

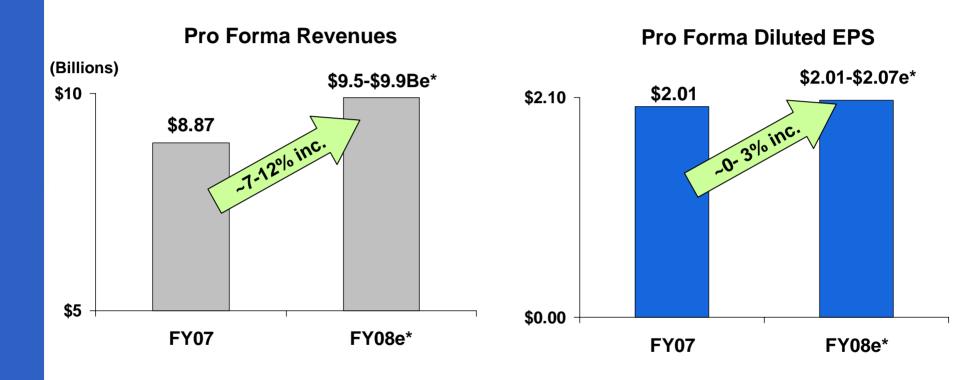
Guidance Update Summary

November 14, 2007





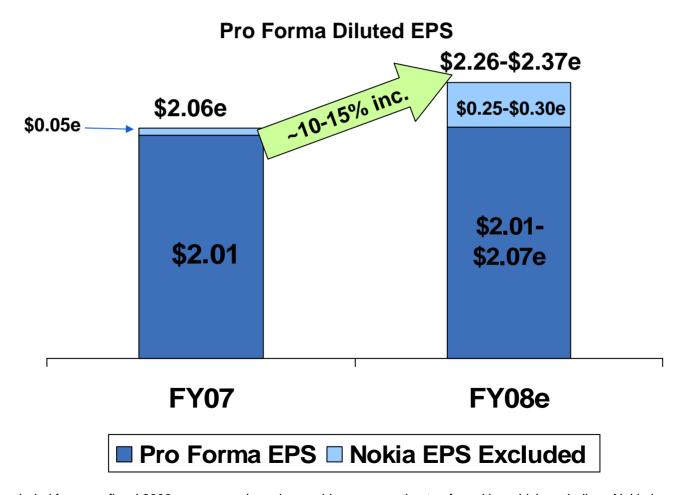
Fiscal Year Guidance as of November 14, 2007*



^{*}Note: We have excluded from our fiscal 2008 revenue and earnings guidance our estimate of royalties which we believe Nokia is required to report and pay to us under our existing license agreement in fiscal 2008 of approximately \$0.25-\$0.30 diluted earnings per share. Our FY07 results do not include royalty revenue attributable to Nokia's sales after April 9, 2007 which we estimated to be approx. \$0.05 diluted EPS.



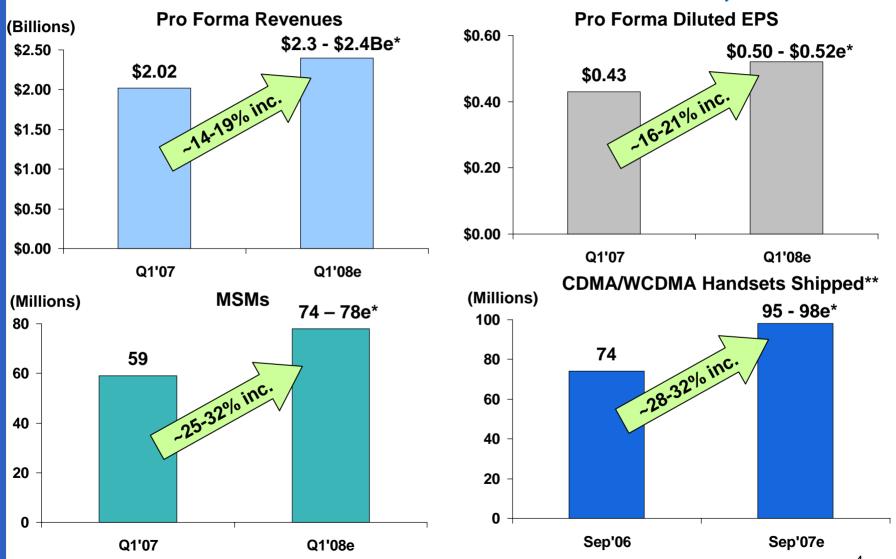
Fiscal Year Guidance Comparison, with Nokia as of November 14, 2007



Note: We have excluded from our fiscal 2008 revenue and earnings guidance our estimate of royalties which we believe Nokia is required to report and pay to us under our existing license agreement in fiscal 2008 of approximately \$0.25-\$0.30 diluted earnings per share. Our FY07 results do not; include royalty revenue attributable to Nokia's sales after April 9, 2007 which we estimated to be approx. \$0.05 diluted EPS.



First Quarter Guidance as of November 14, 2007*



^{**}Royalties are recognized when reported, generally one quarter following shipment. CDMA/WCDMA handset unit shipments are estimated for the total market.



Firethorn Acquisition – November 14, 2007 Announcement

- Strong mCommerce presence with key carriers and banks
- Acquisition price \$210M (cash)
- •~\$0.02 EPS dilution in FY08 and ~breakeven in FY09
- •Pro forma opex now expected to increase ~13% y-o-y

| | FY 2008 | Q1 <u>FY 2008</u> |
|-----------------------------------------|----------|----------------------|
| November 8, 2007 EPS guidance midpoint | \$2.06 | \$0.51 |
| Firethorn dilution | (\$0.02) | \$0.00 |
| November 14, 2007 EPS guidance midpoint | \$2.04 | \$0.51 |



FY 2008 Guidance – Additional Metrics*

Segment Guidance

QTL

QCT

QWI

Revenue Growth

~3% (ex. Nokia)

~15%

~5%

Operating Margin

~82% (ex. Nokia)

~28%

~1%

CDMA/WCDMA handset ASP

Replacement rate

Qualcomm Pro forma tax rate

Total Qualcomm (GAAP) tax rate

Fiscal Q2 EPS vs. Q1 EPS

Channel inventory** Q407

New acquisitions

New share repurchases

~\$199

~43%

~21%

~17%

Low end of first qtr guidance

High end of normal 15 – 20 wks

Not included (beyond Firethorn)

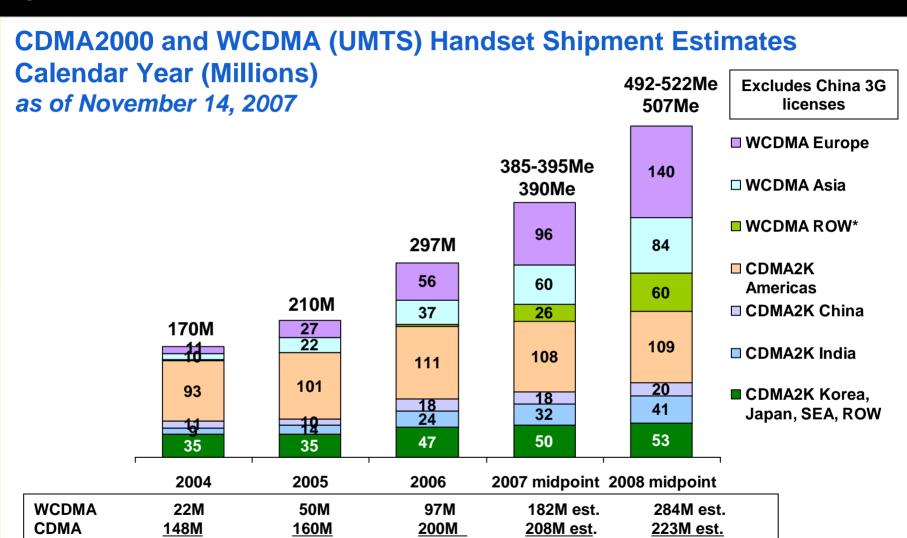
Not included

^{*}As of November 14, 2007



Total

170M



Note: Regional handset shipment estimates are Qualcomm midpoint estimates and include data devices, telematics, security devices and some quantity of channel inventory. CDMA/WCDMA handset unit shipment estimates are provided for the total market.

*WCDMA ROW includes North America

390M est.

507M est.

297M

210M



Thank you.





Reconciliations.





Pro Forma Reconciliations

Fourth Quarter - Fiscal Year 2007

| | Qua | comm Pro | Estimated Share-Based | | | | | Total alcomm |
|------------------------|-----|----------|--------------------------|-----------------|---------------|-------|--------------|-----------------|
| Segments | | Forma | Co | ompensation (1) | Tax Items (2) | | QSI (4) | GAAP) |
| Revenues | \$ | 2,305 | \$ | - | \$ | - | \$ 1 | \$ 2,306 |
| Change from prior year | | 15% | | | | | | 15% |
| EBT | \$ | 1,129 | \$ | (117) | \$ | - | \$ (64) | \$ 948 |
| Net income (loss) | | 911 | | (77) | | 331 | (34) | 1,131 |
| Diluted EPS | \$ | 0.54 | \$ | (0.05) | \$ | 0.20 | \$ (0.02) | \$ 0.67 |
| Change from prior year | | 29% | | 0% | | N/M | N/M | 86% |
| Diluted shares used | | 1,689 | | 1,689 | | 1,689 | 1,689 | 1,689 |

Third Quarter - Fiscal Year 2007

| | | | | Estimated | | | | Total | | |
|---------------------|----|--------------|----|------------------|---------|--------|----|----------|--|--|
| | Qι | Qualcomm Pro | | Share-Based | | | | Qualcomm | | |
| Segments | | Forma | | Compensation (1) | QSI (4) | | | (GAAP) | | |
| Revenues | \$ | 2,325 | \$ | - | \$ | - | \$ | 2,325 | | |
| EBT | | 1,177 | | (114) | | (91) | | 972 | | |
| Net income (loss) | | 934 | | (75) | | (61) | | 798 | | |
| Diluted EPS | \$ | 0.55 | \$ | (0.04) | \$ | (0.04) | \$ | 0.47 | | |
| Diluted shares used | | 1,704 | | 1,704 | | 1,704 | | 1,704 | | |

Fourth Quarter - Fiscal Year 2006

| | | | Es | stimated | | | | | | | Total |
|---------------------|----|------------|------|--------------|------|-----------|------|-------------|---------|----|--------|
| | Qu | alcomm Pro | Sha | Share-Based | | | | | | Qu | alcomm |
| Segments | | Forma | Comp | ensation (1) | | Tax Items | In-F | Process R&D | QSI (4) | (| GAAP) |
| Revenues | \$ | 1,999 | \$ | - | \$ | - | \$ | - | \$ - | \$ | 1,999 |
| EBT | | 961 | | (127 |) | - | | (1) | (23) | | 810 |
| Net income (loss) | | 705 | | (76 |) | (16) | | (1) | 2 | | 614 |
| Diluted EPS | \$ | 0.42 | \$ | (0.05 |) \$ | (0.01) | \$ | - | \$ - | \$ | 0.36 |
| Diluted shares used | | 1,693 | | 1,693 | | 1,693 | | 1,693 | 1,693 | | 1,693 |

First Quarter - Fiscal Year 2007

| | | Estimated | | | Total | |
|---------------------|--------------|------------------|---------------|-----------|----------|--|
| | Qualcomm Pro | Share-Based | | | Qualcomm | |
| Segments | Forma | Compensation (1) | Tax Items (3) | QSI (4) | (GAAP) | |
| Revenues | \$ 2,019 | \$ - | \$ - | \$ - | \$ 2,019 | |
| EBT | 952 | (130) | - | (43) | 779 | |
| Net income (loss) | 722 | (86) | 33 | (21) | 648 | |
| Diluted EPS | \$ 0.43 | \$ (0.05) | \$ 0.02 | \$ (0.01) | \$ 0.38 | |
| Diluted shares used | 1,685 | 1,685 | 1,685 | 1,685 | 1,685 | |



Pro Forma Reconciliations, continued

Twelve Months - Fiscal Year 2007

| | Qua | Icomm Pro | | Estimated Share-Based | Tax Items | | | | | Qı | Total ialcomm | | |
|------------------------|-----|-----------|----|--------------------------|------------|------------------|--------|----------------|--------|-----|------------------|--------|--|
| Segments | | Forma | (| Compensation (1) | (2)(3) | (3) In-Process I | | In-Process R&I | | QSI | | (GAAP) | |
| Revenues | \$ | 8,870 | \$ | - | \$ - | \$ | - | \$ | 1 | \$ | 8,871 | | |
| Change from prior year | | 18% | | | | | | | N/M | | 18% | | |
| EBT | \$ | 4,363 | \$ | (487) | \$ - | \$ | (10) | \$ | (240) | \$ | 3,626 | | |
| EBT as a % of revenues | | 49% | | N/M | N/M | | N/M | | N/M | | 41% | | |
| Net income (loss) | \$ | 3,406 | \$ | (321) | \$ 364 | \$ | (9) | \$ | (137) | \$ | 3,303 | | |
| Diluted EPS | \$ | 2.01 | \$ | (0.19) | \$ 0.22 | \$ | (0.01) | \$ | (0.08) | \$ | 1.95 | | |
| Change from prior year | | 23% | | 0% | 1000% | | 0% | | 300% | | 35% | | |
| Diluted shares used | | 1,693 | | 1,693 | 1,693 | | 1,693 | | 1,693 | | 1,693 | | |

Twelve Months - Fiscal Year 2006

| | | | | Estimated | | | | | | Total | |
|---------------------|-------|---------|-----|----------------|------------|------|-------------|--------------|----|----------|--|
| | Qualc | omm Pro | S | hare-Based | | | | | Q | Qualcomm | |
| Segments | Fo | orma | Con | npensation (1) | Tax Items | In-F | Process R&D | QSI | | (GAAP) | |
| Revenues | \$ | 7,526 | \$ | - | \$ - | \$ | - | \$ - | \$ | 7,526 | |
| EBT | | 3,806 | | (495) | | | (22) | (133) | | 3,156 | |
| Net income (loss) | | 2,804 | | (320) | 40 | | (22) | (32) | | 2,470 | |
| Diluted EPS | \$ | 1.64 | \$ | (0.19) | \$ 0.02 | \$ | (0.01) | \$ (0.02) | \$ | 1.44 | |
| Diluted shares used | | 1,711 | | 1,711 | 1,711 | | 1,711 | 1,711 | | 1,711 | |

- (1) Certain share-based compensation is included in operating expenses as part of employee-related costs but is not allocated to the Company's segments as such costs are not considered relevant by management in evaluating segment performance.
- (2) During the fourth quarter of fiscal 2007, the Company recorded a \$331 million tax benefit, or \$0.20 diluted earnings per share, related to tax expense recorded in prior years resulting from the completion of tax audits during the fourth fiscal quarter. The fiscal 2007 Qualcomm pro forma results excluded this tax benefit attributable to prior years.
- (3) During the first quarter of fiscal 2007, the federal R&D tax credit that expired on December 31, 2005 was extended by Congress for a period of two years beyond the prior expiration date. The Company recorded a tax benefit of \$33 million, or \$0.02 diluted earnings per share, related to fiscal 2006 in the first quarter of fiscal 2007 due to this retroactive extension. The fiscal 2007 Qualcomm pro forma results excluded this tax benefit attributable to fiscal 2006.
- (4) At fiscal year-end, the sum of the quarterly tax provisions for each column, including QSI, equals the annual tax provisions for each column computed in accordance with GAAP. In interim quarters, the tax provision for the QSI operating segment is computed by subtracting the tax provision for Qualcomm pro forma, the tax items column and the tax provisions related to estimated share-based compensation and in-process R&D from the tax provision for total Qualcomm (GAAP).



Business Outlook Summary (as of November 14, 2007)

| FIRST FISCAL QUARTER | | |
|----------------------------------------------------------------|------------------|----------------------------------------|
| | Q1'07 Results | Current Guidance Q1'08 Estimates |
| Qualcomm Pro Forma | | |
| Revenues | \$2.02B | \$2.3B - \$2.4B |
| Year-over-year change | | increase 14% - 19% |
| Diluted earnings per share (EPS) | \$0.43 | \$0.50 - \$0.52 |
| Year-over-year change | | increase 16% - 21% |
| Total Qualcomm (GAAP) | | |
| Revenues | \$2.02B | \$2.3B - \$2.4B |
| Year-over-year change | | increase 14% - 19% |
| Diluted earnings per share (EPS) | \$0.38 | \$0.42 - \$0.44 |
| Year-over-year change | | increase 11% - 16% |
| Diluted EPS attributable to QSI | (\$0.01) | (\$0.03) |
| Diluted EPS attributable to estimated share-based compensation | (\$0.05) | (\$0.05) |
| Diluted EPS attributable to tax items | \$0.02 | n/a |



Business Outlook Summary (as of November 14, 2007), continued

| FISCAL YEAR | | |
|----------------------------------------------------------------|------------------------|----------------------------------------------|
| | FY 2007 Results (1) | Current Guidance FY 2008 Estimates (2) |
| Qualcomm Pro Forma | | |
| Revenues | \$8.87B | \$9.5B - \$9.9B |
| Year-over-year change | | increase 7% - 12% |
| Diluted earnings per share (EPS) | \$2.01 | \$2.01 - \$2.07 |
| Year-over-year change | | even - increase 3% |
| Effective income tax rate | 22% | approx. 21% |
| Total Qualcomm (GAAP) | | |
| Revenues | \$8.87B | \$9.5B - \$9.9B |
| Year-over-year change | | increase 7% - 12% |
| Diluted earnings per share (EPS) | \$1.95 | \$1.66 - \$1.72 |
| Year-over-year change | | decrease 12% - 15% |
| Diluted EPS attributable to tax items related to prior years | \$0.22 | n/a |
| Diluted EPS attributable to in-process R&D | (\$0.01) | n/a |
| Diluted EPS attributable to QSI | (\$0.08) | (\$0.14) |
| Diluted EPS attributable to estimated share-based compensation | (\$0.19) | (\$0.21) |
| Effective income tax rate | 9% | approx. 17% |

⁽¹⁾ Our fiscal 2007 results do not include royalty revenue attributable to Nokia's sales after April 9, 2007 which we estimated to be approximately \$0.05 diluted earnings per share.

Sums may not equal totals due to rounding.

⁽²⁾ We have excluded from our fiscal 2008 revenue and earnings guidance our estimate of royalties which we believe Nokia is required to report and pay to us under our existing license agreement in fiscal 2008 of approximately \$0.25-\$0.30 diluted earnings per



Operating Expenses (defined as R&D and SG&A) Reconciliation of Pro Forma to Total Qualcomm (GAAP)

| | cal 2006 esults | cal 2007 esults | Fiscal 2008 Guidance* | _ |
|------------------------------------------------------------------------------------------------|------------------------|------------------------|------------------------------------------|-----|
| Qualcomm Pro Forma | \$ 2,044 | \$ 2,668 | Increase approx. 13% sequentially (est.) | (2) |
| QSI | \$ 134 | \$ 181 | not provided | |
| Total Qualcomm excluding certain share-based compensation and in-process R&D Increase y-o-y | \$ 2,178 | \$ 2,849 31% | not provided | |
| In-process R&D | \$ 22 | \$ 10 | n/a | |
| Total Qualcomm excluding share-based compensation | \$ 2,200 | \$ 2,859 | Increase approx. 14% sequentially (est.) | |
| Certain share-based compensation allocated to SG&A and R&D ⁽¹⁾ | \$ 454 | \$ 448 | | |
| Total Qualcomm (GAAP) | \$ 2,654 | \$ 3,307 | Increase approx. 13% sequentially (est.) | (3) |
| Increase y-o-y | | 25% | | |

⁽¹⁾ Estimated share-based compensation presented above and excluded from pro forma did not include \$3 million, net of tax, related to share-based awards granted under the executive bonus program.

⁽²⁾ Qualcomm pro forma guidance for fiscal 2008 excludes expenses related to the QSI segment and certain share-based compensation.

⁽³⁾ Fiscal 2008 total Qualcomm (GAAP) operating expense guidance includes an estimate of the share-based compensation and estimated allocation to SG&A and R&D.

Guidance as of November 14, 2007



Reconciliation of Results and Guidance including Nokia, to GAAP Results and Guidance

| | | eal 2007 esults | | al 2008 dance* | y-o-y change | |
|------------------------------------------------------------------|----|--------------------|--------|-------------------|--------------------|--|
| Qualcomm pro forma diluted EPS results/guidance with Nokia | | 2.06 | \$2.20 | 6 - \$2.37 | 10-15% increase | |
| Less estimated diluted Nokia EPS, excluded from results/guidance | \$ | 0.05 | \$0.2 | 5 - \$0.30 | n/m | |
| Qualcomm pro forma diluted EPS without Nokia** | \$ | 2.01 | \$2.0 | 1 - \$2.07 | even - 3% increase | |
| Reconciling items: | | | | | | |
| Diluted EPS attributable to tax items related to prior years | \$ | 0.22 | | n/a | n/m | |
| Diluted EPS related to in-process R&D | \$ | (0.01) | | n/a | n/m | |
| Diluted EPS related to QSI | \$ | (80.0) | \$ | (0.14) | n/m | |
| Diluted EPS related to estimated share-based compensation | \$ | (0.19) | \$ | (0.21) | n/m | |
| Total Qualcomm (GAAP) EPS results/guidance** | | 1.95 | \$1.60 | 6 - \$1.72 | decrease 12-15% | |

^{*} As of November 14, 2007

n/m- not meaningful

^{**} Fiscal 2007 results do not include royalty revenue attributable to Nokia's sales after April 9, 2007 which we estimated to be \$0.05 diluted EPS. We have excluded from our fiscal 2008 revenue and earnings guidance our estimate of royalties which we believe Nokia is required to report and pay to us under our existing license agreement in fiscal 2008 of approximately \$0.25-\$0.30 diluted EPS.



Thank you.

