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 PHUNWARE

Phunware Partners with GAIN Innovation for Government Contracts in Texas

State Represents 10th Largest Economy in the World by GDP

AUSTIN, Texas--(BUSINESS WIRE)-- Phunware, Inc. (NASDAQ: PHUN) (the "Company"), a fully-integrated enterprise cloud platform for mobile that provides products, solutions, data and services for brands worldwide, announced today that it has partnered with GAIN Innovation (or "GAIN") for government contract bids in Texas. When compared to all countries worldwide and other states in the United States, Texas currently ranks as the tenth largest economy in the world by GDP, while GAIN currently operates as a certified Texas HUB and Texas Department of Information Resources (DIR) vendor for State and Local Government and Education (SLED) engagements.

GAIN offers a variety of products, including Internet-of-Things (IoT) Data and Edge Node Management, Location Based Services (LBS) and Mobile Engagement, Cloud Contact Center Solutions, Cloud Customer Experience and Multi-Channel Communication, Virtual Reality Training and Cloud Software, AWS Marketplace, Private Marketplace and Cloud-Hosted Solution Services. GAIN also specializes in Cloud Services Backup, Disaster Recovery and Intelligent Data Management Software for virtual, physical and multi-cloud infrastructures.

"SLED customers are ideal for Phunware because these government organizations have a comprehensive selection process and must get it right the first time, so they can't afford to select unproven partners," said Randall Crowder, COO of Phunware. "We are excited to work with GAIN to help distribute our software to the SLED industry in Texas, where digital transformation is crucial to effectively operating in a post-pandemic environment with government requirements that have never been greater or more mission critical."

Phunware's Multiscreen-as-a-Service (MaaS) platform enables SLED customers to easily standardize and scale their mobile needs by providing all of the features and capabilities needed to establish a strong mobile presence. All of Phunware's products come pre-integrated with Phunware's award-winning MaaS software, including Location Based Services (LBS), Mobile Engagement, Analytics and Content Management. SLED customers can also take advantage of industry-specific solutions that have been optimized on MaaS, including Smart Workplaces for government entities, Smart Campuses for higher education and even entire Smart Cities such as the one recently announced for the city of Pasadena, Texas.

Click here to learn more about how Phunware can help SLED customers more efficiently develop, maintain and evolve unique mobile application portfolios that drive engagement by licensing MaaS.

Safe Harbor Clause and Forward-Looking Statements

This press release includes forward-looking statements. All statements other than statements of historical facts contained in this press release, including statements regarding our future results of operations and financial position, business strategy and plans, and our objectives for future operations, are forward-looking statements. The words "anticipate," "believe," "continue," "could," "estimate," "expect," "expose," "intend," "may," "might," "opportunity," "plan," "possible," "potential," "predict," "project," "should," "will," "would" and similar expressions that convey uncertainty of future events or outcomes are intended to identify forward-looking statements, but the absence of these words does not mean that a statement is not forward-looking.

The forward-looking statements contained in this press release are based on our current expectations and beliefs concerning future developments and their potential effects on us. Future developments affecting us may not be those that we have anticipated. These forward-looking statements involve a number of risks, uncertainties (some of which are beyond our control) and other assumptions that may cause actual results or performance to be materially different from those expressed or implied by these forward-looking statements. These risks and uncertainties include, but are not limited to, those factors described under the heading "Risk Factors" in our filings with the Securities and Exchange Commission (SEC), including our reports on Forms 10-K, 10-Q, 8-K and other filings that we make with the SEC from time to time. Should one or more of these risks or uncertainties materialize, or should any of our assumptions prove incorrect, actual results may vary in material respects from those projected in these forward-looking statements. We undertake no obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise, except as may be required under applicable securities laws. These risks and others described under "Risk Factors" in our SEC filings may not be exhaustive.

By their nature, forward-looking statements involve risks and uncertainties because they relate to events and depend on circumstances that may or may not occur in the future. We caution you that forward-looking statements are not guarantees of future performance and that our actual results of operations, financial condition and liquidity, and developments in the industry in which we operate may differ materially from those made in or suggested by the forward-looking statements contained in this press release. In addition, even if our results or operations, financial condition and liquidity, and developments in the industry in which we operate are consistent with the forward-looking statements contained in this press release, those results or developments may not be indicative of results or developments in subsequent periods.

About Phunware, Inc.

Everything You Need to Succeed on Mobile — Transforming Digital Human Experience

Phunware, Inc. (NASDAQ: PHUN), is the pioneer of Multiscreen-as-a-Service (MaaS), an award-winning, fully integrated enterprise cloud platform for mobile that provides companies the products, solutions, data and services necessary to engage, manage and monetize their mobile application portfolios and audiences globally at scale. Phunware's Software Development Kits (SDKs) include location-based services, mobile engagement, content management, messaging, advertising, loyalty (PhunCoin & Phun) and analytics, as well as a mobile application framework of pre-integrated iOS and Android software modules for building in-house or channel-based mobile application and vertical solutions. Phunware

helps the world's most respected brands create category-defining mobile experiences, with more than one billion active devices touching its platform each month For more information about how Phunware is transforming the way consumers and brands interact with mobile in the virtual and physical worlds, visit https://www.phunware.com, https://www.phuncoin.com, https://www.phuntoken.com, and follow @phunware, @phuncoin and @phuntoken on all social media platforms.

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