

MaxLinear Investor Presentation

June 2019

Disclaimer

Forward-Looking Statements

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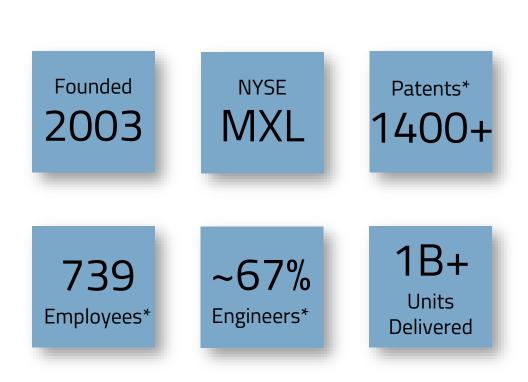
Non-GAAP Financial Measures

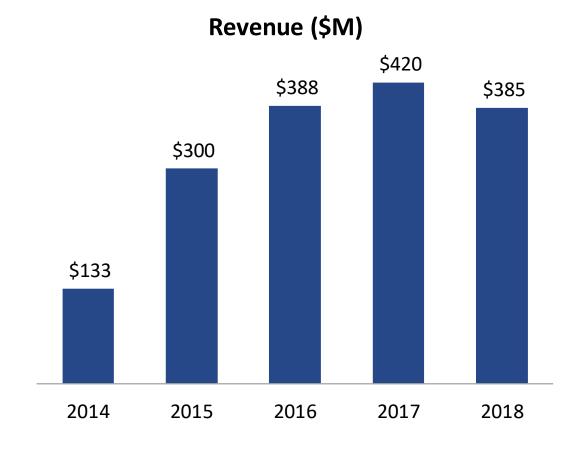
This communication may contain certain non-GAAP financial measures, which MaxLinear management believes are useful to investors and reflect how management measures MaxLinear's business. Further detail and reconciliations between the non-GAAP financial measures and the GAAP financial measures are available on the Investor Relations section of MaxLinear website as part of its published financial results press release. Because of the inherent uncertainty associated with our ability to project future charges, particularly those related to stock-based compensation and its related tax effects as well as potential impairments, we do not provide reconciliations to forward-looking non-GAAP financial information.



MaxLinear

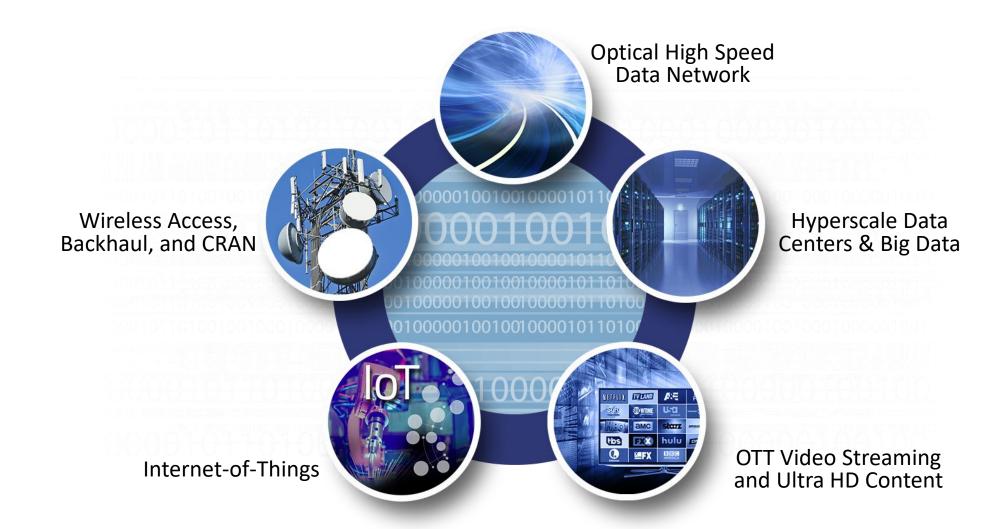
Pioneer of Low Power, CMOS RF and Mixed-Signal Digital SoCs





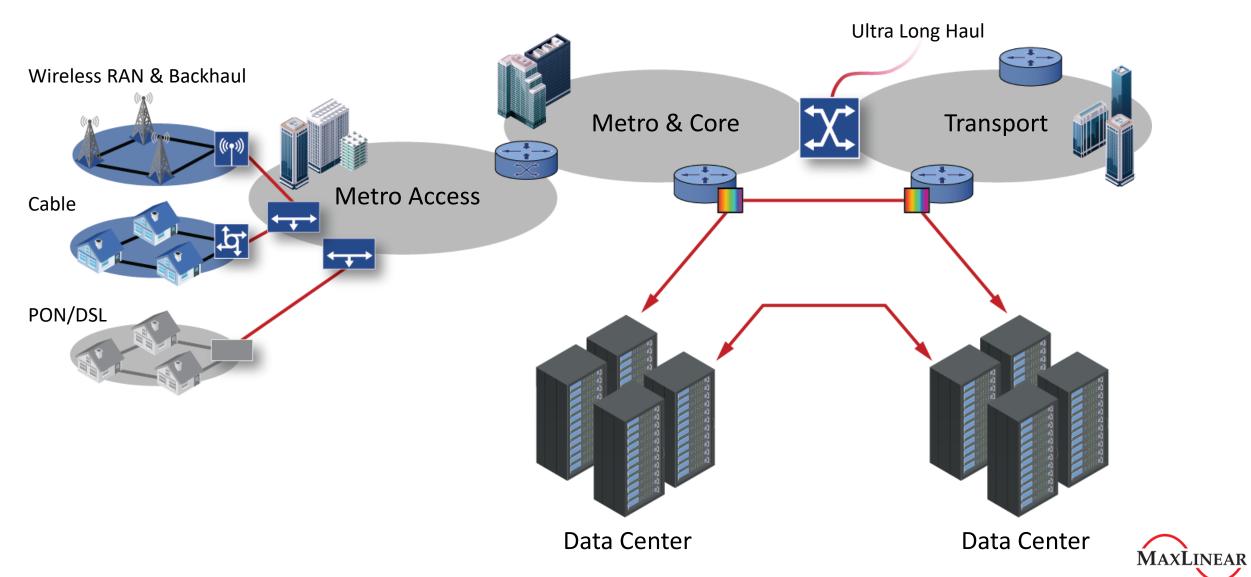


Exploding Data & Traffic Demand Fatter & Faster Data Pipes

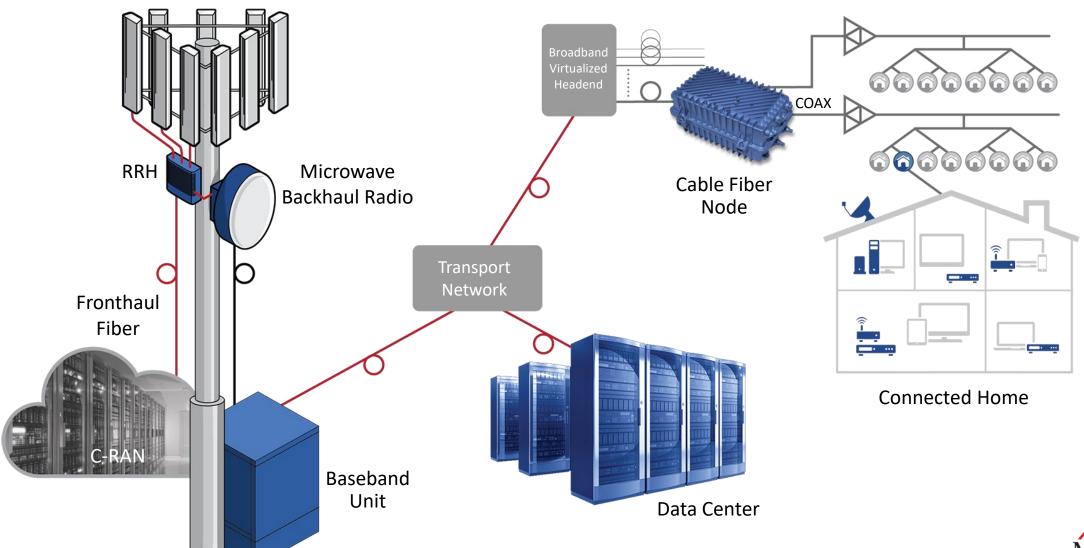




We Solve Communication Network Bottlenecks

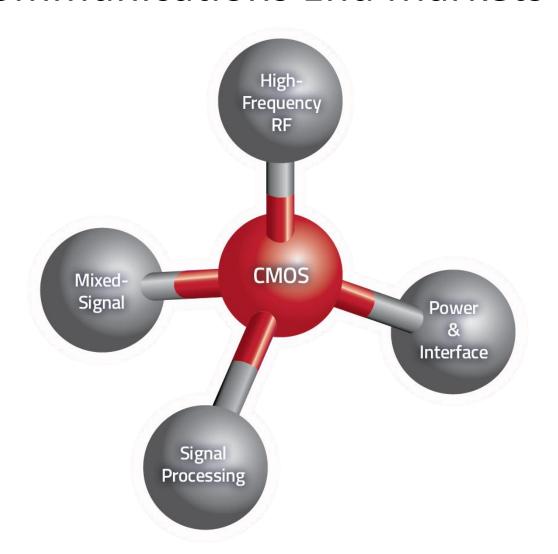


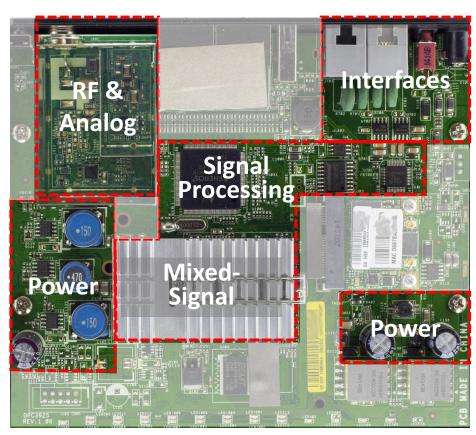
With End-to-End Communication Network Solutions





Our Core Technology Platform Scales Across Multiple Communications End Markets



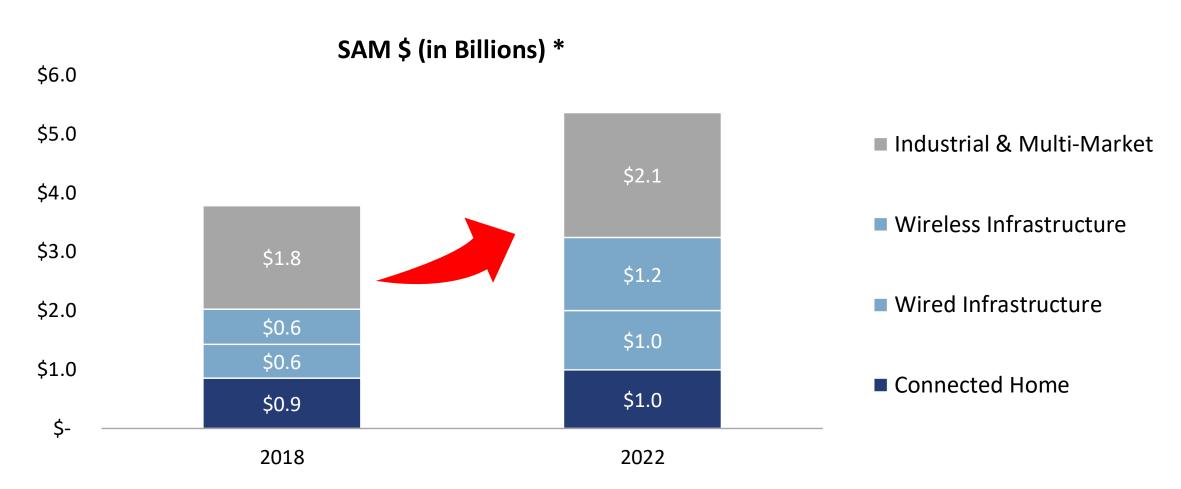


Typical Communication Link



Expanding Addressable Markets

Through Organic Growth and Strategic Acquisitions



MAXLINEAR

^{*}All data based on a combination of industry research reports and management estimates

Diversified End Market Portfolio

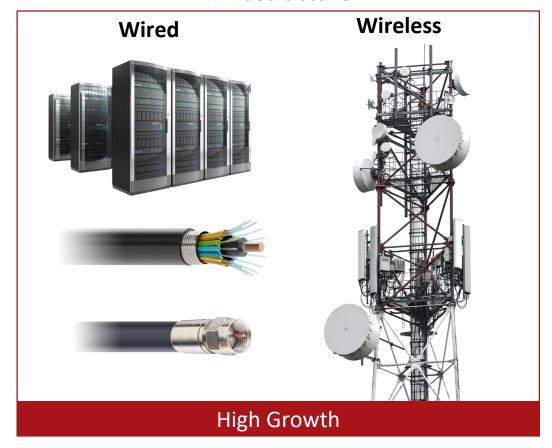
Connected Home



Industrial / Multi-Market



Infrastructure





Connected Home

Comprehensive Solutions Enabling Bandwidth Expansion into and throughout the Home

In-Home Connectivity

Cable Broadband Data

Satellite Video Gateways & ODUs









Spectrum.





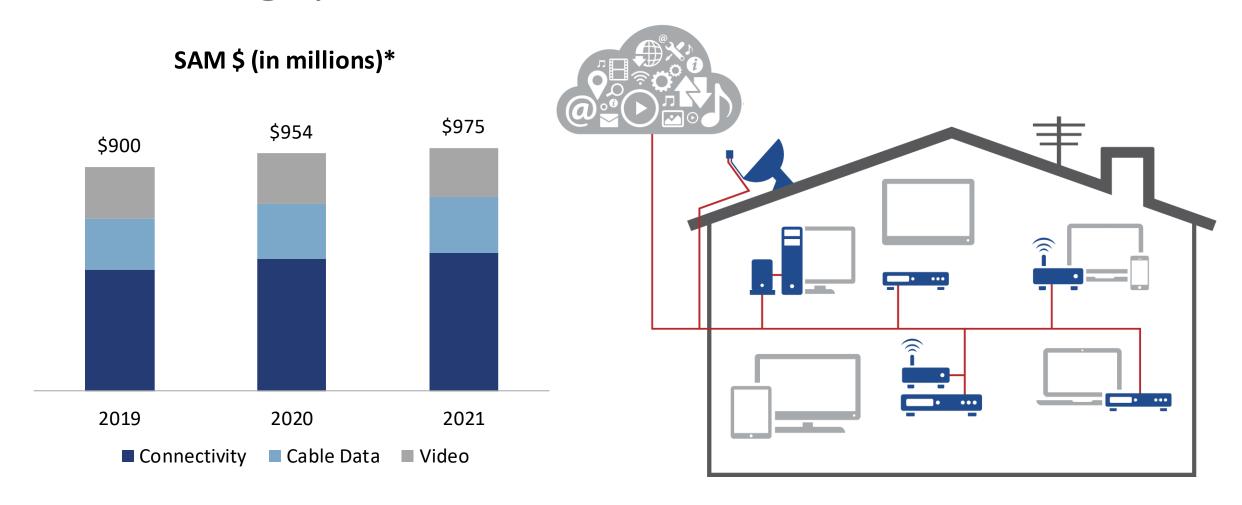






Connected Home

Stable, and Highly Profitable Revenue Platform



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Cable Access

DOCSIS Front Ends & PGA





Leader in CMOS RF Front Ends for Cable Data Platforms over 3 Generations

100+ Million Units in Operation

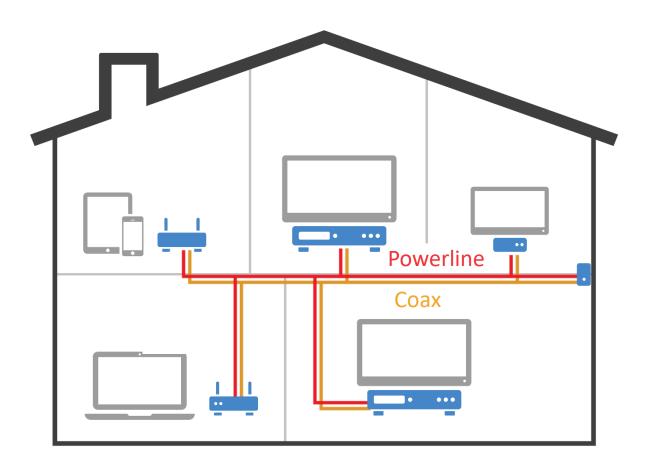
Lowest Power Consumption CMOS PGAs Expands MaxLinear Footprint

Leading the Transition to Full Duplex DOCSIS3.1 Systems



In-Home Connectivity

Wireline Multi-Gigabit/s Data Distribution Using MoCA & G.hn



Multi-Gigabit Any-Wire Portfolio (Coaxial Cable, or Powerline)

Solves Wi-Fi Coverage, Power and Throughput Issues

Improves Reliability of On Demand and OTT Streaming Video

Lowers CAPEX by Enabling Gateway/Client STB Architecture



Wireless Infrastructure

5G Build-Out Enables 10X Data Speeds versus 4G

Access

Microwave & mm-Wave Backhaul & Fronthaul

Optical Fronthaul





NOKIA

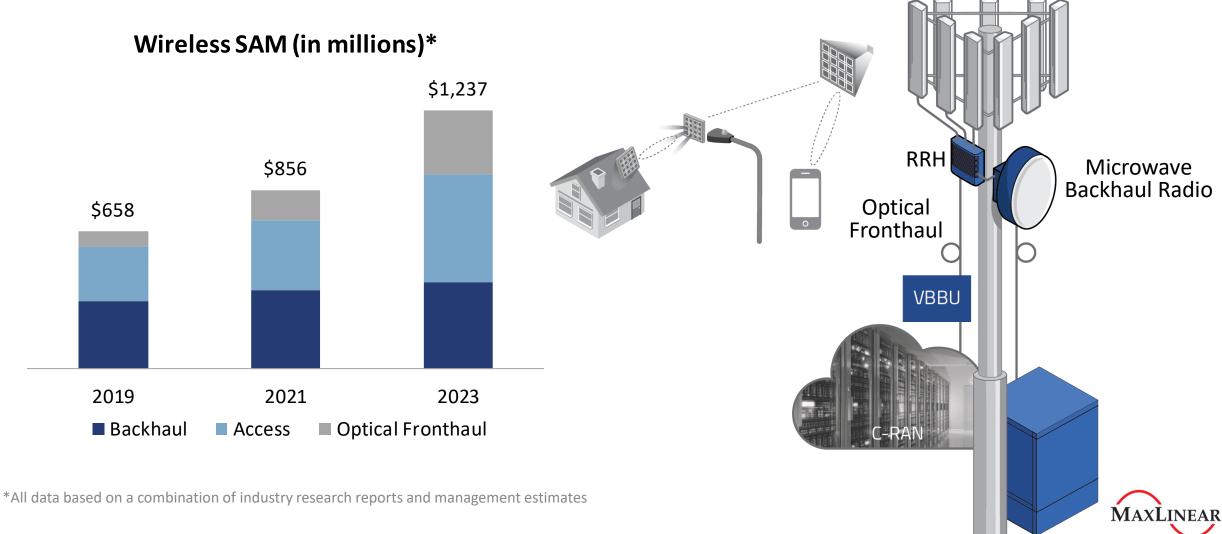






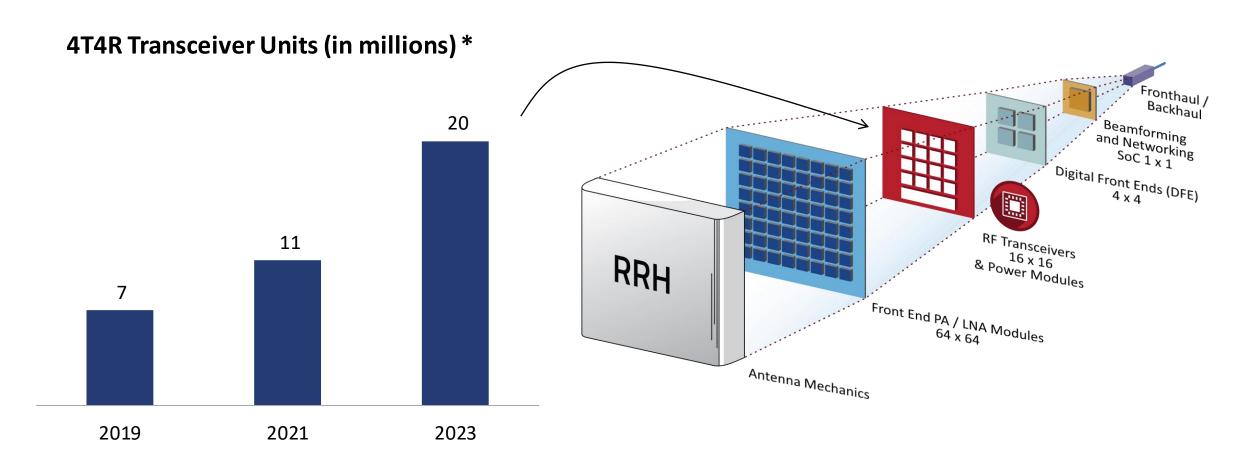
4G & 5G Wireless Infrastructure

Wireless Access, Wireless Backhaul, and Optical Fronthaul



5G Wireless Access – Massive MIMO Transceivers

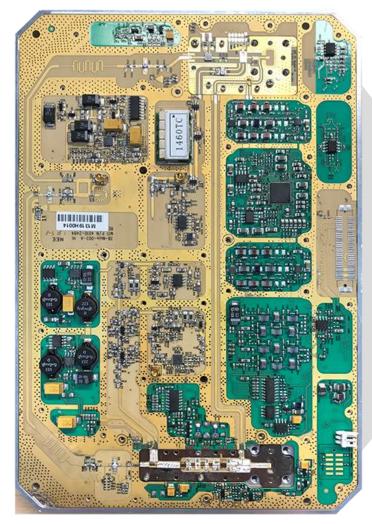
Active Antenna Systems 10x Data Rates



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Wireless Backhaul & Fronthaul Microwave & mm-Wave





MaxLinear

Only Single-Chip RF Transceiver Solution (CMOS) for Entire Frequency Spectrum of 6-to-44GHz

Reduced Complexity = Single SKU for all Frequency Bands; Lowest Power

Industry's Only Full System Solution (up to 20Gbps data rates) = RF + Baseband Modem





Wired Infrastructure

Comprehensive Solutions Enabling Bandwidth Expansion

Data Center Optical Fiber

Optical Metro/Long Haul Fiber

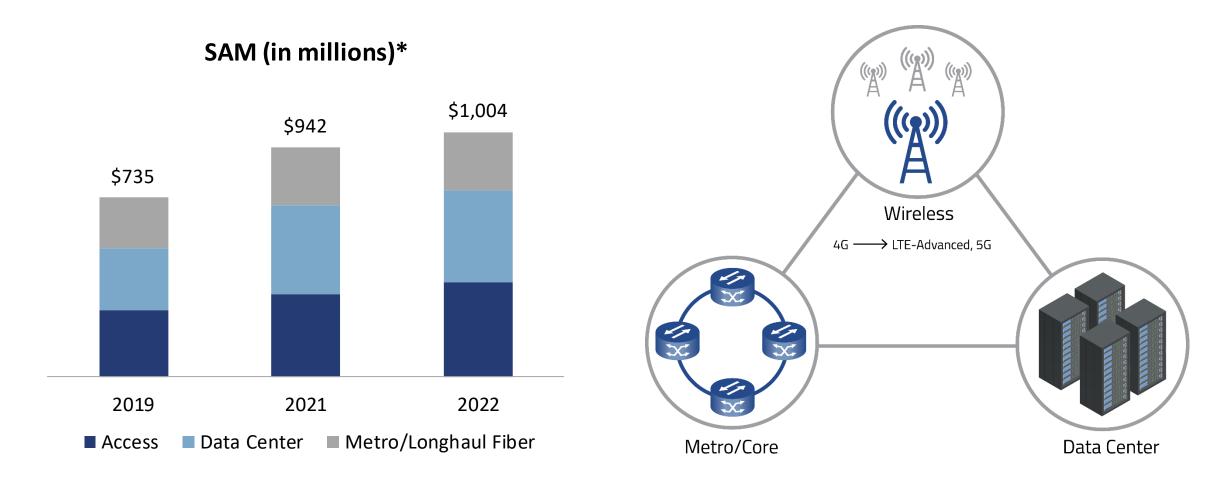
Last Mile Access





Wired Infrastructure

Data Center Fiber Optics, Last Mile Access, & Metro/Long Haul Fiber

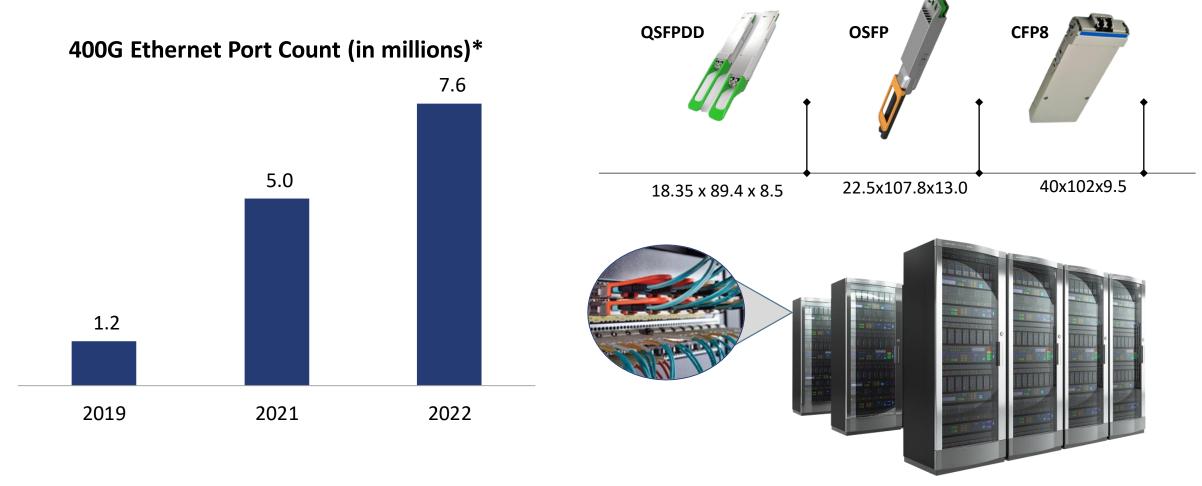


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Data Center Fiber

PAM4 DSP for 400Gbps Single-Lambda Optics Based Interconnects

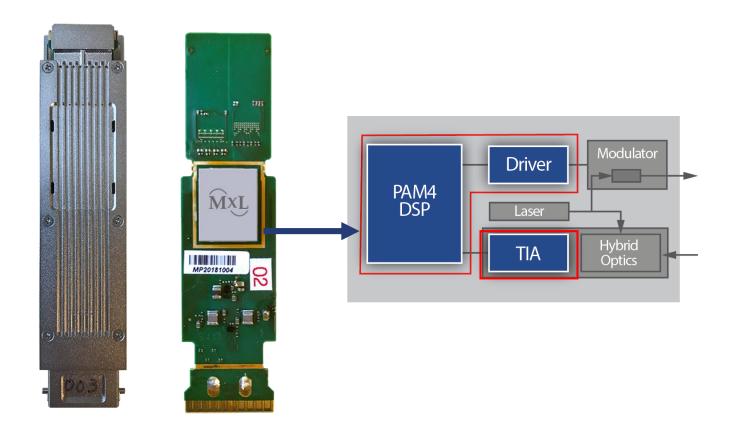


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Telluride PAM4 Single-Lambda SoC Platform

4x100G, 2x100G and 1x100G DC Optical Interconnects



1st 400G Data Center Transceiver Chipset with Integrated Laser Driver

Supports 100/200/400Gbps

Enables <10W 400G Solution

Only Supplier with Integrated PAM4 DSP and Laser Driver + TIA System Solution



Industrial & Multi-Market

Power Management and Interface Products

Single-Board-Computer Industrial Process Control

Audio/Video Equipment

Building/Factory Automation

Point-of Sale













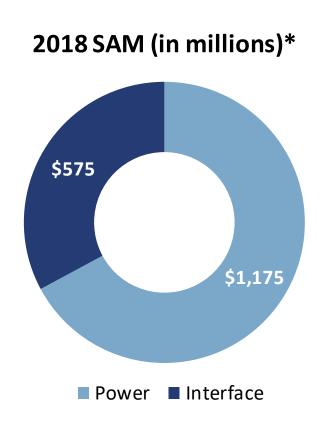




Industrial & Multi-Market

Expansive Interface and Growing Power Management Portfolio Addressing a Large Stable Market

Industrial / Multi-Market

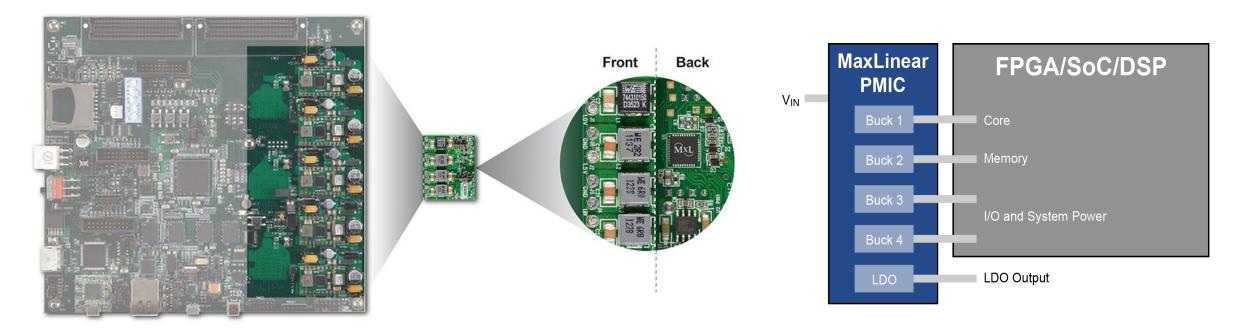




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Optimized Power Management ICs Provide Highly Efficient Power Supply Rails for FPGAs and SoCs

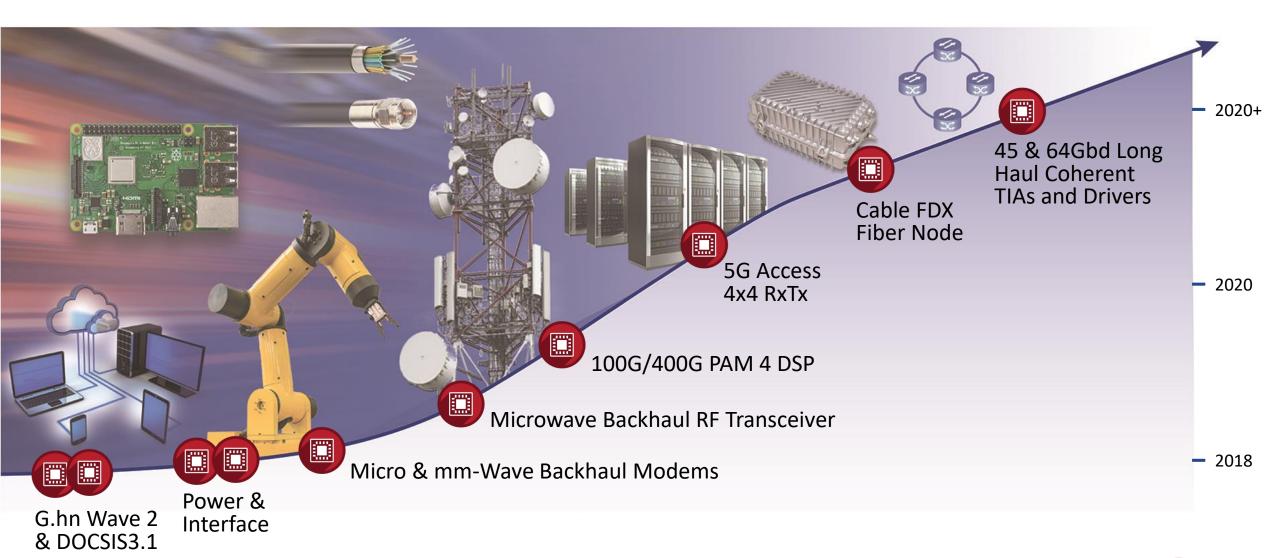


Highly Integrated Universal PMICs Reduce Footprint by 88%

Integrated Bucks Provide System, Memory, I/O and Core Power



New Infrastructure Products Driving Long Term Growth







Financial Overview

Quarterly Non-GAAP Financial Model

NON-GAAP	Q1 2018 Results	Q2 2018 Results	Q3 2018 Results	Q4 2018 Results	Q1 2019 Results	Q2 2019 Guidance
Revenue	\$110.8M	\$101.5M	\$85.M	\$87.6M	\$84.6M	\$80M - \$85M
Gross Margin	64.9%	64.6%	62.5%	62.7%	63.5%	63.5% - 64.5%
Operating Expenses	\$39M	\$37M	\$36M	\$37M	\$36M	\$33.0M - \$33.5M
OpEx % of Revenue	35.5%	36.6%	41.8%	41.9%	42.2%	39% - 42%
Operating Income	\$33M	\$28M	\$18M	\$18M	\$18M	\$17M to \$22M
Operating Margin	29.4%	28.0%	20.7%	20.8%	21.3%	22% to 26%

Notes:

- Guidance as of June 4, 2019
- Interest and other expense related to the 7 year \$425M Term Loan B is expected to be \$3.0M to \$3.1M in Q2 2019
- NON-GAAP tax rate is expected to be 7% in Q2 2019



Quarterly GAAP Financial Model

GAAP	Q1 2018 Results	Q2 2018 Results	Q3 2018 Results	Q4 2018 Results	Q1 2019 Results	Q2 2019 Guidance	
Revenue	\$110.8M	\$101.5M	\$85.M	\$87.6M	\$84.6M	\$80M - \$85M	
Gross Margin	56.5%	55.5%	51.6%	52.4%	53.3%	53.0% - 54.0%	
Operating Expenses	\$58M	\$57M	\$56M	\$57M	\$53M	\$49.0M - \$49.5M	
OpEx % of Revenue	52.5%	55.7%	66.4%	64.6%	62.5%	58% - 62%	
Operating Income	\$4M	\$0M	-\$13M	-\$11M	-\$8M	-\$3M to -\$7M	
Operating Margin	4.0%	-0.2%	-14.8%	-12.2%	-9.3%	-4% to -9%	

Notes:

- Guidance as of June 4, 2019
- Interest and other expense related to the 7 year \$425M Term Loan B is expected to be \$3.0M to \$3.1M in Q2 2019
- GAAP tax expense is expected to be approximately \$0.5M in Q2 2019



Key Take-Aways

- Technology Pioneer in CMOS Broadband RF & Mixed-Signal
- Rapid Growth & Profitability
- High Gross Margins and Increased Operating Leverage Enables Strong Free Cash Flow Generation
- Growth Strategy Expand Footprint in Existing Platforms, and Grow Into High Value
 End Markets in Wireline and Wireless Infrastructure and Industrial and Multi-markets
- Unique R&D Intensity and Strong Intellectual Property Portfolio of Approx. 1,400+ Granted/Pending Patents





Thank You

Annual Non-GAAP Financial Model

NON - GAAP	2014	2015	2016	2017	2018
Revenue (M)	\$133	\$300	\$388	\$420	\$385
Gross Margin	62%	58%	63%	63%	64%
R&D	34%	22%	20%	21%	25%
SG&A	18%	13%	11%	13%	14%
Impairment & Restructuring Charges	0%	0%	0%	0%	0%
Operating Margin	10%	24%	32%	29%	25%



Annual GAAP Financial Model

GAAP	2014	2015	2016	2017	2018
Revenue (M)	\$133	\$300	\$388	\$420	\$385
Gross Margin	62%	52%	59%	49%	54%
R&D	43%	28%	25%	27%	31%
SG&A	26%	26%	17%	25%	26%
Impairment & Restructuring Charges	0%	12%	1%	3%	2%
Operating Margin	-7%	-15%	16%	-5%	-5%

