

Callon Petroleum Company Reports 25% Increase in Net Income

NATCHEZ, Miss.--

Callon Petroleum Company (NYSE: CPE) today reported results of operations for the quarter ended March 31, 2008.

First Quarter 2008 Net Income. For the quarter ended March 31, 2008, the company reported net income of \$7.6 million, or \$0.35 per share, a 25% increase over net income of \$5.8 million, or \$0.27 per share, for the same period in 2007.

First Quarter 2008 Operating Results. First quarter 2008 oil and gas sales totaled \$45.0 million from production of 42.1 million cubic feet of natural gas equivalent per day (MMcfe/d). This corresponds to sales of \$45.5 million from production of 60.3 MMcfe/d during the same period in 2007. The average price received per thousand cubic feet of natural gas in the first quarter of 2008 increased to \$9.50, compared to \$7.97 during the first quarter of 2007, while the average price received per barrel of oil in the first quarter of 2008 increased to \$86.66, compared to \$55.53 during the same period in 2007. All average realized price amounts are after the impact of hedging.

First Quarter 2008 Discretionary Cash Flow. Discretionary cash flow for the quarter ended March 31, 2008 totaled \$29.0 million compared to \$33.5 million during the previous year. Net cash flow provided by operating activities, as defined by GAAP, totaled \$35.1 million and \$32.9 million during the quarters ended March 31, 2008 and 2007, respectively. (See "Non-GAAP Financial Measure" that follows and the accompanying reconciliation of discretionary cash flow to net cash flow provided by operating activities.)

Non-GAAP Financial Measure - This news release refers to a non-GAAP financial measure as "discretionary cash flow." Callon believes that the non-GAAP measure of discretionary cash flow is useful as an indicator of an oil and gas exploration and production company's ability to internally fund exploration and development activities and to service or incur additional debt. The company also has included this information because changes in operating assets and liabilities relate to the timing of cash receipts and disbursements which the company may not control and may not relate to the period in which the operating activities occurred. Discretionary cash flow should not be considered an alternative to net cash provided by operating activities or net income as defined by GAAP.

Production and Price Information: Three Months Ended

March 31,

	2008		2007	
Production: Oil (MBbls) Gas (MMcf) Gas equivalent (MMcfe) Average daily (MMcfe)				288 3,702 5,427 60.3
Average prices: Oil (\$/Bbl) (a) Gas (\$/Mcf) Gas equivalent (\$/Mcfe)	\$	86.66 9.50 11.75	\$	7.97
Additional per Mcfe data: Sales price Lease operating expenses	\$	11.75 1.35	\$	8.38 1.22
Operating margin	\$	10.40		
Depletion General and administrative (net of management fees)	\$	3.93 0.69		4.03 0.41
(a) Below is a reconciliation of the average NYMEX price to the average realized sales price per barrel of oil:				
Average NYMEX oil price Basis differentials and quality adjustments Transportation Hedging				(5.11) (1.14)
Averaged realized oil price	\$	86.66 ======		
Reconciliation of Non-GAAP Financial Measure:	Th			
(In thousands)	March 31,			
		2008		2007
Discretionary cash flow Net working capital changes and other changes	\$	29,043 6,088		33 , 506 (637)
Net cash flow provided by operating activities	\$	35 , 131	\$ ==	32 , 869

Callon Petroleum Company Consolidated Balance Sheets (In thousands, except share data) (Unaudited)

		arch 31, December 31 2008 2007		31,	
	ASSETS	 			
Current as	equivalents	\$ 42,312	\$	53,2	250

Accounts receivable Restricted investments Other current assets	22,899 141 1,890	100
Total current assets	67,242	82,015
Oil and gas properties, full-cost accounting method:		
Evaluated properties Less accumulated depreciation, depletion	1,391,964	1,349,904
and amortization	(753,403)	(738, 374)
	638,561	611,530
Unevaluated properties excluded from amortization	61,347	70,176
Total oil and gas properties	699,908	681,706
Other property and equipment, net Restricted investments Investment in Medusa Spar LLC Other assets, net	4,525 12,740	1,986 4,525 12,673 9,577
Total assets	\$ 794,025	\$ 792,482
LIABILITIES AND STOCKHOLDERS' EQUITY	=======	========
Current liabilities: Accounts payable and accrued liabilities Asset retirement obligations Fair market value of derivatives	\$ 25,096 9,470 8,613	9,810
Total current liabilities	43,179	52,713
Long-term debt Asset retirement obligations Deferred tax liability Other long-term liabilities		•
Total liabilities	500,729	505,407
Stockholders' equity: Preferred Stock, \$.01 par value, 2,500,000 shares authorized; Common Stock, \$.01 par value, 30,000,000 shares authorized; 20,941,779 and 20,891,145 shares outstanding at March		
31, 2008 and December 31, 2007, respectively	209	
Capital in excess of par value		223,336
Other comprehensive income Retained earnings		(3,383) 66,913
Total stockholders' equity	293,296	287,075
Total liabilities and stockholders' equity	\$ 794,025	

Callon Petroleum Company Consolidated Statements of Operations (In thousands, except per share amounts) (Unaudited)

	Three Months Ended March 31,			
		2008		
Operating revenues: Oil sales Gas sales	\$	25,096 19,864	\$	15,968 29,516
Total operating revenues		44,960		45,484
Operating expenses: Lease operating expenses Depreciation, depletion and amortization General and administrative		5,178 15,029 2,652		21,847 2,221
Accretion expense Total operating expenses		1,032 23,891		1,112 31,779
Income from operations		21,069		
Other (income) expenses: Interest expense Other income		9,940 (472)		4 , 585 (325)
Total other (income) expenses		9,468		4,260
Income before income taxes Income tax expense		11,601 4,082		
Income before equity in earnings of Medusa Spar LLC Equity in earnings of Medusa Spar LLC, net of		7,519		5,642
tax		113		161
Net income	\$	7 , 632	\$	5 , 803
Net income per share: Basic	\$	0.37	\$	0.28
Diluted	\$	0.35	\$	0.27
Shares used in computing net income per share: Basic		20,871		20,722
Diluted	==	21,644 	==	21 , 193

Callon Petroleum Company Consolidated Statements of Cash Flows (In thousands) (Unaudited)

	Three Months Ended		
		March 31, 2007	
Cash flows from operating activities:			
Net income	\$ 7 , 632	\$ 5,803	
Adjustments to reconcile net income to cash provided by operating activities:			
Depreciation, depletion and amortization	15,213	22,039	
Accretion expense	1,032	1,112	
Amortization of deferred financing costs	873	569 (161)	
Equity in earnings of Medusa Spar LLC Deferred income tax expense		3,803	
Non-cash charge related to compensation	4,002	3,003	
plans	371	341	
Excess tax benefits from share-based payment			
arrangements	(47)		
Changes in current assets and liabilities:			
Accounts receivable		3,407	
Other current assets	4,702		
Current liabilities		(5,554)	
Change in gas balancing receivable		12	
Change in gas balancing payable Change in other long-term liabilities		122	
Change in other assets, net		(3) 462	
change in other assets, net			
Cash provided by operating activities	35 , 131	32 , 869	
Cash flows from investing activities:			
Capital expenditures	(46,208)	(24,332)	
Entrada acquisition		(7,500)	
Distribution from Medusa Spar LLC	108	186	
Cash used by investing activities		(31,646)	
-			
Cash flows from financing activities:			
Increases in debt		11,000	
Payments on debt		(11,000)	
Equity issued related to employee stock plans	(16)		
Excess tax benefits from share-based payment	47		
arrangements Capital leases	4 /	(55)	
Capital leases		(55)	
Cash provided (used) by financing			
activities	31	(55)	
Net decrease in cash and cash equivalents	(10,938)	1,168	
Cash and cash equivalents:			
Balance, beginning of period	53,250	1,896	
Balance, end of period	\$ 42,312	\$ 3,064	
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Callon Petroleum Company is engaged in the exploration, development, acquisition and operation of oil and gas properties in the Gulf Coast region. The majority of Callon's properties and operations are concentrated in the offshore waters of the Gulf of Mexico.

This news release is posted on the company's website at www.callon.com and will be archived there for subsequent review. It can be accessed from the "News Releases" link on the left side of the homepage.

It should be noted that this news release contains projections and other forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. These projections and statements reflect the company's current views with respect to future events and financial performance. No assurances can be given, however, that these events will occur or that these projections will be achieved and actual results could differ materially from those projected as a result of certain factors. Some of the factors which could affect our future results and could cause results to differ materially from those expressed in our forward-looking statements are discussed in our filings with the Securities and Exchange Commission, including our Annual Reports on Form 10-K, available on our website or the SEC's website at www.sec.gov.

Source: Callon Petroleum Company