



Elevating Essential Products

Leading producer of specialty alcohols
and high-quality ingredients

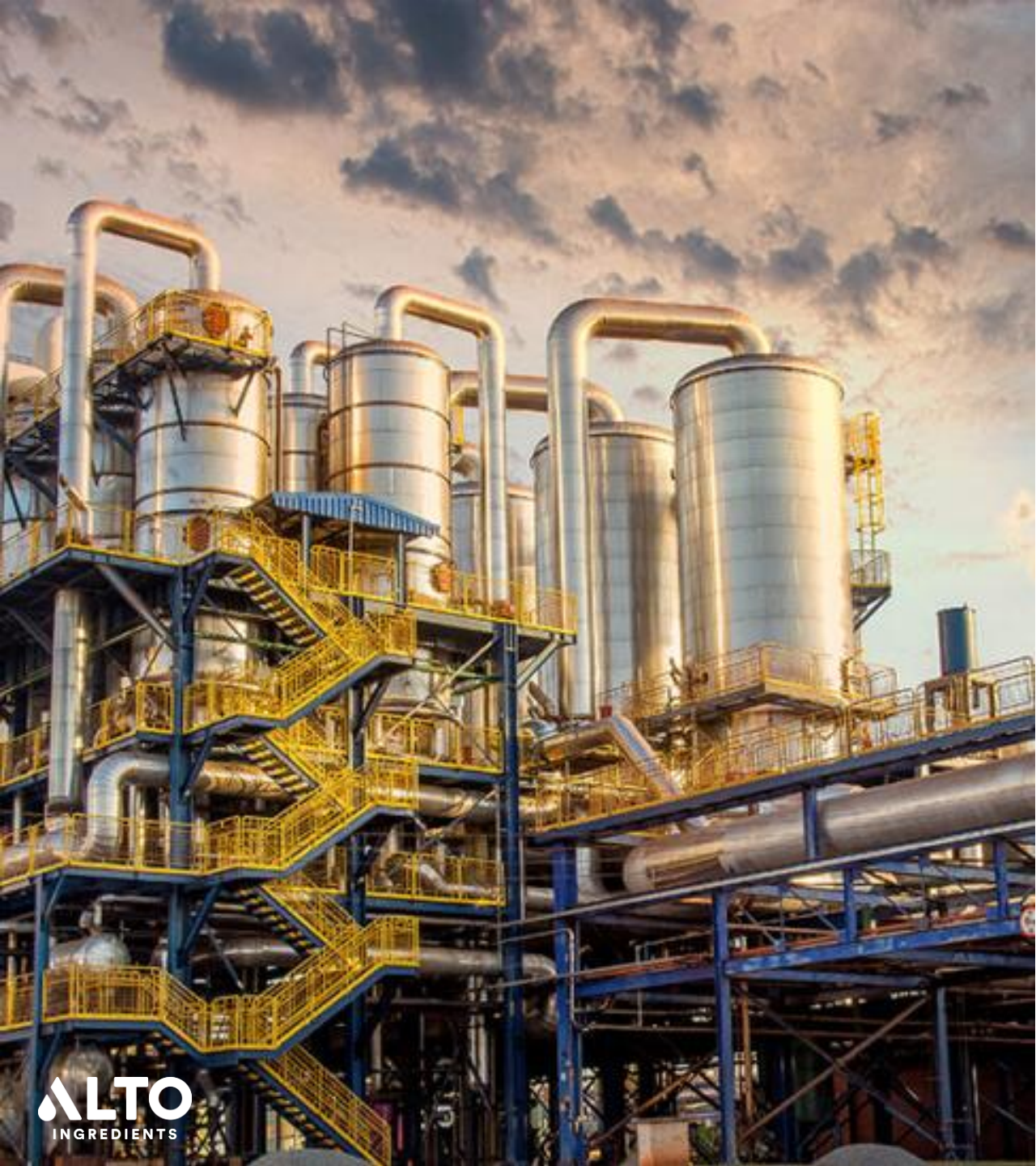
Q2 2026 INVESTOR PRESENTATION
reported on August 5, 2026



Safe Harbor Statement

Statements and information contained in this communication that refer to or include Alto Ingredients' estimated or anticipated future results or other non-historical expressions of fact are forward-looking statements that reflect Alto Ingredients' current perspective of existing trends and information as of the date of the communication. Forward-looking statements generally will be accompanied by words such as "anticipate," "believe," "plan," "could," "should," "estimate," "expect," "forecast," "outlook," "guidance," "intend," "may," "might," "will," "possible," "potential," "predict," "project," or other similar words, phrases or expressions. Such forward-looking statements include, but are not limited to, statements concerning Alto Ingredients' expectations around profitability and executing on opportunities to grow earnings, including through improved utilization, reliability and throughput; optimization and capital projects, including their timing, cost and effects such as increased annual production capacity and incremental gross margin; the timing and amounts of Section 45Z tax credits and the ability to qualify for additional credits; facility repairs; the use and benefits of its ATM program, including returns that Alto Ingredients may generate from using funds, if any, from the program to make capital investments; its planned plant outages and their effects; year-round adoption of E15 and its timing and effects; and Alto Ingredients' other plans, objectives, expectations and intentions. It is important to note that Alto Ingredients' plans, objectives, expectations and intentions are not predictions of actual performance. Actual results may differ materially from Alto Ingredients' current expectations depending upon a number of factors affecting Alto Ingredients' business and plans. These factors include, among others, adverse economic and market conditions, including for renewable fuels, specialty alcohols and essential ingredients; export conditions and

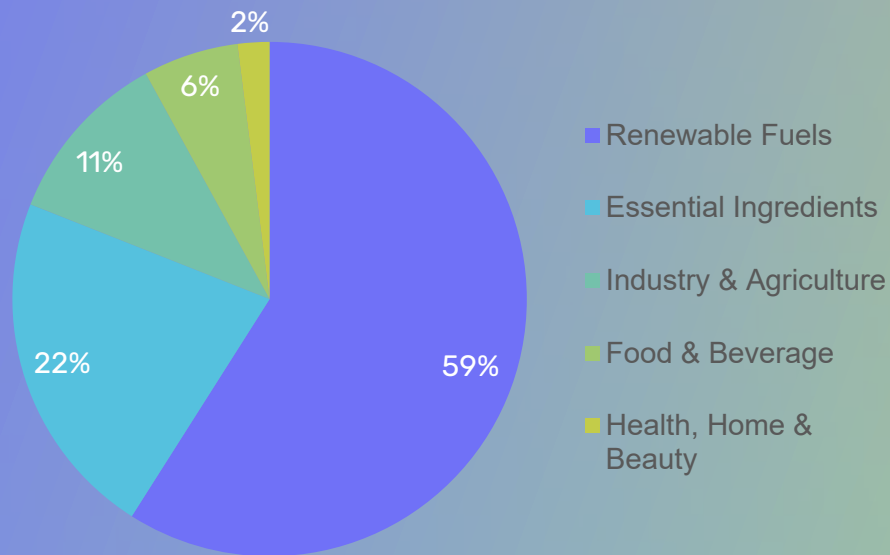
international demand for the company's products; fluctuations in the price of and demand for oil and gasoline; raw material costs, including production input costs, such as corn and natural gas; adverse impacts of inflation and supply chain constraints, including from tariffs; prevailing market prices and trading volumes of Alto Ingredients' stock; Alto Ingredients' ability, if desirable, to execute on its ATM program; Alto Ingredients' ability to timely and within budget execute on its optimization and capital projects; Alto Ingredients' ability to expand and monetize the value of its CO2 production to lower its carbon footprint; regulatory developments and Alto Ingredients' ability to successfully pursue and secure opportunities, and realize the expected results, under existing and new legislation, including the Section 45Z regulations, and to successfully apply for and receive anticipated credit amounts. These factors also include, among others, the inherent uncertainty associated with financial and other projections; the anticipated size of the markets and continued demand for Alto Ingredients' products; the impact of competitive products and pricing; the risks and uncertainties normally incident to the alcohol production, marketing and distribution industries; changes in generally accepted accounting principles; successful compliance with governmental regulations applicable to Alto Ingredients' facilities, products and/or businesses; changes in laws, regulations and governmental policies; the loss of key senior management or staff; and other events, factors and risks previously and from time to time disclosed in Alto Ingredients' filings with the Securities and Exchange Commission including, specifically, those factors set forth in the "Risk Factors" section contained in Alto Ingredients' Quarterly Report on Form 10-Q filed with the Securities and Exchange Commission on May 8, 2026.



Our mission is to produce the **highest quality, sustainable ingredients** that make everyday products better

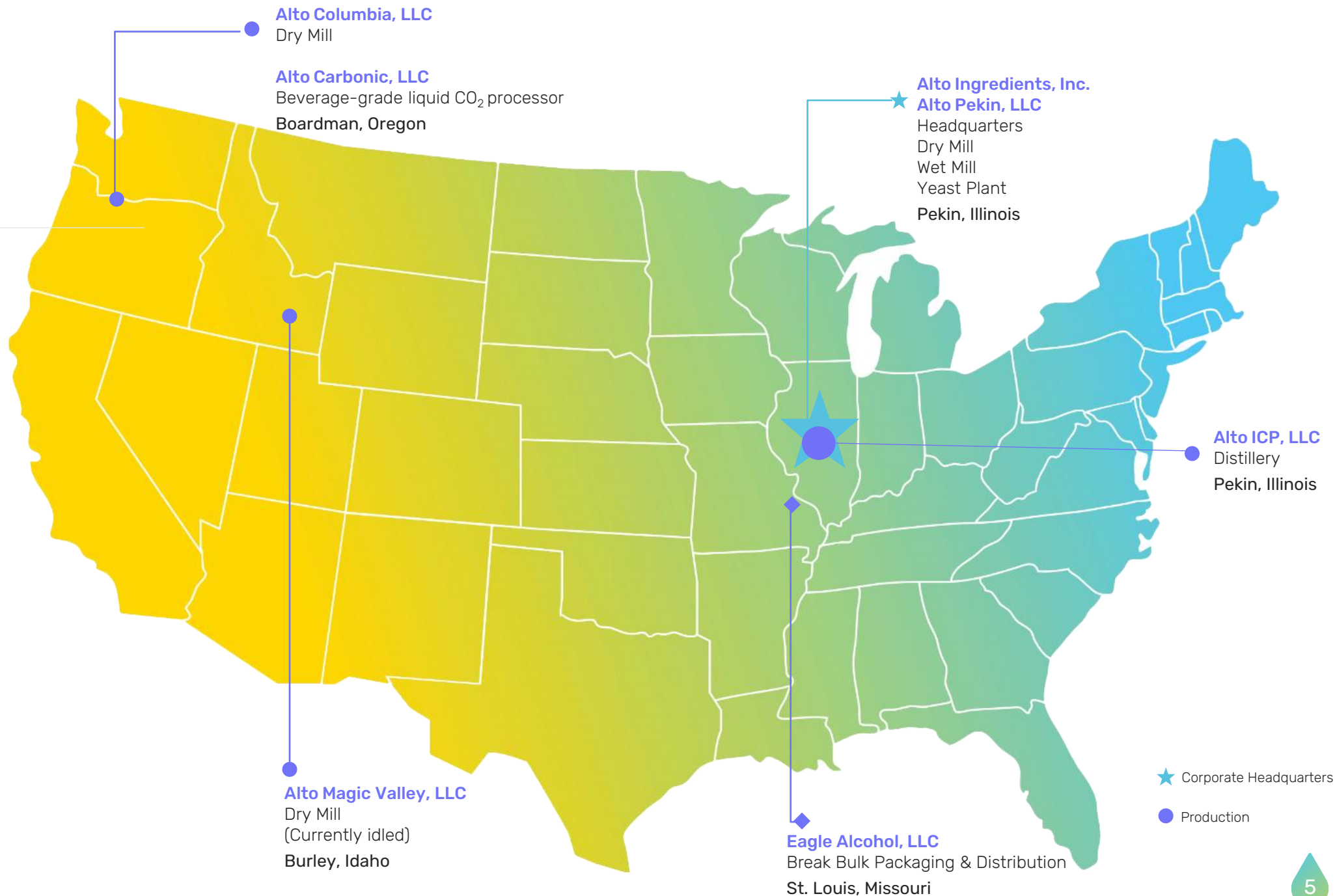
DIVERSIFIED REVENUE PORTFOLIO ALLOWS FOR CAPTURE OF HIGHER VALUE OPPORTUNITIES

FY 2025 Revenue by Product



- > Diversification strategy designed to shift production toward the most attractive end markets
- > Operating model positions Alto to generate positive adjusted EBITDA through commodity cycles while providing meaningful upside when market conditions are favorable
- > Investing to expand capacity, improve plant utilization and reliability in support of higher value revenue streams and to optimize CO₂
 - > Executing high-return projects totaling over \$10 million of capital investment near term
- > Expect to generate \$15 million in net proceeds from 45Z credits for 2026

Diverse, Unique Plant Assets



Making Everyday Products Better



RENEWABLE FUELS

2025 Revenue %:

59%



ESSENTIAL INGREDIENTS

22%



INDUSTRY & AGRICULTURE

11%



FOOD & BEVERAGE

6%



HEALTH, HOME & BEAUTY

2%

ALTO'S 100% BIO-BASED RENEWABLE INGREDIENTS

- Transportation Fuel: Ethanol
- Corn Oil: Renewable Diesel Feedstock

- Alto Yeast®
- Corn Meal, Oil, Germ & Protein Feed
- High Protein DDGS
- Distillers Grains

- Industrial Grade Ethyl Alcohol

- Grain Neutral Spirits
- Corn Germ
- CO₂ Gas & Liquid

- API Grade Ethyl Alcohol
- USP Grade Ethyl Alcohol

SAMPLE END-USE PRODUCTS

- | | | | | |
|--|---|--|---|---|
| <ul style="list-style-type: none"> > E85 > Biodiesel > Racing fuel > 88 Octane > Certified export products | <ul style="list-style-type: none"> > Pet foods and flavorings > Breadings > Plant-based proteins > Animal feeds > Food-grade and feed-grade corn oils > Aquaculture feeds | <ul style="list-style-type: none"> > Automotive fluids > Fertilizers > Industrial feedstock (ethyl acetate, etc.) > Inks | <ul style="list-style-type: none"> > Vinegar > Grain neutral spirits > Flavorings > Sauces > Ready-to-drink, such as hard seltzers > Beverage carbonation > Dry ice | <ul style="list-style-type: none"> > Laundry detergents > Over-the-counter medications > Mouthwash > Sanitizers > Disinfectant sprays |
|--|---|--|---|---|

Quality Customer Base



RENEWABLE
FUELS



ESSENTIAL
INGREDIENTS



INDUSTRY &
AGRICULTURE



FOOD &
BEVERAGE



HEALTH, HOME
& BEAUTY

CUSTOMERS
PRIORITIZE ALTO'S
CERTIFICATIONS,
RELIABILITY,
SERVICE AND
QUALITY



MARS

ROYAL CANIN



HIGHLINE
WARREN

TAMINCO
people and molecules



RECO

CRODA

alcotra
sustainable pioneers

Firmenich
for good, naturally

KERRY
SUNTORY



Airgas

CONTINENTAL
CARBONIC
products, inc.



THE J.M. SMUCKER Co.



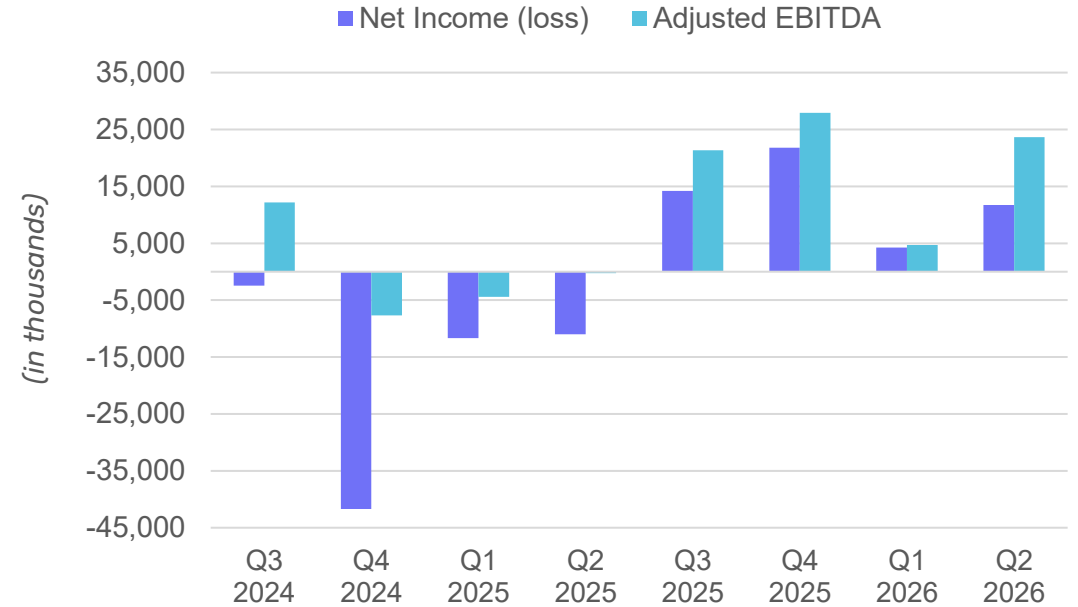
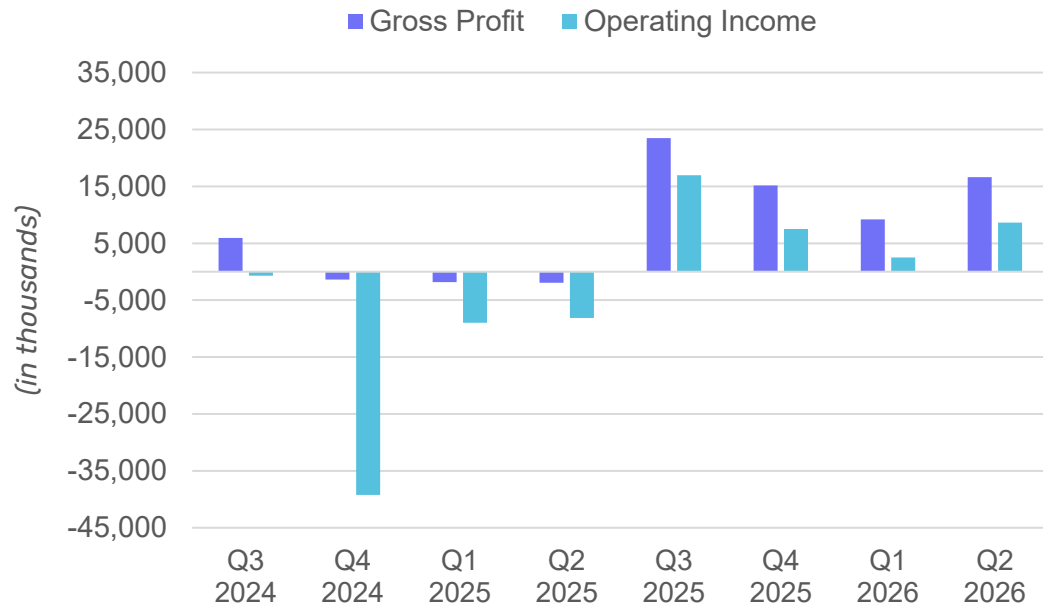
Sterno

Reckitt
Benckiser

VI-JON

MESSER
Gases for Life

Consistent Profitability Over The Last 4 Quarters



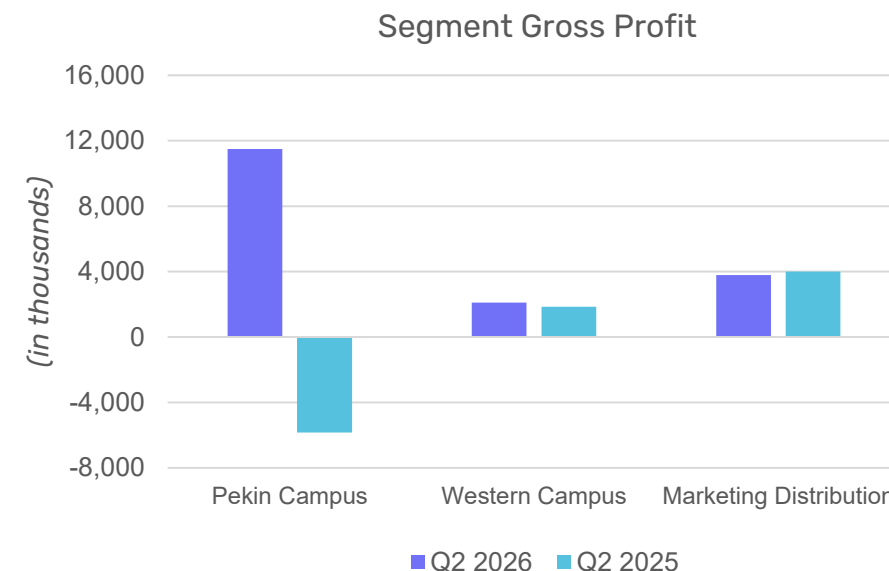
- Q2 2026 marked 4th consecutive quarter of positive gross profit, income from operations, net income and adjusted EBITDA
- Consistently profitable LTM ended 6/30/2026, even without 45Z tax credits
- Q2 2026 results reflect strong domestic demand and improved essential ingredients values compared to Q2 2025

Selected Financial Highlights

Gross Profit Improved \$18.6M to \$16.6M

Q2 principal payment on long-term debt of \$8.5M for total payments year-to-date of \$25.1M

UNAUDITED, \$ IN MILLIONS	Q2 2026	Q2 2025
NET SALES	\$245.7	\$218.4
GROSS PROFIT (LOSS)	\$16.6	\$(1.9)
NET INCOME (LOSS)	\$11.4	\$(11.3)
ADJ. EBITDA	\$23.7	\$(0.2)
	6/30/2026	12/31/2025
CASH & CASH EQUIVALENTS	\$24.0	\$23.4
WORKING CAPITAL	\$110.4	\$96.8
TOTAL DEBT	\$60.5	\$79.6
BORROWING AVAILABILITY	\$106.0	\$102.0



Total borrowing availability was \$106 million dollars, consisting of \$41 million dollars under our operating line of credit and \$65 million dollars under the term loan facility.

Consolidated Statements of Operations

	Three Months Ended June 30,	
<i>(unaudited, in thousands, except per share amounts)</i>	2026	2025
Net sales	\$ 245,698	\$ 218,436
Cost of goods sold	<u>229,062</u>	<u>220,373</u>
Gross profit (loss)	16,636	(1,937)
Selling, general and administrative expenses	<u>8,017</u>	<u>6,171</u>
Income (loss) from operations	8,619	(8,108)
Interest expense, net	(1,960)	(2,811)
Transferable tax credits, net	5,112	—
Other expense, net	<u>(70)</u>	<u>(78)</u>
Income (loss) before provision for income taxes	11,701	(10,997)
Provision for income taxes	<u>—</u>	<u>—</u>
Net income (loss)	\$ <u>11,701</u>	\$ <u>(10,997)</u>
Preferred stock dividends	\$ (315)	\$ (315)
Net income (loss) attributable to common stockholders	\$ <u>11,386</u>	\$ <u>(11,312)</u>
Net income (loss) per share, basic	\$ <u>0.15</u>	\$ <u>(0.15)</u>
Net income (loss) per share, diluted	\$ <u>0.15</u>	\$ <u>(0.15)</u>
Weighted-average shares outstanding, basic	<u>75,588</u>	<u>74,611</u>
Weighted-average shares outstanding, diluted	<u>77,071</u>	<u>74,611</u>

Unlocking Value, Managing Liquidity, Enhancing Earnings Power



Optimizing asset base and
executing efficiency initiatives



Targeting premium and diversified markets with significant opportunities



Expanding capital investments in high-return projects while maintaining
disciplined cost management



Leveraging Section 45Z tax credit and
other **governmental incentive programs**

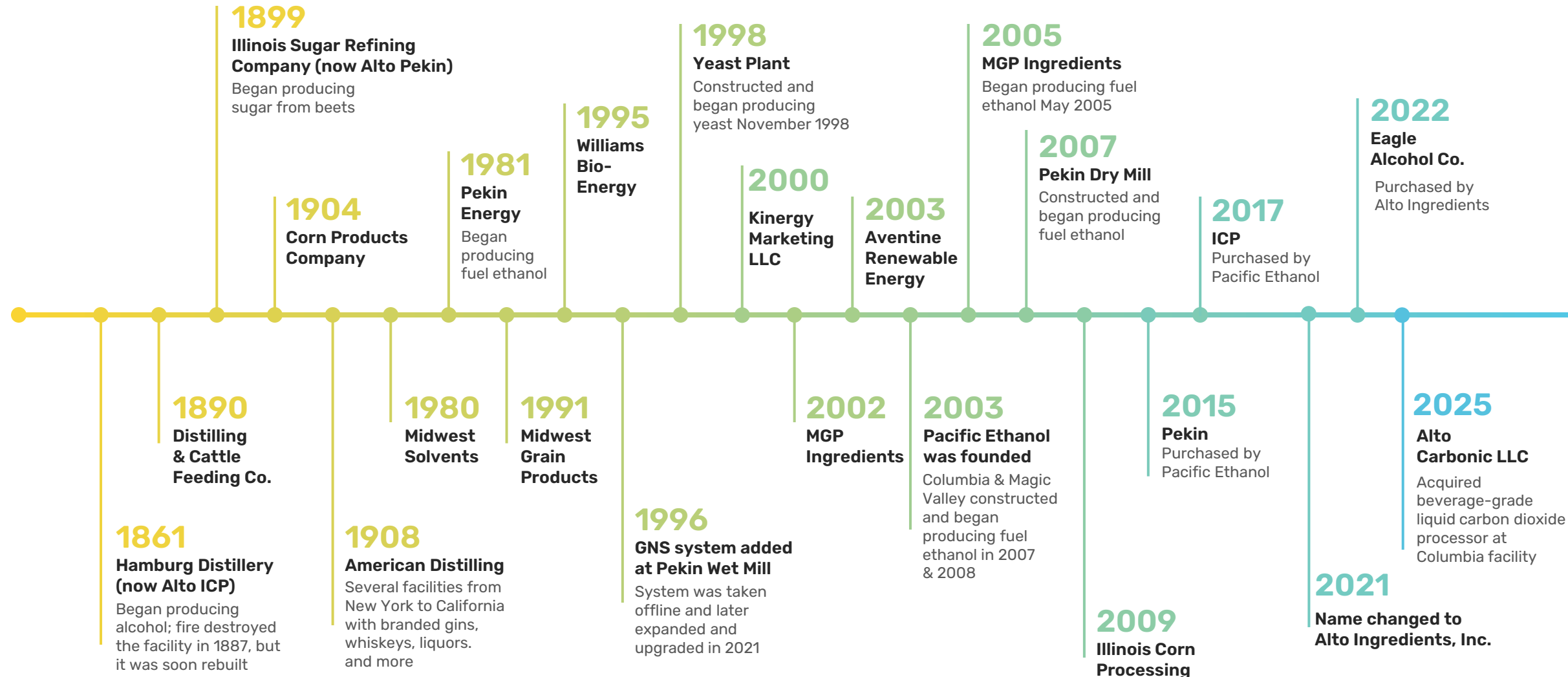


Advancing **supply chain management** and
sustainability certifications and programs



APPENDIX

Building on a Rich Foundation



Experienced Leadership Team



Bryon McGregor
President & CEO
18 years with Alto

- > Brigham Young University
BS in Business Management



Todd Benton
Chief Operating Officer
27 years with Alto⁽¹⁾

- > Eastern Illinois University
BS in Biology
- > Business Admin.
at Bradley University



Rob Olander, CPA
Chief Financial Officer
19 years with Alto

- > Midland University
BS in Business Administration



Jim Sneed
Chief Commercial Officer
34 years with Alto⁽¹⁾

- > Olivet Nazarene University
BS in Accounting
- > Kellogg School of
Management, MBA



Auste Graham, JD
Chief Legal Officer & Secretary
4 years with Alto

- > Vassar College
B.A. in Latin American Studies
- > Vanderbilt University
Law School, JD

PRIOR EXPERIENCE



Brokerage Treasurer



Project Finance Head



Director



Plant Manager & Senior
Process Engineering



Site Manager



Controller & Business Manager



Senior Auditor



Vice President, Ethanol
Marketing & Trading



Vice President,
Marketing & Logistics



Vice President,
Legal Americas



Senior Legal
Counsel

Senior Management with Deep Bench Strength

Patrick McKenzie

VP, Business Development
14 years with Alto

John Shriver

VP, Operations
26 years with Alto⁽¹⁾

Stacy Swanson

VP, EHS, Quality
& Sustainability
13 years with Alto⁽¹⁾

Ed Baker

VP, Human Resources
19 years with Alto

Michael Kramer

VP, Treasurer
19 years with Alto

PRIOR EXPERIENCE

GAF

SWM



MARS



EXTRADE



EXTRADE



Certifications Create Differentiation

Deepen Relationships
and Open Doors to New Customers

Are more challenging to produce

Require audits, equipment and testing validation, and other prerequisite programs

Create significant product performance impact for a fraction of their cost



Best-in-Class Sustainability Program

🌱 EARNED AT PEKIN CAMPUS FACILITIES

- Safe Food/Safe Feed – a third-party product safety certification
- EcoVadis Silver Medal at ICP, 87th percentile among peers¹
- EcoVadis Bronze Medal at Pekin, 71st percentile among peers²

🌱 STRENGTHENING ENVIRONMENTAL, HEALTH & SAFETY PROGRAMS

- Continuous improvement in environmental, health & safety, and quality metrics and culture
- Expanded supplier transparency program

🌱 COMPLETED SMETA 4-PILLAR AUDIT IN 2025

- Includes on-site third-party environmental, health & safety assessments

🌱 COMPLETED 4th ANNUAL THIRD-PARTY SCOPE 1 & 2 GREENHOUSE GAS VERIFICATIONS

¹ICP: <https://recognition.ecovadis.com/FqmrVkiZQkeCTWMSp30GCQ>

²Pekin: <https://recognition.ecovadis.com/Gr8tVkwNa0eWoQyK2x0z2A>



Regulatory Trends Positive for Industry

ONE BIG BEAUTIFUL BILL ACT

- > Section 45Z tax credit extended through end of 2029
- > Increases focus on domestic production
- > Lowers incentives for certain advanced biofuels
- > Introduces new eligibility restrictions, especially foreign involvement

E15 POLICY MOMENTUM; EXPANDING MARKET OPPORTUNITY

- > 50%, or 5-7BG, potential increase in annual U.S. ethanol demand if national year-round E15 adoption ¹
- > Approx. 670MGY in CA when going from E10 to E15 ²
- > 95% of vehicles already compatible
- > California's AB 30 provides a pathway for year-round E15 sales
- > Growing bipartisan support for permanent, nationwide E15 sales

SUSTAINABILITY AND ENERGY ADVANTAGES

- > Lower carbon emissions
- > Greater U.S. energy independence

CI Score/ Emission Rate Range	Emission Factor	Per Annual Gallon Benefit
50.0 – 47.5	0.0	\$0.00
47.4 – 42.5	0.1	\$0.10
42.4 – 37.5	0.2	\$0.20
37.4 – 32.5	0.3	\$0.30
32.4 – 27.5	0.4	\$0.40
27.4 – 22.5	0.5	\$0.50
22.4 – 17.5	0.6	\$0.60
17.4 – 12.5	0.7	\$0.70
12.4 – 7.5	0.8	\$0.80
7.4 – 2.5	0.9	\$0.90
2.4 – 0	1.0	\$1.00

Consolidated Balance Sheet

<i>(unaudited, in thousands)</i>	June 30, 2026	December 31, 2025
Current Assets:		
Cash and cash equivalents	\$ 23,962	\$ 23,415
Restricted cash	—	2,258
Accounts receivable, net	67,889	55,069
Inventories	51,609	61,676
Transferable tax credits, net	8,265	7,500
Derivative instruments	4,173	525
Other current assets	<u>4,926</u>	<u>5,474</u>
Total current assets	<u>160,824</u>	<u>155,917</u>
Property and equipment, net	<u>197,479</u>	<u>198,501</u>
Other Assets:		
Right of use operating lease assets, net	21,492	16,931
Intangible assets, net	7,264	7,574
Other assets	<u>10,011</u>	<u>9,863</u>
Total other assets	<u>38,767</u>	<u>34,368</u>
Total Assets	\$ <u>397,070</u>	\$ <u>388,786</u>

Consolidated Balance Sheet

(continued)

LIABILITIES AND STOCKHOLDERS' EQUITY (unaudited, in thousands)	June 30, 2026	December 31, 2025
Current Liabilities:		
Accounts payable	\$ 24,219	\$ 14,509
Accrued liabilities	16,424	16,691
Current portion – long-term debt	–	16,600
Current portion – operating leases	4,916	4,958
Derivative instruments	277	1,067
Other current liabilities	<u>4,561</u>	<u>5,246</u>
Total current liabilities	50,397	59,071
Long-term debt, net	60,469	63,027
Operating leases, net of current portion	17,553	13,012
Other liabilities	<u>8,774</u>	<u>8,435</u>
Total Liabilities	<u>137,193</u>	<u>143,545</u>
Stockholders' Equity:		
Total Stockholders' Equity	<u>259,877</u>	<u>245,241</u>
Total Liabilities and Stockholders' Equity	<u>\$ 397,070</u>	<u>\$ 388,786</u>

Segment Results

	Three Months Ended June 30,	
(unaudited, in thousands)	2026	2025
<u>Net Sales</u>		
Total Pekin Campus sales	\$ 159,670	\$ 133,903
Total marketing and distribution sales	57,184	60,520
Total Western production sales	30,090	25,359
Corporate and other	1,944	1,676
Intersegment eliminations	(3,190)	(3,022)
Net sales as reported	<u>\$ 245,698</u>	<u>\$ 218,436</u>
<u>Cost of goods sold:</u>		
Pekin Campus (1) (2)	\$ 148,148	\$ 139,748
Marketing and distribution	53,404	56,518
Western production (1)	27,955	23,501
Corporate and other	1,010	1,705
Intersegment eliminations	(1,455)	(1,099)
Cost of goods sold as reported	<u>\$ 229,062</u>	<u>\$ 220,373</u>
<u>Gross profit (loss):</u>		
Pekin Campus	\$ 11,522	\$ (5,845)
Marketing and distribution	3,780	4,002
Western production	2,135	1,858
Corporate and other	934	(29)
Intersegment eliminations	(1,735)	(1,923)
Gross profit (loss) as reported	<u>\$ 16,636</u>	<u>\$ (1,937)</u>

(1) includes depreciation and amortization expense

(2) includes unrealized gain (loss) on derivatives



GAAP TO NON-GAAP RECONCILIATION

Use of Non-GAAP Measures

Management believes that certain financial measures not in accordance with generally accepted accounting principles (“GAAP”) are useful measures of operations.

The company defines Adjusted EBITDA as unaudited consolidated net income (loss) before interest expense, interest income, unrealized derivative gains and losses, acquisition-related income and expense, excess insurance proceeds, provision (benefit) for income taxes, asset impairments and depreciation and amortization expense. A table is provided at the end of this presentation that provides a reconciliation of Adjusted EBITDA to its most directly comparable GAAP measure, net income (loss). Management

provides this non-GAAP measure so that investors will have the same financial information that management uses, which may assist investors in properly assessing the company’s performance on a period-over-period basis. Adjusted EBITDA is not a measure of financial performance under GAAP and should not be considered as an alternative to net income (loss) or any other measure of performance under GAAP, or to cash flows from operating, investing or financing activities as an indicator of cash flows or as a measure of liquidity. Adjusted EBITDA has limitations as an analytical tool, and you should not consider this measure in isolation or as a substitute for analysis of the company’s results as reported under GAAP.

Adjusted EBITDA Reconciliation

<i>(in thousands) (unaudited)</i>	Three Months Ended June 30,	
	2026	2025
Net income (loss)	\$ 11,701	\$ (10,997)
Adjustments:		
Interest expense	1,960	2,811
Interest income	(87)	(67)
Unrealized derivative losses (gains)	3,634	2,117
Acquisition-related income	—	(460)
Depreciation and amortization expense	<u>6,452</u>	<u>6,365</u>
Total adjustments	<u>11,959</u>	<u>10,766</u>
Adjusted EBITDA	<u>\$ 23,660</u>	<u>\$ (231)</u>



FOR MORE INFORMATION, CONTACT:
info@altoingredients.com
(833) 710-ALTO



ir.altoingredients.com



[linkedin.com/company/alto-ingredients](https://www.linkedin.com/company/alto-ingredients)

