3Q20 Earnings Supplemental Presentation

October 27, 2020



Forward-Looking Statements

Hanmi Financial Corporation (the "Company") cautions investors that any statements contained herein that are not historical facts are forward-looking statements within the meaning of the "safe harbor" provisions of the Private Securities Litigation Reform Act of 1995, including, but not limited to, those statements regarding operating and financial performance, financial position and liquidity, business strategies, regulatory, economic and competitive outlook, investment and expenditure plans, capital and financing needs and availability, litigation plans and objectives, merger or sale activity, the effects of COVID-19 on our business, financial condition and results of operations, and all other forecasts and statements of expectation or assumption underlying any of the foregoing. These statements involve known and unknown risks and uncertainties that are difficult to predict. Investors should not rely on any forward-looking statement and should consider risks, such as changes in governmental policy, legislation and regulations, economic climate uncertainty, fluctuations in interest rate and credit risk, competitive pressures, the ability to succeed in new markets, balance sheet management, ability to identify and remediate any material weakness in internal controls over financial reporting, and other operational factors.

Further, given its ongoing and dynamic nature, it is difficult to predict the full impact of the COVID-19 outbreak on our business, financial condition and results of operations. The extent of such impact will depend on future developments, which are highly uncertain, including when the coronavirus can be controlled and abated and whether the gradual reopening of businesses will result in a meaningful increase in economic activity. As the result of the COVID-19 pandemic and the related adverse local and national economic consequences, we could be subject to various risks, any of which could have a material, adverse effect on our business, financial condition, liquidity, and results of operations.

Forward-looking statements are based upon the good faith beliefs and expectations of management as of this date only and are further subject to additional risks and uncertainties, including, but not limited to, the risk factors set forth in our earnings release dated October 27, 2020, including the section titled "Forward Looking Statements and the Company's most recent Form 10-K, 10-Q and other filings with the Securities and Exchange Commission ("SEC"). Investors are urged to review our earnings release dated October 27, 2020, including the section titled "Forward Looking Statements and the Company's SEC filings. The Company disclaims any obligation to update or revise the forward-looking statements herein.

"In light of the significant challenges and uncertainty we faced in the first half of 2020 arising from the COVID-19 pandemic, I am extremely pleased with the financial and operational improvements we achieved in the third quarter. While we will continue to proactively monitor the macroeconomic environment and the performance of our loan portfolio, we are concurrently taking steps to provide our customers with additional products and services, further diversify our sources of revenue and safely and soundly drive growth and profitability at the Bank. As we look ahead to the fourth quarter and beyond, we remain committed to supporting our loyal customers, prioritizing the health and safety of our employees and communities and ultimately emerging from the pandemic well-positioned to drive profitable, sustainable growth and maximize value for our shareholders."

Bonnie Lee, President and Chief Executive Officer

Managing Through Turbulent Times

EMPLOYEES

- Sourced and distributed protective masks, gloves, care kits and engaged a vendor to design protective barriers for our teller lines
- Continue to foster work from home policy with a resurgence in COVID-19 cases
- Reduced lobby hours for branches and suspended Saturday hours







Employees

Customers

COMMUNITY

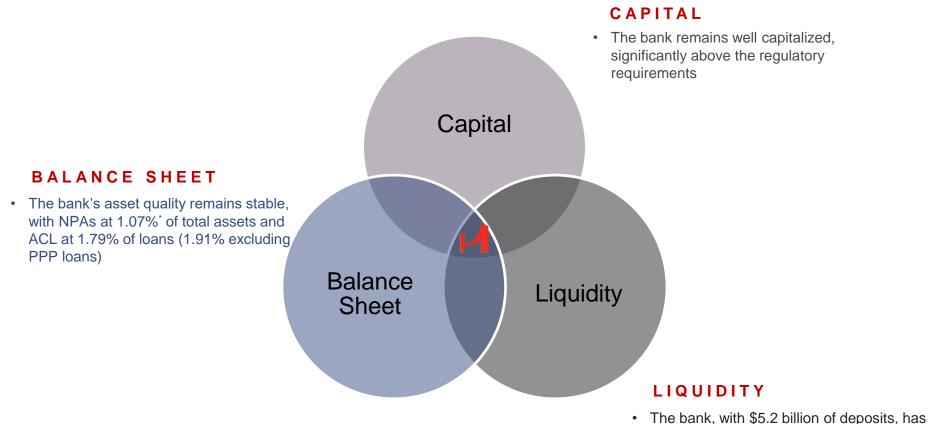
- In an effort to promote more active use of Hanmi mobile banking and mitigate the risk of phishing and scams related to COVID-19, launched "Bank Safe, Bank Smart" campaign
- Awarded \$132 thousand to 64 students, who are in the foster care system or have experienced domestic violence as part of the Hanmi Dream Scholarship program
- Continue to educate our customers about the SBA's Disaster Loan Programs through trainings and webinars

CUSTOMERS

- Funded over 3,000 loans amounting to approximately \$309 million under the SBA's Paycheck Protection Program
- Approved modification requests totaling over \$1.4 billion
- Solid new loan production of \$257 million



Hanmi's Strengths in the Midst of COVID-19 Crisis



*1.00% after giving effect to a loan payoff in October

\$2.9 billion of cash, securities and

borrowing availability

Supporting our Customers

PAYCHECK PROTECTION PROGRAM(1)

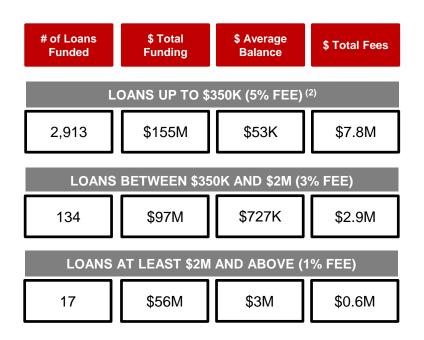
3,064

\$309M

\$11M

of Loans Funded \$ of Loans Funded **Total Fees**

PPP FUNDING DISTRIBUTION



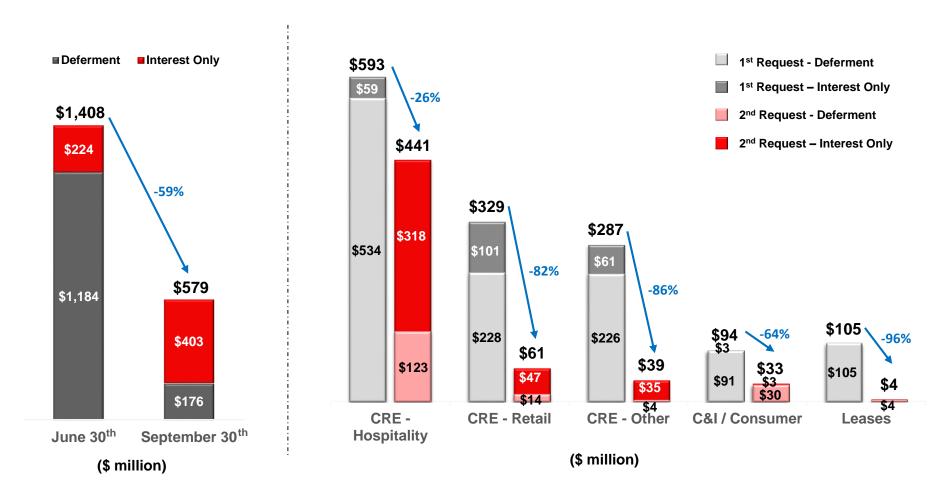
Note: Numbers may not foot due to rounding

⁽¹⁾ As of 9/30/2020

^{(2) 1,938} loans, representing \$41M in funding, have a balance of \$50 thousand or less

Encouraging Modification Trend

- 59% decline in modifications since June 30th from \$1.4B to \$579M
- Approximately 70% of the second-round modifications will provide interest payments



Note: Numbers may not foot due to rounding



3Q20 Highlights

Net Income

Diluted EPS

ROAA

NIM

Efficiency Ratio

TBVPS*

\$16.3M

\$0.53

1.08% 3.13% 56.73% \$17.95

- Net income of \$16.3 million, or \$0.53 per diluted share, up 78.1% from \$9.2 million or \$0.30 per share for the prior quarter
- **Loans receivable** of \$4.83 billion in-line with the prior quarter reflecting \$256.6 million of new loan and lease production
- **Deposits** of \$5.19 billion compared with \$5.21 from the second guarter
 - Noninterest-bearing demand deposits of \$1.96 billion, up 5.1% from the prior quarter
 - **Cost of interest-bearing deposits** declined 24 basis points from the prior guarter to 0.87%
- Credit loss expense of \$0.04 million, compared with \$24.6 million for the prior guarter resulting in an allowance for credit losses of 1.79% of loans (1.91% excluding PPP loans)
- Well-capitalized with a Total Risk-Based capital ratio of 15.45% and a Common Equity Tier 1 capital ratio of 11.68% and TCE/TA ratio of 9.05% (9.52% excluding PPP loans)

3Q20 Financial Summary

(\$ million, except EPS)						Cha	nge ^{(1,}	
	3	Q20	2	2Q20		Q19	Q/Q	Y/Y
Income Statement Summar	у							
Net interest income	\$	45.6	\$	44.4	\$	44.1	2.6%	3.5%
Noninterest income		7.1		20.9		6.9	<u>-65.9%</u>	<u>4.1%</u>
Operating revenue		52.7		65.4		50.9	-19.3%	3.6%
Noninterest expense		29.9		27.1		32.6	10.3%	-8.2%
Credit Loss Expense		0.0		24.6		1.6	<u>-99.8%</u>	<u>-97.6%</u>
Pretax income		22.8		13.6		16.7	67.0%	36.4%
Income tax expense		6.4		4.5		4.3	44.2%	48.6%
Net income	\$	16.3	\$	9.2	\$	12.4	78.1%	32.1%
EPS-Diluted (in \$)	\$	0.53	\$	0.30	\$	0.40		
Select Balance Sheet Items		4.004		4.026	_	4.570	0.20/	F 00/
Loans receivable	\$	4,834	\$	4,826	\$	4,570	0.2%	5.8%
Deposits		5,194		5,210		4,690	-0.3%	10.7%
Total assets		6,107		6,218		5,528	-1.8%	10.5%
Stockholders' equity		563		547		575	2.9%	-2.0%
Profitability Metrics								
Return on average assets		1.08%		0.63%		0.90%	45	18
Return on average equity		11.74%		6.73%		8.67%	501	307
TCE/TA*		9.05%		8.63%		10.20%	42	-115
Net interest margin		3.13%		3.15%		3.36%	-2	-23
Efficiency ratio		56.73%	4	41.51%		64.04%	1,522	-731

Key Highlights

- Net income of \$16.3 million, or \$0.53 per diluted share, up 78.1% from \$9.2 million, or \$0.30 per share, in the second quarter
- Loans receivable of \$4.83 billion, in-line with the end of the prior quarter reflecting \$256.6 million of new loan and lease production; Loans receivable up 5.8% year-overyear
- Deposits of \$5.19 billion compared with \$5.21 from the end of the second quarter, led principally by increases in noninterest-bearing deposits; Deposits up 10.7% from a year ago
- Net interest income increased to \$45.6 million for the third quarter; net interest margin of 3.13%
- Noninterest income was \$7.1 million compared with \$20.9 million for the second quarter; third quarter included \$2.3 million of gains from sales of SBA loans and second quarter included \$15.7 million of gains from sales of securities
- Noninterest expense of \$29.9 million compared with \$27.1 million for the prior quarter which included \$3.1 million of deferred loan origination costs from PPP loan originations
- Efficiency ratio for the third quarter was 56.73% compared with 41.51% (60.82% excluding securities gains and deferred PPP loan origination costs) for the prior quarter

Note: Numbers may not foot due to rounding

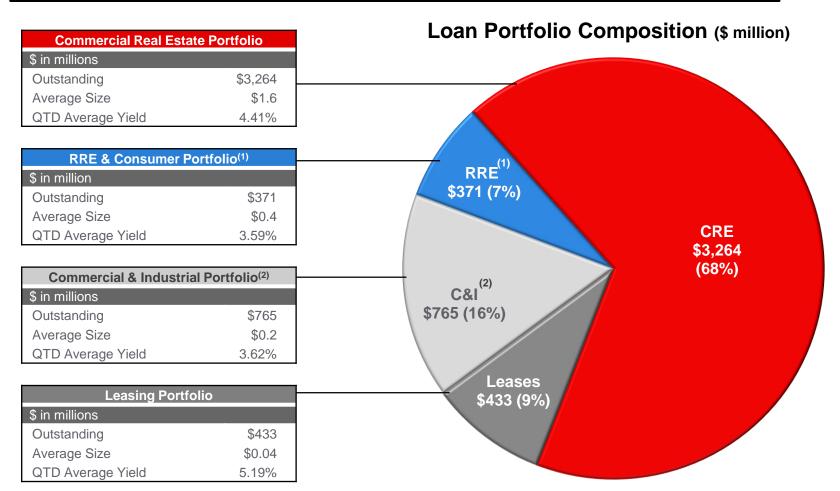
- (1) Percentage change calculated from dollars in thousands
- (2) Change in basis points for returns and ratios

*Non-GAAP financial measure; refer to the non-GAAP reconciliation slide



Loan Portfolio Composition

\$4.83 Billion Loan Portfolio (as of 3Q20)

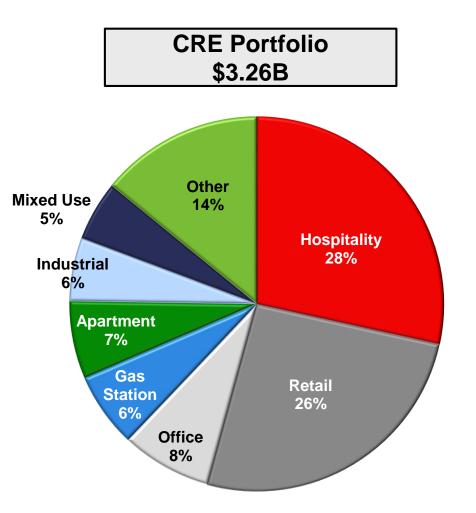


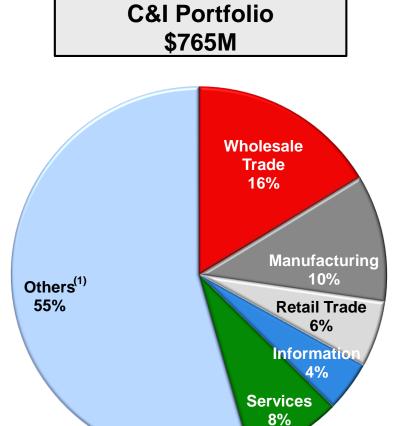
⁽¹⁾ RRE includes Consumer

⁽²⁾ C&I portfolio includes \$303 million of loans funded through the Paycheck Protection Program net of deferred fees and costs

Loan Portfolio Diversification

Loan portfolio is well diversified across property and business types.



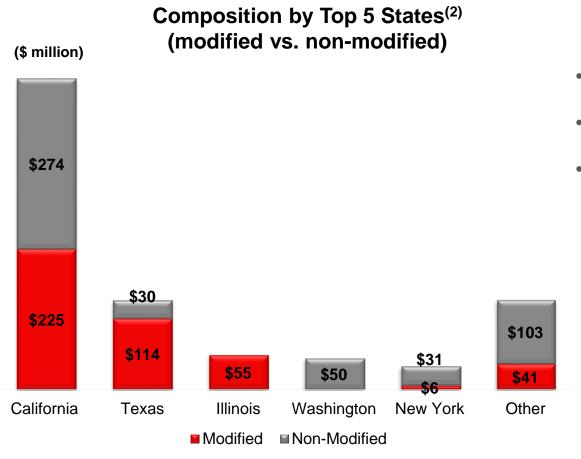


Note: Numbers may not foot due to rounding

(1) 75% of this category represents PPP loans

Hospitality Segment

Hospitality segment⁽¹⁾ is \$929 million, representing 19% of the loan portfolio.



Hospitality Portfolio Detail

- Average balance within the segment is \$3.3 million
- Weighted average debt coverage ratio of the segment is 2.0x
- Weighted average loan to value of the segment is 50.1%

Total Hospitality Segment: \$929M

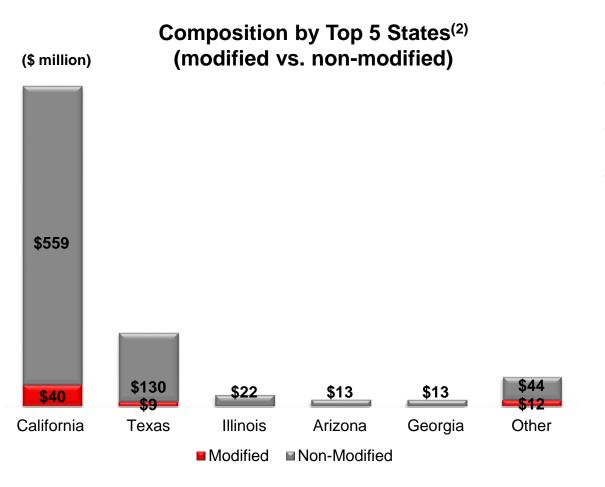
(1) Segment represents exposure across the loan portfolio, inclusive of CRE, C&I and SBA

Geography based on the collateral address

Note: Numbers may not foot due to rounding

Retail Segment

Retail segment⁽¹⁾ is \$842 million, representing 17% of the loan portfolio.



Retail Portfolio Detail

- Average balance within the segment is \$1.2 million
- Weighted average debt coverage of the segment is 1.8x
- Weighted average loan to value of the segment is 49.4%

Total Retail Segment: \$842M

Note: Numbers may not foot due to rounding

- (1) Segment represents exposure across the loan portfolio, inclusive of CRE, C&I and SBA
- (2) Geography based on the collateral address



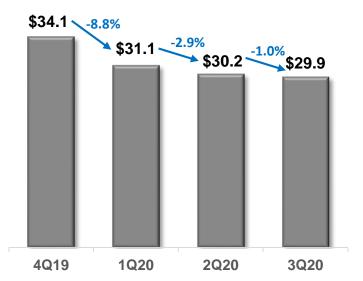
Pretax Pre-Provision Income

(\$ million)

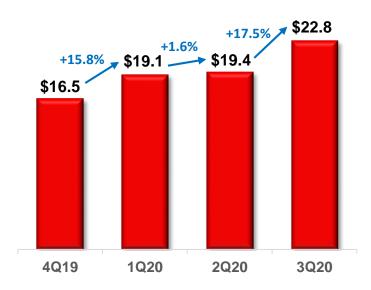
	3Q20	2Q20	1Q20	4Q19
Income Statement Summary				
Net interest income	\$ 45.6	\$ 44.4	\$ 44.0	\$ 43.9
Noninterest income ^(1,3)	7.1	5.2	6.2	6.7
Operating revenue	52.7	49.6	50.2	50.6
Noninterest expense(2,3)	<u>29.9</u>	30.2	31.1	34.1
Pretax, Pre-Provision income	22.8	19.4	19.1	16.5
Pretax, Pre-Provision income / average assets (annualized)	1.52%	1.32%	1.39%	1.20%

- Operating revenue was relatively stable quarterover-quarter
 - Operating revenue includes SBA gains of \$2.3 million (3Q20), \$1.2 million (1Q20), \$1.5 million (4Q19)
- Noninterest expenses decreased by 1.0% for the third quarter
- Pretax, Pre-Provision income grew by 17.5% from the second quarter

Noninterest Expense (\$ million)



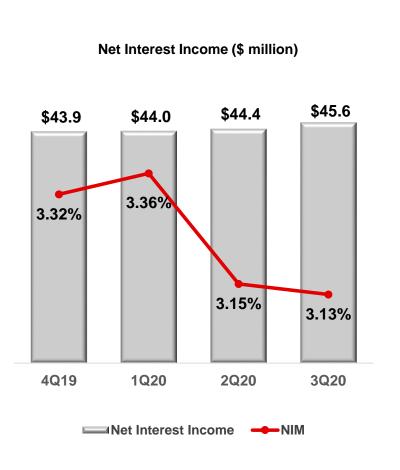
Pretax, Pre-Provision Income (\$ million)

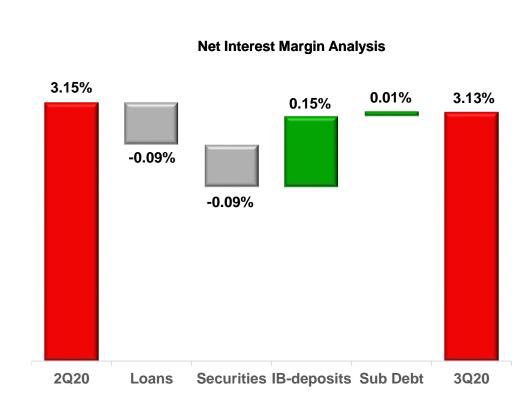


- (1) Excludes gains on securities of \$15.7 million for 2Q20
- (2) Excludes \$3.1 million of PPP deferred loan origination costs for 2Q20
- Non-GAAP financial measure: refer to the non-GAAP reconciliation slide

Net Interest Income / Net Interest Margin

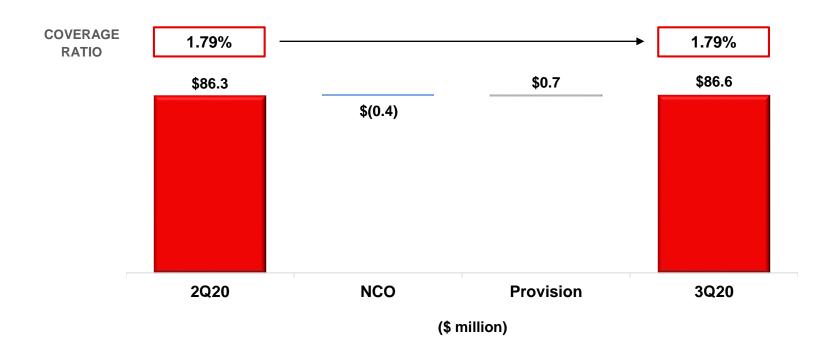
Net interest income was \$45.6 million for the third quarter compared with \$44.4 million for the prior quarter; net interest margin for the third quarter was 3.13% (3.18% excluding PPP loans) compared with 3.15% (3.21% excluding PPP loans) for the prior quarter





ACL Analysis

Allowance for credit losses was \$86.6 million as of September 30, 2020 generating an allowance for credit losses to loans of 1.79% (1.91% excluding PPP loans) relatively consistent with the prior quarter due to sanguine prospects for the economy including lower than expected projected average unemployment rate for the subsequent four quarters and a higher than expected projected annual GDP growth rate.



ACL by Loan Components

Allowance for credit losses stayed relatively consistent with the second quarter.

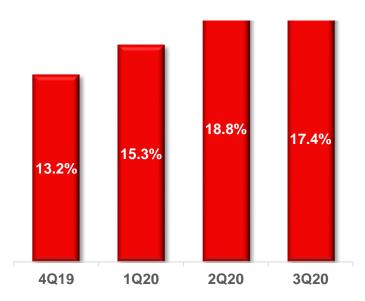
(\$ million)	September 30, 2020		June 30, 2020			March 31, 2020				January 1, 2020 ⁽¹⁾				
	Allo	wance	Loans	Allo	wance	Loans	Allo	wance	_	Loans	Allo	wance		Loans
Loan Components														
CRE	\$	47.8	\$ 3,264.4	\$	53.6	\$ 3,266.2	\$	37.0	\$	3,187.2	\$	34.7	\$	3,213.0
C&I		20.8	765.5		13.4	730.4		11.6		472.7		2.0		472.4
Leases		15.3	433.3		16.5	462.8		15.8		492.5		14.7		483.9
RRE & Consumer		2.7	370.9		2.8	366.2		2.1	_	391.2		2.2	_	415.7
Total	\$	86.6	\$ 4,834.1	\$	86.3	\$ 4,825.6	\$	66.5	\$	4,543.6	\$	53.6	\$	4,585.0

⁽¹⁾ Allowance and loans exclude the 1Q20 \$25.2 million charge-off associated with the previously identified troubled-loan relationships

Liquidity

With \$16.1 million in cash on deposit with its bank subsidiary as of September 30, 2020, Hanmi Financial has ample liquidity resources to operate in the evolving, uncertain macroeconomic environment resulting from the pandemic.

Liquid Asset Ratio



(\$ million)

	3Q20		2Q20		1Q20		4	Q19
Bank Liquidity								
Cash and Cash Equivalents	\$	360	\$	546	\$	291	\$	122
Securities AFS (unpledged)		689		606		569		604
FHLB Financing Availability		1,432		1,395		1,219		878
FRB Discount Window		34		48		51		30
Fed Funds lines (unsecured)		115		115		115		115
FRB PPPLF borrowing capacity		309		207				_
Total liquidity	\$	2,937	\$	2,916	\$	2,245	\$	1,749

Securities Portfolio

The composition of the securities portfolio remains relatively unchanged quarter-over-quarter, with allocation to U.S. treasuries, and U.S. government agencies and sponsored agencies – mortgage-backed securities, collateralized mortgage obligations, and notes.

(\$ thousand)

	September 30, 2020			Jur	ne 30, 202	0	March 31, 2020			
	Fair Value	TE Yield Proj.	Asset Alloc.	Fair Value	TE Yield Proj.	Asset Alloc.	Fair Value	TE Yield Proj.	Asset Alloc.	
Securities Portfolio										
U.S. treasuries	\$ 20,195	1.41%	3%	\$ 45,262	0.99%	7%	\$ 25,408	2.66%	4%	
U.S. government agencies and sponsored agencies:										
Mortgage-backed securities	485,496	1.40%	67%	413,264	1.56%	63%	425,356	2.44%	68%	
Collateralized mortgage obligations	132,114	1.00%	18%	120,294	1.03%	18%	154,825	2.25%	25%	
Notes	85,796	0.58%	12%	77,152	0.58%	12%	16,617	2.11%	3%	
Securities total	\$ 723,601	1.23%	100%	\$ 655,971	1.31%	100%	\$ 622,206	2.39%	100%	
Unrealized appreciation, net	\$ 2,419			\$ 471			\$ 16,676			

Non-GAAP Reconciliation

(\$ thousand, except share, per share data and ratios)

	3Q20	2Q20	1Q20	4Q19	3Q19
Tangible Common Equity to Tangible Assets R	atio				
Assets	\$ 6,106,782	\$ 6,218,163	\$ 5,617,690	\$ 5,538,184	\$ 5,527,982
Less goodwill and other intangible assets	(11,677)	(11,742)	(11,808)	(11,873)	(11,950)
Tangible assets	\$ 6,095,105	\$ 6,206,421	\$ 5,605,882	\$ 5,526,311	\$ 5,516,032
Stockholders' equity ¹	\$ 563,203	\$ 547,436	\$ 552,958	\$ 563,267	\$ 574,527
Less goodwill and other intangible assets	(11,677)	(11,742)	(11,808)	(11,873)	(11,950)
Tangible stockholders' equity ¹	\$ 551,526	\$ 535,694	\$ 541,150	\$ 551,394	\$ 562,577
Stockholders' equity to assets	9.22%	8.80%	9.84%	10.17%	10.39%
Tangible common equity to tangible assets ¹	9.05%	8.63%	9.65%	9.98%	10.20%
Common shares outstanding	30,719,591	30,657,629	30,622,741	30,799,624	31,173,881
Tangible common equity per common share	\$ 17.95	\$ 17.47	\$ 17.67	\$ 17.90	\$ 18.05

⁽¹⁾ There were no preferred shares outstanding at the periods indicated.



Non-GAAP Reconciliation – PPP (3Q20)

(\$ in thousands, except share and per share data)	As of Septe	mber 30, 2020		Three Months Ended September 30, 2020		
Tangible Common Equity to Tangible Assets			Net Interest Margin			
Tangible assets Less PPP loans	\$	6,095,105 (302,929)	Net interest income Less PPP loan interest income	\$	45,605 (1,713)	
Tangible assets adjusted for PPP loans	\$	5,792,176	Net interest income adjusted for PPP loans	\$	43,892	
Tangible stockholders' equity (1)	\$	551,526	Average interest-earning assets Less average PPP loans	\$	5,787,667 (302,365)	
TCE / TA Ratio		9.05%	Average interest-earning assets adjusted for PPP loans	\$	5,485,302	
TCE / TA Ratio adjusted for PPP loans		9.52%	NIM ⁽²⁾ NIM adjusted for PPP loans ⁽²⁾		3.13% 3.18%	
Allowance for Credit Losses to Loans Receivable			Efficiency Ratio			
Allowance for credit losses	\$	86,620	Noninterest expense	\$	29,924	
Loans receivable Less PPP loans	\$ 	4,834,137 (302,929)	Less PPP deferred origination costs Noninterest expense adjusted for PPP loans	\$	- 29,924	
Loans receivable adjusted for PPP loans	\$	4,531,208	Net interest income plus noninterest income Less net gain on sales of securities	\$	52,745	
ACL / Loans Receivable ACL / Loans Receivable adjusted for PPP loans		1.79% 1.91%	Net interest income plus noninterest income adjusted for net securities gains	\$	52,745	
(1) There were no preferred shares outstanding at September 30	, 2020		Efficiency ratio ⁽³⁾ Efficiency ratio adjusted for PPP loans and securities gains ⁽³⁾		56.73% 56.73%	

In response to the Covid-19 pandemic, the Coronavirus Aid, Relief and Economic Security Act (the "CARES Act") was adopted, which included authorization for the U.S. Small Business Administration (the "SBA") to introduce a new program, entitled the "Paycheck Protection Program," which provides loans for eligible businesses through the SBA's 7(a) loan guaranty program. These loans are fully guaranteed and available for loan forgiveness of up to the full principal amount so long as certain employee and compensation levels of the business are maintained and the proceeds of the loan are used as required under the program. The Paycheck Protection Program ("PPP") and loan forgiveness are intended to provide economic relief to small businesses nationwide adversely impacted under the COVID-19 pandemic.

Hanmi participated in this program and the financial information for the 2020 third quarter reflects this participation. This table shows financial information excluding the effect of the origination of the PPP loans, including the corresponding interest income earned on such loans, which constitutes a non-GAAP measure. Management believes the presentation of certain financial measures excluding the effect of PPP loans provides useful supplemental information that is essential to a proper understanding of the financial condition and results of operations of Hanmi. This disclosure should not be viewed as a substitution for results determined in accordance with GAAP, nor is it necessarily comparable to non-GAAP financial measures that may be used by other companies.



⁽²⁾ Net interest income (as applicable) divided by average interest-earning assets (as applicable), annualized

⁽³⁾ Noninterest expense (as applicable) divided by the sum of net interest income and noninterest income (as applicable)

Non-GAAP Reconciliation – PPP (2Q20)

(\$ in thousands, except share and per share data)		une 30, 2020		Three Months Ended June 30, 2020		
Tangible Common Equity to Tangible Assets			Net Interest Margin			
Tangible assets	\$	6,206,421	Net interest income	\$	44,442	
Less PPP loans		(301,836)	Less PPP loan interest income		(1,129)	
Tangible assets adjusted for PPP loans	\$	5,904,585	Net interest income adjusted for PPP loans	\$	43,313	
Tangible stockholders' equity (1)	\$	535,694	Average interest-earning assets	\$	5,673,321	
			Less average PPP loans		(251,758)	
TCE / TA Ratio		8.63%	Average interest-earning assets adjusted for PPP loans	\$	5,421,563	
TCE / TA Ratio adjusted for PPP loans		9.07%				
			NIM ⁽²⁾		3.15%	
			NIM adjusted for PPP loans (2)		3.21%	
Allowance for Credit Losses to Loans Receivable						
Allowance for credit losses	\$	86,330	Efficiency Ratio			
	•	,	Noninterest expense	\$	27,138	
Loans receivable	\$	4,825,642	Less PPP deferred origination costs		3,064	
Less PPP loans		(301,836)	Noninterest expense adjusted for PPP loans	\$	30,202	
Loans receivable adjusted for PPP loans	\$	4,523,806				
•			Net interest income plus noninterest income	\$	65,373	
ACL / Loans Receivable		1.79%	Less net gain on sales of securities		(15,712)	
ACL / Loans Receivable adjusted for PPP loans		1.91%	Net interest income plus noninterest income adjusted for net securities gains	\$	49,661	
			Efficiency ratio ⁽³⁾		41.51%	
(1) There were no preferred shares outstanding at June 30, 2020			Efficiency ratio adjusted for PPP loans and securities gains (3)		60.82%	

⁽²⁾ Net interest income (as applicable) divided by average interest-earning assets (as applicable), annualized

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⁽³⁾ Noninterest expense (as applicable) divided by the sum of net interest income and noninterest income (as applicable)