardlooking statements are intended to be subject to the safe harbor provided by Section 27A of the Securities Act of 1933, Section 21E of the Securities Exchange Act of 1934, and the Private Securities Litigation Reform Act of 1995.

While there is no assurance that any list of risks and uncertainties or risk factors is complete, below are certain factors which could cause actual results to differ materially from those contained or implied in the forwardlooking statements: changes in general economic, political, or industry conditions; uncertainty in U.S. fiscal and monetary policy, including the interest rate policies of the Federal Reserve Board; volatility and disruptions in global capital and credit markets; movements in interest rates; competitive pressures on product pricing and services; success, impact, and timing of our business strategies, including market acceptance of any new products or services implementing our "Fair Play" banking philosophy; the nature, extent, timing, and results of governmental actions, examinations, reviews, reforms, regulations, and interpretations, including those related to the Dodd-Frank Wall Street Reform and Consumer Protection Act and the Basel III regulatory capital reforms, as well as those involving the OCC, Federal Reserve, FDIC, and BCFP; and other factors that may affect our future results. Additional factors that could cause results to differ materially from those described above can be found in our 2018 Annual Report on Form 10-K, as well as our subsequent Securities and Exchange Commission ("SEC") filings, which are on file with the SEC and available in the "Investor Relations" section of our website, http://www.huntington.com, under the heading "Publications and Filings."

All forward-looking statements speak only as of the date they are made and are based on information available at that time. We do not assume any obligation to update forward-looking statements to reflect circumstances or events that occur after the date the forward-looking statements were made or to reflect the occurrence of unanticipated events except as required by federal securities laws. As forward-looking statements involve significant risks and uncertainties, caution should be exercised against placing undue reliance on such statements.

## Basis of Presentation

## Use of Non-GAAP Financial Measures

This document contains GAAP financial measures and non-GAAP financial measures where management believes it to be helpful in understanding Huntington's results of operations or financial position. Where non-GAAP financial measures are used, the comparable GAAP financial measure, as well as the reconciliation to the comparable GAAP financial measure, can be found in this document, conference call slides, or the Form 8-K related to this document, all of which can be found in the Investor Relations section of Huntington's website, http://www.huntington.com.

## Annualized Data

Certain returns, yields, performance ratios, or quarterly growth rates are presented on an "annualized" basis. This is done for analytical and decision-making purposes to better discern underlying performance trends when compared to full-year or year-over-year amounts. For example, loan and deposit growth rates, as well as net charge-off percentages, are most often expressed in terms of an annual rate like $8 \%$. As such, a $2 \%$ growth rate for a quarter would represent an annualized 8\% growth rate.

## Fully-Taxable Equivalent Interest Income and Net Interest Margin

Income from tax-exempt earning assets is increased by an amount equivalent to the taxes that would have been paid if this income had been taxable at statutory rates. This adjustment puts all earning assets, most notably tax-exempt municipal securities and certain lease assets, on a common basis that facilitates comparison of results to results of competitors.

## Earnings per Share Equivalent Data

Significant income or expense items may be expressed on a per common share basis. This is done for analytical and decision-making purposes to better discern underlying trends in total corporate earnings per share performance excluding the impact of such items. Investors may also find this information helpful in their evaluation of the company's financial performance against published earnings per share mean estimate amounts, which typically exclude the impact of Significant Items. Earnings per share equivalents are usually calculated by applying an effective tax rate to a pre-tax amount to derive an after-tax amount, which is divided by the average shares outstanding during the respective reporting period. Occasionally, when the item involves special tax treatment, the after-tax amount is disclosed separately, with this then being the amount used to calculate the earnings per share equivalent.

## Rounding

Please note that columns of data in this document may not add due to rounding.

## Significant Items

From time to time, revenue, expenses, or taxes are impacted by items judged by management to be outside of ordinary banking activities and/or by items that, while they may be associated with ordinary banking activities, are so unusually large that their outsized impact is believed by management at that time to be infrequent or short term in nature. We refer to such items as "Significant Items". Most often, these Significant Items result from factors originating outside the company - e.g., regulatory actions/assessments, windfall gains, changes in accounting principles, one-time tax assessments/refunds, and litigation actions. In other cases they may result from management decisions associated with significant corporate actions out of the ordinary course of business e.g., merger/restructuring charges, recapitalization actions, and goodwill impairment.

Even though certain revenue and expense items are naturally subject to more volatility than others due to changes in market and economic environment conditions, as a general rule volatility alone does not define a Significant Item. For example, changes in the provision for credit losses, gains/losses from investment activities, and asset valuation write-downs reflect ordinary banking activities and are, therefore, typically excluded from consideration as a Significant Item.

Management believes the disclosure of "Significant Items", when appropriate, aids analysts/investors in better understanding corporate performance and trends so that they can ascertain which of such items, if any, they may wish to include/exclude from their analysis of the company's performance - i.e., within the context of determining how that performance differed from their expectations, as well as how, if at all, to adjust their estimates of future performance accordingly. To this end, Management has adopted a practice of listing "Significant Items" in its external disclosure documents (e.g., earnings press releases, quarterly performance discussions, investor presentations, and Forms 10-Q and 10-K).
"Significant Items" for any particular period are not intended to be a complete list of items that may materially impact current or future period performance. A number of items could materially impact these periods, including those which may be described from time to time in Huntington's filings with the Securities and Exchange Commission.

## HUNTINGTON BANCSHARES INCORPORATED Quarterly Financial Supplement <br> March 31, 2019

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## Notes:

The preparation of financial statement data in conformity with accounting principles generally accepted in the United States (GAAP) requires management to make estimates and assumptions that affect amounts reported. Actual results could differ from those estimates. Certain prior period amounts have been reclassified to conform to the current period's presentation.

## Fully-Taxable Equivalent Basis

Interest income, yields, and ratios on a FTE basis are considered non-GAAP financial measures. Management believes net interest income on a FTE basis provides a more accurate picture of the interest margin for comparison purposes. The FTE basis also allows management to assess the comparability of revenue arising from both taxable and tax-exempt sources. The FTE basis assumes a federal statutory tax rate of 21 percent.

## Non-Regulatory Capital Ratios

In addition to capital ratios defined by banking regulators, the Company considers various other measures when evaluating capital utilization and adequacy, including:

- Tangible common equity to tangible assets, and
- Tangible common equity to risk-weighted assets using Basel III definition.

These non-regulatory capital ratios are viewed by management as useful additional methods of reflecting the level of capital available to withstand unexpected market conditions. Additionally, presentation of these ratios allows readers to compare the Company's capitalization to other financial services companies. These ratios differ from capital ratios defined by banking regulators principally in that the numerator excludes preferred securities, the nature and extent of which varies among different financial services companies. These ratios are not defined in GAAP or federal banking regulations. As a result, these non-regulatory capital ratios disclosed by the Company may be considered nonGAAP financial measures.

Because there are no standardized definitions for these non-regulatory capital ratios, the Company's calculation methods may differ from those used by other financial services companies. Also, there may be limits in the usefulness of these measures to investors. As a result, the Company encourages readers to consider the consolidated financial statements and other financial information contained in the related press release in their entirety, and not to rely on any single financial measure.

Huntington Bancshares Incorporated
Quarterly Key Statistics
(Unaudited)

| (dollar amounts in millions, except per data, share count in thousands) | Three Months Ended |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { March 31, } \\ 2019 \\ \hline \end{gathered}$ |  | $\begin{gathered} \hline \text { December } \\ 2018 \\ \hline \end{gathered}$ |  | $\begin{gathered} \hline \text { March 31, } \\ 2018 \\ \hline \end{gathered}$ |  | Percent Changes vs. |  |
|  |  |  | 4Q18 | 1Q18 |  |  |
| Net interest income(2) | \$ | 829 |  |  | \$ | 841 | \$ | 777 | (1)\% | 7\% |
| FTE adjustment |  | (7) |  | (8) |  | (7) | 13 | - |
| Net interest income |  | 822 |  | 833 |  | 770 | (1) | 7 |
| Provision for credit losses |  | 67 |  | 60 |  | 66 | 12 | 2 |
| Noninterest income |  | 319 |  | 329 |  | 314 | (3) | 2 |
| Noninterest expense |  | 653 |  | 711 |  | 633 | (8) | 3 |
| Income before income taxes |  | 421 |  | 391 |  | 385 | 8 | 9 |
| Provision for income taxes |  | 63 |  | 57 |  | 59 | 11 | 7 |
| Net income |  | 358 |  | 334 |  | 326 | 7 | 10 |
| Dividends on preferred shares |  | 19 |  | 19 |  | 12 | - | 58 |
| Net income applicable to common shares | \$ | 339 | \$ | 315 | \$ | 314 | 8 \% | 8\% |
| Net income per common share - diluted | \$ | 0.32 | \$ | 0.29 | \$ | 0.28 | 10 \% | 14\% |
| Cash dividends declared per common share |  | 0.14 |  | 0.14 |  | 0.11 | - | 27 |
| Tangible book value per common share at end of period |  | 7.67 |  | 7.34 |  | 7.12 | 4 | 8 |
| Number of common shares repurchased |  | 1,833 |  | 14,967 |  | 3,007 | (88) | (39) |
| Average common shares - basic |  | 1,046,995 |  | 1,054,460 |  | 1,083,836 | (1) | (3) |
| Average common shares - diluted |  | 1,065,638 |  | 1,073,055 |  | 1,124,778 | (1) | (5) |
| Ending common shares outstanding |  | 1,046,440 |  | 1,046,767 |  | 1,101,796 | - | (5) |
| Return on average assets |  | 1.35 \% |  | 1.25\% |  | 1.27 \% |  |  |
| Return on average common shareholders' equity |  | 13.8 |  | 12.9 |  | 13.0 |  |  |
| Return on average tangible common shareholders' equity(1) |  | 18.3 |  | 17.3 |  | 17.5 |  |  |
| Net interest margin(2) |  | 3.39 |  | 3.41 |  | 3.30 |  |  |
| Efficiency ratio(3) |  | 55.8 |  | 58.7 |  | 56.8 |  |  |
| Effective tax rate |  | 15.0 |  | 14.6 |  | 15.3 |  |  |
| Average total assets | \$ | 107,511 | \$ | 105,877 | \$ | 103,848 | 2 | 4 |
| Average earning assets |  | 99,212 |  | 97,752 |  | 95,412 | 1 | 4 |
| Average loans and leases |  | 74,775 |  | 73,822 |  | 70,484 | 1 | 6 |
| Average loans and leases - linked quarter annualized growth rate |  | 5.2 \% |  | 5.9\% |  | 9.0 \% |  |  |
| Average total deposits | \$ | 82,772 | \$ | 82,931 | \$ | 76,946 | - | 8 |
| Average core deposits(4) |  | 79,033 |  | 79,078 |  | 73,392 | - | 8 |
| Average core deposits - linked quarter annualized growth rate |  | (0.2)\% |  | 7.2\% |  | (3.0)\% |  |  |
| Average shareholders' equity |  | 11,156 |  | 10,889 |  | 10,855 | 2 | 3 |
| Average common total shareholders' equity |  | 9,953 |  | 9,686 |  | 9,794 | 3 | 2 |
| Average tangible common shareholders' equity |  | 7,746 |  | 7,460 |  | 7,533 | 4 | 3 |
| Total assets at end of period |  | 108,203 |  | 108,781 |  | 104,246 | (1) | 4 |
| Total shareholders' equity at end of period |  | 11,432 |  | 11,102 |  | 11,308 | 3 | 1 |
| NCOs as a \% of average loans and leases |  | 0.38 \% |  | 0.27\% |  | 0.21 \% |  |  |
| NAL ratio |  | 0.56 |  | 0.45 |  | 0.54 |  |  |
| NPA ratio(5) |  | 0.61 |  | 0.52 |  | 0.59 |  |  |
| Allowance for loan and lease losses (ALLL) as a \% of total loans and leases at the end of period |  | 1.02 |  | 1.03 |  | 1.01 |  |  |
| Common equity tier 1 risk-based capital ratio(6) |  | 9.84 |  | 9.65 |  | 10.45 |  |  |
| Tangible common equity / tangible asset ratio(7) |  | 7.57 |  | 7.21 |  | 7.70 |  |  |

See Notes to the Quarterly Key Statistics.

## Key Statistics Footnotes

(1) Net income applicable to common shares excluding expense for amortization of intangibles for the period divided by average tangible common shareholders' equity. Average tangible common shareholders' equity equals average total common shareholders' equity less average intangible assets and goodwill. Expense for amortization of intangibles and average intangible assets are net of deferred tax liability, and calculated assuming a $21 \%$ tax rate.
(2) On a fully-taxable equivalent (FTE) basis assuming a $21 \%$ tax rate.
(3) Noninterest expense less amortization of intangibles divided by the sum of FTE net interest income and noninterest income excluding securities gains (losses).
(4) Includes noninterest-bearing and interest-bearing demand deposits, money market deposits, savings and other domestic deposits, and core certificates of deposit.
(5) NPAs include other real estate owned.
(6) March 31, 2019, figures are estimated.
(7) Tangible common equity (total common equity less goodwill and other intangible assets) divided by tangible assets (total assets less goodwill and other intangible assets). Other intangible assets are net of deferred tax liability, calculated at a $21 \%$ tax rate.

Huntington Bancshares Incorporated
Consolidated Balance Sheets

| (dollar amounts in millions) | March 31,$2019$ |  | December 31, <br> 2018 |  | Percent Changes |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | (Unaudited) |  |  |  |  |
| Assets |  |  |  |  |  |
| Cash and due from banks | \$ | 804 | \$ | 1,108 | (27)\% |
| Interest-bearing deposits in Federal Reserve Bank |  | 532 |  | 1,564 | (66) |
| Interest-bearing deposits in banks |  | 147 |  | 53 | 177 |
| Trading account securities |  | 166 |  | 105 | 58 |
| Available-for-sale securities |  | 13,982 |  | 13,780 | 1 |
| Held-to-maturity securities |  | 8,747 |  | 8,565 | 2 |
| Other securities |  | 486 |  | 565 | (14) |
| Loans held for sale |  | 693 |  | 804 | (14) |
| Loans and leases(1) |  | 75,079 |  | 74,900 | - |
| Allowance for loan and lease losses |  | (764) |  | (772) | 1 |
| Net loans and leases |  | 74,315 |  | 74,128 | - |
| Bank owned life insurance |  | 2,516 |  | 2,507 | - |
| Premises and equipment |  | 784 |  | 790 | (1) |
| Goodwill |  | 1,990 |  | 1,989 | - |
| Service rights and other intangible assets |  | 513 |  | 535 | (4) |
| Other assets |  | 2,528 |  | 2,288 | 10 |
| Total assets | \$ | 108,203 | \$ | 108,781 | (1)\% |

Liabilities and shareholders' equity
Liabilities

| Deposits(2) | \$ | 82,155 | \$ | 84,774 | (3)\% |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Short-term borrowings |  | 2,862 |  | 2,017 | 42 |
| Long-term debt |  | 9,400 |  | 8,625 | 9 |
| Other liabilities |  | 2,354 |  | 2,263 | 4 |
| Total liabilities |  | 96,771 |  | 97,679 | (1) |
| Shareholders' equity |  |  |  |  |  |
| Preferred stock |  | 1,203 |  | 1,203 | - |
| Common stock |  | 11 |  | 11 | - |
| Capital surplus |  | 9,167 |  | 9,181 | - |
| Less treasury shares, at cost |  | (45) |  | (45) | - |
| Accumulated other comprehensive loss |  | (455) |  | (609) | 25 |
| Retained earnings (deficit) |  | 1,551 |  | 1,361 | 14 |
| Total shareholders' equity |  | 11,432 |  | 11,102 | 3 |
| Total liabilities and shareholders' equity | \$ | 108,203 | \$ | 108,781 | (1)\% |
|  |  |  |  |  |  |
| Common shares authorized (par value of \$0.01) |  | 1,500,000,000 |  | 1,500,000,000 |  |
| Common shares outstanding |  | 1,046,440,116 |  | 1,046,767,252 |  |
| Treasury shares outstanding |  | 3,813,304 |  | 3,817,385 |  |
| Preferred stock, authorized shares |  | 6,617,808 |  | 6,617,808 |  |
| Preferred shares outstanding |  | 740,500 |  | 740,500 |  |

(1) See page 4 for detail of loans and leases.
(2) See page 5 for detail of deposits.

Huntington Bancshares Incorporated
Loans and Leases Composition
(Unaudited)

| (dollar amounts in millions) | $\begin{gathered} \text { March 31, } \\ 2019 \\ \hline \end{gathered}$ |  |  | $\begin{gathered} \text { December 31, } \\ 2018 \\ \hline \end{gathered}$ |  |  | $\begin{gathered} \text { September 30, } \\ 2018 \\ \hline \end{gathered}$ |  |  | June 30, 2018 |  |  | $\begin{gathered} \text { March } 31, \\ 2018 \\ \hline \end{gathered}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Ending Balances by Type: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial and industrial | \$ | 30,972 | 41\% | \$ | 30,605 | 41\% | \$ | 29,196 | 40\% | \$ | 28,850 | 40\% | \$ | 28,622 | 40\% |
| Commercial real estate: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Construction |  | 1,152 | 2 |  | 1,185 | 2 |  | 1,111 | 2 |  | 1,083 | 1 |  | 1,167 | 2 |
| Commercial |  | 5,643 | 8 |  | 5,657 | 8 |  | 5,962 | 8 |  | 6,118 | 8 |  | 6,245 | 9 |
| Commercial real estate |  | 6,795 | 10 |  | 6,842 | 10 |  | 7,073 | 10 |  | 7,201 | 9 |  | 7,412 | 11 |
| Total commercial |  | 37,767 | 51 |  | 37,447 | 51 |  | 36,269 | 50 |  | 36,051 | 49 |  | 36,034 | 51 |
| Consumer: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Automobile |  | 12,272 | 16 |  | 12,429 | 16 |  | 12,375 | 17 |  | 12,390 | 17 |  | 12,146 | 17 |
| Home equity |  | 9,551 | 13 |  | 9,722 | 13 |  | 9,850 | 13 |  | 9,907 | 14 |  | 9,987 | 14 |
| Residential mortgage |  | 10,885 | 14 |  | 10,728 | 14 |  | 10,459 | 14 |  | 10,006 | 14 |  | 9,357 | 13 |
| RV and marine |  | 3,344 | 4 |  | 3,254 | 4 |  | 3,152 | 4 |  | 2,846 | 4 |  | 2,549 | 3 |
| Other consumer |  | 1,260 | 2 |  | 1,320 | 2 |  | 1,265 | 2 |  | 1,206 | 2 |  | 1,090 | 2 |
| Total consumer |  | 37,312 | 49 |  | 37,453 | 49 |  | 37,101 | 50 |  | 36,355 | 51 |  | 35,129 | 49 |
| Total loans and leases | \$ | 75,079 | 100\% | \$ | 74,900 | 100\% | \$ | 73,370 | 100\% | \$ | 72,406 | 100\% | \$ | 71,163 | 100\% |


| (dollar amounts in millions) | $\begin{gathered} \text { March } 31 \text {, } \\ 2019 \end{gathered}$ |  |  | $\begin{gathered} \text { December 31, } \\ 2018 \end{gathered}$ |  |  | $\begin{gathered} \text { September 30, } \\ 2018 \end{gathered}$ |  |  | June 30, 2018 |  |  | $\begin{gathered} \text { March } 31, \\ 2018 \end{gathered}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Ending Balances by Business Segment: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Consumer and Business Banking | \$ | 22,175 | 29\% | \$ | 22,333 | 30\% | \$ | 22,271 | 30\% | \$ | 21,888 | 30\% | \$ | 21,471 | 31\% |
| Commercial Banking |  | 27,554 | 37 |  | 27,191 | 36 |  | 26,465 | 36 |  | 26,373 | 36 |  | 26,311 | 37 |
| Vehicle Finance |  | 19,332 | 26 |  | 19,434 | 26 |  | 18,880 | 26 |  | 18,569 | 26 |  | 18,090 | 25 |
| RBHPCG |  | 5,954 | 8 |  | 5,886 | 8 |  | 5,734 | 8 |  | 5,527 | 8 |  | 5,227 | 7 |
| Treasury / Other |  | 64 | - |  | 56 | - |  | 20 | - |  | 49 | - |  | 64 | - |
| Total loans and leases | \$ | 75,079 | 100\% | \$ | 74,900 | 100\% | \$ | 73,370 | 100\% | \$ | 72,406 | 100\% | \$ | 71,163 | 100\% |


| Average Balances by Business Segment: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Consumer and Business Banking | \$ | 22,241 | 30\% | \$ | 22,321 | 30\% | \$ | 22,049 | 30\% | \$ | 21,653 | 31\% | \$ | 21,429 | 31\% |
| Commercial Banking |  | 27,174 | 36 |  | 26,405 | 36 |  | 26,322 | 36 |  | 26,505 | 37 |  | 25,969 | 37 |
| Vehicle Finance |  | 19,340 | 26 |  | 19,177 | 26 |  | 18,640 | 26 |  | 18,280 | 25 |  | 17,814 | 25 |
| RBHPCG |  | 5,920 | 8 |  | 5,793 | 8 |  | 5,641 | 8 |  | 5,355 | 7 |  | 5,181 | 7 |
| Treasury / Other |  | 100 | - |  | 126 | - |  | 99 | - |  | 94 | - |  | 91 | - |
| Total loans and leases | \$ | 74,775 | 100\% | \$ | 73,822 | 100\% | \$ | 72,751 | 100\% | \$ | 71,887 | 100\% | \$ | 70,484 | 100\% |

Huntington Bancshares Incorporated
Deposits Composition
(Unaudited)

| (dollar amounts in millions) | $\begin{gathered} \text { March } 31, \\ 2019 \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2018 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { September 30, } \\ 2018 \\ \hline \end{gathered}$ |  | June 30, 2018 |  | $\begin{gathered} \text { March } 31, \\ 2018 \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Ending Balances by Type: |  |  |  |  |  |  |  |  |  |  |
| Demand deposits - noninterestbearing | \$ 20,036 | 24\% | \$ 21,783 | 26\% | \$ 19,863 | 24\% | \$ 20,353 | 26\% | \$ 20,807 | 26\% |
| Demand deposits - interest-bearing | 19,906 | 24 | 20,042 | 24 | 19,615 | 24 | 19,026 | 24 | 19,337 | 25 |
| Money market deposits | 22,931 | 28 | 22,721 | 27 | 21,411 | 26 | 20,990 | 26 | 20,849 | 26 |
| Savings and other domestic deposits | 10,277 | 13 | 10,451 | 12 | 11,604 | 14 | 10,987 | 14 | 11,291 | 14 |
| Core certificates of deposit | 6,007 | 7 | 5,924 | 7 | 5,358 | 7 | 4,402 | 6 | 3,157 | 4 |
| Total core deposits | 79,157 | 96 | 80,921 | 96 | 77,851 | 95 | 75,758 | 96 | 75,441 | 95 |
| Other domestic deposits of $\$ 250,000$ or more | 313 | 1 | 337 | - | 318 | 1 | 265 | - | 228 | - |
| Brokered deposits and negotiable CDs | 2,685 | 3 | 3,516 | 4 | 3,520 | 4 | 3,564 | 4 | 3,802 | 5 |
| Total deposits | \$82,155 | 100\% | \$ 84,774 | 100\% | \$81,689 | 100\% | \$79,587 | 100\% | \$ 79,471 | 100\% |
| Total core deposits: |  |  |  |  |  |  |  |  |  |  |
| Commercial | \$ 33,546 | 42\% | \$ 37,268 | 46\% | \$ 35,455 | 46\% | \$ 34,094 | 45\% | \$ 34,615 | 46\% |
| Consumer | 45,611 | 58 | 43,653 | 54 | 42,396 | 54 | 41,664 | 55 | 40,826 | 54 |
| Total core deposits | \$79,157 | 100\% | \$ 80,921 | 100\% | \$ 77,851 | 100\% | \$ 75,758 | 100\% | \$ 75,441 | 100\% |
| Ending Balances by Business Segment: |  |  |  |  |  |  |  |  |  |  |
| Consumer and Business Banking | \$ 52,354 | 64\% | \$ 50,300 | 59\% | \$ 49,434 | 61\% | \$ 48,186 | 60\% | \$ 47,124 | 59\% |
| Commercial Banking | 20,543 | 25 | 23,185 | 28 | 22,288 | 27 | 21,142 | 27 | 21,838 | 28 |
| Vehicle Finance | 327 | - | 346 | - | 348 | - | 340 | - | 345 | - |
| RBHPCG | 5,959 | 7 | 6,809 | 8 | 5,783 | 7 | 5,985 | 8 | 6,053 | 8 |
| Treasury / Other(1) | 2,972 | 4 | 4,134 | 5 | 3,836 | 5 | 3,934 | 5 | 4,111 | 5 |
| Total deposits | \$82,155 | 100\% | \$ 84,774 | 100\% | \$ 81,689 | 100\% | \$ 79,587 | 100\% | \$ 79,471 | 100\% |


| (dollar amounts in millions) | $\begin{gathered} \text { March } 31, \\ 2019 \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2018 \end{gathered}$ |  | $\begin{gathered} \text { September } 30, \\ 2018 \end{gathered}$ |  | June 30, 2018 |  | $\begin{gathered} \text { March } 31 \text {, } \\ 2018 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Average Balances by Business Segment: |  |  |  |  |  |  |  |  |  |  |
| Consumer and Business Banking | \$ 50,961 | 62\% | \$ 50,037 | 61\% | \$ 48,659 | 60\% | \$ 47,242 | 60\% | \$ 45,310 | 59\% |
| Commercial Banking | 21,739 | 26 | 22,673 | 27 | 22,823 | 28 | 21,671 | 27 | 21,679 | 28 |
| Vehicle Finance | 305 | - | 335 | - | 337 | - | 328 | - | 349 | - |
| RBHPCG | 5,942 | 7 | 5,936 | 7 | 5,694 | 7 | 5,947 | 8 | 5,873 | 8 |
| Treasury / Other(1) | 3,825 | 5 | 3,950 | 5 | 3,985 | 5 | 4,102 | 5 | 3,735 | 5 |
| Total deposits | \$ 82,772 | 100\% | \$ 82,931 | 100\% | \$ 81,498 | 100\% | \$ 79,290 | 100\% | \$ 76,946 | 100\% |

(1) Comprised primarily of national market deposits.

Huntington Bancshares Incorporated
Consolidated Quarterly Average Balance Sheets
(Unaudited)

| (dollar amounts in millions) | Quarterly Average Balances (1) |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | March 31, <br> 2019 |  | December 31, 2018 |  | September 30,2018 |  | June 30, 2018 |  | March 31, <br> 2018 |  | Percent Changes vs. |  |
|  |  |  | 4Q18 | 1 Q 18 |  |  |  |  |  |  |
| Assets |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest-bearing deposits in Federal Reserve Bank (2) | \$ | 501 |  |  | \$ | 483 | \$ | - | \$ | - | \$ | - | 4 \% | 100 \% |
| Interest-bearing deposits in banks |  | 109 |  | 97 |  | 83 |  | 84 |  | 90 | 12 | 21 |
| Securities: |  |  |  |  |  |  |  |  |  |  |  |  |
| Trading account securities |  | 138 |  | 131 |  | 82 |  | 82 |  | 87 | 5 | 59 |
| Available-for-sale securities: |  |  |  |  |  |  |  |  |  |  |  |  |
| Taxable |  | 10,752 |  | 10,351 |  | 10,469 |  | 10,832 |  | 11,158 | 4 | (4) |
| Tax-exempt |  | 3,048 |  | 3,176 |  | 3,496 |  | 3,554 |  | 3,633 | (4) | (16) |
| Total available-for-sale securities |  | 13,800 |  | 13,527 |  | 13,965 |  | 14,386 |  | 14,791 | 2 | (7) |
| Held-to-maturity securities - taxable |  | 8,653 |  | 8,433 |  | 8,560 |  | 8,706 |  | 8,877 | 3 | (3) |
| Other securities |  | 536 |  | 565 |  | 567 |  | 599 |  | 605 | (5) | (11) |
| Total securities |  | 23,127 |  | 22,656 |  | 23,174 |  | 23,773 |  | 24,360 | 2 | (5) |
| Loans held for sale |  | 700 |  | 694 |  | 745 |  | 619 |  | 478 | 1 | 46 |
| Loans and leases:(3) |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial: |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial and industrial |  | 30,546 |  | 29,557 |  | 28,870 |  | 28,863 |  | 28,243 | 3 | 8 |
| Commercial real estate: |  |  |  |  |  |  |  |  |  |  |  |  |
| Construction |  | 1,174 |  | 1,138 |  | 1,132 |  | 1,126 |  | 1,189 | 3 | (1) |
| Commercial |  | 5,686 |  | 5,806 |  | 6,019 |  | 6,233 |  | 6,142 | (2) | (7) |
| Commercial real estate |  | 6,860 |  | 6,944 |  | 7,151 |  | 7,359 |  | 7,331 | (1) | (6) |
| Total commercial |  | 37,406 |  | 36,501 |  | 36,021 |  | 36,222 |  | 35,574 | 2 | 5 |
| Consumer: |  |  |  |  |  |  |  |  |  |  |  |  |
| Automobile |  | 12,361 |  | 12,423 |  | 12,368 |  | 12,271 |  | 12,100 | - | 2 |
| Home equity |  | 9,641 |  | 9,817 |  | 9,873 |  | 9,941 |  | 10,040 | (2) | (4) |
| Residential mortgage |  | 10,787 |  | 10,574 |  | 10,236 |  | 9,624 |  | 9,174 | 2 | 18 |
| RV and marine |  | 3,296 |  | 3,216 |  | 3,016 |  | 2,667 |  | 2,481 | 2 | 33 |
| Other consumer |  | 1,284 |  | 1,291 |  | 1,237 |  | 1,162 |  | 1,115 | (1) | 15 |
| Total consumer |  | 37,369 |  | 37,321 |  | 36,730 |  | 35,665 |  | 34,910 | - | 7 |
| Total loans and leases |  | 74,775 |  | 73,822 |  | 72,751 |  | 71,887 |  | 70,484 | 1 | 6 |
| Allowance for loan and lease losses |  | (780) |  | (777) |  | (759) |  | (742) |  | (709) | - | (10) |
| Net loans and leases |  | 73,995 |  | 73,045 |  | 71,992 |  | 71,145 |  | 69,775 | 1 | 6 |
| Total earning assets |  | 99,212 |  | 97,752 |  | 96,753 |  | 96,363 |  | 95,412 | 1 | 4 |
| Cash and due from banks |  | 853 |  | 909 |  | 1,330 |  | 1,283 |  | 1,217 | (6) | (30) |
| Intangible assets |  | 2,265 |  | 2,288 |  | 2,305 |  | 2,318 |  | 2,332 | (1) | (3) |
| All other assets |  | 5,961 |  | 5,705 |  | 5,726 |  | 5,599 |  | 5,596 | 4 | 7 |
| Total assets | \$ | 107,511 | \$ | 105,877 | \$ | 105,355 | \$ | 104,821 | S | 03,848 | $2 \%$ | $4 \%$ |
| Liabilities and shareholders' equity |  |  |  |  |  |  |  |  |  |  |  |  |
| Deposits: |  |  |  |  |  |  |  |  |  |  |  |  |
| Demand deposits - noninterest-bearing |  | 19,938 |  | 20,384 |  | 20,230 |  | 20,382 |  | 20,572 | (2)\% | (3)\% |
| Demand deposits - interest-bearing |  | 19,770 |  | 19,860 |  | 19,553 |  | 19,121 |  | 18,630 | - | 6 |
| Total demand deposits |  | 39,708 |  | 40,244 |  | 39,783 |  | 39,503 |  | 39,202 | (1) | 1 |
| Money market deposits |  | 22,935 |  | 22,595 |  | 21,547 |  | 20,943 |  | 20,678 | 2 | 11 |
| Savings and other domestic deposits |  | 10,338 |  | 10,534 |  | 11,434 |  | 11,146 |  | 11,219 | (2) | (8) |
| Core certificates of deposit |  | 6,052 |  | 5,705 |  | 4,916 |  | 3,794 |  | 2,293 | 6 | 164 |
| Total core deposits |  | 79,033 |  | 79,078 |  | 77,680 |  | 75,386 |  | 73,392 | - | 8 |
| Other domestic deposits of \$250,000 or more |  | 335 |  | 346 |  | 285 |  | 243 |  | 247 | (3) | 36 |
| Brokered deposits and negotiable CDs |  | 3,404 |  | 3,507 |  | 3,533 |  | 3,661 |  | 3,307 | (3) | 3 |
| Total deposits |  | 82,772 |  | 82,931 |  | 81,498 |  | 79,290 |  | 76,946 | - | 8 |
| Short-term borrowings |  | 2,320 |  | 1,006 |  | 1,732 |  | 3,082 |  | 5,228 | 131 | (56) |
| Long-term debt |  | 8,979 |  | 8,871 |  | 8,915 |  | 9,225 |  | 8,958 | 1 | - |
| Total interest-bearing liabilities |  | 74,133 |  | 72,424 |  | 71,915 |  | 71,215 |  | 70,560 | 2 | 5 |
| All other liabilities |  | 2,284 |  | 2,180 |  | 2,054 |  | 1,891 |  | 1,861 | 5 | 23 |
| Shareholders' equity |  | 11,156 |  | 10,889 |  | 11,156 |  | 11,333 |  | 10,855 | 2 | 3 |
| Total liabilities and shareholders' equity | \$ | 107,511 | \$ | 105,877 | \$ | 105,355 | \$ | 04,821 | \$ | 103,848 | $2 \%$ | $4 \%$ |

(1) Amounts include the effects of hedge and risk management activities associated with the respective asset and liability categories.
(2) Deposits in Federal Reserve Bank were treated as non-earning assets prior to 4Q 2018.
(3) Amounts include the effects of hedge and risk management activities associated with the respective asset and liability categories.

Huntington Bancshares Incorporated
Consolidated Quarterly Net Interest Margin - Interest Income / Expense(1)(2)
(Unaudited)

| (dollar amounts in millions) | Quarterly Interest Income / Expense |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { March 31, } \\ 2019 \end{gathered}$ |  | $\begin{gathered} \hline \text { December 31, } \\ 2018 \end{gathered}$ |  | $\begin{gathered} \text { September 30, } \\ 2018 \end{gathered}$ |  | June 30, 2018 |  | $\begin{gathered} \hline \text { March 31, } \\ 2018 \end{gathered}$ |  |
| Assets |  |  |  |  |  |  |  |  |  |  |
| Interest-bearing deposits in Federal Reserve Bank (3) | \$ | 3 | \$ | 3 | \$ | - | \$ | - | \$ | - |
| Interest-bearing deposits in banks |  | 1 |  | 1 |  | - |  | 1 |  | - |
| Securities: |  |  |  |  |  |  |  |  |  |  |
| Trading account securities |  | 1 |  | 1 |  | - |  | - |  | - |
| Available-for-sale securities: |  |  |  |  |  |  |  |  |  |  |
| Taxable |  | 76 |  | 70 |  | 69 |  | 71 |  | 70 |
| Tax-exempt |  | 28 |  | 33 |  | 30 |  | 30 |  | 29 |
| Total available-for-sale securities |  | 104 |  | 103 |  | 99 |  | 101 |  | 99 |
| Held-to-maturity securities - taxable |  | 54 |  | 52 |  | 52 |  | 53 |  | 54 |
| Other securities |  | 6 |  | 5 |  | 7 |  | 7 |  | 6 |
| Total securities |  | 165 |  | 161 |  | 158 |  | 161 |  | 159 |
| Loans held for sale |  | 7 |  | 7 |  | 8 |  | 6 |  | 5 |
| Loans and leases: |  |  |  |  |  |  |  |  |  |  |
| Commercial: |  |  |  |  |  |  |  |  |  |  |
| Commercial and industrial |  | 375 |  | 363 |  | 342 |  | 329 |  | 303 |
| Commercial real estate: |  |  |  |  |  |  |  |  |  |  |
| Construction |  | 16 |  | 16 |  | 15 |  | 15 |  | 14 |
| Commercial |  | 71 |  | 74 |  | 72 |  | 72 |  | 65 |
| Commercial real estate |  | 87 |  | 90 |  | 87 |  | 87 |  | 79 |
| Total commercial |  | 462 |  | 453 |  | 429 |  | 416 |  | 382 |
| Consumer: |  |  |  |  |  |  |  |  |  |  |
| Automobile |  | 120 |  | 122 |  | 117 |  | 111 |  | 106 |
| Home equity |  | 133 |  | 135 |  | 130 |  | 126 |  | 121 |
| Residential mortgage |  | 104 |  | 101 |  | 97 |  | 89 |  | 84 |
| RV and marine |  | 40 |  | 41 |  | 39 |  | 34 |  | 31 |
| Other consumer |  | 42 |  | 40 |  | 37 |  | 35 |  | 33 |
| Total consumer |  | 439 |  | 439 |  | 420 |  | 395 |  | 375 |
| Total loans and leases |  | 901 |  | 892 |  | 849 |  | 811 |  | 757 |
| Total earning assets | \$ | 1,077 | \$ | 1,064 | \$ | 1,015 | \$ | 979 | \$ | 921 |

## Liabilities

| Deposits: |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Demand deposits - noninterest-bearing | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| Demand deposits - interest-bearing |  | 27 |  | 25 |  | 22 |  | 18 |  | 13 |
| Total demand deposits |  | 27 |  | 25 |  | 22 |  | 18 |  | 13 |
| Money market deposits |  | 59 |  | 52 |  | 42 |  | 31 |  | 23 |
| Savings and other domestic deposits |  | 6 |  | 5 |  | 7 |  | 6 |  | 6 |
| Core certificates of deposit |  | 31 |  | 29 |  | 23 |  | 14 |  | 6 |
| Total core deposits |  | 123 |  | 111 |  | 94 |  | 69 |  | 48 |
| Other domestic deposits of \$250,000 or more |  | 2 |  | 1 |  | 1 |  | 1 |  | - |
| Brokered deposits and negotiable CDs |  | 20 |  | 20 |  | 17 |  | 17 |  | 12 |
| Total deposits |  | 145 |  | 132 |  | 112 |  | 87 |  | 60 |
| Short-term borrowings |  | 14 |  | 6 |  | 9 |  | 14 |  | 19 |
| Long-term debt |  | 89 |  | 85 |  | 84 |  | 87 |  | 65 |
| Total interest bearing liabilities |  | 248 |  | 223 |  | 205 |  | 188 |  | 144 |
| Net interest income | \$ | 829 | \$ | 841 | \$ | 810 | S | 791 | S | 777 |

(1) Fully-taxable equivalent (FTE) income and expense calculated assuming a $21 \%$ tax rate. See page 9 for the FTE adjustment.
(2) Amounts include the effects of hedge and risk management activities associated with the respective asset and liability categories.
(3) Deposits in Federal Reserve Bank were treated as non-earning assets prior to 4Q 2018 and associated interest income was not material.

Huntington Bancshares Incorporated
Consolidated Quarterly Net Interest Margin - Yield
(Unaudited)

| Fully-taxable equivalent basis(1) | Quarterly Average Rates(2) |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { March 31, } \\ 2019 \end{gathered}$ | $\begin{gathered} \text { December 31, } \\ 2018 \\ \hline \end{gathered}$ | $\begin{gathered} \text { September 30, } \\ 2018 \\ \hline \end{gathered}$ | $\begin{gathered} \text { June } 30, \\ 2018 \\ \hline \end{gathered}$ | $\begin{gathered} \text { March } 31, \\ 2018 \\ \hline \end{gathered}$ |
| Assets |  |  |  |  |  |
| Interest-bearing deposits in Federal Reserve Bank (2) | 2.40\% | 2.33\% | -\% | -\% | -\% |
| Interest-bearing deposits in banks | 1.75 | 1.97 | 1.95 | 1.95 | 1.97 |
| Securities: |  |  |  |  |  |
| Trading account securities | 2.03 | 1.94 | 0.26 | 0.23 | 0.15 |
| Available-for-sale securities: |  |  |  |  |  |
| Taxable | 2.82 | 2.71 | 2.61 | 2.63 | 2.51 |
| Tax-exempt | 3.69 | 4.12 | 3.53 | 3.35 | 3.18 |
| Total available-for-sale securities | 3.01 | 3.04 | 2.84 | 2.81 | 2.67 |
| Held-to-maturity securities - taxable | 2.52 | 2.45 | 2.43 | 2.42 | 2.45 |
| Other securities | 4.51 | 4.24 | 4.58 | 4.58 | 3.98 |
| Total securities | 2.86 | 2.84 | 2.73 | 2.71 | 2.62 |
| Loans held for sale | 4.07 | 4.04 | 4.45 | 4.17 | 3.82 |
| Loans and leases:(4) |  |  |  |  |  |
| Commercial: |  |  |  |  |  |
| Commercial and industrial | 4.91 | 4.81 | 4.64 | 4.52 | 4.28 |
| Commercial real estate: |  |  |  |  |  |
| Construction | 5.58 | 5.47 | 5.31 | 5.26 | 4.73 |
| Commercial | 5.00 | 4.99 | 4.63 | 4.58 | 4.24 |
| Commercial real estate | 5.10 | 5.07 | 4.74 | 4.68 | 4.32 |
| Total commercial | 4.94 | 4.86 | 4.66 | 4.55 | 4.29 |
| Consumer: $-\frac{4.9}{}$ - - - - |  |  |  |  |  |
| Automobile | 3.95 | 3.88 | 3.75 | 3.63 | 3.56 |
| Home equity | 5.61 | 5.45 | 5.21 | 5.09 | 4.90 |
| Residential mortgage | 3.86 | 3.82 | 3.78 | 3.69 | 3.66 |
| RV and marine | 4.96 | 5.10 | 5.06 | 5.11 | 5.11 |
| Other consumer | 13.07 | 12.35 | 12.16 | 11.90 | 11.78 |
| Total consumer | 4.75 | 4.67 | 4.54 | 4.43 | 4.34 |
| Total loans and leases | 4.85 | 4.76 | 4.60 | 4.49 | 4.32 |
| Total earning assets | 4.43 | 4.34 | 4.16 | 4.07 | 3.91 |
| Liabilities |  |  |  |  |  |
| Deposits: |  |  |  |  |  |
| Demand deposits - noninterest-bearing | - | - | - | - | - |
| Demand deposits - interest-bearing | 0.56 | 0.48 | 0.45 | 0.38 | 0.29 |
| Total demand deposits | 0.28 | 0.24 | 0.22 | 0.18 | 0.14 |
| Money market deposits | 1.04 | 0.91 | 0.77 | 0.60 | 0.45 |
| Savings and other domestic deposits | 0.23 | 0.23 | 0.24 | 0.21 | 0.20 |
| Core certificates of deposit | 2.11 | 2.00 | 1.82 | 1.56 | 1.01 |
| Total interest-bearing core deposits | 0.85 | 0.75 | 0.65 | 0.51 | 0.36 |
| Other domestic deposits of \$250,000 or more | 1.82 | 1.67 | 1.40 | 1.01 | 0.69 |
| Brokered deposits and negotiable CDs | 2.38 | 2.22 | 1.98 | 1.81 | 1.47 |
| Total interest-bearing deposits | 0.94 | 0.84 | 0.73 | 0.59 | 0.43 |
| Short-term borrowings | 2.41 | 2.49 | 1.98 | 1.82 | 1.47 |
| Long-term debt | 3.98 | 3.82 | 3.78 | 3.75 | 2.92 |
| Total interest-bearing liabilities | 1.35 | 1.23 | 1.13 | 1.05 | 0.82 |
| Net interest rate spread | 3.08 | 3.11 | 3.03 | 3.02 | 3.09 |
| Impact of noninterest-bearing funds on margin | 0.31 | 0.30 | 0.29 | 0.27 | 0.21 |
| Net interest margin | 3.39\% | 3.41\% | 3.32\% | 3.29\% | 3.30\% |

Commercial Loan Derivative Impact
(Unaudited)

|  | Average Rates |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2019 | 2018 | 2018 | 2018 | 2018 |
| Fully-taxable equivalent basis(1) | First | Fourth | Third | Second | First |
| Commercial loans(3)(4) | 4.95\% | 4.86\% | 4.66\% | 4.55\% | 4.29\% |
| Impact of commercial loan derivatives | (0.01) | - | - | - | - |
| Total commercial - as reported | 4.94\% | 4.86\% | 4.66\% | 4.55\% | 4.29\% |
| Average 30 day LIBOR | 2.50\% | 2.35\% | 2.11\% | 1.97\% | 1.65\% |

(1) Fully-taxable equivalent (FTE) yields are calculated assuming a $21 \%$ tax rate. See page 9 for the FTE adjustment.
(2) Deposits in Federal Reserve Bank were treated as non-earning assets prior to 4Q 2018.
(3) Yield/rates include the effects of hedge and risk management activities associated with the respective asset and liability categories.
(4) Includes nonaccrual loans.

Huntington Bancshares Incorporated
Selected Quarterly Income Statement Data
(Unaudited)

| (dollar amounts in millions, except per data, share count in thousands) | Three Months Ended |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { March 31, } \\ 2019 \\ \hline \end{gathered}$ |  | $\begin{gathered} \hline \text { December 31, } \\ 2018 \\ \hline \end{gathered}$ |  | $\begin{gathered} \hline \text { September 30, } \\ 2018 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { June } 30, \\ 2018 \end{gathered}$ |  | $\begin{gathered} \hline \text { March 31, } \\ 2018 \\ \hline \end{gathered}$ |  |
| Interest income | \$ | 1,070 | \$ | 1,056 | \$ | 1,007 | \$ | 972 | \$ | 914 |
| Interest expense |  | 248 |  | 223 |  | 205 |  | 188 |  | 144 |
| Net interest income |  | 822 |  | 833 |  | 802 |  | 784 |  | 770 |
| Provision for credit losses |  | 67 |  | 60 |  | 53 |  | 56 |  | 66 |
| Net interest income after provision for credit losses |  | 755 |  | 773 |  | 749 |  | 728 |  | 704 |
| Service charges on deposit accounts |  | 87 |  | 94 |  | 93 |  | 91 |  | 86 |
| Card and payment processing income |  | 56 |  | 58 |  | 57 |  | 56 |  | 53 |
| Trust and investment management services |  | 44 |  | 42 |  | 43 |  | 42 |  | 44 |
| Mortgage banking income |  | 21 |  | 23 |  | 31 |  | 28 |  | 26 |
| Capital markets fees |  | 22 |  | 34 |  | 26 |  | 26 |  | 21 |
| Insurance income |  | 21 |  | 21 |  | 19 |  | 21 |  | 21 |
| Bank owned life insurance income |  | 16 |  | 16 |  | 19 |  | 17 |  | 15 |
| Gain on sale of loans and leases |  | 13 |  | 16 |  | 16 |  | 15 |  | 8 |
| Securities gains (losses) |  | - |  | (19) |  | (2) |  | - |  | - |
| Other income |  | 39 |  | 44 |  | 40 |  | 40 |  | 40 |
| Total noninterest income |  | 319 |  | 329 |  | 342 |  | 336 |  | 314 |
| Personnel costs |  | 394 |  | 399 |  | 388 |  | 396 |  | 376 |
| Outside data processing and other services |  | 81 |  | 83 |  | 69 |  | 69 |  | 73 |
| Net occupancy |  | 42 |  | 70 |  | 38 |  | 35 |  | 41 |
| Equipment |  | 40 |  | 48 |  | 38 |  | 38 |  | 40 |
| Deposit and other insurance expense |  | 8 |  | 9 |  | 18 |  | 18 |  | 18 |
| Professional services |  | 12 |  | 17 |  | 17 |  | 15 |  | 11 |
| Marketing |  | 7 |  | 15 |  | 12 |  | 18 |  | 8 |
| Amortization of intangibles |  | 13 |  | 13 |  | 13 |  | 13 |  | 14 |
| Other expense |  | 56 |  | 57 |  | 58 |  | 50 |  | 52 |
| Total noninterest expense |  | 653 |  | 711 |  | 651 |  | 652 |  | 633 |
| Income before income taxes |  | 421 |  | 391 |  | 440 |  | 412 |  | 385 |
| Provision for income taxes |  | 63 |  | 57 |  | 62 |  | 57 |  | 59 |
| Net income |  | 358 |  | 334 |  | 378 |  | 355 |  | 326 |
| Dividends on preferred shares |  | 19 |  | 19 |  | 18 |  | 21 |  | 12 |
| Net income applicable to common shares | \$ | 339 | \$ | 315 | \$ | 360 | \$ | 334 | \$ | 314 |
| Average common shares - basic |  | 46,995 |  | 4,460 |  | 4,536 |  | 103,337 |  | 3,836 |
| Average common shares - diluted |  | 65,638 |  | 3,055 |  | 3,740 |  | 2,612 |  | 4,778 |
| Per common share |  |  |  |  |  |  |  |  |  |  |
| Net income - basic | \$ | 0.32 | \$ | 0.30 | \$ | 0.33 | \$ | 0.30 | S | 0.29 |
| Net income - diluted |  | 0.32 |  | 0.29 |  | 0.33 |  | 0.30 |  | 0.28 |
| Cash dividends declared |  | 0.14 |  | 0.14 |  | 0.14 |  | 0.11 |  | 0.11 |
| Revenue - fully-taxable equivalent (FTE) |  |  |  |  |  |  |  |  |  |  |
| Net interest income | \$ | 822 | \$ | 833 | \$ | 802 | \$ | 784 | \$ | 770 |
| FTE adjustment |  | 7 |  | 8 |  | 8 |  | 7 |  | 7 |
| Net interest income(1) |  | 829 |  | 841 |  | 810 |  | 791 |  | 777 |
| Noninterest income |  | 319 |  | 329 |  | 342 |  | 336 |  | 314 |
| Total revenue(1) | \$ | 1,148 | \$ | 1,170 | \$ | 1,152 | \$ | 1,127 | \$ | 1,091 |

(1) On a fully-taxable equivalent (FTE) basis assuming a $21 \%$ tax rate.

Huntington Bancshares Incorporated
Quarterly Mortgage Banking Noninterest Income
(Unaudited)

| (dollar amounts in millions) | Three Months Ended |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { March 31, } \\ 2019 \end{gathered}$ |  | $\begin{gathered} \hline \text { December 31, } \\ 2018 \end{gathered}$ |  | September 30, 2018 |  | June 30, 2018 |  | $\begin{gathered} \hline \text { March 31, } \\ 2018 \\ \hline \end{gathered}$ |  | Percent Changes vs. |  |
|  |  |  | 4Q18 | 1Q18 |  |  |  |  |  |  |
| Net origination and secondary marketing income | \$ | 17 |  |  | s | 16 | \$ | 24 | \$ | 21 | \$ | 18 | 6 \% | (6)\% |
| Net mortgage servicing income |  |  |  |  |  |  |  |  |  |  |  |  |
| Loan servicing income |  | 14 |  | 14 |  | 14 |  | 14 |  | 14 | - | - |
| Amortization of capitalized servicing |  | (9) |  | (8) |  | (9) |  | (8) |  | (8) | (13) | (13) |
| Operating income |  | 5 |  | 6 |  | 5 |  | 6 |  | 6 | (17) | (17) |
| MSR valuation adjustment (1) |  | (10) |  | - |  | - |  | - |  | 7 | (100) | (243) |
| Gains (losses) due to MSR hedging |  | 7 |  | (1) |  | - |  | - |  | (7) | 800 | 200 |
| Net MSR risk management |  | (3) |  | (1) |  | - |  | - |  | - | (200) | (100) |
| Total net mortgage servicing income | \$ | 2 | \$ | 5 | \$ | 5 | \$ | 6 | \$ | 6 | (60)\% | (67)\% |
| All other |  | 2 |  | 2 |  | 2 |  | 1 |  | 2 | - | - |
| Mortgage banking income | \$ | 21 | \$ | 23 | \$ | 31 | \$ | 28 | \$ | 26 | (9)\% | $\stackrel{(19) \%}{ }$ |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Mortgage origination volume | \$ | 1,235 | \$ | 1,538 | \$ | 1,818 | \$ | 2,127 | \$ | 1,513 | (20)\% | (18)\% |
| Mortgage origination volume for sale |  | 756 |  | 948 |  | 1,112 |  | 1,131 |  | 870 | (20) | (13) |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Third party mortgage loans serviced (2) |  | 21,346 |  | 21,068 |  | 20,617 |  | 20,416 |  | 20,225 | 1 | 6 |
| Mortgage servicing rights (2) |  | 212 |  | 221 |  | 219 |  | 215 |  | 212 | (4) | - |
| MSR \% of investor servicing portfolio (2) |  | 0.99\% |  | 1.05\% |  | 1.06\% |  | 1.05\% |  | 1.05\% | (6)\% | (6)\% |

(1) The change in fair value for the period represents the MSR valuation adjustment, net of amortization of capitalized servicing.
(2) At period end.

Huntington Bancshares Incorporated
Quarterly Credit Reserves Analysis
(Unaudited)

| (dollar amounts in millions) | Three Months Ended |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | March 31,2019 |  | $\begin{gathered} \text { December 31, } \\ 2018 \end{gathered}$ |  | September 30,$2018$ |  | June 30, <br> 2018 |  | March 31, <br> 2018 |  |
| Allowance for loan and lease losses, beginning of period | \$ | 772 | \$ | 761 | \$ | 741 | \$ | 721 | \$ | 691 |
| Loan and lease losses |  | (97) |  | (84) |  | (58) |  | (53) |  | (73) |
| Recoveries of loans previously charged off |  | 26 |  | 34 |  | 29 |  | 25 |  | 35 |
| Net loan and lease losses |  | (71) |  | (50) |  | (29) |  | (28) |  | (38) |
| Provision for loan and lease losses |  | 63 |  | 61 |  | 49 |  | 48 |  | 68 |
| Allowance for loan and lease losses, end of period |  | 764 |  | 772 |  | 761 |  | 741 |  | 721 |
| Allowance for unfunded loan commitments and letters of credit, beginning of period |  | 96 |  | 97 |  | 93 |  | 85 |  | 87 |
| Provision for (reduction in) unfunded loan commitments and letters of credit losses |  | 4 |  | (1) |  | 4 |  | 8 |  | (2) |
| Allowance for unfunded loan commitments and letters of credit, end of period |  | 100 |  | 96 |  | 97 |  | 93 |  | 85 |
| Total allowance for credit losses, end of period | \$ | 864 | \$ | 868 | \$ | 858 | \$ | 834 | \$ | 806 |
| Allowance for loan and lease losses (ALLL) as \% of: |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases |  | 1.02\% |  | 1.03\% |  | 1.04\% |  | 1.02\% |  | 1.01\% |
| Nonaccrual loans and leases (NALs) |  | 183 |  | 228 |  | 206 |  | 197 |  | 188 |
| Nonperforming assets (NPAs) |  | 166 |  | 200 |  | 189 |  | 180 |  | 172 |

Huntington Bancshares Incorporated
Quarterly Net Charge-Off Analysis
(Unaudited)

| (dollar amounts in millions) | Three Months Ended |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | March 31, <br> 2019 |  | $\begin{gathered} \text { December 31, } \\ 2018 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { September 30, } \\ 2018 \\ \hline \end{gathered}$ |  | June 30, <br> 2018 |  | March 31, <br> 2018 |  |
| Net charge-offs by loan and lease type: |  |  |  |  |  |  |  |  |  |  |
| Commercial: |  |  |  |  |  |  |  |  |  |  |
| Commercial and industrial | \$ | 31 | \$ | 13 | \$ | (1) | \$ | 3 | \$ | 17 |
| Commercial real estate: |  |  |  |  |  |  |  |  |  |  |
| Construction |  | - |  | - |  | - |  | - |  | (1) |
| Commercial |  | 2 |  | - |  | (3) |  | (1) |  | (13) |
| Commercial real estate |  | 2 |  | - |  | (3) |  | (1) |  | (14) |
| Total commercial |  | 33 |  | 13 |  | (4) |  | 2 |  | 3 |
| Consumer: |  |  |  |  |  |  |  |  |  |  |
| Automobile |  | 10 |  | 9 |  | 8 |  | 7 |  | 10 |
| Home equity |  | 3 |  | 2 |  | 1 |  | - |  | 3 |
| Residential mortgage |  | 3 |  | 2 |  | 2 |  | 1 |  | 1 |
| RV and marine |  | 3 |  | 2 |  | 2 |  | 2 |  | 3 |
| Other consumer |  | 19 |  | 22 |  | 20 |  | 16 |  | 18 |
| Total consumer |  | 38 |  | 37 |  | 33 |  | 26 |  | 35 |
| Total net charge-offs | \$ | 71 | \$ | 50 | \$ | 29 | \$ | 28 | \$ | 38 |
|  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  | hre | ee Months Ended |  |  |  |  |
|  |  |  |  | December 31, |  | September 30, |  | June 30, |  | 31, |
|  |  |  |  | 2018 |  | 2018 |  | 2018 |  |  |
| Net charge-offs - annualized percentages: |  |  |  |  |  |  |  |  |  |  |
| Commercial: |  |  |  |  |  |  |  |  |  |  |
| Commercial and industrial |  | 0.41\% |  | 0.17\% |  | (0.01)\% |  | 0.04\% |  | 0.24\% |
| Commercial real estate: |  |  |  |  |  |  |  |  |  |  |
| Construction |  | 0.11) |  | (0.09) |  | (0.01) |  | (0.22) |  | (0.18) |
| Commercial |  | 0.12 |  | - |  | (0.18) |  | (0.06) |  | (0.80) |
| Commercial real estate |  | 0.08 |  | (0.01) |  | (0.15) |  | (0.08) |  | (0.70) |
| Total commercial |  | 0.35 |  | 0.14 |  | (0.04) |  | 0.02 |  | 0.04 |
| Consumer: |  |  |  |  |  |  |  |  |  |  |
| Automobile |  | 0.32 |  | 0.30 |  | 0.26 |  | 0.22 |  | 0.32 |
| Home equity |  | 0.12 |  | 0.05 |  | 0.06 |  | 0.01 |  | 0.11 |
| Residential mortgage |  | 0.10 |  | 0.10 |  | 0.07 |  | 0.04 |  | 0.04 |
| RV and marine |  | 0.39 |  | 0.31 |  | 0.25 |  | 0.34 |  | 0.42 |
| Other consumer |  | 6.29 |  | 6.66 |  | 6.32 |  | 5.60 |  | 6.51 |
| Total consumer |  | 0.41 |  | 0.40 |  | 0.36 |  | 0.30 |  | 0.39 |
| Net charge-offs as a \% of average loans |  | 0.38\% |  | 0.27\% |  | $\underline{0.16 \%}$ |  | 0.16\% |  | 0.21\% |

Huntington Bancshares Incorporated
Quarterly Nonaccrual Loans and Leases (NALs) and Nonperforming Assets (NPAs)
(Unaudited)

| (dollar amounts in millions) | $\begin{gathered} \text { March 31, } \\ 2019 \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2018 \end{gathered}$ |  | $\begin{gathered} \text { September } 30, \\ 2018 \end{gathered}$ |  | June 30, 2018 |  | $\begin{gathered} \text { March 31, } \\ 2018 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Nonaccrual loans and leases (NALs): |  |  |  |  |  |  |  |  |  |  |
| Commercial and industrial | \$ | 271 | \$ | 188 | \$ | 211 | \$ | 207 | \$ | 190 |
| Commercial real estate |  | 9 |  | 15 |  | 19 |  | 25 |  | 30 |
| Automobile |  | 4 |  | 5 |  | 5 |  | 4 |  | 5 |
| Residential mortgage |  | 68 |  | 69 |  | 67 |  | 73 |  | 82 |
| RV and marine |  | 1 |  | 1 |  | 1 |  | 1 |  | 1 |
| Home equity |  | 64 |  | 62 |  | 67 |  | 68 |  | 75 |
| Other consumer |  | - |  | - |  | - |  | - |  | - |
| Total nonaccrual loans and leases |  | 417 |  | 340 |  | 370 |  | 378 |  | 383 |
| Other real estate, net: |  |  |  |  |  |  |  |  |  |  |
| Residential |  | 14 |  | 19 |  | 22 |  | 23 |  | 23 |
| Commercial |  | 4 |  | 4 |  | 5 |  | 5 |  | 7 |
| Total other real estate, net |  | 18 |  | 23 |  | 27 |  | 28 |  | 30 |
| Other NPAs (1) |  | 26 |  | 24 |  | 6 |  | 6 |  | 7 |
| Total nonperforming assets | \$ | 461 | \$ | 387 | \$ | 403 | \$ | 412 | \$ | 420 |
| Nonaccrual loans and leases as a \% of total loans and leases |  | 0.56\% |  | 0.45\% |  | 0.50\% |  | 0.52\% |  | 0.54\% |
| NPA ratio (2) |  | 0.61 |  | 0.52 |  | 0.55 |  | 0.57 |  | 0.59 |
| (NPA+90days)/(Loan+OREO) (3) |  | 0.81 |  | 0.74 |  | 0.76 |  | 0.75 |  | 0.74 |


| (dollar amounts in millions) | Three Months Ended |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { March 31, } \\ 2019 \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2018 \end{gathered}$ |  | $\begin{gathered} \text { September 30, } \\ 2018 \end{gathered}$ |  | June 30,$2018$ |  | $\begin{gathered} \text { March 31, } \\ 2018 \\ \hline \end{gathered}$ |  |
| Nonperforming assets, beginning of period | \$ | 387 | \$ | 403 | \$ | 412 | \$ | 420 | \$ | 389 |
| New nonperforming assets |  | 218 |  | 109 |  | 114 |  | 96 |  | 158 |
| Returns to accruing status |  | (33) |  | (21) |  | (24) |  | (25) |  | (23) |
| Loan and lease losses |  | (46) |  | (32) |  | (29) |  | (21) |  | (32) |
| Payments |  | (33) |  | (66) |  | (62) |  | (53) |  | (64) |
| Sales |  | (32) |  | (6) |  | (8) |  | (5) |  | (8) |
| Nonperforming assets, end of period | \$ | 461 | \$ | 387 | \$ | 403 | \$ | 412 | \$ | 420 |

(1) Other nonperforming assets include certain impaired investment securities and/or nonaccrual loans held-for-sale.
(2) Nonperforming assets divided by the sum of loans and leases, net other real estate owned, and other NPAs.
(3) The sum of nonperforming assets and total accruing loans and leases past due 90 days or more divided by the sum of loans and leases and other real estate.

Huntington Bancshares Incorporated
Quarterly Accruing Past Due Loans and Leases and Accruing and Nonaccruing Troubled Debt Restructured Loans
(Unaudited)

| (dollar amounts in millions) | $\begin{gathered} \text { March 31, } \\ 2019 \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2018 \end{gathered}$ |  | $\begin{gathered} \text { September 30, } \\ 2018 \end{gathered}$ |  | June 30, 2018 |  | $\begin{gathered} \text { March 31, } \\ 2018 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Accruing loans and leases past due 90 days or more: |  |  |  |  |  |  |  |  |  |  |
| Commercial and industrial | \$ | 3 | \$ | 7 | \$ | 9 | \$ | 9 | \$ | 9 |
| Commercial real estate |  | - |  | - |  | - |  | - |  | 1 |
| Automobile |  | 6 |  | 8 |  | 7 |  | 6 |  | 6 |
| Residential mortgage (excluding loans guaranteed by the U.S. Government) |  | 25 |  | 32 |  | 28 |  | 18 |  | 19 |
| RV and marine |  | 2 |  | 1 |  | 1 |  | 1 |  | 2 |
| Home equity |  | 15 |  | 17 |  | 15 |  | 16 |  | 15 |
| Other consumer |  | 5 |  | 6 |  | 6 |  | 4 |  | 4 |
| Total, excl. loans guaranteed by the U.S. Government |  | 56 |  | 71 |  | 66 |  | 54 |  | 56 |
| Add: loans guaranteed by U.S. Government |  | 91 |  | 99 |  | 88 |  | 78 |  | 50 |
| Total accruing loans and leases past due 90 days or more, including loans guaranteed by the U.S. Government | \$ | 147 | \$ | 170 | \$ | 154 | \$ | 132 | \$ | 106 |
| Ratios: |  |  |  |  |  |  |  |  |  |  |
| Excluding loans guaranteed by the U.S. Government, as a percent of total loans and leases |  | 0.07\% |  | 0.09\% |  | 0.09\% |  | 0.07\% |  | 0.08\% |
| Guaranteed by U.S. Government, as a percent of total loans and leases |  | 0.12 |  | 0.13 |  | 0.12 |  | 0.11 |  | 0.07 |
| Including loans guaranteed by the U.S. Government, as a percent of total loans and leases |  | 0.20 |  | 0.23 |  | 0.21 |  | 0.18 |  | 0.15 |
| Accruing troubled debt restructured loans: |  |  |  |  |  |  |  |  |  |  |
| Commercial and industrial | \$ | 270 | \$ | 269 | \$ | 308 | \$ | 314 | \$ | 316 |
| Commercial real estate |  | 60 |  | 54 |  | 60 |  | 65 |  | 76 |
| Automobile |  | 37 |  | 35 |  | 34 |  | 32 |  | 32 |
| Home equity |  | 247 |  | 252 |  | 257 |  | 258 |  | 261 |
| Residential mortgage |  | 219 |  | 218 |  | 219 |  | 221 |  | 224 |
| RV and marine |  | 2 |  | 2 |  | 2 |  | 1 |  | 1 |
| Other consumer |  | 9 |  | 9 |  | 10 |  | 9 |  | 6 |
| Total accruing troubled debt restructured loans | \$ | 844 | \$ | 839 | \$ | 890 | \$ | 900 | \$ | 916 |
| Nonaccruing troubled debt restructured loans: |  |  |  |  |  |  |  |  |  |  |
| Commercial and industrial | \$ | 86 | \$ | 97 | \$ | 100 | \$ | 87 | \$ | 83 |
| Commercial real estate |  | 6 |  | 6 |  | 8 |  | 14 |  | 16 |
| Automobile |  | 3 |  | 3 |  | 3 |  | 3 |  | 3 |
| Home equity |  | 28 |  | 28 |  | 28 |  | 28 |  | 31 |
| Residential mortgage |  | 43 |  | 44 |  | 46 |  | 46 |  | 52 |
| RV and marine |  | 1 |  | - |  | 1 |  | 1 |  | - |
| Other consumer |  | - |  | - |  | - |  | - |  | - |
| Total nonaccruing troubled debt restructured loans | \$ | 167 | \$ | 178 | \$ | 186 | \$ | 179 | \$ | 185 |

Huntington Bancshares Incorporated
Quarterly Capital Under Current Regulatory Standards (Basel III) and Other Capital Data
(Unaudited)

| (dollar amounts in millions) | March 31, <br> 2019 |  | $\begin{gathered} \text { December 31, } \\ 2018 \end{gathered}$ |  | $\begin{gathered} \text { September } 30, \\ 2018 \end{gathered}$ |  | June 30, <br> 2018 |  | March 31, <br> 2018 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Common equity tier 1 risk-based capital ratio:(1) |  |  |  |  |  |  |  |  |  |  |
| Total shareholders' equity | \$ | 11,432 | \$ | 11,102 | \$ | 10,934 | \$ | 11,472 | \$ | 11,308 |
| Regulatory capital adjustments: |  |  |  |  |  |  |  |  |  |  |
| Shareholders' preferred equity |  | $(1,207)$ |  | $(1,207)$ |  | $(1,207)$ |  | $(1,207)$ |  | $(1,207)$ |
| Accumulated other comprehensive income offset |  | 455 |  | 609 |  | 790 |  | 729 |  | 676 |
| Goodwill and other intangibles, net of related taxes |  | $(2,187)$ |  | $(2,200)$ |  | $(2,226)$ |  | $(2,229)$ |  | $(2,244)$ |
| Deferred tax assets that arise from tax loss and credit carryforwards |  | (31) |  | (33) |  | (28) |  | (28) |  | (29) |
| Common equity tier 1 capital |  | 8,462 |  | 8,271 |  | 8,263 |  | 8,737 |  | 8,504 |
| Additional tier 1 capital |  |  |  |  |  |  |  |  |  |  |
| Shareholders' preferred equity |  | 1,207 |  | 1,207 |  | 1,207 |  | 1,207 |  | 1,207 |
| Other |  | 1 |  | - |  | - |  | - |  | 1 |
| Tier 1 capital |  | 9,670 |  | 9,478 |  | 9,470 |  | 9,944 |  | 9,712 |
| Long-term debt and other tier 2 qualifying instruments |  | 736 |  | 776 |  | 839 |  | 809 |  | 804 |
| Qualifying allowance for loan and lease losses |  | 864 |  | 868 |  | 858 |  | 834 |  | 806 |
| Tier 2 capital |  | 1,600 |  | 1,644 |  | 1,697 |  | 1,643 |  | 1,610 |
| Total risk-based capital | \$ | 11,270 | \$ | 11,122 | \$ | 11,167 | \$ | 11,587 | \$ | 11,322 |
| Risk-weighted assets (RWA)(1) | \$ | 85,966 | \$ | 85,687 | \$ | 83,580 | \$ | 82,951 | \$ | 81,365 |
| Common equity tier 1 risk-based capital ratio(1) |  | 9.84\% |  | 9.65\% |  | 9.89\% |  | 10.53\% |  | 10.45\% |
| Other regulatory capital data: |  |  |  |  |  |  |  |  |  |  |
| Tier 1 leverage ratio(1) |  | 9.16 |  | 9.10 |  | 9.14 |  | 9.65 |  | 9.53 |
| Tier 1 risk-based capital ratio(1) |  | 11.25 |  | 11.06 |  | 11.33 |  | 11.99 |  | 11.94 |
| Total risk-based capital ratio(1) |  | 13.11 |  | 12.98 |  | 13.36 |  | 13.97 |  | 13.92 |
| Non-regulatory capital data: |  |  |  |  |  |  |  |  |  |  |
| Tangible common equity / RWA ratio(1) |  | 9.34 |  | 8.97 |  | 8.97 |  | 9.67 |  | 9.65 |

(1) March 31, 2019, figures are estimated.

Huntington Bancshares Incorporated
Quarterly Common Stock Summary, Non-Regulatory Capital, and Other Data
(Unaudited)

Quarterly common stock summary

|  | $\begin{gathered} \text { March 31, } \\ 2019 \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2018 \end{gathered}$ |  | September 30, 2018 |  | June 30, 2018 |  | $\begin{gathered} \text { March 31, } \\ 2018 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Dividends, per share |  |  |  |  |  |  |  |  |  |  |
| Cash dividends declared per common share | \$ | 0.14 | \$ | 0.14 | \$ | 0.14 | \$ | 0.11 | \$ | 0.11 |
| Common shares outstanding (000) |  |  |  |  |  |  |  |  |  |  |
| Average - basic |  | 6,995 |  | 1,054,460 |  | 1,084,536 |  | 3,337 |  | 3,836 |
| Average - diluted |  | 5,638 |  | 1,073,055 |  | 1,103,740 |  | ,612 |  | 4,778 |
| Ending |  | 6,440 |  | 1,046,767 |  | 1,061,529 |  | 227 |  | ,796 |
| Tangible book value per common share(1) | \$ | 7.67 | \$ | 7.34 | \$ | 7.06 | \$ | 7.27 | \$ | 7.12 |
| Common share repurchases (000) |  |  |  |  |  |  |  |  |  |  |
| Number of shares repurchased |  | 1,833 |  | 14,967 |  | 43,670 |  | - |  | 3,007 |

Non-regulatory capital

| (dollar amounts in millions) | $\begin{gathered} \text { March 31, } \\ 2019 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2018 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { September 30, } \\ 2018 \end{gathered}$ |  | June 30,$2018$ |  | $\begin{gathered} \text { March 31, } \\ 2018 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Calculation of tangible equity / asset ratio: |  |  |  |  |  |  |  |  |  |  |
| Total shareholders' equity | \$ | 11,432 | \$ | 11,102 | \$ | 10,934 | \$ | 11,472 | \$ | 11,308 |
| Less: goodwill |  | $(1,990)$ |  | $(1,989)$ |  | $(1,993)$ |  | $(1,993)$ |  | $(1,993)$ |
| Less: other intangible assets |  | (269) |  | (281) |  | (306) |  | (319) |  | (333) |
| Add: related deferred tax liability(1) |  | 56 |  | 59 |  | 64 |  | 67 |  | 70 |
| Total tangible equity |  | 9,229 |  | 8,891 |  | 8,699 |  | 9,227 |  | 9,052 |
| Less: preferred equity |  | $(1,203)$ |  | $(1,203)$ |  | $(1,203)$ |  | $(1,203)$ |  | $(1,203)$ |
| Total tangible common equity | \$ | 8,026 | \$ | 7,688 | \$ | 7,496 | \$ | 8,024 | \$ | 7,849 |
| Total assets | \$ | 108,203 | \$ | 108,781 | \$ | 105,652 | \$ | 105,358 | \$ | 104,246 |
| Less: goodwill |  | $(1,990)$ |  | $(1,989)$ |  | $(1,993)$ |  | $(1,993)$ |  | $(1,993)$ |
| Less: other intangible assets |  | (269) |  | (281) |  | (306) |  | (319) |  | (333) |
| Add: related deferred tax liability(1) |  | 56 |  | 59 |  | 64 |  | 67 |  | 70 |
| Total tangible assets | \$ | 106,000 | \$ | 106,570 | \$ | 103,417 | \$ | 103,113 | \$ | 101,990 |
| Tangible equity / tangible asset ratio |  | 8.71\% |  | 8.34\% |  | 8.41\% |  | 8.95\% |  | 8.88\% |
| Tangible common equity / tangible asset ratio |  | 7.57 |  | 7.21 |  | 7.25 |  | 7.78 |  | 7.70 |
| Other data: |  |  |  |  |  |  |  |  |  |  |
| Number of employees (Average full-time equivalent) |  | 15,738 |  | 15,657 |  | 15,772 |  | 15,732 |  | 15,599 |
| Number of domestic full-service branches(2) |  | 898 |  | 954 |  | 970 |  | 968 |  | 966 |
| ATM Count |  | 1,727 |  | 1,774 |  | 1,860 |  | 1,831 |  | 1,866 |

(1) Other intangible assets are net of deferred tax liability, calculated at a $21 \%$ tax rate.
(2) Includes Regional Banking and The Huntington Private Client Group offices.

