


CODA OCTOPUS GROUP, INC.

World Leader in Sound Underwater Technology

Forward-Looking Statements



This presentation contains forward-looking statements concerning Coda Octopus Group, Inc. within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. Those forward-looking statements include, without limitation, statements regarding the Company's expectations for the growth of the Company's operations and revenue. Such statements are subject to certain risks and uncertainties, and actual circumstances, events or results may differ materially from those projected in such forward-looking statements. Factors that could cause or contribute to differences include, but are not limited to, the business constraints caused by the coronavirus pandemic, customer demand for our products, market prices; the outcome of our ongoing research and developments efforts relating to our products including our patented real-time 3D solutions; our ability to develop the sales force required to achieve our development and other examples of forward looking statement set forth to our Annual Report on Form 10-K for the year ended October 31, 2019 filed with the Securities and Exchange Commission on January 28, 2020. Coda Octopus Group, Inc. does not undertake, and specifically disclaims any obligation to update or revise such statements to reflect new circumstances or unanticipated events as they occur.

CEO Vision Statement

“To grow the Group through increased and sustained organic growth through the exploitation of our unique and revolutionary underwater sonar technologies, and our continued advancements in customized rugged defense solutions. To increase our value proposition for the benefit of all stakeholders, including our employees.”

- Annmarie Gayle, Chairman and CEO

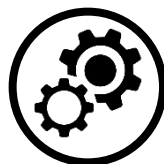
Overview

- Established business with strong pedigree in marine technology and defense engineering:



Products Business

Market leader in underwater imaging sonar technology. We have the world's only 4D, 5D and 6D sonar capability, being the only sonar generating up to 40 million 3D data points with the ability to see in real time multiple underwater targets from a single sensor.

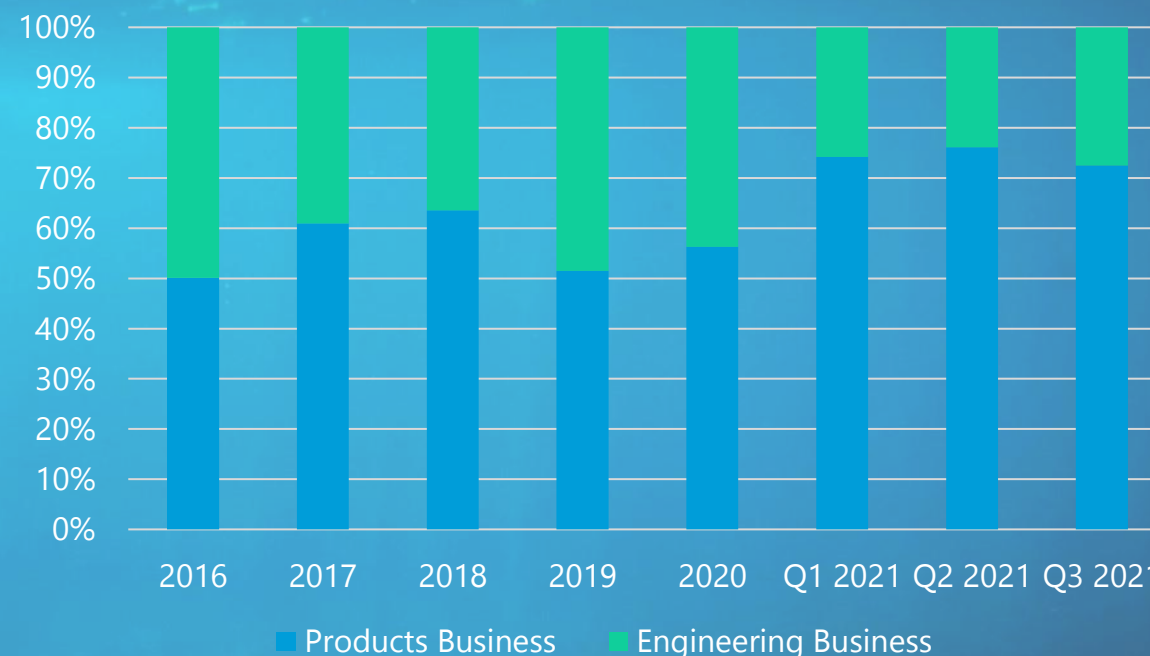


Engineering Business

Long-established relationships with U.S. and U.K. Primes - Defense Contractors, such as Raytheon, Northrop Grumman and BAE. A number of proprietary parts date back 30 years for significant programs such as Phalanx CIWS, yielding long-tail recurring and growing revenues.

- Strong culture of IP ownership in products' segment, with the Engineering Business having sole supplier status for a number of proprietary parts sold into mission-critical integrated defense systems.
- Near-term catalysts - Ex. Thermite® Octal, DAVD, and new 5D/6D Echoscope PIPE® sonars and new F280® for additional growth across both Products and Engineering.

Revenue by Entity



NASDAQ:CODA	As of September 22, 2021
Market Cap	\$95.109 MM
Shares Outstanding	10.86 MM
Public Float	9.106 MM
% Officers & Directors	**32.8%

Financial Snapshot

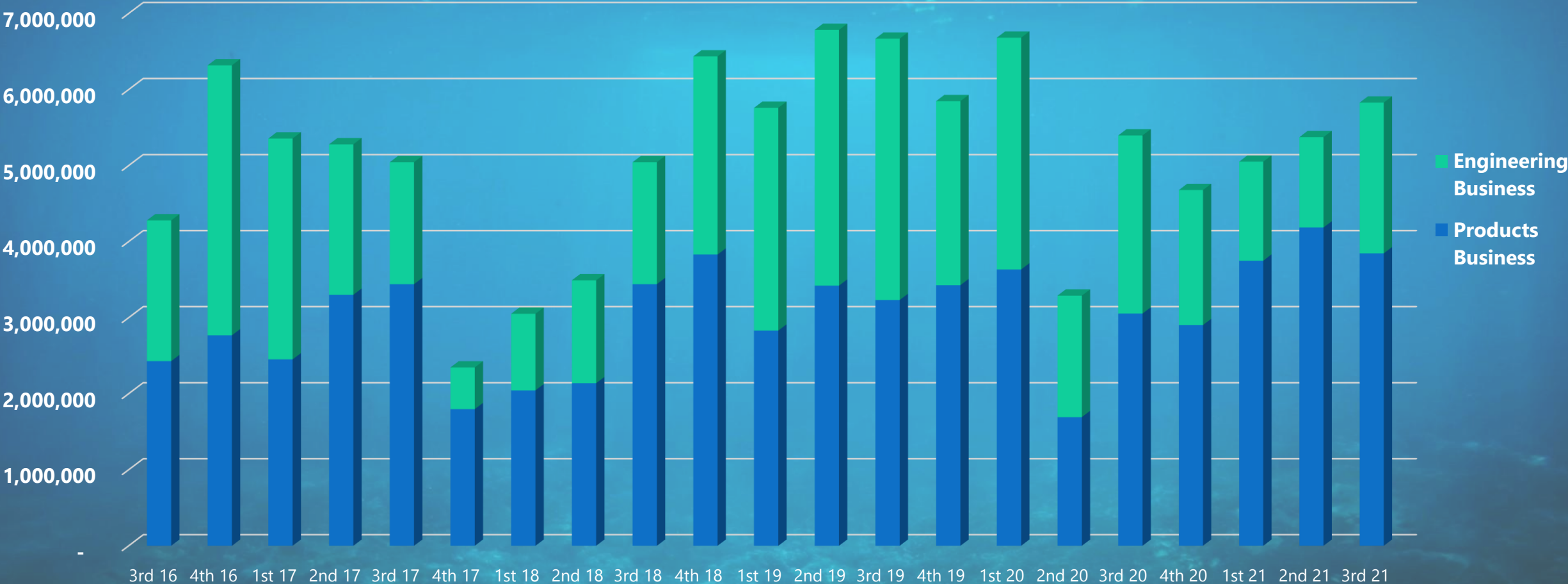
ANNUAL	FY 2017	FY 2018	FY 2019	FY 2020
Revenues	\$18,025,173	\$18,019,429	\$25,056,934	\$20,043,810
Net Income	\$3,339,663	\$3,102,899	\$5,225,199	\$3,343,585
EBITDA	\$4,771,643	\$4,069,175	\$6,253,437	\$4,278,437
Earnings per share – basic*	\$0.37	\$0.49	\$0.49	\$0.30

**EPS in 2019 reflects the recording of a tax expense of \$1,007,354 compared to a tax benefit of \$1,754,169 in the 2018 period.*

Financial Snapshot

QUARTERLY	Q1 2020	Q1 2021	Q2 2020	Q2 2021	Q3 2020	Q3 2021	YTD 2020	YTD 2021
Revenues	\$6,680,979	\$5,050,459	\$3,289,218	\$5,373,076	\$5,396,036	\$5,827,375	\$15,366,233	\$16,250,910
Net Income	\$1,346,773	\$1,128,844	\$(265,080)	\$2,207,933	\$1,022,753	\$1,521,086	\$2,104,446	\$4,857,863
EBITDA	\$1,699,285	\$1,376,625	\$(220,363)	\$2,186,349	\$1,682,404	\$1,562,629	\$3,161,326	\$5,125,603
Earnings per share – basic	\$0.13	\$0.10	\$(0.02)	\$0.20	\$0.10	\$0.14	\$0.20	\$0.45

Revenue by Quarter



**2017/18 Engineering Business revenues impacted by delays in appropriation of U.S. defense budget.*

**Product Design &
Manufacturing**

**24/7 Support and
3D Field Experts**

Marine Technology Business (Products Business)

**Research Development
and Innovation**

**Software Application and
Custom Development**



How We Sell

COTS Products & Engineering Services

Products

Commercial off-the-shelf (COTS) product sales occur primarily through two channels:

- **Direct Sales:** Most sales occur through our in-house sales resources based in both the U.S. and U.K.
- **Agents:** We also use a wide network of third party agents to expand our reach around the world

Services

Our engineering services are primarily sold through:

- **Prime Partnerships:** We benefit from the small business allowance through our strategic relationships with primes such as Northrop Grumman, Raytheon, etc.
- **Additionally:** For our rugged mission computers we use appointed sales agents with Defense experience

Echoscope^{4G}® Family of Volumetric Sonars

Visualization & Mapping for Widest Range of Applications



Echoscope^{4G}®

Echoscope^{4G}® C500
Compact Edition

SWaP (Size, Weight and Power)

Depth Rating

Echoscope^{4G}® *Surface*



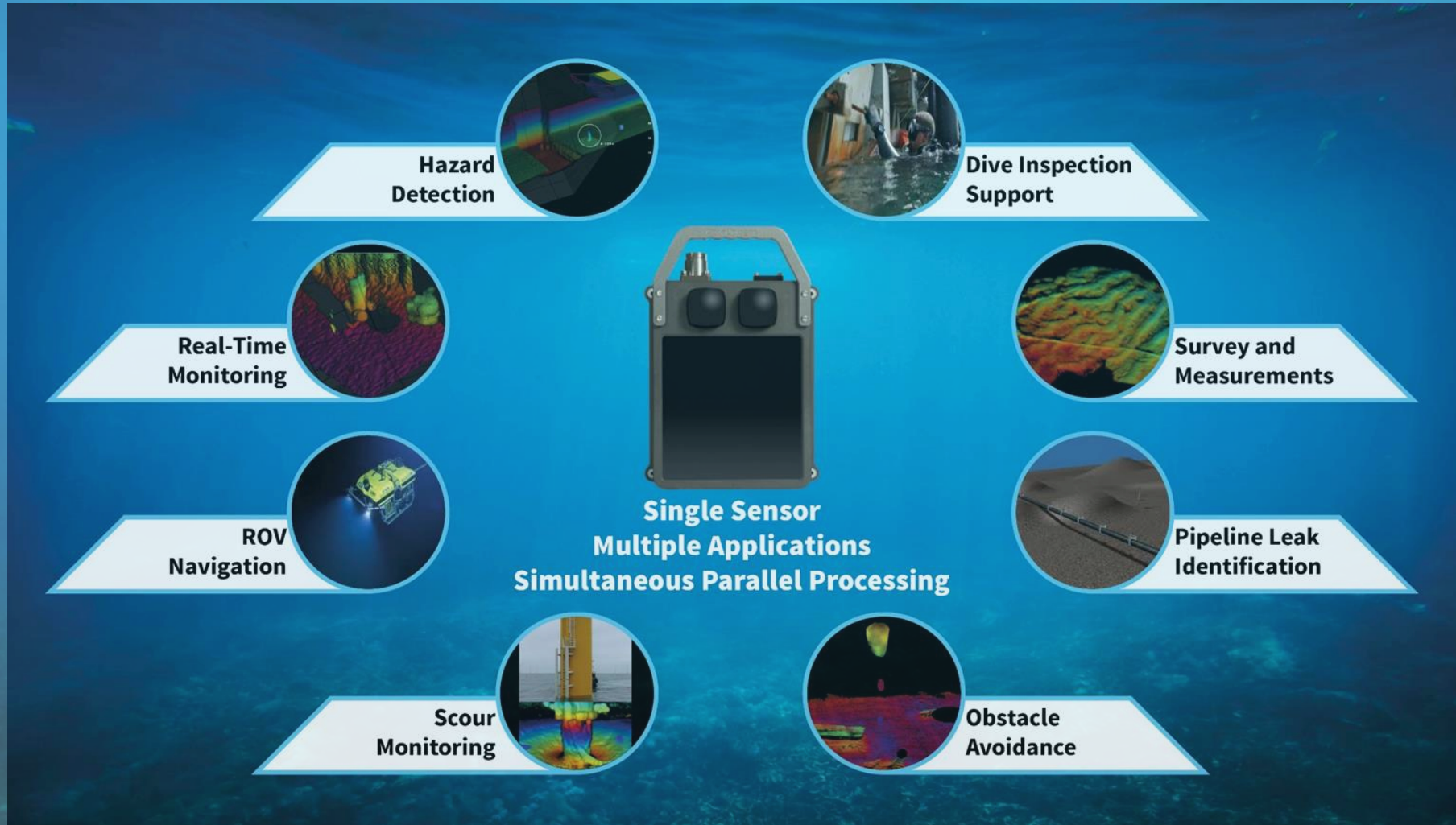
Echoscope^{4G}® *Deep Water*



Seeing & Measuring in Real-Time 3D in Zero Visibility Conditions Underwater

Echoscope PIPE[®] Series Structure

New Breakthrough Echoscope PIPE[®] 5D and 6D Sonars



Echoscope[®] Family of Volumetric Sonars

Continuation of Echoscope[®] Series

Echoscope^{4G}[®]

Hardware

Packaged in the new
Fourth Generation (4G)
Form Factor

Processing Engine

Third Generation
Processing Engine

New Echoscope PIPE[®]

Hardware

Packaged in the same
Fourth Generation (4G)
Form Factor

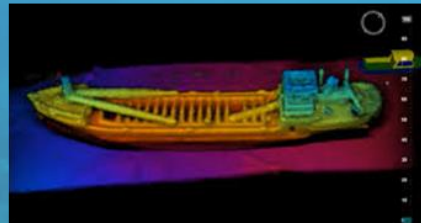
New Innovative

Processing Engine
For Real-Time Parallel
Processing



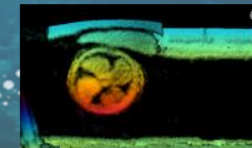
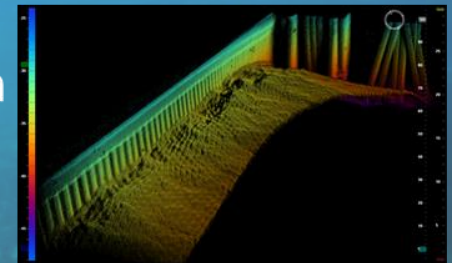
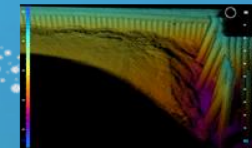
16,384
Points of Data

Single Real-Time Image



Up to 40 million
Points of Data

Multiple Parallel Images



New Technology Differences

Differences between our standard Echoscope® and Echoscope PIPE® Sonars

Description

Real-Time Capability

Angular Coverage (dual-frequency)

Real-time Adaptive Frequency Capability

Ping Rate

Multiple Real-Time 4D Images

Number of Data Points per Single Ping

Number of Beams and Range values per Beam

Multiple Sequential Configurations in Real-Time

Full Time Series RAW Data Capture

Full Time Series RAW Data Processing

Multiple Parallel Beamformed Data Output

Smart Ping Manager for Real-Time Frequency, Field of View & Filtering

Standard Echoscope®

Yes, 4D Images

Fixed 50°x50° and 24°x24°

No

Up to 20Hz

No (single Real-Time Image)

Up to 16,384

128 x 128 x 1 range value

No

No

No

No

No

Echoscope PIPE® Sonars

Yes, 4D, 5D and 6D

Adaptive 61°x61° - 43°x43° and 24°x24°

Yes, Fully capable

Up to 40Hz

Yes, Fully capable

Up to 40 million

128 x 128 x up to 2,500

Yes, Up to 10 sequential configurations

Yes, Fully capable

Yes, Fully capable

Yes, Fully capable

Yes, Fully capable

Echoscope PIPE Sequencer

Single Sonar for Multiple 3D Images Using Different Acoustic Parameters

Real-Time 3D

4D



Time

PIPE-CORE and PIPE-SEQUENCER

4D Volumetric Images represent a true volume of spatial data collected and processed at the same instant. PIPE-CORE provides increased dynamic range, frequency agility and increased image filtering and processing capability over the legacy 3G Echoscope. PIPE-SEQUENCER allows processing pipelines to be created in real-time providing a sequence of interleaved 4D Pings with varying acoustic and beamform parameters.



PIPE CORE Features included



Up to 10 Sequential Ping Types



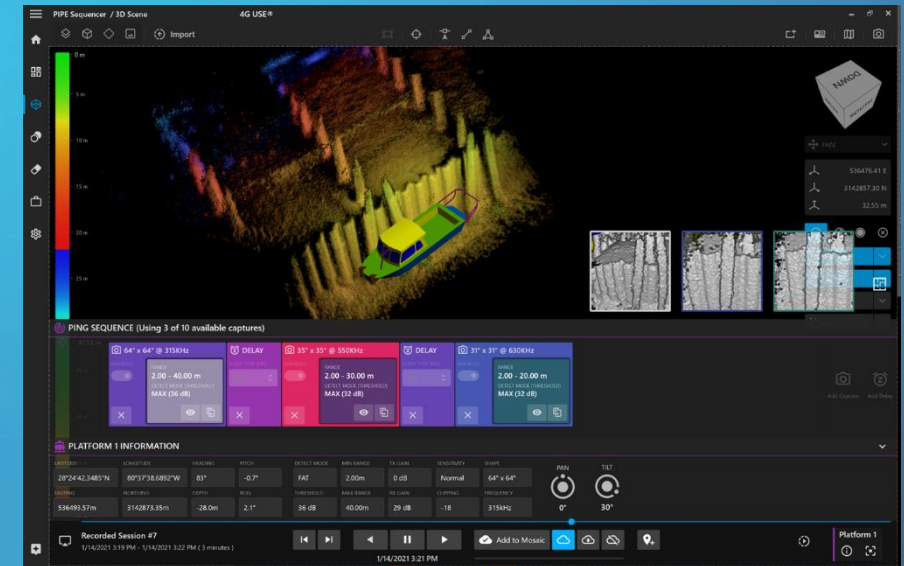
Up to 10 Sequential Pings



Multi-Range Equidistant Pings



Freq, FoV & Image Processing



Sequential 4D Output of Interleaved Pings



Adjustable Interleaved Ping Rates



Instant Ping Property Changes



Obstacle Avoidance w/no Resolution Loss



Multiple Simultaneous Applications



Complimentary and Alternate Data Collection

Coda Real-Time 3D Technology

Sample Echoscope® Project ROI Snapshots

200

Blocks placed
per day

Van Oord Port Construction Project

Placement of **24,000** CORE-LOC
Armour Units
Record Production Rates

Cost Saving: **Priceless**
Duration: **1-2 Years**

76

Sleepers placed
per day

ZADCO Sleeper Placement

Was: **4** sleepers placed in **12** hours
Now: **76** sleepers placed in
24 hour shifts

Productivity: **> 3,000%**
Cost Saving: **> \$3 million**
Duration: **3-6 months**

0

Visibility
Conditions

UTEC Oilfield Development

Zero Visibility Conditions

Productivity: **> 100%**
Cost Saving: **Priceless**
Duration: **3 months**

\$1M

In cost savings

DEME Rock Dumping

Zero Visibility and Accurate
Placement Required

Productivity: **> 100%**
Cost Saving: **> \$1 million**
Duration: **6 days**

>100%

Productivity rates

Technip/Shell

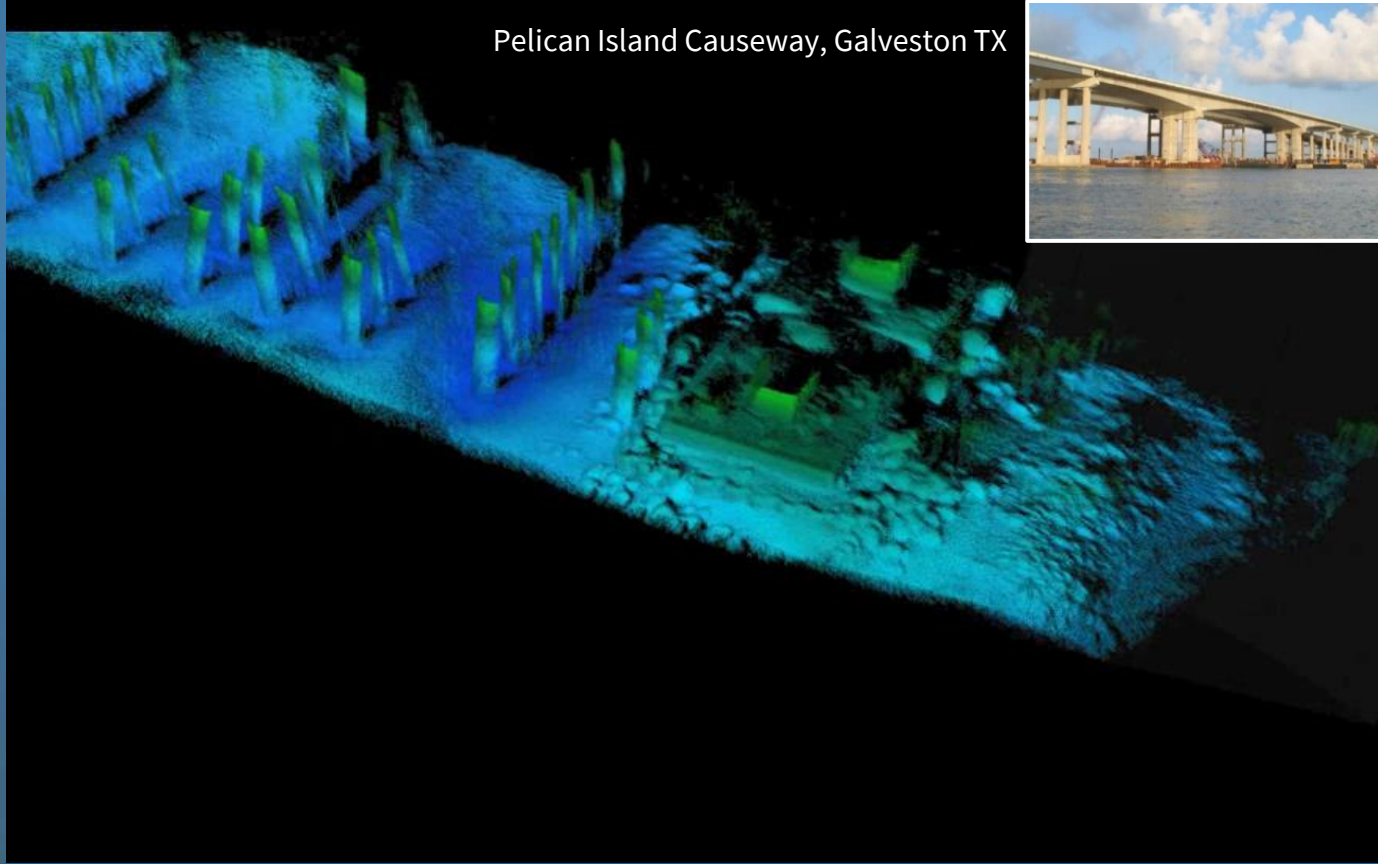
Echoscope used in Zero Visibility
Saved significant NPT

Productivity: **> 100%**
Cost Saving: **> \$2 million**
Duration: **6 months**

3D Product Line

Competing Technology is No Comparison

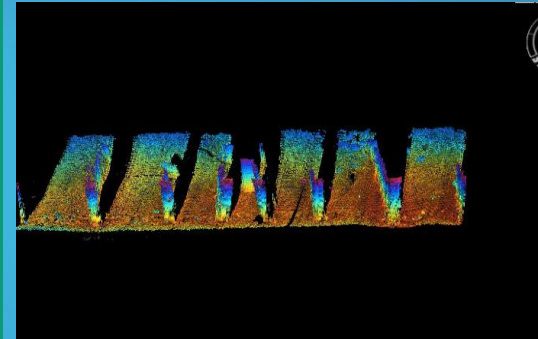
Pelican Island Causeway, Galveston TX



Real-Time 3D Imaging **AND** Real-Time Mapping – see the shadows disappear!
Client deliverables complete in 54 seconds...

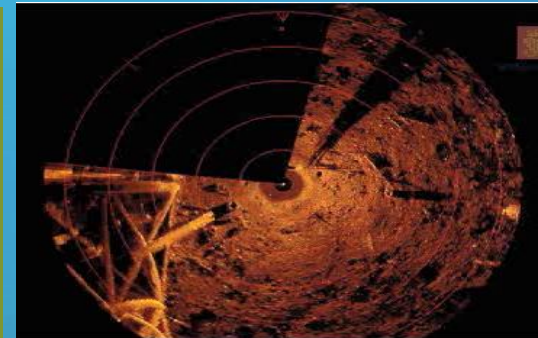
3D Multibeam

Produces static map
after hours or days of
processing
NO Real-Time image



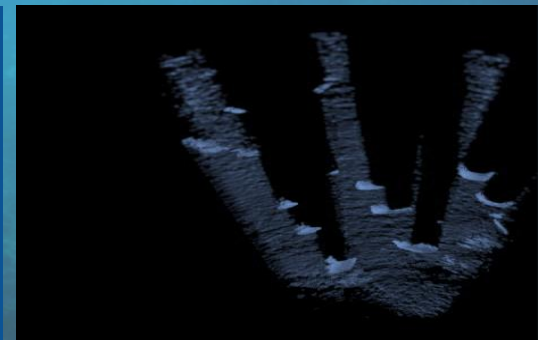
2D Scanning Sonar

Produces static map
after hours or days of
processing
NO Real-Time image



2D Imaging Sonar

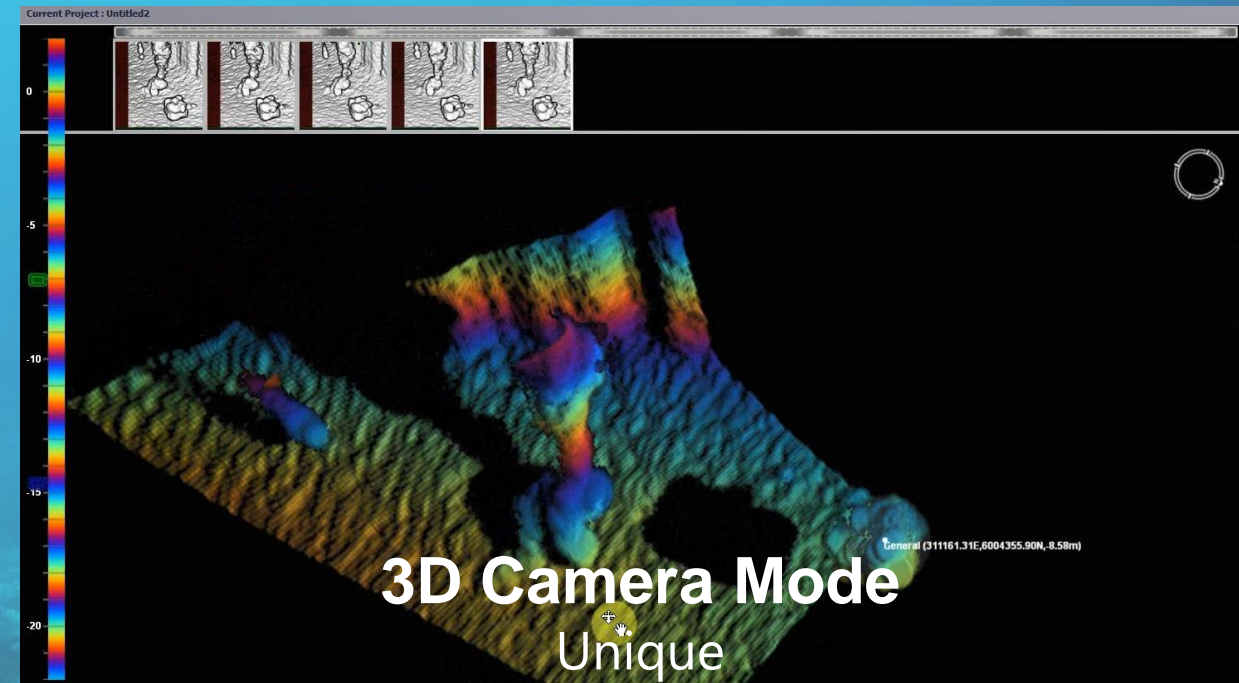
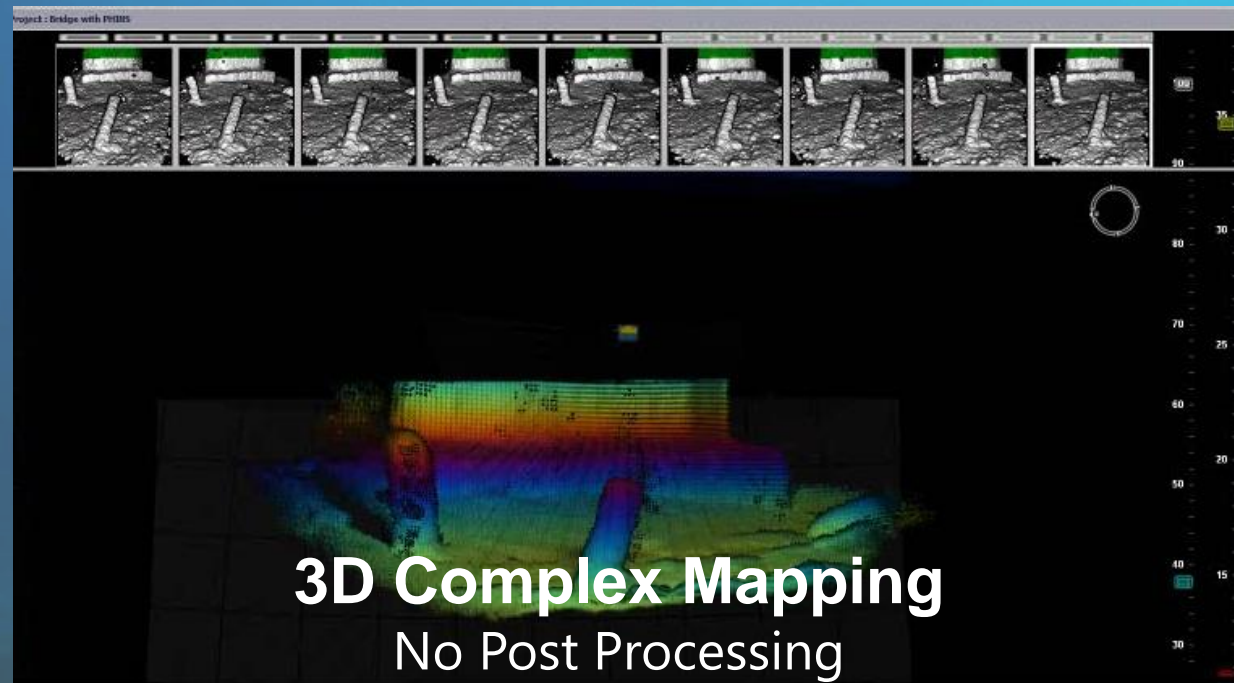
Produces 2D real-time
image with no depths
and NO Mapping



3D Product Line

What is the key USP?

Single **S**ensor, **M**ultiple **P**arallel **P**rocessing **A**pplication, for **V**ision,
Mapping and **M**easurement

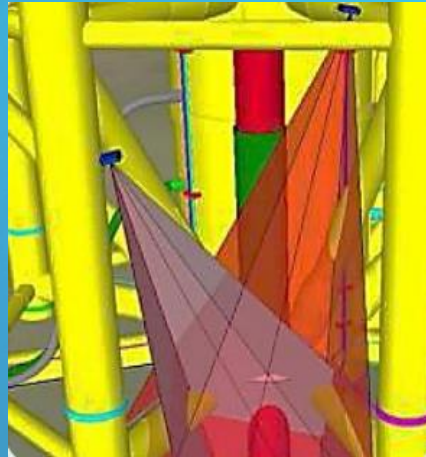


World's most advanced sonar technology – real-time 3D/5D/6D Subsea Imaging 17

3D Product Line

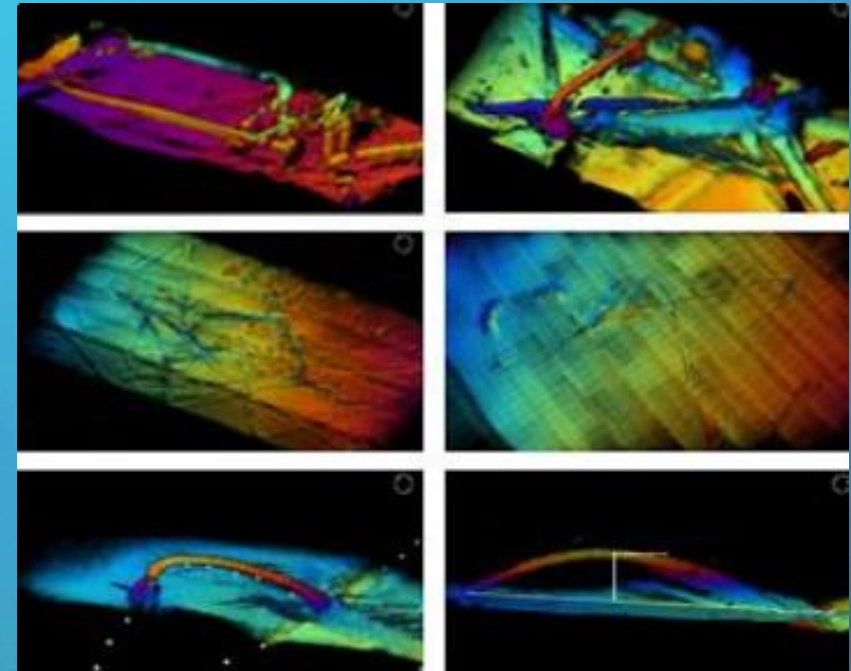
Delivering on Everyday Challenges Subsea

Complex Asset Placement – Alaska Monopod Installation



- Four Echoscope® used to provide real-time visualization of landing site and control stabilization for crane operators
- Software 'models' provided real-time indication of distance and alignment with landing interface
- Conventional placement and positioning methods ineffective

Oilfield Disaster Recovery

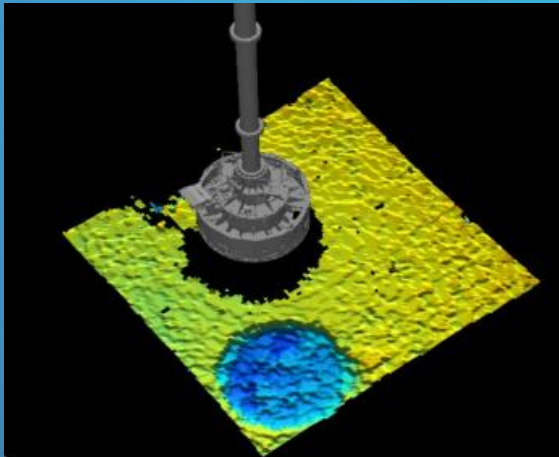


- Survey and mapping of complex 3D 'Tendons' enabling fast and effective removal
- Conventional methods ineffective and displaced

3D Product Line

Delivering on Everyday Challenges Subsea

Mineral Mining - Diamonds



- Operator can “see” exactly where each cut has taken place
- No overlapping of cuts
- Significant productivity benefit

Marine Construction - Breakwaters



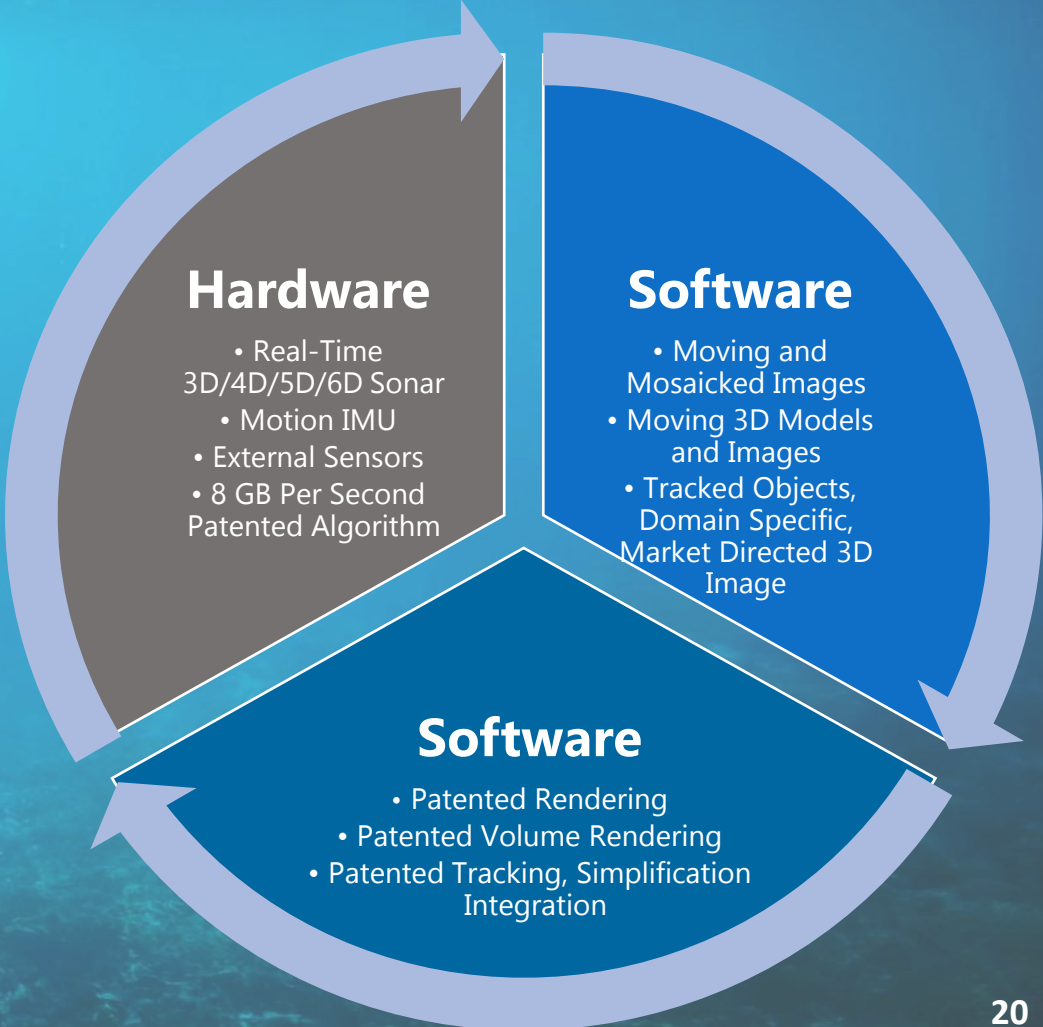
- Echoscope® is the No. 1 preferred solution for subsea placement
- Crane operator can “see” and “track” and “place” the moving block underwater
- Complete scene awareness for operators, engineers and owners
- Construction deliverable sign off using our technology

Strong Culture of IP

Total Solution Package

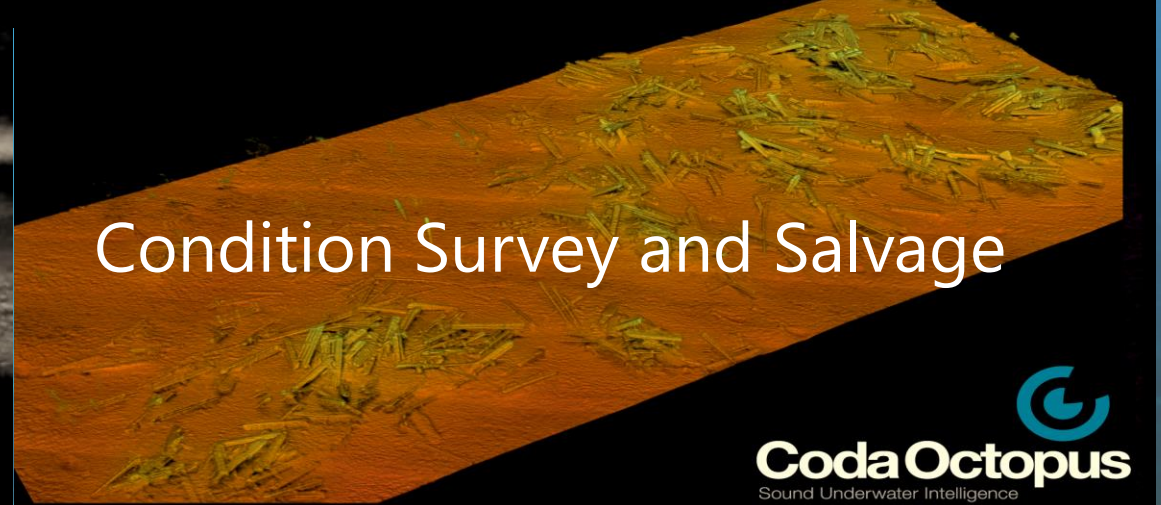
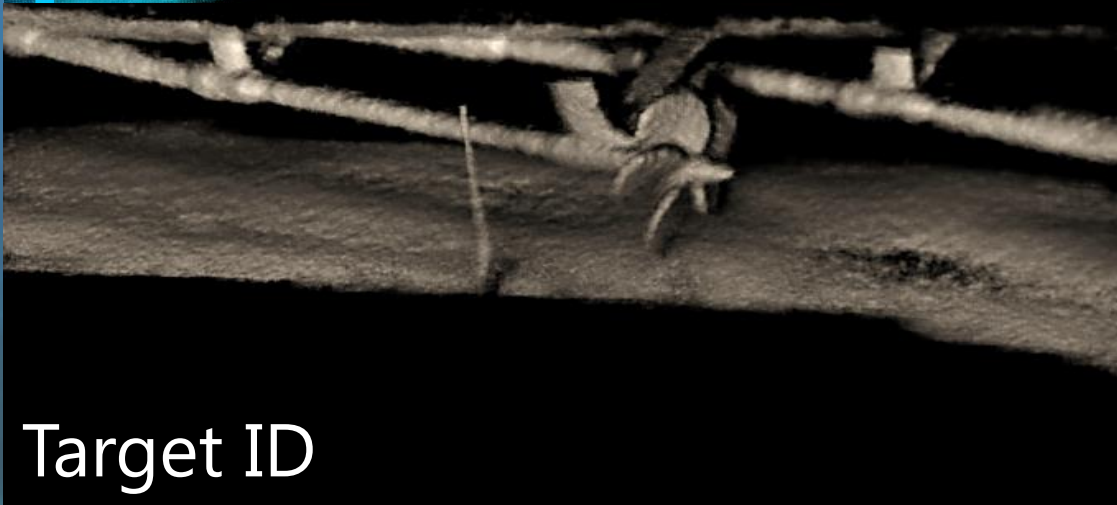
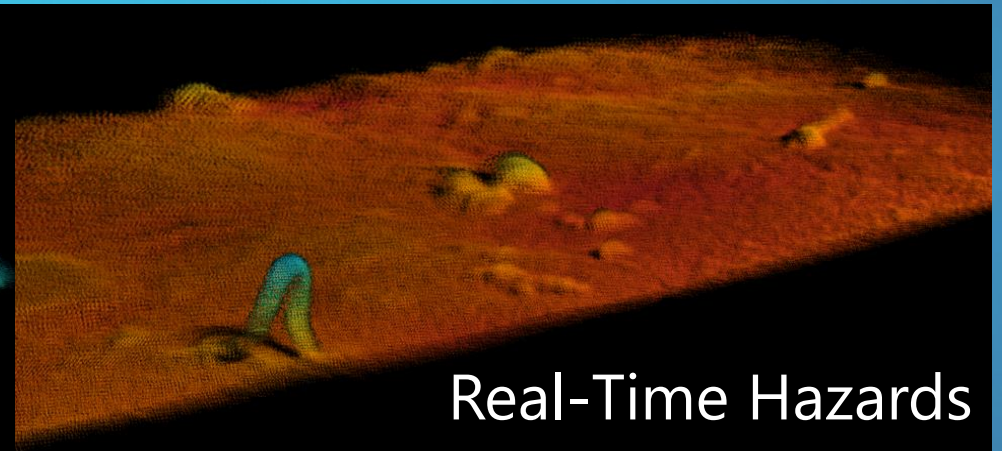
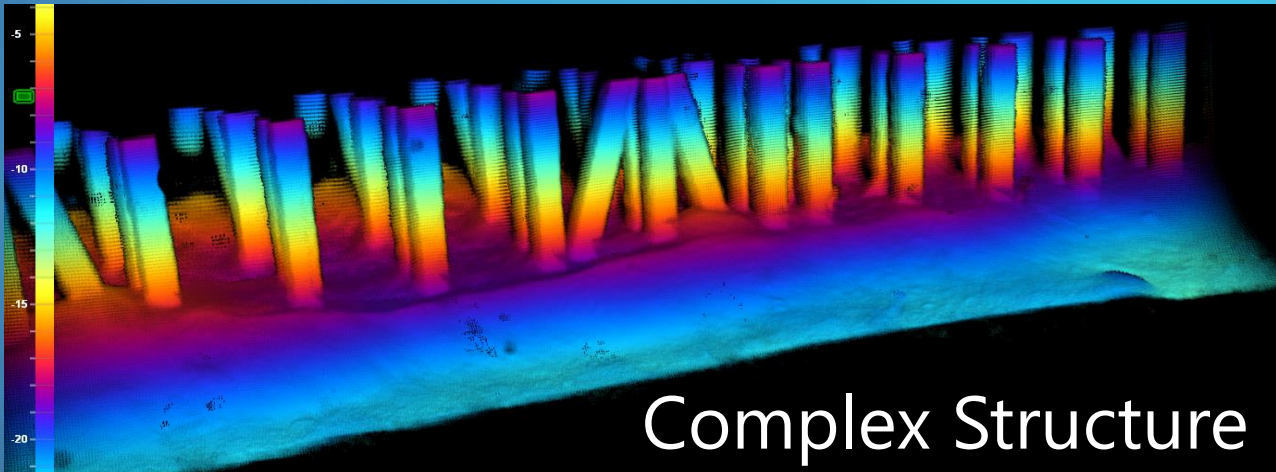
- Multiple patents pending pertaining to recent technology innovations, such as 5D and 6D Echoscope PIPE®
- Patents cover the spectrum of software and hardware capabilities of Coda Octopus Group’s unique real-time 3D technology
- Proprietary hardware and software are the complete system; components do not function independently

UPSTO No.	Patent Title
7,466,628	Concerns a method of constructing mathematical representations of objects from reflected sonar signals
7,489,592	Concerns a method of automatically performing a Patch test for 3D sonar data
7,898,902	Concerns a method of representation of sonar images
8,059,486	Concerns a method of rendering volume representation of sonar images
8,854,920	Concerns a method of volumetric rendering of 3D sonar data sets
9,019,795	Concerns a method of object tracking using sonar imaging
10,088,566	Concerns a method of Object Tracking using sonar imaging
10,718,865	Concerns a method of compressing beamforming sonar data
10,816,652	Concerns a method of compressing sonar data
5565964 JP	Concerns a method of underwater drilling/levelling by a machine-construction device
5565957 JP	Concerns a method of construction management by a 3-dimensional sonar device
11,061,136	Concerns a method of tracking unknown possible objects with sonar



Defense Applications

Real-Time 3D Decision Making



Commercial Applications

Marine Products Business

Marine and Port Construction, Renewables,
Research, Educational Institutions, and **Oil and Gas**

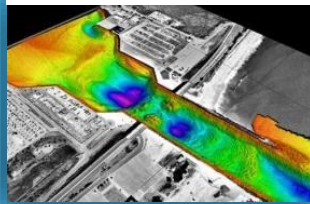
**Dive Inspection
Support**



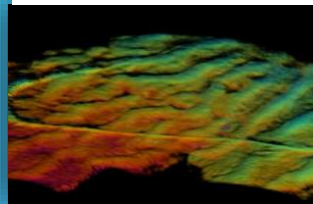
Port Construction



**Channel
Clearance**



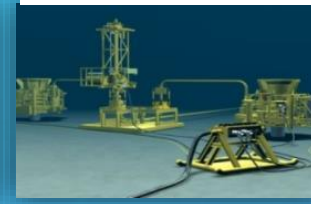
Complex Survey



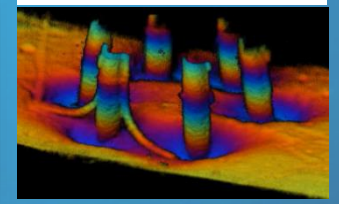
**Subsea
Intervention**



**Completions &
Tieback**



Renewables



Asset Inspection



**Recovery &
Salvage**



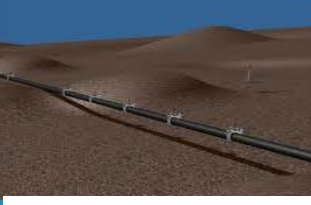
**Dredging & Rock
Dumping**



**ROV Navigation
Zero Visibility**



**Pipeline Survey &
Leak ID**



**Placement &
Landing**



**Breakwater
Construction**



Snapshot of Customers

Marine Products Business

Military & Defense

Including 40 US Ports & Enforcement Bodies



NYPD

FBI



End User Customers

ExxonMobil

bp



Chevron



NPCC

شركة المنشآت البترولية الوطنية
NATIONAL PETROLEUM CONSTRUCTION COMPANY

Service Providers



Boskalis Technip



DEME
Group



OCEANEERING

NEPTUNE

DEEPOCEAN subsea 7

Van Oord



Marine ingenuity

Additional

DE BEERS
GROUP OF COMPANIES



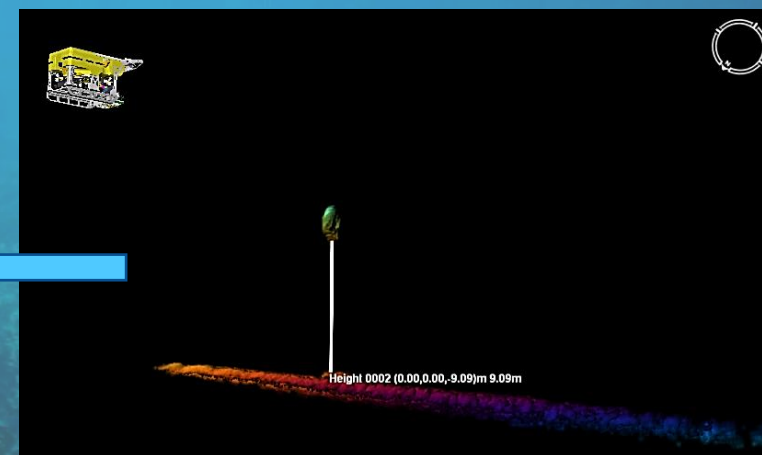
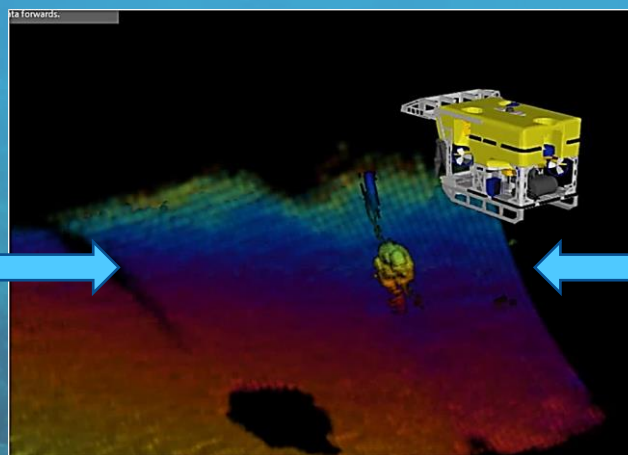
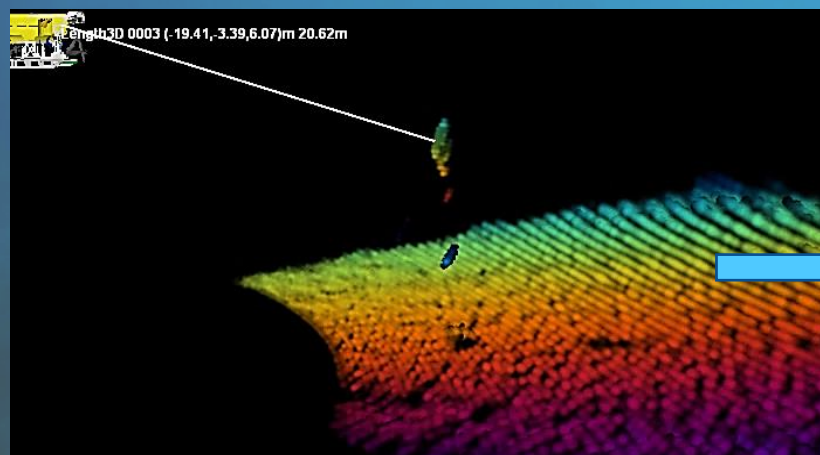
Penta Ocean

3D Real-Time Echoscope® Technology Advantage

Real-Time Underwater Decision Making



- Removes **man out of the loop**, thus **reducing costs** significantly and **increasing repeatability** of common tasks
- Enhances Safety, again by removing **man out of the loop**
- Facilitates near impossible missions **without risking lives**
- Provides the vehicle for **mapping** the ocean floor (far and wide)



Key Growth Market

Defense, Navy Activities, Law Enforcement and Coast Guards

- Search & Rescue and Recovery Missions
- Asset Identification & Reacquisition
- See & Identify Targets and Hazards
- Record & Map to gather intelligence and analyze threats & hazards, before committing higher value assets
- Real-Time Surveillance
- Ship Hull Scanning

**Real-Time
Decision
Making**

**Unique technology to manage
in real-time subsea threats**

- Obstacle Avoidance for manned & unmanned missions
- Route Clearance Survey for foreign ports
- Mine & Threat location & identification
- Front end threat identification – landings, special forces incursion
- Port & Harbour Security
- Diving Applications



Real-Time 3D Imaging in Defense Applications

Strategic Development and Partnerships

Momentum has grown significantly within the U.S. Navy community for CODA's industry-leading, real-time technology solutions. The following groups are actively funding development, trials or purchases of Coda Octopus Echoscope® technology:

- Swimmer Delivery Vehicles
- Mine Counter Measures
- Ship Hull Inspection
- Salvage and Diver Support
- Critical Asset Inspection
- Real-Time Threat Detection



Project & Technology Outline

Diver Augmented Vision Display (DAVD) Project Timeline



- **NSWC and NAVSEA Collaboration**
Worked with NAVSEA PCD from 2016 on developing their prototype glass technology and embedding Coda Octopus 3D real-time and visualization platforms

- **GEN 1.0 Complete**
Gen 1.0 Product completed and accepted in December 2019



Future Naval Capabilities (FNC)

2015

2016

2018

2019

2020

- **3D Diver Augmented Reality Concept**
2015 Coda Octopus created the concept of 3D Augmented Reality technology for Divers to NAVSEA OOC

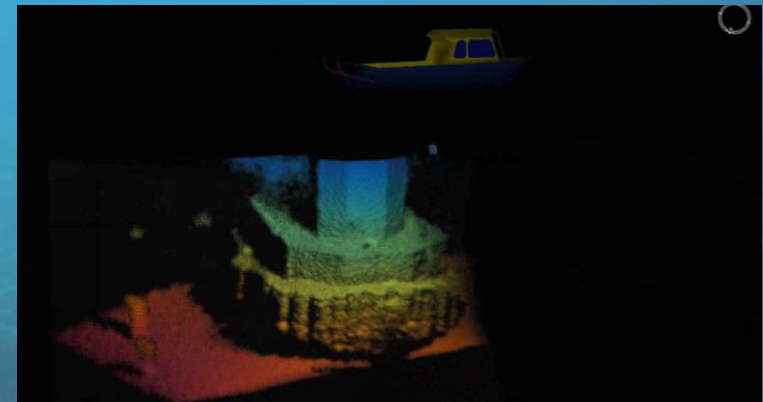
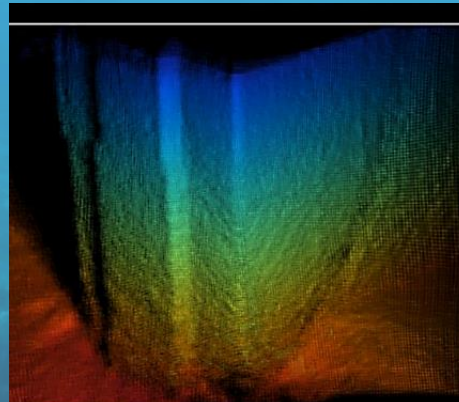
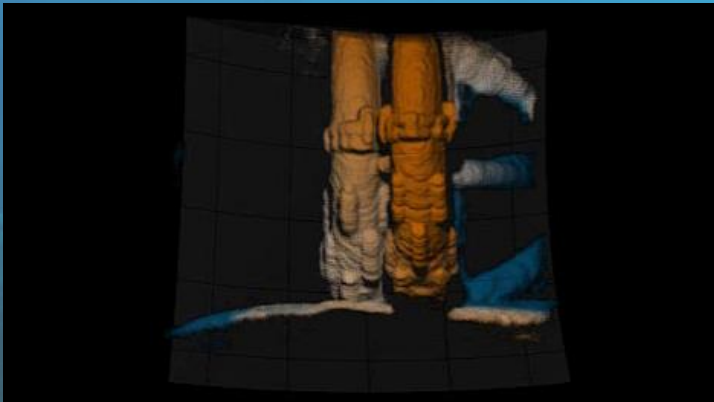
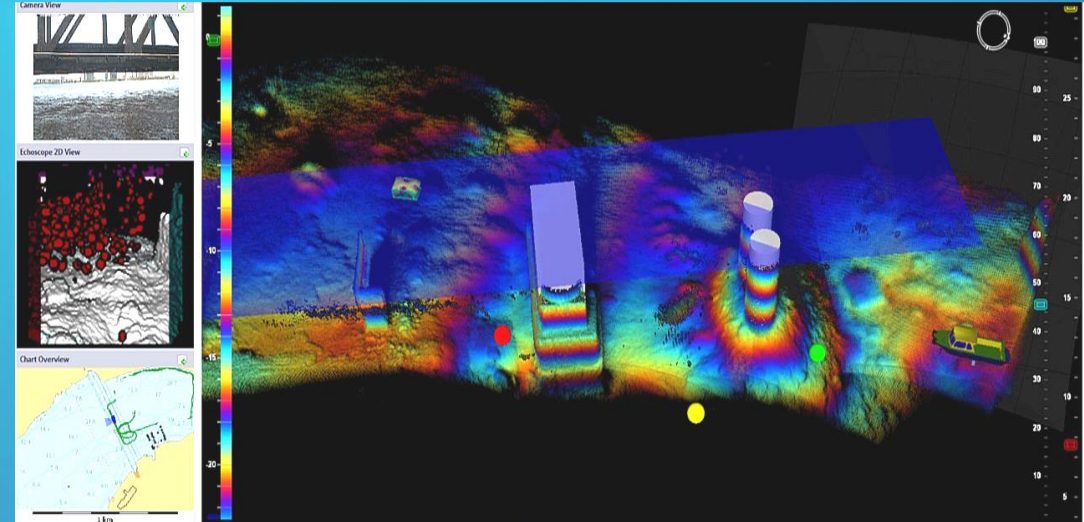
- **Coda Octopus CRADA**
Entered a CRADA agreement in 2018 with NSWC PCD and NAVSEA for the transfer of technology to final design and manufacturing

Commercial Release and Roadmap

- Gen 2.0 completed and accepted in February 2021
- Gen 2.0 – Gen 4.0 Vision Roadmap developed with NAVSEA and ONR under Future Naval Capabilities Program

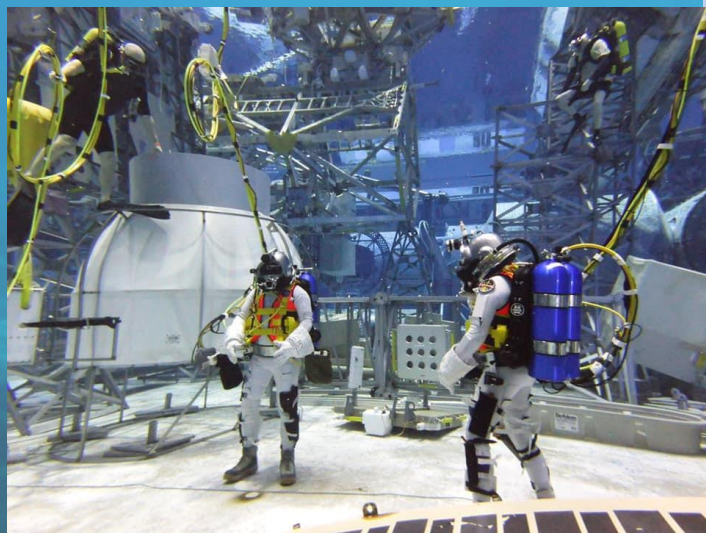
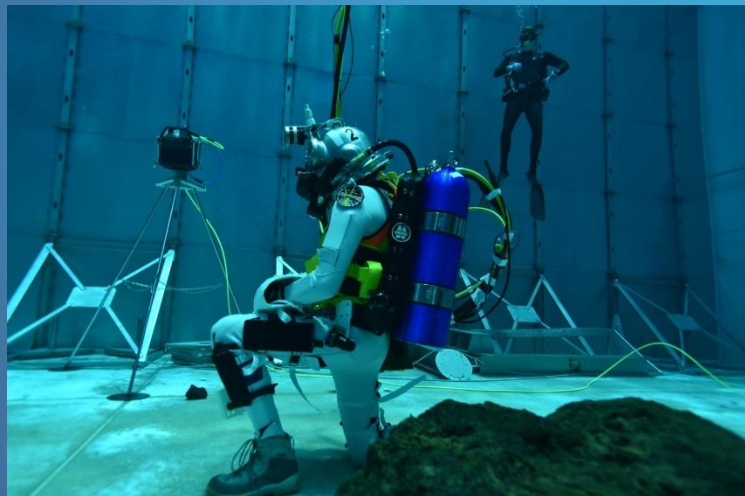
About the DAVD

DAVD Applications



About the DAVD

DAVD Applications



About the DAVD

Diver Augmented Vision Display System



LOCATION

Provide the Location of the Diver, the Diver Stage and Work Site and any hazards



VISIBILITY

Enhance the Diver experience with real-time Augmented and Mixed Reality scene awareness



COMMUNICATION

Communicate with rapid TEXT messaging for instruction, guidance and acknowledgement



SAFETY

Diver and Supervisor visually synchronized and can coordinate movement, tasks and health status



DATA

Diver and Supervisor can share and access all project technical and visual data in real-time

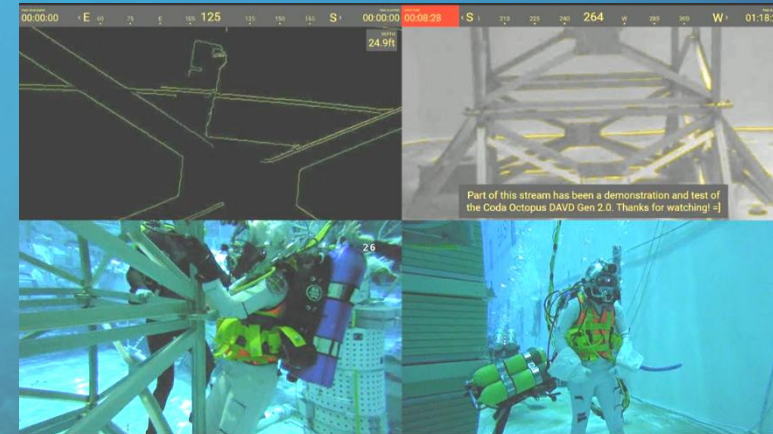
About the DAVD

Diver Augmented Vision Display System Gen 1 – Gen 3




Key DAVD Milestone Progress

- DAVD Gen 1 Prototype completed and accepted by the NAVSEA
- DAVD is approved under Authorization for Navy Use (ANU) Program
- A number of Coda Octopus' Real Time Imaging Sonars and the Underwater Inspection System (UIS) are also included on the ANU List including a newly packaged companion sonar system now used on DAVD Missions (Echoscope® C500 Inspector System)
- DAVD Gen 2 has now been completed
- DAVD Gen 2 is approved under Authorization for Navy USE (ANU)
- DAVD Gen 2 units are now being purchased and Gen 2 upgrades are also being purchased for those Gen 1 systems already supplied to customers
- DAVD Gen 3 now under Development by Coda Octopus in FY 2021
- DAVD Gen 3 will expand market opportunity further as it will be compatible with the Full Face Masks (FFM). Current generation is compatible with Kirby Morgan® KM37 and KM97. The expansion of the DAVD capability into the FFM increases the size of addressable market for this solution.



Value Drivers

- 
- First mover in innovating and commercializing real-time 3D sonar technology for the subsea market
 - No other commercially available real-time 3D sonar in the market
 - As market requirements shift to real-time imaging our 5D/6D Innovation decisively puts CODA in the lead for real-time underwater imaging with parallel real-time processing
 - Multiple initiatives underway with U.S. Navy and defense bodies, and tracking significant development funding for further research and development for defense space
 - Strong and growing global customer base and expanding market applications, including precious gem mining and offshore renewables
 - Strong Patents and Intellectual Property Rights Portfolio
 - Technically adept Group with strong brand as market leaders in real-time visualization subsea
 - Diversified Group, with two stand-alone engineering businesses, which have recurring streams of revenues through supplying proprietary parts into a number of funded U.S. Defense Programs and U.K. Defense Programs, and the products business selling into the subsea market

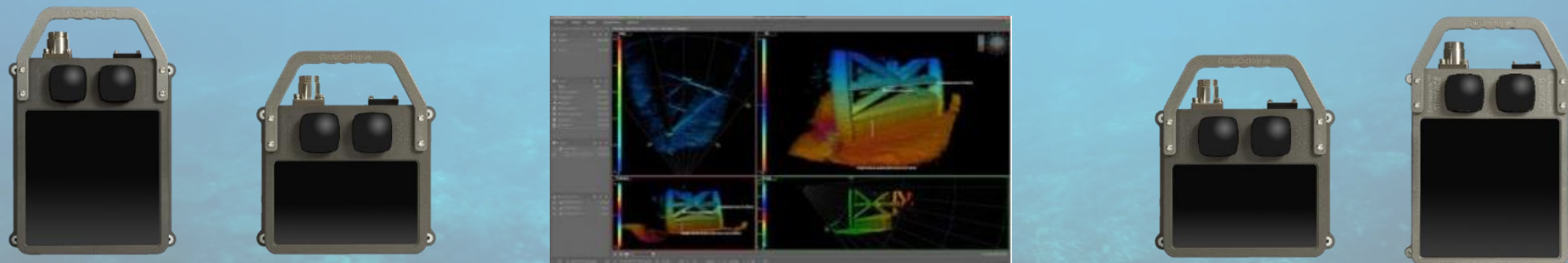
Growth Catalysts

DAVD and New Breakthrough Echoscope PIPE® – 5D and 6D Sonars

- The world's only 5-dimensional and 6-dimensional real-time volumetric sonar technology, Echoscope PIPE® – "Parallel Intelligent Processing Engine"
- Diver Augmented Vision Display (DAVD), Gen 1.0, is certified for fleet issue use by the U.S. Navy and adoption of this new product along with Coda Octopus Echoscope® C500 Inspector System has started by the U.S. Navy
- DAVD, along with a number of Echoscope® models, are included in the Authorization for Navy Use (ANU) product list

Goal: Standardize proprietary real-time volumetric imaging sonars, in different form factors, across existing and new subsea markets

- Positioned to increase market share
- Defense market is significant opportunity; Addressable Market is estimated at \$2.686 billion



Addressable Sonar Market*

ANNUAL	FY 2018	FY 2019	FY 2020	FY 2021	FY 2022	FY 2023	FY2024	FY2025	FY2026
Revenues \$B	\$2.336	\$2.503	\$2.685	\$2.869	\$3.081	\$3.313	\$3.543	\$3.786	\$4.064
Growth		7.1%	7.3%	6.9%	7.4%	7.5%	6.9%	6.9%	7.3%

* Source: "Global SONAR Systems and Technology Market Size, Status and Forecast 2019-2026," Maia Research (November 23, 2018)

Sonar Market by Application*

REVENUE/MARKET (\$B)	2018	2023	CAGR
Defense	\$1.251B	\$1.631B	5.44%
+ including UUV	\$0.186B	\$0.357B	13.95%
Commercial	\$1.075B	\$1.615B	8.48%
+including UUV	\$0.3944B	\$0.7575M	13.94%
+including Dredgers	\$0.0093M	\$0.0131M	7.09%
Total Market	\$2.326B	\$3.246B	6.89%

* Source: "Sonar System Market, Global Forecast to 2023," MarketsandMarkets (January 2019)

Addressable Sonar Market*

REVENUE/ SECTOR (\$B)	FY 2018	FY 2019	FY 2020	FY 2021	FY 2022	FY 2023	FY2024	FY2025	FY2026
Scientific	\$0.598B	\$0.641B	\$0.687B	\$0.735M	\$0.792B	\$0.855B	\$0.913B	\$0.978B	\$1.053B
Commercial	\$0.633B	\$0.679B	\$0.728B	\$0.780B	\$0.840B	\$0.907B	\$0.972B	\$1.041B	\$1.121B
Military	\$1.040B	\$1.113B	\$1.198B	\$1.278B	\$1.368B	\$1.466B	\$1.563B	\$1.667B	\$1.785B
Others	\$0.065B	\$0.070B	\$0.073B	\$0.076B	\$0.080B	\$0.086B	\$0.095B	\$0.100B	\$0.105B
TOTAL	\$2.336B	\$2.503B	\$2.686B	\$2.869B	\$3.081B	\$3.313B	\$3.543B	\$3.786B	\$4.064B

* Source: "Global SONAR Systems and Technology Market Size, Status and Forecast 2019-2026," Maia Research (November 23, 2018)

Addressable Sonar Market*

REVENUE/ SONAR TYPE (\$B)	2018	2019	2020	2021	2022	2023	2024	2025	2026
Multi-Beam	\$1.020B	\$1.094B	\$1.172B	\$1.254B	\$1.350B	\$1.468B	\$1.574B	\$1.679B	\$1.814B
Single Beam	\$0.467B	\$0.498B	\$0.537B	\$0.566B	\$0.604B	\$0.641B	\$0.682B	\$0.727B	\$0.771B
Synthetic Aperture	\$0.254B	\$0.273B	\$0.296B	\$0.319B	\$0.347B	\$0.376B	\$0.407B	\$0.440B	\$0.475B
Side Scan	\$0.596B	\$0.638B	\$0.681B	\$0.730B	\$0.781B	\$0.828B	\$0.879B	\$0.939B	\$1.004B
TOTAL	\$2.337B	\$2.503B	\$2.686B	\$2.869B	\$3.082B	\$3.313B	\$3.542B	\$3.785B	\$4.064B

* Source: "Global SONAR Systems and Technology Market Size, Status and Forecast 2019-2026," Maia Research (November 23, 2018)

Competitive Benchmarking*

Companies	
Raytheon	Lockheed Martin
Thales	Atlas Electronik
Ultra Electronics	L3
BAE Systems	Aselsan
Harris Corporation	Naval Group
Kongsberg Gruppen	Teledyne
Sonardyne	Ixblue SAS
R2 Sonic	Norbit Group
Western Marine Electronics	EdgeTech
Innomar Technologie	FURUNO
JRC	Navico
FLIR Systems	Johnson Outdoors
Garmin	DSIT
*Source: "Sonar Systems Market Global Forecast to 2023," MarketsandMarkets (January, 2019)	

Customized Rugged Solutions

Mission Critical Integrated Systems

Software Engineering

Mechanical Engineering

Colmek

Engineering Business

Electronic Design

*Complete Product Lifecycle
Development*

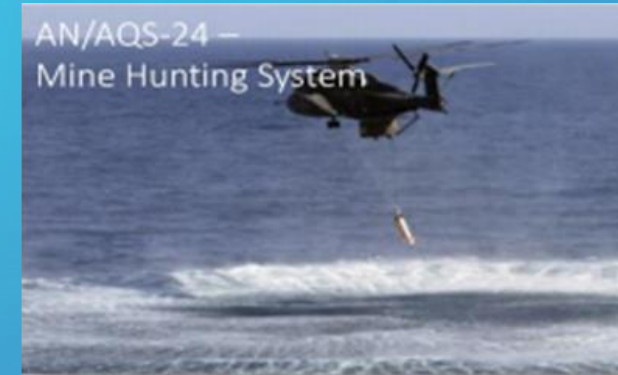
Advanced Signal Processing

**Obsolescence Management of Legacy
Defense Products**

Key Markets

Coda Octopus Colmek – Engineering Business

Sub-Contractor to the **U.S. DoD**



Customers

Coda Octopus Colmek – Engineering Business

NORTHROP GRUMMAN

Raytheon

ORBCOMM™



LOCKHEED MARTIN



**GENERAL
DYNAMICS**

TEXTRON



Growth Catalysts

- **Adding new Programs yielding long-tail recurring revenues**
- **Ex-Thermite® now “Octal”**
 - Next Generation Product Line Extension for additional growth
 - Colmek’s rugged, configurable, versatile, high performance mission computer
 - Successfully completed its Military Specification (Milspec) environmental testing
 - Goal: Deliver new standard of field mobility to established Thermite® customer base
 - Technical refresh underway
 - Multiple Defense Applications
 - Man-worn robotic and backpack-worn
 - Manned/unmanned vehicles: airborne, land-based, maritime
 - Product roll-out of next generation of Thermite family of rugged embedded computers
 - Octal – initial next-gen Thermite technical refresh completed and now being promoted, including a number of significant customer trials – one of which is for integration into a military vehicle
 - Expect this product line to add \$3-\$7M to Colmek’s revenues annually



Thermite® Octal Applications/Trials

- Thermite® New Generation Octal® Embedded Rugged Computer

Weapon Control Systems	Army Mobile Vehicles	<i>In Field Test</i>
Dismounted Soldier Training	Virtual Reality	<i>In Prototype Stage</i>
Real Time Training and Simulation	Virtual Reality	<i>In Prototype Stage</i>
Mission Computer	U.S. Military Ally	<i>Drone Control, Real-Time Imaging</i>
Mission Computer	U.S. Military Ally, F16	<i>In Field/ Environmental Testing</i>
Sensor Processing	Undisclosed U.S. Military Application	<i>In Development Stages</i>
Mission Computer	Army/Marine	<i>Robotic Control – Land Based Drone</i>





Product Design and Manufacturing



Subsea and Harsh Environment Design



Software Engineering

Mechanical Engineering

Martech

Engineering Business

Electronic Design

*Complete Product Lifecycle
Development*

Test, Instrumentation and Control

Obsolescence Management of Legacy Defense Products

Customers

Coda Octopus Martech – Engineering Business

Located in Portland, Dorset, UK. Martech follows the same model as Colmek.

BAE SYSTEMS

SIEMENS

 **ATLAS ELEKTRONIK**

GRUNDFOS 



THALES

Honeywell



AMSAFE

Growth Catalysts

- **Long-tail recurring revenues from ongoing Defense Customer Programs**
 - Proprietary Chemical Decontamination Systems
 - Component of the Eurofighter Tycoon's Ground Equipment
 - Used to decontaminate pilot helmets that have come in contact with chemical weapons
- **Significant new business secured in 2020**
 - Unmanned Mine-hunting Surface Vessels
 - First project, multiple systems, delivered to U.K. MoD
 - Customer is U.K. Prime Defense Contractor – vessels recently ordered by U.K. MoD and other navies
 - Multiple orders pending, expected in 2021
 - High performance vehicle sub-assemblies, to build and test vehicles
 - World-leading automotive manufacturer customer; for delivery in 2021
- **Increasing customer base via successful R&D Programs**
 - Pump and Pressurization Controllers – Grundfos
 - Developed a series of proprietary fire sprinkler pump controllers in use by customers including Grundfos, a global leader and industry trendsetter
 - Developing a variant of the Grundfos' FireSAFE product, to address timely high-rise sprinkler system requirements - forecasting sales of 1000 units in 2021
 - Designed and manufactured the pressurization controller for Grundfos' Pressure Half Time line – shipped 3,000 unit order, FY 2018 to Q1 FY2020; forecasting repeat order of 3000 units in 2021



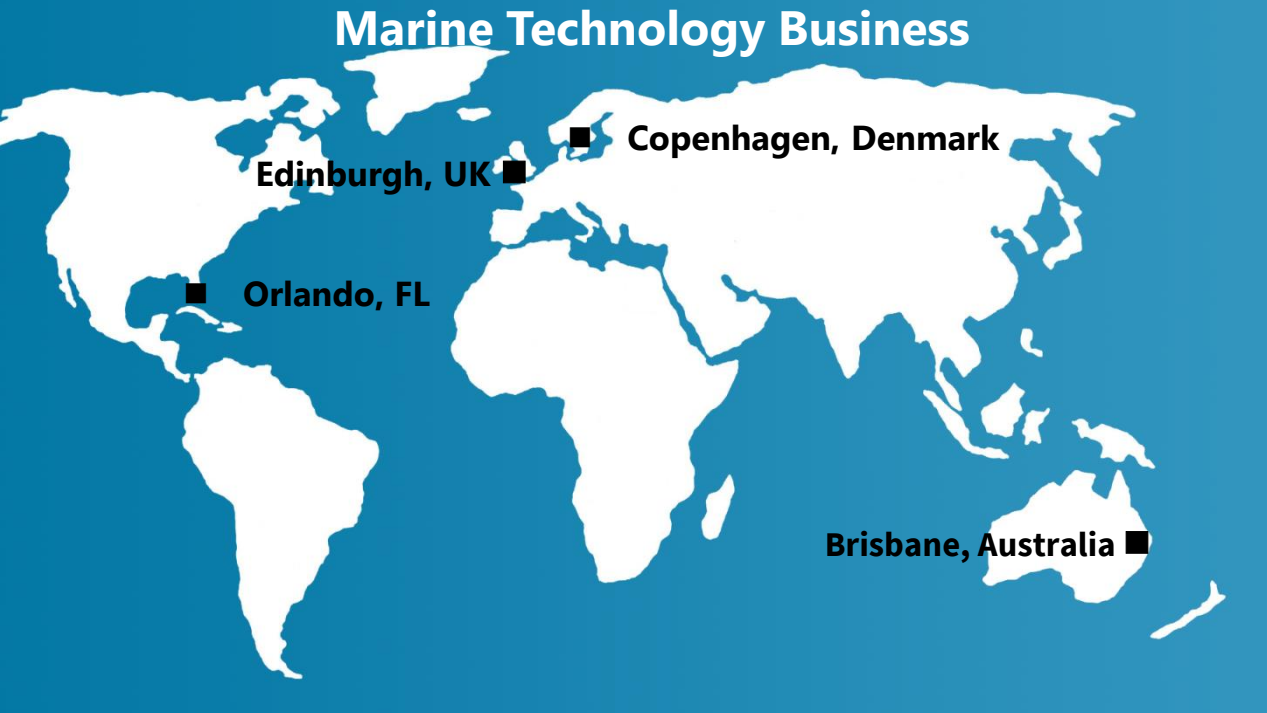
Operations

Group Headquarters



Orlando, FL

Marine Technology Business



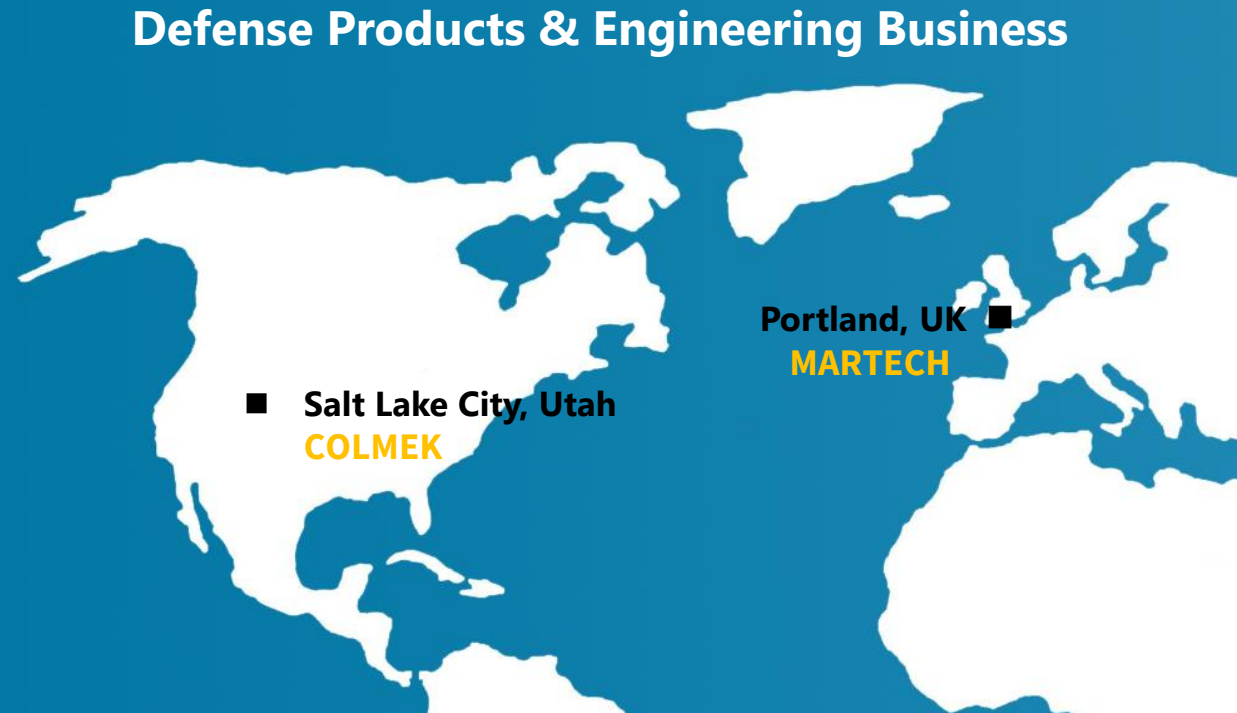
Edinburgh, UK

Copenhagen, Denmark

Orlando, FL

Brisbane, Australia

Defense Products & Engineering Business



Salt Lake City, Utah
COLMEK

Portland, UK
MARTECH

Coda Octopus Group

Management

Annmarie Gayle, LL.B, LLM – Chief Executive Officer and Chairman – Denmark

Ms. Gayle has been our CEO and a member of the Board of Directors since 2011. She has also been the CEO of our flagship Products Business since 2012. Prior thereto, she spent two years assisting with the restructuring of our company. She previously served with the Company as Senior Vice President of Legal Affairs between 2006 and 2007. Earlier in her career, she worked for a major London law practice, the United Nations, and the European Union. Ms. Gayle has a strong background in restructuring and has spent more than 12 years in a number of countries where she has been the lead adviser to a number of transitional administrations on privatizing banks and reforming state-owned assets in the CEE countries including banking, infrastructure and telecommunications assets. Ms. Gayle has also managed a number of large European Union funded projects. Ms. Gayle holds a Law degree gained at the University of London and a Masters of Law degree from Cambridge University. She is qualified to practice as a solicitor in England & Wales.

Michael Midgley – Chief Financial Officer; Chief Executive Officer of Coda Octopus Colmek, Inc. – U.S.

Mr. Midgely has been our CFO since December 2017, following his tenure as our acting CFO since 2013. Mr. Midgley also serves as Chief Executive Officer of Coda Octopus Colmek, Inc. since 2010, which he joined in 2008. Mr. Midgley's 42 year career spans business, accounting and finance in many industries. He is an expert in data mapping and conversion to JD Edwards World General Accounting Software, and previously had his own CPA practice specializing in SEC and Tax practice areas, as well as worked for a regional accounting firm. He was President and CFO of Covol Technologies, Inc., 1991-1995, and CFO of Human Affairs Inc., 1986-1991. Mr. Midgley is a qualified CPA in the state of Utah, and attended the University of Utah where he obtained a BA in Accounting.

Coda Octopus Group

Management

Blair Cunningham – President of Technology; Chief Executive Officer of Coda Octopus Products, Inc.—U.S.

Mr. Cunningham has been with the company since July 2004 and has had a number of roles including his current position of President of Technology and CEO of Coda Octopus Products, Inc. CTO of Coda Octopus Group, Inc. since 2005 and Senior Vice President of Products Division between July 2004 and July 2005. Earlier in his career he worked for several firms as a systems analyst and developer. Mr. Cunningham has a strong background in technology development, design and large-scale software development with a key focus on process efficiency and end-user experience. Mr. Cunningham received an HND in Computer Science in 1989 from Moray College of Further Education, Elgin, Scotland. Because of Mr. Cunningham's expertise in technology and delivery of large scale software projects, the company believes that he is highly qualified to serve in his current roles.

Coda Octopus Group

Board of Directors

Annmarie Gayle, LL.B, LLM – Chief Executive Officer and Chairman – Denmark

Ms. Gayle was appointed Chairman of the Board in March 2017, and previously served as Director since 2011. Additionally, Ms. Gayle has been the Group CEO since 2011; assisted with the restructuring of the Company, 2009-2010, and served as SVP of Coda's Legal Affairs, 2006-2007. Earlier in her career she worked for a major London law practice, the United Nations and the European Union. Ms. Gayle has a strong background in restructuring and has spent more than 12 years in a number of countries where she has been the lead adviser to a number of transitional administrations on privatizing banks and reforming state-owned assets in the CEE countries including banking, infrastructure and telecommunications assets. Ms. Gayle has also managed a number of large European Union funded projects. Ms. Gayle holds a Law degree gained at the University of London and a Masters of Law degree from Cambridge University. She is qualified to practice as a solicitor in England & Wales.

Michael Hamilton, Director – U.S.

Mr. Hamilton served as Coda's Chairman of the Board, June 2010-March 2017, and continues to serve as a Director. Since 2014, Mr. Hamilton has provided accounting and valuation services for a varied list of clients. His career includes serving as Senior Vice President of Powerlink Transmission Company, 2011-2014, and audit partner at PriceWaterhouseCoopers, 1988-2003. He holds a B.S. in Accounting from St. Frances College and is a Certified Public Accountant and is accredited in business valuation. Mr. Hamilton services as the Chair of both the Board's Audit Committee and Compensation and Governance Committee, and as a member of its Nominating Committee.

Coda Octopus Group

Board of Directors

Mary M. Losty – Director – U.S.

Ms. Losty has been a member of Coda's Board of Directors since July 2017. Ms. Losty is a private investor in both U.S. equities and real estate. Her career includes serving as a Partner at Cornwall Asset Management LLC, a U.S. portfolio management firm, where she was responsible for the firm's investment in numerous small- to medium- cap emerging growth companies, 1998-2010. She was portfolio manager at Duggan & Associates, 1992-1998, and an equity research analyst at Kimelman & Company, 1990-1992. Previously she worked at Morgan Stanley & Co. and was the top aide to James R. Schlesinger, a five-time U.S. cabinet secretary. Former Board director positions include Procera Networks, Inc. 2007-2015, and Blue Earth, Inc. formerly Genesis Fluid Solutions Holdings, 2009-2011. Ms. Losty received her J.D. from Georgetown University Law Center and her B.S. from Georgetown University's School of Foreign Service. Ms. Losty serves on the Board's Audit and Nominating Committees.

J. Charles Plumb, Captain, USNR (Ret.) – Director – U.S.

Captain Plumb has been a member of Coda's Board of Directors since September 2019. Captain Plumb is a retired U.S. Navy fighter pilot. On his 75th combat mission, just five days before the end of his tour in Vietnam, he was shot down over Hanoi, taken prisoner and tortured. During his nearly six years as a prisoner of war, he distinguished himself as a pro in underground communications. He was a great inspiration to all the other POWs and served as chaplain for two years. Following his repatriation, Captain Plumb continued his Navy flying career in Reserve Squadrons where he flew A-4 Sky Hawks, A-7 Corsairs and FA-18 Hornets. His last two commands as a Naval Reservist were on the Aircraft Carrier Corral Sea and at Fighter Air Wing in California. He retired from the United States Navy after 28 years of service. His military honors include two Purple Hearts, the Legion of Merit, the Silver Star, the Bronze Star and the P.O.W. Medal. He has been a motivational speaker, consultant and executive coach since 1973. His clients include General Motors, Fedex, Hilton, Aflac, the U.S. Navy, BMW and NASA. Since 2010, he has been member of the Board of Directors of the Lightspeed Aviation Foundation. Captain Plumb earned a B.S. in electrical engineering from the U.S. Naval Academy at Annapolis. We selected Captain Plumb because of his close ties to the U.S. Defense establishment.

Coda Octopus Group

Board of Directors

G. Tyler Runnels- Director– U.S.

Mr. Runnels has been nominated by our board to be elected as a director at the 2018 annual meeting to fill a vacancy created by the departure of two of our directors. Mr. Runnels has nearly 30 years of investment banking experience including debt and equity financings, private placements, mergers and acquisitions, initial public offerings, bridge financings, and financial restructurings. Since 2003, Mr. Runnels has been the Chairman and Chief Executive Officer of T.R. Winston & Company, LLC, an investment bank and member of FINRA, where he began working in 1990. Mr. Runnels was an early stage investor in our company and T.R. Winston & Company, LLC has served as our exclusive placement agent in one of our private placements raising early rounds of capital for our company. Mr. Runnels has successfully completed and advised on numerous transactions for clients in a variety of industries, including healthcare, oil and gas, business services, manufacturing, and technology. Mr. Runnels is also responsible for working with high net attorneys, qualified intermediaries and financial advisors. Prior to joining T.R. Winston & Co., LLC, Mr. Runnels held the position of Senior Vice President of Corporate Finance for H.J. Meyers & Company, a regional investment bank. Mr. Runnels is a member of the Board of Directors of Level Brands, Inc. (NYSE American: LEVB) and serves on the Pepperdine University President's Campaign Cabinet. Mr. Runnels received a B.S. and MBA from Pepperdine University. Mr. Runnels holds FINRA series 7, 24, 55, 63 and 79 licenses. We selected Mr. Runnels to serve on our board of directors based upon his significant expertise both as an investor and advisor, as well as his experience as a board member of a number of listed companies.

CODA OCTOPUS GROUP, INC.

World Leader in Sound Underwater Technology

NASDAQ: CODA

www.codaoctopusgroup.com

Investor Relations: MDC Group
Contact: David Castaneda
(414) 351-9758 / IR@codaoctopus.com