

INTEGRITY | INNOVATION | SAFETY | PEOPLE | EXCELLENCE

### FORWARD-LOOKING STATEMENTS



- This presentation contains forward-looking statements within the meaning of the federal securities laws. Although these statements reflect the current views, assumptions and expectations of our management, the matters addressed herein involve certain assumptions, risks and uncertainties that could cause actual activities, performance, outcomes and results to differ materially from those indicated herein. Therefore, you should not rely on any of these forward-looking statements. All statements, other than statements of historical fact, included in this press release constitute forward-looking statements, including but not limited to statements identified by the words "forecast," "may," "believe," "will." "should." "plan." "predict." "anticipate." "intend." "estimate." "expect." "continue." and similar expressions. Such forward-looking statements include, but are not limited to. statements about auidance, projected or forecasted financial and operating results, future results or growth of our CCS business, timing of completion and the terms of any future definitive agreements, success of current contractual discussions, expected development of markets, including the CCS market, expected financial and operations results associated with certain projects, acquisitions, or growth capital expenditures, future operational results of our customers, results in certain basins, cost savinas or operational initiatives, profitability, financial or leverage metrics, the impact of weather-related events on us and our financial results and operations, future expectations regarding sustainability initiatives, our future capital structure and credit ratings, objectives, strategies, expectations, and intentions, and other statements that are not historical facts. Factors that could result in such differences or otherwise materially affect our financial condition, results of operations, or cash flows include, without limitation (a) potential conflicts of interest of Global Infrastructure Partners ("GIP") with us and the potential for GIP to compete with us or favor GIP's own interests to the detriment of our other unitholders. (b) adverse developments in the midstream business that may reduce our ability to make distributions, (d) competition for crude oil, condensate, natural gas, and NGL supplies and any decrease in the availability of such commodities, (c) decreases in the volumes that we gather, process, fractionate, or transport, (d) our ability or our customers' ability to receive or renew required agreement or third party permits and other approvals, (e) increased federal, state, and local leaislation, and regulatory initiatives, as well as government reviews relating to hydraulic fracturing resulting in increased costs and reductions or delays in natural gas production by our customers, (f) climate change legislation and regulatory initiatives resulting in increased operating costs and reduced demand for the natural gas and NGL services we provide, (g) changes in the availability and cost of capital, (h) volatile prices and market demand for crude oil, condensate, natural gas, and NGLs that are beyond our control, (i) our debt levels could limit our flexibility and adversely affect our financial health or limit our flexibility to obtain financing and to pursue other business opportunities, (j) operating hazards, natural disasters, weather-related issues or delays, casualty losses, and other matters beyond our control, (k) reductions in demand for NGL products by the petrochemical, refining, or other industries or by the fuel markets. (1) our dependence on significant customers for a substantial portion of the natural gas and crude that we gather, process, and transport, (m) construction risks in our major development projects, (n) challenges we may face in connection with our strategy to enter into the CCS business or other new lines of business related to the energy transition, (o) the impact of the coronavirus (COVID-19) pandemic (including the impact of any new variants of the virus) and similar pandemics, (p) impairments to goodwill, longlived assets and eaulty method investments, and (a) the effects of existing and future laws and governmental regulations, and other uncertainties. These and other applicable uncertainties, factors, and risks are described more fully in EnLink Midstream, LLC's filings with the Securities and Exchange Commission, including its Annual Reports on Form 10-K, Quarterly Reports on Form 10-Q, and Current Reports on Form 8-K, EnLink Midstream, LLC assumes no obligation to update any forward-looking statements.
- The EnLink management team based the forecasted financial information included herein on certain information and assumptions, including, among others, the producer budgets / forecasts to, which EnLink has access as of the date of this presentation and the projects / opportunities expected to require growth capital expenditures as of the date of this presentation. The assumptions, information, and estimates underlying the forecasted financial information included in the guidance information in this presentation are inherently uncertain and, though considered reasonable by the EnLink management team as of the date of its preparation, are subject to a wide variety of significant business, economic, and competitive risks and uncertainties that could cause actual results to differ materially from those contained in the forecasted financial information. Accordingly, there can be no assurance that the forecasted results are indicative of EnLink's future performance or that actual results will not differ materially from those presented in the forecasted financial information. Inclusion of the forecasted financial information in this presentation should not be regarded as a representation by any person that the results contained in the forecasted financial information will be achieved.

### **AGENDA & PRESENTERS**



9:00 – 9:10 AM	Investor Perspective		<b>Ben Lamb</b> EVP & CFO			
9:10 – 9:30 AM	Macro Overview & EnLink Vision		Jesse Arenivas CEO			
9:30 – 10:00 AM	Carbon Solutions Outlook		Jesse Arenivas CEO			
10:00 – 10:15 AM	Break					
10:15 – 10:45 AM	Asset Overview		<b>Walter Pinto</b> EVP & COO			
10:45 – 11:00 AM	Break					
11:00 – 11:15 AM	Financial Overview		<b>Ben Lamb</b> EVP & CFO			
11:15 – 11:45 AM	Q&A Panel with Business Leaders	Ben Lamb EVP & CFO	Chris Tennant SVP Commercial	Mike Burdett  SVP Commercial	Scott Goldberg VP Carbon Solutions	
11:45AM –12:00 PM	Closing Remarks & Beginning of Lunch				2023 Investor D	ay3



## INVESTOR PERSPECTIVE

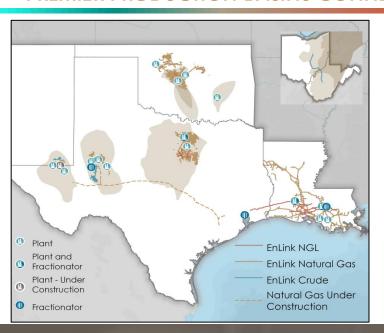
Solid midstream investment with differentiated future

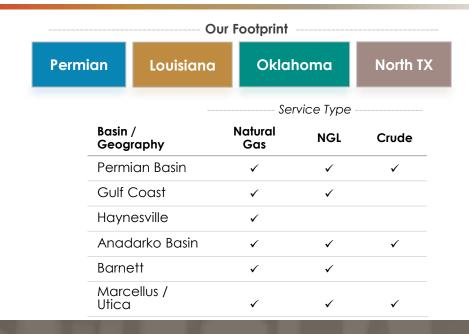


### **ASSET OVERVIEW**



#### PREMIER PRODUCTION BASINS CONNECTED TO KEY DEMAND CENTERS





~1,100
Employees Operating

Assets in 7 States

**26**Processing Facilities

~6.0

Bcf/d Processing
Capacity

**7**Fractionators

~320,000
bbl/d Fractionation
Capacity

~13,600 Miles of Pipeline

### **ENLC VS. S&P 500 CONSTITUENTS**



### **TOP-QUARTILE VALUE & PERFORMANCE**

	Dividend Yield	FCF Yield	EV / EBITDA	Price / FCF	FCF Growth	Price / Earnings	3 Year Total Return
EnLink:	4.29%	12.8%	9.4x	7.8x	17%	15.8x	48.8%
Median:	2.21%	3.63%	14.4x	23.9x	-4%	18.7x	8.0%
Average:	2.44%	4.50%	16.7x	33.9x	23%	23.0x	9.1%



### THE ENLINK APPROACH



### SIGNIFICANT, EXISTING VALUE AND OPPORTUNITY FOR GROWTH



**Committed** to sustainable value

Strength in traditional midstream business, with growing opportunity across business segments



Addressing current emissions

Improving our emission profile and providing solutions for industrial emitters R

**Reliable** energy sources

Global need for reliable sources of energy, even through energy transition B

sheet strength

Significant liquidity and no near-term debt maturities  $CO_2$ 

Transporter of choice

Executing first-mover advantage in ramping industry N

**Need** for natural gas

Well positioned for supportive natural gas fundamentals



MACRO
OVERVIEW &
ENLINK VISION

Strong, sustainable, growing





### **COMMITTED TO SUSTAINABLE VALUE**



### STRENGTH IN TRADITIONAL MIDSTREAM BUSINESS, WITH GROWING OPPORTUNITY

### Strong financial position

- Balance sheet at 3.4x
- o No meaningful near-term senior note maturities

### · Assets well positioned to meet long-term energy demand

- o Diversified G&P segments with scale
- Well connected to supply growing export LNG demand

### Differentiated future with premier energy transition opportunity

- o 1st definitive CO<sub>2</sub> transportation agreement of its kind addressing current emissions
- Total current addressable market of 80 million metric tonnes per annum (Mtpa)<sup>1</sup> in the Mississippi River corridor
- o Delivering CO<sub>2</sub> to permanent sequestration
- o Leveraging existing pipeline network, as well as new facilities



### **ADDRESSING CURRENT EMISSIONS**



#### IMPROVING OUR EMISSION PROFILE & PROVIDING SOLUTIONS FOR INDUSTRIAL EMITTERS



- Mississippi River Corridor currently emits ~80 Mtpa and has over 115 emitting industrial facilities<sup>1</sup>
- Executing CO<sub>2</sub> transporter of choice strategy addressing current industrial emissions in Louisiana
- Fee-for-service model
- Capturing ~250 thousand metric tonnes per annum (ktpa) of CO<sub>2</sub> at Bridgeport beginning in early 2024, which will reduce emissions, while making an economic return
- Tracking toward near-term emission goals

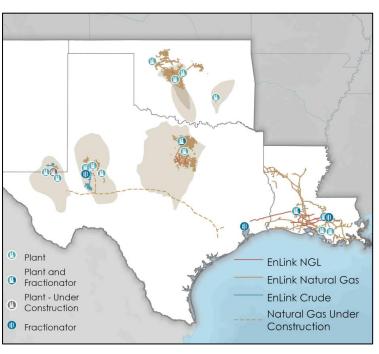


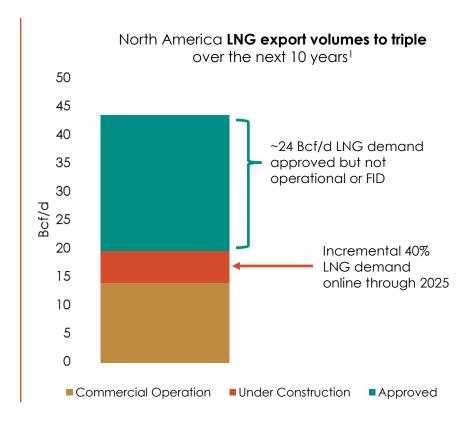
### RELIABLE ENERGY SOURCES



### GLOBAL NEED FOR RELIABLE ENERGY, EVEN THROUGH ENERGY TRANSITION

### Three leading G&P systems complementing demand markets in Louisiana







### **BALANCE SHEET STRENGTH**



### SIGNIFICANT LIQUIDITY & NO NEAR-TERM DEBT MATURITIES

- Upgraded to investment grade (BBB-) at Fitch Ratings
  - One notch below investment grade at Moody's
  - One notch below investment grade at S&P with positive outlook
- Exited 2022 with leverage at 3.4x; down from 4.1x in 2020
- Over \$1.1 billion in available liquidity
- Repurchased ~\$120MM of preferred units since late 2021

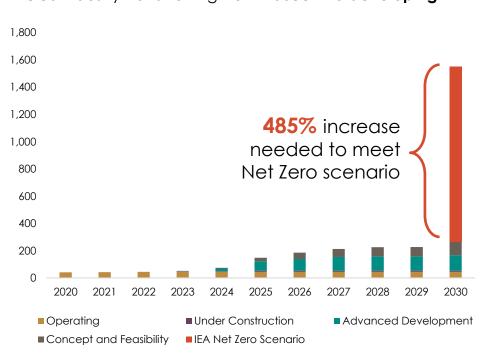




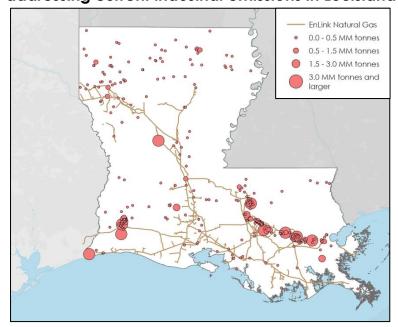
# CO<sub>2</sub> TRANSPORTER OF CHOICE EXECUTING FIRST-MOVER ADVANTAGE IN RAMPING INDUSTRY



### CCS industry transitioning from **nascent to developing**



### Executed 1st definitive CO<sub>2</sub> transportation agreement addressing current industrial emissions in Louisiana



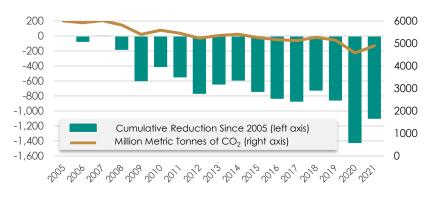


### **NEED FOR NATURAL GAS**



### WELL POSITIONED FOR SUPPORTIVE NATURAL GAS FUNDAMENTALS

#### Natural gas is facilitating a reduction in CO<sub>2</sub> emissions







### CARBON SOLUTIONS

EnLink's vision is to become the CO<sub>2</sub> transporter of choice in Louisiana



### **KEY TAKEAWAYS**



### ENLINK IS BUILDING A MARKET-LEADING CO, TRANSPORTATION BUSINESS

### 1. Executed the 1<sup>st</sup> definitive CO<sub>2</sub> transportation agreement addressing existing emissions

- Available reserved capacity of up to 10 Mtpa; initial reserved capacity of 3.2 Mtpa
- o 2025 anticipated in-service timeline
- o Fee-for-service

### 2. Existing connections provide critical link between CO<sub>2</sub> emission sources and permanent sequestration sites

- A cost-effective and lower environmental impact solution
- o Flow assurance through access to multiple sequestration sites

### 3. Active discussions to transport additional 20 Mtpa for permanent sequestration

- o Represents a significant portion of total 50 Mtpa within 10 miles of our system<sup>1</sup>
- o Market opportunity will likely expand over time with greenfield and brownfield projects

### 4. Significant potential to impact EnLink's overall business mix

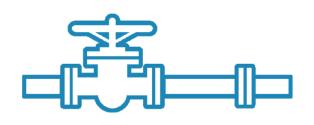
- Long-term stable cash flow from high-quality commercial counterparties
  - Unlike producing wells, CO<sub>2</sub> output of industrial emitting facilities does not decline over time
  - Supported by minimum volume commitments
- o Accounts for a growing share of capex in 2023 and accelerating in 2024
- o First cash flows begin in 2025

### PROVEN TECHNOLOGY AND PROCESSES



#### CARBON CAPTURE AND SEQUESTRATION HAS BEEN USED FOR DECADES









CO<sub>2</sub> is captured today and vented into atmosphere as part of gas processing or treating as well as other industrial processes



### **TRANSPORT**

The oil and gas industry began transporting CO<sub>2</sub> in pipelines in the 1970s

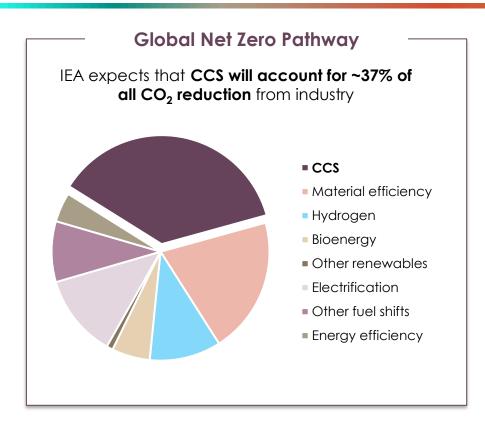


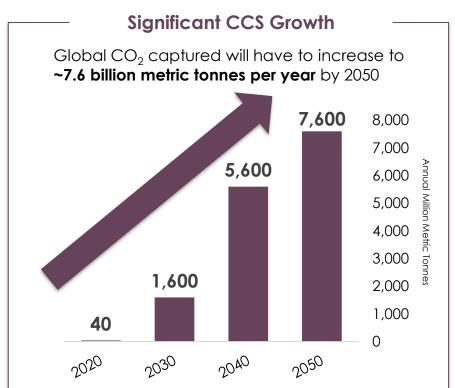
CO<sub>2</sub> has been stored underground since the 1970s via Enhanced Oil Recovery

### GLOBAL DEMAND FOR EMISSIONS REDUCTION RELIES ON CCS



#### INDUSTRIES AND GOVERNMENTS NEED CCS TO REACH NET ZERO TARGETS





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### STRONG DOMESTIC SUPPORT OF CCS



#### RECENT LEGISLATION AND STATE-LEVEL ACTION EXPANDS CCS OPPORTUNITY



#### Infrastructure Investments and Jobs Act

- Low-interest loans and grants for CCS infrastructure
- Department of Energy funding for assistance in commercializing pilot projects
- Funding for FEED studies on CO<sub>2</sub> transportation
- Funding for states to implement Class VI injection well permitting programs

#### Inflation Reduction Act

- Increased 45Q tax credits by 70% to \$85 per tonne
- Added a direct pay option
- Extended timeline for commencement of construction to 2033
- · Increased ability to transfer tax credits
- Lowered the facility threshold to 12,500 tonnes from 100,000 tonnes

#### Louisiana Primacy over Class VI Well Permits

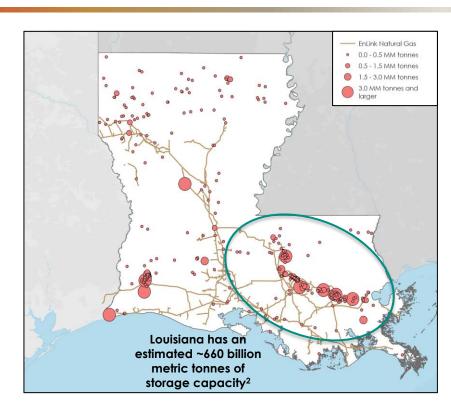
- Louisiana Department of Natural Resources is working closely with the EPA on processing Louisiana's application for primacy
- Expected to be very similar Class VI permitting process as the EPA, although faster
- Expected to accelerate deployment of permanent sequestration
- Many sequestration providers expect to dual track alongside EPA process to prevent restart of application process

### LOUISIANA UNIQUELY WELL POSITIONED



### LOUISIANA HAS ALL THE ATTRIBUTES NECESSARY FOR LARGE-SCALE CCS

- ✓ High Concentration of Emissions: Louisiana is the second largest industrial CO₂ emitting state in the United States with ~135 Mtpa¹
  - The Mississippi River Corridor alone would be the 10<sup>th</sup> highest emitting state with ~80 Mtpa<sup>1</sup>
- Proximity to Storage: Louisiana has world-class permanent storage
  - Optimal reservoir thickness
  - High storage capacity and optimal injection rates
  - Caprock integrity
- Existing Infrastructure: Pipeline in the ground is well positioned to provide CO<sub>2</sub> transportation
  - o Multiple connections to industrial emitting sources
  - o Large diameter pipeline can be repurposed
  - o Transport CO<sub>2</sub> to nearby permanent sequestration sites



### MISSISSIPPI RIVER INDUSTRIAL EMISSION SOURCES



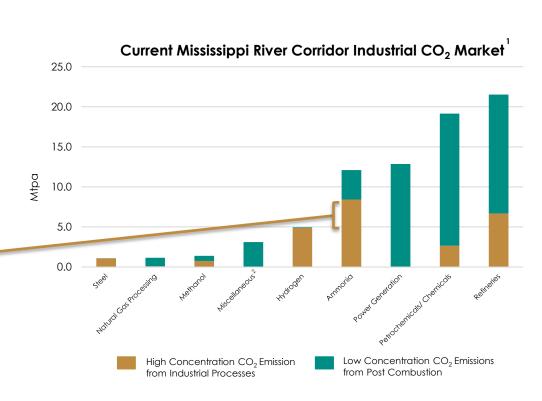
### FOCUSED ON ADDRESSING CURRENT INDUSTRIAL EMISSIONS

### Mississippi River Corridor

by the Numbers

- ~80 Mtpa: Total market size
- 115: Number of emitting facilities
- **36:** Facilities > 500,000 tonnes
- \$85/tonne: CO<sub>2</sub> capture for most emission sources is economic

EnLink has contracted to provide transportation for ~15% of the current CO<sub>2</sub> produced directly from Ammonia processes



### **ENLINK'S CCS BUSINESS MODEL**



### FOCUS ON AREAS OF EXPERTISE TO BECOME CO<sub>2</sub> TRANSPORTER OF CHOICE

#### Operating Expertise

Pipeline transportation is fundamental to our business

#### Focused on Transportation

- o Allows EnLink to provide transportation services on a non-preferential basis without competitive concerns
- o Eliminates potential long-term liabilities associated with permanent sequestration

#### Familiar Commercial Model

- o Fee-for-service, no commodity exposure
- o Commercial contracts are very similar to midstream contracts
  - Reserved capacity, minimum volume commitments, long-term, service levels
- o Eases path to commercialization when all parties are familiar with expected terms

#### Broad Customer Base

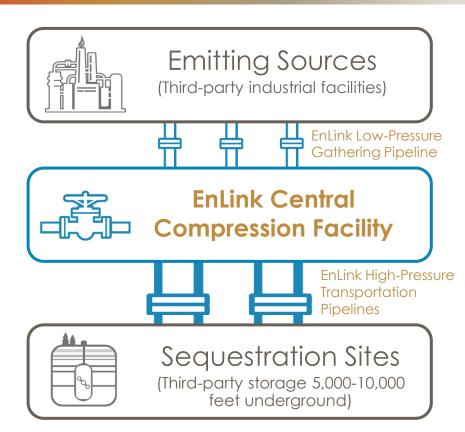
- o Sequestration site owners needing pipeline transportation from a contracted emissions source
- Emissions sources needing pipeline transportation to contracted sequestration sites

### **ENLINK'S CCS OPERATING MODEL**



#### THE NEXUS BETWEEN INDUSTRIAL EMITTERS AND PERMANENT SEQUESTRATION PROVIDERS

- EnLink will construct, own, and operate a CO<sub>2</sub> transportation network that looks similar to its existing natural gas transportation systems
  - Receipt points at multiple sources of emissions connected to delivery points at multiple sequestration sites
  - Provides redundancy in system to ensure maximum runtime for customers
- EnLink will utilize a time-tested midstream structure to optimize cost and operating efficiency
  - Gather CO<sub>2</sub> at low pressure in a gaseous state utilizing existing pipelines that already connect to facilities
  - Aggregate the gaseous state CO<sub>2</sub> at central compression facilities to boost to high-pressure dense phase
    - Scale efficiencies for central compression as compared to distributed compression units at each facility
  - Construct newbuild high-pressure pipelines downstream of central compression facilities to deliver dense phase CO<sub>2</sub> to third-party injection facilities



### LEVERAGING EXISTING PIPELINE NETWORK



#### **WIN-WIN FOR ALL PARTIES**

- EnLink's existing natural gas pipeline systems are well suited for conversion to CO<sub>2</sub> service
  - EnLink owns 2 of the 4 market systems in southeast
     Louisiana allowing for repurposing while maintaining natural gas deliverability
  - Direct, existing connections to emitting facilities
  - Our large-diameter pipelines can transport high volumes of CO<sub>2</sub> in a gaseous state
- Benefits to utilizing existing assets:
  - Cost-effective solution
    - Repurposing existing pipelines has significant savings versus new build
    - Building pipelines in Louisiana much more expensive than other regions due to difficult "wet" environment and high right-of-way acquisition costs
  - Most-efficient solution
    - Streamlined permitting
    - Fastest to in-service
  - Least impact to environment
    - Less disturbance of sensitive surface areas for pipeline installation



### **EXECUTING FIRST MOVER ADVANTAGE**



### INDUSTRY FIRST CO<sub>2</sub> TRANSPORTATION AGREEMENT ADDRESSING CURRENT EMISSIONS

## **E**xonMobil

Counterparty: ExxonMobil

Term: 25 years

Reserved capacity:

Available up to 10 Mtpa

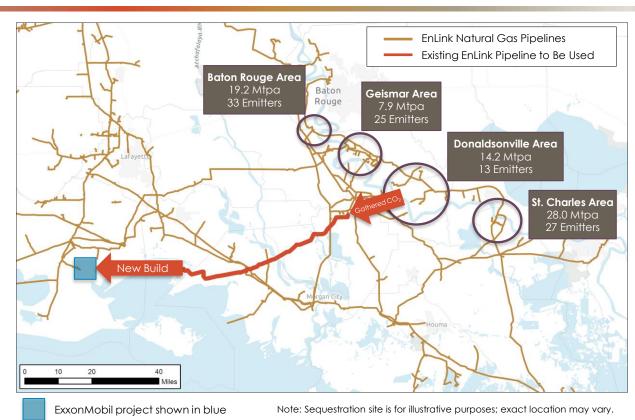
3.2 Mtpa initial reserved capacity

Fixed fee per tonne of CO<sub>2</sub> transported

• In-service: 2025

Total project capex: \$200MM

Contract is NOT dependent on future FID of greenfield emitting facilities – emissions exist today



### **BUILDING SCALABLE CCS BUSINESS**



### ACTIVE DISCUSSIONS TO PROVIDE TRANSPORTATION FOR OVER 10 SEQUESTRATION PROVIDERS

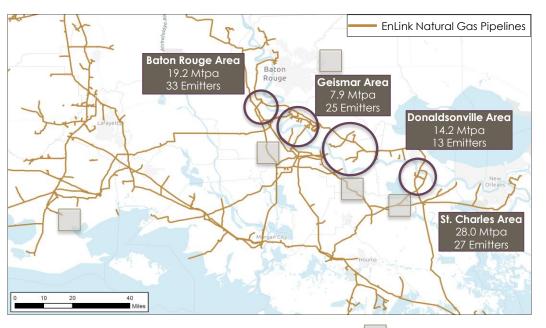


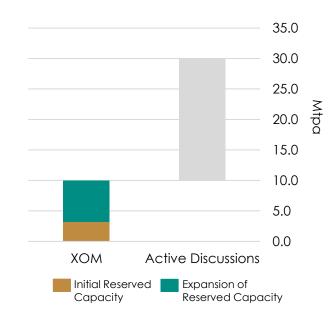












### CCS COMMERCIAL UPDATE



### BROAD EXPOSURE TO LOUISIANA MARKET LEADING TO SUCCESS

#### **Customer Development**

- EnLink does not provide sequestration our goal is to provide transportation service to all potential shippers
- Market recognizes that EnLink offers a unique transportation solution, leading to advanced discussions with more than 10 potential sequestration developer customers
- Potential customers include supermajors, integrated energy companies, mid-cap publics, large private companies and small private companies
- Customer engagement has accelerated in 2023
- Expect to see significant progress in securing definitive agreements this year

#### **Commercial Process**

- Market is highly competitive with many sequestration options, and emitters are taking time to fully assess options
- 45Q recapture risk leads to increased diligence and understanding of sequestration provider financial and technical capabilities
- EnLink works with both sequestration providers and emitters to provide transportation services, but sequestration decisions are the primary driver of timing for definitive agreements

#### Transport Every Molecule of CO<sub>2</sub>

- EnLink's goal is for every sequestration proposal that an emitter receives will include EnLink as the transportation provider
- Allows EnLink to participate regardless which sequestration solution is selected

### **KEY TAKEAWAYS**



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### **ASSET** OVERVIEW

Well positioned for 2023 and beyond



### **INDUSTRY-LEADING SAFETY**



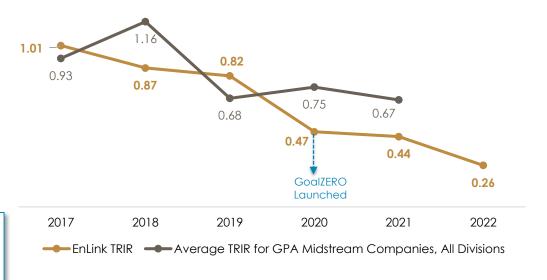
#### EXCEEDED OUR OWN SAFETY RECORD THREE CONSECUTIVE YEARS



# Goal**ZER**®

Striving for <u>zero</u> injuries, <u>zero</u> vehicle accidents, <u>zero</u> line strikes, <u>zero</u> fires, and zero spills

#### EnLink's Total Recordable Incident Rate Trending Down



### **ASSETS IN THE GROUND**



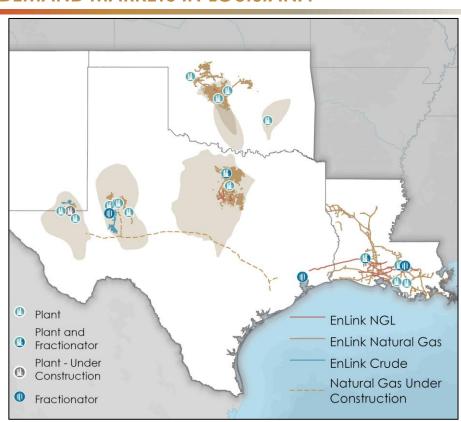
### LEADING G&P FOOTPRINTS SERVING GROWING DEMAND MARKETS IN LOUISIANA

## Supply Advantage: Three G&P Segments with Scale

- Growth driven by largest segment, the Permian
- OK and NTX provide gas-weighted complement for the future
- Capital-efficient asset relocation approach
- Well positioned to supply growing industrial and LNG markets in Louisiana
- Downstream investments leverage existing footprint

## Demand Advantage: Extensive Existing Network for Energy and CO<sub>2</sub>

- Serving over 150 customers, including many industrial and LNG customers
- Benefits from growing industrial activity
- Executing CO<sub>2</sub> transporter of choice strategy addressing current industrial emissions



### PERMIAN PLATFORM



#### **DIVERSE SYSTEMS IN MIDLAND AND DELAWARE BASINS**

#### **Multi-Commodity Strategy**

#### Midland Basin:

- ~910 MMcf/d cryogenic processing capacity
  - o Seven processing facilities in operation
- ~1,070 miles of gas pipeline
- ~510 miles of crude and condensate pipeline

#### Delaware Basin:

- 635 MMcf/d processing capacity
  - NEW: Tiger II, EnLink's first plant relocation to the Delaware Basin
- ~260 miles of pipeline

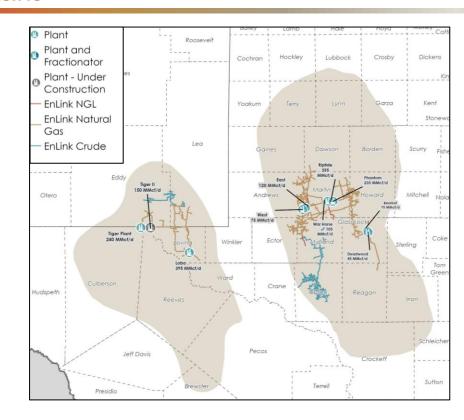
#### **Select Key Customers**







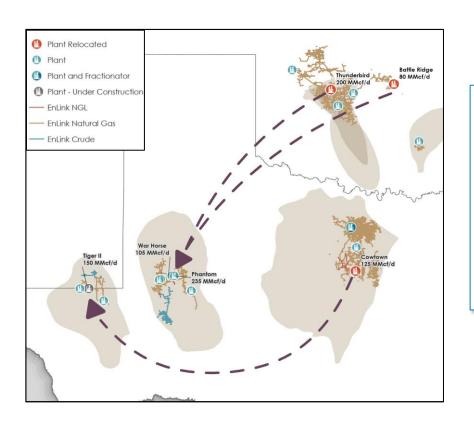




### CAPITAL-EFFICIENT GROWTH STRATEGY



### **RELOCATING VALUABLE ASSETS**



#### **Proven Process & Best Use of Capital**

- Cost savings of approximately 50% over new-build costs
- Lower-risk material procurement vs. new-build project
- Optimize design with capital-efficient expansions
- Drive enhanced cost structure in more mature basins

### LOUISIANA PLATFORM



### IRREPLACEABLE SYSTEM POISED TO SERVE GROWING GAS AND NGL DEMAND

#### Serving a Growing Demand-Pull Market

- · 4 fractionators along the Gulf Coast
  - o ~220 Mbbl/d of fractionation capacity in Louisiana
- 710 MMcf/d operating natural gas processing capacity
- 2 natural gas processing facilities with ~4,000 miles of pipeline
- Cajun-Sibon NGL pipeline capacity of ~185 Mbbl/d
- 15.5 Bcf natural gas storage capacity
- Restart of Gulf Coast Fractionators

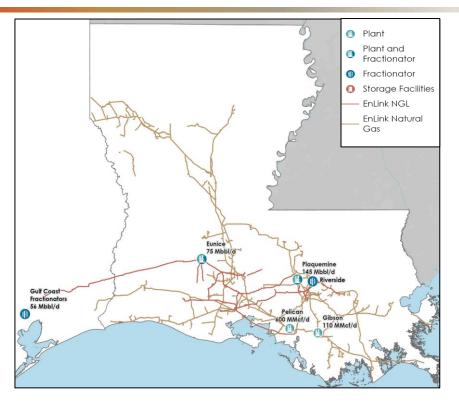
#### **Select Key Customers**





VENTURE GLOBAL **LNG** 

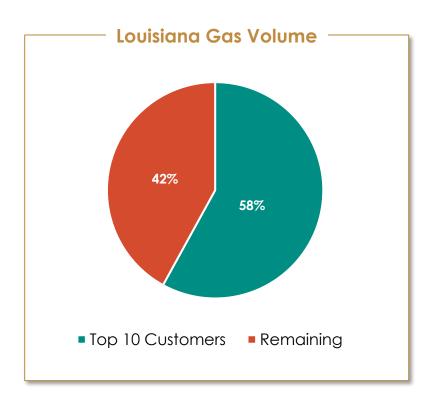




### LOUISIANA



### SUPPLYING DIVERSE SET OF CUSTOMERS



#### **Customer Breakdown**

- ~150 consistent customers under feegenerating capacity (processing, storage, and transportation)
- 58%: Average total gas volumes from top 10 customers in 2022
- Wide range of customers include:
  - o LNG
  - Integrated Oil & Gas
  - Marketers
  - Chemicals
  - Refineries
  - Producers

### CENTRAL OKLAHOMA PLATFORM



### FORECAST DOUBLE-DIGIT GATHERED VOLUME GROWTH

### Size, Scale, & Diversification

- Operating ~1.22 Bcf/d of gas processing capacity to support STACK development
- ~80% utilization post acquisition
- ~2,850 miles of pipeline
- ~190 miles of crude pipeline

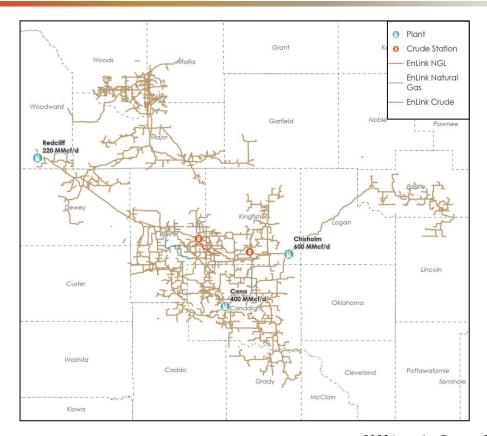
### **Select Key Customers**







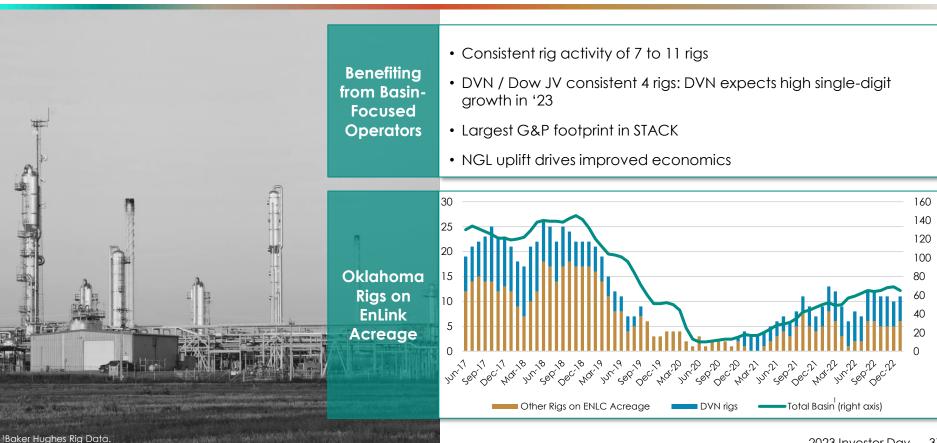




# **OKLAHOMA**



#### BENEFITING FROM DIVERSIFIED CUSTOMER MIX



# **NORTH TEXAS PLATFORM**



#### SIGNIFICANT PLATFORM POSITION WITH LONG-TERM FUTURE

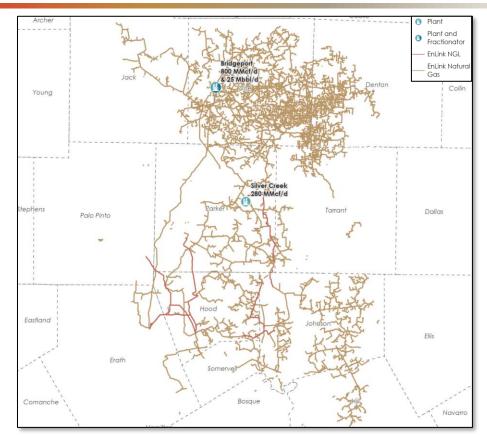
# Anchor Position in the Barnett Shale

- ~1.1 Bcf/d operating natural gas processing capacity
  - 2 operating natural gas processing facilities
- 25 Mbbl/d of fractionation capacity
- ~4,570 miles of pipeline
- Contracted to capture 250 ktpa of CO<sub>2</sub> at Bridgeport

#### **Select Key Customers**



Private E&Ps



# **NORTH TEXAS**



#### ANCHOR POSITION BENEFITING FROM SINGLE BASIN OPERATORS



- BKV led the E&P space with refractactivity
- Benefiting from tuck-in M&A strategy
- Reducing CO<sub>2</sub> emission intensity at Bridgeport and nearby areas of operation



## **OPERATIONAL EXCELLENCE**



#### ENLINK WAY: MAKING ENLINK MORE SAFE, RELIABLE, INNOVATIVE, AND COST EFFECTIVE

- Supports EnLink's strategic plan and aligns the organization on execution
- Uses structured processes to deliver results
- Focuses on continuous improvement, including business process improvement
- Leverages digitalization and advanced technologies
- Uses real-time analytics for better and quicker business decisions
- Can be scaled and integrated to best fit the opportunity

# THE ENLINK WAY:

It's the Way We Work

The EnLink Way gives EnLink a strategic advantage by enabling us to innovate, collaborate, and run our business more efficiently.



# **2023**FINANCIAL OVERVIEW

Solid balance sheet, while delivering incremental returns to investors



# 2023 FINANCIAL GUIDANCE



#### STRONG FREE CASH FLOW AFTER DISTRIBUTIONS DRIVING SUSTAINABLE VALUE

\$MM, unless noted	2023
Net Income	\$330 - \$430
Adjusted EBITDA, net to EnLink <sup>1,2</sup>	\$1,305 - \$1,405
Capex & Plant Relocation Costs <sup>3</sup> , net to EnLink, & Investment Contributions <sup>4</sup>	\$485 - \$535
Growth Capex & Plant Relocation Costs, net to EnLink	\$350 - \$380
Maintenance Capex, net to EnLink	\$65 - \$75
Investment Contributions <sup>4</sup>	\$70 - \$80
Free Cash Flow After Distributions <sup>1</sup>	\$210 - \$270
Annualized 4Q22 Distribution per Common Unit	\$0.50/unit



## Adjus

#### **Adjusted EBITDA**

Midpoint reflects ~5% growth over 2022

#### Free Cash Flow after Distributions

 Maintaining significant financial flexibility, while increasing distribution ~11% in 4Q22

#### **Capital Expenditures**

- Capital efficient strategy includes \$30MM net to EnLink for Tiger II plant relocation
- \$25MM associated with restart of Gulf Coast Fractionators (GCF)
- ~10% of growth capex associated with further buildout of CCS business

#### **Commodity Price Assumptions (average):**

- WTI \$80/bbl and Henry Hub \$4.00/MMBtu
- Impact of +/- \$5/bbl WTI: \$11 MM
- Impact of +/- \$0.50/MMBtu: \$1 MM



#### **Proactively Hedged Commodity Exposure**

Hedged large majority of exposure to natural gas price and Waha basis

# **2023 SEGMENT GUIDANCE**



#### **GROWTH IN LARGEST SEGMENT DRIVES OVERALL INCREASE IN 2023**

\$MM		2022	2023 Segment Profit Guidance				Segment	Segment	Producer / Customer Update	
		Segment Profit	Low Mid		High	% of Total	Capex	Profit Less Capex	opadic	
<b>U</b>	PERMIAN <sup>1</sup>	\$386 <sup>1</sup>	\$395	\$430 <sup>2</sup>	\$465	~30%	\$235 <sup>2</sup>	\$195	Robust activity in Midland with full-year contribution from Phantom; Consistent	
	Plant Relocation Expense	\$39 <sup>1</sup>		\$30 <sup>2</sup>					activity drives 1st Delaware plant relocation, Tiger II	
	LOUISIANA	\$374	\$330	\$345	\$360	~20%	\$85	\$260	Strong industrial activity continues	
	OKLAHOMA Plant Relocation	\$388 <sup>1</sup> \$5 <sup>1</sup>	\$410	\$425	\$440	~30%	\$90	\$335	DVN/DOW maintains 4 <sup>th</sup> rig; Recent acquisition adds additional volumes and processing capacity	
+	Expense NORTH TEXAS	\$297	\$285	\$295	\$305	~20%	\$55	\$240	Tuck-in acquisition performing ahead of expectations	

#### Segments Continue to Generate Significant Excess Cash Flow

# 2023 CAPITAL ALLOCATION



#### BALANCED CAPITAL ALLOCATION APPROACH



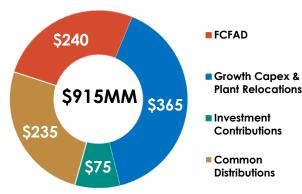
# Financial Flexibility

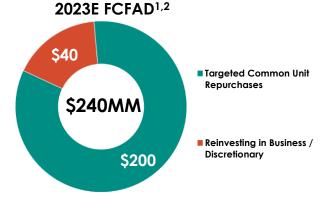
\$200MM common repurchase authorization – 2<sup>nd</sup> consecutive year

Fund incremental high return projects

Repurchase preferred units

#### 2023E Distributable Cash Flow<sup>1,2</sup>





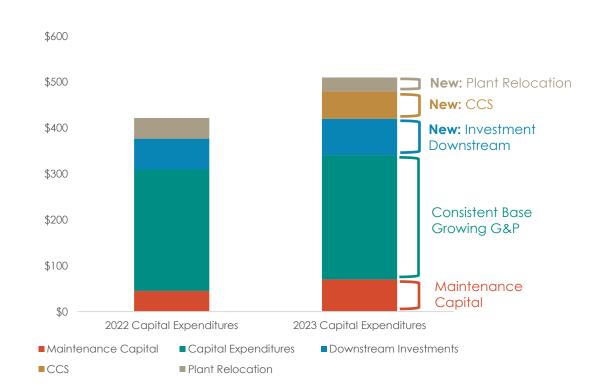
# **EXECUTING DIVERSIFIED CAPEX PROGRAM**



#### HIGH-RETURN PROJECT BACKLOG DRIVES FUTURE RETURNS

# Downstream Investments Provide Stable Cash Flows

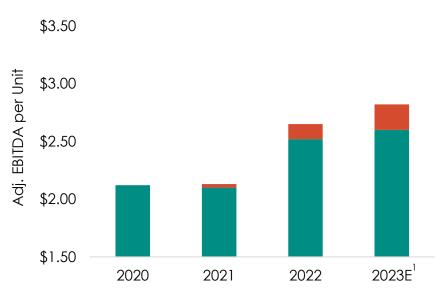
- ~\$70MM: Incremental spent in 2023 on downstream investments
- Creates long-term, sustainable cash flows
- Targeted downstream investments include: supplying LNG terminals, servicing petchem industry, and CO<sub>2</sub> transportation
- ~\$160MM to be spent in 2024 for CO<sub>2</sub> transportation for ExxonMobil



# COMPOUNDING IMPACT OF UNIT REPURCHASES



#### CONSISTENCY BUILDS VALUE OVER TIME



# Committed to Unit Repurchase Program

- Balanced capital allocation builds value for investors
- Provides flexibility
- Can be increased during periods of volatility

- Incremental Impact from Repurchase Program
- No Unit Repurchase Program

# **M&A OVERVIEW**



#### NORTH TEXAS ACQUISITION CASE STUDY

### INVESTMENT CASE

Assumed no incremental drilling activity



REALIZED UPSIDE

Modest incremental drilling activity

No plant relocation included



Relocating Cowtown facility to Delaware

Identified \$50MM capital synergies



Executing ~\$74MM of capital synergies

Attractive ~4x acquisition multiple

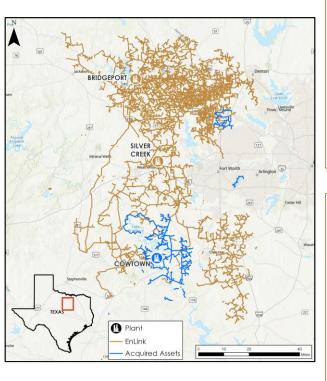


Improved <4x multiple

# **M&A STRATEGY WINS**



#### PROVEN EXECUTION DRIVING SUSTAINABLE VALUE CREATION

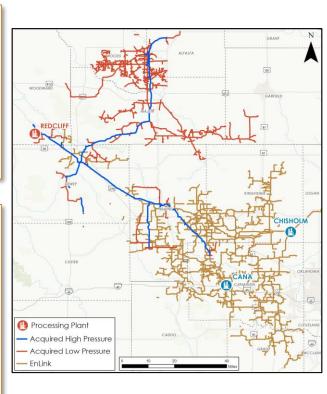


#### North Texas

- Expands position in prolific basin with proximity to incremental LNG exports
- ~4x EBITDA driven by operation synergies and redeployment of assets
- \$275MM cash consideration
- Assumed no incremental drilling

#### **Central OK**

- Expected to generate \$19MM FY23 FBITDA
- Similar economics to North Texas acquisition
- Visible operational and capital synergies
- Adds underutilized processing capacity to accommodate potential future volume growth





#### 2023 GUIDANCE RECONCILIATION OF NET INCOME TO ADJUSTED EBITDA. DISTRIBUTABLE CASH FLOW AND FREE CASH FLOW AFTER DISTRIBUTIONS



	2023 Outlook (1)		
Net income of EnLink (2)	\$380		
Interest expense, net of interest income	274		
Depreciation and amortization	642		
Income from unconsolidated affiliate investments	6		
Distribution from unconsolidated affiliate investments	0		
Unit-based compensation	22		
Income taxes	85		
Plant relocation costs (3)	15		
Other (4)	1		
Adjusted EBITDA before non-controlling interest	1,425		
Non-controlling interest share of adjusted EBITDA (5)	(70)		
Adjusted EBITDA, net to EnLink	1,355		
Interest expense, net of interest income	(274)		
Maintenance capital expenditures, net to EnLink (6)	(70)		
Preferred unit accrued cash distributions (7)	(96)		
Distributable cash flow	915		
Common distributions declared	(235)		
Growth capital expenditures, net to EnLink & plant relocation costs (3)(6) Contribution to investment in unconsolidated affiliates	(365) (75)		
Free cash flow after distributions	\$240		

4) Includes (i) estimated accretion expense associated with asset retirement obligations and (ii) estimated non-cash rent, which relates to lease incentives pro-rated over the lease term.

<sup>1)</sup> Represents the forward-looking net income guidance of EnLink Midstream, LLC for the year ended December 31, 2022. The forward-looking net income guidance excludes the potential impact of gains or losses on derivative activity, gains or losses on disposition of assets, impairment expense, gains or losses as a result of legal settlements, gains or losses on extinguishment of debt, the financial effects of future acquisitions, proceeds from the sale of equipment, and repurchases of common units or ENLIX Series B Preferred Units. The exclusion of these items is due to the uncertainty regarding the occurrence, timing and/or amount of these events.

<sup>2)</sup> Net income includes estimated net income attributable to (ii) NGP Natural Resources XI, L.P.'s ("NGP") 49.9% share of net income from the Delaware Basin JV, (iii) Marathon Petroleum Corp.'s ("Marathon") 50% share of net income from the Ascension JV.

<sup>3)</sup> Includes operating expenses that are not part of our ongoing operations incurred related to the relocation of equipment and facilities from the Cowtown processing plant in the North Texas segment to the Permian segment.

<sup>5)</sup> Non-controlling interest share of adjusted EBITDA includes estimates for (i) NGP's 49,9% share of adjusted EBITDA from the Delaware Basin JV, (ii) Marathon's 50% share of adjusted EBITDA from the Ascension JV. 6) Excludes capital expenditures that are contributed by other entities and relate to the non-controlling interest share of our consolidated entities.

<sup>7)</sup> Represents the cash distributions earned by the ENLK Series B Preferred Units and ENLK Series C Preferred Units and ENLK Series B Preferred Units and ENLK Series C Preferred

## RECONCILIATION OF NET INCOME (LOSS) TO ADJUSTED EBITDA PER UNIT

Net income (loss) attributable to ENLC

Interest expense, net of interest income

(income) Loss from unconsolidated affiliates

Distributions from unconsolidated affiliates

Unrealized (agin) loss on commodity swaps

Depreciation and amortization

(Gain) loss on disposition of assets

Gain on extinguishment of debt

Unit-based compensation

Income tax expense (benefit)

Net income (loss)

**Impairments** 

Ascension JV

Net income attributable to non-controlling interest



2022

\$361.3

139.4

500.7

245.0

639.4

5.6

0.7

180 6.2

30.4

(94.9)

(40.2)

2023 Outlook(1)

\$380.0

274.0

642.0

6.0

22.0

85.0

Twelve months ended December 31

2021

\$22.4

120.5

142.9

238.7

607.5

0.8

11.5

3.9

(1.5)

25.3

25.4

124

oriicalizea (galii) 1033 ori corriirioaliy 344ap3	10.0	12.1	(10.2)	
Costs associated with the relocation of processing facilities (2)	0.8	28.3	43.8	15.0
Other (3)	(1.1)	(0.6)	(2.4)	1.0
Adjusted EBITDA before non-controlling interest	1,069.2	1,094.6	1,352.3	1,425.0
Non-controlling interest share of adjusted EBITDA from joint ventures (4)	(30.7)	(44.9)	(67.7)	(70.0)
Adjusted EBITDA, net to ENLC	\$1,038.5	\$1,049.7	\$1,284.6	\$1,355.0
Weighted average diluted common units outstanding	489.3	494.3	485.3	479.3
Net income (loss) per unit	\$(0.86)	\$0.05	\$0.74	\$0.79
Adjusted EBITDA, net to ENLC per unit	\$2.12	\$2.12	\$2.65	\$2.83
Units repurchased	0.4	6.1	18.4	16.0

2020

105.9

(315.6)

223.3

638.6

362.8

(0.6)

2.1

88

(32.0)

28.4

143.2

10.5

\$(421.5)

1) Represents the forward-looking net income guidance of EnLink Midstream, LLC for the year ended December 31, 2023. The forward-looking net income guidance excludes the potential impact of gains or losses on derivative activity, gains or losses on disposition of assets, impairment expense, gains or losses as a result of legal settlements, gains or losses on extinguishment of debt, the financial effects of future acquisitions, and proceeds from the sale of equipment. The exclusion of these items is due to the uncertainty regarding the occurrence, timing and/or amount of these events, Adjusted EBITDA, net to ENLC per unit assumes midpoint of 2023 adjusted EBITDA guidance of

<sup>3)</sup> Includes transaction costs, non-cash expense related to changes in the fair value of a contingent consideration, accretion expense associated with asset retirement obligations and non-cash rent, which relates to lease incentives pro-rated over the lease term.

plant was completed in the fourth quarter of 2022.

<sup>\$1,355</sup>MM & full execution of \$200MM Unit Repurchase program in 2023 at an average price of \$12.50/unit. 2) Represents cost incurred that are not part of our ongoing operations related to the relocation of equipment and facilities from the Thunderbird processing plant and Battle Ridge processing plant in the Oklahoma segment to the Permian segment. The relocation of equipment and facilities from the Battle Ridge processing plant was completed in the third guarter of 2021 and the relocation of equipment and facilities from the Thunderbird processing

<sup>4)</sup> Non-controlling interest share of adjusted EBITDA from joint ventures includes NGP's 49.9% share of adjusted EBITDA from the Delaware Basin JV and Marathon Petroleum Corporation's 50% share of adjusted EBITDA from the

#### NON-GAAP FINANCIAL INFORMATION, OTHER DEFINITIONS & NOTES



- This presentation contains non-generally accepted accounting principles (GAAP) financial measures that we refer to as adjusted EBITDA, adjusted EBITDA per unit, and free cash flow after distributions. Each of the foregoing measures is defined below. EnLink Midstream believes these measures are useful to investors because they may provide users of this financial information with meaningful comparisons between current results and prior-reported results and a meaningful measure of EnLink Midstream's cash flow after satisfaction of the capital and related requirements of their respective operations. Adjusted EBITDA achievement is also a primary metric used in the ENLC credit facility and adjusted EBITDA and free cash flow after distributions are both used as metrics in EnLink's short-term incentive program for compensating its employees and in EnLink's performance awards for executives.
- The referenced non-GAAP measurements are not measures of financial performance or liquidity under GAAP. They should not be considered in isolation or as an indicator of EnLink Midstream's performance. Furthermore, they should not be seen as a substitute for metrics prepared in accordance with GAAP. Reconciliations of these measures to their most directly comparable GAAP measures for the periods that are presented in this presentation are included in the Appendix to this presentation. See ENLC's filings with the Securities and Exchange Commission for more information. The payment and amount of distributions is subject to approval by the Board of Directors and to economic conditions and other factors existing at the time of determination.
- Definitions of non-GAAP measures used in this presentation:
- Adjusted EBITDA is net income (loss) plus (less) interest expense, net of interest income; depreciation and amortization; impairments; (income) loss from unconsolidated affiliate investments; distributions from unconsolidated affiliate investments; (gain) loss on disposition of assets; (gain) loss on extinguishment of debt; unit-based compensation; income tax expense (benefit); unrealized (gain) loss on commodity swaps; transaction costs; costs associated with the relocation of processing facilities; accretion expense associated with asset retirement obligations; non-cash expense related to changes in the fair value of a contingent consideration; (non-cash rent); and (non-controlling interest share of adjusted EBITDA from joint ventures). Adjusted EBITDA, net to ENLC, is after non-controlling interest.
- 2) Adjusted EBITDA per unit is Adjusted EBITDA, net to ENLC, divided by weighted average diluted common units outstanding.
- 3) Free cash flow after distributions (FCFAD) as adjusted EBITDA, net to ENLC, plus (less) (growth and maintenance capital expenditures, excluding capital expenditures that were contributed by other entities and relate to the non-controlling interest share of our consolidated entities); (interest expense, net of interest income); (distributions declared on common units); (accrued cash distributions on Series B Preferred Units and Series C Preferred Units paid or expected to be paid); (costs associated with the relocation of processing facilities); (payments to terminate interest rate swaps); non-cash interest (income)/expense; (contributions to investment in unconsolidated affiliates); (current income taxes); and proceeds from the sale of equipment and land.

## NON-GAAP FINANCIAL INFORMATION, OTHER DEFINITIONS & NOTES (CONT.)



- Other definitions and explanations of terms used in this presentation:
- 1) ENLK Series B Preferred Units means Series B Cumulative Convertible Preferred Units of EnLink Midstream Partners, LP (ENLK), which are exchangeable into ENLC common units on a 1-for-1.15 basis, subject to certain adjustments.
- 2) Distributable cash flow (DCF) adjusted EBITDA, net to ENLC, plus (less) (interest expense, net of interest income); (maintenance capital expenditures, excluding maintenance capital expenditures that were contributed by other entities and relate to the non-controlling interest share of our consolidated entities); (accrued cash distributions on Series B Preferred Units and Series C Preferred Units paid or expected to be paid); (payments to terminate interest rate swaps); noncash interest (income)/expense; and (current income taxes).
- 3) ENLK Series C Preferred Units means Series C Fixed-to-Floating Rate Cumulative Redeemable Perpetual Preferred Units of ENLK.
- 4) Growth capital expenditures (GCE) generally include capital expenditures made for acquisitions or capital improvements that we expect will increase our asset base, operating income or operating capacity over the long-term.
- 5) Maintenance capital expenditures (MCX) include capital expenditures made to replace partially or fully depreciated assets in order to maintain the existing operating capacity of the assets and to extend their useful lives.
- 6) Segment profit (loss) is defined as revenues, less cost of sales (exclusive of operating expenses and depreciation and amortization), less operating expenses.
- 7) Gathering is defined as a pipeline that transports hydrocarbons from a production facility to a transmission line or processing facility. Transportation is defined to include pipelines connected to gathering lines or a facility. Gathering and transportation are referred to as "G&T." Gathering and processing are referred to as "G&P."
- 8) Bcf/d is defined as billion cubic feet per day; MMcf/d is defined as million cubic feet per day; BBL/d is defined as barrels per day; Mbbls/d is defined as thousand barrels per day; NGL is defined as natural gas liquids
- 9) Year-over-Year and YoY is one calendar year as compared to the previous calendar year.
- 10) The Delaware Basin JV is a joint venture between EnLink and an affiliate of NGP in which EnLink owns a 50.1% interest and NGP owns a 49.9% interest. The Delaware Basin JV, which was formed in August 2016, owns the Lobo processing facilities and the Tiger processing plant located in the Delaware Basin in Texas.
- 11) The Ascension JV is a joint venture between a subsidiary of EnLink and a subsidiary of Marathon Petroleum Corporation in which EnLink owns a 50% interest and Marathon Petroleum Corporation owns a 50% interest. The Ascension JV, which began operations in April 2017, owns an NGL pipeline that connects EnLink's Riverside fractionator to Marathon Petroleum Corporation's Garyville refinery.
- 12) CCS is defined as carbon capture and storage.
- 13) Mtpa is defined as million tonnes per annum.



For more information, visit <a href="http://investors.enlink.com">http://investors.enlink.com</a>